



Making An Impact on Climate Change

UN Sustainable Development Goals / Data Driven Decisions

September 14, 2018



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UN Sustainable Development Goals

Data Driven Decisions



A Call to Action – Enabling Open Standards Data Flow



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Mapping the Construction Technology Ecosystem

McKinsey & Company
Insights on Capital Projects & Infrastructure

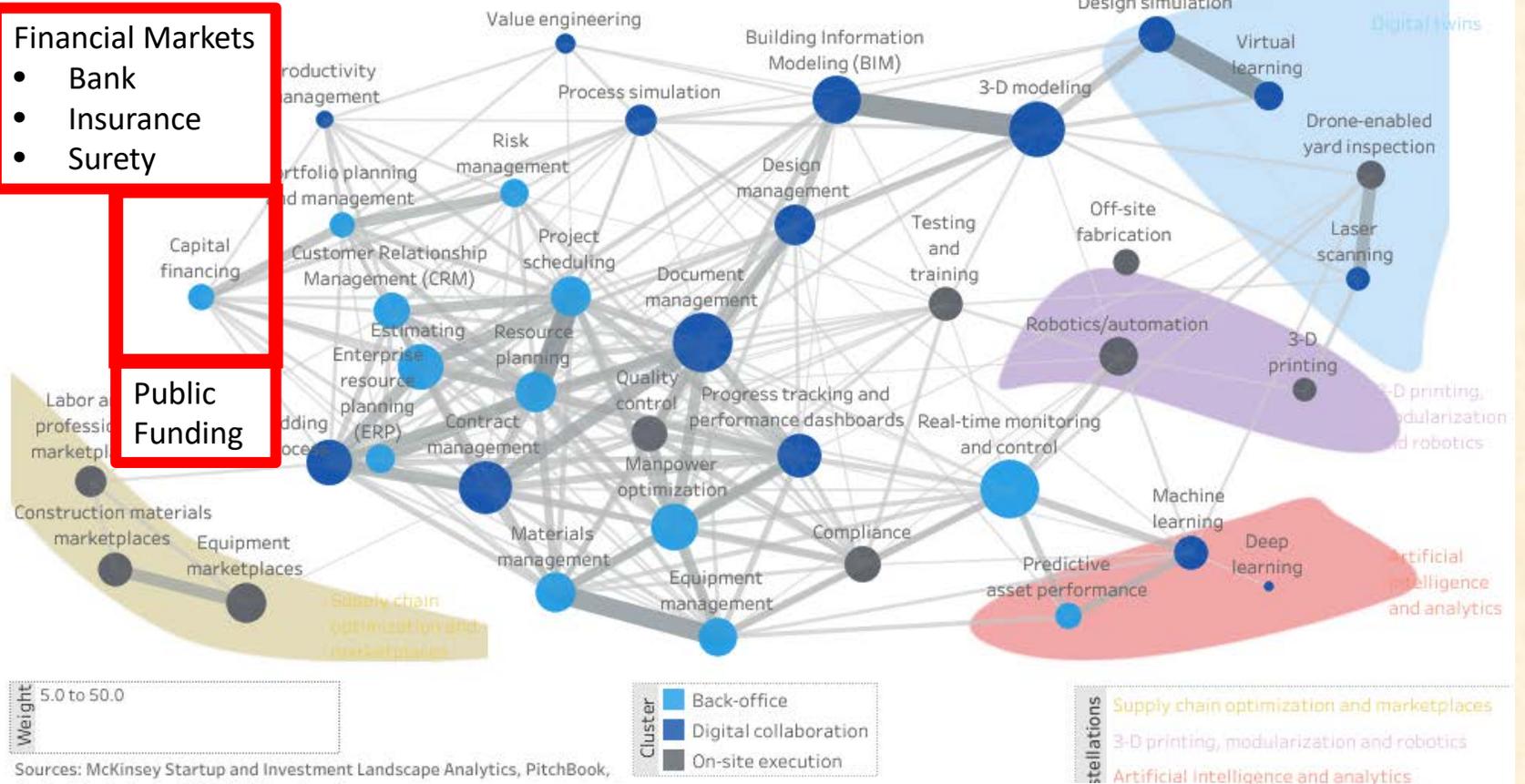


<https://www.mckinsey.com/industries/capital-projects-and-infrastructure/our-insights/seizing-opportunity-in-todays-construction-technology-ecosystem>

Last year, we mapped the industry's technology ecosystem with a focus on the solutions that are proliferating in the construction phase of the project life cycle. The research shed light on the emergence of technology clusters, industry-wide technology investment of more than \$10 billion in less than a decade, and the lack of integrated solutions that span three identified use case clusters: on-site execution ("field"), **digital collaboration ("team")**, and back-office and agencies ("office").

