



SCOTT DARROW

M: +63 917 804 2352 | **E:** scott@darrow.me | **W:** <https://darrow.me>

16 Queens Way, Three Kings, Auckland 1024

46 L.R. Aguinaldo Street, Paranaque, Manila 1700

REVOLUTIONIZING, COMMERCIALIZING & BUILDING ENTERPRISE TECHNOLOGY

CITIZENSHIP AND RESIDENCY

New Zealand Citizen

Philippines - 13A Visa | New Zealand

VALUE PROPOSITION

Smart business technology ecosystems require the synthesis of pieces of the IT leadership puzzle. Reap the benefits of over 30 years of global expertise as the driving force behind disruptive corporate and commercial technology innovation.

WIDE ANGLE LENS

Business Intelligence

FinTech

eCommerce

Cloud Computing

Enterprise Solutions

SaaS

IT Security

Data Analysis

Business Continuity

Disaster Recovery

Architecture

Agile & Scrum

Digital Transformation

Retail

Logistics

Supply Chain

Blockchain

Machine Learning

Big Data

Analytics

ESG

Government

Healthcare

Insurance

Manufacturing

- Designed and built a large scale enterprise systems (ERP/MRP/SCM) for major international companies in multiple countries.
- Led the Digital Transformation for major ESG Global Corporation with over 5,500 employees, 22 companies, and 16 locations in Australia, North America, Europe, Africa, and Asia.
- Architect eCommerce platform for leading retail Corporation with over 2850 stores in The Philippines
- Designed and built Sales, Transport and Logistics management system for the largest food company in The Philippines
- Architect primary system for payment gateway – Processes 18 Billion Philippine Peso /month. Redesign using Kafka, Spark and other related technologies as the core.
- Architect and built e-commerce platform and environment for \$1.8 Billion dollar value-added direct marketer of technology products, services and solutions to businesses, government and educational institutions, and individual consumers
- A startup designed from the ground up to disrupt data management in environmental solutions space. The notable project included an Environmental GIS application with over 1500+ data sources and 26 map layers, including processing 8 billion transactions month. The team earned the Oracle Technology Company of the Year award for this initiative.
- Build, Operate and Transfer operations for multiple development centre. Manage full P&L for product development, software, hardware and infrastructure (office). Implement architectural improvements, design solutions and integration solutions. Implement agile development
- Design and implement web-based ITIL system for major banks in Japan
- Happy to discuss tapestry of achievements in more detail.

FOUNDER ROLES

FOUNDER OF PINNACLE SOFTWARE & LOGISTIC SOFTWARE

Chief Technologist of advanced ERP/SCM/MRP and supply chain software, with customers in New Zealand, Australia, Hong Kong, Singapore, Taiwan, Philippines, China, Thailand, Europe, and the US. As the author and principal architect I developer for 27 modules covering ERP/MRP/SCM in 'C'

Significant projects implemented include;

- International logistics companies
- International furniture retailer
- International packaging solutions company
- International food and beverage companies
- International Banks
- Large pharmaceutical companies
- Large automotive companies
- International Publisher
- Consulting - Cap Gemini
- Consulting - IBM

Great at spatial reasoning, abstract and critical thinker, who thrives in fast-paced, innovative environments, companies with a vision, and a genuine desire to move forward.

ADVISORY ROLES

BEACHHEADS ADVISOR

11/2014 to Current

New Zealand Trade And Enterprise Manila, Philippines

New Zealand Trade and Enterprise (NZTE) Beachheads Advisory Network is designed around a unique partnership between NZTE and thriving private-sector executives who are willing to share their experience, skills, and networks to help New Zealand businesses accelerate their market entry and growth.

HEAD IT AUDIT

05/2018 to 05/2019

PSA (Philippine Statistics Authority)

Independent Consultant to Public-Private-Partnership Center for Government (PPP) of Philippines - Asian Development Bank (ADB).

ADVISOR

05/2018 to 12/2019

EAST2 | Singapore

Digital strategies and platforms re-INVENTED for airlines.

We are disrupting the global airline loyalty model: unlocking valuable traveler intent, and empowering airlines and suppliers to better serve their loyal travelers. Our Air Loyalty Plus blockchain program can stand-alone, replace, enhance, or be integrated on a modular basis with current airline loyalty points/miles programs.

ADVISOR

08/2018 to Current

Mobbiz Solutions | Manila, Philippines

Mobbiz Solutions helps organizations across different countries to improve their performance using mobile technologies.

CRDZ.io - Sydney , Australia

CRDZ is a decentralized platform that addresses every core issue that has prevented the development and adoption of commercial services. It is a censorship resistant, decentralized governed public network which enables private, identified use and confidential (jurisdictional) compliance.

