# Financial Highlights Brief Report for 1st Quarter FY2020

5<sup>th</sup> August,2020





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# A. Financial Highlights for 1st Quarter FY2020



# A-1: Financial Results for 1st Quarter FY2020

### **■** Financial Results for 1st Quarter FY2020

(billion yen)

Operating Revenues and Profit/loss	FY2020 1Q (a)
Operating Revenues	152.2
Operating Income	- 6.6
Ordinary Income	- 1.0
Net Income Attributable to Owners of Parent	- 1.0
Exchange Rate(¥/\$)	¥107.74
Bunker Price(/MT)	\$377

Y-c	p-Y
FY2019 1Q (b)	(a)-(b)
183.3	- 31.1
4.1	- 10.6
2.7	- 3.7
7.8	- 8.7
¥110.73	-¥2.99
\$443	-\$66

### **■** Key Financial Indicator

(billion yen)

	FY2020 1Q (c)	FY2019 (d)	(c)-(d)
Equity Capital	100.2	101.1	- 0.9
Interest-bearing liability	586.6	543.5	43.1
Cash and Cash equivalents at the end of period	161.7	111.9	49.8
DER	585%	538%	47%
NET DER	420%	423%	-3%
Equity Ratio	11%(*)	11%	-0%

### Key Factors

- The spread of novel coronavirus (COVID-19) led to lower transport volume, resulting in lower revenues and a loss
- Including commitment line more than three months' revenues has been secured to ensure sufficient liquidity on hand
- The spread of COVID-19 has had a negative impact of approximately 8.0 billion yen on the results.

<sup>(\*) 15%,</sup> including the subordinated loan with 50% equity credit from a rating agency



## A-2: Financial Results for 1st Quarter FY2020 by Segment

# ■ Financial Results for 1st Quarter FY2020 by Segment

(billion yen)

Business Segment (Upper row : Operating Revenues) (Lower row : Ordinary Income)		FY2020 1Q (e)
Dry	<i>r</i> Bulk	45.2 - 4.4
	Resource sport	19.2 1.6
Product	Product Logistics	
	Containership	10.8 5.1
Other Adjustment		6.3 0.2
		- 1.4
Total		152.2 - 1.0

Y-o-Y		
FY2019 1Q (f)	(e)-(f)	
55.5	- 10.2	
- 0.4	- 4.0	
20.5	- 1.3	
1.8	- 0.2	
98.7	- 17.3	
1.8	1.2	
24.6	- 13.8	
- 0.4	5.5	
8.6	- 2.3	
0.3	- 0.1	
_	-	
- 0.9	- 0.5	
183.3	- 31.1	
2.7	- 3.7	

### Key Factors

#### Dry Bulk

Market conditions have slumped, as the spread of COVID-19 has negatively impacted raw materials transportation demand.

Market conditions rebounded to some degree at the end of the first quarter, but overall revenues declined and the loss expanded year on year.

#### Energy Resource Transport

Mid-long term contracts, mainly for Thermal Coal Carrier and LNG Carrier Businesses, contributed to stable profits.

Offshore Energy E&P Support Business results were declined due to deteriorated market conditions ,overall results were on par with the previous year

#### Product Logistics

Transport volume plunged year on year due to COVID-19.

Car Carrier Business posted lower revenues and a loss despite cost-cutting measures such as suspension of vessels and a temporary change in services.

Containership Business, conducting flexible vessel deployment in accordance with cargo demand, East-West route market conditions stabilized and ONE posted higher profit.

(US\$)

Market		FY2020
		1Q
	CAPE	\$9,950
D DII.	PANAMAX	\$6,050
Dry Bulk	HANDYMAX	\$5,500
	SMALL HANDY	\$3,250
Tanker	VLCC	\$107,850
тапкет	AFRAMAX	\$26,350

Y-o-Y		
FY2019	(a) (b)	
1Q (h)	(g)-(h)	
\$11,350	-\$1,400	
\$9,500	-\$3,450	
\$8,200	-\$2,700	
\$6,100	-\$2,850	
\$13,900	+\$93,950	
\$12,650	+\$13,700	



# B. Forecasts and Initiatives for FY2020



## **B-1: Forecasts for FY2020**

### ■ Forecasts for 1st Half and FY2020

(billion yen)

Operating Powerups	FY2020				
Operating Revenues and Profit/loss	1Q	2Q Forecast	1H Forecast(i)	2H Forecast	Total Forecast(j)
Operating Revenues	152.2	156.8	309.0	291.0	600.0
Operating Income	- 6.6	- 4.4	- 11.0	- 16.0	- 27.0
Ordinary Income	- 1.0	- 4.5	- 5.5	- 22.5	- 28.0
Net Income Attributable to Owners of Parent	- 1.0	- 2.5	- 3.5	3.5	0.0
Exchange Rate(¥/\$)	¥107.74	¥107.25	¥107.50	¥107.00	¥107.25
Bunker Price(/MT)	\$377	\$334	\$355	\$382	\$368

FY2019		
1H	Total	
(k)	(l)	
372.4	735.3	
11.1	6.8	
13.4	7.4	
16.3	5.3	
¥109.18	¥109.13	
\$440	\$467	

	(Billiott y City	
Y-o-Y		
(i)-(k)	(j)-(l)	
- 63.4	- 135.3	
- 22.1	- 33.8	
- 18.8	- 35.4	
- 19.8	- 5.3	
-¥1.69	-¥1.88	
-\$85	-\$99	