Mapping the construction technology ecosystem

McKinsey analyzed the growing construction technology landscape to look for trends and constellations of activity around established and emerging use cases. Thicker lines connecting two use cases indicate a greater number of technology companies offering both technologies simultaneously. Click on a use case/technology to view its related solutions. Use the zoom options and weight slider to explore the relationships between different technologies. To isolate technologies by functional cluster or constellation, click to highlight or select the option to filter. Zoom/unfilter by clicking the same option again or the white space.



Systems That Exchange Data



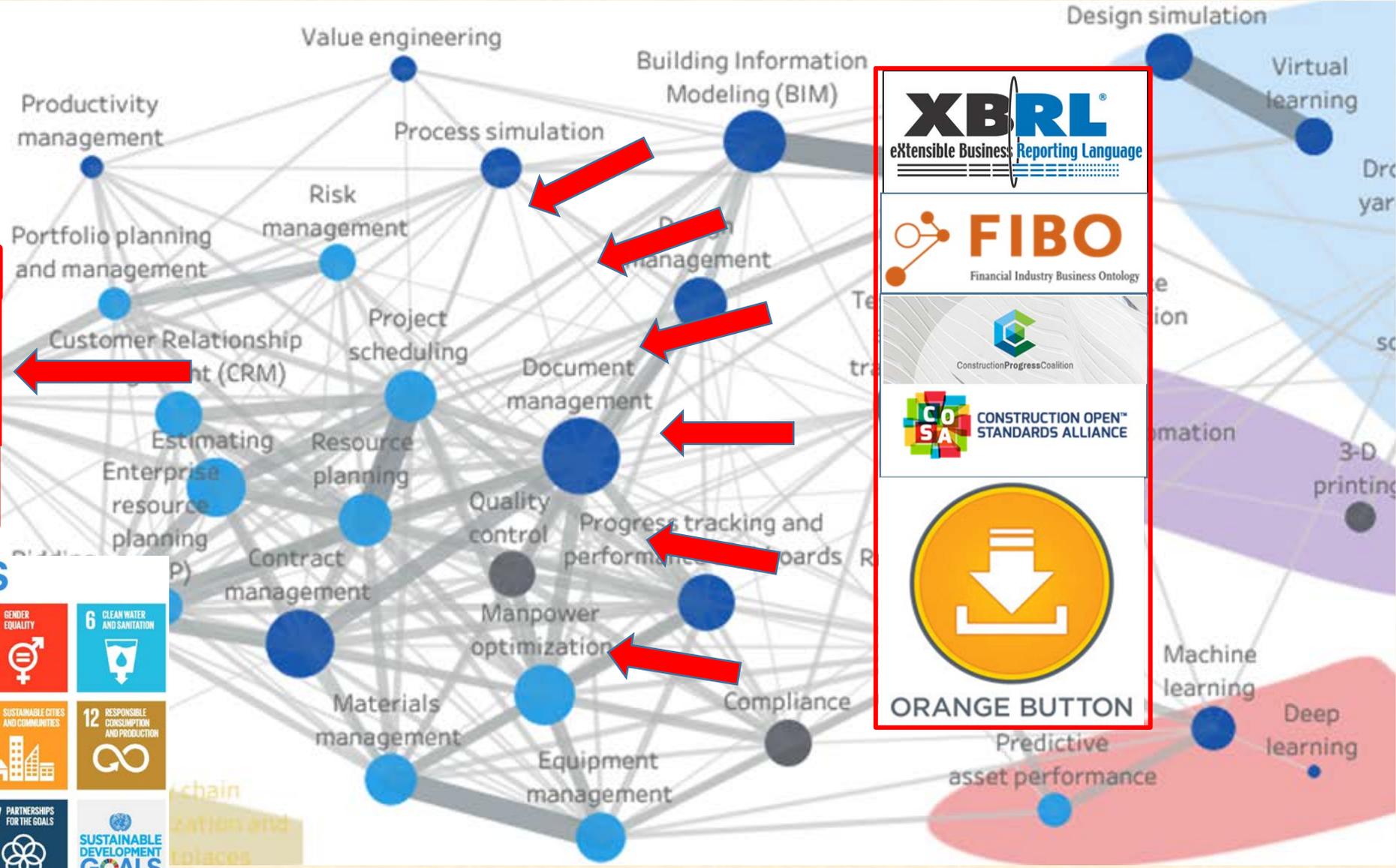
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Mapping the construction technology ecosystem



