

# SELLING CHECKLIST

***Putting your best foot forward when preparing to sell!***

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| _____ Walk through each room as a buyer                          | _____ Remove family photos, personal collections and medications        |
| _____ Consider a “pre-inspection”                                | _____ Secure valuable items   |
| _____ Prepare to hire a contract for after inspections           | _____ Mop and wax/polish hardwood floors                                |
| _____ De-clutter   | _____ Scrub tile in the kitchen and bathrooms                           |
| _____ Paint, if needed   | _____ Clear all countertops   |
| _____ Power wash, if needed                                      | _____ Replace outdated hardware   |
| _____ Clean off all walkways and entryways                       | _____ Clean appliances and fixtures                                     |
| _____ Clean up landscaping, fresh flowers improve pictures       | _____ Clean and organize the pantry, cabinets and drawers               |
| _____ Trim trees and rake leaves as needed                       | _____ Replace old caulking around sinks and bathtubs                    |
| _____ Store away any toys or equipment in the yard               | _____ Bake cookies or burn scented candles                              |
| _____ Clean up pet droppings                                     | _____ Install higher-wattage incandescent light bulbs to brighten rooms |
| _____ Thoroughly clean the entire house                          | _____ Turn on all lights  |
| _____ Clean hardwood floors                                      | _____ Open windows to let fresh air in, weather permitting              |
| _____ Clean carpets to remove stains, or replace if needed       | _____ Open curtains and blinds to showcase natural light                |
| _____ Get rid of all dust bunnies                                | _____ Turn off all TV’s   |
| _____ Repair cracks and holes                                    | _____ Relocate pets for showings, if needed                             |
| _____ Paint interior walls, as needed                            | _____ Remove rugs if hiding hardwood floors                             |
| _____ Remove excess furniture or rearrange                       | _____ Pull back drapes to showcase nice views                           |
| _____ Organize closets   | _____ Make sure fireplaces are in working condition                     |
| _____ Remove all small appliances, toys, magazines and pet items | _____ Clean the backyard and pool area                                  |