



SUNBELT LOAD BANK SOLUTIONS
JAKE AUSTIN
Data Centers – Western US



Sunbelt Rentals at a Glance

15,000+
Employees

**UNPARALLELED
RELIABILITY**

**Committed to
Safety & Training**

**Engineered
Design Solutions**

- Scaffold
- Power Generation
- Pump Systems
- Climate Control
- Shoring
- Ground Protection

**Average
Fleet Age
< 4 yrs.**

\$11B+
Fleet Assets

**EASY TO DO
BUSINESS WITH**

24/7 Support

**LOCALLY
EMPOWERED**

1,000+
Locations

14,000+
Product
Types

**AVAILABLE EQUIPMENT
GUARANTEED**

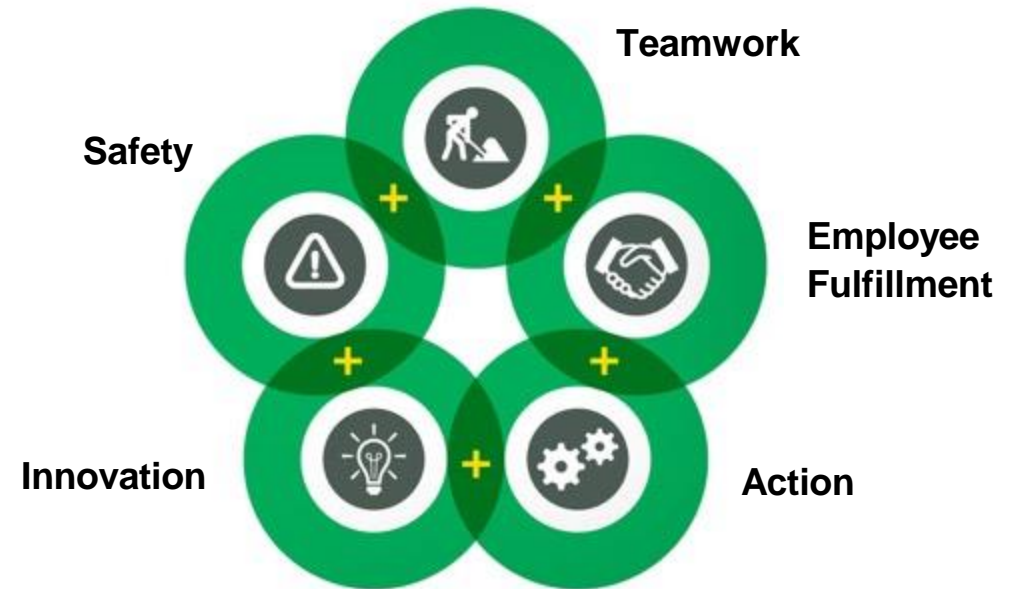
OUR VISION

We set the standard in our industry by **constantly advancing** the idea of what a rental company can do for its customers, through **unmatched solutions, uncompromising safety, and continuous innovation.**

OUR MISSION

Create **exceptional customer experiences** and deliver the highest level of customer satisfaction by **empowering our team members** to innovate, solve problems, and act with the **utmost safety** in the care of our customers.

