

# Application

Medicare Supplement Insurance

# Pennsylvania

Underwritten by

## Aetna Health Insurance Company

aetnaseniorproducts.com

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## **Application for Medicare Supplement Insurance**

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- If only one applicant, just complete **applicant A** information.
- Mail application and check in the provided business reply envelope.
- Complete all required sections of the application.
   Any incomplete or missing information could result in delay or closure of your application.

Section 1	a. Applicant A infor	mation		
<b>Applicant A name</b> (as appears on Medicare card*)		Phone		
Residential address		Apt/suite n	umber	
City	State	Zip ·		
Mailing address (if different than residential addres	s)	Apt/suite n	umber	
City	State	Zip		
E-mail ·		Social Secu	ırity Number	
Birth date (mm/dd/yyyy)	Age ·	☐ Male ☐ Female		
Are you a legal resident of the United States?	☐ Yes ☐ No			
Medicare card number*	Effective date: Medica	are Part A	Medicare Part B	
Section 1	b. Applicant B infor	mation		
Section 1	b. Applicant B infor	mation		
<b>Applicant B name</b> (as appears on Medicare card*) .		Phone		
Residential address		Apt/suite n ·	umber	
City ·	State	Zip ·		
Mailing address (if different than residential addres	s)	Apt/suite n	umber	
City	State	Zip		
E-mail		Social Secu	ırity Number	
Birth date (mm/dd/yyyy) •	Age ·	□ Male □ Female		
Are you a legal resident of the United States?	☐ Yes ☐ No			
Medicare card number*	Effective date: Medica	are Part A	Medicare Part B	

## Section 2a. Household premium discount information

#### Household premium discount eligibility information

You may qualify for a household discount with an Aetna Health Insurance Company Medicare Supplement plan.
You have two options for eligibility. Option 1) You simply need to apply at the same time as another Medicare.

electronic funds transfer mode value of money advantage to y you for choosing an annual pay	es have the same and lowest total yearly premium costs. As a result, there is a time ou for paying monthly versus annually. However, there may be other advantages to yment based on your preferences. Your agent can explain the differences in modes pest for you. You may change your payment mode, among the modes available,
You have a choice among sever quarterly and monthly electronelectronic funds transfer, resul	eral payment options or modes for paying your premium: annual, semi-annual, onic funds transfer (EFT). Each payment mode, other than annual and monthly lts in higher total yearly premium costs. Reasons for higher costs include added costs, time value of money considerations and lapse rates. The annual and monthly
Payment modes	
Name ·	Policy number .
*If your spouse/partner curren the following information:	ntly has a Medicare Supplement policy with an Aetna company, please provide
Upon verification of (	eligibility and approval of your application, you will qualify for the discount.
Applicant(s) meet(s) these eli	igibility requirements ☐ Yes ☐ No
	e above requirements, then the discount will be applicable when a policy for each nted rates will be 7 percent lower than the individual rates and will apply as long as
(a) your spouse or your civil un (b) someone with whom you ha	ion partner; and ave continuously resided for the past 12 months
O	ıst be:
The Medicare eligible adult mu	

