



Torsten Schlegel – Passionate Interim Executive

International Managing Director for mid-sized companies in the plastics and metal segments of electrotechnical or mechanical equipment and design with a focus on sales, research & development and production, experienced in the expansion of areas of operation through innovation management, planning and organization of state-of-the-art plants, relocation of manufacturing within Germany, Europe and the USA, automatization of manufacturing, concentration of production lines, centralization and outsourcing of logistics.
Proven track record in driving growth, profitability, and international expansion through strategic leadership.

Residence: USA –
Denver, Colorado

Work Location:
Flexible but on-site

Experience in
Management:
30 years

Countries worked in:
Germany, USA,
Belgium, Portugal,
Switzerland

Languages: English/
German



Professional Highlights:

Gernal Management

- Define vision, mission, and goals
- Organizational Design / Redesign
- Change Management
- P&L / Accounting / HR
- Controlling
- Risk Analyses
- Procurement / Purchasing
- Intercultural Team Leading
- ERP (SAP / Sage)
- Merger and Acquisition
- Innovation Management
- Performance Optimization

Manufacturing & Logistics

- Build-up Production Facilities
- Modernization
- Relocation
- Automatisaton
- Material Flow
- Capacity Planning
- Intralogistics
- KPI's
- Productivity
- Quality
- Waste Minimization
- Engineering (CAD)

Sales & Marketing

- Customer Focused
- Market and Customer Analyses
- Positioning and Brand Strategy
- Product and Offering Strategy
- Demand Generation
- Customer Retention
- B to B and / or B to C
- Work with Representatives
- Sales and Marketing Strategy
- Marketing-Controlling
- Social Media Marketing
- Trade Shows

Quick Facts:

Character

- Trustworthy and Authentic
- Fast and Ambitious
- Resilient

Businesswise

- Analytical in complex Situations
- Systematic and High-Performing
- Strategically minded

Intercultural

- Highly Adaptable
- Motivator and Role Model
- Strong Negotiating Skills