



Terry McInnis, MD MPH CPE

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As President of Blue Thorn, Dr. McInnis works with clients and stakeholders to form strategies, policies, and legislation to facilitate meaningful value-based reform. With her knowledge of benefit design and delivery system capability, she has suggested language and demonstration projects at the state and federal level that have become law or agency adopted policy. A key strategist and recognized national spokesperson on effective medication management, Dr. McInnis serves as the consulting Chief Medical Officer for Arine and continues to present at the request of organizations on viable solutions for integrating precision approaches for medication optimization and successful risk arrangements.

Dr. McInnis is also co-founder and former board chair of the Get the Medications Right Institute (GTMRx)- a national initiative dedicated to bring a broad multi-stakeholder group together with the goal of more effective use of medications to optimize outcomes and reduce overall healthcare costs.

Recently, as a top 3 company priority- Dr. McInnis served as LabCorp's Business Lead for Value-Based Care. She developed the strategy, infrastructure, and processes for LabCorp to execute as a leading diagnostics company in VBC contributing to the recognition by Forbes's as a top 100 most innovative company worldwide in 2017 and 2018. She continues in a consulting role.

As a former consultant for the North Carolina Medical Society (NCMS) on major Medicaid and other ACO reform efforts, she analyzed all legislative proposal and stakeholder aspects including payment alignment and delivery system structure impact. Her analysis and recommended strategies translated into proactive policy positions to best serve patients and position providers to transform care for the 10th largest Medicaid program in the country.

Project leadership included: major pharmacy spend and medication management strategy and redesign for a mid-west integrated delivery system with health plan risk, interim CMO of a start-up health plan- Veterans Accountable Care Group, and Chief Transformation Officer for Cornerstone Health Enablement Strategic Solutions. Dr. McInnis has gained first-hand knowledge of the challenges and roadmap needed for providers to successfully transition from fee-for-service to value including health plan claims analysis, capital, payer contracting strategies, coding and documentation, key quality/financial metrics, physician compensation, education, and clinical transformation strategy-all critical for transition. With her diverse background, global knowledge of health system cultural, financial, and clinical factors, she can guide or suggest rapid adjustments when strategies aren't working or optimize those that are performing.

She is the recognized national expert in effective pharmacy spend and medication management. From 2007-2012, Dr. McInnis Co-Chaired the Center for Public Payer Implementation and co-led the Medication Management Taskforce of the Patient-Centered Primary Care Collaborative (PCPCC). She was a core participant and content developer for sections of the PCPCC "Purchaser's Guide" and led the efforts in the development, content, and acceptance of the widely popular 2010 and 2012 editions of the PCPCC Resource Guide: Integrating Comprehensive Medication Management to Optimize Patient Outcomes while facilitating AHRQ's inclusion of the Guide in the Innovation Exchange Quality Toolkit. She defined comprehensive medication management as a critical component for success in the transformation to a coordinated care system, while Dr. Paul Grundy (former PCPCC President and IBM's Global Director of Healthcare Transformation) wrote-"the world's foremost expert on Real "Pharmacy of the future" and the integration of that into a working delivery system is Terry McInnis." In 2016 she was the principal investigator on a landmark survey and report *Get the Medications Right- a nationwide snapshot of expert practices* which highlighted 15 diverse expert patient practices that had successfully implemented collaborative team-based comprehensive medication management services into ambulatory/community settings. She continues to work extensively on the value proposition and practical

implementation of patient-centric 'coordination of medications', including the uniform expansion of practice and documentation standards for pharmaceutical care, delivery system integration, and payment reform realignment. Board Chair for the Alliance for Integrated Medication Management (AIMM) 2015-2017, she led efforts on the delineation of practice and payment models for this new service and as a director on the Board of Pharmacy Specialties understands the educational and certification needs of pharmacists in team-based clinical roles.

Prior to founding Blue Thorn, Inc. in 2010, Dr. McInnis served as the Medical Director for Health Policy and Advocacy in the U.S. for GlaxoSmithKline (GSK), the world's second largest pharmaceutical company. While there she worked in Government Affairs and was instrumental in shaping GSK policy and healthcare reform positions related to delivery system redesign, credible Rx benefit coverage standards, and presentation of the evidence to support the value proposition of appropriately used medications impacting outcomes. Subsequently, she successfully helped craft legislative positions externally by serving with the US Chamber Benefits Committee, the Patient Centered Primary Care Collaborative (as a member of the Legislative Committee), and member- Rx Benefits Coverage Committee for PhRMA (the Pharmaceutical Manufacturer's trade organization).