OUR VALUES



Solutions for Any Project



GENERAL TOOL & EQUIPMENT



POWER & HVAC SERVICES



CLIMATE CONTROL SERVICES



SCAFFOLD SERVICES



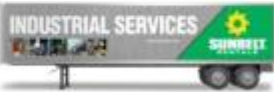
FLOORING SOLUTIONS



OIL & GAS SERVICES



PUMP SOLUTIONS



INDUSTRIAL SERVICES



GROUND PROTECTION

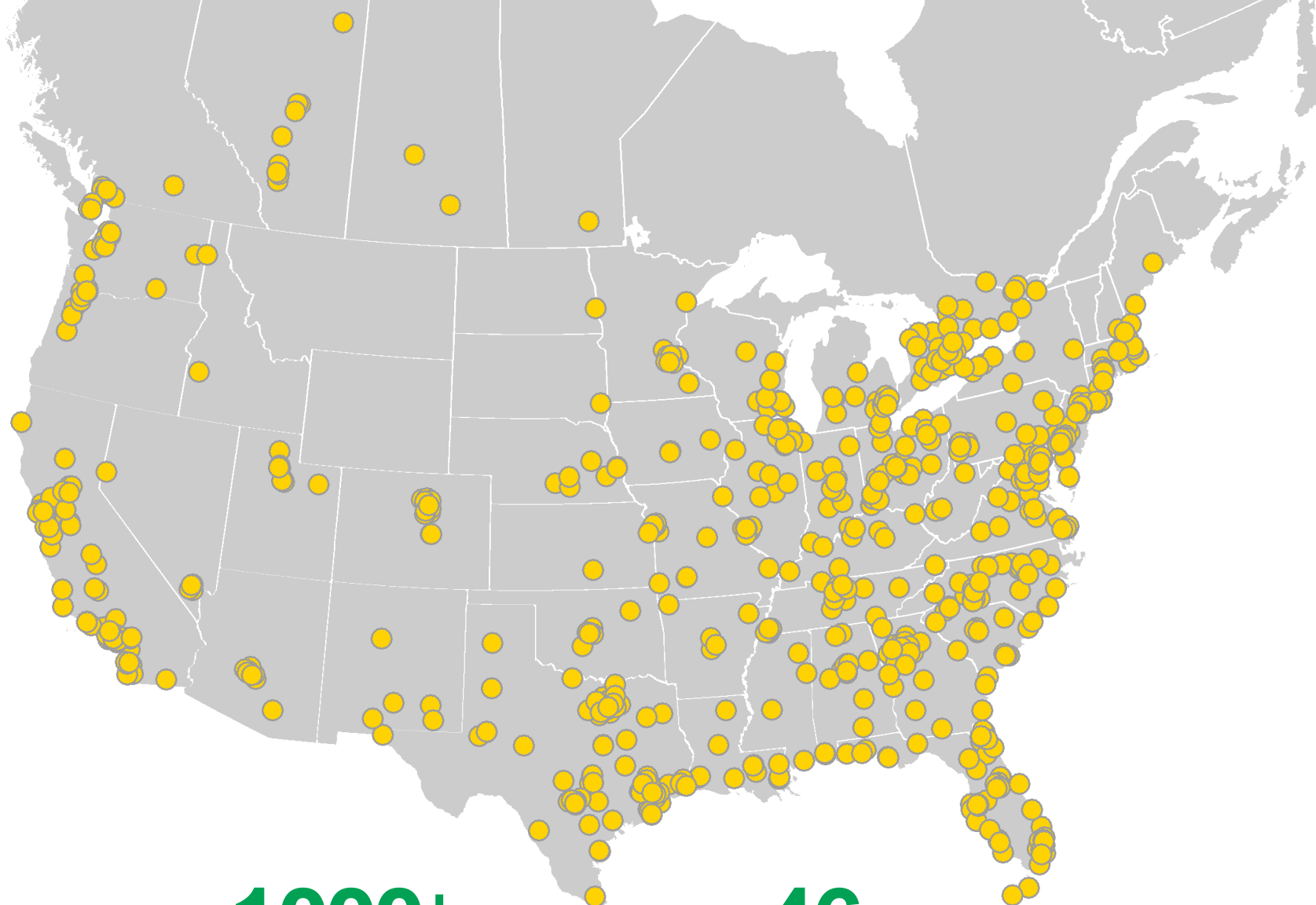


SHORING SOLUTIONS



INDUSTRIAL HEAT

**Local Hustle.
National Muscle.**



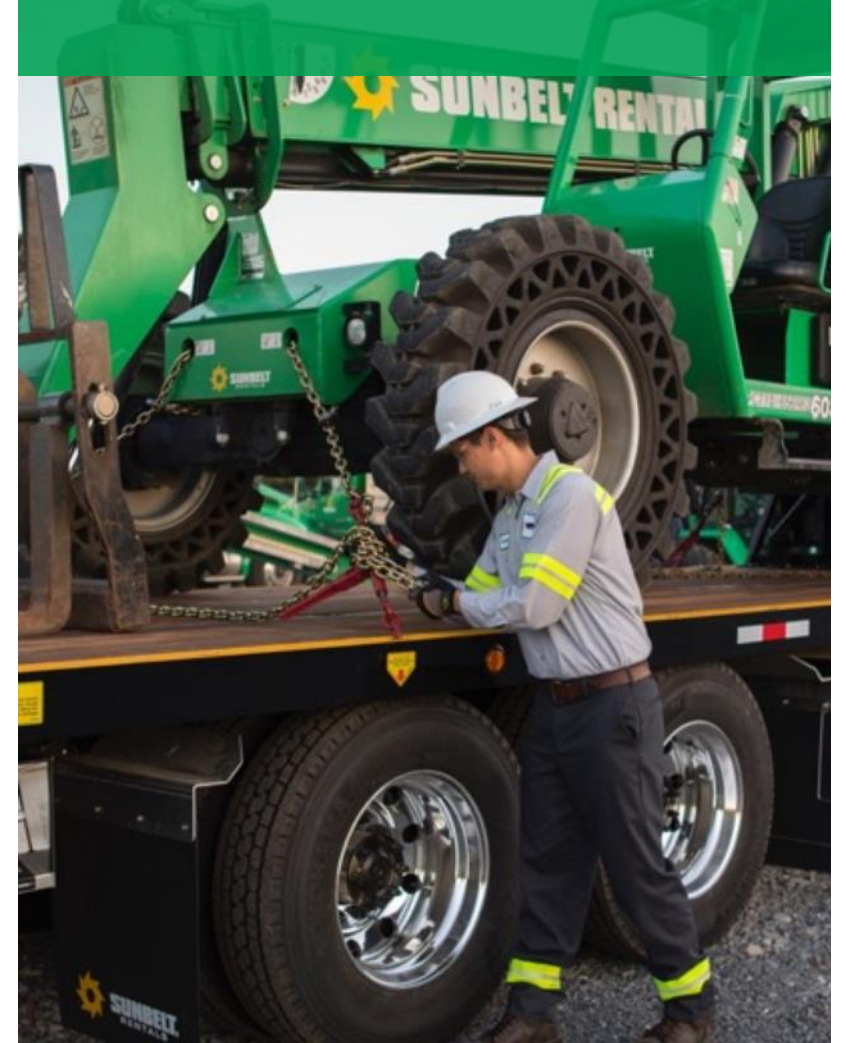
We operate in
ALL
top metro markets

1000+
Locations

46
States & Canada

General Tool & Equipment

- Diverse selection of 8,000+ types of tools and equipment
- 500+ locations across North America to quickly deliver equipment when and where you need it
- Offerings that compliment our specialty segments to provide the right solution for any project



Power & HVAC Services

- Broad and modern fleet of power generation, HVAC, drying equipment, and compressed air
- Leaders in workplace safety
- Unrivaled emergency response capabilities
- 70+ locations across North America
- Engineered solutions
- 24/7 service and support



Load Banks



Load Bank Services

- Sunbelt acquired Load Banks of America in 2016
- 5 load bank branches with designated geographical areas
- Owned P&L responsibilities
- Individual branch teams: Manager, Strategic Rep, Yard Associate, 1-2 Technicians



Sunbelt Load Bank Solutions

- Acquisition of ComRent Load Banks solutions in Spring of 2022
- Merging of personnel (100+), expertise, footprint, ambition, goals, and gear
- Separate leadership and executive team
- Centralized Fleet Management & Logistics
- Broader internal support teams
- Deeper project management & special projects
- Largest load bank fleet in North America