### Key Factors

- FY2020 business results will be impacted by the severe business environment caused by the spread of COVID-19. Although a moderate recovery is expected in the second half, it will be necessary to carefully monitor the situation.
- The first priority is to implement damage control measures to mitigate the impact of COVID-19 on business results. Operational costs are being slashed to meet the decline in cargo volume by reducing fleet size, rationalizing vessel allocation, and suspending and laying up vessels. Additionally, a sufficient level of liquidity on hand is being secured while assets are being sold to strengthen capital base.
- Due to the decline in operating revenues, an operating loss of 27.0 billion yen and an ordinary loss of 28.0 billion yen are forecast for the full year.
   However, asset sales and other measures are expected to offset losses, and the full-year net income Attributable to Owners of Parent is forecast to break even.
- Key factor assumption
  - Yen-\$ exchange rate ¥107
  - Bunker Price \$368/MT
  - Market Assumption
     Please refer to "Appendix"

- Estimates Sensitivity (2~4Q·9 months)
  - Yen-US\$ rate : each ¥1 weaker (stronger) adds (subtracts) ± ¥ 0.11bln
  - Bunker price: each \$10/mt down (up) adds (subtracts) ± ¥ 0.04bln

#### Dividends

Our priority is also to stabilize our financial strength and keep improving our financial results, but we have not decided to pay both mid-term and year-end dividends.



# **B-2: Forecasts for FY2020 by Segment**

### **■** Forecasts for 1st Half and FY2020 by Segment

(billion yen)

Business Segment	FY2020				
(Upper row : Operating Revenues)	10	2Q	1H	2H	Total
(Lower row : Ordinary Income)	1Q	Forecast	Forecast(m)	Forecast	Forecast(n)
Dry Bulk	45.2	49.8	95.0	84.0	179.0
Diy Bulk	- 4.4	- 2.2	- 6.5	0.5	- 6.0
Energy Resource	19.2	19.2	38.5	39.5	78.0
Transport	1.6	1.4	3.0	1.0	4.0
Droduct Logistics	81.4	81.6	163.0	152.0	315.0
Product Logistics	3.0	- 2.0	1.0	- 22.5	- 21.5
Containership	10.8	11.2	22.0	22.0	44.0
	5.1	1.9	7.0	- 19.5	- 12.5
Other	6.3	6.2	12.5	15.5	28.0
Other	0.2	-0.2	0.0	0.5	0.5
Adjustment	-	-	-	-	-
Adjustment	- 1.4	- 1.6	- 3.0	- 2.0	- 5.0
Total	152.2	156.8	309.0	291.0	600.0
Total	- 1.0	- 4.5	- 5.5	- 22.5	- 28.0

FY2019		
1H	Total	
(0)	(p)	
116.3	233.8	
0.2	4.1	
43.8	84.7	
4.6	9.9	
194.9	384.5	
10.5	- 2.9	
49.3	102.0	
3.6	- 10.4	
17.3	32.3	
0.7	1.7	
-	-	
- 2.6	- 5.4	
372.4	735.3	
13.4	7.4	

(DIII	iioii yeii)
Y-0	o-Y
(m)-(o)	(n)-(p)
- 21.3	- 54.8
- 6.7	- 10.1
- 5.4	- 6.7
- 1.6	- 5.9
- 32.0	- 69.5
- 9.4	- 18.6
- 27.3	- 58.0
3.4	- 2.1
- 4.8	- 4.3
- 0.7	- 1.2
-	_
- 0.5	0.4
- 63.4	- 135.3
- 18.8	- 35.4

### Key Factors by Segment

#### Dry Bulk

Signs of recovery in supply-demand balance are emerging, mainly for raw materials transport. A certain degree of recovery is expected in the second half of the fiscal year, but a full-scale recovery is expected in FY2022 or beyond.

#### Energy Resource Transport

Energy Resource Transport segment results are expected to deteriorate overall. While LNG Carrier and Tanker Businesses are delivering stable profits, the Offshore Energy E&P Support Business is worsening and operational rates in Thermal Coal Carrier Business are declining due to a temporary demand decline.

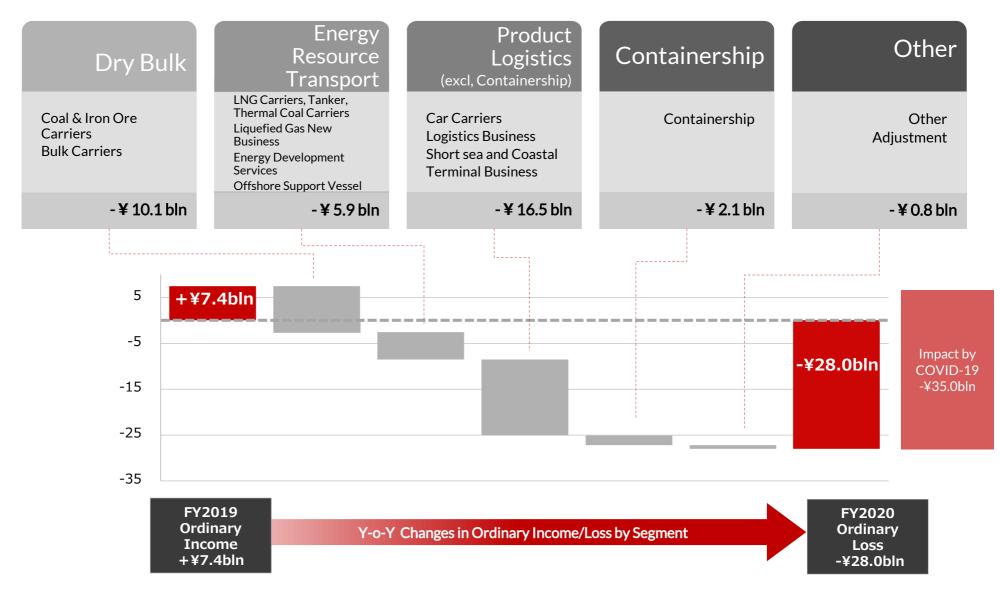
#### Product Logistics

Car Carrier Business and Containership Business are experiencing declines in cargo volume due to COVID-19. While business is expected to recover moderately in the second half of the year, a full recovery is expected to take more time.



