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Company Overview



ESTABLISHED IN 1977, PRIVATIZED IN 2005 AND LOCATED IN CA MAU CITY, CAMIMEX IS ONE OF THE FIRST AND OLDEST SEAFOOD COMPANIES IN VIETNAM.

OVER 40 YEARS OF RELENTLESS DEVELOPMENT, CAMIMEX HAS BECOME ONE OF THE LEADERS IN SEAFOOD PROCESSING AND EXPORTING PRODUCERS OF VIETNAM, AS WELLAS BEING THE ONLYCOMPANYINTHECOUNTRY TO BE ORGANICALLY CERTIFIED.

THE COMPANY HAS A STRONG FOCUS ON ORGANIC AND VALUE ADDED PRODUCTS; AND ITS PRODUCTS ARE HIGHLY ADOPTED IN MAJOR SHRIMP-CONSUMING MARKETS.







Business Overview



THE ONLY COMPANY IN VIETNAM
THAT HAS SUCCESSFULLY
COMPLETED THE FULL ORGANIC
SHRIMP VALUE CHAIN

Originating the organic shrimp value chain since 2000 through co-operation with COOP from Switzerland, Camimex is the first and only producer of Vietnam who has successful deployment of certified organic shrimp. The aim for sustainable farming to not only protect natural forest ecosystem but also to maintain healthy and sustainable growth of the company's organic seafood strategy. Such unique strategy earns Camimex the title – Organic Shrimp King.



Organic Shrimp Farming

Organic shrimp is farming naturally, using no industrial feed or antibiotics. The shrimp is grown in mangrove forests of Ca Mau province, where forest area accounts for 50% while shrimp farming area is only 50%.

Camimex manages more than 10,000 ha of linking organic shrimp farming area, equaling more than 35% of total Vietnam's ecological-certified shrimp farming area.



Organic Shrimp Hatchery

In 2015, Camimex organic hatchery farm was officially organic-certified – marking the company's success in becoming the only brand worldwide with complete value chain of organic shrimp.

Camimex secures the entire organic shrimp larvae input sources for both in-house farming as well as farmer cooperatives in the Ca Mau region with capacity over 1 billion post per year.



Shrimp Processing

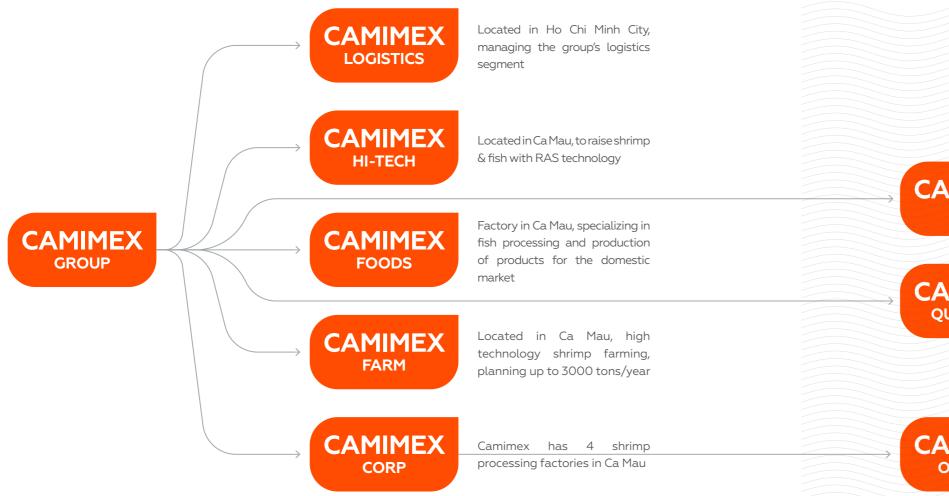
Total processing capacity of 25,000 tons/year with modern production lines imported from trusted international brands.

Organic processed shrimp: the unique product that only Camimex can offer.

Industrial processed shrimp: traditional and value added processing methodology for a diverse product portfolio.