Sunbelt Rentals – Load Bank Solutions – Notable Projects

Evolution Well Services



Turbine Test
30MW at 13.8kV

Cheinere LNG



Turbine Test
30MW at 13.8kV

ProEnergy



Turbine Test – GE LM6000
50MW at 11kV

Shell Appomattox



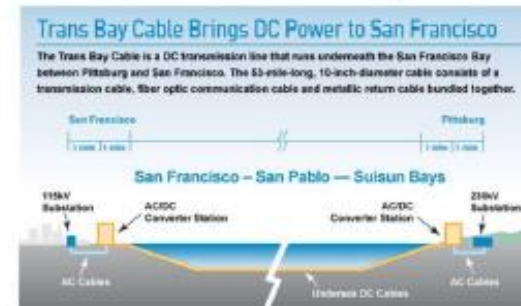
Turbine Test
30MW at 0.8pF at 13.8kV

Noble Energy Leviathan



Turbine Test – (3) 7.4 MW Solar Turbine
8.8MW/11MVA at .8pF 50hz at 6.6kV

Siemens Trans Bay



Substation Test
50MW at 115kV

Market Segments



MISSION CRITICAL CONSTRUCTION

Used during the commissioning phase of the project to validate power supplies and critical systems to ensure equipment will perform as needed.



GENERATOR SERVICES

Vital during startup and maintenance of generator installations to validate normal operation under load.



RENEWABLE ENERGY

Grid simulation packages utilizing generators, transformers, and resistive/reactive load banks commission wind turbines and microgrids. In addition, they can secure valuable renewable energy credits on schedule.



UTILITIES

Used in substation testing by medium- and high-voltage electrical contractors to keep projects on budget and on time by commissioning even when the grid is unavailable. Load banks provide the necessary precision loading and unloading to IEEE standards that simulate real-world events.



MARINE

During docking, propulsion and auxillary generators are tested to ensure proper operation prior to the next voyage, as well as new generator commissioning.



INDUSTRIAL/OIL & GAS

Ideally suited for testing and commissioning oil, gas, and nuclear power plants. Load testing helps test power generation and distribution systems as well as protection, control, and emergency systems.

