

RAGNAR RESEARCH PARTNERS

National Survey July 1-15, 2021 n=1,066 Likely Voters MoE=±3%

Methodology & Demography

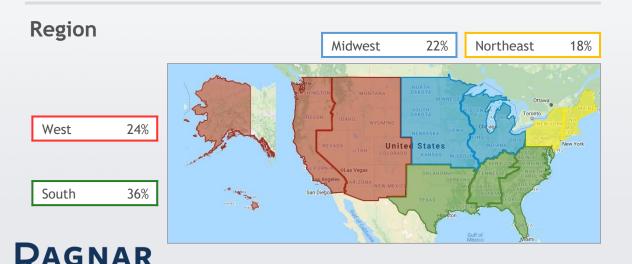
Methodology

Interviews were conducted July 1 through July 15, 2021 by text-to-web. Interviews include 1,066 Likely Voters (LVs) across the United States. Quotas on age, gender, ethnicity, education, 2020 Presidential Election vote, and region were used to ensure a representative distribution. The study's margin of error is ±3%.

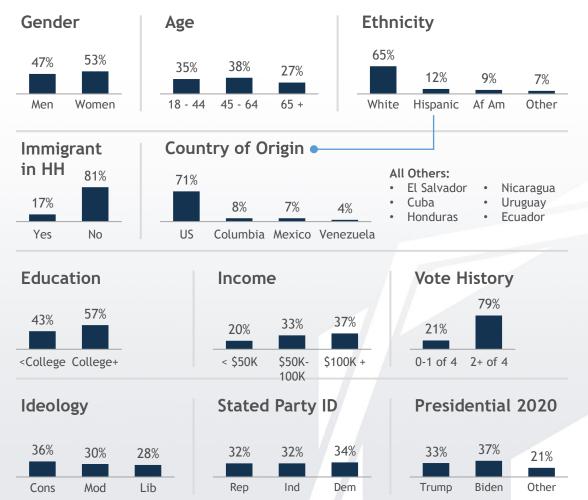
Key Metrics

- Images for Trump & Biden
- Biden Job Approval
- Right Track, Wrong Direction
- Most Important Issue
- Party Trust & Impact

- Democratic Party Issues
- Generic Ballot for
- US House of Representatives
- Messaging Impact on Ballot
- News Sources



Demography



The Political Environment



Nearly 2 in 3 feel the US is headed in the wrong direction. Independents are aligned with Republicans on concerns about the Border, but align with Democrats on concerns about the polarized political environment.

| 23% is on the Right Trac 63% is on the Wrong Dir | | Direction of the Country | | |
|---|------------|--------------------------|--------------|------------|
| Reasons for Wrong Direction | Overall | Republicans | Independents | Democrats |
| Polarized Partisanship | 17% | 9% | 19% | 30% |
| Border / Immigration | 14% | 21 % | 15% | 0% |
| Government Overreach | 14% | 12% | 21% | 10% |
| Biden is President | 12% | 19% | 9% | ∎ 2% |
| Voting / Stolen Election | 11% | 11% | 9% | 14% |
| Budget / Deficit / Taxes | 9% | 11% | 9% | ■ 2% |
| Race Relations | 9% | 9% | 9% | 8% |
| Media / Tech / Misinformation | 8% | 6% | 11% | 8% |
| Economy / Inflation | 7 % | 11% | 5 % | ■ 3% |
| Socialism / Communism / Marxism | 7 % | 9% | 5 % | 4 % |
| Foreign Powers / Restoring Relations | 7% | 11% | 4 % | ■ 2% |
| Gas / Oil / Pipelines | 6% | 8% | 5 % | ■ 2% |
| Crime | 6% | 7% | 6% | 4% |