Her senior executive and clinical experience includes various employer, military (US Air Force- Flight Surgeon), and hospital/group practice health management segments. As Corporate Medical Director for Michelin North America, she helped engineer the redesign of the healthcare benefits for nearly 50,000 beneficiaries and worked as a committee member of the National Business Group on Health's- [An Employer's Guide to Behavioral Health Services](#). Earlier as GE Power Systems Assoc. Medical Director and Health Care Manager, Dr. McInnis was responsible for the occupational health and employee programs in addition to the successful re-bid and risk-reward contracting of the medical benefits for all GE beneficiaries in NC and SC (representing ~\$40M in 1998 cost).

Former clients include stakeholders ranging from academia, QIOs to integrated delivery systems and major pharmaceutical companies. Serving providers, she consulted with progressive leading ACO/risk provider/supplier companies such as Medication Management Systems and Medecision and worked as a senior consultant with SSB Solutions with major integrated delivery systems and innovative managed care solutions. She served from 2012-2016 as the subject matter expert on a CMMI innovation grant (the Univ. of Hawaii/Altarum Institute Pharm2Pharm project), and advised in policy positions for patient advocacy groups such as the CA Chronic Care Coalition.

Dr. McInnis graduated from Erskine College with a BS (summa cum laude), and received her Doctor of Medicine degree from Wake Forest Medical School being designated a NIH student clinical scholar. She completed a residency in Occupational Medicine as an OPSF scholar, and a MPH (high honors) at the University of Oklahoma. She is Board Certified in Preventive and Occupational Medicine, a Fellow of the American College of Occupational and Environmental Medicine, a Certified Physician Executive (CPE), and a Former Course Advisor to the Department of Continuing Education of Harvard University. She is a Director on the Board of Pharmacy Specialties, former Board Chair of AIMM, member of the Women Business Leaders of the U.S. Health Care Industry Foundation (WBL) and formerly served on the Pharmacy Advisory Group for URAC.

TV Appearances-

CBS -"Time Out for Your Health" segments with the Washington Redskins - "Consistency Counts", "Importance of Flu Immunizations", and "Innovations"- 2009

Webinars and Podcasts-

Medication Strategies to Improve Health and Reduce Costs- August 31st, 2021- Aveus Bold Healthcare Podcast-
<https://aveus.com/medication-management-strategies-to-improve-health-and-reduce-costs/>

Covid-19 Update: Vaccines, Immunity, and Variants- March 9th, 2021- Samaritan's Purse International Health Forum- webinar CME
<https://health.samaritanspurse.org/education/webinar-covid-19-update-vaccines-immunity-and-variants/>

Precision Medicine Leaders Conference- March 2, 2021- Incorporating PGx into Clinical Practice- moderator-
<https://www.precisionmedicineleaderssummit.com/pharmacogenomics-pharmacovigilance-agenda/>

Women Business Leaders (WBL)- Moving to Personalized Medicine- start at minute 10:15
<https://register.gotowebinar.com/recording/8965640319240532482>

GTMRx Institute - June 2019- Training the Pharmacists for CMM Practice : the \$528 Billion Cost for Non-optimized Medications Opportunity with Dr. Jan Hirsch- gtmr.org

GTMRx Institute - May 2019- \$528 Billion Cost for Non-optimized Medications with Dr. Jonathan Watanabe-
gtmr.org

Auburn University Harrison School of Pharmacy 2017 Graduation keynote- Your Turn to Lead- mark- 22:30
minutes <https://www.youtube.com/watch?v=MKo5PiFoN78>

Auburn University Faculty Leadership Retreat Webinar- "Transformative Healthcare: Integrating advanced clinical
pharmacy services into ambulatory care. A nationwide snapshot of success."- May 9 2017
<http://www.auburn.edu/academic/pharmacy/ce/webinar.html>