## **B-3: Forecasts for FY2020 by Segment**

### ■ Y-o-Y Changes in Ordinary Income/Loss by Segment





# **B-4: Progress in coping with COVID-19**

	Measures and Progress
At Sea	Measures to ensure on-board safety and maintain safe vessel operations
	<ul> <li>Thorough prevention of infection based on safety manual and distribution of prevention gear and other necessary goods</li> <li>Prior to crew boarding, thorough measures are being taken to minimize risk of on-board infection through crew health management, reporting, quarantine, and PCR testing</li> <li>After boarding, crew health is continuously managed through regular quarantine and health management and reporting</li> <li>Since lockdowns in various countries have restricted crew movement and prevented crew changes, we are working with related governments and organizations to improve the situation as early as possible.</li> <li>Due to difficulties in executing crew changeovers amid stricter local port regulations, vessels have deviated to countries which supply crew</li> <li>Meticulous care of both onboard crew and standby crew is helping to ensure safety and raise motivation</li> </ul>
Onshore	<ul> <li>Normal business operations have been maintained through global telecommuting systems</li> <li>Operational structures and flextime systems are being implemented to support telework (ongoing)</li> <li>In working spaces, panels have been installed to prevent droplet infection and disinfectants are being used (from mid-July)</li> </ul>



# C. Management Plan



# C. Management Plan C-1: Positioning of Management Plan

- This plan begins in FY2020 and maps "K" Line Group's direction through the mid-2020s or even beyond
- The plan assumes that the business environment surrounding "K" Line will change dramatically, including factors related to the novel coronavirus (COVID-19) crisis; the plan, therefore, includes specific business policies and initiatives to cope with current challenges, as well as financial forecasts, for the first two years of the plan (FY2020 and FY2021)
- For FY2022 and beyond, financial targets have been set for mid-2020s and the end of the 2020s
- Future financial targets will be revised annually moving forward

## C. Management Plan



# C-2: Review of Previous Medium-term Management plan "Revival for Greater Strides"

- Rebuilding Portfolio Strategy •-----
- Spun off Containership Business, withdrew from Heavy Lifter and Product Tanker Businesses, and reorganized domestic Port Business

Advancement of Management . and Function-specific Strategies

- Established structures for quantifying the risk associated with each business and class of vessel, and for measuring levels of risk as guidelines for investment decisions
- ESG Initiatives · · · · · · · · · · · ·
- Conducted environmental activities in accordance with "K" Line Environmental Vision 2050, implemented K-IMS combining safety and environmental initiatives, and introduced automated power kites and other cutting-edge technologies
- Return to profit in three years 
  from FY2017
- Posted a loss in FY2018 due to missteps in launching ONE, deteriorated market conditions, and implementation of structural reforms

■ ROA (ordinary income) in stable • · · · · · income businesses

- Achieved 6% ROA for stable-income business
- Ratio of Shareholders' equity•-----×
- Failed to achieve mid-20s % equity ratio target due to lower profitability and implementation of structural reforms

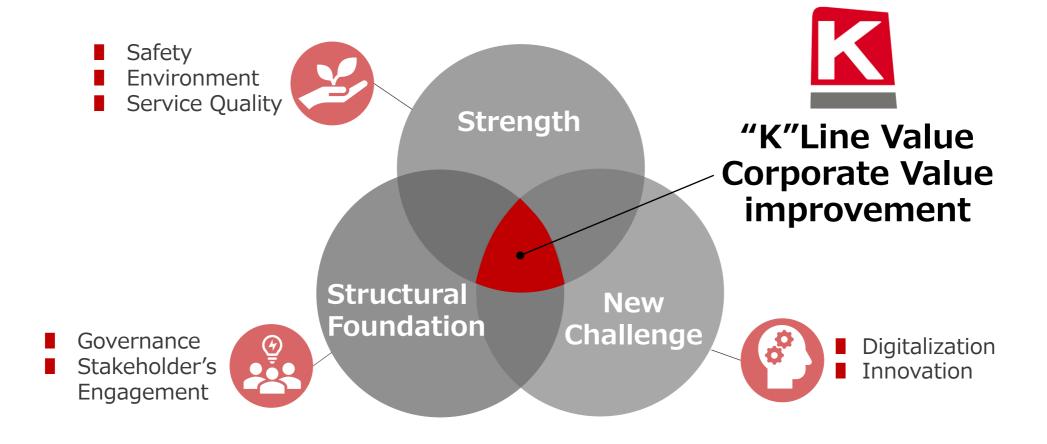
- Dividend Policy •----
- Initiatives to enhance financial strength and stabilize the business foundation are ongoing, and continued efforts will be made to reinstate dividend payments as early as possible

