



ELECTRONIC HEALTH ASSESSMENTS

Screenings included in EHAs:

- Alcohol Dependency
- Anxiety
- Depression
- Opioid Risk
- Somatic Symptom Severity
- Additional Screenings Available

Counseling Uncovered:

- Alcohol Abuse
- Obesity
- Tobacco Use
- CVD Counseling

Mandates Fulfilled:

- HEDIS
- MIPS
- MACRA

The Electronic Health Assessments address Value Based Medicine mandates. Paid for by Medicare, private insurance and in some states by Medicaid, these assessments are not optional. They are part of the *Standard of Care* required by the AMA and mandated by the federal government.

How it Works: Each assessment is performed on a digital tablet and completed in less than five minutes; usually in an exam room. The assessment results are color coded, scored and returned instantly to the provider in a PDF report. Each report shows every question that was asked and the answer given for each question so the provider has all information needed to make an accurate diagnosis.

Increased Productivity and Efficiency: By effectively utilizing the Electronic Health Assessment, providers learn the physical and mental conditions of each patient before they are ever seen in the exam room.

FIVE REASONS PHYSICIANS ARE USING OUR MEDICAL ASSESSMENTS

NEW STANDARD OF CARE REQUIREMENTS

- The ACA implemented in November 2015 not only changes that effect how Medicare is PAID for; but also how medicine is to be PRACTICED.
- Rising penalties will reduce reimbursements.
- Patients now can rate their provider's Standard of Care performance.
- ALL INSURANCE companies are required to pay 100%, with No Copay or Deductible.
- Depression and Alcohol Screenings are NOT OPTIONAL they are STANDARD OF CARE.

FEDERAL HEDIS SCORE MANDATES

- Physicians are now governed by HEDIS & other Federal Mandates.
- Since 2017 all physicians have been under more stringent Value Base Modifiers under MIPS.
- Federal Mandates effect every physician who accepts Medicare payments.
- Historically depression & alcohol screens were part of mandates.
- Non-Compliant physicians can expect 2%-9% reduction in reimbursements.

IMPROVED PATIENT CARE

- The average face to face time a physician spends with a patient is seven minutes. That is not enough time to recognize, and diagnose medical and emotional problems.
- Only 7% of PCP'S are providing their patients screening for depression.
- Providers must provide more care in less time and the only way they can is through the use of screening tools.

BARRIERS TO LITIGATION

- 61% of physicians 55 years old and older have been sued at least once.
- The number one reason — Failure to Diagnose.
- PCPs successfully diagnose major depression symptoms in less than 50% of their patients.
- Physicians must be able to demonstrate and document their performance based on their Standard of Care

REVENUE ENHANCER

- Assessments and Annual Wellness Exams are increasing physician revenue annually by more than \$100,000.
- Assessments and Annual Wellness Exams generate significant additional revenue opportunities by revealing medical necessity for additional follow up visits.