

May 20, 1994

### AARA EXECUTIVE COMMITTEE November 1993

Otto Dietrich, Van Dubolsky, Keith Calkins, Carol Pellowski

Conference call to approve the Penn contract for 1994 that meets the Pro Kennex bid for 1994.

**Approved Unanimously** 

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### ITEM 17 ELECTION REPORT (pp 165 - 166 and 166A)

Otto Dietrich summarized the election report and updated the board on the results. After discussion a motion was presented to address the issue of ballot legitimacy because there was no due date on the ballots in the magazine. A motion was presented to count magazine ballots received after the deadline.

[Motion 9] (m/s Dietrich - Pellowski)

10:25 p.m. Passed Unanimously

Following additional discussion a second motion proposed to count ballots from any tournament entry where an expired AARA membership appeared as valid votes since these players must be members to participate at the nationals.

[Motion 10] (m/s Dietrich - Ganim) 10:35 p.m. Passed Unanimously

### ITEM 18 INTERCOLLEGIATE REPORT (pp 167 - 169, plus additional notes)

President Calkins reviewed Neil Shapiro's report and Shapiro presented additional resolutions. Following discussion, the item was deferred to the full board meeting in the morning.

### ITEM 19 JUNIOR DEVELOPMENT (pp 171 - 180)

Carol Pellowski and Luke St. Onge reviewed this report. Junior development and the U.S. Junior Team were discussed, along with the specifics of the incident involving junior team members at the 1993 World Championships in Jacksonville. These topics were deferred until the morning meeting. No action items were required at this time.

ITEM 20 ELITE CAMP (pp 181-182)

Luke St. Onge reviewed Jim Hiser's elite camp update. The Executive Committee moved to recognize the contributions of elite camp instructors who have participated in the program for 10 years with a letter of appreciation.

[Motion 11] (m/s/ Pellowski-Ganim)

11:45 p.m. Passed Unanimously



May 20, 1994

### **CONSTITUTIONAL CHANGE**

To move the semi annual board of directors meeting away from the National Singles Championships.

Page 9 - Article VI - 601.00 Section B

Legislation submitted by Neil Shapiro in September of 1993.

**REASON:** To allow the major semi annual meetings of the Board of

Directors to be held away from the National Singles. Neil feels the singles have become such a large event that it has become a major distraction to the board, as well as the ability of all athletes to prepare for Nationals.

The Legislative Committee has not recommended either adoption or rejection of the proposal.

#### FACTS TO CONSIDER:

A)Board members would have to return for the annual membership meeting, as well as the special board meeting to elect officers.

B) Budgetary Impact:

13 board members x \$300 airfare = \$3900 Plus \$30 per day room & board at OTC x 4 days

x 13 board member's equal's = \$1560

Total Cost = \$3900 Airfares

\$1560 \$5460

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### Pan Am Qualifiers Report by Jim Winterton

The Pan Am Trip was a huge success. Team USA took the top women's spots, 1, 2, & 3 singles, and first in doubles. Team USA took spots 2 & 3 singles in the men's competition, and first in doubles. The players were very friendly for the most part, and there were few problems. Our team leader, Paul Henrickson did an outstanding job in supporting the athletes. Paul had to get a \$30 taxi ride to the airport to meet us and get us to the hotel when we arrived. I was concerned about this since we had to play the very next day. I understand in the "political" part of Paul's job there may have been some short comings. I was satisfied from my end. Steve Lerner did an outstanding job. He was very supportive of the team and besides his usual outstanding stringing and accessories work, he also secured water, towels, and even got free Powerbars for our athletes. The inclusion of the wheelchair athletes to Team USA was a huge success. Chip and Gary added to team morale. They were a pleasure to coach, and the whole team looks forward to more work with the wheelchair athletes.

I was happy with athletes' behavior. As usual, the men's team can appear aloof, but I spoke to our athlete rep., Tim Sweeney about this and in the last days there was more "mingling." Our athlete's reps. have been asked by me to work on ways of getting together more as a team. The way it is, is that there is a men's team and a women's team. I like the idea of having team dinners together, but I want to save that for the Worlds, when it means more. Also, since scheduling can be a problem, I want athletes to have some time to themselves as well. We're working on that.

The small problem stated above is nothing compared to some of our "old" problems. The athletes have talked to us and asked that we (coaches) become more involved. In future matches when American plays American, and Fran and I have been asked to coach, a coin toss will determine who coaches whom. This came from the athletes and their reps, Tim Sweeney and Michelle Gould. I was very proud of our team, support staff, and coaches. I immediately contacted Scott Phelps and Diana McNab when we got back - both of whom have done an outstanding job. Fran Davis was also outstanding, doing her usual 7:00 a.m. to 1:00 a.m. coaching stints.

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President Calkins thanked everyone for their efforts on behalf of the association. He acknowledged out going board members Mike Arnolt and Carol Pellowski for their specific contributions and called for adjournment at 11:30 a.m.

[Motion 60] (m/s Dietrich - Shapiro) 11:30 a.m. Passed Unanimously

At this time the full board formally acknowledged President Calkins for his guidance during the past four years. His tenure spans a period of time that's developmentally unprecedented in the history of our sport and his leadership has brought us there.

MOTION #2: The Executive Board supports the proposal presented in the ACRA letter dated 11/1/94 which would allow ACRA to collect AARA memberships generated through ACRA efforts and retain 100% beginning January 1, 1995 through December 31, 1995.

M/S Motion carried Dittrich/Ganim Unanimous

### V. Agenda Item #3 - Upgrading the Prestige of National Events

As outlined in the letter dated 11/23/94, Luke is proposing ways to elevate the AARA's events. This includes "Orchestration" of activities such as, introduction of players, music, improving the PA system, educating the referees about methods of introductions and presentation of Bio's, creating an "Olympic" atmosphere. (The Olympic Festival Committee had a proposal for a sound system at a greatly reduced price, but unfortunately it is no longer available.)

One individual, designated at each tournament, would be responsible for "orchestrating" the event. This person would check the microphone, coordinate musical presentation, comments and "MC". Sponsorship announcments would also be coordinated. SGMA grant might be available.

MOTION #3: The Executive Board recommends, in concept, that the AARA moves forward to upgrade the National Events and research the acquisition of equipment, budgetary impact not to exceed \$2500.00 in 1994.

M/S

Dittrich/Ganim

Motion carried

Unanimous

### VI. Agenda Item #4 - Regionals

Doug Ganim recommended to the Executive Committee that all AARA Regionals Championship be held on 1 weekend. After polling the states, Doug concluded that most states conduct their state championships from February through April. There was considerable discussion of selecting a single weekend for the Regionals because of probable conflicts with state championships and the reaction of state directors. It was determined that it would be important to have a dialog with the state directors and include them in the decision-making process. The leadership seminar would provide an excellent forum for this communication. The AARA wants to be sensitive to the "reasons" states select particular weekends for their championship. It will be important to get support from the states, in order to maximize participation.

There were two philosophies expressed about the Regionals which may or may not affect the selection of a date, 1) the progression of championships from state to regional to national, 2) the "regional championship" as an entity unto itself. The initial suggestion for the 1996 Regional Weekend would be mid-March. The "outlet" Regionals would be conducted at a later date.

MOTION #4: The Executive Committee approves the recommendation of a single weekend Regional Championships, with a suggested mid-March to be considered for 1996. Specific dates to be identified by Luke St. Onge and Doug Ganim. Outlet (alternate) sites also to be determined (number of sites, where and date).

M/S

Dittrich/Arnolt

Motion carried

Unanimous

### ITEM 26 MASTERS REPORT (pp 193)

Dario Mas reviewed the Masters Council activities. Luke St. Onge will attend the Masters Council meeting to follow up on the boards recommendations. There were no action items at this time.

ITEM 27 DISABLED REPORT (pp 195 - 196)

Luke St. Onge reviewed Disabled Council activities. No action items were required.

ITEM 28
WOMEN'S REPORT
(pp 198 - 199 plus handouts)

Carol Pellowski summarized the Women's Council report and distributed an additional letter from the women's senior masters group. They requested a year's extension on the current waiver that grants an exemption to the regionals for participation in the World Seniors in the fall. A motion was made to support this recommendation for all women 35 and over.

[Motion 39] (m/s Pellowski - Mas)

12:35 p.m. Passed 8-3-0

(Arnolt, Gibson, Kuhfeld against)

ITEM 30

<u>HALL OF FAME REPORT</u>
(pp 201 - 202 plus handouts)

Otto Dietrich presented the hall of fame report and following additional discussion a motion was made to accept Jo Kenyon as a hall of fame member with respect to the established criteria.

[Motion 40] (m/s Groess-Kuhfled) 12:45 a.m. Passed Unanimously

The hall of fame committee will offer recommendations for criteria for a contributor's membership. For the record, Mike Arnolt feels the procedure is still flawed and in need of revision.

(Lunch break and committee meetings) (1:00 - 1:30 p.m.)

MOTION #21 to amend: "Past president to serve at the discretion of the elected

president." M/S

Shapiro/Arnolt

Motion carried

Unanimous

MOTION #22 to amend: Remove effective date.

M/S

Dietrich/Mas

Motion carried

Unanimous

Call the vote on the revised constitutional amendment.

Amendment approved

Unanimous

### VII. U.S. Team Report - Agenda Item #7

See report on pages 61 - 63 and 181 - 184.

MOTION #23: Accept Executive Committee's recommendation (Motion #5) to approve the U.S. Team Report.

M/S

Dietrich/Rummel

Motion carried

Unanimous

MOTION #24: Approval of Jim Winterton as coach of the U.S. Team.

M/S

Dietrich/Mas

Motion carried

Unanimous

MOTION #25: Approval of Chris Cole as coach of U.S. Junior Team.

M/S

Dietrich/Storey

Motion carried

Unanimous

### VIII. National Sites for 1995 - Agenda Item #8

See report on page 65 and report from Tournament Commissioner, Margo Daniels, including proposed dates and sites.

March 3-5

US National High School Championships

St. Louis, MO

March 29-Apr 2

US National Intercollegiate Championships

Gaithersburg, MD

May 24-29

US National Singles Championships

Houston, TX

June 24-28

US Junior Olympics Championships

Fountain Valley CA

July 21-23

US National Skill Level Championships

Lakewood, CO

October 18-22

US National Doubles Championships

**T**BA

### VIII. Leadership Conference (Pp 252 - 253)

Jim Hiser reported that the seminar had a budget of \$5000. If necessary, the seminar could be changed to 2 days.

The seminar needs time for program material to be presented, however, not every state director has the same experience and needs. Consideration will be given for separate presentations. One suggestion was for a trade show format with developed state and specific programs having booths that directors could visit according to their interests or needs. Beginning with a motivational presentation is preferable.

Suggestions for ways to increase participation:

- 1. Credit each state \$30/day for 1 person, state to pay for additional attendees. (USOC charging AARA \$30/day per person for room & board).
- 2. \$100 rebate to each state. There should be more effort to get all states to attend (especially, those states that have not attended in the past.)
- 3. Develop a special plan to contact each state that hasn't attended. Try a phone tree, neighboring state directors "invite" other state directors. Can attest to value of seminar.

### IX. Elite Camp (Pp 185 - 186 & 254)

See report that identifies conflict of "elite" status of athletes applying for camp.

How to attract future "elite" athletes - invitation

Camp must reach a "break even" balance.

Regional "training" camps conducted by AARA may be an alternative for non-elite players. However, these would be in direct competition with other camps already being promoted.

#### LUNCH BREAK

### X. Regionals (Pp 240 - 249 and supplement) Facilitator, Jim Hiser

Topic: Ways to improve the quality of the "Regionals" and increase prestige and participation.