	Section 2b. Plan an	d premiı	ım informatio	on - applicant A	Fage <b>3</b> 01 1.
Applicant A Plan s	elected	Requeste	ed Medicare Supp	plement effective date	e (mm/dd/yyyy)
Modal premium	Modal premium with disc	count	Policy fee*	Total initial premiu	ım collected/draft
Initial premium  ☐ Draft initial prem	nium upon policy approval	☐ Draft ir	nitial premium on	policy effective date	
Subsequent draft .	date**	<b>Payment</b> ☐ Annua		☐ Semi-annually ☐	Monthly EFT
Payment method ☐ Check ☐ EFT	□ List bill Billing file identifie	r:			
** Dr	ying for household discount, pro *This one-time fee will policy is not issued o raft date cannot be on the 29th, more than 15 days greater than	be refunde or you retur 30th or 31	ed, along with your n it during your 30 st of the month. R	premium, if the -day free look. lequesting to have a dra	aft date
	Section 2b. Plan an	d premiu	ım informatio	on - applicant B	
Applicant B Plan s	elected	Requeste	ed Medicare Supլ	olement effective date	e (mm/dd/yyyy)
Modal premium \$	Modal premium with disc	count	Policy fee*	Total initial premiu	ım collected/draft
Initial premium  ☐ Draft initial prem	nium upon policy approval	☐ Draft ir	nitial premium on	policy effective date	
Subsequent draft	date**	<b>Payment</b> ☐ Annua		☐ Semi-annually ☐	] Monthly EFT
Payment method ☐ Check ☐ EFT	☐ List bill Billing file identifi	er:			
	Section	n 3. Eligil	bility questior	15	
To the best of yo					Applicant: A   B
1. Did you turn ago	e 65 in the last 6 months?			□Yes	□ No □ Yes □ No
<b>i.</b> Did you enroll i	n Medicare Part B in the last 6	months?		□Yes	□ No □ Yes □ No
ii. If yes, what is t	the effective date? (mm/dd/yyyy	/)			
Applicant A ef	fective date	Applicant	<b>t B</b> effective date		
A :	В	•			

## **Section 3. Eligibility questions** *continued*

	NOTE: If you are participating in a "Spe not met your "share of cost," please		Appl A	icant: B
2.	Are you covered for medical assistance t	nrough the state Medicaid program?	☐ Yes ☐ No	☐ Yes ☐ No
	i. If yes, will Medicaid pay your premiums fo	r this Medicare Supplement policy?	☐ Yes ☐ No	☐ Yes ☐ No
	ii. Do you receive any benefits from Medical your Medicare Part B premium?	☐ Yes ☐ No	☐ Yes ☐ No	
3.	If you had coverage from any Medicare p the past 63 days (for example, a Medicare or PPO), fill in your start and end dates b plan, leave "End date" blank.	Advantage plan, or a Medicare HMO		
	Applicant A start date	Applicant B start date		
	•	•		
Α	End date	B End date		
	•	•		
	i. If you are still covered under the Medicare	enlan, do vou intend to replace your		
	current coverage with this new Medicare		☐ Yes ☐ No	☐ Yes ☐ No
ii. Was this your first time in this type of Medicare plan?		☐ Yes ☐ No	☐ Yes ☐ No	
	iii. Did you drop a Medicare Supplement po	licy to enroll in the Medicare plan?	☐ Yes ☐ No	☐ Yes ☐ No
4.	Do you have another Medicare Suppleme	ent policy in force?	☐ Yes ☐ No	☐ Yes ☐ No
	i. If so for <b>applicant A</b> , with what company	, and what plan do you have?		
Α	Company •	Plan •		
	If so for <b>applicant B</b> , with what company			
В	Company	Plan •		
	ii. If so, do you intend to replace your currer with this policy?	nt Medicare Supplement policy	Yes □ No	☐ Yes ☐ No
	iii. Are you replacing an Aetna company Me	dicare Supplement policy?	☐ Yes ☐ No	☐ Yes ☐ No
	If yes, list policy number:			I
Α	Applicant A ·	Applicant B B .		

## **Section 3. Eligibility questions** *continued*

If you lost, or are losing, other health insurance coverage and received a notice from your prior insurer saying you were eligible for guaranteed issue of a Medicare Supplement insurance policy, or that you had certain rights to buy such a policy, you may be guaranteed acceptance in one or more of our Medicare Supplement plans.

Please include a copy of the notice from your prior insurer with your application.

