



Marketing Portfolio

Brad Chuck

Painting the Picture

12 March 2024



What is a Brad Chuck?

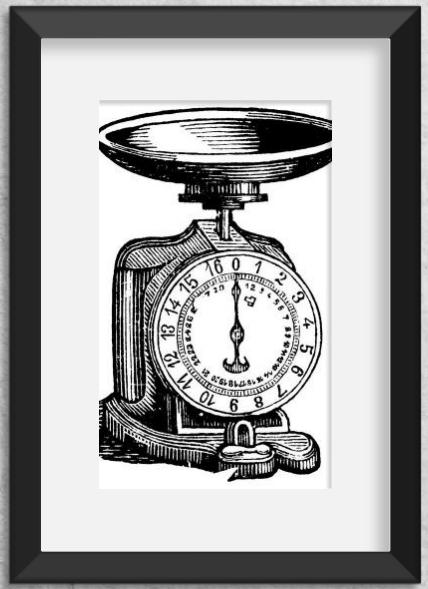
A full services Marketing, PR, Sales, Event and Content Creation Professional with over 20 years experience in supporting business growth in B2B sector

Or

"A Roll-Your-Sleeves-Up digital minded professional who likes to get things done"



How do I grow a business? By following my 5 step Marketing Plan



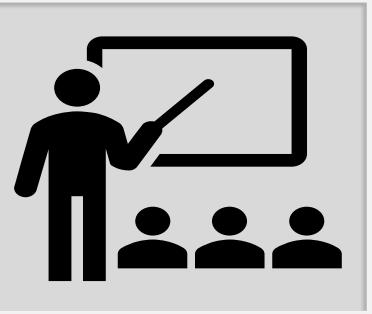
Research, Analysis, Formulate, Deliberate, Deliver