Suggestions by Doug Ganim

- 1. Seek sponsorship including non-industry sponsors
- Mandatory requirement ONLY qualifier for nationals
- 3. Need more lower level players
  - A. "One weekend" with outlet tournament for those who absolutely cannot attend on the designated weekend.
  - B. No sanctioned tourney within 300 miles of Regional tournament.

### XXIII. Liability

Jim Hiser distributed a sheet with 5 situations that focus on liability exposure. Jim noted the special liabilities surrounding coaching activities. He stated that the USOC is also concerned with these issues and will be issuing a written response. *No motion required.* 

### XXIV. Membership - Written Report (Pp 187, 199 - 216)

Kevin Joyce reviewed the statistics of the state associations. However, he focused on a specific concern regarding New Jersey. The board discussed at length the request for "direct" sanctioning of tournament(s) in New Jersey, and the AARA's authority regarding "State's rights". The board also reviewed the options the AARA might have regarding "compliance" by state associations. Doug drafted a reply to the request as follows:

"Memo"

"October 7, 1994"

"To: Rob Ahrensdorf

cc: Molly O'Brien, Lisa Gaertner"

"From: Luke St. Onge"

"RE: Ektelon Super Series Championships - NJ Sanctioning"

"In response to your memo, dated September 9, please be advised that the AARA has no vehicle by which to directly sanction local events, run in states with recognized state governing bodies. Further, all of our state organizations are autonomous groups, which operate under their own individual constitutions and by-laws."

"At our recent Board of directors meeting, the situation in New Jersey, was discussed at length. It was clearly questioned whether or not the Garden State Racquetball Association is operating with policies that have the best interests of the sport of racquetball, at heart."

"The situation you describe in your letter is between O'Brien Sports Marketing and the Garden State Racquetball Association. You may need to pursue a legal determination of the association's practices in this regard. Unfortunately, the AARA has no authority to overrule state association policies."

"We are currently reviewing our position with regards to officially "recognizing" state associations and the compliance issues which can be associated with this designation. I will keep you abreast of any changes made in this area. Feel free to call me if you have any questions."

### XXV. Meeting adjourned for dinner (5:35 p.m.)

### ITEM 5 LEGISLATIVE ACTION

(pp 49 - 50 plus additions)

After review a motion was made to support the Executive Committee's recommendation to add the U.S. Team Coaching Committee as a standing committee. (see motion 1 Executive Committee minutes)

[Motion 20]

(m/s Kuhfeld - Groess)

8:25 a.m.

Passed Unanimously

After further review a motion was presented to accept the Executive Committee's recommendation to establish a Tournament Technical Committee. (see motion 2 of Executive Committee minutes)

[Motion 21]

(m/s Dietrich - Gibson)

8:28 a.m.

Passed Unanimously

Finally it was moved to table any action on the subject of changing the date of this semi-annual meeting. (see motion 3 of Executive Committee minutes)

[Motion 22]

(m/s Amolt - Ganim)

8:30 a.m.

Passed Unanimously

### ITEM 6 CONFLICT OF INTEREST SITUATION (p 51 plus handout)

After review of the Executive Committee's recommendation (see motion 4 of the Executive Committee minutes) a motion was made to allow the Executive Committee to make decisions on marketing. If any conflicts of interest exist, they will be dealt with issue by issue. It will be decided by the Executive Director and the President who will participate.

[Motion 23]

(m/s Pellowski - Dietrich)

8:35 a.m.

Passed Unanimously

Mike Arnolt noted that the board had never approved the final form for the conflict of interest statement. Discussion followed about the issue of how we are perceived by the general membership.

A motion was made to accept the Executive Committee's recommendation that no more than \$1500 equipment (retail value) be accepted by any board member from a manufacturer over one year's time. (see page 45 of the board packet).

[Motion 24]

(m/s Dietrich - Kuhfeld)

8:45 a.m.

Passed 11-1-0 (Arnolt against)

Mike Arnolt offered a revised declaration for consideration and he offered to review the format we use for our current document.

# ITEM 18 INTERCOLLEGIATE REPORT (pp 167 - 169 plus handouts)

Neil Shapiro presented a detailed plan to link the AARA with students who take physical education classes in racquetball while in college. After further discussion a motion was made to allocate \$5000 in seed money to start a collegiate physical education program. Included as part of this project would be dedicated national staff time devoted to implement this program. Final logistics will be worked out with the executive director.

[Motion 55] (m/s Shapiro-Groess) 9:35 a.m. Passed Unanimously

Additionally a motion was presented to have the association pay for the cost of a booth at the APHERD convention, plus travel expenses for two individuals to attend and present the collegiate P.E. program.

[Motion 56] (m/s Shapiro - Groess) 9:45 a.m. Passed Unanimously

### ITEM 6 CONFLICT OF INTEREST SITUATION (p 51 plus handout)

Mike Arnolt introduced a possible revision to the current conflict of interest statement. This will be re-evaluated for the fall.

### ADDITIONAL AGENDA ITEM APPOINTMENT OF NEW BOARD MEMBER

President Calkins appointed Sharon Rummell (CA) to the board of directors for the two years remaining in the position opened by Margo Daniels resignation.

### ITEM 35 PERSONNEL COMMITTEE REPORT (p 227)

President Calkins summarized the morning meeting of the Personel Committee for the full board. A formal evaluation of the executive director was done last year. The current contract is in the second year of a four agreement. President Calkins reviewed the years events and thanked our executive director for his leadership and his continued efforts on behalf of the association. He noted that a new intern would begin working as of June 6. Budget recommendations were: a freeze for department heads until October and a 4.2% cost of living increase for office employees.

background). The AARA will attempt to get a booth this year at APHERD to distribute handouts about racquetball (health benefits and programs). Next year, we will seek to have a presentation at the convention. We will submit racquetball articles for APHERD publications. The AARA will also continue NIRSA communications.

The AARA intercollegiate program will also attempt to develop and conduct a survey of campuses, facilities and programs to create a marketable database.

No motion required.

MOTION #41: Adjournment (8:30 p.m.)

M/S Dietrich/Vass Motion carried Unanimous

Motion carried:

For:

Arnolt, Groess, Dietrich

Against:

Ganim, Dubolsky

### XVI. International Report - Agenda Item #7

See report on pages 147 - 154.

Keith Calkins encouraged the Executive Committee to support 4 resolutions.

MOTION #12: The Executive Committee recommends the board support a written resolutions from the board 1) recognizing members of the World Championship Team and Champions of the 1994 Olympic Festival held in St. Louis. 2) supporting the appointments of Luke St. Onge as Secretary General and Keith Calkins as Executive Vice President of the IRF.

M/S

Dietrich/Arnolt

Motion carried:

Unanimous

MOTION #13: The Executive Committee, recommends the promotion of Goodwill in Asia.

Discussion concluded that since this would have budgetary impact, the board could only support this recommendation in concept until the next year's budget was reviewed.

M/S

Dietrich/Ganim

Motion carried:

Unanimous

MOTION #14: The Executive Committee, recommends support for Atlanta in the World Championships. This would include consideration of developing support plans for the LOC (local organizing committee).

M/S

Dietrich/Arnolt

Motion carried:

Unanimous

### XVII. Adjournment

MOTION #15: Motion to adjourn at 12:05a.m.

M/\$
Motion carried:

Ganim/Dietrich

Unanimous

MOTION #5: Executive Committee's recommendation to officially accept U.S. Team Committee Report and approve designation of Jim Winterton as U.S. Team Coach.

M/S

Ganim/Arnolt

Motion Carried

Unanimous

### IX. Championship Rings - Luke St. Onge

The AARA will select a ring design for AARA National Champions, past and present, that may be purchased to commemorate their achievement. Eligibility will be limited to Gold division only, in Olympic format events. These rings will be entirely at the expense of the individual. (IRF rings are available also.)

MOTION #6: Executive Committee recommends the approval of selecting a championship ring design which will become available to current and past AARA National Champions, to be purchased by the individual, at no cost to the AARA.

M/S

Arnolt/Dietrich

Motion Carried

Unanimous

### X. Approval of National Sites for 1995 - Agenda Item #8

See report page 65 and Tournament Director, Margo Daniels', supplemental report.

MOTION #7: Executive Committee recommends acceptance of dates as proposed by Margo, per report.

M/S

Ganim/Arnolt

Motion Carried

Unanimous

#### XI. Name Change for Skill Levels - Agenda Item #9

Discussion of confusion related to definition of "Skill Level" championship. Since 1994 was the first year this championship event was held, the clarification could occur over time. Also, the suggestion was made that "A,B,C,D" be included in title.

No motion required.

#### XII. Intercollegiate Report - Agenda Item #10

Agenda item tabled.

### XIII. Nominating Committee Report - Agenda Item #11

Dario Mas reported that to date, the committee has found only 2 potential candidates. The nominating committee has been charged to complete the task and find additional nominees. A suggestion was made that the past president could chair the nominating committee.

### XXIX. Marketing Report - Written Report #3

Contract approval - The Executive Committee has approved the initial presentation of the contract, subject to legal review.

No motion required.

### XXX. Hall of Fame - Written Report #8 (Pp 155 - 157 and supplement)

The report presented by Marta Groess included suggestions for establishing a procedure and questionnaire, as basis for continued development of criteria for contributor's category. The committee, chaired by Janell Marriott, will further define criteria and recommend a nominee by the end of January.

MOTION #40: Accept the recommendation of the Executive Committee (Motion #6) to provide AARA National Champions and AARA Hall of Fame recipients, past and present, the opportunity to "purchase" championship rings, total cost (approximately \$250) to the individual.

M/S Dietrich/Vass Motion carried Unanimous

### XXXI. Disabled Report - Written Report #10 (Pp 159 - 162)

Report accepted as presented. No motion required.

### XXXII. Court Club Program - Written Report #12 (Pp 175 - 176)

Report accepted as presented. Also noted, access to the Internet is being pursued. No motion required.

#### XXXIII. Intercollegiate Report - Agenda Item #10 (Pp 71 - 72 and supplement)

The board endorsed the direction of Neil Shapiro's proposal, including membership to APHERD plus encouragement to develop a plan to educate those attending convention.

Neil will work with Jim Hiser to establish a budget, lesson plans for a 15 week course, including tests (weekly & overall). They will develop a text book which would be sold by the AARA and contain membership information.

Luke will be request a grant from manufacturers to help fund this project. Also, AARA will apply for SGMA grant of \$10,000 for development of this program. Plans are being laid for a seminar in Colorado Springs for instructors &/or students. Attendees could include representatives from NIRSA (club background) and APHERD (instructional

# AARA BOARD OF DIRECTORS MINUTES EXECUTIVE BOARD MEETING SUNDAY, MAY 22, 1994 HYATT REGENCY HOUSTON, TEXAS

### ITEM 1 WELCOME

The executive meeting was called to order by President Keith Calkins at 7:00 p.m.

ITEM 2 ROLL CALL

Executive members present:
Keith Calkins, Carol Pellowski, Otto Dietrich, Van Dubolsky, Doug Ganim
Additional board members present:
Mike Arnolt, Jackie Gibson, Marta Groess, Kaye Kuhfeld, Janell Marriott, Neil Shapiro, and Dario Mas (as of 8:30)
Staff member present:
Luke St. Onge

### ITEM 3 and 4 OCTOBER BOARD MINUTES (pp 21-47)

Approvals of the October executive meeting minutes and full board meeting minutes were tabled until the full meeting in the morning.

### ITEM 5 LEGISLATIVE ACTION (pp 49 - 50 plus additions)

President Calkins had submitted a constitutional change to be acted upon at this meeting. This change (page 50) was amended by motion to read the following:

"We will not be eliminating the Education Research Committee.