Financial Markets

Capital financing

Public Funding

XBRL
eXtensible Business Reporting Language

FIBO
Financial Industry Business Ontology

ConstructionProgressCoalition

CO SA
CONSTRUCTION OPEN™ STANDARDS ALLIANCE

ORANGE BUTTON



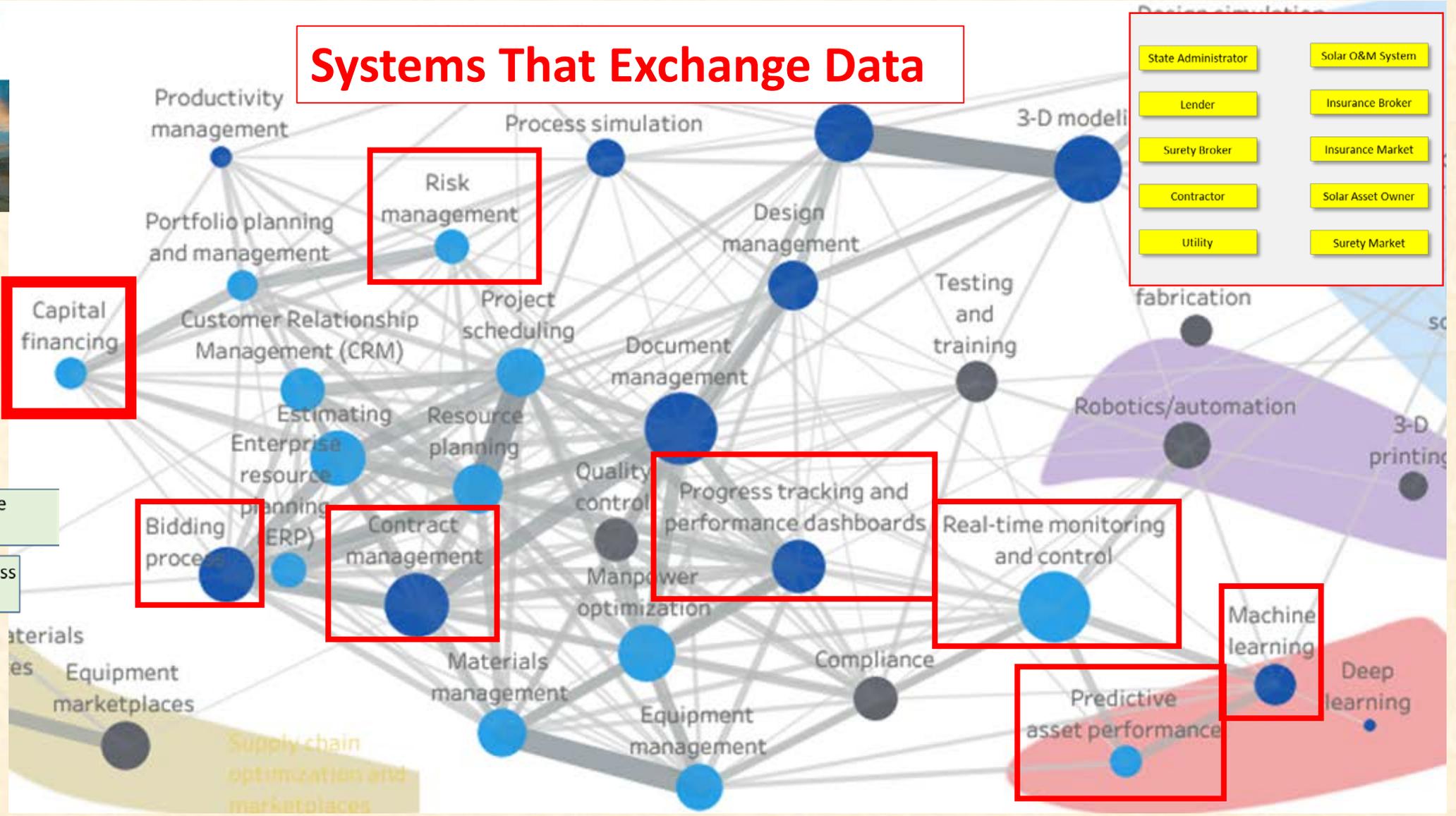
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Mapping the construction technology ecosystem

Systems That Exchange Data



State Administrator	Solar O&M System
Lender	Insurance Broker
Surety Broker	Insurance Market
Contractor	Solar Asset Owner
Utility	Surety Market