Organization chart



Camimex is professionally organized with a division of subsidiaries by function. Each member company is decentralized with clear and specific responsibilities and KPIs. The current organizational chart helps Camimex operate smoothly, cohesively and efficiently.



Located in Hanoi, distributing Camimex's products to the northern provinces of Vietnam



Located in Quang Tri, shrimp, fish farming and processing plan



Ecological hatcheries in Ca Mau



Management Team



COMPETENT MANAGEMENT TEAM READY FOR THE NEXT MISSION TO ACCELERATE CAMIMEX'S GROWTH.



Dang Ngoc Son (Mr.)
Board member cum CEO

Mr. Son has more than 40 years of experience in the seafood industry and earned his bachelor degree in seafood processing. He was the Deputy Director of Production at Stapimex during the 1981-1994 period. By 1998, he led Phu Minh Hung Quang Ninh Seafood Company as Chairman cum CEO, then left the position to join Camimex in 2014.



Bui Si Tuan (Mr.)Chairman of Board of Directors

Mr. Tuan is the heart and soul of Camimex. He has led the restructuring of Camimex both at the Group level as well as at Camimex Corp (subsidiary) to overcome the crisis in 2013 and rebuild the company from ground up.

Mr. Tuan is a visionary leader with deep knowledge and experience in finance and accounting. Prior to leading Camimex, he has served various managing roles including Chief Accountant, Chief Investment Officer, and Board Member of Minh Phu Seafood Corp — the leading shrimp player in Vietnam. With his expertise in M&A, company restructuring, and capital raising, Camimex is well positioned to accelerate its next phase of growth.



Bui Duc Cuong (Mr.)
Board member cum CEO

Mr. Cuong has 22 years of experience in the seafood industry. He worked at Minh Phu Seafood Corp from 1997 to 2008 before joining Camimex in 2013. Since then, Mr. Cuong has been a key member of the management team at both Group and subsidiaries level.



Huynh Van Tan (Mr.)
Board member cum CEO

Mr. Tan has been working at Camimex for more than 20 years.

Mr. Tan has profound experience in the seafood industry and deep understanding about Camimex business thanks to his long staying at the company. He was appointed to become the CEO of Camimex Group in 2020.



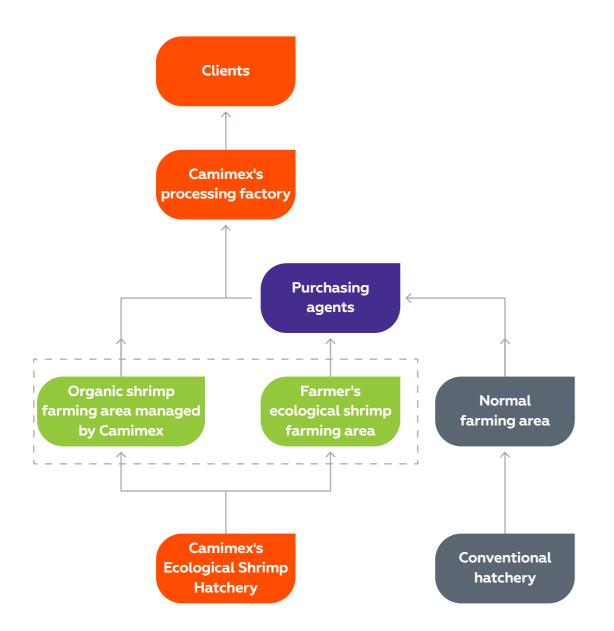
Huynh Cong Nhan (Mr.)
Chief accountant

Mr. Nhan has over 20 years of experience in the seafood industry. Before joining Camimex in 2019, he had served in various accounting and supervisory roles at other seafood companies including Minh Hai, Jostoco, Ngan Phu.