We will add the U.S. Team Coaching Committee as a standing committee."

[Motion 1] (m/s Dietrich-Dubolsky) 7:10 p.m. Passed Unanimously

[Motion 2] After additional discussion, the Executive Committee moved to establish

7:11 p.m. a Tournament Technical Committee for the purpose of evaluating

tournament operations. (m/s Dietrich/Pellowski)

Passed Unanimously



May 20, 1994

# AARA EXECUTIVE COMMITTEE MEETING Phone Conference Call January 1994

Keith Calkins, Carol Pellowski, Van Dubolsky, Otto Dietrich

Conference call regarding approval of: Hex String Contract, Earthmonster Contract, World Racquet Sports Association Contract.

All three contracts passed unanimously.

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All said, I believe that this was one of the best trips we have taken. Our kids never cease to amaze me. We definitely have the toughest players in the world. We won the top three places in the women's with women who have not played internationally before, (and we won a bronze with a woman who has not played singles competitively in four years!) Our players hate to lose, and I am proud to coach them; win or lose, they give their best. That's all a coach can ask.

### U.S. Team Head Coach's Report U.S. Team Training Camp February 24-27, 1994

Overall the camp was a success. Since there are three women, of five who have not played internationally, it was important to get together early (for the Pan-Am Qualifiers). The individual meetings with each player were very important also. These meetings with Fran and myself helped set up any important matches. In these meetings, we concentrate on the athlete's work and/or school demands and their weaknesses in racquetball. Here we map out strategies to cope with the demands of daily life and racquetball.

The athletes were very receptive to the help of assistant coach's Diana McNab and Scott Phelps. Both coaches have been in touch with U.S. Team athletes throughout the year. Scott sent out workout sheets to all athletes, with drills and warmup routines. Diana met with athletes around the clock to map strategies for dealing with their personnel lives and racquetball. Jim Hiser spoke to the team regarding quarterly reports, grants, and other AARA/USOC paperwork. Luke spoke to the team regarding the Pan Am qualifiers and the Pan Am games in '95. The athletes competed in exhibitions at Lynmar. We coaches then went over the video with the athletes. We accomplished quite a bit.

The athletes raved about the new releases and publicity effort from Linda Mojer and her staff. John Foust's pictures were a plus as well. The television coverage was also great. The only negative to the camp came with the schedule. I did not realize how much time had to be devoted to pictures, publicity, and the AARA office tour. Since time was so short and our coaching objectives were so ambitious, this drastically shortened our time with the athletes. This will be rectified in the next camp as I will build in publicity time that will be done the first day. Then in the following days, the coaching staff can concentrate on coaching.

Another item that came from the camp was the calling of the coaching staff "support staff" in follow-up correspondence and in the AARA magazine (coaches were called "staff" in the magazine). I would like the coaches to be addressed as just that - "coaches." We are an integral part to the athletes' success. In the last competitions we have won many matches in tie-breakers. I do believe that without us, the coaches present in this camp, our team would not have been as successful. In the coaching symposium I attended in October of 1993 in Colorado Springs, I was told that the coaches in other sports are not

### ITEM 21 PHASE III TEACHING VIDEO (pp 183 - 184)

Jim Hiser reviewed the development of the teaching video along with its accompanying cassette tapes and instructional book. The production work was initiated at the recent U.S. team training camp. No action items were required.

ITEM 22 P.A.R.I. (pp 185 - 186)

Hiser reviewed the PARI reorganization into programming, instructional and coaching areas. The board asked him to come up with a recommendation for a new name for the total program by October and Hiser pointed out that it had already been renamed P.A.R. (The Professional Association of Racquetball)

A motion was entertained to support the name PAR for the umbrella association as well as PARP, PARI, and PARC for the three separate areas within PAR.

[Motion 38] (m/s Dietrich - Groess)

12:25 p.m. Passed 11-0-1

Amolt abstained

### ITEM 23 REFEREE CERTIFICATION (pp 187 - 188)

Jim Hiser reviewed the program and no action items were required.

HIGH SCHOOL CHAMPIONSHIPS (pp 189 - 190)

Luke St. Onge reviewed Margo Daniel's account of the recent high school championships. No action items were required.

ITEM 25 <u>OUTREACH COUNCIL REPORT</u> (pp 191 - 192)

Luke St. Onge reviewed the development in this area and no action items were required at this time.

### XVIII. Awards - Agenda Item #14 (Pp 119 - 124)

The Board selected, by secret ballot, the recipients of Male and Female Athletes of the Year. These candidates automatically become the AARA's nominees to the USOC Athlete of the Year. The board also nominated athletes for the other awards to be presented at the banquet during the 1995 National Championship.

Male Athlete	of the Year		
Nominated	Michael Bronfeld	M/S	Calkins/Rummel
	Tim Sweeney	M/S	Shapiro/Dietrich
Selected by	majority vote: Michael Bron	<u>ıfeld</u>	·
Female Athle	ete of the Year		
Nominated	Robin Levine	M/S	Rummel/Marriott
	Cheryl Guidinas	M/S	Kuhfeld/Marriott
	Michelle Gould	M/S	Arnolt/Storey
Selected by	majority vote: Robin Levine	2	
Male Athlete	of the Year		
Nominated	Tom Travers	M/S	Groess/Ganim
	Don Alt	M/S	Rummel/Ganim
	Ron Galbreath	M/S	Mas/Shapiro
	Dave Kovanda	M/S	Ganim/Marriott
Female Athle	ete of the Year (Peggy Ste	ding Award)	
Nominated	Geri Stoffregen	M/S	Storey/Marriott
	Nidia Funes	M/S	Rummel/Shapiro
	Jo Kenyon	M/S	Mas/Dubolsky

Votes to be made by mail in order to consider the results of the National Doubles. Due to Linda by 11/15/94.

The board discussed possible posthumous awards or recognition of National competitors. However, there was concern that it might cause bad feelings if someone were overlooked.

Nominated		M/S	Storey/Mas		
It was noted that the AARA needed to select a candidate for the <u>Jack Kelly Fair Play</u> Award to submit to the USOC.					
Nominated		M/S	Dietrich/Storey		
Monthialed	OTITIS OOIG	141/0	Dietricinotorcy		
MOTION #33: Close nominations		M/S	Ganim/Dietrich		
Motion carrie	ed		Unanimous		
Chris Cole ac	ccepted by acclamation.				

A second motion was introduced to support the Executive Committee's recommendation to expand the waiver so regionals and nationals will still be played with the one serve rule for the coming year. The waiver would last until September 1, 1995. (see Executive Committee minutes, motion 15)

[Motion 50] (m/s Arnolt - Groess) 2:26 p.m Passed Unanimously

Proposed rule change issue #2 (page 34-3 of additional notes) was discussed and option B was supported. This would allow the server one more chance to serve the ball properly if a screen has been called on the first serve. (Executive Committee minutes, motion 16)

[Motion 51] (m/s Dietrich - Groess)

2:28 p.m. Passed 11-0-1

(Marriot abstained)

# ITEM 35 PERSONNEL COMMITTEE REPORT (p 227)

The committee will meet in the morning and report to the board before the end of the days business.

### ITEM 36 FINAL ADOPTION OF THE 94-95 BUDGET (p 229)

A motion was presented to table this action until the end of tomorrow's meeting. [Motion 52] (m/s Amolt-Groess) 2:30 p.m. Passed Unanimously

### U.S.O.C. HIGH PERFORMANCE AND GRANT PROCEDURE

Luke St. Onge offered an overview of the high performance plan. The USOC wants to know the details with respect to the actualization of the plan. St. Onge is our facilitator and our task is to accept in concept the elements of the plan at this time. Tomorrow we will discuss the action plan.

The fall board meeting will be in Colorado Springs, October 6, 7 and 8.

The meeting was adjourned for the day at 3:50 p.m.

[Motion 53] (m/s Pellowski - Groess) 3:50 p.m. Passed Unanimously

### MINUTES OF THE EXECUTIVE COMMITTEE MEETING OF THE AMERICAN AMATEUR RACQUETBALL ASSOCIATION

Thursday, October 6, 1994 AARA Conference Room Colorado Springs, Colorado

### I. Call to Order - Agenda Item #1

President Van Dubolsky, called the meeting of the Executive Committee Meeting to order at 9:00p.m. on Thursday, October 16, 1994. Van welcomed the members of the Executive committee, and also acknowledged the participation of the full board as a way to better prepare for the full Board of Directors Meeting.

#### II. Roll Call - Agenda item #2

Present: <u>Executive Committee</u> - Van Dubolsky, Michael Arnolt, Otto Dietrich, Doug Ganim, Marta Groess

<u>Other board members</u> - Janell Marriott, Dario Mas, Sharon Rummel, Timothy Storey <u>Non-board members</u> - Luke St. Onge, Executive Director, Keith Calkins, guest, Linda Mojer, staff, Kevin Joyce, staff

Arriving later - board members Neil Shapiro and Carlton Vass

### III. Approval of May Minutes - Agenda Item #3

Tabled until meeting of full board

### IV. Financial Report - Agenda Item #4

See reports on pages 53-58.

Treasurer, Otto Dietrich, presented the Audit and Financial reports for fiscal year ending May 31, 1994, prepared by Ken Waugh, accounting firm of the AARA. Otto noted the increase in the fund balance of 1994. However, this has not relieved the cash flow concerns. Also, the "value" of inventory was discussed relating to the cost of goods. Within the year, the AARA will implement an inventory management function in the automated accounting system. [There was a correction of the accounting classification of grants and rent.] The report also made specific recommendations regarding per diem and reimbursements, receipts for expenses, control of personnel files and requirements for documenting donations.

MOTION #1: Executive Committee recommend approval of the Audit and Financial Reports.

M/S Groess/Arnolt Unanimously

M/S

Dietrich/Shapiro

Motion carried

For: (9) Arnolt, Dietrich, Shapiro, Rummel, Storey, Vass, Ganim,

Kuhfeld, Groess Against: (1) Marriott

<u>Change Q</u> - Measurement of racquets. There was considerable discussion about what constitutes measurement: manufacturing specs greater that 21", players modifying their own racquets, string tension that may inadvertently or deliberately cause the racquet to exceed 21, extension of grip". The board asks the committee to try to clarify and interpret the spirit of the rule before further discussion.

No motion required

Change S - Former professionals competing in amateur divisions.

As the Executive Committee, discussed, the AARA cannot legally prevent a former professional player from competing as an amateur if they have completed the established eligibility requirements. The current requirements are consistent with the IRF (1 year). Otto will write an article for the Racquetball Magazine addressing this concern.

No motion required.

<u>Change T</u> - If a player hits his/her partner (within the service box) on the serve, it will be a fault.

MOTION #31: Recommend that rule change "T", proceed through the approval process.

M/S

Dietrich/Arnolt

Amendment: Modify proposed rule change to allow that if there is only one serve, it the partner is hit on the 1st serve, it will be "excused", if the partner is hit on the 2nd serve, (after any "excused" 1st serve) it will result in a hand-out.