XBRL FIBO Company Profile Data Set

XBRL FIBO Construction Progress Data Set

XBRL FIBO Surety Bond Data Set



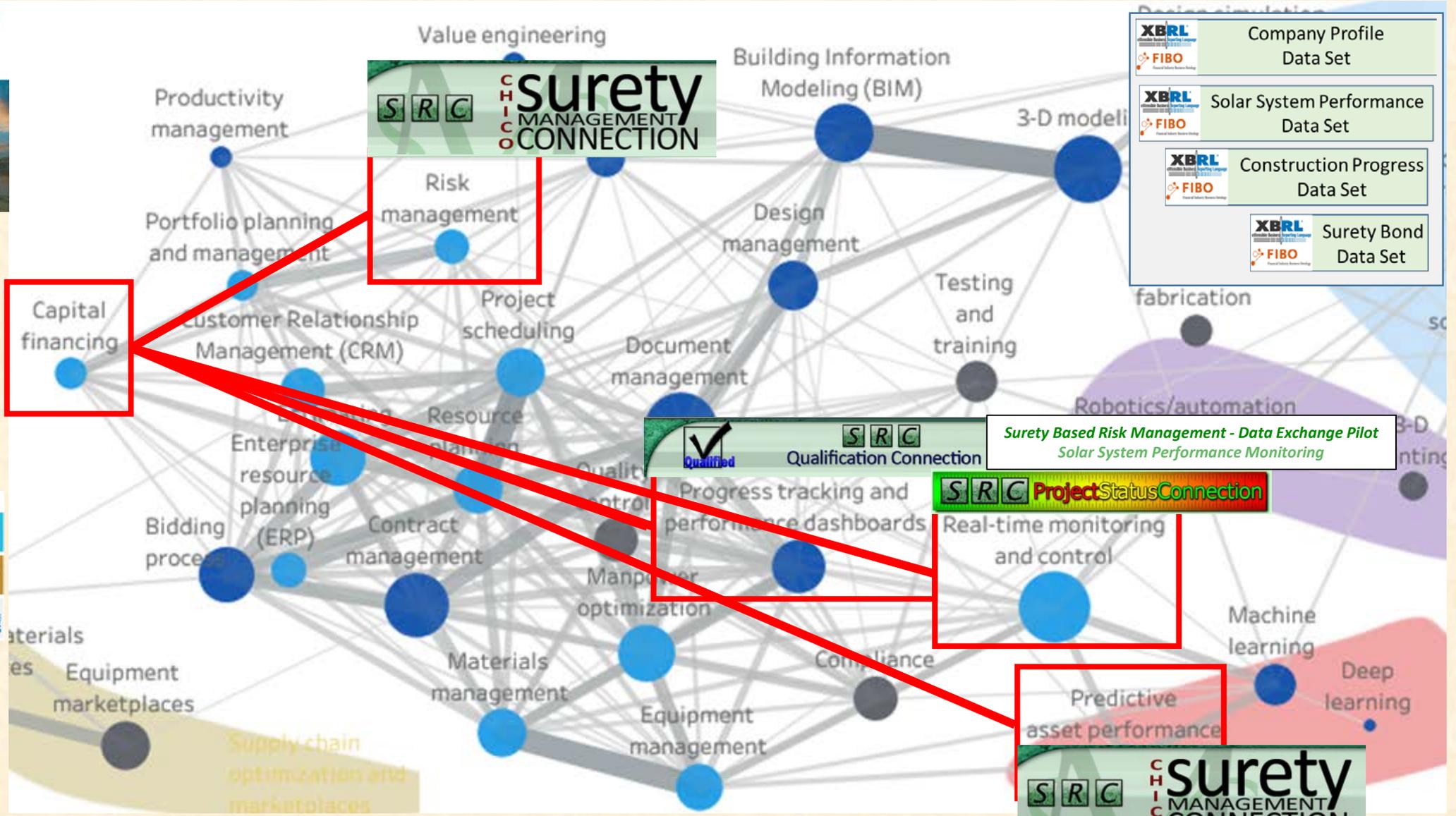
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Mapping the construction technology ecosystem



	Company Profile Data Set
	Solar System Performance Data Set
	Construction Progress Data Set
	Surety Bond Data Set

Qualification Connection
Surety Based Risk Management - Data Exchange Pilot
Solar System Performance Monitoring

Project Status Connection

surety MANAGEMENT CONNECTION



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Mapping the construction technology ecosystem