8%

8%

∎ 1%

0%

4%

6%

5%

3%

| RARES | GI | N | Α | R |
|-------|-------|-----|-----|-----|
| RES | EARCH | PAI | RTN | ERS |

Wealth Inequality

Democratic Party

Trump

Spending on Too Many Social Services

5%

5%

5%

5%

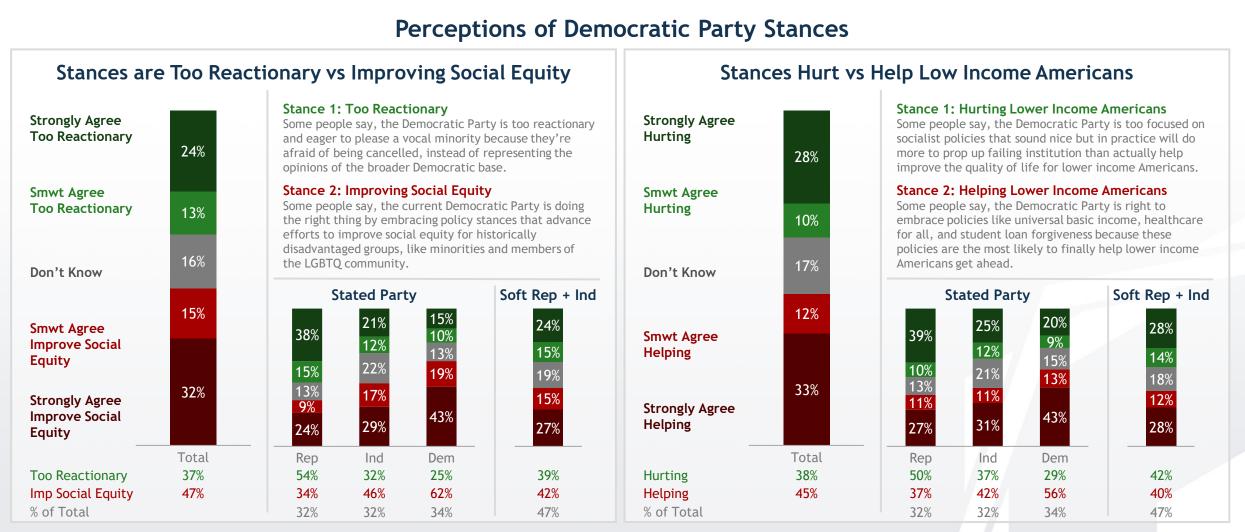
11%

0%

11%

15%

Overall, more voters agree with Democrat stances than disagree. However, soft Republicans and Independents as a group are split, which offers an opportunity for the party to appeal to these voters.



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Most Important Issues to Voters



The Economy is by far the most important issue to voters and one that Republicans can effectively message on. Focus on getting people back to work and combat the Democratic Party's appeal to Independents by emphasizing the interests of working class people.

43%

44%

35%

41%

Top 3 Most Important Issues

| Economy | 41% |
|---------------------------------------|--------------|
| Immigration | 27% |
| Voting (integrity, suppression, etc.) | 21% |
| Climate / Energy | 20% |
| Healthcare | 19% |
| Race Relations | 14% |
| Education | 1 3% |
| Social Services | 1 0% |
| Infrastructure | 9% |
| Guns | ■ 8% |
| Gov Corruption | ■ 7 % |
| Foreign Policy | 6 % |
| Police | ■ 6% |
| COVID | ■ 6% |
| Crime | ■ 4% |

Top 'Other' mentions include: lan 6th (3%) Patriotism (3%) Protect

Jan 6th (3%), Patriotism (3%), Protect constitutional rights (3%), Abortion (3%), National security (2%), Women's Rights (2%), Constitutional Rights (2%), Corrupt Corporations (2%), Media/Big tech bias (2%).

Profile of Respondents Who Say <u>The Economy</u> is a Top 3 Issue

| | Top Themes: | |
|------------|--------------------------------------|--|
| 42% | Jobs & Taxes The Budget (Deficit | The Wage / Wealth Gap (among Democrats & Independents) |
| 43% 37% | (among Republicans & Independents) | |
| | 45% | 42% • Jobs & Taxes 45% • The Budget/Deficit (among Republicans & Independents) |

Most effective messages at moving Undecideds toward Republicans:

Positive Republican Messages:

Q29. Republicans understand that no matter what we look like, most Americans work hard to provide a good life for themselves and their families. The Republican Party will put the interests of working people first, whether they're white, Black or brown.

Q25. Now more than ever, America needs to help its small businesses get back on their feet. The Republican Party will fight tax increases so that Americans can get back to work and the American economy can return to pre-pandemic levels.

Negative Democrat Messages:

Q31. Despite having on average the same death rates due to COVID, **Democrat run states** used more extreme lockdown measures in 2020 than Republican run states. This lead to much higher unemployment in Democrat run states, especially among women, minorities, and immigrants, and the Democrats in power have no clear plan to help businesses recover.

Party Voters Trust Most to Address the Economy

Economy is Top 3 LVs

Republican Party

Democratic Party

Independents

Republican Party

Democratic Party

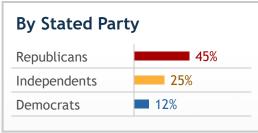
Immigration is an issue that both Republicans and Independents prioritize. Highlighting the importance of <u>legal</u> immigration is a more effective way of pulling voters to the Republican party than a hardline message on stopping criminals.

Top 3 Most Important Issues

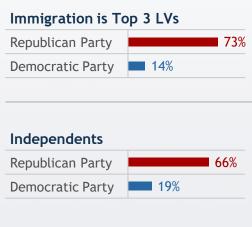
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Profile of Respondents Who Say Immigration is a Top 3 Issue



Party Voters Trust Most to Address the Immigration



The message that moves Undecided voters toward Republicans

Q23. Republicans support immigration policies that protect our borders and reward people who follow the rules. Immigrants are an important part of our communities but people who cheat by entering the U.S. illegally make things harder for those who follow the rules.

