

JUSTIN NEIL GAYNOR



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3961 Langford Rd., New Smyrna Beach, FL 32168

Education

Obtained the Florida Merit Scholarship which afforded me entrance into Northwood University (West Palm Beach Campus) where I graduated Magna Cum Laude in 2002 with a 3.517 GPA.

While at University, I worked as many as three jobs simultaneously including an internship with Scottrade Financial where I went on to begin my career in financial services upon graduation.

Experience

4/2023 - Present | **Independent FINRA Registered Representative & Mortgage Loan Originator - FL**
PRIMERICA | PFS Investments | PRIMERICA Mortgage

Office Address: 595 W. Granada Blvd., Ormond Beach, FL 32174

- Lead Generation
- Financial Analysis
- Strategic Financial Guidance & Mortgage Loan Origination
- Financial Coaching

1/2023 - 7/2023 | **Mortgage Loan Originator - FL**

Mortgage Network Solutions

Office Address: 2036 Foulk Rd, Suite 102, Wilmington, DE 19810

- Lead Generation
- Financial Analysis
- Mortgage Loan Origination

9/2021 - Present | **Licensed Florida REALTOR**

Keller Williams Realty Florida Partners

Office Address: 3510 S. Nova Rd., Ste. 112, Port Orange, FL 32129

- Lead Generation
- CRM – Strategic Selling through relationship management
- Sales Presentations
- Digital and Traditional Marketing
- Guiding Clients Through Real Estate Transactions

1/2020 - Present | **Business & Marketing Consultant**
General Media Consulting Co.

Office Address: 3961 Langford Rd., New Smyrna Beach, FL 32168

- Business Planning (Consulting)
- Strategic Management Processes (Consulting)
- Develop and Manage Website & Social Media Strategies (Supporting Services)
- Marketing and Branding – Internal and External (Consulting)

5/2014 - 1/2020 | **Christian Ministry (Volunteer)**

EKKLESIA

Address: 3961 Langford Rd., New Smyrna Beach, FL 32168

- Teaching Ministry
- Prayer Ministry
- Social Justice Ministry

6/2002 - 5/2014 | **Branch Manager (Training Branch)**

Scotttrade Financial, Inc.

Office Address: 1750 S. Congress Ave., Ste. 400, Boynton Beach, FL 33426

- Develop and Lead Branch Stockbrokers, Interns, and Administrative Staff
- Open New Accounts
- Gather Assets
- Offer Industry Leading Customer Service
- Manage Branch Compliance with Company Policy and Regulatory Statutes
- Train New Branch Managers for Entering into Branch Manager Positions
- Teach Clients Financial, Investing, and Trading Concepts
- Teach Clients to Utilize Our Various Investing and Trading Platforms

Current Licenses

FINRA SERIES 6 & SIE | CRD # 4192231

FL Life Insurance & Annuity # G000200

FL Real Estate | License # 3514206

FL MLO | Ind. NMLS # 2405981

FL Notary | ID # 1714327

Relevant Skills

Financial Services | Mortgage Origination | Real Estate Sales & Marketing |
Customer Service | Strategic Planning & Management | Internal Marketing |
Performance Development Systems | Web Strategy & SEO
Social Media Strategy & Management | General Marketing & Sales