

ORS In-Home Fact Finder
General Information

Name: _____ D.O.B. _____ Age: _____
Phone: _____ Email: _____
Address: _____ City: _____ State _____ Zip _____
Type of Lead: _____ Date: _____

Final Expense Agents

1. Do you currently have any life insurance plans in place to cover burial and other final expenses? _____
2. Are you currently married or single? _____
3. Will your spouse, children or family member be responsible for paying or making a decision for your funeral plan? _____
4. Who will be in charge of your funeral arrangements (Beneficiary)? _____
5. Do you want a cremation or a traditional funeral? _____
6. Are you a military veteran? _____
7. Do you currently receive ss# _____ disability _____ or retirement? _____
8. How do you pay your monthly bills? Checking _____ Savings _____ CC _____

Go To Page 3

Medicare Agents

1. Do you currently have Medicare Part A and B? _____
2. Do you currently receive LIS (Extra Help) paying for your prescription? (If yes SEP) _____
3. Do you currently receive state Medicaid? (If yes SEP) _____ Income \$ _____
4. Do you currently have any Chronic issues like diabetes or heart disease? (If yes SEP) _____
5. Medicare# _____
Part A Effective Date _____ Part B Effective Date _____
6. Medicaid# _____ SS# _____
7. Do you currently have any other health or prescription drug insurance plans? (If yes Name)
Name _____
8. What benefits do you enjoy about your current plan? _____
9. Will anyone else be involved to help you make a decision? _____
10. Are you a Veteran _____

Verify Eligibility

1. LIS Subsidy %: _____
2. LIS Level: _____
3. Medicaid Level: _____

Get SCOPE Signed and set appointment 48hrs from signed SCOPE date.

Go To Page 3

Health Questions

1. Did you have any major health issues in the last five years: Heart, Lung, Cancer, Circulatory, HIV/AIDS, Etc. _____
2. Have you been hospitalized two or more times within the past 5yrs: _____
3. Are you a smoker or nonsmoker: _____
4. Height: _____ ft. ___ in. Weight: _____ lbs.

List all medications prescribed within the Last 5yrs regardless if you're no longer taking them.
Also the reason for taking them, dosage, and milligrams.

#	Name	Dosage	Quantity	Frequency
1.	_____	_____	_____	_____
2.	_____	_____	_____	_____
3.	_____	_____	_____	_____
4.	_____	_____	_____	_____
5.	_____	_____	_____	_____
6.	_____	_____	_____	_____
7.	_____	_____	_____	_____
8.	_____	_____	_____	_____
9.	_____	_____	_____	_____
10.	_____	_____	_____	_____

Primary Doctors Information

Dr Name: _____ Company Name _____ City: _____
State: _____

Specialist Doctors Information

Dr Name: _____ Company Name _____ City: _____
State: _____

Dr Name: _____ Company Name _____ City: _____
State: _____

Final Expense Agents: Enter information to qualify for a plan. Then proceed to the presentation.

Medicare Agents: Select plan, verify Doctors and medications. Then proceed to the presentation.

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Final Expense Three Quote Options

- 1. Face Amount: _____ Monthly Cost: _____
- 2. Face Amount: _____ Monthly Cost: _____
- 3. Face Amount: _____ Monthly Cost: _____

Medicare Plan Options

- 1. MA plan carrier _____ Name: _____ Type: _____
Monthly Premium: _____

- 2. HIP Carrier _____ Hospital Daily Coverage: _____ Out of
Pocket: _____ Monthly Premium: _____

- 3. Stand-Alone Dental Plan Carrier: _____ Monthly Premium: _____

- 4. Stand-Alone PDP Plan Carrier: _____ Monthly Premium: _____

Notes

Referrals

1. Name: _____

Relationship: _____

2. Name: _____

Relationship: _____

3. Name: _____

Relationship: _____

4. Name: _____

Relationship: _____

5. Name: _____

Relationship: _____