

Sarasota Sharks Inc
P & L by Month
March 2018-Feb 2019

	March Actual	April Actual	May Actual	June Actual	July Actual	Aug Actual	Sept Actual	Oct Actual	Nov Actual	Dec Actual	Jan'19 Actual	Feb '19 Actual	Total 12 months
<u>Revenues:</u>													
4100 Age Group	38,371	37,202	36,333	34,695	34,370	28,662	34,270	34,215	32,640	36,969	30,094	28,773	406,593
4110 Jr. Sharks										3,850	8,507	1,240	13,597
4140 Masters	7,100	5,379	7,300	13,869	6,322	5,801	5,383	7,004	7,380	5,911	7,423	6,984	85,856
4150 Synchro	799	799	799	797	797	1,166	950	2,556	830	830	905	817	12,045
4160 Summer League			4,875	1,485	1,405	0	0	0	0	0	0	0	7,765
4165 Adult Aquatics						320		2,295	35	290	161	154	3,255
Age Group Revenues	46,270	43,380	49,307	50,846	42,894	35,949	40,603	46,070	40,885	47,850	47,089	37,967	529,110
4170 Registration fee	0	0	0	0	0	0	43,891		185	247	2,510		46,833
4180 Facility (Water park)	198	37	5,201	16,489	11,621	11,305	1,036	3,310	1,432	13,750	25,225	2,100	91,703
4190 Learn to Swim			175	0	3,680	240		7,934	176		801	550	13,556
4200 SAC Hosted	24,380	13,155	17,869	34,819	67,309	9,842		13,949	21,123	8,409	2,142	1,908	214,904
4210 SAC Non-Hosted			3,676	0		400			30	4,456	5,800	57	14,419
4230 SAC Awards Banquet		6,970	100	0		0	0					2,147	9,217
4300 Grants/Contributions	300	15,000	15,000	15,000	15,500	15,000	15,000	15,000	15,000	15,000	15,000	-17,136	133,664
4500 Hotel Rebates/ Etc	1,191	0	1,050			0		6,965	603				9,809
4510 Shark Bait Grill	97	60		51	277	101		1,226	1,638		4,184		7,634
4600 Mdse for resale	2,876	4,265	579	3,400	3,235	1,337	2,960	2,630	3,798	1,394	1,240	1,836	29,550
4700 Late Fees/Misc	10	220	200	0	0	0	-775	230	300	200	0	190	575
<u>Total Revenues</u>	75,322	83,086	93,157	120,605	144,516	74,174	102,715	97,314	85,169	91,305	103,991	29,619	1,100,974
<u>Disbursements</u>													
<u>Operating Expenses</u>													
5105 Payroll	29,898	30,297	34,772	45,030	36,834	34,504	24,924	28,959	45,204	29,176	30,556	29,177	399,331
5110 Payroll Taxes	3,287	2,978	4,296	-253	3,756	2,785	2,008	2,547	3,782	2,334	3,157	2,879	33,555
5120 Employee Benefits	3,884	3,884	970	0	887	3,917	2,628	1,806	2,208	1,275	862	1,722	24,043
51xx Total Compensation Benefits	37,069	37,159	40,038	44,777	41,477	41,206	29,561	33,312	51,194	32,785	34,575	33,778	456,929
<u>Administrative Expenses</u>													
5210 Staff Development & Training			0	0	0	92	18	16	0			360	487
5215 Advertising & Promotion			200	0	0	745	758	330	0	188	39		2,260
5220 Bank Charges					692	306		403		133		46	1,580