CMS ILS Webinar- Innovations in Patient Safety: A Deeper Dive into Medication Effectiveness and Safety with
Comprehensive Medication Management- as a "Breakthrough Innovation"- expert panelist - Terry McInnis,
moderator Brian Isetts, co-panelist Steve Chen and Geoff Joyce- Aug 17 2016

Expert Community Practice- Get the medications Right- with Steve Simenson Goodrich Pharmacy and Dr. Terry
McInnis Jun 2016 - <https://ww04.elbowspace.com/secure/20160701102005942203>

Optimizing Mental and Physical Health Outcomes through Comprehensive Medication Management- Apr 2016-
McInnis T. and Chen S. PsychU virtual forum- <https://www.psychu.org/optimizing-mental-physical-health-outcomes-comprehensive-medication-management/>

3rd USC National Conference on Optimizing Medication Safety & Healthcare Quality- keynote day 2- "A National
perspective on innovation and improving medication-related outcomes through CMM"
<https://uscpharmacyschool.mediasite.com/Mediasite/Play/f934705a275a4f3baa9538812d07f83d1d> (Feb 2016)

CA Chronic Care Coalition- Teaming Up for Best Pharmacy Practices Webinar- "How Patients are being Impacted
by Comprehensive Medication Management in Different Practice Settings" (recorded Aug. 19th, 2015)

NC Medical Society- Physician Educational webinars- <http://www.tac-consortium.org/>
Physician Opportunities In Accountable Care — What you Need to Know (recorded Sept. 23, 2014):
<https://www4.gotomeeting.com/register/776386343>.
Physician Opportunities In Accountable Care — Payment Models (recorded Oct. 16, 2014):
<https://www4.gotomeeting.com/register/947761071>

CCMC- Commission for Case Manager Certification- Coordinated Care and Comprehensive Medication
Management- Case Management's Critical Role- 2014 <http://ccmcertification.org/cmlearning-network/webinars>

University of TX- Austin College of Pharmacy- Pharmacists' Roles in a Transformed Healthcare System- 2013-
<http://mediasite.phr.utexas.edu/UTMediasite/Play/15365aab102b4384802e92a0392dcd391d>
Medication experts in our midst: Comprehensive medication management and the community pharmacist- URAC
Educational Series- 1.5 CEUs-2012
Successful Incorporation of Comprehensive Medication Management into the PCMH and ACO Coordinated Care
Models- Moderator- PCPCC- 2012 www.pcpcc.org
The Collaborative Role of Medication Management in a Patient-Centered Medical Home (PCMH)- Faculty- Impact
Education- 1.5 CME- www.impact.net/collaborate/ - 2010

Research and Grants-

Community Pharmacy Foundation- 2015- "*Expert practices in the real world: Community pharmacy and patient-centered comprehensive medication management*" provides a market scan and environmental survey which focuses on community pharmacist practices that have successfully integrated patient-centered comprehensive medication management (CMM) services into team-based collaborative care. Blue Thorn Inc. and H2Resources- Terry McInnis, MD MPH- Principal Investigator- Funding Amount: \$145,000

University of Hawaii at Hilo- "*Pharm2Pharm, a formal hospital pharmacist to community pharmacist collaboration*"
Innovation grant 2012-2015- Funding Opportunity Number CMS-1C1-12-0001 from Centers for Medicare and
Medicaid Services, Center for Medicare and Medicaid Innovation Grant- Altarum Institute/ Blue Thorn Inc. -Terry
McInnis, MD MPH- served as subject matter expert- Funding Amount: \$14,346,043

Speaking engagements-

An avid speaker, Dr. McInnis presents nationally on:

1) Medication management- practice transformation, evidence, and policy/payment solutions- tackling the \$528 billion US spend on non-optimized medications- (Dr. McInnis co-authored this study)

- 2) Strategies for health systems moving to risk- opportunities, and factors for success such as medication management, financial/quality analytics, and practice change in the move to value.
- 3) Pharmaceutical industry and laboratory innovators strategies to reposition medications in successful outcomes - based agreements, create the value proposition with effective/appropriate use, and policy repositioning of value.
- 3) Legislation, enabling environmental factors, and CMS/HHS policy critical for transition to value-based models, and factors critical to success.
- 4) Benefit design and health promotion strategies for employers and government payers, providers, and health plans that reduce cost and improve quality.