M/S

Dietrich/Arnolt

Amendment carried Unanimous

Motion carried

For: (10) Arnolt, Dietrich, Shapiro, Rummel, Marriott, Storey, Mas,

Vass, Kuhfeld

Against: (2) Ganim, Dubolsky

MOTION #32: Modification to waiver effective January 1, 1995

M/S

Dietrich/Arnolt

Motion carried

For: (7) Arnolt, Dietrich, Rummel, Marriott, Storey, Vass, Ganim

Against: (1) Shapiro

Abstaining: (3) Mas, Kuhfeld, Groess

### ITEM 18 INTERCOLLEGIATE REPORT (pp 167 - 169 plus additional notes)

Neil Shapiro presented a detailed overview of intercollegiate activities past, present, and future. He thanked the national staff for support with respect to silent auction items used as a fundraiser at the intercollegiate championships. Following a discussion of the proposed resolutions, Doug Ganim suggested that we take a regional and run a pilot program before we apply it nationally. Luke St. Onge noted that our ideas and actions are well received at NIRSA, and they want to participate in a joint project with IRSA and the AARA. We need the NIRSA endorsement to get recreational sport directors to respond. A motion was presented to establish an Ad Hoc Committee to meet and discuss possible financial impacts and to prioritize the proposed resolutions for intercollegiate development.

[Motion 30] (m/s Groess-Shapiro) 10:15 a.m. Passed Unanimously

Doug Ganim, Neil Shapiro, Janell Marriott, Rich Clay, and Mike Arnolt will meet and report back to the full board in the morning.

### JUNIOR DEVELOPMENT (pp 171 - 180)

Carol Pellowski and Luke St. Onge reviewed this report. After discussion of Sheila Crawford's March 16 letter requesting entry fee waiver's for junior national team champions, the proposal was not supported with a favorable motion. It was moved to provide the Junior National Team champions with alternate fundraising procedures in an attempt to defray expenses to nationals.

[Motion 31] (m/s Pellowski - Dietrich) 10:35 a.m. Passed Unanimously

After additional discussion it was moved to support the junior council's recommendation that follows: If there are any 8, 10 or age 12 junior national champions competing at the Junior World Championships their points will count toward U.S. team points. Although they are not official U.S. junior team members t-shirts would be given to them to recognize their efforts.

[Motion 32] (m/s Pellowski - Dubolsky) 10:40 a.m Passed 6 -1 -2 (Arnolt against, Kuhfeld and Marriott abstained) despite its continued absence of cash. There was discussion of restricted accounts and Line of credit - see Executive Committee notes.

The written report was reviewed, noting the recommendations of the accountant: staff needs to be careful about per diem vs reimbursement, receipts are required to substantiate expenses, the treasurer will officially approve expenses of the Executive Director, a donation statement is required for contributions (the board discussed assessing "value" to non cash items.) The AARA will implementing inventory management through its accounting system.

MOTION #17: Approve acceptance of audit report

M/S Dietrich/Vass Motion carried Unanimous

MOTION #18: Approve Executive Committee recommendation to retain K. Waugh as

CPA firm.

M/S Dietrich/Marriott Motion carried Unanimous

### V. Financial Report - Treasurer, Otto Dietrich

1994 Budget revisions: Reduction in expenses \$40,000 (line of credit on budget) Mortgage "expense" will be separated into prinicpal and interest. See Executive Committee report.

"Cash" continues to be of concern.

MOTION #19: Approve financial report as presented by Treasurer, Otto Dietrich

M/S Vass/Rummel Motion carried Unanimous

### VI. Legislation Change - Agenda Item #6

Amend the Constitution and allow the past president to continue on the Board of Directors in an advisory position (non-voting) for one year.

Proposed Amendment: <u>"That the immediate past President of the AARA remain an executive official member of the AARA Board of Directors, but would not have an official vote on the board. Term would be for one year. Effective May 30, 1995."</u>

MOTION #20: To approve constitutional amendment.

M/S Dietrich/Mas

Discussion addressed the concern for continuity in the executive position which would allow the previous president to mentor and advise the newly elected president. It was noted that only three individuals have ever held the position of president of the AARA. Also discussed was an effective date and sensitivity for a newly elected president.

#### VII. Agenda Item #5 - Eyeguards

Mike Arnolt reported that 90% of the eyewear manufacturers already are testing to ASTM F803 or CSA Impact standards (Canadian). He recommends a notification, effective January 1, 1995 be issued that only eyewear tested to ASTM F803 or CSA Impact standards are "qualified" eyewear as defined in the AARA rules. This would be a rules interpretation.

MOTION #5: The Executive Committee supports Mike Arnolt's recommendation regarding the standards for racquetball eyewear. Excepting any eyewear previously identified as "for racquet sports", will be grandfathered (may be used) until September 1, 1995.

M/S

Dittrich/Arnolt

Motion carried

Unanimous

#### VIII. Other issues

Individuals banned due to drugs or disciplinary action, by IRF or State Associations will be honored by the AARA at sanctioned events.

No Motion required

#### IX. Agenda Item #6 - Sponsorship Contracts

Doug Ganim dismissed himself from the meeting for the sponsorship contract discussions. Luke St. Onge reported that the AARA legal counsel, Bart Enoch, has reviewed the contracts.

#### Ektelon 1)

Events described in the contract as Official Title Sponsorship affects only National events (over which the AARA has specific control) not Regionals. Mike reiterated that Ektelon must meet the impact standards for eyewear described above. Luke assured Mike and others on the committee, that this would not be a problem. A few typographical errors were corrected (including USARP should read USPRA).

MOTION #6: Approval of Ektelon contract as corrected.

M/S

Dittrich/Arnolt

Motion carried

Unanimous

It was noted that the tournament headquarters is in the club, not a hotel. Wilson's sponsorship

Pro-Kennex may seek official racquet for High Schools.

Leader negotiations continue.

Courtesy Sports is not providing uniforms to teams.

Hi-tech shoes are still in negotiations.

willinclude designation as AARA official shoe, glove and racquet feeter all welson

MOTION #7: Approval of Wilson contract as revised.

M/S

Dittrich/Arnolt

Motion carried

Unanimous

Other sponsors

Other sponsors

Dittrich Stielled St

# ITEM 36A MANUFACTURER/TECHNICAL COMMITTEE REPORT (additional handout)

Mike Arnolt reviewed the issues that confront our establishment of a standard for protective eyewear. Arnolt's recommendations are included in the report and no action items were required at this time.

## U.S. HIGH PERFORMANCE AND GRANT PROCEDURE (pp 231 - 266)

Luke St. Onge presented a brief overview and no action items were required at this time.

#### **ITEM 38**

Adjournment of the executive meeting took place at 11:45 p.m., May 22, 1994.

Respectfully submitted, Van Dubolsky Secretary, AARA, B.O.D.

### EXECUTIVE COMMITTEE MEETING CONFERENCE CALL WEDNESDAY, DECEMBER 14, 1994

#### I. Call to order

The conference call meeting of the Executive Committee was called to order by Van Dubelsky, President of the AARA, at 5:02 p.m. EST

#### II. Roll call:

Present: Executive Committee members, Van Dubolsky, Michael Arnolt, Otto Dittrich, Marta Groess and Luke St. Onge, Executive Director

### III. Licensing Agreements

### 1) <u>Ashway</u> - restringing

The contract was review by Bart Enoch, legal counsel for the AARA. His recommendation was for a tighter time line & clearer definition of ownership of "logo".

The potential market is estimated at 500,000 - 1,000,000 "sets" sold per year. However, Ashway currently has a small portion of this market. (Their background is in badminton.)

Their fiscal year begins June 1, 1995. (This coincides with the fiscal year of the AARA.) They will pay the AARA \$500 at beginning of their fiscal year & commissions will be payable at end of their year. For the 1st year the AARA budget will reflect only the \$500.

Correction of wording in schedule A - "square area of racquet" should read: "square area of package". Also, in schedule B, there is no "manufacturing".

MOTION #1: Support agreement as modified.

M/S Groess/Dittrich
Motion carried Unanimous

### 2) <u>Transition</u>

Transition is a Gold patron of the World Senior Masters, however, this is not part of the contract with the AARA.

The annual sales volume projection is \$600,000. At 2.5%, the estimated revenue to the AARA is \$15,000. As an "Up front" proposal, Luke St. Onge recommended a \$500 contribution of product (not cash). Transition's Bi-monthly payments will be effective beginning 1/1/95, accruing and payable March 15th.

The agreement continues for three years (rolled over). Each party has the right to terminate the agreement, allowing a 6 month leeway to remove the logo from products.

Correct wording: Schedule B, drop "Mfg". Schedule A change "racquet" to "package".

### ITEM 31 SCHOLARSHIP COMMITTEE REPORT

(pp 203 - 206)

Otto Dietrich reviewed the AARA Scholarship Program. It was recommended by President Calkins that someone familiar with our junior programs be added to the scholarship committee. No action item was offered at this time.

### ITEM 37 AWARDS SELECTION (pp 207 - 222)

President Calkins outlined the awards for 1994.

Nominations for the Joe Sobek award were Mary Lyons, Sylvia Sawyer and Karen Venditti. Mary Lyons was selected by a vote of 6-3-1.

Nominations for the presidential award were Tom Farley and Tammy Fromel. Tammy Fromel (WA) was selected by a vote of 7-4.

Luke St. Onge spoke on behalf of Annie Muniz as the recipient of the John Halverson award. A motion was presented to support this recommendation with the official presentation to be made only with her permission.

[Motion 41] (m/s Dubolsky - Groess)

1:50 p.m. Passed Unanimously

A motion was introduced to ratify selections of the Peggy Steding award (Susan Pfahler) and the male age group athletes of the year (Ron Galbreath and Johnny Hennen)

[Motion 42] (m/s Dietrich - Marriot) 2:00 p.m. Passed Unanimously

The motion to ratify the Joe Sobek award winner (Mary Lyons) passed unanimously. [Motion 43] (m/s Dietrich - Pellowski) 2:01 p.m.

The motion to ratify the presidents award recipient (Tammy Fromel) also passed unanimously.

[Motion 44] (m/s Dietrich - Pellowski) 2:02 p.m.

MOTION #43: Adjournment M/S Dietrich/Vass Motion carried

Unanimous

A third change was considered (page 50A): To move the semi annual board meeting away from the National Singles Championships. After discussion, it was proposed to bring the item to the full board rather than presenting it as a constitutional change now.

[Motion 3] 7:20 p.m.

The proposal was tabled for further review. (m/s Ganim-Dubolsky). Passed Unanimously. Neil Shapiro, Carol Pellowski, and Marta Groess will continue to investigate the possibilities of the move. They will submit their findings to the legislative committee at a later date.

### ITEM 6 CONFLICT OF INTEREST SITUATION

The Executive Director obtained a legal opinion of our conflict of interest issue. The attorney has indicated that the Executive Committee should be able to act on behalf of the whole board until the board acts. Each agenda item would be dealt with one at a time, and any member with a possible conflict would not participate in that particular process. After further discussion:

[Motion 4] 7:55 p.m.

It was moved to allow the Executive Committee to make decisions on marketing. If any conflicts of interest exists, they will be dealt with issue by issue. It will be decided by the Executive Director and the President who may participate. (m/s Dietrich-Pellowski) Passed Unanimously.

# ITEM 7 FINANCIAL REPORT (p 53-60 plus handouts)

Treasurer Otto Dietrich updated the presented financial report in the board package. As of April 30, the associations assets totaled about \$438,000 and liabilities around \$389,000. The fund balance (net worth) was at approximately \$49,000 at this time. Our Executive Director's report contained a detailed discussion of the major financial issues affecting our current operations. He expressed the importance of moving in the direction of a financial independence from the USOC over the coming years. After further discussion a motion to approve the financial report as submitted was entertained.