5230 Computer Expense			1,292	0	50	50	60	155	240	60	135	420	2,462
5240 Credit Card & Collection Fees	2,519	2,334	3,395	3,277	2,248	2,487	1,859	1,294	2,974	2,568	2,847	2,000	29,801
5251 Dues-USA Swim		490	0	225	430	0	57	55		0	1,125		2,382
5252 Certifications			153	51	400	219		189		88	588		1,688
5260 Professional Fees	1,000	2,500	141	1,154	-340	0		236					4,691
5270 Office Supplies	3,192	9,154	79	-9,884	0	148		26	87		306		3,107
5275 Postage			0	0	0	0			-210	200	55		45
5280 Write Off			750	0	0	0				3,990			4,740
5285 Fundraising		208	0	0	0	0			2,984	774		103	4,069
52xx Total Administrative Expenses	6,711	14,686	6,010	-5,178	3,480	4,047	2,752	2,704	6,075	8,002	5,094	2,929	57,311
5300 <u>Occupancy Expenses</u>		0						0	0				0
5310 Equipment Rental	10	1,691								1,600		-4,549	-1,249
532x Insurance-GL, WC, D&O, ETC	20,760	4,974	0	4,974	4,974	4,974	4,974	6,500	6,200	556	6,151	5,592	70,629
5330 Repairs & Maintenance	700	2,000	1,217	8,645	10,705	3,463	3,742	275	1,630	914	720	300	34,311
5341 Electric	6,000	6,000	5,193	677	7,700	4,490	5,930	5,000	5,000	5,000	6,000	7,206	64,196
5342 Gas	671	1,500	0	4,130	1,800	1,600	1,600	1,600	1,153	1,476	1,300	1,300	18,130
5343 Water	5,000	6,000	0	1,057	8,789	5,000	8,937	5,095	5,000	6,772	3,455	5,000	60,105
5345 Waste Removal	700	700	0	0	0	0	0			3,877	600	600	6,477
5346 Telephone	400	400	711	569	354	300	500	500	355	710	0	710	5,508
5350 Rent/Lease		1,154	0	0	1,927		-1,927	1,384	340	1,600	80	-5,076	-518
5355 Shark Bair Grill Expenses									1,545	1,554	420	332	3,851
5360 Cleaning Services & Supplies	1,500	1,500	2,779	-2,651	8,704	5,124	4,000	2,047	2,739		1,890	300	27,932
5370 Small Equipment used on Deck			508	0	42	205	0	1,672	1,678	3,024	148	1,172	8,450
5380 Pool Chemicals	1,400	2,000	3,943	-12,567	6,120	3,094	2,982	4,676	285	4,478	3,058	6,167	25,636
53xx Total Occupancy Expenses	37,141	27,919	14,351	4,835	51,115	28,250	30,738	28,750	25,924	31,560	23,823	19,054	323,458
5400 <u>Event Expenses</u>	8,904	28,156	-5,156	0	0	99	3,625	164		-339	243		35,696
5401 Event Food			5,996	0	4,530	8,388	101	999	925	982	465	3,920	26,306
5402 Event Supplies	1,278	165	2,518	3,370	2,522	12,200	52	75	28	0	434		22,642
5403 Event Awards	670	389	664	672	98	0	100	375	730		448	126	4,271
5404 Sanction Fees	5,616	1,570	2,931	4,771	6,862	140		344	2,348		570		25,151
5405 Contracted Services	675	120	128	-2,747	3,239	1,598	380	22,050	2,750	400	225	3,465	32,283
5410 Meet Fees	-4,213	640	3,595	4,832	4,559	0	10,070	9,313	7,973	3,876	519	11,079	52,244
5411 Event Travel	2,545	592	-306	-700	-700	1,922	1,884	563		2,914	2,516	-10,059	1,170
5412 Travel- Mileage			0	280	181	276	3,117	675		279	559		5,368
5413 Travel- Lodging			-2,912	-1,224		440	1,641			619	4,940		3,504
5414 Travel- Food			726	-2,000		0					44		-1,230
5415 Travel- Transportation	68	-15,067	348	-5,394	873	0	2,437	48	1,259		629		-14,799
5416 Travel-Other	-20,500		690	0		0				0	224		-19,586

5419 Travel Reimbursement- Contra	-17,966	5,951	0	-200		-1,667	-3,850		-8,789	0			-26,520
54xx Total Event Expenses	-22,922	22,516	9,221	1,659	22,163	23,396	19,559	34,606	7,224	8,732	11,816	8,531	146,501
													0
5500 Merchandise for Resale	2,672	449	0	130	2,187	71	2,916	481	1,108	2,401	1,976	1,627	16,018
5600 Interest Expense					599	591	584	575	0	0	0	-157	2,193
5650 Taxes						326	326		0	0	0		652
Total Expenses	60,671	102,729	69,620	46,222	121,021	97,887	86,435	100,428	91,525	83,479	77,284	65,762	1,003,063
4800 Interest Income		9	12	11	12	12	11	15	13	12	10	8	123
													0
Net Operating Surplus or Loss<> without Gifts	14,651	-19,634	23,549	74,394	23,507	-23,701	16,290	-3,099	-6,343	7,838	26,717	-36,135	98,034
Accumulative Surplus or Loss <> without Gifts		-4,983	18,566	92,960	116,467	92,765	109,056	105,957	99,614	107,452	134,169	98,034	
Liner,etc)	0	0	49,945	38,074		18,118		20,000	54,900	46,125	118,400	22,600	368,162
Net Operating Surplus or Loss<> with added restricted gifts	14,651	-19,634	73,493	112,468	23,507	-5,583	16,290	16,901	48,557	53,963	145,117	-13,535	466,196