

THG's Car Dealer Wall of Shame

SOME of The Worst Car Dealers in the US!

Wolfchase Honda

Memphis, TN

NOMINATED TO THIS LIST BY: [@2twinszz](#)

I went to Wolfchase Honda in Memphis, TN. They attempted to force add on accessories for \$7,899. They told me every one had to pay for it because they automatically added on the accessories when the vehicle hit the lot. When I asked why I couldn't get the car without the accessories, both the salesman Don Victory and then the Sales Manager Tim McCrary, told me "because the service department automatically orders the accessories when they receive the VIN of the vehicles headed to their lot." When I was given the pricing sheet, saw the \$7,899 add on, then the "gracious favor" of cutting it to \$4,084, I didn't know any other argument to give to get the price back down to MSRP. The car was a 24 Honda CR-V EX-I for \$35,985. The final cost was over \$43,000. They wouldn't budge, seemed quite nervous when I pointed out they didn't have these add ons listed on [cars.com](#) nor [truecars.com](#), they skipped over it, continuing to tell me every car on the lot had the add ons, which they listed mud flaps and other items. I told them that was a risk they took and I didn't want those items. I ended up walking out, frustrated as I knew I messed up somewhere in the process. I also felt they were nervous and didn't know how to read it or respond to it. I want that CR-V EX-L but I no longer trust Honda. I now cannot stand the thought of going into a Honda dealership.

THG: You see how one dealer can damage the brand?

Miami Lakes Auto Mall

Miami Lakes, FL

NOMINATED TO THIS LIST BY: [@robinstone305](#)

This dealer thinks it's appropriate to charge their customers an extra \$2,000 if they don't trade in a vehicle.

THG: In part, this action points to how much they would have undercut the actual value of your vehicle if you had traded it in!

Brandon Hyundai

Tampa, Florida

NOMINATED TO THIS LIST BY: [@wooddaniel](#)

Brandon Hyundai is a terrible dealership. They advertise a "lifetime warranty" including roadside assistance etc. but it's 1600\$, and they attempted to double up fees by "doc fee" of 999, and tax and non tax fee. They added 5000 to the price advertised online and also tried to increase the car price if I didn't use their financing.

**Victory Mitsubishi
Bronx, New York**

NOMINATED TO THIS LIST BY: [@ImmaculateFlako](#)

I currently am victim of this 10 days into a finance purchase for a 2016 TLX and i already argued with the dealership manager telling me i cannot refund those packages and not even the dealer warranty, Victory Mitsubishi in Bronx Ny are scam artist , the Manager Andrew Finance Manager Rico and the Sales man Romero all are con men, but i will try and get reimbursed for all those packages as well as for the dealer warranty, the car was 14k, why am i paying over \$21k after \$7k down

**Sunset Cadillac
Sarasota, Florida**

NOMINATED TO THIS LIST BY: [@MarketUS](#)

New info yesterday... I am a 'disabled veteran' with the Florida tag. My tax collector informed me that the cost for me to transfer that tag is only \$4.50, not the \$999 the scammers try to collect. And... Sunset Cadillac still tries to collect the \$3,000 ADM and the other scam fees. Hope this helps my fellow vets.

**Norristown Chrysler Dodge, Jeep, Ram
Norristown, Pennsylvania**

NOMINATED TO THIS LIST BY: The Philadelphia Inquirer article calling out despicable actions. No surprise, Dealer did not comment.

**Ford of Clermont
Clermont, Florida**

NOMINATED TO THIS LIST BY: Tom Stoekle

Tom writes: this week's nomination for crook of the week. Clermont Ford. Check out these fake fees of at least \$4,600: Price is plus tax, tag, title, registration, any dealer-installed accessories and dealer-provided benefits, and a pre-delivery service fee of \$1198, Private Tag Agency Fee of \$189, and Electronic Registration Filing Fee of \$199, which charges represent costs and profits to the dealer for items such as inspecting, cleaning, and adjusting vehicles and preparing documents related to the sale. New vehicle pricing excludes the \$2995 Ford of Clermont Advantage Package.

**Rock Honda
Fontana, CA**

NOMINATED TO THIS LIST BY: Richard Haghani

Richard writes:They forced add-ons on me and lied to me. They called me back 3 times to resign financing documents. During those trips, I was forced to buy warranties and other stuff, because they told me it was a condition required by the bank, saying it's the only way they would approve my loan.

**DAVE SMITH Chrysler, Dodge, Jeep , Ram
Kellogg, Idaho**

NOMINATED TO THIS LIST BY: THG (experience through our friend)

A few years ago, Dave Smith's finance office sold our friend Howard a complete garbage Extended Warranty. It was from a company known as Warranty Solutions, a Company so bad that they have a 1.5 star rating on Yelp.... For consistent failure to pay claims. In July of 2023. Howard went back to buy a Durango for his family vehicle. We drafted a cancellation letter for Howard to present to Dave Smith to get his money refunded. Months later, Dave Smith still has failed to refund Howard his money! We are very pissed off at Dave Smith!

HELP US get the word out and STOP the REALLY Bad Guys! Did you have a really bad dealer encounter? To make a nomination to this list, email us at kevintheworkguy@gmail.com or send a text to 701-441-3399.