[Motion 5] (m/s Ganim-Dubolsky) 8:20 p.m. Passed Unanimously

### ITEM 10 MEMBERSHIP REPORT (pp 71 - 86)

After a review of the report a task force was established to review the logistics of the leadership seminar held in Colorado Springs each January. Mike Arnolt is the chairperson, Kevin Joyce the staff liaison, and Marta Groess will serve on the committee. (see motion 6 Executive Committee minutes)

A motion to approve the membership report was also entered at this time. [Motion 27] (m/s Pellowski - Kuhfeld) 9:10 a.m. Passed Unanimously

### ITEM 11 METRO REGIONALS (pp 87 - 127)

Following a summary and discussion of this report a motion was made to support the Executive Committee's recommendation, (see motion 7 of Executive Committee's minutes, to have the national commissioner immediately establish the 1995 metro regional sites, to have the adult regional metro committee aid any directors who need help at this time, and to put together a strategic plan for the 1996 events. This plan will be presented to the board in October.

[Motion 28] (m/s Marriott - Groess) 9:20 a.m. Passed 11-0-1 (Arnolt abstained)

### ITEM 12 SKILL LEVEL NATIONALS (p 127)

St. Onge again reviewed the developments with respect to the event but no action items were required.

### ITEM 13 RECREATIONAL MEMBERSHIP PROGRAMS (pp 129 - 132)

St. Onge summarized John Mooney's reports on the IRSA agreement, the NIRSA arrangement, and the current progress of these programs. Although the significance and importance of these developments were emphasized, no action items were required at this time.

### XIV. Scholarship Committee Report - Agenda Item #12

See supplemental report.

After reviewing the report and considering recent awards, the Executive Committee proposed 4 scholarships of \$500.00 each dependent on an analysis of the tabulation which would or would not support a noticeable "break" between the top 4 candidates and the others.

MOTION #8: Executive Committee recommends that the \$500.00 scholarship be given to each of the top 4 candidates per the Scholarship report. [Names of recipients to be included in full board minutes.]

M/S

Arnolt/Ganim

Motion carried

Unanimous

### XV. Rules change Recommendations for 1996 - Agenda Item #13

See report on pages 77-108 and supplement.

Otto Dietrich, Rules Commissioner, discussed what he believed to be the most viable rules changes, B, O, Q, S and T.

MOTION #9: Recommend consideration of Change B - the name change to be more consistent for 60+ and 65+ age groups.

M/S

Dietrich/Arnolt

Motion carried

For:

Dietrich, Ganim, Groess

Opposed:

Abstain:

Arnolt

MOTION #10: Recommend consideration of Change O - change the penalty for "10 second" rule to same as delay of game, a "technical".

M/S

Dietrich/Groess

Motion carried

Unanimous

Q - relates to challenging the length of an opponent's racquet (22" limit). The Executive Committee does not recommend this rule change be considered.

S - relates to limiting former professional racquetball players from competing in amateur events. After discussion of the legality and the recommendations of the USOC, the Executive Committee does not support of this change for consideration.

MOTION #11: Recommend consideration of Change T - change hitting one's partner on the serve in doubles to a fault.

M/S

Dietrich/Groess

Discussion included the probability of a "one-serve" rule. In this case, hitting one's partner would be treated the same as a screen, ("excusing" the first occurrence) and allow the player to re-serve.

# AARA BOARD OF DIRECTORS MINUTES SPECIAL MEETING TUESDAY, MAY 24, 1994 HYATT REGENCY HOUSTON, TX

This special board meeting was called to order at 11:45 a.m. by secretary Van Dubolsky for the single purpose of election of officers.

The following board members were present:

Mike Arnolt, Otto Dietrich, Van Dubolsky, Doug Ganim, Jackie Gibson, Marta Groess, Kaye Kuhfeld, Janell Marriott, Dario Mas, Neil Shapiro and Tim Storey. Luke St. Onge was also present.

Nominations for president were entertained:

Marta Groess and Van Dubolsky were nominated. Dubolsky was elected by a vote 6-5.

Nominations for vice-president were entertained:

Time Storey, Mike Arnolt, and Marta Groess were nominated.

The first ballot eliminated Tim Storey. In the second ballot Mike Arnolt was elected by a vote of 6-5.

Marta Groess was nominated for the position of secretary and she was elected by acclimation.

Otto Dietrich continues to serve as treasurer until the end of his term next year.

A motion to adjourn was accepted by acclimation at 1:30 p.m.

Respectfully submitted by Van Dubolsky Secretary

### ITEM 33 NOMINATING COMMITTEE REPORT

(pp 223 - 244 plus handout)

Otto Dietrich asked the board to support the Executive Committees recommendation to approve the composition of the nominating committee. (Executive Committee minutes, Motion 12)

[Motion 45] (m/s Arnolt - Groess) 2:05 p.m. Passed Unanimously

Luke St. Onge noted the importance of the inclusion of court club owners as possible choices for board of directors candidates. Mike Arnolt noted that we have accepted the nominating committee with two people serving beyond the listed tenure: Cindy Baxter and Mary Dee Jolly.

A motion was introduced to recognize that we acknowledge that this nominating committee includes two people serving beyond the two year term established in the original guidelines.

[Motion 46] (m/s Arnolt - Dietrich) 2:10 p.m. Passed Unanimously

# ITEM 34 <u>RULES COMMITTEE REPORT</u> (pp 225 plus handouts 34 - 1,2,3,4,)

Otto Dietrich presented this report. A motion was introduced to support the Executive Committee's recommendation to accept the National Rules Committee members Mickey Bellah, Rich Clay, Caryn McKinney and Carlton Vass for reappointment. (Executive Committee minutes, motion 13)

[Motion 47] (m/s Dietrich - Kuhfeld) 2:15 p.m. Passed Unanimously

A second motion was introduced to empower the chairperson of the committee to write a letter of appreciation to the committee members on behalf of the board.

[Motion 48] (m/s Dietrich - Dubolsky) 2:20 p.m. Passed Unanimously

The proposed rule change issue was that only one serve be allowed in the open singles divisions beginning January 1, 1995. After discussion a motion was made to support the Executive Committee's recommendation to table this change. (Executive Committee minutes, motion 14)

[Motion 49] (m/s Arnolt - Kuhfeld) 2:25 p.m. Passed Unanimously

#### X. Adjournment

MOTION #8: Motion to adjourn at 8:56 p.m.
M/S Arnolt/Dittrich

Motion carried

Unanimous

Respectfully submitted Marta K. Groess, Secretary, AARA



May 20, 1994

### AARA EXECUTIVE COMMITTEE MARCH

Keith Calkins, Otto Dietrich, Carol Pellowski, Luke St. Onge.

Van Dubolsky unable to attend, but gave input.

Met to consider the reopened Penn contract and approve the new contract with Penn.

Passed Unanimously Van Dubolsky voted affirmative by proxy.

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### ITEM 17 ELECTION REPORT

Otto Dietrich's election report was offered for board review at this time since the ballots had been validated. After discussion the following motions were initiated:

A motion to count all magazine ballots received after the deadline (see Executive Committee minutes, motion 9).

[Motion 34] (m/s Dietrich - Groess)

11:50 a.m. Passed 11-0-1

(Arnolt Abstained)

A motion to count ballots from a tournament entry with expired AARA membership as a valid one. (see Executive Committee minutes, motion 10)

[Motion 35] (m/s Dietrich/Pellowski)

11:55 a.m. Passed 10-0-2

(Arnolt, Shaprio Abstained)

For the record, Mike Arnolt opposes the admission of any ballots that are questionable with respect to unsubstantiated memberships.

Dietrich presented the election results at this time. A total of 431 valid voters cast ballots resulting in the election of Mike Arnolt, Tim Storey and Carlton Vass.

Following this announcement a motion was presented to publish the tally as part of the election results in the magazine.

[Motion 36] (m/s Mas-Arnolt)

12:10 p.m. Motion defeated 6-5-0

(Dietrich, Ganim, Groess, Kuhfeld, Marriott, Pellowski against)

ITEM 20 ELITE CAMP (pp 181 - 182)

Luke St. Onge and Jim Hiser reviewed the elite camp schedule and future plans. A motion was made to support the recommendation of the Executive Committee to provide a letter of recognition and appreciation to all elite camp instructors who have participated over the last ten years. (Executive Committee minutes, motion 11)

[Motion 37] (m/s Dietrich - Arnolt)

12:20 p.m. Passed Unanimously

#### EXECUTIVE COMMITTEE MEETING CONFERENCE CALL THURSDAY, DECEMBER 1, 1994

#### I. Meeting was called to order at 6:57 EST.

#### II. Roll was taken

Present: Executive board members, Van Dubolsky, Michael Arnolt, Otto Dittrich, Doug Ganim, Marta Groess and Executive director, Luke St. Onge.

#### III. Agenda Item #1 - Rings

A letter from Ivan Bruner was written to the AARA regarding "Championship Rings". Dario Mas, a member of the AARA board of directors was requesting clarification of the eligibility for the rings that were authorized at the last board meeting. The members of the Executive Board unanimously agreed that the intent was for AARA Championships (level 6 events). These included National Singles, National Doubles, Intercollegiate Championships, High School Championships, and the Gold division only of the Junior Olympic Championships. The NMRA could elect to contract for NMRA rings for their championship events, but their events are NOT included in the Level 6 Championships designated above.

MOTION #1: The Executive Board confirms the intent that eligibility for the purchase of AARA rings is limited to level 6 Champions only.

M/S

Dittrich/Groess

Motion carried

Unanimous

#### IV. Agenda Item #2 - ACRA

The Executive Board discussed the ACRA letter of 11/9/94, addressing a trial period for ACRA/AARA memberships. Discussion included concerns about the impact on state revenues. The request was for 100% of the AARA's portion. The number of members in 1994 is estimated at 200 and this would give ACRA an opportunity to generate additional memberships. It was also felt that this would also enable ACRA to establish a budget and focus their accountability. Wilson will be the named sponsor of the intercollegiate program. However, with ACRA keeping the membership funds, (giving them the opportunity to generate their own revenue,) the AARA will retain the sponsorship funding.

Doug, also expressed concern about renewals vs tournament memberships. There would not have significant impact at the Nationals and would provide incentive to collect memberships at Regionals. The cost for insurance on these memberships would be minimal. This proposal, also aligns with USOC grant guidelines. There was also discussion about the affects on other councils. At the end of the 1st year (trial period), there will be an evaluations before any other proposals would be considered.

#### ITEM 33 NOMINATING COMMITTEE REPORT (pp 223 - 224 plus handout)

Otto Dietrich reviewed the status of the nominating committee and asked the board to approve the composition of the nominating committee as listed in the report.

[Motion 12] (m/s Dubolsky-Dietrich) 10:50 p.m. Passed unanimously

## ITEM 34 RULES COMMITTEE REPORT (pp 225 plus handouts 34-1 through 34-4)

Otto Dietrich outlined the rules committee report that included four action items.

[Motion 13] (m/s Dietrich-Pellowski)

11:15 p.m. Moved to approve the reappointment of the rules committee members:

Mickey Bellah, Rich Clay, Caryn McKinney and Carlton Vass.

Passed Unanimously

Proposed rule change issue #1 was tabled and it was moved to extend the waiver so regionals and nationals will still be played under the one serve rule for the coming year. Motion to table:

[Motion 14] (m/s Dietrich-Ganim)

11:17 p.m. Passed Unanimously

Motion to extend the waiver.

[Motion 15] (m/s Dietrich-Dubolsky)

11:25 p.m. Passed Unanimously

Proposed rule change issue #2 was discussed and option B on page 34-3 was supported. This would allow the server one more chance to serve the ball properly if a screen has been called on the first serve using the one serve rule.

[Motion 16] (m/s Dietrich-Dubolsky)

11:30 p.m. Passed Unanimously

### ITEM 35 PERSONNEL COMMITTEE REPORT

The personnel committee will meet tomorrow and report to the full board following that time.

