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**Bay Region Public/Private Works** Night & agcXML Workshop 2012

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September 19, 2012 3:00 PM to 8:30 PM



### **Event Details:**

Palm Event Center in the Vineyards CONTACT: Kristina Whitton PHONE: 925.827.2422 MAP LINK: Click here for directions

**Event Pricing** 

MEMBER: \$100 / NON-MEMBER: \$100

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REGION: Northern California

### Bay Region Public/Private Works Night & agcXML Workshop 2012

Wednesday, September 19, 2012 Palm Event Center in the Vineyards 1184 Vineyard Ave., Pleasanton CA (925) 426-8666

#### Keynote Speaker ~ Malcolm Dougherty

Malcolm Dougherty is the Director of the California Department of Transportation (Caltrans), where he Leads the \$11 billion organization and the Department's 20,000 Employees who build, maintain and operate the 50,000 lane miles of California's world-class transportation system. He is also a member of California's Toll Bridge Program Oversight Committee, which provides project oversight on the seismic retrofit of the state's toll bridges, including the iconic \$6.46 billion San Francisco-Oakland Bay Bridge.

### agcXML Workshop & Technical Session

The Construction industry is transitioning to online systems for BIM, prequalification, procurement and project management. AGC of America developed an open data standard, agcXML, to provide resources to public agencies like Caltrans as they strive ti implement policies and procedures that promote open standards for interoperability and avoid proprietary systems, exclusivity or endorsements to vendors.

Who will you see: Industry leaders in public policy, electronic bidding, system developers and general contractors.

Who should attend: Public Entities - procurement & project Management, Contractors & system developers, Surety Brokers & Surety Companies

### **Exhibitors**

US Army Corp of Engineers\* BART, California High Speed

Rail\*, VTA, SFPUC, California Dept. of Transportation, SF Dept. of Public Works, Contra Costa Dept. of Public Works, City of San Jose Dept. of Public Works, Alameda County Dept. of Public Works, Alameda County Transportation Commission, San Mateo County Public Works, McGraw-Hill\*, Napa County Public Works, Ace Mentor Program of America, HeistProof, North Coast Water Board, San Francisco Regional Water Board, County of Sonoma, County of Solano, County of Santa Clara Roads & Airports, San Francisco Public Utilities\*

\* Additional Speakers

### **Sponsorship Opportunities**

- \$500 Sponsor: 2 tickets to the event, Company recognition & name listed on event signage, Reserved spot at display table.
- \$1000 Sponsor: All of the \$500 perks, plus 2 additional event tickets.

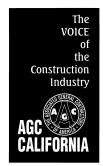
### Cost/Time:

\$75/person ~ Small Businesses w/a volume under \$5 Million \$100/person ~ Businesses w/a volume over \$5 Million (Fees Includes admission into the agcXML Workshop, Presentations, Dinner & 2 Drink Tickets).

3:00pm~5:00pm ~ agcXML Workshop 5:00pm~6:30pm ~ Registration and Networking 6:30pm ~ 8:30pm ~ Dinner and Presentations

Complimentary parking is available.

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# Public/Private Works Night Improving Access to Surety Credit with agcXML Technical Session

The construction industry is transitioning to online systems for BIM, prequalification, procurement and project management. A pioneer in developing leading technologies is Caltrans, from online procurement advertising to progress payment transparency that enables performance measurement both internally and externally.

AGC of America developed an open data standard, agcXML, to provide resources to public agencies like Caltrans as they strive to implement policies and procedures that promote open standards for interoperability and avoid proprietary systems, exclusivity or endorsements to vendors.

California State University Chico is a leading campus for BIM and the premiere source of high quality graduates for the construction industry. Together with K. Dixon Wright of Wells Fargo Insurance Services CSU Chico has been working with AGC on the Surety Connection Project to develop shareware prototype applications designed to indentify and "tag" data fields for agcXML that can be utilized by the construction industry.