WORK HISTORY

PRESIDENT

11/2017 to CURRENT

Darrow I.T. Consultancy | Manila | Auckland

Technology leadership, management, and professional services to foreign and local enterprises in APEC. Develop strategies and policies in collaboration with clients to establish ITO operations and achieve business objectives. Perform Interview, onboard and mentor technology resources for clients. Supported, train, supervise, and mentor teams of Technology professionals. Provide business-wide Technology change Management to organizations. Propose technical feasibility solutions for new functional designs and suggested options for performance and business improvements.

Active Projects include:

- 7-Eleven Philippines
- Apollo Technologies

Architect primary system for payment gateway – Processes 18 Billion Philippine Peso /month. Redesign using Kafka, Spark and other related technologies as the core. **Architect** new eCommerce ecosystem – Redesign using Nuxt.js, Nest.js , GraphQL, Vue Storefront and other related technologies.

<https://darrow-itc.com>

CHIEF TECHNOLOGY OFFICER & CEO PHILIPPINES

10/2015 to 02/2018

HæalthTech | Manila, Philippines

HæalthTech is an advanced software company specializing in a highly cost-effective, flexible cloud-based health insurance, risk management system for both group and individual or groups that self-insure. As a startup, I built and operated the Manila development centre, creating functional teams that included development, quality assurance, support, business analysts, project manager, infrastructure, security and business operations (HR, Finance).

HæalthTech experienced significant growth in the first eighteen months, securing several international insurance companies.

Other initiatives included the use of AI to address Fraud, Waste and Abuse.

<http://www.hæalthtech.com/>

Maintain a deep understanding of technology combined with strategic business outlook and an ability to communicate the technical subject matter in simple terms, so my audience can quickly grasp the issues.

ADEC Innovations | Worldwide

ADEC Innovations is an impact investing company that designs, develops and delivers a diverse data management and technology portfolio of Environmental, Social and Governance [ESG] Solutions with over 5,500 employees, 22 companies, and 16 locations in Australia, North America, Europe, Africa, and Asia. Ensuring sustainability and long-term financial viability is a critical component of our impact investing framework.

Implement significant technology changes required to support digital strategy goals, including the full transition to the cloud and rebuilding of all corporate websites. This strategy included implementing SaaS and mobile-first and the transformation of all applications to the RAD development platform (OutSystems).

<https://www.adec-innovations.com/>

CHIEF TECHNOLOGY OFFICER

09/2013 to 09/2015

Envirosite Corporation (ADEC Innovations Company) – Connecticut, US

Data management, environmental solutions, and knowledge processing are the foundational strengths of both Envirosite Corporation and ADEC Innovations.

As a startup, the cornerstone of Envirosite existence was WorkBench. It needed to combine years of environmental data expertise and innovation to provide a flexible web-based delivery platform that would need to be dynamic, customizable and able to deliver reports real-time 24/7. The solution would allow customers to work interactively on property data, something not imagined at the time. WorkBench gathered data from over 1,800 databases and included 45 map layers to provide environmental data and reports all in one location. This significant venture earned the team **Oracle Technology Company of the Year 2014**

<https://www.envirositecorp.com>

IT DIRECTOR

09/2013 to 09/2015

Supply-LINK (ADEC Innovations Company – Cambridge, United Kingdom)

Developed SaaS applications with a primary goal to help factories to improve performance and create better working conditions for workers. Using RAD tools, we build an online software platform that has searchable supplier profiles and allows users to share information and data, creating competitive communities that drive improvement.

Software is intuitive, responsive and accessible on all desktop and mobile devices. Supply-Link™ platform also takes direct feeds from environmental sensors for continuous monitoring. The platform allows brands to view their entire supply chain on a single portal and produce operational reports on performance and risk.

Volenday | Makati, Philippines

Volenday is a Technology Services and Workforce Solutions provider focused on delivering high-quality, flexible and price competitive solutions to solve our clients' most pressing business needs.

I took on the role of transforming and improving operations by driving both the soft and hard elements needed to move the company forward. Changes included culture-related initiatives to recognition to top performers, and technology & process initiatives that brought new ways of working to groups across the company.

www.volenday.com

VICE PRESIDENT OF INFORMATION TECHNOLOGY

03/2008 to 02/2012

PCM, NASDAQ:PCM | Torrance, USA | Manila Philippines

PC Mall, a \$1.8 Billion value-added direct marketer of technology products, services and solutions to businesses, government and educational institutions, and individual consumers.

Leveraging a combination of business strategy, technology, consulting, and operations experience, I led the building of a new e-commerce platform using open source technologies and tools. Challenges included building a team of over 150+ people, implementing advanced search and machine learning-based customer recommendations engine as well as the creation of new toolsets.