- OB/GYN and MFM Practices- July 2021- webinar- "Maternity Bundles Update"- practices in TN
- MedNax OB/GYN and MFM practices- " Maternity bundles and the move to VBC"-journal club presentation (Atlanta, GA 2019)
- Alamance County Medical Society - presentation - " Value-based care and the role of Advanced Diagnostics" - Burlington NC 2018
- Carolinas Healthcare System- Employers Summit – keynote "Effectively Managing Specialty Drugs" (Charlotte,NC 2018)
- St. Joseph Heritage Medical Group- physician meeting- Comprehensive Med Management in Capitated Arrangements- (Orange, CA 2017)
- Desert Oasis Medical Group- "Comprehensive Medication Management" (Palm Springs, CA 2017)
- MetroPlus Health Plan- "Medication Adherence"- (NYC, NY 2017)
- Rheumatology Consultants- "Preparing for MACRA"- (Lewes, DE 2017)
- Auburn University 2017 Harrison School of Pharmacy- graduation speaker and faculty leadership retreat webinar- (Auburn, AL 2017)
- Spartanburg Regional Medical Center- "A practical approach to Improve Patients' Medications" (Spartanburg, SC 2017)
- Aspirus Clinical Transformation Council- presentation of JTF report and findings- "Project to Improve Management of the Pharmacy Utilization in the Employee Health Plan" (Wausau, WI 2017)
- Pharmaceutical Lyceum- keynote- "Get the Medications Right- Bridging Pharmaceutical Care"- (Deep Portage, MN 2017)
- Patient Advocacy Leadership (ePALs) webinar- "Get the Medications Right" New Report Explores Comprehensive Medication Management and Identifies Barriers, Opportunities and Lessons for Advocates (webinar Dec 2016)
- Hackensack ACO business meeting- Comprehensive Med Management/Medication adherence (Hackensack , NJ 2016)
- Suboptimal Adherence Conference- panelist (Washington, DC 2016)
- Joint Commission for Pharmacy Practitioners- Get the Medications Right Report implications presentation (Washington, DC 2016)
- Worksite Wellness Council of MA- Employer Trends and Obesity Management (Needham, MA 2016)
- MACRA - MIPS and APM Overview- GI single specialty group quarterly meeting (Dayton, OH 2016)
- Employer Trends and Wellness- Atlanta business group breakfast (Atlanta, GA 2016)
- LA Care Transitions Conference- keynote Comprehensive Medication Management in Successful Care Transitions (Alhambra, CA 2016)
- CA Soc. of Health-system Pharmacist- keynote annual meeting- Inter-professional Practice-Leadership in Integrating CMM (LA, CA 2016)
- Healthcare Leadership Council- presentation- Status of CMM efforts- Get the Medications Right report (Washington, DC 2016)
- Convocation Keynote Address- Campbell Univ. Health Sciences Pharm, PA, PT, MS graduate students- "Faith, Learning, and Service in a Changing Healthcare Environment"- (Lillington, NC 2016)
- Prescriptions for a Healthy America- *Get the Medications Right* report findings and policy implications (Washington, DC 2016)
- West Chester GI and PMA Medical Group- PQRS and the move to MACRA- (West Chester and King of Prussia PA 2016)
- CT Health Care Council- keynote- 2016 Employer Trends and Wellness Strategies- (Hartford, CT 2016)
- Wisconsin Medical Group Management Assoc. meeting- keynote- "PQRS and the move to MACRA- Implications and Opportunity" and panel- Comprehensive Medication Management- Implications for Medical Groups(Sheboygan, WI 2016)
- 2016 Kentuckiana Health Collaborative Annual Conference- Keynote- "Integrating CMM to Optimize Patient Outcomes: Why is it Critical for Transforming Healthcare and Reducing Cost" (Louisville, KY 2016)
- 3rd USC National Conference on Optimizing Medication Safety & Healthcare Quality- keynote day 2- "A National perspective on innovation and improving medication-related outcomes through CMM" (Los Angeles, CA 2016)
- Case Manager Society of America- AZ Nov. meeting speaker- "Transitions in Care" (Scottsdale, AZ 2015)