Tracy Gateway Business Park is a private developer sponsoring the Surety Connection Project at CSU Chico to broaden the participation of local small and emerging contractors in the build out of the business park, and the construction of the Lammers Road Interchange.

The goal of the Surety Connection Project is to provide educational opportunities for students that promote open standards and interoperability so the resulting efficiency improves access to surety credit for small and emerging contractors. It accomplishes this objective by reducing a major barrier; the cost in both dollars and time to the contractor associated with procuring work and the cost to the surety industry to manually administer and process paper surety bonds while cost effectively improving the underwriting information to the surety industry.

Imagine the cost savings of a common questionnaire that a contractor can easily maintain and upload to any number of systems, public and private, to apply to a surety, bank or government program, or to prequalify with prime contractors.

Imagine the cost savings of a contractor being able to download and import bid information that can easily be forwarded to their surety broker to generate bond approvals and electronic bonds without errors, or excess processing costs to their surety broker.

Imagine the underwriting flexibility a surety can offer when provided real time performance measurement that allows monitoring of the credit exposure.

*Imagine no more,* and come learn about the Surety Connection Project and watch us demonstrate how agcXML is making this goal a reality.



### Who you will see

Industry leaders in public policy, electronic bidding, system developers and general contractors in a round table discussion for collaboration using agcXML.

### What you will see

### AGC Common Questionnaire

The Chico Common Application with most of, if not all, the data fields required by surety companies and government programs that can print multiple forms, questionnaires and applications.

The Chico Common Application can also import and export in agcXML, with the future capability to import and export in Acord for the insurance industry or XBRL for the financial industry.

### **Procurement and Bidding**

Caltrans new procurement website download file utilizing agcXML that can be imported into the Chico Bid List Connection contractors bid management application and forwarded to their surety for underwriting and approval.

A commercial contractors estimating system that demonstrates the same functionality.

### Performance Measurement

See how a simple dashboard can utilize the Caltrans progress payment information to upgrade underwriting information to the surety industry to expand underwriting flexibility and risk management capabilities, resulting in improved access to surety credit for small and emerging contractors.

### Who should attend:

### Public Entities – Procurement and project management

- See how Caltrans implemented the agcXML standard in their procurement process and understand how the construction community utilizes the ability to import the project data.
- Understand the electronic bond process to reduce costs to all parties, and eliminate fraud.
- See how Caltrans provides transparency in progress payment information to enable external performance measurement and risk management.
- Learn how to incorporate functionality into your systems to improve access to surety credit for small and emerging contractors on your projects.
- Share with AGC the data fields your system needs to fully utilize agcXML.



### Contractors and their Construction Related System Developers

- See the Caltrans agcXML file for projects out to bid so you can implement the ability to import the file into your system using the "AGC Standard Data Set for Projects out to Bid".
- See the Chico Common Application so you can implement the ability to import and export the file into your system using the "AGC Standard Data Set for Company Profile" so that your clients can take advantage of the capability for prequalifying subcontractors, or to export the data set so your clients can share their information as necessary. The application is shareware and designed to be copied or replicated without constraint. We can even provide students as interns to assist your implementation.
- Share with AGC data field "tags" your system needs to fully utilize agcXML.

### <u>Surety Brokers, Surety Companies and their related system developers</u>

- See the Caltrans agcXML file for projects out to bid so you can implement the ability to import
  the file forwarded by your clients into your system using the "AGC Standard Data Set for
  Projects out to Bid".
- See the Chico Common Application so you can implement the ability to import the file into your system using the "AGC Standard Data Set for Company Profile"
- Share with AGC data field "tags" your system needs to fully utilize agcXML.

### Construction related service providers

- See the Caltrans agcXML file for projects out to bid so you can implement the ability to import the file for distribution to your subscribers.
- See the Chico Common Application so you can implement the ability to import and the file into your system using the "AGC Standard Data Set for Company Profile"
- Share with AGC data field "tags" your system needs to fully utilize agcXML.

### For more information go to:

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