ITEM 36 FINAL BUDGET ADOPTION (p 229)

The final budget will not be adopted until the end of the full board meeting.

St. Onge addressed the board and asked for our continued support. He emphasized the importance of international development and noted that a full time staff position apart from us will eventually become a reality. He promised to review the complete history of the development of the international federation at the October board meeting.

Otto Dietrich reviewed the history of the AARA's corporate account and then proposed a motion that we apply for a corporate account from MBNA with a line of credit of \$40.000.

[Motion 57] (m/s Dietrich - Marriott) - Passed Unanimously 10:30 a.m.

#### ITEM 36 FINAL ADOPTION OF THE 94 - 95 BUDGET

(p 229 plus seventh revision sheets)

Otto Dietrich summarized the budget revisions and corrections page by page. This final revision will be reproduced and provided to everyone in the next board packet. A motion was made to approve the 94-95 budget as revised.

[Motion 58] (m/s Arnolt - Groess) 10:40 a.m. Passed Unanimously

## ITEM 37 <u>U.S.O.C. HIGH PERFORMANCE AND GRANT PROCEDURE</u> (pp 231 - 266 plus handouts)

Executive Director Luke St. Onge outlined and reviewed the high performance planning documents to be submitted to the USOC. In this detailed report he explained what the USOC was demanding from the NGB's, and what we have already accomplished. We will need to maintain our position in international competition as funding will continue to be performance based. He pointed out that the USOC treats Pan Am sports as low priority entities when it comes to funding, and he emphasized our need to strive toward being less reliant on the USOC. St. Onge asked the board to adopt this high performance plan as developed in concept with the complete action plan to be reviewed in October. He asked for board input with respect to the action items and noted we need to evaluate performance in terms of outcome. We need to continue to develop the areas that will help us maintain our current position in the world, (ie. How do we reverse the trends in clubs with respect to the loss of courts? etc.)

A motion was introduced to accept the high performance and grant procedure in concept to be developed and reviewed in October.

[Motion 59] (m/s Dietrich - Shapiro) 11:25 a.m. Passed Unanimously

#### XV. Awards - Agenda Item #14

Report and discussion tabled.

#### XVI. Junior Council Report (Pp 163 - 174)

Tim Storey reported that the Junior Council asks the rules committee to review the "Multi Bounce" classification. They would like to restrict eligibility in the Multi-Bounce division, to first time entrants or a player who has not won 3 gold division matches or received a gold or silver medal in the gold division of the Nationals. They asked for a waiver for the July, 1995 Jr. Olympics with a permanent rule change by 1996.

MOTION #33: Supporting the Junior Council's recommendation regarding the "Multi-Bounce" division.

M/S Dietrich/Vass Motion carried Unanimous

MOTION #34: Exception to procedure for rule change affecting only Jr. Olympics, July 15, 1995.

M/S Dietrich/Vass

Motion carried For: (10) Arnolt, Dietrich, Shapiro, Rummel, Mas, Storey, Vass,

Ganim, Kuhfeld, Groess Abstaining: (1) Marriott

The Junior Council also approved the addition of Mixed Doubles divisions as a 3rd event to encourage more female participants.

#### XVII. Referees

See Doug Ganim's Memo dated October 4, 1994. Doug reported that there has been considerable concern about the quality of referees in discussions with athletes from the US Team and the Festival athletes. Because of the impact that the referee can have on critical matches, the athletes would like an "elite level referee" to proceed over matches in the quarter-finals to the finals, at national events. There were also suggestions on how these referees would be chosen.

President, Van Dubolsky established an AD HOC committee and charged them with the task of establishing criteria for selecting and developing elite referees. The committee must also consider budgetary impact as well as defining the criteria and considering the "voice" of the athletes. Search should begin at National Doubles, with a preliminary report due November 15.

Members: Marriott, Dietrich, Arnolt Athletes: Ganim, Kuhfeld, Gibson

Staff liaison: Jim Hiser

MOTION #2: Support agreement as modified.

M/S Dittrich/Arnolt Motion carried Unanimous

#### 3) <u>Leader</u>

Agreement includes and "up front" base of \$5000 for the 1st year. The AARA will earn a bonus if sales increase by 5% (and increments of 5%). Any bonus will then become part of the base for the next fiscal year, and of course, to be eligible for another bonus, sales will have to exceed the *previous year* 's sales by 5% (and increments of 5%). The minimum sponsorship each year will be \$5000.

Eyewear must meet new approved standards of AARA. The proper language regarding this issue should be included with their products.

No Motion: Luke will continue negotiations based on the present understanding 2/1/95 begins their fiscal year. Contract to be reviewed for final agreement.

#### 4) Spalding (Royalty basis)

Additional sponsorship opportunities are being discussed.

No Motion required.

#### 5) <u>Leader</u> - Additional information

#### Bonus amount:

5% increase = \$2000 bonus for each 5% (with no cap)

5% increase in gross sales revenue

Effective 1/1/95, bonus will be paid as earned.

#### IV. Adjournment

MOTION #3: Motion to adjourn at 6:47 p.m. EST.

M/S Otto/Mike
Motion carried Unanimous

Respectfully submitted

Marta Groess, Secretary, AARA

## ITEM 8 BUDGET '94 - '95 PRELIMINARY (p 61, and 7th revision package and add'l updates)

Treasurer Dietrich updated the budget and presented the balance sheet as of 5/18/94. After questions and additional discussion the approval of the final budget was delayed until the end of the full board meeting.

ITEM 9
U.S.O.C. REPORT
(pp 63-70 plus additional handouts)

President Calkins reviewed the USOC reports emphasizing the significance of our involvement in the Pan Am Games. He noted that racquetball's competition dates were moved up to a position where we will participate in the opening ceremonies. Luke discussed the status of the Olympic Festivals, noting that the top eight sports (economically) don't participate and the top athletes of many sports usually are not sent to these competitions (we are an exception to this.) He also noted that there will be no budgetary impact to the AARA for the 1996 World Championships while profits will be split between the AARA, IRF and the Local Organizing Committee. Otto Dietrich updated the board on the L.O.C. involvement. There were no action items at this time.

#### ITEM 10 MEMBERSHIP REPORT (pp 71 - 86)

Executive Director, Luke St. Onge reviewed this report prepared by Kevin Joyce. The only action item was a motion to recommend the establishment of a task force to review the logistics of the leadership seminar held annually in Colorado Springs each January. The USOC is now charging \$30 per day per person for room and board. This now becomes a budgetary impact item.

[Motion 6] (m/s Pellowski-Dietrich) 9:17 p.m. Passed Unanimously

> ITEM 11 METRO REGIONALS (pp 87-127)

Doug Ganim and Luke St. Onge reviewed Kevin Joyce's report on the 1994 metroregionals. After this review and the discussion that followed a motion was presented to recommend that National Commissioner, Margo Daniels establish metro-regional sites for 1995 immediately, that a task force be established to offer metro-regional directors immediate help for 1995 and that a strategic plan be established for 1996 with that plan subject to review by the board at the October meeting.

[Motion 7] (m/s Ganim-Dublosky) 9:45 p.m. Passed Unanimously XXVI. Call to Order by President, Van Dubolsky (7:00 p.m.)

XXVII. International Report - Written Report #7 (Pp 147 - 154)

Keith Calkins presented the report and proposed 4 motions.

MOTION #36: The Board of Directors of the AARA proposed (passed) a resolution to commend the Mexican Racquetball Federation and the official U.S. delegation for the conduct of the World Championship.

M/S Vass/Rummel Motion carried Unanimous

MOTION #37: The AARA officially supports Atlanta in its preparations for the 1995 World Championships.

M/S Dietrich/Vass Motion carried Unanimous

MOTION #38: The AARA Board of Directors will issue a "Letter of Acceptance" for Keith Calkins as Executive Vice President and Luke St. Onge as Secretary General of the IRF.

M/S Dietrich/Vass Motion carried Unanimous

The board discussed potential 1995 Goodwill tours by the US Team and US Junior Team. The tours included Europe for both teams. There was also a desire to include an Asian trip to include Guam, Japan, South Korea with possibly 2 people going on to Beijing. A trip to Australia is also being considered. These would be developmental and instructional, as well as competitive.

MOTION #39: The board approves the concept of the Goodwill tours, predicated on financing through USOC funding.

M/S Dietrich/Vass Motion carried Unanimous

It was recommended that a letter be sent to the LOC of the World Senior Championships in Albuquerque, NM, applauding their fundraising efforts to benefit the court club programs and the IRF.

#### XXVIII. Women's Council - Written Report #2

Marta Groess presented the Women's Council report, and noted the 1995 Women's Senior/Master National Championship will be held in Atlanta, from January 27 to 29.

No motion required.

#### ITEM 28 WOMEN'S COUNCIL (pp 197 - 198)

Carol Pellowski summarized the womens council report and distributed an additional letter from the women's senior masters group. They requested a year's extension on the current wavier that grants an exemption to the regionals for participation in the World Seniors in the fall. No action was taken by the Executive Committee.

#### ITEM 29 NATIONAL SINGLES REPORT (pp 199 - 200)

Luke St. Onge commended Margo Daniels for her work on behalf of the preparation and operations for this years event. The Tournament Technical Committee will be charged with reviewing this event. No action items were required at this time.

ITEM 30
HALL OF FAME REPORT
(pp 201 - 202 plus handout)

Otto Dietrich reviewed the hall of fame procedure and two new proposals. One was to establish criteria for a "contributor" category. Marta Groess asked that we establish a task force to develop the criteria. There were no action items by the Executive Committee at this time.

#### ITEM 31 SCHOLARSHIP COMMITTEE REPORT (pp 203 - 206)

Otto Dietrich reported that the scholarship funds are listed as a separate line item. President Calkins recommended that the demographics of the Scholarship Committee be expanded to include a member of the junior council. No action items were submitted at this time by the Executive Committee.

ITEM 32 AWARDS SELECTION (pp 207 - 222)

All board members were asked to review the enclosed nomination forms and be prepared to select award recipients by tomorrow. No action items were required at this time.

### ITEM 21 PHASE III TEACHING VIDEO (pp 183-184)

Luke St. Onge reviewed the development and production of the video shot during the U.S. Team training camp. No action items were required.

ITEM 22 P.A.R.I. (pp 185 - 186)

Luke St. Onge summarized the developments within PARI following the boards' October actions. Recommendations for renaming PARI were reviewed but no action items were entertained.

ITEM 23 REFEREE CERTIFICATION (pp 187-188)

No action items were required at this time.

ITEM 24 HIGH SCHOOL CHAMPIONSHIPS (pp 189 - 190)

No action items were required at this time

ITEM 25 OUTREACH COUNCIL REPORT (pp 191- 192)

No action items were required at this time.

ITEM 26
MASTERS REPORT (p 193)

Dario Mas reviewed the Masters Council activities. No action items were required at this time.

ITEM 27 DISABLED REPORT (p 195 - 196)

Luke St. Onge reviewed the disabled council, the NWRA as well as the NRAD activities. No action items were recommended.

Correction of Dec. 1 minutes:

IX. 2) regarding Wilson contract - there is no designation as "official" AARA shoe, glove or racquet. Statement should have read, "protection of all Wilson racquetball products except balls during an event at the site or official function of Wilson Championship World programs."

MOTION #2: Approve Ken Waugh as accountant for the AARA for fiscal year ending

May 31, 1995.

M/S Motion Carried Arnolt/Dietrich

Unanimous

#### V. Revised Budget Report - Otto Dietrich

Line of credit was shown as expense on original budget.

The mortgage "expense" was reduced to reflect separation of principal and interest. No motion required.