- NC Annual Pharmacy Society meeting- Keynote- "It's Time- The Transforming Role of Pharmacists" (Raleigh, NC 2015)
- NC Chamber of Commerce Health Conference- "Moving to Value- Opportunities for Employers" keynote (Cary, NC 2015)
- Presentation on Impact and Need for Comprehensive Medication Management Integration- NY DOH State Medicaid Director- Jason Helgerson for DSRIP program (NY 2015)
- Patient Advocacy Leaders Summit- Comprehensive Medication Management California at the Forefront- A Roadmap for Patient Advocacy Implementation (Sacramento, CA 2015)
- Carolinas HealthCare System- Integrating Comprehensive Medication Management to Optimize Patient Outcomes- Pharmacy and Quality leadership meeting (Charlotte, NC 2015)
- 3rd Annual Texas Primary Care and Health Home Summit – Integrating Comprehensive medication management (CMM) to Engage Patients and Improve Outcomes "Makes Physician's Happy too" (San Antonio, TX 2015)
- Pharmacist Society of the State of NY- Comprehensive Medication Management- Pharmacist Evolving Role (NYC, NY 2015)
- Novant Medical Leadership Annual Meeting- Update on Health Reform and Move to Value (Winston-Salem, NC 2015)
- Huntsville Hospital Medical Staff – Models of Patient Centered Care- PCMH/ACO (Huntsville, AL 2015)
- BCBS-AL- Improving Chronic Care Management (Birmingham, AL 2015)
- Bronx VA Rounds- Impact of Health Care Reform on Delivery of Care (Bronx, NY 2015)
- CA Pharmacist Assoc- Corporate Advisory Council- "Access to Specialty Medications" (Dana Point, CA, 2015)
- NC ACT- NC Care Transitions Summit- "Integrating Comprehensive Medication Management to Engage Patients and Improve Outcomes" (Durham, NC, 2015)
- Patient Advocacy Leadership webinar- The Role of Patient Advocate's in Comprehensive Medication Management- Key to Patient Engagement (US, 2014)
- Gastroenterology Practice Management Group Roundtable- ACO Paradigm Shift- (Denver, CO 2014)
- Optimus/ Atlantic ACO- Integrating Comprehensive Medication Management- (Morristown, NJ 2014)
- NC Assoc. of Pharmacist Annual Convention- "Role of Pharmacist"- panel participant (Raleigh, NC 2014)
- Oklahoma University- Tulsa Campus- Transforming Healthcare- keynote- Coordinating Care, IT, and Comprehensive Medication Management (Tulsa, OK 2014)
- Integris Health- How to Integrate Comprehensive Medication Management- (OKC, OK 2014)
- EAHEC and ECU School of Medicine- ACO Conference speaker- Understanding ACO's (Greenville and Ne Bern, NC 2014)
- NC Pharmacy Leadership Forum- Panelist- Transitioning Role of the Pharmacist as Providers (Greensboro, NC)
- Piedmont Physician Assistant Assoc.- Population Health Management- (Winston-Salem, NC 2014)
- Presentations in AL including the Medical Association Board (MASA), Pharmacist Assoc. leadership, Patient Advocacy groups, and Governors Policy Advisors- (Montgomery, AL 2014)- CMM Strategy and positioning for a
- CMS- Presentations to Part D MTM, Duals, and CMMI leadership- "The Call for an Integrated Medication Use System- CMM- The Move to Value- (Baltimore, MD 2014)
- GSK- US Health Outcomes, Payer Markets, Care Management, Policy and Gov Affairs, and Rx Marketing Team Presentations (Strategy and Move to Value- CMM Implications-multiple meetings-RTP, NC 2014)
- RX SOS- Specialty Medication Collaboratory- MC for event- host- CA Chronic Care Coalition (Sacramento, CA 2014)
- College of Neurologic and Psychiatric Pharmacist Annual Meeting- "The Pharmacist's Role in a Transformed Health Care System: Opportunities for Mental Health- Phoenix, AZ 2014
- TX Pharmacist Assoc. Leadership Symposium- "Breaking the Mold- Creating the Future"- (Austin, TX 2014)
- BCBS LA- Medication Adherence in coordinated care efforts (Baton Rouge, LA 2014)
- NAMDRC- National Assoc. of Med. Direction in Respiratory Care- Advisory Board-"Comprehensive Medication Management- Critical in Transitions and COPD Patients" (Sonoma, CA-2014)
- Woman in Government's State Directors Meeting- "Making sure Chronic Care Legislation is Improving Outcomes and Reducing Costs"- (Phoenix, AZ- 2014)
- Women In Government's Fourth Annual Healthcare Summit – "Getting the Drugs Right- What Patients, Your Constituents, Really Want from a Transformed Healthcare System"- (Washington DC-2013)
- NC Assoc. of Pharmacist Annual Residency Leadership Summit- keynote- "Pharmacist Role in a Transformed Healthcare System- (Greensboro, NC -2013)
- Health Connect IPA- leadership seminar- "MSSP Positioning in the ACO Environment"- Fairfax, VA 2013
- Georgia Acad. of Family Practice Annual Meeting- presentation- "Understanding the ACO Landscape and the Medicare Shared Savings ACO Opportunity"- 2013 (Ponte Vedra, FL)
- Triangle Healthcare Exec. Forum- Annual Leadership Summit panelist- "ACO Best Practices" (Cary, NC