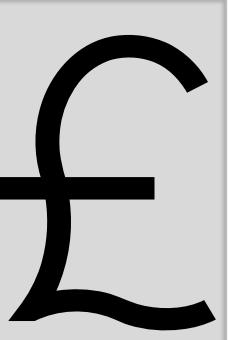
My Qualifications and
Education

My Sector Experiences



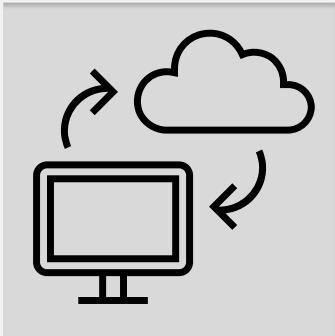
7 Years

Education



12 Years

Finance



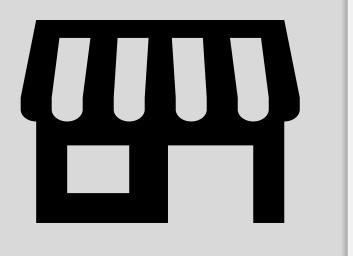
17 Years

Technology



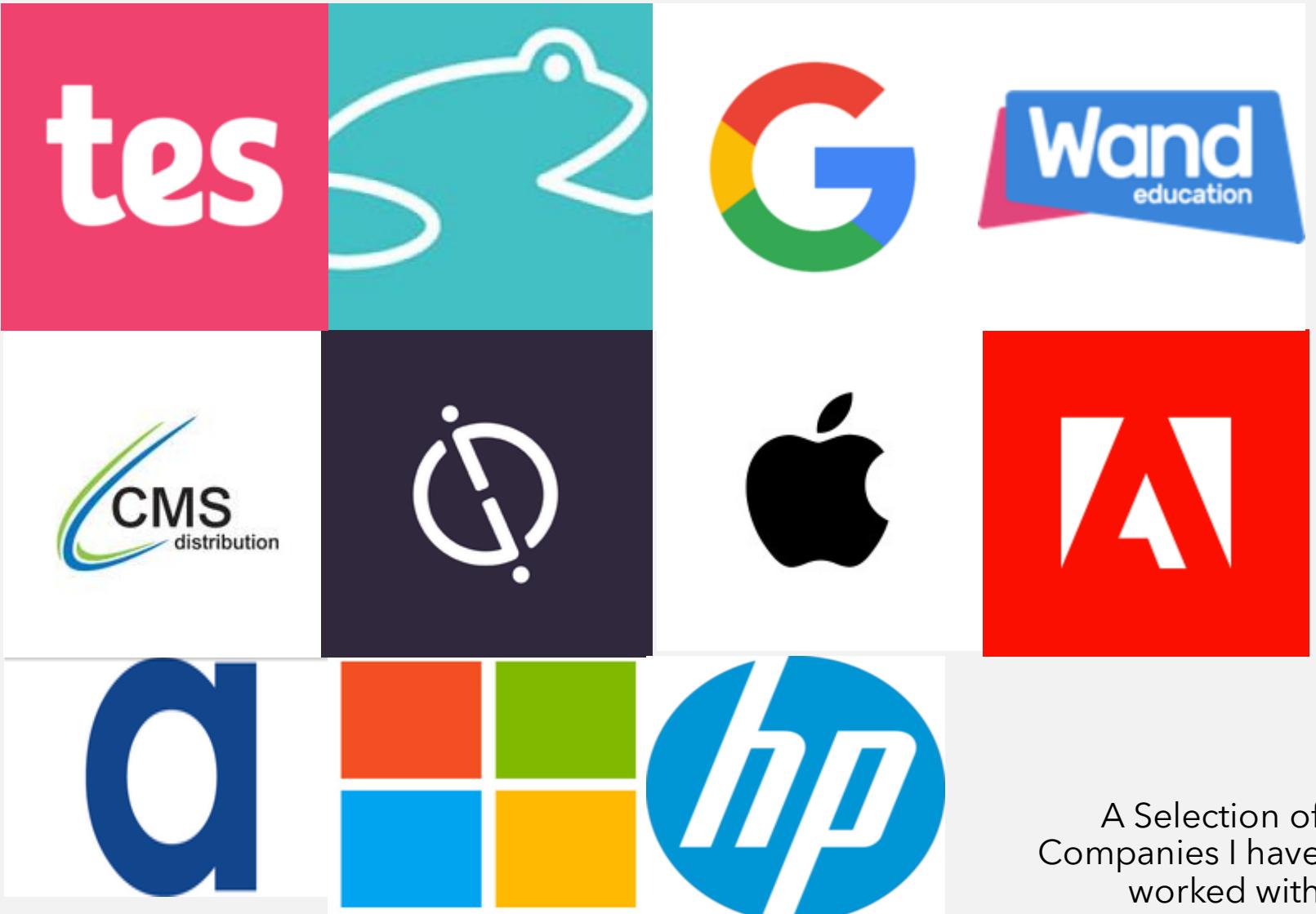
5 Years

Food & Drink

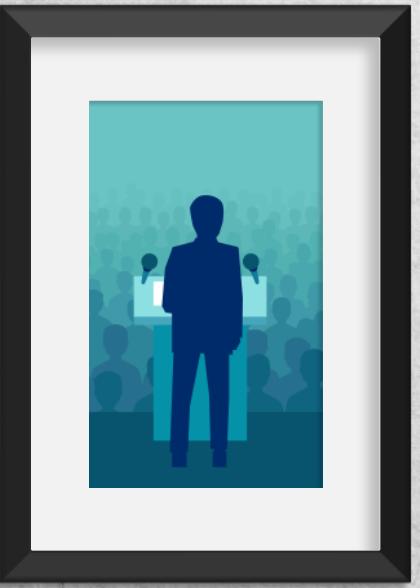


8 Years

Retail

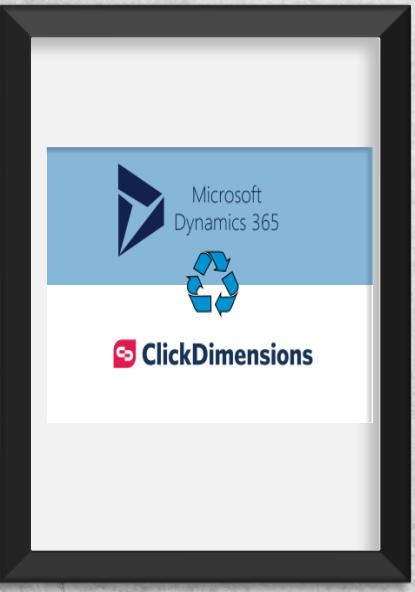


A Selection of
Companies I have
worked with



My core marketing and promotion skills





My Marketing Tools Expertise





Examples of my work

Marketing is the activity, set of institutions, and processes for creating, communicating, delivering, and exchanging offerings that have value for customers, clients, partners, and society at large - it is how we drive leads for business growth

