



Questions to Ask the Interviewer

Prior to the interview, you are strongly encouraged to think about what you most want and need to know about a job or an employer as you consider whether or not you would want to be employed with that organization. Try not to ask questions about information easily obtained from the organization's web site. Remember, the questions you ask help you gather information but they also demonstrate that you have a genuine interest in the company with which you are interviewing.

- What areas need the immediate attention of the person you hire?
- What skills are most valuable in this job?
- What are your plans for new products or services?
- How would you define your organization's management philosophy?
- What are you looking for in the person who will fill this job?
- Describe a typical day.
- What kind of training would I receive?
- How do the duties change once the training program has been completed?
- How much input will I have in requesting certain assignments or projects?
- What activities could I engage in now that might help me on the job if I'm hired?
- How is one evaluated both formally and informally?
- Will a graduate degree be required in order to enhance my promotional opportunities after several years?
- What is the retention rate for people who have been in this training program after one year? After two years?