

Smart Building Solutions

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VIDEO AND ANALYTIC SOLUTIONS



MILESIGHT Superior solutions for IP video that include IP cameras, NVR's, and PoE switches. NDAA compliant solutions. IoT building monitoring solutions. Solar kits to accommodate 5G traffic monitoring cameras with LPR. PA, NY, WV, OH, KY, IN, MI, MD, and VA



INVID TECH Cost-effective solutions for video platforms that include IP cameras, NVR's, and PoE switches. NDAA compliant solutions. Full selection of 4K monitors. Solar kits to accommodate remote locations for powering cameras at your facilities and construction sites. GRAYBAR NATIONAL



ARTECO Event based video management software that focuses on what's important to the security profile of the user. Arteco stands out from the crowd as a cost-effective, easy to use resource and event management tool for electronic security. PA, NY, NJ, WV, OH, KY, IN, MI, DE, MD, and VA

CABLING, AND FIBER OPTICS



ALLEN TEL Infrastructure and networking solutions for UTP and fiber solutions. Customization of bulk cable assemblies with fast-shipping capabilities WESTERN PA, WV, OH, and



PURENET CABLE UTP and fiber optic cables including outdoor tight buffered fiber construction for multimode and singlemode. PA, NY, NJ, WV, OH, KY, IN, MI, DE, MD, and



NANOFIBER Micro-armored fiber optic solution with benefit to saving space, time, and overall costs WESTERN PA, WV, OH, KY, IN, MI, MD, and VA



K-NET Micro-duct, air-blown fiber, jetting machines with US based tech support and training facility PA, OH, KY, and MI

TOOLS AND TESTING



AEM Category and fiber TestPro Multifunction Cable Tester. Download and save test results for complete project documentation. Network Service Assistant to bridge the gap between certification and qualification. New SM and MM OTDR modules. PA, NY, WV, OH, KY, IN, MI, DE, MD, and VA



TEMPO COMMUNICATIONS Complete tester and tool line for field installers, technicians, and network engineers. High performance fiber power meter/light sources and cable locators. PA, and WV



SILVER FOX UK manufacturer of all in one labeler for cables, patch panels, shrink tubing, and panels. One ribbon used for over 100 style of labels **EXCLUSIVE USA REP**

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BUILDING INTELLIGENCE

PROXESS Grade 1 wireless lock and traditional access control platform manufactured in USA. Cylindrical, Mortice, glass door, and exit trim available. Wireless lock pricing is better that standard Grade 1 key lock installation WEST PA, and WV



SURECALL Passive Distributed Antenna Systems incorporating the latest hardware and intelligence to support the latest 5G networks including fully supported by Verizon. WEST PA, and



SERA4 Armored Padlocks and cabinet controllers for remote facilities that are off network. Manage your locks, users, sites, and credentials with an easy-to-use cloud portal. Unlimited devices and users for ultimate expandability. PROJECTS NATIONALLY



GAI-TRONICS Emergency telephones, stanchions, IP audio, video, and paging for campus mass notification systems. Manufactured in central Pennsylvania. WEST PA, and WV



POE TEXAS Digital Building Intelligence Platform provides the best integration of low voltage wired, and wireless devices into a Power over Ethernet-based system. Integrating billions of IoT devices into an open standards-based solution that is future-proof in both hardware and software. PROJECTS NATIONALLY



PHYSICAL INFRASTRUCTURE

SHARKRACK Manufacturer of data racks, AV cabinets, PDU's containment systems, and data center cages. PA, OH, IN, KY, MI, NY, NJ, MD, VA and WV



SNAKE TRAY Manufacturer of basket tray and cable tray. The product set includes in ceiling housings for consolidation point and AP's. Underfloor electrical bus solutions complete the line. PA, MI and WV



FIBER CONNECTIONS Manufacturer of modular fiber and hybrid DC power solutions for extended distance PoE applications. Great solution for outdoor or industrial fiber plug and play for any IP connected device where tradition cabinet enclosures are not practical. WESTERN PA, OH, KY, IN, MI, WV, NY, IL, WI, MD and VA



UNIQUE FIRESTOP Manufacturer of firestop sleeves and splitsleeve for horizontal and vertical penetrations. Products includes intumescent putty and pillows. PROJECTS NATIOALLY





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NETWORKING, & TRANSPORT HARDWARE SMART BUILDING SOLUTIONS TEAM

EDGE NETWORKS

EDGE NETWORKS Designs and manufactures industrial grade fiber optic and ethernet based products, including managed switches, media converters, ethernet extenders and fiber optic modems. WEST PA, OH, KY and WV



TELLABS World leader in Passive Optical LAN market. Utilize the unprecedented bandwidth of fiber to deploy networks that save energy, space, and network resources. This is the technology recognized by the US Government and military as the preferred specified solution. PROJECTS NATIONALLY



RAD A global telecom access solutions vendor. RAD enables service providers and critical infrastructure providers to evolve any service over any network. Solution includes point-to-point wireless transport backhaul, and outdoor ruggedized enclosures. PROJECTS NATIONALLY



AROONA CAILABS Allows multi-gigabit LAN upgrade implementation to make use of existing MMF links. It replaces an optical splitter in the distribution frame and avoids complex and costly upgrades to single mode fiber for campuses and inside buildings.

PROJECTS NATIONALLY

GARY RODGERS, RCDD Resides in Pittsburgh, PA

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COVERS ALL TERRITORY INCLUDING PA, WV, OH, KY, IN, MI, IL, WI, NY, NJ, DE, MD, VA, and WV

TOM BUCKLEY, PSP Resides in Chicago, IL

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TERRITORY IS IL, WI, IN, and MI

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TERRITORY IS OH, IN, MI, KY, and WV