#### VI. Marketing (Contracts) - Luke St. Onge

Luke noted that ball sponsorship allows multi-year agreements. AARA will not have to bid every year.

Sponsorship agreement with Ektelon is eminent.

#### VII. Legislative Change - Agenda Item #6

See report on pp 59-60.

"The immediate past President of the AARA remain an executive official member of the AARA Board of Directors, but would not have an official vote on the board. Term would be for one year."

MOTION #3: Executive Committee recommends the approval of the proposed amendment.

M/S

Dietrich/Ganim

Discussion included a proposed amendment to be proposed for the May meeting that addresses terms of office as it might relate to this proposed amendment.

Amendment to Proposed Amendment: Effective date, May 30, 1995.

M/S

Arnolt/Groess

Motion Carried

Unanimous

MOTION #4: Executive Committee recommends the approval of the legislative amendment, as amended.

M/S

Dietrich/Arnolt

Motion Carried

Unanimous

#### VIII. U.S. Team Committee Report - Agenda Item #7

See report on pp 61-63, 181-184 and supplemental report.

Report includes the selection of Jim Winterton as U.S. Team Coach.

#### ITEM 14 MARKETING REPORT (pp 133 - 146)

President Calkins acknowledged Steve Lerner's efforts on behalf of the association in his position as a full time marketing director. It was noted that financial restrictions had forced the elimination of this position as a full time one, and that Luke St. Onge has assumed these responsibilities. The president also commended St. Onge for his work and the presentation of the current marketing plan. It was noted that the board empowered the Executive Committee to ratify contracts with confidentiality guidelines strictly adhered to. No action items were required at this time.

## ITEM 15 <u>MEDIA REPORT</u> (pp 147 - 160 plus handout)

St. Onge summarized Linda Mojer's report. He also noted that the rule book would be published in September. Publication committee chairperson Mike Arnolt submitted a report reviewing magazine delivery schedules and some recommendations for revisions. President Calkins acknowledged Linda Mojer's efforts for her work on the magazine.

No action items were submitted at this time.

ITEM 16 U.S. TEAM REPORT (pp 161 - 164)

Van Dubolsky reviewed the U.S. Team report. A motion was made to approve the Executive Committee's recommendation concerning Olympic Festival placements. (see motion 8 Executive Committee minutes).

[Motion 29] (m/s Dietrich/Kuhfeld) 9:45 a.m. Passed Unanimously

Coach Winterton's request to include additional staff members as part of the official delegation to be sent to the World Championships was deferred until after the U.S. Team Committee meeting report which will be presented tomorrow.

ITEM 17 <u>ELECTION REPORT</u> (pp 165 - 166 and 166A)

Otto Dietrict's election report was deferred until a later time.

December 16-19 IRF Junior World Championships TBA

Discussion: Intercollegiate date is a week earlier than usual. There is potential of change of date for Skills based on U.S. Olympic Festival dates (July 16-30) in Colorado Springs.

MOTION #26: Approval of 1995 sites with tentative dates as noted in discussion.

M/S

Dietrich/Rummel

Motion carried

Unanimous

#### IX. Name change for Skill Levels - Agenda Item #9

There was confusion at the first tournament as to what the "National Skills Championship" really meant and who was eligible to compete. It was noted that the "newness" of the event may have contributed to the confusion of the title. As the event continues and promotion of the "certification" from a PARI (Professional Association of Racquetball Instructors) instructor becomes more apparent, there should be less confusion. It was suggested that the letters "ABCD" be included in the title to further clarify the event.

No motion required.

#### X. Intercollegiate Report - Neil Shapiro - Agenda Item #10

Report and discussion tabled.

#### XI. Nominating Committee Report - Agenda Item #11

Dario Mas reported that the slate of candidates is not yet complete. Since there will be 3 openings on the board next year, a minimum of 3 applicants are required for the process to continue. The committee is charged to complete their search and present their proposed nominees by 11/1/94. This allows adequate time for candidates to submit their bio's and qualifications to the AARA office by 12/15/94. This meets the deadline of the magazine for election information.

One issue raised was the need for a definition "employed by the AARA", to determine when an individual is considered to be an "employee". It was suggested that a written criteria be established to define "employed," to avoid any possible conflict of interest for future nominees or board members. This could be included in the Governance document or By-laws.

No motion required.

#### XII. Scholarship Committee Report - Agenda Item #12

See page 75 plus supplemental report. Presentation by Kevin Joyce.

A lengthy discussion centered around funding of scholarships and how to sustain funds for future scholarships. It was recommended that the scholarships from any single year should not exceed 50% of that years income (from accrued interest and contributions.)

MOTION #27: The scholarship committee will establish a policy and guideline for the amount of money available from the scholarship fund to be awarded for any year.

M/S

Dietrich/Mas

Motion carried

Unanimous

\$500 Scholarships to Glen Garrison (NJ), Brian Gomez (OH), Steve Black (UT), Christopher Choukalas (AZ).

MOTION #28: Approval of Executive Committee's recommendation for scholarships, recipients listed above.

M/S

Dietrich/Marriott

Motion carried

Unanimous

#### LUNCH BREAK

XIII. Call to order (1:30) by President Van Dubolsky

XIV. Rule Change Recommendations - Agenda Item #13

Otto Dietrich, Rules Commissioner presented the proposed rule changes, pp 77 - 108. Change B - Rewording for clarity and consistency (not to be proposed to the general membership but modified in future printing of the rules.)

old

60+ Senior Golden Masters

new 60+ Veteran Golden Masters

65+ Veteran Golden Masters

65+ Senior Golden Masters

MOTION #29: Approve change in name designation for 60+ & 65+ to be consistent with established protocol.

M/S

Dietrich/Groess

Motion carried

For: (9) Storey, Shapiro, Ganim, Dietrich, Vass, Groess, Marriott,

Kuhfeld, Rummel Against: (1) Arnold

Change O - "10 second" rule be treated as a "technical".

MOTION #30: Recommend that rule change "O", proceed through the approval process.

4. Promote participation by C & D players

Standardize medals and "player packets".

- 5. Establish permanent sites and promoters
- 6. Set up objectives for promoters

B-C-D skill divisions required

Souvenir, awards, hospitality & party consistency

See "best" players

Participation of Pro's? Would they compete at individual sites, or would there be a "Prostop" in conjunction with one regional?

Promote a standard "design" for all Regional Championships.

Conduct clinics

Require an "Evaluation of the Event".

Include an awards ceremony with presentation of medals

Provide pictures of Regionals for National office.

Bring promoters together to go over responsibilities & evaluation.

Develop written guideline and check list for promoters.

Require an AARA representative at each tournament.

Magazine will advertise events (with "regional logo") plus local contacts & dates.

Seeding for Nationals come from regional results.

AD HOC Committee formed to review suggestions and develop a plan.

Members: Doug Ganim, Van Dubolsky, Sharon Rummel, Janell Marriott and Mike Arnolt.

MOTION #42: The AARA will adopt the existing Regional Doubles under its jurisdiction, as part of its official regional system. Effective January 1, 1995.

M/S

Dietrich/Marriott

Motion carried

For - Dietrich, Shapiro, Rummel, Marriott, Storey, Vass, Ganim,

Groess

Against - Arnolt Abstain - Kuhfeld

XII. Debate:

Should Rebates be tied to compliance?

Suggested recommendation to State directors as shown below.

#### Compliance:

- 1. Applications and money from memberships (new & renewal)
- 2. Results from sanctioned tournaments
- Production of newsletter

Rebates

\$7.00/per membership

75% to full compliance

\$6.00/per membership

below 75% compliance

\$0.00/per membership

without a minimum of newsletter

## ITEM 7 <u>FINANCIAL REPORT</u> (pp 53 - 60 plus handouts)

Otto Dietrich presented the updated financial report. He noted that this statement was as of 5/18/94. Over the past two years our net worth has increased from -\$5000 to +\$10,000 to +\$118,000. Most of this is in the form of the building, but we do have a positive fund balance. The building was bought at \$30/sq. ft. Replacement costs are \$70/sq. ft. It's insured at \$500,000 and the mortgage is at \$164,000 currently. Additional discussion followed and Neil Shapiro requested that the board be shown specifically how savings have been realized as a result of our contract labor appointments. A motion was made to accept the Executive Committee's recommendation to approve the financial report as presented.

[Motion 25] (m/s Arnolt - Groess) 8:52 a.m. Passed Unanimously

## ITEM 8 PRELIMINARY BUDGET 1994 - 1995 (p 61 plus seventh revision and additions)

Otto Dietrich presented the preliminary budget. He noted that the figures on page one of the seventh revision are incorrect. The changes are at the bottom of the income and expense columns of the actual for 6/1/93 - 2/28/94.

Sub totals should be \$1,031,000 for income and \$954,000 for expenses. (not \$910,448 and \$997,913).

A motion was made to approve the preliminary budget subject to final revisions and approval at the end of these meetings.

[Motion 26] (m/s Pellowski - Dubolsky) 9:00 a.m. Passed Unanimously

ITEM 9
<u>U.S.O.C. REPORT</u>
(pp 63 - 70 plus additional handouts)

President Calkins submitted this report as written and reviewed at the Executive Committee meeting last evening. No action items were required.

## AARA BOARD OF DIRECTORS MINUTES FULL BOARD MEETING MONDAY, MAY 23, 1994 HYATT REGENCY, HOUSTON, TEXAS

### ITEM 1 WELCOME

President Keith Calkins welcomed everyone to the 1994 meetings. He reviewed the agenda and proceeded with the business at hand at 8:05 a.m.

ROLL CALL 8:10 a.m.

Secretary Van Dubolsky noted that <u>all</u> board members were present as well as Executive Director Luke St. Onge. AARA member Rich Clay was present as a guest.

### ITEM 3 <u>APPROVAL OF OCTOBER BOARD MINUTES</u>

Van Dubolsky reviewed the minutes and a motion was presented to approve them with a correction. (Motion 27 page 30 \$10/15 to \$10/5).

[Motion 17]

(m/s Pellowski - Groess)

8:15 a.m.

Passed Unanimously

## ITEM 4 <u>APPROVAL OF OCTOBER EXECUTIVE BOARD MINUTES</u> (pp 39 - 47 and additional handouts)

(17)

Van Dubolsky reviewed the executive board minutes from the September 30 and the October 23 meetings. A motion was presented to approve them.

[Motion 18]

(m/s Mas - Dietrich)

8:18 a.m.

Passed Unanimously

After further discussion a motion was presented to support the Executive Committee's decision to approve the Penn contract along with the Hex String, Earthmonster and World Racquet Sports Association agreements. Also included was the U.S. Team Committee's recommendation to appoint Van Dubolsky team leader and John Foust team manager for the 1995 Pan American Games.

[Motion 19]

(m/s Dietrich-Mas)

8:20 a.m.

Passed Unanimously

#### Joe Sobek Outstanding Contributor Award

It was noted that individuals who received the John Halvorson Award, prior to 1992 are currently listed as recipients of the Joe Sobek Award. This is because the award was presented in recognition of "Contribution to the Sport of Racquetball", (now the objective of the Sobek Award).

Nominated LOC World Seniors M/S Mas/Marriott

Margo Daniels M/S Vass/Storey

The nominations are not closed for this award and candidates can still be nominated.

#### XIX. Master's Council Report - Written Report #1

Dario Mas presented the report, noting that there are currently over 900 members of the NMRA. To date, the NMRA has donated from this year's tournaments, \$1595 to the scholarship fund. The 1995 schedule of events will be:

Masters Singles National Invitational (Men & Women 45+)

February 23 - 25 Phoenix, AZ

Golden Masters Invitational (Men 55+, Women 35+)

Men's Singles & Doubles, including Mixed doubles

April 20 - 22 Pittsburgh, PA

International Masters (Men 45+, Women 35+)

July 27 - 29 Minneapolis, MN

The board noted that it is important to have a representative of the AARA at the NMRA board and Master Council meetings, possibly a staff person or Keith, in addition to Dario.