McKinsey & Company
Insights on Capital Projects & Infrastructure

Demand

Financial Markets

Capital financing

Public Funding

Federally
Recognized
Machine
Readable
Standardized
Data

Supply

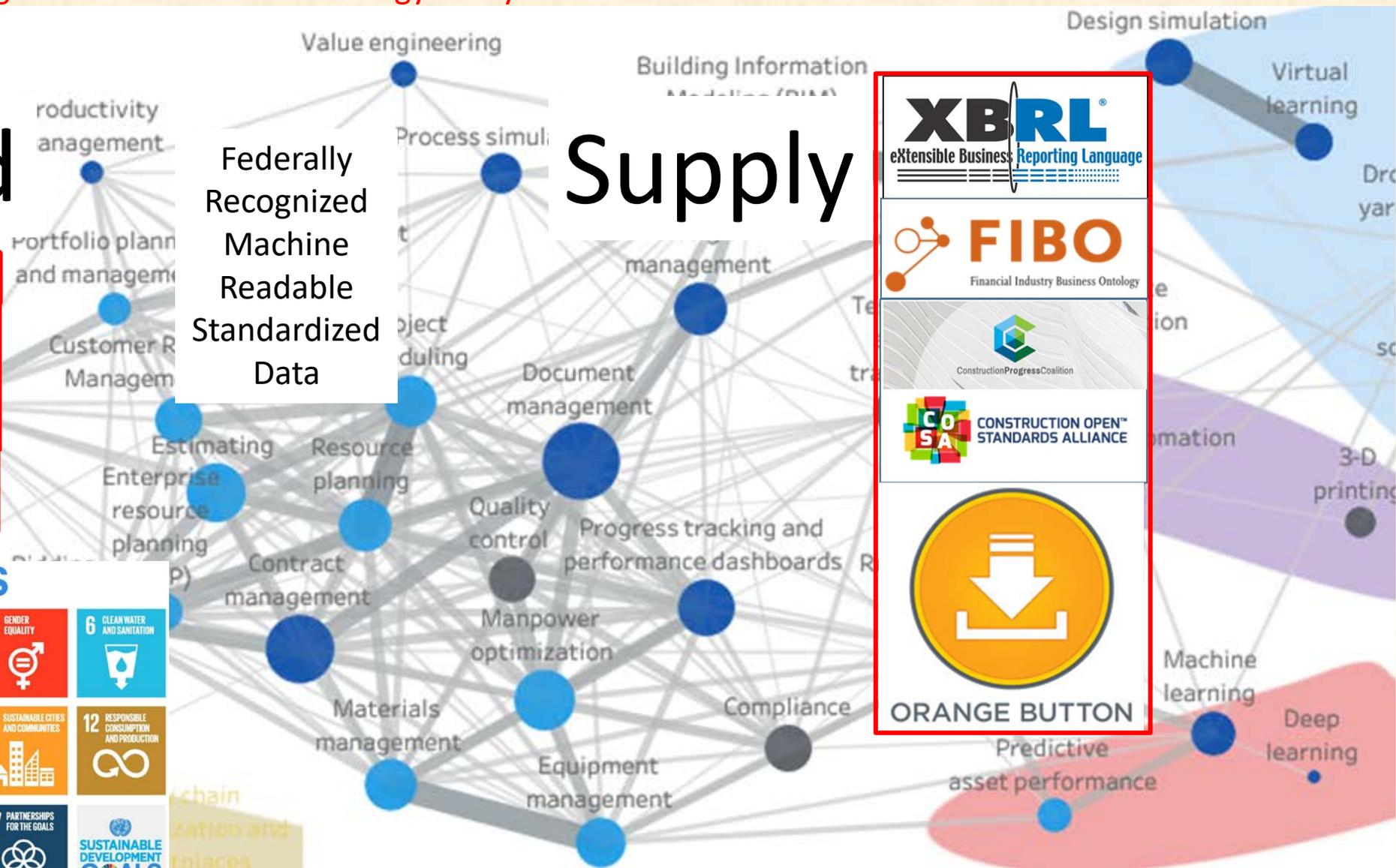
XBRL
eXtensible Business Reporting Language