X



# C-3 : Corporate Vision $\sim$ $\square$ :trust from all over the world $\sim$

Aiming to be the company of choice among its stakeholders, continually growing as a professional logistics enterprise focused on maritime shipping





# C. Management Plan C-4: Post-COVID-19 External Environment

## **Global environment**

- Transformation of global values, behaviors, at faster pace
  - Contactless society and behaviors become the new norm (changes to behaviors, economic values, and people/goods movements)
  - Rising importance of environmental, AI, and digitalization initiatives
  - Higher geopolitical uncertainty resulting from COVID-19

## **Maritime shipping environment**

- Risk & Opportunity
  - Changes to customers' business environments and needs
  - Supply source diversification and change
  - Strengthening and accelerating environmental initiatives
  - Accelerating service differentiation using AI/digitalization
  - Rising awareness of safety, quality
  - Improvement of contactless services

### Changing customer business environment

- Steelmaker manufacturing structure trends
- Global, domestic energy policy trends
- Automotive industry trends such as connected, autonomous, shared, electrified (CASE) vehicles
- Possible rise of trade protectionism linked to U.S.-China relations
- Supply chain changes due to risk dispersion to cope with unexpected events (local production for local consumption, repatriation of manufacturing, etc.)
- Capital investment constraints
  - Gradual increase in global population continues
  - Global economy to return to growth path in medium term
  - Maritime shipping to continue to grow



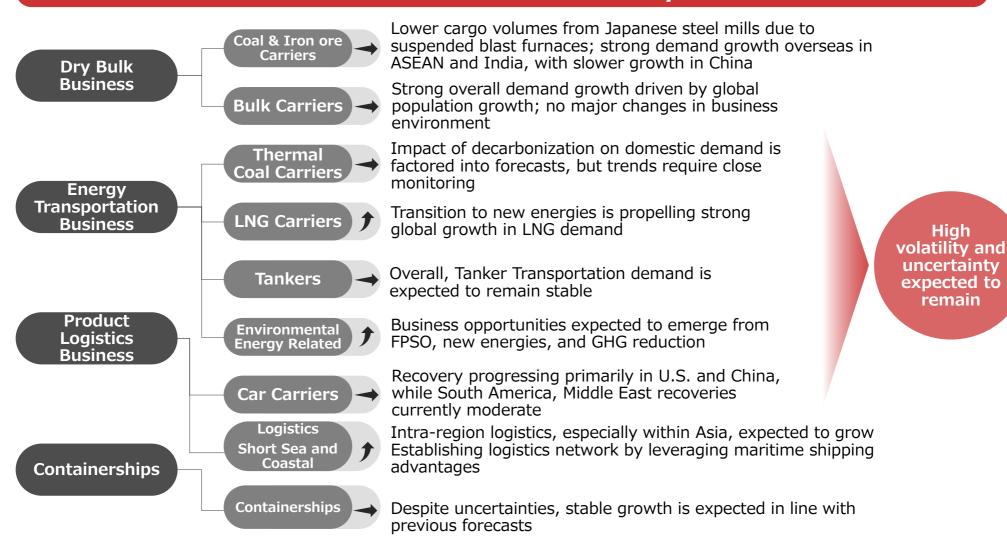
# C-5: Forwarding to Growth in Corporate Value (Business Policy in FY2020 and FY2021)

- Firmly protecting our business in the short term
  - Pursuing business scale rather than fleet scale -
  - Rationalize fleet scale
  - Refocus investments
- Firmly addressing priorities
  - Expand and accelerate safety, environment, and quality initiatives
  - Strengthen technical and sales capabilities to drive growth strategies
- Secure liquidity on hand and expand capital base
  - Secure liquidity: Equal to more than three months' revenues, including commitment line
  - Expand capital base: Sell and dispose of vessels and other assets
- Set detailed strategies and thoroughly implement progress management



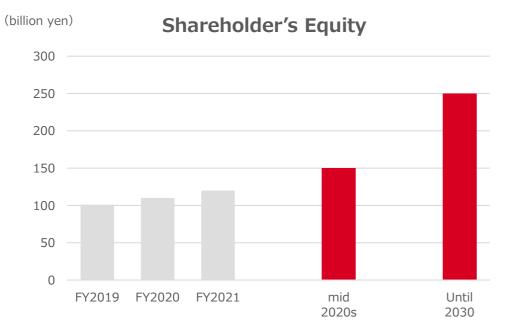
## **C-6: Medium-term Business Environment Forecast**

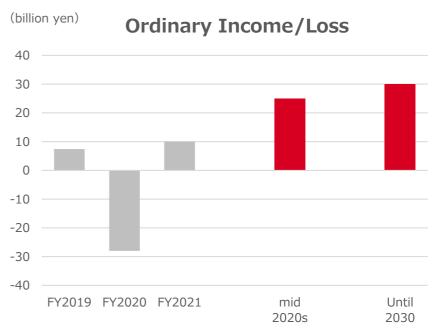
Currently, the demand decline caused by the COVID-19 crisis is expected to bottom out in the first half of FY2020 and will recover after the second half of FY2020 or beyond.