	Have you had coverage under any past 63 days? (For example, an em			Applicant: A B  ☐ Yes ☐ No ☐ Yes ☐ No	)
	i. If so for applicant A, with what o	company, and what plan do	you have?		
	Company •		Plan .		
Α	ii. What are your start and end dat (If you are still covered under the o				
	Applicant A start date	End date			
	•	•			
	i. If so for applicant B, with what co	ompany, and what plan do y	ou have?		
	Company •		Plan .		
В	ii. What are your start and end date (If you are still covered under the o	es of coverage under the otl			
	Applicant B start date	End date			
	•	•			
		For agent use	only ———		
	Check if application is for	-			
	Applicant A		☐ Guaranteed Issue	□Underwritten	
	Applicant B	'	☐ Guaranteed Issue		

### **Section 4. Health questions**

Answer these questions **only if you're applying for underwritten coverage**. Do not answer these questions for an Open Enrollment or Guaranteed Issue application. If any health questions are answered "yes" in section 4, the applicant(s) will not qualify for this insurance with us.

	Appii A	cant:
1. Are you dependent on a wheelchair or any motorized mobility device?	☐ Yes ☐ No	☐ Yes ☐ No
2. Do any of the following apply to you?		
Currently hospitalized, confined to a bed, in a nursing facility or assisted living facility, receiving home health care or physical therapy	☐ Yes ☐ No	☐ Yes ☐ No
3. At any time, have you been medically diagnosed, treated, or had surgery for any of the following?		
A. congestive heart failure, unoperated aneurysm, defibrillator	☐ Yes ☐ No	☐ Yes ☐ No
B. leukemia, lymphoma, multiple myeloma, cirrhosis	☐ Yes ☐ No	☐ Yes ☐ No
C. Parkinson's Disease, Lou Gehrig's Disease, Alzheimer's Disease, dementia multiple sclerosis, muscular dystrophy, cerebral palsy	☐ Yes ☐ No	☐ Yes ☐ No
D. chronic kidney disease, kidney failure, kidney disease requiring dialysis, renal insufficiency, Addison's Disease	☐ Yes ☐ No	☐ Yes ☐ No
<b>E.</b> any condition requiring a bone marrow transplant or stem cell transplant, any condition requiring an organ transplant	☐ Yes ☐ No	☐ Yes ☐ No
<b>F.</b> Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC), tested positive for the Human Immunodeficiency Virus (HIV)	☐ Yes ☐ No	☐ Yes ☐ No
4. Have you been medically diagnosed or treated by a member of the medical profession for diabetes?		
A. that requires use of insulin	☐ Yes ☐ No	☐ Yes ☐ No
B. with complications including retinopathy, neuropathy, peripheral vascular or arterial disease or heart artery blockage	☐ Yes ☐ No	☐ Yes ☐ No
C. with history of heart attack or stroke (at any time)	☐ Yes ☐ No	☐ Yes ☐ No
D. treated with medication that has been changed or adjusted in the past 12 months because of uncontrolled blood sugar	☐ Yes ☐ No	☐ Yes ☐ No
5. Within the past 36 months, have you been medically diagnosed, treated, or had surgery for any of the following?		
A. alcoholism, drug abuse	☐ Yes ☐ No	☐ Yes ☐ No
<b>B.</b> cardiomyopathy, atrial fibrillation, anemia requiring repeated blood transfusions, any other blood disorder	☐ Yes ☐ No	☐ Yes ☐ No
<ul><li>C. internal cancer, melanoma, Hodgkin's Disease</li><li>D. hepatitis, disorder of the pancreas</li></ul>	☐ Yes ☐ No ☐ Yes ☐ No	☐ Yes ☐ No ☐ Yes ☐ No
		I .