FIBO
Financial Industry Business Ontology

Construction Progress Coalition

CO SA
CONSTRUCTION OPEN™
STANDARDS ALLIANCE

ORANGE BUTTON





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Demand

Federally
Recognized
Machine
Readable
Standardized
Data

Supply



Financial Markets



Public
Funding



Impact Investing
Impact Underwriting
Impact Policy

Impact Programing
Impact Campus



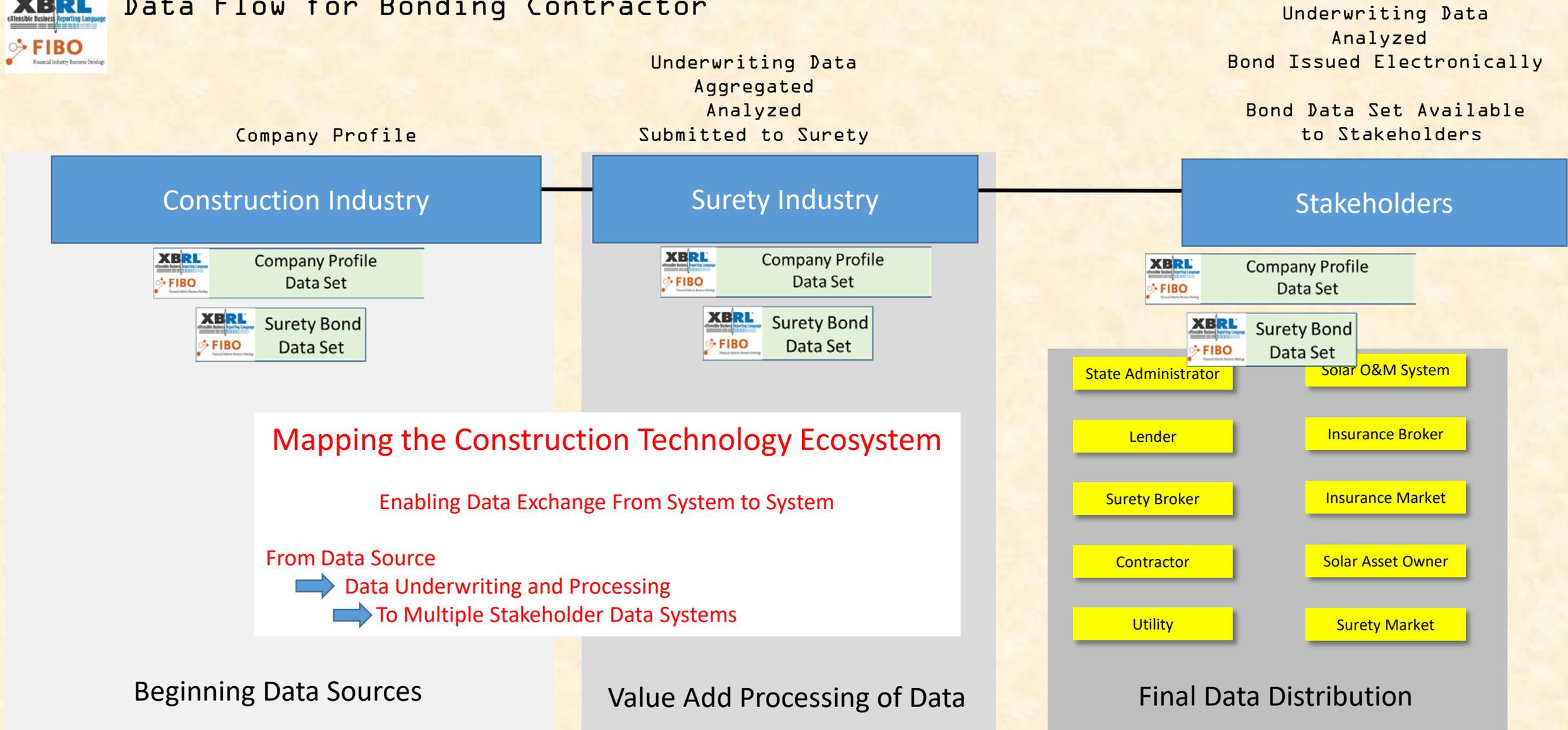
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Data Flow for Bonding Contractor



Mapping the Construction Technology Ecosystem

Enabling Data Exchange From System to System

From Data Source

- ➡ Data Underwriting and Processing
- ➡ To Multiple Stakeholder Data Systems



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**On Bill Finance
Solar Projects
Utility Payment Bond**
Page 1 of 11

XBRL
Construction
Energy
Transportation

Bond Type: On Bill Financing - Solar Projects - Utility Payment Bond

Surety Bond Form and Version Number: 2018 03-04 XBRL-CET On Bill Financing - Solar Projects - Utility Payment Bond

Principal: _____

Principal Email: _____

Obligee: _____

Obligee Email: _____

Name of surety company: _____

Surety NAIC Code: _____

Bond Number: _____

Bond Amount: _____

Surety Email: _____

Name of Electronic Surety Provider: _____

Electronic Surety Provider Website for validating bonds: _____

Electronic Surety Provider Bond Verification Number: _____

Annual Surety Premium: _____

Bond Effective Date: _____

Contract Date: _____

Contract Description: _____

Legal Jurisdiction: _____

Utility Account Number: _____

Attachment - Schedule of Detachable Assets: _____

XBRL
extensible Business Reporting Language

FIBO
Financial Industry Business Ontology

Surety Bond Data Set

**Construction
Energy
Transportation**

**On Bill Finance
Solar Projects
Utility Payment Bond**
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KNOW ALL MEN BY THESE PRESENTS, that **Principal and Surety** are held and firmly bound unto **Obligee** in the **Bond Amount** as the penal amount, lawful money of the United States of America for the payment of which amount Principal and Surety bind themselves, their successors, executors, administrators and assigns, jointly and severally firmly by these presents

WHEREAS, the said Principal has entered into an On Bill finance Contract as of the **Contract Date** for **Contract Description** under **Utility Account Number** to finance the purchase and installation of assets including those identified in the **Schedule of Detachable Assets** which is provided as security for the surety under this bond in the event of default.

WHEREAS, as a condition of said Contract, the Principal is required to file security to guarantee the payment of the monthly utility bill, inclusive of both the cost of utility services and repayment of the On Bill financing.

NOW, THEREFORE THE CONDITION OF THIS OBLIGATION IS SUCH, that if the said Principal shall comply with the conditions of the Contract as referenced, then this obligation shall be void, otherwise to remain in full force and effect.