# C-7: FY2020 & FY2021 Ordinary Income/Loss and Shareholders' Equity Forecasts; Medium- and Long-term Targets



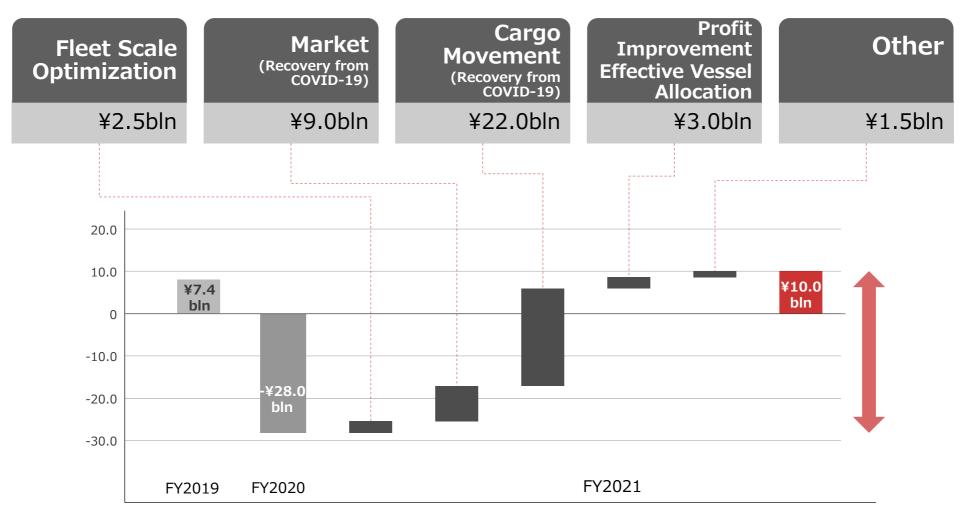


- FY2020 ordinary loss of 28.0 billion yen forecast, while net income expected to break even after asset sales, among others
- FY2021 ordinary income and net income expected to improve to 10.0 billion yen level
- Mid-2020s medium-term target of ordinary income of 25.0 billion yen
- Mid-2020s medium-term target of more than 150.0 billion yen in shareholders' equity through steady improvement; shareholders' equity ratio target of 20%
- FY2030 targets: ordinary income of 30.0 billion, shareholders' equity of 250.0 billion yen, shareholders' equity ratio of 30%



# C-8: Profit Improvement Factors toward FY2021(Versus FY2020)

Recovery from tentative demand deterioration but full-scale recovery to be after FY2022 and beyond

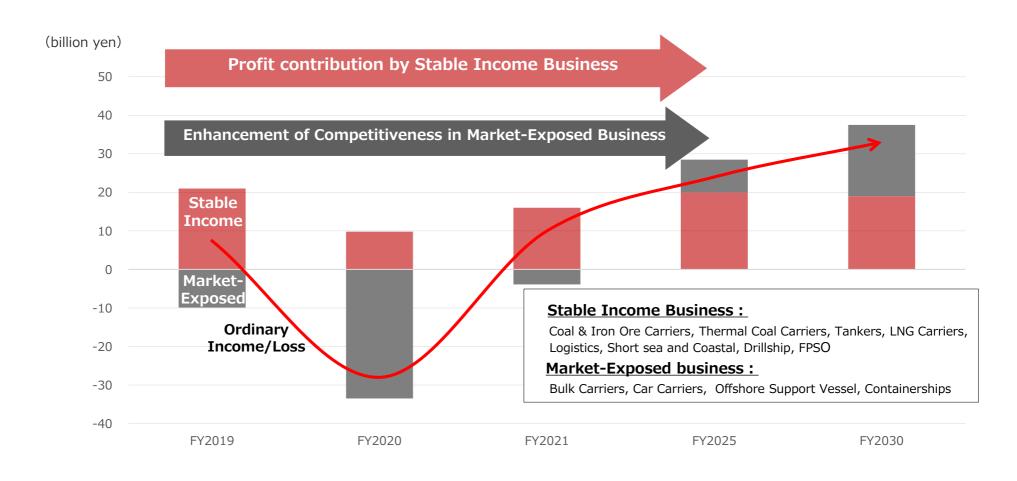


Results expected to rebound to FY2019 levels before further recovery in FY2022 and beyond



## C-9: Budget Plan: Image of Ordinary Income/Loss

- Stable Income Business: Gradual increase in stable profits
- Market-Exposed Business: Increase profit further through fleet scale optimization
- Containerships Business: Hire income from ONE will decline as chartered vessels are gradually returned, while ONE's business will transition to a market condition model





# C-10: Fleet Scale Optimization

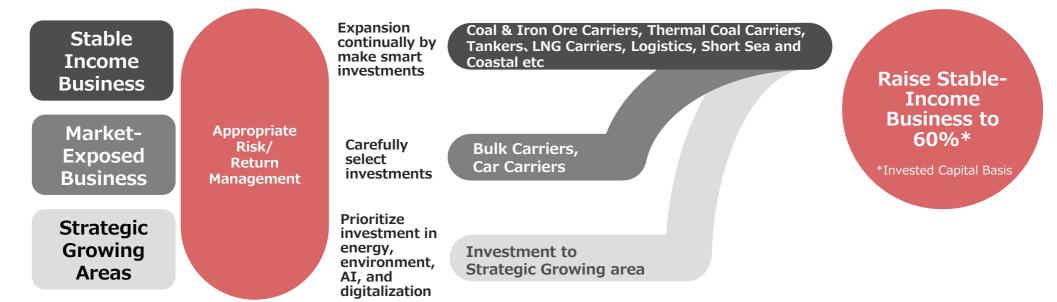
- Fleet scale is adjusted and optimized to meet demand and expand our revenue in order to maintain and expand Stable-Income business and enhance competitiveness of Market-Exposed Business
- Fleet reduction plan of more than 20 vessels in FY2020, including Cape-size, Panamax-and smaller-size bulkers, Woodchip carriers, Thermal coal carriers, and Car carriers
- Fleet scale will continue to be optimized in FY2021 and beyond
- Long-term fixed core fleet scale trends