## **Section 4. Health questions** *continued*

				Appli	cant:
	Within the past 24 months, or had surgery for any of the	have you been medically ne following?	diagnosed, treated,	A	В
	<b>A.</b> enlarged heart, transient i	schemic attack (TIA), stroke, pathy, amputation caused b		☐ Yes ☐ No	☐ Yes ☐ No
ı	3. myasthenia gravis, system	ic lupus or connective tissue	e disorder	☐ Yes ☐ No	☐ Yes ☐ No
(	c. osteoporosis with fracture or the activities of daily living	s, Paget's Disease, arthritis t ng	hat restricts mobility	☐ Yes ☐ No	☐ Yes ☐ No
ı		sorder requiring the use of a for lung or respiratory dison		☐ Yes ☐ No	☐ Yes ☐ No
ı	any lung or respiratory dis	order and currently use toba	acco products	☐ Yes ☐ No	☐ Yes ☐ No
1	o have treatment, further	have you been advised by evaluation, diagnostic tes do you have pending test	ting, or surgery that	☐ Yes ☐ No	☐ Yes ☐ No
		have you been medically attack, artery blockage, or		☐ Yes ☐ No	☐ Yes ☐ No
		have you been medically have taken or are current		☐ Yes ☐ No	☐ Yes ☐ No
10.	Within the past 12 months	s, do any of the following a	pply to you?		
	A. had a pacemaker implante			☐ Yes ☐ No	☐ Yes ☐ No
	3. had a PSA blood test great prostate cancer	er than 4.5, under age 70, w	ith no history of	☐ Yes ☐ No	☐ Yes ☐ No
(	<ol><li>had a PSA blood test great prostate cancer</li></ol>	er than 6.5, age 70 or older,	with no history of	☐ Yes ☐ No	☐ Yes ☐ No
ı	<b>).</b> had a seizure			☐ Yes ☐ No	☐ Yes ☐ No
11.	Was your last blood press than 100 diastolic?	ure reading higher than 17	5 systolic or higher	☐ Yes ☐ No	☐ Yes ☐ No
		he upper number and diasto umber of a blood pressure re			
12.	Have you used any form (Including vaping and e-c	of tobacco in the past 12 migarettes)	nonths?	☐ Yes ☐ No	☐ Yes ☐ No
	Answering "yes" to que	estion 12 will not disqualify yo	u for this insurance.		
13.	Applicant A Height (feet and inches)	Weight (pounds)	Applicant B Height (feet and inches)	Weight (pour	nds)
	•	•	•	•	

## Section 5. Health history - applicant A

If this is an **Open Enrollment** or **Guaranteed Issue** application, **do not answer questions in this section**.

Applicant A
Within the past 24 months if you have been medically diagnosed, treated, or had surgery for any brain, mental or nervous disorder, provide reason and diagnosis:
Nithin the past five years if you have been hospitalized, treated at an outpatient facility, or emergency room, provide reason and diagnosis:
ist the name of any medications you are taking and the reason why, if known.
Use an additional sheet of paper if needed for explanation.
Section 5. Health history - applicant B
Applicant B
Within the past 24 months if you have been medically diagnosed, treated, or had surgery for any brain, mental or nervous disorder, provide reason and diagnosis:
Within the past five years if you have been hospitalized, treated at an outpatient facility, or emergency room, provide reason and diagnosis:
ist the name of any medications you are taking and the reason why, if known.

## Section 6. Physician information - applicant A

If this is an **Open Enrollment** or **Guaranteed Issue** application, **do not answer questions in this section**.

Applicant A primary physician	Phone .
Physician's office name	
City ·	State .
Specialist seen in the past 24 months	Specialty
Reason for seeing (diagnosis) .	
Specialist seen in the past 24 months	Specialty
Reason for seeing (diagnosis)	
Specialist seen in the past 24 months	Specialty ·
Reason for seeing (diagnosis)	
Have you seen any additional physicians other than those listed above in the past 24 months?	□ Yes □ No
Section 6. Physician information - ap	oplicant B
Applicant B primary physician	Phone .
Physician's office name	
City ·	State .
Specialist seen in the past 24 months	Specialty ·
Reason for seeing (diagnosis) .	
Specialist seen in the past 24 months	Specialty
Reason for seeing (diagnosis)	
Specialist seen in the past 24 months	Specialty .
Reason for seeing (diagnosis) .	
Have you seen any additional physicians other than those listed above in the past 24 months?	☐ Yes ☐ No

#### **Section 7. Important statements**

- **1.** You do not need more than one Medicare Supplement policy.
- **2.** If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
- **3.** You may be eligible for benefits under Medicaid and may not need a Medicare Supplement policy.
- **4.** If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing Medicaid eligibility. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- **5.** If you are eligible for, and have enrolled in a Medicare Supplement policy by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare Supplement policy under these circumstances, and later lose your employer or union-based group health plan, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing your employer or union-based group health plan. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of suspension.
- 6. Counseling services may be available in your state to provide advice concerning your purchase of Medicare Supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-Income Medicare Beneficiary (SLMB).