PROVIDED, HOWEVER, THAT THIS BOND IS EXECUTED BY THE PRINCIPAL AND SURETY AND ACCEPTED BY THE OBLIGEE SUBJECT TO THE FOLLOWING CONDITIONS:

- 1) **Bond Effective Date** and shall be continuous without amendment until canceled or exonerated.
- 2) This bond is automatically cancelled, and Surety exonerated, when the obligations of the Principal under the Contract have been fulfilled, or the Contract terminated by mutual consent of Obligee and Principal.
- 3) That this bond may be cancelled by Surety by 60 days' prior notice in writing from Surety to Principal and to Obligee that the Surety elects not to renew this bond for any such additional period.
- 4) Any notice of cancellation must be delivered to **Obligee email** with receipt acknowledged by Obligee.

or cancellation shall not affect any liability incurred or accrued under this bond prior to the effective date of such termination or understood and agreed that the Obligee may recover the full amount of the bond (less any previous amounts paid to Obligee) if Surety cancels or non-renews the bond and, within thirty (30) days prior to the effective date of cancellation or nonrenewal, received replacement financial security acceptable to it to replace the bond.

Data elements, including identifying the bond form to incorporate the text

Mapping the Construction Technology Ecosystem

The surety bond has two basic parts

1. The fixed text of the bond depending on the bond form
2. The data elements in the bond which need to be exchanged



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**On Bill Finance
Solar Projects
Utility Payment Bond**
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Bond Type On Bill Financing - Solar Projects- Utility Payment bond

Surety Bond Form and Version Number 2018 03-04 XBRL-CET On Bill Financing - Solar Projects - Utility Payment Bond

Principal _____

Principal Email _____

Obligee _____

Obligee Email _____

Name of surety company _____

Surety NAIC Code _____

Bond Number _____

Bond Amount _____

Surety Email _____

Name of Electronic Surety Provider _____

Electronic Surety Provider Website for validating bonds _____

Electronic Surety Provider Bond Verification Number _____

Annual Surety Premium _____

Bond Effective Date _____

Contract Date _____

Contract Description _____

Legal Jurisdiction _____

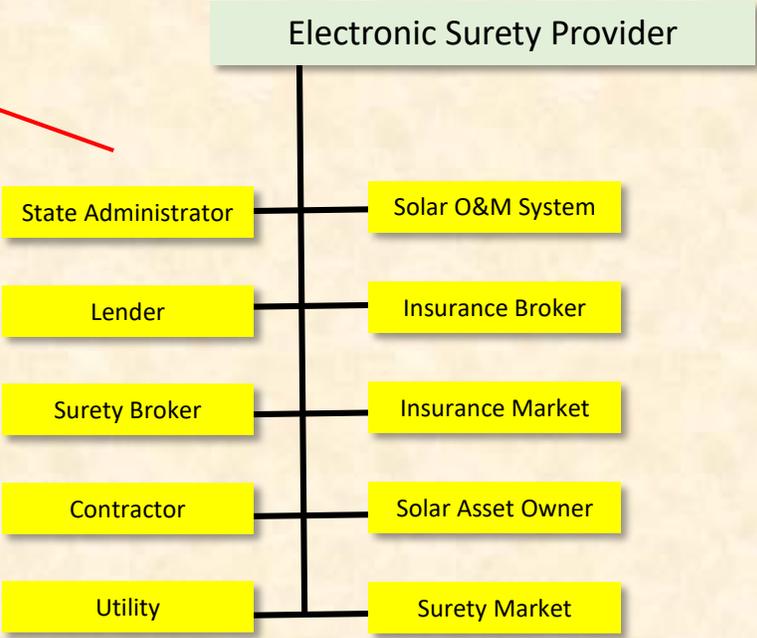
Utility Account Number _____

Attachment - Schedule of Detachable Assets _____

Mapping the Construction Technology Ecosystem



- The surety bond has two basic parts
1. The fixed text of the bond depending on the bond form
 2. The data elements in the bond which need to be exchanged