The message that moves Undecided voters away from Republicans

Q24. Republicans support a strong border plan that will stop criminals and drug cartels from coming into our country.

"Help solve the issue of current **illegal immigrants already in this country**. Make a decision to vet and grant citizenship or remove illegals from the country. A decision one way or the other MUST be made. Develop firm and consistent laws for immigration and ENFORCE those laws." - Republican, Male, 65 to 74, White, South

"Close the borders and **make changes to current immigration**. That system has not been viable for the last 40 years or so." - Independent, Female, 65 to 74, White, South

"Lets at least make sure [our Representatives] go to the border and not say stupid things like Kamala Harris did in her interview." - Republican, Male, 35 to 44, Hispanic, West Independents are open to standardized rules for voting and some requirements like voter ID. That said, they tend to align with Democrats who are driving concern over voting laws.

Top 3 Most Important Issues

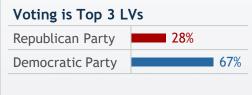
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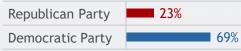
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By Stated PartyRepublicans17%Independents15%Democrats31%

Party Voters Trust Most to Address the Voting



Independents



Profile of Respondents Who Say Voting is a Top 3 Issue

Top Themes:

- National Voting Standards
 (among Democrats & Independents)
- For the People Act (among Democrats & Independents)
- Expand Access to Voting (among Democrats & Independents)
- Voter ID (among Republicans & Independents)

"Required voter ID, no voter harvesting, voter roles cleaned annually, mandatory random election audits. Federally fund IDs for families in poverty for voting purposes. We can give uber rides for vaccines but not for IDs?" - Republican, Male, 45 to 54, Other Minority, West

"Support a **national minimum standard for voting access** including absentee, early voting and same day registration." - Independent, Male, 45 to 54, White, West

"Affirm Americans right to vote. Deny the big lie of a stolen 2020 election. **Support voting laws like H1**." - Independent, Male, 35 to 44, White, West

"Develop common sense rules for voting by mail. Increase the number of ballot drop boxes, make it easier to register to vote & encourage people to vote. We should be proud of the number of people who voted in 2020." - Independent, Female, 65+, White, West

News Source



Major networks are still at the top of most voters go-to sources. However, as shown below, many voters are also accessing a wide variety of alternative and independent sources, particularly voters moved by Republican messaging.

| | | | Men | | | Womer | 1 | | Party | | Msg* |
|---------|-----------|-------|-------------|-----|-------|-------|-----|-----|-------|-----|--------------|
| Top Nev | ws Source | 18-44 | 44-64 | 65+ | 18-44 | 44-64 | 65+ | Rep | Ind | Dem | Moved Rep |
| Fox | 37% | 34% | 38% | 36% | 28% | 38% | 44% | 71% | 28% | 16% | 28% |
| CNN | 37% | 38% | 39 % | 32% | 41% | 41% | 29% | 24% | 33% | 52% | 24% |
| MSNBC | 17% | 14% | 21% | 17% | 10% | 18% | 22% | 10% | 16% | 26% | 15 |
| NBC | 15% | 13% | 12% | 15% | 18% | 18% | 14% | 11% | 13% | 20% | |
| NPR | 15% | 19% | 7% | 10% | 32% | 12% | 13% | 4% | 14% | 25% | 1 |
| ABC | 12% | 8% | 12% | 18% | 6% | 16% | 15% | 8% | 13% | 16% | 8 |
| CBS | 10% | 10% | 9% | 16% | 4% | 12% | 10% | 5% | 13% | 12% | |
| Newsmax | 10% | 6% | 12% | 15% | 5% | 10% | 12% | 21% | 9% | 0% | |
| BBC | 10% | 13% | 7% | 9% | 17% | 8% | 6% | 5% | 11% | 12% | |



Next Steps



Summary

- Biden is not a strong party leader and there is room to appeal to soft Republicans and Independents, especially on issues where they align.
- The economy is by far the most important issue right now.
 - Republicans and Independents align on concerns about the Budget / Deficit. However, Independents and Democrats align on concerns about the Wage / Wealth Gap.
 - Messaging that focuses on getting back to work resonated strongly with voters. Republicans can also undermine Democrats by emphasizing their concern for the working class. Democrats are also vulnerable due to the disproportionate impact of extreme lockdowns in blue states on businesses.
- Immigration also continues to be a top issue that has appeal for Republicans and Independents.
 - Taking a more nuanced messaging approach was more effective at moving Undecided voters to the Republican candidate. This approach highlighted the party's appreciation for <u>legal</u> immigrants and the negative impact that illegal immigrants have on those who follow the law.
- Voting laws is a top concern but Republicans need to be careful how they approach it.
 - Independents are open to standardized rules for voting and some requirements like voter ID. However, they lean toward expanding access to voting options (like mail in ballots, drop boxes, etc.) and will be opposed to messaging that appears to restrict access or shut out groups unfairly.





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