Content



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15 May 2020 | Marketing

How can a Business survive a recession?

Unfortunately, there is no magic wand to wave and for all this just to go away. The situation is clear, and the need for action is obvious.

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10.04.2018
B2B MARKETING
MASTERCLASSING IN LONDON
WITH KEYNOTE SPEAKER **BRAD CHUCK**
MARKETING MANAGER, ACADEMIA

Tell your Story COMPETITION!
Win the chance to tell your story of... A Special Journey

The Challenge: Write a story under the heading 'A Special Journey'. It can be a story about you or someone else, a physical and/or emotional journey e.g. starting a new school or moving countries, visiting someone very special, a holiday, a vacation, a dream etc. If you want to write about yourself, why not ask a family member or friend to tell you their story? Maybe your grandparents have some interesting stories to tell too?

The Prize: The winning story from each category will be turned into an amazing comic by professional artists and published in SCOOP Magazine in 2019. The winners will have the opportunity to speak to the artist about their story too.

Return on Investment for Teacher Time

How much is your school spending on planning, marking and reporting?

03 Jul 14 things any Business needs to succeed

Posted at 14:22h in News by Brad Chuck

What does a Business need to be successful in a modern-day environment? What are the essential business needs that each start-up and new company must abide too? ...

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academia
for education

Brad Chuck
Title: Digital Marketing Manager
Organization: Sectorfirst
Location: London, United Kingdom
Member Since: 2017
Contributions: Judge

ACADEMIA AWARDED PLACE ON THE NWUPC BROADCAST AND INTEGRATION FRAMEWORK

The Academia Group have successfully been awarded a place on the NWUPC Broadcast and Integration Services Framework in Lot 1 for Audio services. ...

Brad Chuck Introducing the HP funded eye... Watch later Share

0:19 / 2:10 AT&T

Categories: B2B, B2C, Content, Innovation & Trends, Research, Strategy & Operations, Technology

Brad Chuck 7 August 2020

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The Power of Press and PR in Marketing

Press and public relations have a pivotal part to play in the brand success of a company. How do the media perceive your business, and what is your relationship with publicity contacts?

A trained journalist, qualified content producer, blogger, vlogger and a member of the NUJ - Content is my way of promoting brands to grow a business

eCommerce



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Re-launched the eCommerce platform to mirror marketing efforts for the B2C home community with new PR approach and direct customer marketing



Re-Wrote the eCommerce content and devised new strategy promoting car cleaning products to B2B and B2C consumers



Built and launched the education technology platform for students to buy cheaper tech products via digital promotion with grade A tech partners

Email Marketing



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Adobe - Choose your plan

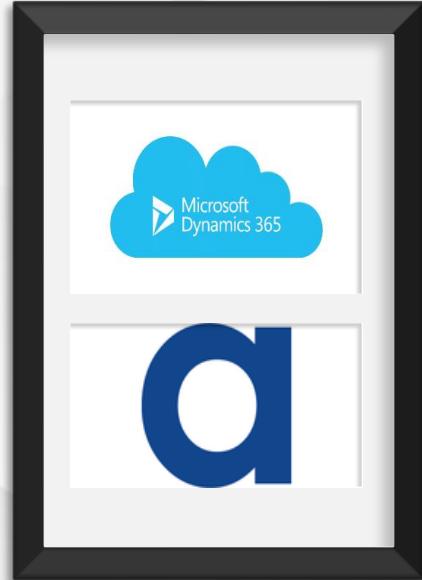
A one-click email promotion to offer a limited but direct choice for consumers to engage and answer a simple question