Report accepted - No motion required.

#### XX. Racquetball Magazine Report - Written Report #4 (Pp 133 - 142)

Linda Mojer, editor of <u>Racquetball Magazine</u>, presented the report. It was noted that the advertising will be controlled in Colorado Springs, effective January 1, 1995. There was discussion of finding someone to assist with advertising. Linda stated that they were hoping to find someone to work part time initially for a flat fee of \$800/mo. Then evaluate the performance and consider other compensation options later.

While the AARA encourages free lance writers and photography, the eyeguard issue continues to be a sensitive issue, especially when high profile celebrities want to control how they appear. A suggestion was to include a disclaimer by the AARA in conjunction with these types of photos.

Linda assured the board that the magazine will continue to improve its timeliness. *No motion required.* 

#### XXI. National Skills Report - Written Report #5 (Pp 143 & Supplement)

PARI is an important part of the evaluation of players who want to compete in the National Skills Championship. The evaluation should take place about 3 months prior to the tournament. The evaluation would include a self evaluation along with the instructor's evaluation. There could be a charge for evaluation of up to \$10.00. After the evaluation, the player would receive a new membership card with the rating and date. A player may always play higher than the evaluation, but not lower. If a player is unable to get an evaluation done before the tournament, it can be done at the tournament.

No motion required.

#### XXII. PARI (USARP) Report

Jim Hiser explained the reorganization of the Racquetball Professionals program. PARI (Professional Association of Racquetball Instructors) will now be replaced by **USARP** (**United States Association of Racquetball Professionals**) as the "umbrella" organization. There will be three divisions of the association, <u>PARI</u>, which will represent the level 1 & 2 certified instructors, <u>Coaching</u>, which will represent the level 3-5 certified instructors, and <u>Programming</u>, which is a new direction. This new program will target multi-sports facilities with emphasis on racquetball activities.

Administering the USARP will be Wayne Barrows, Executive Director, Lynn Adams, Director of Instructors, and Connie Peterson, who be paid at an hourly rate.

<u>Level 1</u> will be for part time, volunteer and parent instructors. A volunteer instructor/parent guide book will be available at B. Dalton bookstores by June. PARI will continue to certify professional instructors.

<u>Level 2</u> will be those who take the clinic and achieve 75-82 on their tests will become certified instructors, 83-89 will certify advance instructors, and 90-100 will certify teachers. There will be a transition for existing PARI certified members.

Level 3 will be state or individual team coaches.

Level 4 will be high school and collegiate coaches.

Level 5 will be National Team coaches.

There is not currently a division or program addressing referee certification through USARP.

A new general instructional product will be available in 1995, "Learn Your Lessons III". It will include a manual, video and audio tape. Price will be between \$29.00 & \$39.00.

No motion required.

The next junior item reviewed was the 1993 junior world's incident at the host hotel. President Calkins reviewed the sequence of events and the investigation that followed. (see pp 172, 176 - 180 of the board package). He commended Neil Shapiro for his investigative efforts on behalf of the association. Luke St. Onge formally apologized for reacting to the report in a particular way that appeared to be discrediting Shapiro's work. Jim Hiser reviewed his letter on this subject and stated that he disagreed with the results of the investigation, not Shapiro's findings. Hiser's point was that the coach or coaches should have responded and dealt with this conflict. For the record Shapiro felt that in the future, board members and staff members should be in better communication with each other so that these types of situations could be avoided. A motion was entertained to have the U.S. Junior Team Committee write letters to the U.S. Junior Team coaches, players and specifically the athletes who occupied the room where the damages occurred. These players will be asked to compensate the hotel for those damages. Copies of these letters will be sent to Mary Lyons and Karen Holbrook.

[Motion 33] (m/s Dietrich - Pellowski) 11:05 a.m. Passed 11-0-1 (Shapiro Abstained)

#### ITEM 29 NATIONAL SINGLES REPORT (pp 199 - 200)

President Calkins initiated this report by clarifying that Margo Daniels is the National Tournament Commissioner as well as the National Tournament Director. This directorship is a contract labor position for the association. Daniel's is still Adult Metro-Regional Chairperson, and that committee consists of Mike Arnolt, Doug Ganim, Kaye Kuhfeld, and Janell Marriott. (see item 11 motion 28)

Margo Daniels was introduced at this time and she presented her report. After a detailed review of the high schools, intercollegiates, national singles, Olympic Festival format and future events, President Calkins and Executive Director St. Onge both praised Daniels for her efforts on behalf of the association.

#### ITEM 12 SKILL LEVEL NATIONALS (p 127)

Luke reviewed the status of this event and no action items were required.

#### ITEM 13 RECREATIONAL MEMBERSHIP PROGRAM (pp 129-132)

Luke reviewed John Mooney's report on this program, and no action items were required at this time.

ITEM 14 MARKETING REPORT (pp 147 - 160)

Luke presented a summary of our marketing development. He noted that financial restrictions had forced the elimination of the department this past February with the responsibility of this area falling back to him. The marketing opportunity booklet which would be sent to all potential and newly potential sponsors for 1995 would be available for review with confidentiality guidelines strictly adhered to. No action items were required at this time.

ITEM 15 MEDIA UPDATE (pp 147-160)

Luke St. Onge reviewed Linda Mojer's report on the magazine and other media items. Mike Arnolt presented a publications committee report, with some recommendations. There were no action items at this time.

U.S. TEAM REPORT (pp 161-164)

Van Dubolsky reviewed Jim Hiser's U.S. Team report with one action item.

[Motion 8] 10:15 p.m.

It was moved to support the U.S. Team recommendation concerning

Olympic Festival placements. Any athlete who qualifies for the Olympic Festival and is a current world champion may compete in that same division (singles and doubles) in the Olympic Festival. Defending World Champion doubles teams will have the option of being paired in the Olympic Festival.

(m/s Pellowski - Dietrich)

Passed: 4-0-1 Ganim Abstained

receiving the professional respect they deserve. I don't see that happening at the AARA. I see it more as an educational process. Our coaches see all players as "athletes." Anyone working with the athletes to improve their competitive skills are "coaches." Anyone else working with the team or AARA would be "staff." The AARA staff needs to be aware of our importance to the team. Our team is improving as people first and racquetball players second. It is fun to be on the team. Racquetball players are improving during their tenure on the team. It's working. That is because of our great coaches. They deserve some of the credit for our success. I hope in all future correspondence we can be referred to as coaches.

### MINUTES OF THE BOARD OF DIRECTORS MEETING OF THE AMERICAN AMATEUR RACQUETBALL ASSOCIATION

Friday, October 7, 1994 AARA Conference Room Colorado Springs, Colorado

#### I. Call to Order - Agenda Item #1

President Van Dubolsky called the fall meeting of the AARA Board of Directors to order at 8:25 a.m. on Friday, October 7, 1994. Van welcomed returning and new board members with words of encouragement and appreciation.

#### II. Roll Call - Agenda Item #2

Present: Van Dubolsky, Michael Arnolt, Otto Dietrich, Marta Groess, Doug Ganim, Janell Marriott, Dario Mas, Sharon Rummel, Neil Shapiro, Tim Storey, Carlton Vass, Kaye Kuhfeld (arrived later.)

Other: Luke St. Onge, Executive Director, Keith Calkins, guest, Jim Hiser, staff, Melody Weiss, staff, Linda Mojer, staff, Ken Waugh, accountant.

Absent: Jackie Gibson

#### III. Approval of May Minutes - Agenda Item #3

See minutes on pages 21 - 47.

Secretary, Marta Groess noted corrections as presented:

Item #7 referring to savings on contract work vs employment, still requires follow-up Item #32 was incorrectly typed "37".

Item #28 correction as noted "They requested a year's extension on the current waiver which grants "regional qualifier" status to the annual Women's Senior/Master national Championship, for participation in the U.S. National Singles. A motion was made to support this recommendation for all entrants (women over 35+)."

It was noted that the minutes for the Executive Committee meeting of May 30 were not included and would be excluded from any approval of "May" minutes.

MOTION #16: Approve amended minutes of the Executive Committee meeting of May 22 and minutes of the Board of Directors' meetings of May 23 and 24, 1994.

M/S Dietrich/Marriott
Motion carried Unanimous

#### IV. Financial and Audit Reports (Otto Dietrich) - Agenda Item #4 & #5

See reports on pages 53 - 58 and supplemental report.

Otto was joined by Ken Waugh to discuss and answer questions regarding the Audit and Financial reports. It was again noted the improved financial statement of the AARA

# AARA BOARD OF DIRECTORS MINUTES FULL BOARD MEETING TUESDAY, MAY 24, 1994 HYATT REGENCY HOUSTON, TEXAS

### ITEM 1 WELCOME

President Calkins called the meeting to order at 9:05 a.m.

ITEM 2 ROLL CALL

Board members present:

Mike Arnolt, Keith Calkins, Otto Dietrich, Van Dubolsky, Doug Ganim, Jackie Gibson, Marta Groess, Kaye Kuhfeld, Janell Marriott, Carol Pellowski, Neil Shapiro. Dario Mas was not present at this time.

Staff members present:

Luke St. Onge and Linda Mojer.

Rich Clay was present as a visitor.

## ITEM 16 U.S. TEAM REPORT (pp 161 - 164 - plus handout)

Van Dubolsky reported on the items addressed at the U.S. Team Committee meeting yesterday. Coach Winterton's request to include additional staff members as part of the official delegation at the World Championships was denied. The USOC is asking all NGB's to reduce the staff vs. athlete ratio at all events. A motion was introduced to support the recommendation of Chris Cole as the junior team coach for the term of June 1, 1994 through June 1, 1995. (subject to a N.C.I.C. check)

[Motion 54] (m/s Pellowski - Groess)

9:25 a.m. Passed Unanimously

Dubolsky presented Coach Winterton's evaluation to the full board to be submitted as part of his permanent record.

### MINUTES OF THE BOARD OF DIRECTORS MEETING OF THE AMERICAN AMATEUR RACQUETBALL ASSOCIATION Saturday, October 8, 1994

AARA Conference Room
Colorado Springs, Colorado

#### I. Call to Order by President Van Dubolsky - (9:10 a.m.)

#### II. Roll Call

Present: Van Dubolsky, Michael Arnolt, Otto Dietrich, Marta Groess, Doug Ganim, Janell Marriott, Dario Mas, Sharon Rummel, Neil Shapiro, Tim Storey, Carlton Vass, Kave Kuhfeld

Other: Luke St. Onge, Executive Director, Keith Calkins, guest, Jim Hiser, staff

Absent: Jackie Gibson

#### III. Personnel Committee Report

Report was presented by President, Van Dubolsky. It was noted that Luke received an excellent overall rating by the board. It was recommended that Luke receive support in areas which were not his strengths.

The board commended Otto Dietrich for his excellent work as Treasurer. The board recommended a revision of the financial statements that are sent to the board. Otto, will work with the staff to produce the correct format. There was strong support for "staying within the budget".

No motion required.

#### IV. Skill National - Written Report #5

It was suggested that "Olympic format" be advertised for 1995 championship. Members of the board were cautioned about advertising - annual review of number of entrants would affect the format required.

No motion required.

#### V. Election Report

Results of the vote should be included in minutes, including the count. The "count" will be made available to anyone who wants to know, but the count will not be published as determined at the last board meeting.