#### **Section 8. Producer compensation**

When you purchase insurance from us, we pay compensation to the licensed agent. Intermediaries through whom the licensed agent works may also receive compensation.

The agent or intermediary represents us by simply taking your insurance application, collecting your initial premiums and delivering your policy.

Agent compensation may vary depending on the type of insurance plan you purchase or the specific options included with your policy. The agent can receive compensation by:

- Commissions when a policy is purchased or renewed
- Fees for marketing and administrative services
- Educational opportunities

Some agents and/or their intermediaries may also receive discounts on their own policy premiums and bonuses. We may also offer incentive trips or prizes associated with sales contests based on sales criteria. Types of sales criteria include overall sales volume of an agent or intermediary with our companies or percentage of completed sales.

Intermediaries may also pay compensation directly to the licensed agent. If the licensed insurance agent can sell insurance policies from other insurance carriers, those carriers may pay compensation that differs from ours.

#### Section 9. Applicant(s) agreement

This agreement is to acknowledge that I am applying for an insurance policy from Aetna Health Insurance Company that will be issued based on my answers to the questions on this application. I have read, or had read to me, and understand all statements and answers and acknowledge that to the best of my knowledge and belief, they are all accurate, complete and correctly documented. I understand that I will receive a copy of the signed application. I acknowledge that I have received an outline of coverage for the policy that I applied for, along with a copy of Choosing a Medigap Policy: A Guide to Health Insurance for People with Medicare.

I acknowledge and agree that if there is more than one applicant on this application, all information provided may be reviewed or shared with the other applicant. I understand that upon acceptance of the completed application, each applicant will receive a separate policy with a copy of this application attached.

I understand and agree that this application and any policy issued will be the entire contract of insurance. The Company will not be bound by any statements, promises, or information made or given by any agent or other person at any time unless it is in writing, submitted to the Company's home office, and made a part of the contract of insurance. An Officer of the Company is the only one who can make, modify or discharge contracts or waive any of the Company's rights or requirements; and any modifications must be documented in writing.

I also understand that I do not have coverage until this application is approved, the first premium is paid, there has been no change in my health as stated in the application, and a policy has been issued by the Company.

I understand and agree that, if I choose to pay my premium by electronic funds transfer (EFT) from my checking or savings account, I am accepting the terms and conditions of the EFT authorization attached to this application.

I understand that if any answers on this application are incorrect, incomplete or untrue, Aetna Health Insurance Company has the right to adjust my premium, or cancel this policy.

Applicant A signature	Date signed
X	
Applicant B signature	Date signed
x	•

Any person who, knowingly and with intent to defraud any insurance company or other person, files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