Where Pass London

Working with KidRated to build a multiple click email with graphic content to drive CTR to relevant landing pages

CRM integration



Integrated Microsoft Dynamics into the Academia group as new Sales and Marketing Automation solution



Created new HubSpot CRM system for CMS Distribution to support the data retention and marketing measurement efforts



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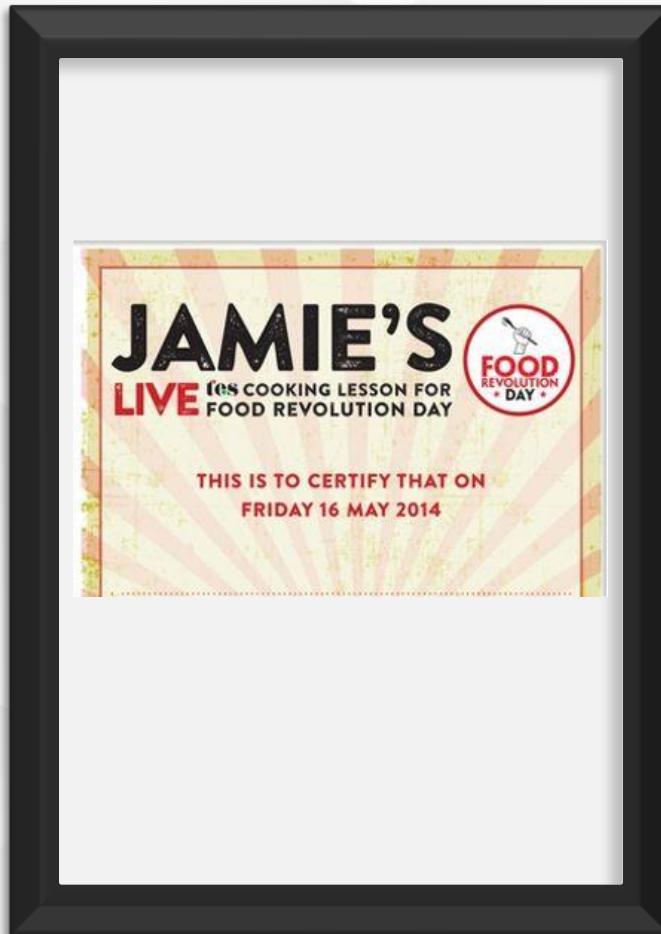


Introduced the Salesforce Cloud CRM to support lead retention for Sectorlight Agency

Press and PR

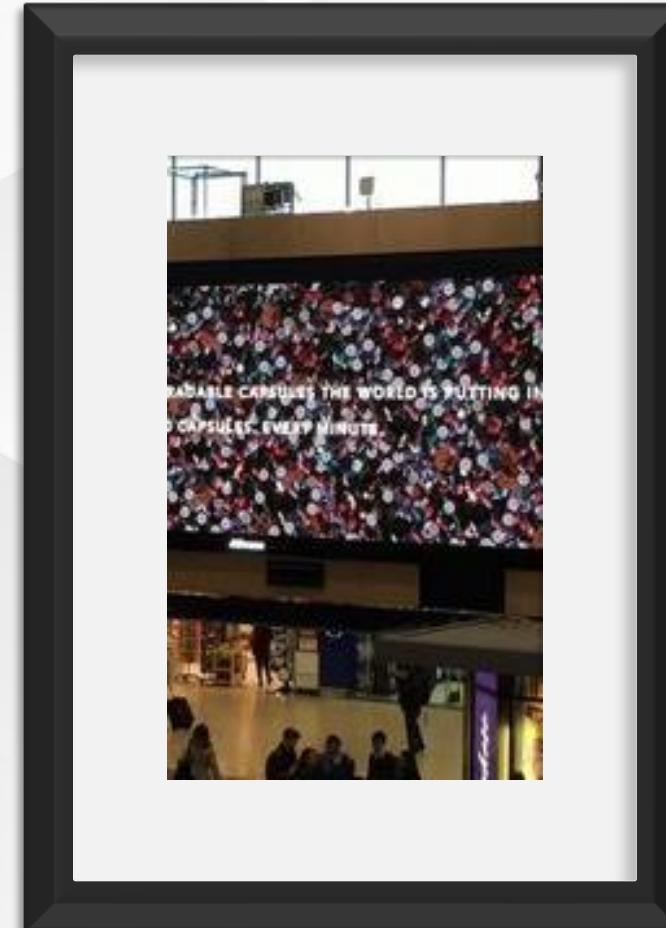


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Jamie Oliver Food Revolution