	FY2020 (a)	FY2025 (b)	(a)-(b)
Stable Income Business	166	158	- 8
Market-Exposed Business	186	142	- 44
Total	352	300	- 52



# C-11: Investment Strategy (5-year plan)

- Restrain total investment to within Operating Cash Flow
  - 250.0 billion yen over 5 years in total
  - Refocus investment into Stable-Income Business
- Prioritize investment into Stable-Income Business
  - Gradually build up LNG carrier contracts
  - Make steady investments to pursue long-term stable-income contracts in existing businesses (Dry Bulk, Car Carrier, Energy Resource Transport)
- Investment in strategic growth areas
  - Expand green energy-related businesses (FPSO, renewable energy, GHG reduction-related businesses) (energy resources)
  - Invest in environment-related business leveraging AI and digitalization strengths





## **C-12**: Initiatives for Strategic Growing Areas~Safety/Environment/Quality~

## Shipping service-quality improvement vision

Provide high-quality transport services featuring world-class safety and low environmental burden, driven by advanced technologies and system integration

### 2050

Cut GHG emissions by 50% over 2008

# 4

## Quality

- ·High-quality vessel management
- Strengthening vessel and cargo monitoring
- Development of safer cargo handling system

### 2030

Improve CO2 emission efficiency by 50% over 2008



### **Environment**

- ·Introduce LNG-fueled vessels
- •R&D into next-generation alternative fuel/supply
- ·Reduce GHG through additional energy efficiency technologies
- ·LNG fuel Bunkering

## Safety

- •Enhance safe vessel operation through automation navigation technology
- ·Onboard work-style reform

#### Safety



### **Environment**



### $DX^*$

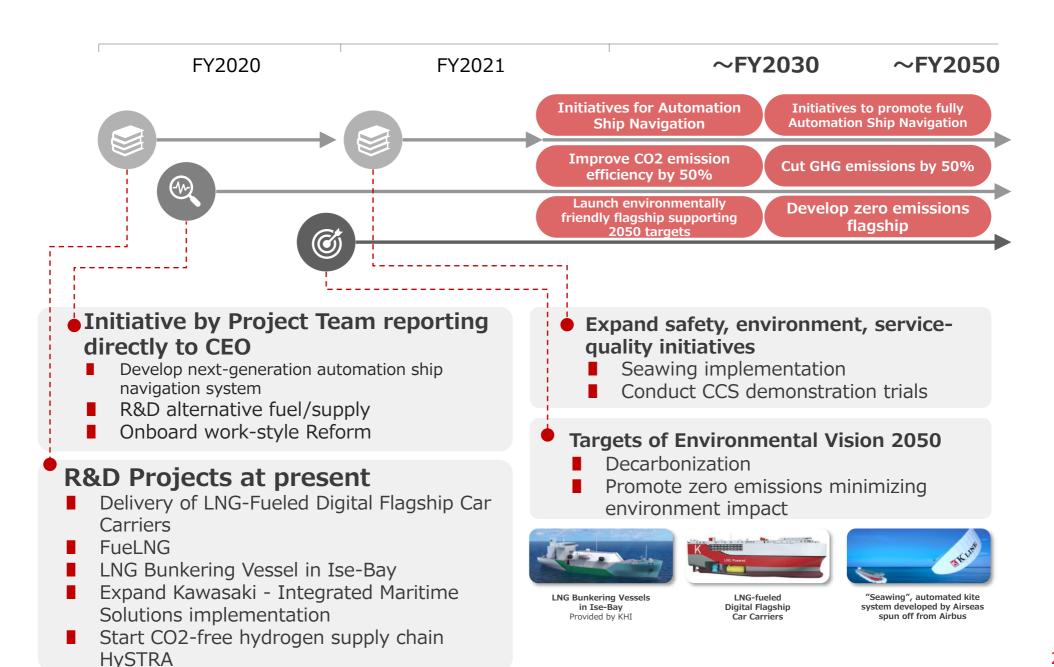
- Utilize AI-based big data analysis
- •Raise sophistication of onboard and ship-to-shore communications
- Enhance cybersecurity

\*Digital Transformation

"K" LINE Environmental Vision 2050



# C-13: Specific Initiatives





# C. Management Plan C-14: Business Strategy

### Corporate

- 「Safe vessel operation」
- 「Enhanced ship management」
- [Environmental initiatives]
- 「Portfolio-restructure I
- 「AI and digitalization measures」
- [Enhanced proposal-based sales]
- [Enhanced overseas network]

Promote safe vessel operation even further to be continually chosen as customers' choice Strengthen vessel management system to integrate sea and land services and promote safe transport Fleet management and offer services to reduce greenhouse gas (GHG) and support achievement of environmental vision

Portfolio restructure by managing and analyzing accumulated business data to improve profitability Enhance business competitiveness through digitalization and other new technologies in vessel operation and management

Enhance proposal-based sales to offer customers more attractive services

Enhance functions of offices around the world and improve coordination to share global data and capture business opportunities