The scope of the eCommerce initiative was to create a new website creation environment within PCM that allows marketing personnel to create websites, rather than teams of developers. The overriding objective was to allow web pages redesigns to occur in minutes, rather than in days. The initiative created faster searching, web pages, and a customer-focused website.

VICE PRESIDENT OF INFORMATION TECHNOLOGY

04/2007 to 03/2008

ValueCommerce (Yahoo! Japan) | Tokyo, Japan

Yahoo! Owned e-commerce enabling company providing the full range of services businesses and customers, need to buy and sell online with the confidence that comes with working with the leading Affiliate Marketing Company in Japan.

Responsible for the setup of development Centre and transition of critical Russian developers who relocated to Manila. Scope included rebuilding Development and Quality Assurance teams, including all aspects of recruitment and assimilation of development staff from Russian. Implement corporate development, quality assurance, and implementation methodologies, processes and teams to support demanding aggressive business goals.

WORK HISTORY

OWNER / GENERAL MANAGER

01/2003 to 03/2007

It-Commerce (PH), Inc. | CSEZ, Central Luzon | Japan

We created an extensive ITIL compliant web-based Asset and Service Management system. Challenge was to replicate the traditional desktop GUI look and feel in a web-based environment (way before Google Maps existed). In the first year of operations, we had already sold the software to several significant banks in Japan. I performed the role of an application architect and head of the development operations in the Clark Special Economic Zone (CSEZ).

PINNACLE SOFTWARE & LOGISTIC SOFTWARE

01/1984 to 12/2002

Auckland | Manila | Hong Kong | Detroit | London (Cap Gemini)

I was Chief Technologist and founder of Pinnacle and Logistic Software, advanced supply chain software for over 18 years, with customers in New Zealand, Australia, Hong Kong, Singapore, Taiwan, Philippines, China, Thailand, Europe, and the US. As the author and principal architect and developer, we built 36 modules covering the following functions areas of ERP/SCM/MRP.

The 3i group, large UK investors in technology, held a strategic stake in the Logistic Software group, with offices located in Hong Kong, Philippines, New Zealand, and the United States.

Significant projects implemented include;

- International logistics companies
- International furniture retailer
- International packaging solutions company
- International food and beverage companies
- International Banks
- Large pharmaceutical companies
- Large automotive companies
- International Publisher
- Consulting / Sales Organizations - Cap Gemini (Europe)
- Consulting / Sales Organizations - IBM (Asia)

Industries and applications build are listed below.

**PLEASE VISIT MY
WEBSITE FOR MORE
INFORMATION**

<http://darrow.me>

SKILLS	INDUSTRIES	APPLICATIONS BUILT
<ul style="list-style-type: none"> • Agile Development • Artificial Intelligence • B2B & B2C • Big Data • Blockchain Technologies • Board Advisor • Business Intelligence & Analytics • Development • Digital Transformation • e-commerce • Employee Benefits • Enterprise and cloud computing • Enterprise Resource Planning • Healthcare • Health Insurance • Inventory Management • IT Outsourcing (ITO/BPO) • ITIL Systems • Knowledge Management • Logistics • Material requirements planning • Mobile Applications • Open Source Technologies • Project Management • Process Optimization • Rapid Application Development • Retail Management systems • SaaS • Scrum • SDLC • Strategic technology vision • Supply chain management • Talent Management 	<ul style="list-style-type: none"> • 3PL, 4PL • Affiliate Marketing • Appliances • Artificial Livestock Breeding • Automotive • Contract Logistics • Contract Manufacturing • Banking (ITIL) • e-commerce • Data Management • Electrical Supplies • Electronics • Environmental risk management • Food and Beverage • Government • Healthcare • Health Insurance • Hotel Management • Inspection, testing & certification • Knowledge Management • Manufacturing • Packaging Solutions • Pharmaceutical • Publishing • Retail • Supply Chain & Logistics 	<ul style="list-style-type: none"> • 3PL, 4PL • Accounts Payable • Accounts Receivable • B2B & B2C • Bill of Materials • Cash management • Contract management • Direct deliveries • e-commerce • Employee Benefits • Enterprise Requirements Planning • Environmental risk management • Fixed assets • Insurance • Inventory Management • Invoicing • ITIL • Learning Management Systems • Logistics Requirements Planning • Loyalty • Machine history • Material Requirements Planning • Payments • Point of Sale • Production control • Production scheduling • Project monitoring • Purchase Requisition Management • Qotation management • Rebate management • Routing • Royalty management • Sales Commissions • Sales Orders • Service job costing • Shipment tracking and costing • Sore inventory management • Supply Chain Management • Transport planning • Warehouse management • Works order processing