Part of the TES team that helped the promotion and arrangement of the World Record live cookery show



Halo Coffee Launch

Brokered deal with JD Decaux for the product launch of Halo Coffee, as well as publishing support in the trade press

Event Marketing and Management

Run multiple stands at trade shows to drive attendance and brand awareness



Organised local Exhibitions to showcase live product and services to selective customer audience



Creating, managing, hosting and delivery customer roundtable



Key Speaker at Staff Engagement events



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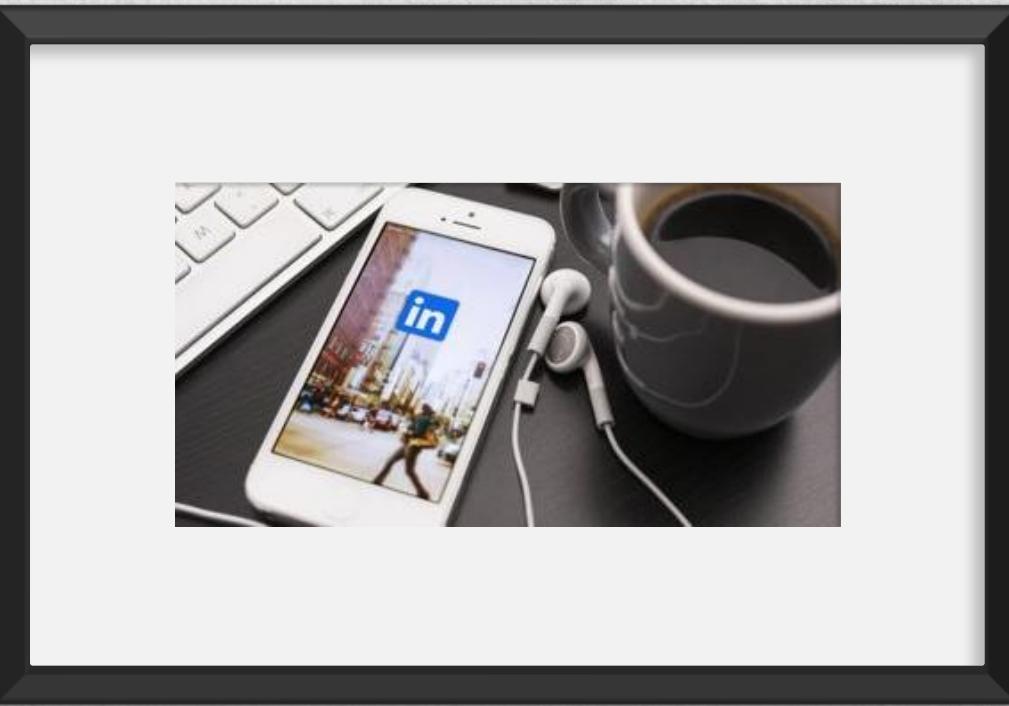


