



Job Title : Semiconductor Chemical Sales Professional

Division: Samsung C&T America Electronic Materials Group

Location: Austin, TX

Company Overview

Samsung C&T America has an operation office in Austin and supplies various semiconductor chemicals (Bulk chemical, Specialty chemical) to Samsung Electronics and Semiconductor FABs in the US.

The main key of the business is trading materials from the US, Korea and Japan to the US semiconductor FABs handling all operation process and providing them to the site in a timely manner, and localizing chemical manufacturing sites by investment with cutting-edge technical providers to set up and enhance the supply chain in the US along with semiconductor FABs investment.

We are recruiting a self-motivated and enthusiastic Sales Professional. The ideal candidate is someone who has experience of sales in semiconductor grade chemical and with knowledge of logistics and Semiconductor FABs networks in the US.

Duties and Responsibilities:

- Research and monitor semiconductor market and develop a new vendor.
- Support and co-work with Group manager in regards to meetings with customers and vendors, planning Strategy and new business opportunity development.
- Sales of Semiconductor grade bulk chemicals (NH₄OH, H₂SO₄, IPA, etc.)
- Manages any issues related in sales, quality, delivery and payments communicating with Group Manager, Headquarter (in Korea), Vendors and Customers.

Qualifications:

- 4 plus years of sales experience in any industry (Electronic Industry preferred).
- Semiconductor chemical sales related knowledge such as FABs networks, chemical manufacturers networks, sales strategy, item, logistics and transaction process.
- Team player with a focus on growing business with strategy.
- Excellent verbal and written communication skills.
- Bilingual fluency in English and Korean.
- Proficient in MS Office programs, especially use of Excel.