

# What You Wish You'd Known Before Your JOB INTERVIEW

## Common nonverbal mistakes made at a job interview

From a survey of 2000 bosses

**21%** —  
Playing with **hair** or touching face

**47%** —  
Having little or **no knowledge** of the company is the most **common mistake** job seekers make during interviews

Failure to make **eye contact** **67%**

Lack of smile **38%**

Bad posture **33%**

Crossing arms over their chest **21%**

Using too many **hand gestures** **9%**

Handshake that is too weak **26%**

Fidgeting too much **33%**

In a survey of 2000 bosses **33%** claimed that they know within the first **90 seconds** of an interview whether **they will hire someone**



The average length of an interview is **approximately 40 minutes**

## Statistics show that when meeting new people the impact is:

**7%** From what we **actually say**

**38%** The quality of our **voice grammar** and overall **confidence**

**55%** The **way we dress, act and walk** through the door

## Clothes

**Bright colors** are a turnoff

**70%** Employers claiming they don't want applicants to be **fashionable or trendy**.

**65%** Of bosses said **clothes could be the deciding factor** between two similar candidates.

## Top Ten Most common mistakes made at a job interview

**10** Over-Explaining Why You Lost Your Last Job

Conveying That **You're Not Over It** **9**

**8** Lacking **Humor, Warmth, or Personality**

Not **Showing Enough Interest or Enthusiasm** **7**

**6** Inadequate **Research** About a Potential Employer

Concentrating Too Much on **What You Want** **5**

**4** Trying to Be **All Things to All People**

"**Winging**" the Interview **3**

**2** Failing to **Set Yourself Apart** From Other Candidates

**Failing to Ask For the Job** **1**

## Most common tips about interviewing

**4** Learn about the organization

Have a **specific job** in mind **3**

**2** Review **your qualifications** for the job

Be ready to **briefly describe your experience** **1**

## 5 questions most likely to be asked

**Tell me about your experience at** \_\_\_\_\_ **5**

**4** Why do you **want to work for us?**

What do you **know about our company?** **3**

**2** Why did you **leave your last job?**

**Tell me about yourself** **1**