Virtual events in the Metaverse

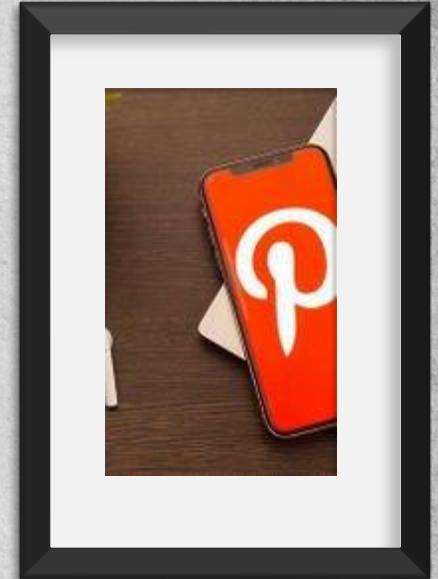
Social Media



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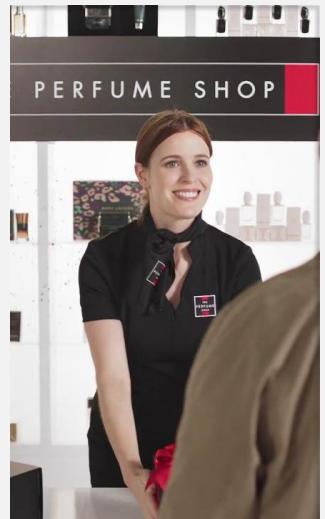
Fully accredited and trained to run multiple campaigns across all social media formats, I use social listening tools to grow audience and drive brand awareness



Paid Digital Marketing



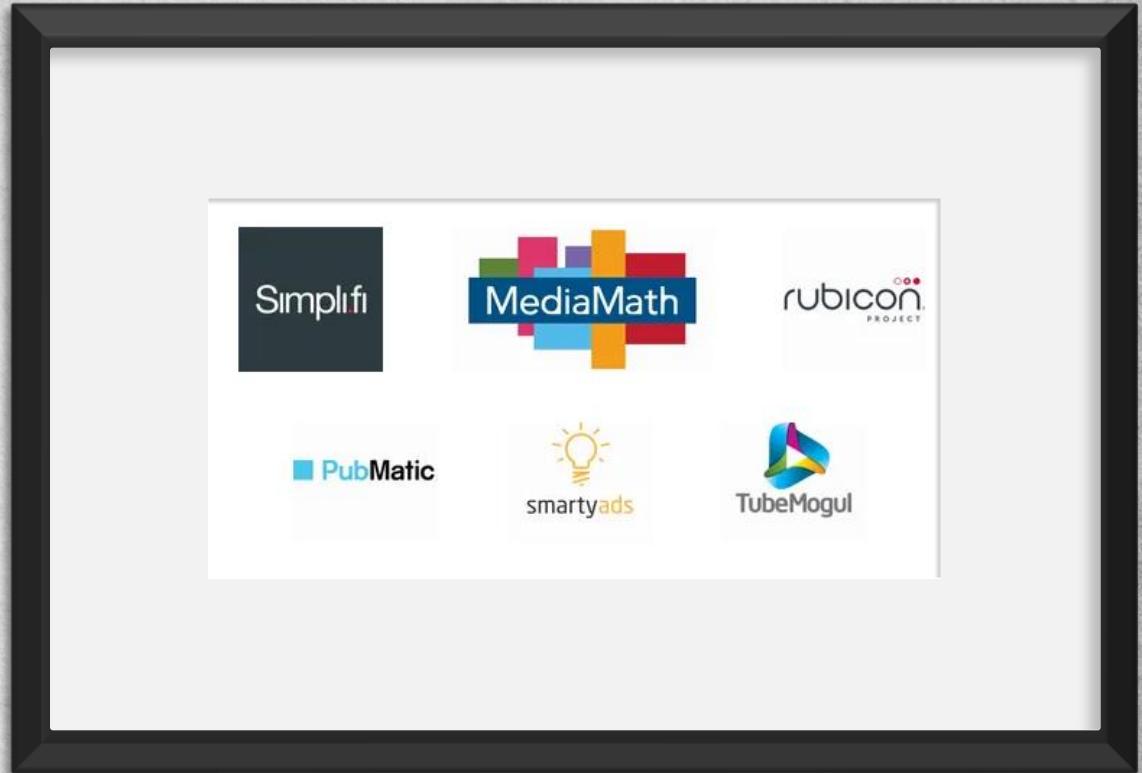
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Worked with The Perfume Shop to promote a YouTube Targeting Tool to overlay adverts for celebrity perfumes on targeted matching celebrity YouTube videos.