**Dry Bulk** 

**Energy Resource Transport** 

**Strategies** matching characteristics of each business unit

**Car Carriers** 

Logistics. **Short Sea and** Coastal

**Containerships** 

- Expand stable-income business, primarily iron ore raw materials transport, using environmental and added-value services
- Reduce exposure and develop market exposed business which is both flexible and competitive
- Develop business from local sites outside Japan and actively pursue new business opportunities
- Thoroughly promote safe vessel operation and management while enhancing global network, which are the bases of differentiation, to remain the shipping company of choice among customers and enable meticulous service offerings
- Enter LNG fuel, LPG fuel and other next-generation fuel markets and launch new businesses
- Enter offshore wind power, solar power, CCS, carbon credit, and other new businesses linked to renewable energies and GHG reduction
- Continue rationalizing routes to form optimal network matching customers' demand trends
- Take initiatives to support safe vessel operation and high-quality transport while optimizing the RORO supply chain
- Develop global organization capable of rapidly adjusting to changes in social and transport demand trends
- Strengthen global group management led by head office
- Generate distinctive logistics services available only from marine transport company
- Develop comprehensive logistics services integrating logistics consulting functions
- Fully support enhancement of ONE's competitiveness by providing superior vessels and personnel
- Support ONE's business operations and medium- and long-term growth as its shareholder
- Enhance ONE's competitiveness by introducing best practices, expanding customer services, and raising vessel allocation efficiency



# Appendix



# **Dry Bulk Market Results and Assumption / Market Exposure**

## Dry Bulk Market Results and Assumption

	FY2019					FY2020				
Dry Bulk Market	1Q	2Q	3Q	4Q	Results	1Q	2Q Forecast	3Q Forecast	4Q Forecast	Forecast
CAPE	\$11,350	\$29,400	\$21,950	\$4,500	\$16,800	\$9,950	\$20,000	\$17,000	\$14,000	\$15,250
PANAMAX	\$9,500	\$16,050	\$11,550	\$5,700	\$10,700	\$6,050	\$12,000	\$11,500	\$8,500	\$9,500
HANDYMAX	\$8,200	\$12,300	\$10,600	\$6,550	\$9,400	\$5,500	\$9,000	\$10,000	\$8,000	\$8,150
SMALL HANDY	\$6,100	\$8,450	\$8,100	\$4,500	\$6,800	\$3,250	\$7,000	\$9,000	\$7,000	\$6,550

## Transition of Dry Bulk Fleet Scale

Vessel type	FY2018 FY2019		FY2020 1Q
CAPE	96	93	93
Panamax and Smaller size	103	92	81
Woodchip Carriers	10	10	8
Total	209	195	182

## FY2020: Dry Bulk Market Exposure

CAPE	20%
Panamax and Smaller size	35%
Woodchip Carriers	0%



# Tanker Market Results and Assumption / Tanker and Thermal Coal Carriers Market Exposure

### Tanker Market Results and Assumption

Tanker Market	FY2019					FY2020				
(WS)	1Q	2Q	3Q	4Q	Results	1Q	2Q Forecast	3Q Forecast	4Q Forecast	Forecast
VLCC	41	55	112	87	74	94	42	42	42	55
(Middle East/Japan)	\$13,900	\$27,750	\$96,750	\$87,050	\$56,350	\$107,850	\$30,000	\$30,000	\$30,000	\$49,450
AFRAMAX	99	91	168	171	132	119	93	95	95	101
(South Asia/Japan)	\$12,650	\$10,000	\$27,650	\$22,650	\$18,250	\$26,350	\$15,350	\$19,000	\$19,000	\$19,950

# Transition of Tanker/Thermal Coal Carriers/ LNG Carriers Fleet Scale

Vessel type	FY2018	FY2019	FY2020-1Q
VLCC	8	6	6
LPG	8	5	5
Other Tankers	6	6	6
Thermal Coal Carriers	25	29	30
LNG	48	47	47
Total	95	93	94

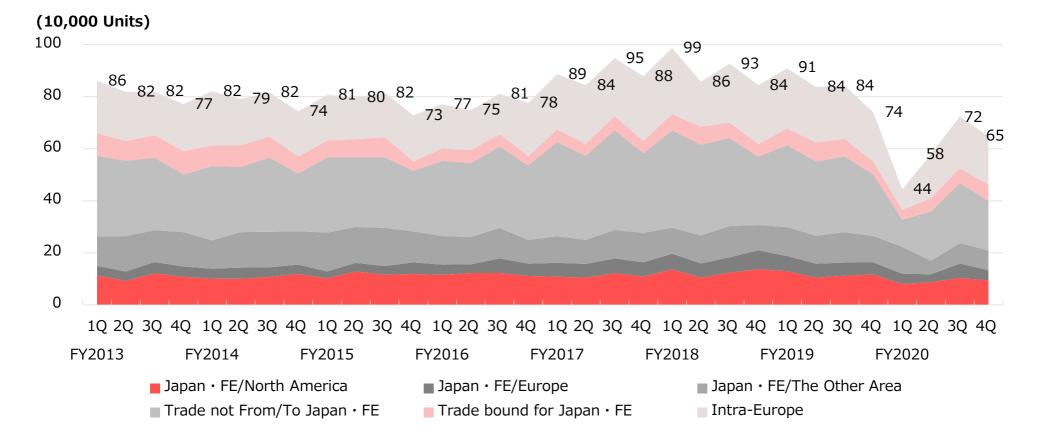
# FY2020 : Tanker and Thermal Coal Carriers Market Exposure