Final Data Distribution



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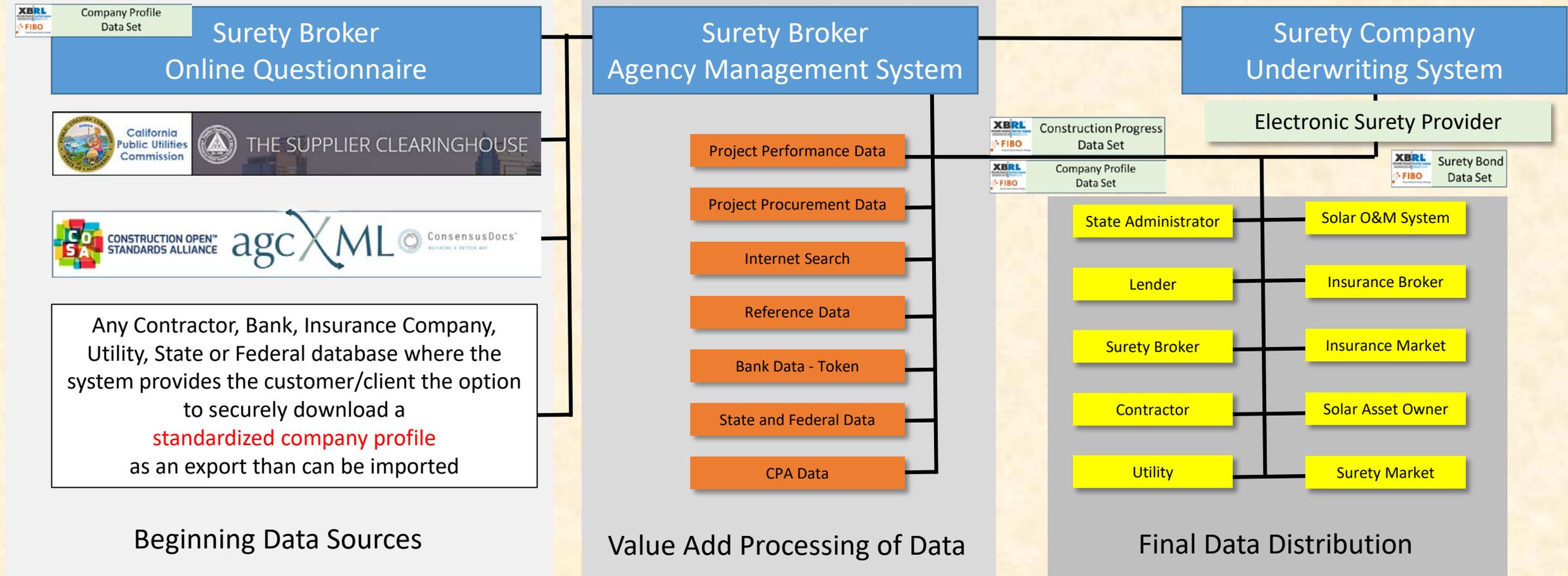
Data Flow for Bonding Contractor

Underwriting Data Analyzed
Bond Issued Electronically

Bond Data Set Available to Stakeholders

Company Profile

Underwriting Data Aggregated Analyzed Submitted to Surety





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Data Flow for Bonding Contractor Surety Resource Connection

Underwriting Data Analyzed
Bond Issued Electronically

Underwriting Data Aggregated Analyzed
Submitted to Surety

Submissions Tracked

Bond Data Set Available to Stakeholders

Company Profile Data Set

Surety Resource connection

S R C

CHICO COMMON APPLICATION

S R C

surety

MANAGEMENT CONNECTION

Surety Online Management System

Submissions Requiring Review	24	Review
Submissions Executed	32	Review
Submissions Declined	12	Review
Submissions Requiring Printing	56	Review
Execution Reports to Import to Insurvision	34	Review
Month to Date Activity	1,245	Review
Year to Date Activity	32,125	Review

Surety Company Underwriting System

California Public Utilities Commission

THE SUPPLIER CLEARINGHOUSE

S R C ProjectStatusConnection

S R C CHICO BID LIST CONNECTION

Qualified S R C Qualification Connection

Reference Data

Bank Data - Token

State and Federal Data

CPA Data

Construction Progress Data Set

Company Profile Data Set

Electronic Surety Provider

Surety Bond Data Set

State Administrator

Solar O&M System

Lender

Insurance Broker

Surety Broker

Insurance Market

Contractor

Solar Asset Owner

Utility

Surety Market

Any Contractor, Bank, Insurance Company, Utility, State or Federal database where the system provides the customer/client the option to securely download a **standardized company profile** as an export than can be imported



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Data Flow for Bonding Solar System Surety Resource Connection

Underwriting Data Analyzed
Bond Issued Electronically

Company Profile Data Set

Surety Resource Connection
SRC

Solar System Performance Data Set

Company Profile

Underwriting Data Aggregated Analyzed Submitted to Surety

Submissions Tracked

Bond Data Set Available to Stakeholders

SRC surety MANAGEMENT CONNECTION

Surety Online Management System

Submissions Requiring Review	24	Review
Submissions Executed	32	Review
Submissions Declined	12	Review
Submissions Requiring Printing	56	Review
Execution Reports to Import to Insurvision	34	Review
Month to Date Activity	1,245	Review
Year to Date Activity	32,125	Review

Surety Company Underwriting System

SRC ProjectStatusConnection

Construction Progress Data Set

Company Profile Data Set

Electronic Surety Provider

Surety Bond Data Set

Third Party O&M Provider

Internal Solar Monitoring System

State Administrator	Solar O&M System
Lender	Insurance Broker
Surety Broker	Insurance Market
Contractor	Solar Asset Owner
Utility	Surety Market

Any Contractor, Bank, Insurance Company, Utility, State or Federal database where the system provides the customer/client the option to securely download a **standardized company profile** as an export than can be imported

Solar System Performance Data Set

Surety Based Risk Management - Data Exchange Pilot
Solar System Performance Monitoring