Value Chain 1



Value Chain 2

Export

Camimex's processing factory

Organic shrimp farming area managed by Camimex

Camimex's Ecological Shrimp Hatchery

- Camimex exports to more than **30 countries** around the world.
- Organic shrimp meet the strictest standards and are exported to Europe (Switzerland, Germany).
- Camimex has 4 factories with a capacity of 25,000MT/year.
- Raw shrimp is obtained from ecological shrimp farming areas (self-management and association) + from other farming areas through about 20 agents.
- Camimex has about 10,000 ha, of which 300 ha are self-managed and 9,700 ha are associated with farmers to raise organic shrimp. The company provides seeds, input materials and techniques for farmers.
- Camimex operates in Ca Mau, which accounts for 40% of Vietnam's shrimp farming area (280,000 ha).
 Ca Mau has the largest mangrove forest in the world, diverse and unique, favorable for the development of ecological shrimp.
- The hatchery has a capacity of 1 billion posts, meeting the needs of the ecological shrimp value chain. Being the only company in Vietnam that can produce organic shrimp seed.

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Camimex is a pioneer in the world and the only one in Vietnam that owns a full ecological shrimp value chain, from seed to export processing.



Camimex always focuses on high-value, good-quality products, as well as value-added products to satisfy the needs of the markets.





Output cost is higher







Large output and capacity

Ecological farming area of over 10,000 hectares, of which 300 hectares are managed by Camimex and over 9,700 hectares are cooperated with farmers, potential expansion up to 20,000 hectares.

Processing factory

10,000 ha

25,000 MT Area of organic shrimp farming **Capacity of 4 factories**



Achieve international certifications

- The first company in Vietnam to deploy organic shrimp since 2002. The organic certificates are issued by Organic EU, Bio Suisse, Naturland.
- It is more dificult for competitors to imitate Camimex dute to certificate standards & conditions are more and more strictly.

































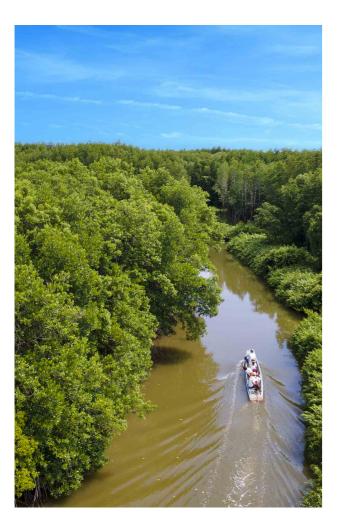


Sustainable production





Organic Production



Conservation of mangroves

The farms are located in a protected mangrove area, which maintains a unique ecosystem, the natural habitat of black tiger shrimp. Producing the best quality shrimp by eco-friendly aquaculture has brought very high income to the farms.

To preserve rich biodiversity, Ca Mau farmers apply sustainable aquaculture techniques:

- Activities are managed by social and environmental responsibility plans.
- Responsible use of energy sources.
- Continuous monitoring of environmental impacts.
- Practice management and harvest according to the principles of organic aquaculture.



Organic Production



The rapid growth of the organic sector and the growing demand for organic food over the past 40 years in the international market have prompted Camimex to certify its products according to this philosophy. Our eco-shrimp features and ecofriendly practices are always focused on:

- Do not use: antibiotics, stimulants, growth hormone.
- Very low density: 1-2PL/m² for minimal communication to the environment.
- Do not use: industrial food as bait for shrimp. Nutrients are developed and stored in mangroves by natural tidal water exchange. As a result, it provides a continuous yearround supply of large quantities of algae, eggs and larvae.
- No genetically modified organisms (GMO).





Eco-ShrimpHatchery

Camimex hatcheries operate with a selective breeding program based on the growth rate and resistance of the stock. Seeds are selected from our shrimp farms in a closed cycle. No wild larvae are allowed in the cycle.







Eco-ShrimpHatchery



There are two stages in this process: maturation (actual spawning) and larval rearing (shrimp seed).

There is no genetic manipulation involved in this process. 100% without pedicle removal (Regulation 834/EU/2007, Organic Standard).