2013)

- American Association of Colleges of Pharmacy 2013- Panelist- CEO Dean's session- "Pharmacist Education- Critical Skills for Value-based Care"- (Puerto Rico)
- PSPC (Patient Safety in Clinical Pharmacy Services) Alliance 2013- Keynote speaker- "Coordinated Care and the Opportunity for Comprehensive Medication Management- The Need for a Consistent Practice Approach" (DC)
- American College of Clinical Pharmacy 2012 annual meeting- speaker and panelist- "The Future of Pharmacists" (Hollywood, FL)
- Univ. of CO Skaggs School of Pharmacy Annual Mont Gutke Lecture and The CO Pharmacy Summit- "Pharmacists can be the most Transformative force in patient care- are you ready to take your place?"- (Aurora, CO)
- TX Pharmacy Association Annual Meeting- Opening Keynote 2012- "The Most Transformative Force in Healthcare or the Demise of a Profession"- (Woodlands, TX)
- American Association of Colleges of Pharmacy- Dean's council keynote 2012- "The Future of Pharmacists and Implications for Pharmacy Education"- (Kissimmee, FL)
- AcademyHealth 2012 Annual Research Meeting- Panelist- "What Works in Coordinated Care: Implications for Federal Health Spending" (Orlando, FL)
- AHIP Institute 2012- Moderator- "Comprehensive Medication Management in Coordinated Care- Making the Case for Employers and Plans" and Panelist- "The Future of MTM" (Salt Lake City, UT)
- BCBS-SC- PCMH Collaborative Care Coordination Symposium- Keynote- "Welcome to a Brave New World- Coordinated Care- Team Sport" (Columbia, SC 2012)
- 15th Annual Colloquium Institute for Clinical Systems Improvement- "Co-Creating a Medication Management System for the Triple Aim"- speaker (Minneapolis, MN 2012)
- Community Pharmacist Foundation- Board Meeting speaker and strategy- The Community Pharmacist- Crossroads of a Profession (Ft. Lauderdale, FL 2012)
- CMS Quality Net Conference- (speaker with Brian Isetts)-CMM Critical for Success in Coordinated Care (Baltimore, MD 2011)
- PhRMA State section annual meeting- Value proposition for Medications in Coordinated Care (DC, 2011)
- NC Alliance for Healthy Communities- keynote- CMM in Coordinated Care (Cary, NC 2011)
- National Business Coalition on Health- Pharmacist in Team-Based care- (Phoenix, AZ 2011)
- Michigan Soc. of Health System Pharmacists- keynote presentation (Novi, MI 2011)
- Patient Adherence, Communication, and Engagement Conference- PCPCC presentation (PA, 2011)
- PCPCC- Annual Meeting- moderator panel " Team Based Care in the PCMH" (DC, 2011)
- PhRMA- State Medical Society Meeting- "State Legislation- The Devil IS in the Details"(DC 2011)
- CMS Part D MTM quality and outcomes with CMM meeting presentation- (Baltimore, MD 2011)
- New England Health Institute- Adherence Conference- panelist- National Press Club (DC, 2011)
- Highmark BCBS- Comprehensive Medication Management Integration- presentation to over 50 Medical Home practices (PA, 2011- webinar)
- 14th Annual Women in Government- Western Annual Meeting- "Reducing Costs and Improving Care in High-Risk Populations"- (CO, 2011)
- National Leadership Roundtable- Univ.of Maryland- Where are the Pharmacists?- keynote speaker- and acceleration panel (MD, 2011)
- MAYO Clinic and Gundersen-Lutheran presentations- Coordinated Care and Comprehensive Medication Management (WS, 2011)
- Optum (UHG) Roundtable- Comprehensive Medication Management- Behavioral Health (CA,2011)
- GSK Respiratory Care Educators National Conference- Legislative Update and CMM-(NC,2011)
- Highmark BCBS- Coordinated Care and Comprehensive Medication Management- (PA,2011)
- Center for Medicare and Medicaid Innovation- presentation for Dr. Gilfillan (Director)- (DC,2010)
- AHRQ- Internal Stakeholders learning session (DC, 2010)
- Healthcare Partners- 2010 Leadership Conference- Coordinated Care Legislation and Comprehensive Medication Management (NV, 2010)
- Open Health Forum- Value Creation via Changes in Delivery Systems and Coordinated Care (IL, 2010)
- Southeastern American Academy of Family Practice- Socioeconomic Forum (TN,2010)
- NC CPA Health Leadership Conference- What are the Financial Considerations for Coordinating Care (NC, 2010)
- American Medicaid Pharmacy Administrators Association National Meeting (CO,2010)
- 2010 NC Health Industry Conference- Coordinated Care- Front and Center (NC, 2010)
- Academy for Managed Care Pharmacist- Annual MTG- The Patient-Centered Medical Home: Mapping the Health Care Journey and Improving the Path to Patient-Centered Care (CA, 2010)
- National Lt. Governors Association- The Patient Centered Medical Home-Is it a Model for Reform? (DC, 2010)
- National Governors Association- Healthcare Forum- Coordinated Care Panelist (DC, 2010)
- 2nd National Medical Home Summit- Opportunity for Medication Management in the PCMH (PA,2010)