DATA CENTER COMMISSIONING



BENEFITS OF TESTING WITH LOAD BANKS

Validate

Lower Cost

Reduce Risk

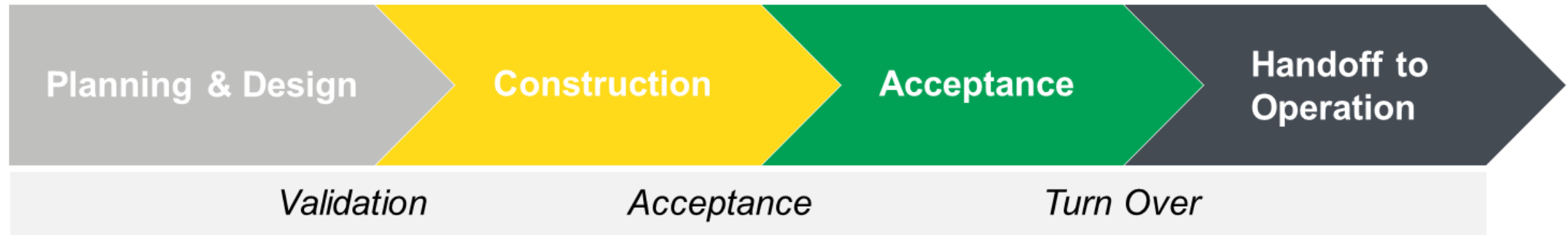
Drive Accountability

Run Silently

Prevent

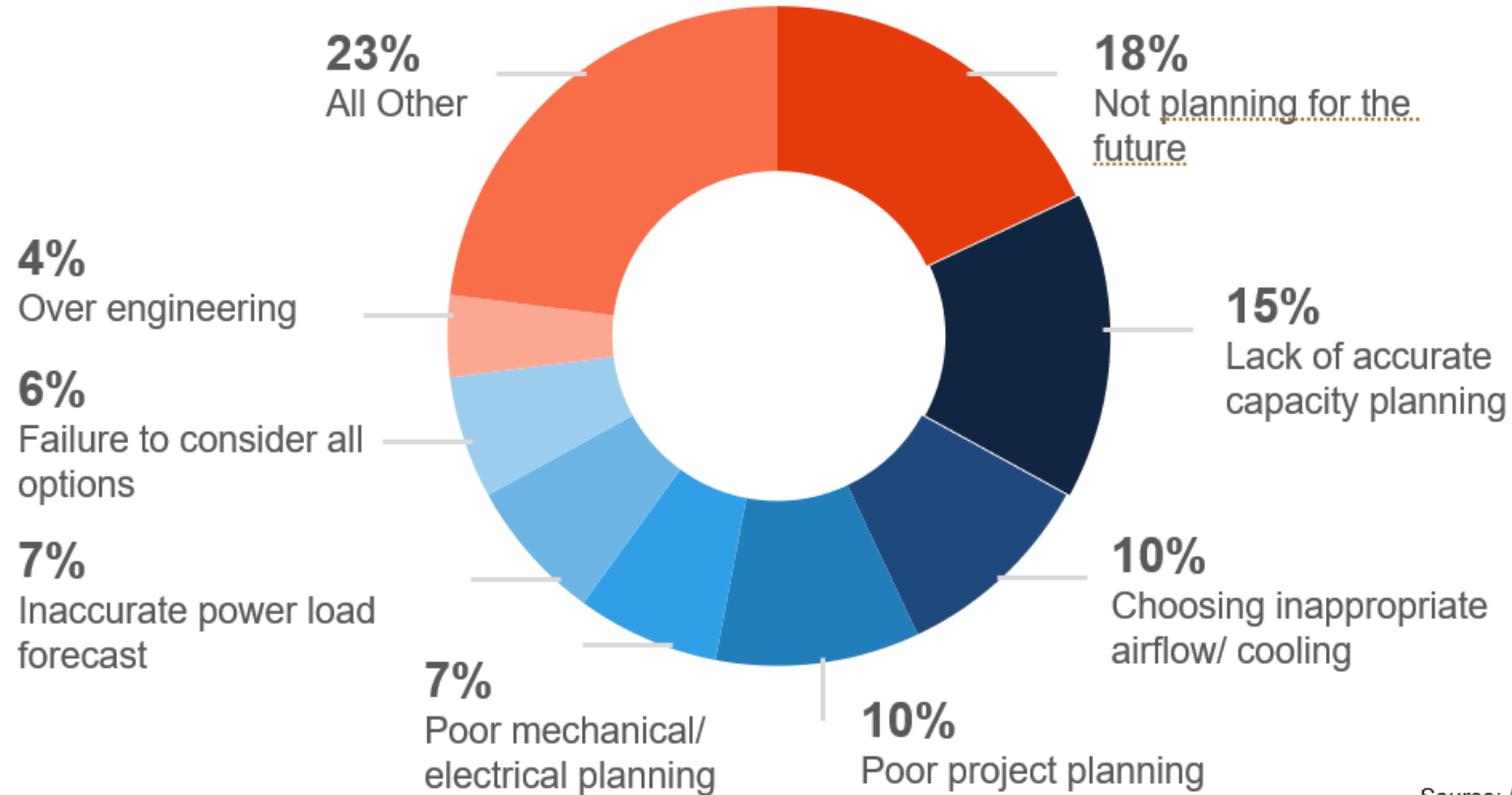
DATA CENTER PHASES

Sunbelt Rentals supports all phases providing greater efficiency and lower costs



Observed challenges faced during decision making

Sunbelt can help your team be proactive



Source: Moretenson

YOUR JOB — IS — OUR JOB

It's simple, really. Our people, range of products, and broad solutions set us apart in the rental industry, enabling us to provide unparalleled customer experiences.

QUESTIONS?





THANK YOU!

Jake Austin
Data Centers – Western US
Jake.Austin@sunbeltrentals.com
916-213-6951





SUNBELT®
RENTALS