# Smart Building Solutions

# **Smart Building Solutions**

### Gary Rodgers, RCDD

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www.smartbuildingsolutions.net

## VIDEO AND ANALYTIC SOLUTIONS

#### BUILDING **INTELLIGENCE**, & ACCESS CONTROL

PROXESS Grade 1 wireless lock and traditional access control platform manufactured in USA. Cylindrical, Mortice, glass door, and exit trim available. Wireless lock pricing is better that standard Grade 1 key lock installation WEST PA, and WV

SURECALL Passive Distributed Antenna Systems incorporating the latest hardware and intelligence to support the latest 5G  $\emph{I}$ networks including fully supported by Verizon. WEST PA, and WV

SERA4 Armored Padlocks and cabinet controllers for remote facilities that are off network. Manage your locks, users, sites, and credentials with an easy-to-use cloud portal. Unlimited devices and users for ultimate expandability. PROJECTS NATIONALLY

GAI-TRONICS Emergency telephones, stanchions, IP audio, video, and paging for campus mass notification systems. Manufactured in central Pennsylvania. WEST PA, and WV

POE TEXAS Digital Building Intelligence Platform provides the best integration of low voltage wired, and wireless devices into a Power over Ethernet-based system. Integrating billions of IoT devices into an open standards-based solution that is future-proof in both hardware and software. PROJECTS NATIONALLY

### PHYSICAL INFRASTRUCTURE

SHARKRACK Manufacturer of data racks, AV cabinets, PDU's **SHARKRACK** containment systems, and data center cages. PA, OH, IN, KY, MI, NY, NJ, MD, VA and WV

SNAKE TRAY Manufacturer of basket tray and cable tray. The product set includes in ceiling housings for consolidation point and AP's. Underfloor electrical bus solutions complete the line. PA, MI and WV

WINNIE INDUSTRIES Manufacturer of J-Hooks and magnetic cable supports. The mounts are plenum rated and color coded if needed. Electrical box expansion kits complete the line. PA, MI, EAST WI, NORTH IL, DE, DC, MD, and VA

Winnie Industries

FIBER CONNECTIONS Manufacturer of modular fiber and hybrid DC power solutions for extended distance PoE applications. Great solution for outdoor or industrial fiber plug and play for any IP connected device where tradition cabinet enclosures are not practical. WESTERN PA, OH, KY, IN, MI, WV, NY, IL, WI, MD and VA

sleeve for horizontal and vertical penetrations . The product set includes intumescent putty and pillows. PROJECTS NATIONAL-LY







**UNIQUE FIRESTOP** Manufacturer of firestop sleeves and split-

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PURENET

NANOFIBER Micro-armored fiber optic solution with benefit to saving space, time, and overall costs WESTERN PA, WV, OH, KY, IN, MI, MD, and VA

MILESIGHT Superior solutions for IP video that include IP

OH, KY, IN, MI, MD, and VA

cameras, NVR's, and PoE switches. NDAA compliant solu-

tions. IoT building monitoring solutions. Solar kits to accommodate 5G traffic monitoring cameras with LPR. PA, NY, WV,

**INVID TECH** Cost-effective solutions for video platforms that

include IP cameras, NVR's, and PoE switches. NDAA compliant solutions. Full selection of 4K monitors. Solar kits to

accommodate remote locations for powering cameras at your

Arteco stands out from the crowd as a cost-effective, easy to

use resource and event management tool for electronic secu-

PURENET CABLE UTP and fiber optic cables including outdoor tight buffered fiber construction for multimode and singlemode. PA, NY, NJ, WV, OH, KY, IN, MI, DE, MD,

**CABLING, AND FIBER OPTICS** 

rity. PA, NY, NJ, WV, OH, KY, IN, MI, DE, MD, and VA

facilities and construction sites. GRAYBAR NATIONAL

ARTECO Event based video management software that focuses on what's important to the security profile of the user.

### TOOLS AND TESTING

and VA



AEM Category and fiber TestPro Multifunction Cable Tester. Download and save test results for complete project documentation. Network Service Assistant to bridge the gap between certification and qualification. New SM and MM OTDR modules. PA, NY, WV, OH, KY, IN, MI, DE, MD, and VA



TEMPO COMMUNICATIONS Complete tester and tool line for field installers, technicians, and network engineers. High performance fiber power meter/light sources and cable locators. PA, and WV



SILVER FOX UK manufacturer of all in one labeler for cables, patch panels, shrink tubing, and panels. One ribbon used for over 100 style of labels EXCLUSIVE USA REP

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# NETWORKING, & TRANSPORT HARDWARE SMART BUILDING SOLUTIONS TEAM

EDGE NETWORKS Designs and manufactures industrial grade fiber optic and ethernet based products, including managed switches, media converters, ethernet extenders and fiber optic modems. WEST PA, OH, KY and WV

**TELLABS** World leader in Passive Optical LAN market. Utilize the unprecedented bandwidth of fiber to deploy networks that save energy, space, and network resources. This is the technology recognized by the US Government and military as the preferred specified solution. **PROJECTS NATIONALLY** 



**RAD** A global telecom access solutions vendor. RAD enables service providers and critical infrastructure providers to evolve any service over any network. Solution includes point-to-point wireless transport backhaul, and outdoor ruggedized enclosures. **PROJECTS NATIONALLY** 

**AROONA** CAILABS Allows multi-gigabit LAN upgrade implementation to make use of existing MMF links. It replaces an optical splitter in the distribution frame and avoids complex and costly upgrades to single mode fiber for campuses and inside buildings.

#### **PROJECTS NATIONALLY**

GARY RODGERS, RCDD Resides in Pittsburgh, PA

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COVERS ALL TERRITORY INCLUDING PA, WV, OH, KY, IN, MI, IL, WI, NY, NJ, DE, MD, VA, and WV

DP PINDELL Resides in Columbus, OH dp@smartbuildingsolutions.net .TERRITORY IS OH, KY, IN, and MI

TOM BUCKLEY, PSP Resides in Chicago, IL tom@smartbuildingsolutions.net TERRITORY IS IL, WI, IN, and MI

ALAN BARLOW Resides in Baltimore, MD.

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TERRITORY IS SOUTHERN NJ, EASTERN PA, MD and VA



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