Worked with Quirk on a targeted PPC campaign to drive service awareness in marketing space - best performed campaign of 2017 in the space



I have worked with Simplifi, MediaMath, Rubicon, PubMatic, SmartyAds and TubeMogul on the management of several large scale programmatic marketing campaigns for start up and large business promotion across the globe

Leadership and Management



Led a team of 22 Marketing, Sales, Event and Customer Service employees at TES Global



Built, recruited and managed a team of 5 at Academia



Procured, designed and lead countless teams as part of freelance projects



Managed, repurposed and restructured a team of 15 marketing professionals at CMS Distribution



Traditional Marketing



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Brokered a deal with JCDecaux to purchase real-time information screen time at Euston Train Station to deliver Halo Coffee Pods Sustainably Message



Devised, created, edited and published The Educator magazine, a vendor backed publication to showcase the best in technology resources, services and hardware to the UK education sector



Designed a fresh, funky display advertisement campaign with the tag lines 'Get One of Your Fyffes A Day' and 'Go Bananas' to supplement merchandise promotion for the fruit brand

Covid19 Extra

During the Global Pandemic of 2020, I had the opportunity to work on a number of Covid19 effected campaigns that supported local businesses in tough times - here are a select few:



Worked with the AutoGlym eCommerce team to rebrand, restructure and newly prioritise cleaning stock with added anti Coronavirus message - led to increased sells of cleaning equipment via the online store

Set up a PR stunt for the ARK team to be featured on local BBC news - this was supplemented with a digital marketing campaign to promote the message of healthy-looking gardens during lockdown



Worked with the Branx Fitness owner to rebuild his marketing plan of action to target homeowners wanting the same 'going to the gym' lifestyle with home gym equipment - huge surge in business stock fortunes with digital messages

Running a successful business is reliant on many different factors one being business partnerships. Any business of a certain scale uses partnerships in one way or another to reach their goals and broaden their expertise and level of service.



With Academia and Brad Chuck, it was a marriage of convenience that started as a simple 1-day consultative masterclass and turned into 2-year labour of love.



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CMS distribution, a technology company that has been connecting with customers for over 30 years, had a problem. Although it was financially healthy and had excellent customers and clients, its old-fashioned marketing ways were being left behind by growing competitors in the same space.



Introduced via networking partners, Brad Chuck was hired on a 1-year contract to produce a new Marketing Strategy and Business Growth concept. This is the story.



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During my tenure as the Global Partner Marketing Manager at DXC Technology from April '21 to August '23, I spearheaded partner marketing initiatives for industry giants such as Microsoft, Oracle, Salesforce, ServiceNow, and Dell.



across a diverse range of sectors including Manufacturing, Finance, Retail, Construction, Public Sector, Charity, Health, Education, and Professional Services



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Testimonials

"Brad was instrumental in helping me plan and execute my go to market strategy, empowering and enabling me to really drive the business."

"helping me define our go to market strategy and utilising his connections to introduce us to potential partners"

“

Working with Brad was not only a pleasure, but massively exciting. Brad is an ideas man who makes things happen. His energy and enthusiasm is contagious and he was always there to lean on or for an encouraging pep talk. I hope to have an ounce of the drive he has!

”

"A true 'Noisy' Marketeer if I ever have seen one."

"His technical understanding of Marketing and his pragmatic know-how has been of great value to me"

See more at
<https://www.linkedin.com/in/bradchuck/>

Testimonials

“Brad is a competent, enthusiastic and professional marketing leader who has transformed the Marketing function within our UK&I Microsoft Business while also providing support to the wider DXC Ireland Team”