#### Section 10. Account information - applicant A

	e requesting elections elections are requesting elections.		<b>ds transfer</b> (EFT) for premium payment. application.
Applicant A name	Acc	count own	er name (if different than proposed insured's)
Account owner relationship to proposed	d insured		
☐ Business owned by proposed insured	$\square$ Living trust		☐ Employer
☐ Power of Attorney	☐ Conservator/g	guardian	☐ Family member; please specify:
Financial institution name	Acc	ount type	
		Checking	□Savings
Routing number	Acc	ount num	ber
·	•		
Section	10. Account in	formatio	on - applicant B
Applicant B name	Acc.	ount own	er name (if different than proposed insured's)
Account owner relationship to proposed	d insured		
☐ Business owned by proposed insured	$\square$ Living trust		☐ Employer
☐ Power of Attorney	☐ Conservator/g	guardian	☐ Family member; please specify:
Financial institution name	Acc	ount type	
		Checking	□Savings
Routing number	Acc ·	ount num	ber
Section 11. El	ectronic funds	transfe	r (EFT) authorization
understand and accept these terms and	l conditions:	• Informa	ition as to each EFT charge will be provided by
We are authorized to withdraw funds pe your account to pay insurance premiums	riodically from	entry or provided	your account statement or by any other means by your financial institution. You will not receive n notices from us.
If your financial institution does not honor an EFT request, we will NOT consider your premium paid.		• If you w	ant to cancel or change this authorization, you ontact us at least three business days before a ed withdrawal.

- request, we may make a second attempt within five business days.
- We have the right to end EFT payments at any time and bill you directly either quarterly or less frequently for premiums due.
- Any refund of unearned premium will be made to the policy owner or the policy owner's estate.

Signature only required if the account owner is different than the proposed insured.

Account owner signature - applicant A	Date signed
X	•
Account owner signature - applicant B	Date signed
X	•

#### **Section 12. Agent information**

Please list any other medical or health insurance policies sold to applicant A.

#### 1) List policies sold which are still in force

#### 2) List policies sold in the past 5 years which are no longer in force

Please list any other medical or health insurance policies sold to applicant B.

#### 1) List policies sold which are still in force

#### 2) List policies sold in the past 5 years which are no longer in force

I certify that:

- 1. I have truly and accurately recorded the information supplied by the applicant(s).
- 2. The application was provided to the applicant(s) to review and the applicant(s) has been advised that any false statement or misrepresentation in the application may result in an adjustment of premium, reduction of benefits or rescission of the policy(ies).

3. I have provided an outline of coverage for the policy(ies) applied for and A Guide to Health Insurance for People with Medicare to applicant(s) prior to completing the application.

**All information must be completed.** The writing number reflects where commissions will be paid.

**Agent signature** 

#### **Agent name** (printed)

### Section 13. Agent request to split commissions

If this application results in an issued policy through Aetna Health Insurance Company (AHIC), the agents listed below have agreed to split the commissions earned on the policy.

- Both agents must be properly licensed and appointed with AHIC in the policy's state of issue.
- Split commissions are calculated as a percentage of commissionable premium and will apply while the policy remains in force.
- The percentage of the premium split can be for any amount but must be stated in whole numbers and total 100%. (For example, the percentage for the premium split can be from 1% to 99% but cannot be 0% or 100%.)
- Calculation of each agent's commissions are based on their respective AHIC commission schedule.

#### Writing agent name (printed)

Percentage

%

#### Writing agent signature

Χ

Secondary agent	Writing number	Percenta	ge
•	•		%

This section must be completed with this application in order to split commissions. By signing this form, the writing agent agrees to split his/her commission with the secondary agent as indicated above.



Aetna Health Insurance Company

#### 800-264-4000

aetnaseniorproducts.com

# Applicant receipt

Thank you!

- Payment will be refunded for any coverage not issued.
- All premium payments must be made payable to Aetna Health Insurance Company .
- **DO NOT** make any check payable to the agent and **DO NOT** leave the payee blank on the check.
- A recorded interview may be required as part of the underwriting on your application for insurance.

Applicant A name (printed) .	Date of application	
Initial payment collected (if applicable)	Payment type	
\$	☐ Check ☐ Money order	
EFT draft amount	EFT draft date	
\$	•	
Applicant B name (printed)	Date of application	
•	•	
Initial payment collected (if applicable)	Payment type	
\$	☐ Check ☐ Money order	
EFT draft amount	EFT draft date	
\$	•	
This acknowledges receipt of your application insurance policy.	for an Aetna Health Insurance Company Medicare Supplement	
Agent name (printed)	Agent signature	
•	X	
Phone	Email	
•	•	

Thank you for choosing Aetna Health Insurance Company!