- US Chamber Benefits Committee- The PCMH in National Reform Efforts (DC,2010)
- Women in Government- Directors meeting- Healthcare Delivery for the Future (CA, 2010)
- California Assoc. of Health Plans Annual MTG- Opportunity for Medication Management in the PCMH (Dessert Palms, 2009)
- American Legislative Exchange Council- presentation- PCMH- What States Can Do- (RTP-NC, 2009)
- Florida Chamber of Commerce and Council of 100 Annual MTG with CHT- PCMH (Orlando,2009)
- AL Primary Care Assoc. Annual Meeting- Comprehensive MTM in the PCMH (Mobile,2009)
- Substance Abuse and Mental Health Services (Advisory Panel Discussion)Medical Home (IL, 2009)
- National Council of State Legislators- Diversity Committee- Closing the Gap-The Patient-Centered Medical Home (PA, 2009)
- The Carter Center-Health Promotion and Behavioral Health in the Medical Home (GA, 2009)
- Medical Clinic of North Texas leadership retreat- The Patient Centered Medical Home (TX, 2009)
- The Medical Home: Anathema or Panacea- panel discussion (Minn, MN 2009)
- American Osteopathic Association- Board of Trustees (Washington DC 2009)
- Stakeholders Medical Home Forum Cigna/GSK with Mark McClellan (Dallas, Houston, Kansas City 2009)
- World Congress- Executive Forum on Employer-Driven Strategies for the Patient-Centered Medical Home (Washington DC 2008)
- NBGH Health and Productivity Conference- Panel Moderator (San Diego, CA 2008)
- Healthy Momentum- The Patient-Centered Medical Home Summit (DC, 2008)
- American College of Physician Executives- (Dallas, TX 2008)
- Corporate Benefits Summit-(Lansdowne, VA 2008)
- Michigan Osteopathic Leadership Retreat- (Ypsilanti, MI 2008)
- AAFP Southeastern Family Medicine Forum- (Roanoke, VA 2008)
- National Academy of State Health Policy Medical Home Summit (Washington, DC 2008)
- 9th Annual Southern Region Women in Government Conference (Pinehurst, NC 2008)
- Wyoming Medical Society- Annual Meeting (Jackson Hole, WY 2008)
- Democratic Governor Assoc. Summer Policy Conference (Cincinnati, OH 2008)
- 10th Annual Northern Region Women in Government Meeting (Bar Harbor, ME 2008)
- 2008 McKesson Leadership Forum (Williamsburg, VA 2008)
- Florida School Health Association- keynote (Orlando, FL 2008)
- US Chamber Employee Benefits Committee (Washington DC 2008)
- 2008 Patient Advocacy Leaders Summit (Chapel Hill, NC)
- 2008 Aging in America Conference (Washington, DC)
- Minnesota Pharmacist Association (Minneapolis, MN 2008)
- Corporate Benefits Summit- Marcus Evans (The Homestead, Virginia, 2007)
- NC Alliance for Healthy Communities 7th Annual Conference (Raleigh, NC 2007)
- Florida Council on Aging Annual Summit (St. Pete, FL 2007)
- Association of Business and Industry National Employer Summit (DesMoine, IO 2007)
- Harvard- Global Clinic for Physician Executives- (Boston, MA 2007)
- Florida Summer Wellness Institute- keynote (St. Pete, FL 2007)
- South Carolina Alliance of Health Plans (Kiawah Island 2006)
- The Florida Association of Health Plans (Miami 2006)
- Harvard's Annual Communication Symposium -Connected Health – Empowering Care Through Communications Technologies (Boston 2006)
- The Republican Leadership Campaign Committee- Mid-West region (Wisconsin 2006)
- Corporate Benefits Summit- Marcus Evans (The Homestead, Virginia, 2006)
- Women in Government 13th Annual Conference (Cincinnati, OH 2006)
- Ohio Association of Health Plans Annual conference (Columbus, OH 2006)