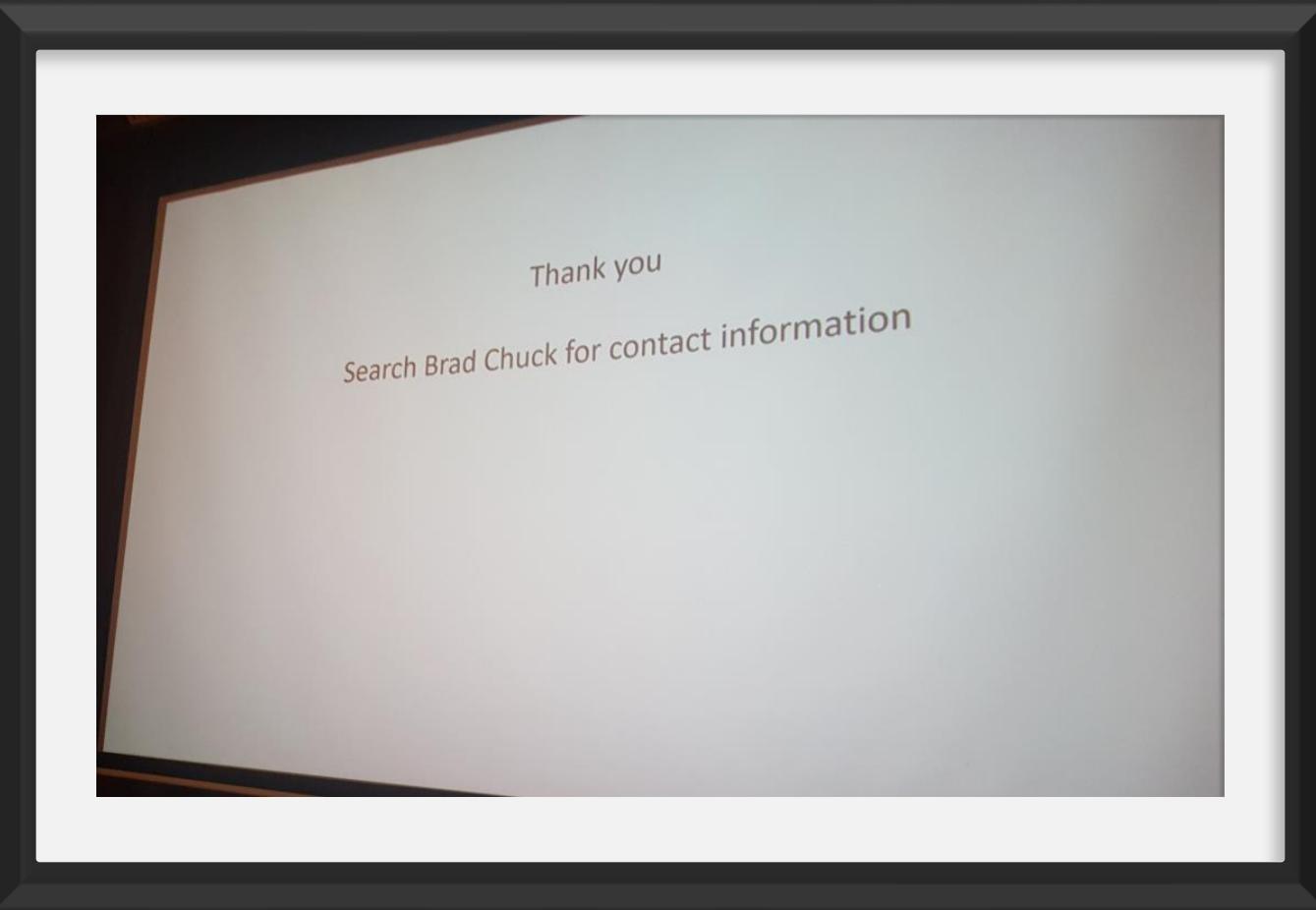
“His passion for GTM is evident. He looks for creative ideas; reviews them with the needed parties, and then diligently perseveres to ensure they are executed flawlessly”

“From a personal perspective, Brad was the best manager I had to date. His personal approach, and unique management style allowed me to feel part of the team and understand my value, while continuing to develop in both a personal and professional manor. My years of working with Brad shaped me to who I am today and I’m over the moon to have had the opportunity.”

“I was beginning to feel like a very lonely voice in the desert, it was most encouraging to meet someone who understands the challenge, opportunity and task. What an inspiration Brad is”

“Your mix of marketing and sales sense has brought so much to the practice, and I think it be ideal to figure out how to ensure you can focus that lead generation passion and not get bogged down by the details/Pos.”

See more at
<https://www.linkedin.com/in/bradchuck/>



Thank you

Search Brad Chuck for contact information

Thank You