VLCC	0%
LPG	20%
Other Tankers	67%
Thermal Coal Carriers	13%



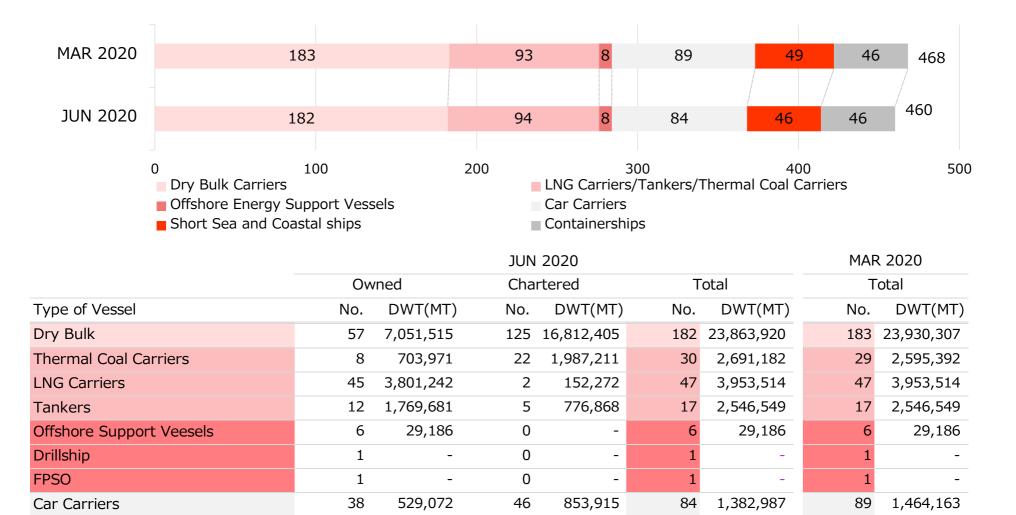
# **Car Carriers Total Units Carried by Service Routes**

Total units carried	FY2019			units carried FY2019 FY2020								
(1,000 units)	1Q	2Q	3Q	4Q	Results	1Q	2Q Forecast	1H Forecast	3Q Forecast	4Q Forecast	2H Forecast	Forecast
Outbound	299	266	280	265	1,109	223	170	393	238	209	447	840
Homebound	64	73	67	49	254	37	51	88	58	62	120	208
Others	315	286	291	235	1,126	104	189	293	230	191	421	714
Intra-Europe	231	213	205	190	839	79	169	248	199	186	385	633
Total units carried	909	837	843	739	3,328	443	578	1,022	724	649	1,373	2,394
Number of Fleet	85	86	84	85	85	84	74	74	72	71	71	71





# "K" Line Group Fleet Composition



21

39

212,972

460,448

200 14,558,087

25

294,793

3,621,895

260 24,499,359

507,765

4,082,343

460 39,057,446

46

46

Short Sea and Coastal ships

Containerships

Total

564,927

4,082,343

468 39,166,381

49

46

<sup>\*</sup> The number of owned vessels includes co-owned vessels, and deadweight tonnage includes share of other companies' ownership in co-owned vessels.

st Includes flagships and spot and/or short term activities at the end of term.



## "K" Line Group Vessels in Operation/New Building Delivery Schedule

## ■ "K" Line Group Vessels in Operation

Segment	Business	/Vessel Types	Mar-20	Jun-20
		Capesize	89	89
Dry Bulk		Over Panamax	4	4
		Panamax	42	43
		Handymax	34	31
		Small Handy	4	7
		Woodchip Carriers	10	8
		Total	183	182
		VLCC	6	6
		AFRAMAX	3	3
	Tankers	Chemical Tankers	3	3
		LPG Carriers	5	5
Energy		Total	17	17
Resource	LNG	Carriers	47	47
Transport	Thermal	Coal Carriers	29	30
		Support Vessels	6	6
	Dı	rillships	1	1
		FPSO	1	1
		Total	101	102
		7000Units	15	14
	Car Carriers	6000Units	39	38
		5000Units	14	13
		4000Units	5	4
	Car Carriers	3000Units	5	4
		2000Units	4	4
		~2000Units	7	7
Product		Total	89	84
Logistics		14000TEU	12	12
_09.00.00		8000TEU	13	13
		5500TEU	7	7
	Containerships	4200TEU	7	7
		1700TEU	7	7
		1200TEU	0	0
		Total	46	46
	Short Sea a	nd Coastal Ships	49	46
		Total	184	176
	Grand Tot	tal	468	460

## ■ New Building Delivery Schedule

	<u> </u>			
	Vessel Type	FY2020	FY2021	FY2022
	Capesize	2	1	
	Panamax		2	
Dry Bulk	Handymax			
Diy Baik	Small Handy			
	Chip			1
		2	3	1
LNG Ca	rriers	0	0	2
	VLCC			
Tanker	AFRAMAX			
ranker	LPG			
		0	0	0
Thermal Coa	al Carriers	0	0	0
Offshore	Offshore			
Energy E&P	Drillship			
Support	FPSO			
Vessels		0	0	0
LNG Bunker	ing Vessel	1	0	0
Car Carriers	7020 Units	1		
Car Carriers		1	0	0
Short Sea and	2	0	0	
Tota	6	3	3	

#### [Disclaimer]

Information contained in this material is provided solely for informational purposes and is not an offer or a solicitation of an offer to buy or sell securities.

You are requested to make investment decisions using your own judgment.

#### **(Forward-looking statements)**

This material contains forward-looking statements concerning future plans and forecast, these statements are based on information currently available.

Furthermore, "K" LINE therefore cautions readers that actual results may differ materially from economic conditions, supply and demand in the shipping industry, price of bunker, foreign currency exchange rates.