Articles and Publications-

[New Institute Aims to Get the Medications Right-](#) Terry McInnis MD MPH -Drug Topics Jul 12 2019

Issue Briefs- based on the GTMRx webinars- gtmr.org

[Cost of Prescription Drug–Related Morbidity and Mortality - Jonathan H. Watanabe, PharmD, MS, PhD, Terry McInnis, MD, MPH, Jan D. Hirsch, PhD](#) Annals of Pharmacotherapy April 2018
<http://journals.sagepub.com/doi/10.1177/1060028018765159>

[Community-acquired and hospital-acquired medication harm among older inpatients and impact of a state-wide medication management intervention](#) K Pellegrin, T. McInnis, et al, BMJ Quality and Safety Oct 2018

Reductions in Medication-Related Hospitalizations in Older Adults with Medication Management by Hospital and Community Pharmacists: A Quasi-Experimental Study K Pellegrin, T. McInnis, et al, JAGS Oct 2016,
<http://onlinelibrary.wiley.com/doi/10.1111/jgs.14518/epdf>

Get the medications right: a nationwide snapshot of expert practices--Comprehensive medication management in ambulatory/community pharmacy - T. McInnis, K.Capps May 2016
<https://gtmr.org/the-gtmr-report/>

Companion documents to the "Get the medications right" report- Get the medications right: a dozen lessons- Issue Brief T. McInnis, Jun 2016
2016 Health Care Value Forecast: Payers, purchasers and providers- Get the medications right- McInnis T. and Capps K- Jun 2016 <https://gtmr.org/evidence/white-papers/>

Comprehensive Medication Management Programs: 2015 Status in Southern California- Butler A, Dehner M, Gates RJ, Shane P, Chu M, DeMartini L, Stebbins M, Núñez de Ybarra JM, Peck C, McInnis T, Chen S.
Comprehensive Medication Management Programs: 2015 Status in Southern California. Res Social Adm Pharm. 2016 Mar 4. pii: S1551-7411 (16) 00050-4. Doi: 10.1016/j.sapharm.2016.02.003. [Epub ahead of print] PMID: 27234647.
Science <http://www.sciencedirect.com/science/article/pii/S1551741116000504>

An elegant solution: Advancing comprehensive medication management for better care, better health, lower costs- Forecast Brief- Primary Care Learning Network T.McInnis, K Capps-
http://0101.nccdn.net/1_5/200/110/1e9/Forecast--3.WEB.v2.pdf

“Medication Underuse: The Most Underappreciated Quality-of-Care Gap” – March 2015
<http://www.pharmacytimes.com/publications/Directions-in-Pharmacy/2015/March2015/Medication-Underuse-The-Most-Underappreciated-Quality-of-Care>

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