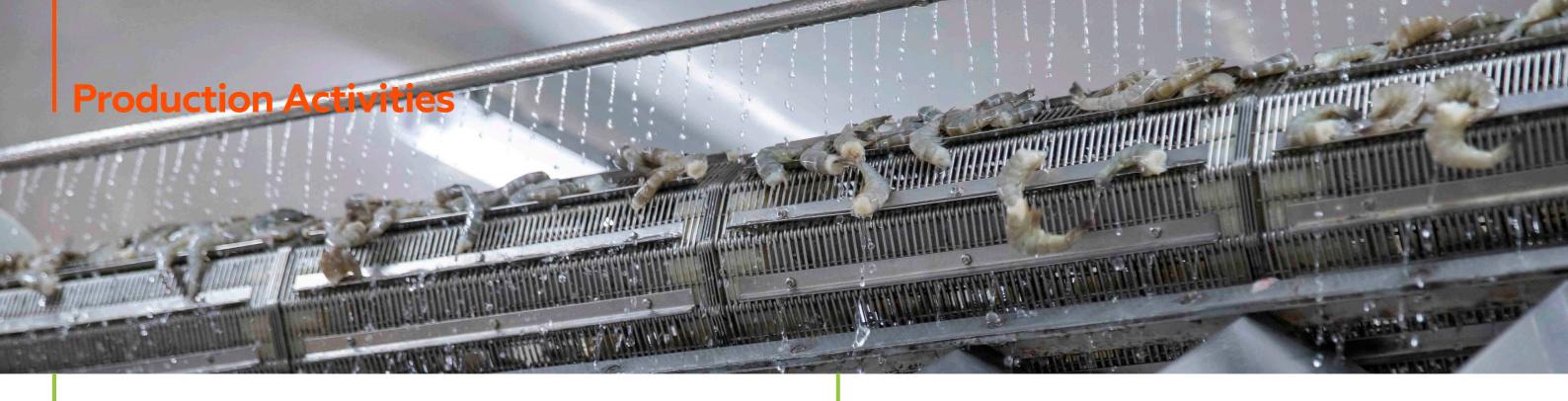






When new technology combines with people to solve bigger challenges

By transforming new technology across our value chain, we have been able to respond rapidly to consumer demand and continue to produce popular and beloved shrimp products on a large scale.



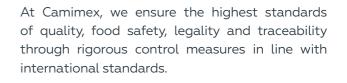
Facilities and people

Camimex is a dynamic company that anticipates and adapts to market needs, customers and trends. We are constantly improving our facilities and investing in our people to meet the needs of new products and updating technology to optimize our processes.





Quality control













Technology innovation

The adoption of new technologies has expanded the efficiency and agility of the plant. It has reduced production costs, while increasing market share in the core market. Camimex often introduces new types of production; one that combines productivity and competitiveness with environmental efforts.





Skills and adaptations

Advanced technologies have enabled our factory workers to tap into new digital skills.















We are a force for food's sake



We continue to strive for a future where our food system can feed billions of plates delicious food while keeping ecological sustainability in mind for our planet.



Black Tiger Shrimp

NOBASHI	01
BUTTERFLY	02
HOSO	03
PTO SKEWERED	04

Black Tiger Shrimp

FILO	05
TORPEDO	06
HO-PTO BREADED	07

















Black Tiger Shrimp

DEEP FRIED FILO	80
TEMPURA	09
DEEP FRIED HO-PTO BREADED	10
DEEP ERIED BUTTERELY	11

Black Tiger Shrimp

COOKED PTO RING	12	
COOKED SUSHI	13	
NOBASHI BLANCHED TAIL	14	
COOKED HOSO	15	





















Vannamei Shrimp

FILO	16
HO-PTO BREADED	17
HOSO	18
HLSO	19

Vannamei Shrimp

PTO	20
HLSE	21
PD	22













Company Profile





Vannamei Shrimp

COOKED PTO RING	23
COOKED SUSHI	24
NOBASHI BLANCHED TAIL	25
COOKED HOSO	26

Vannamei Shrimp

COOKED PD	27
COOKED PTO	28
COOKED HLSO	29
DEEP FRIED TORPEDO	30



















Connect with us

We are always looking for ways to connect with people who share a common interest in a sustainable future.







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