

EXECUTIVE COMMITTEE MEETING OF THE AARA
May 18, 1992
Hyatt Regency, Texas

The Meeting of the Executive Committee was called to order by President Keith Calkins at 7:10 pm. The attendees were:

Keith Calkins, Carol Pellowski, Steve Lerner, and
Doug Ganim and Allan Seitelman

Mike Arnolt, Otto Dietrich and Luke St. Onge also attended the meeting.

All the agenda items, especially those requiring Board of Directors action were reviewed. The procedures for electing the US Team ~~need~~ representatives was discussed and referred back to the US Team Committee.

The overall financial picture is much better than in the past.

The budget was reviewed in detail in order to present a budget that the Board of Directors could accept without the need for extensive debate. The National Team fund raising projections are extremely conservative and the actual figures may ~~actually~~ be much higher. We can not show a profit for the magazine. There is currently \$12,000 in the scholarship fund. The insurance costs contained in the budget may actually be lower than shown in the budget.

Several changes were made in the proposed budget. Steve Lerner will be providing a revised copy to the Board of Directors incorporating all the changes made by the Executive Committee and the Board of Directors (if any).

As a result of these changes the summary pages and the worksheet pages will also have to be modified. Some of the changes are as follows:

p.35 The actual membership fee may be less than \$15 due to family memberships, military memberships, etc.

p. 38 The Adult Regional budgets need to be changed to reflect the \$300 advance and \$200 compliance payments to the regionals. Is the number of entries accurate or is 250 too high.

p. 39 The AARA does not receive \$2.50 per entry from the junior regionals and there is no cash advance for shirts.

p. 41 The national singles page does not reflect the trade show income. ~~It~~ needs to show the actual number of shirts purchased and a more accurate estimate of the number of matches.

MINUTES OF THE BOARD OF DIRECTORS MEETING
OF THE AMERICAN AMATEUR RACQUETBALL ASSOCIATION
September 25-26, 1992
U.S.O.T.C. Colorado Springs, CO

Submitted By:
Van Dubolsky,
Secretary

The meeting was called or order at 8:00 a.m. to September 25, 1992, by President

Keith Calkins. President Calkins made some opening remarks which included: a review of the current board officers, an acknowledgement of the three athletes serving on the Board which placed us in compliance with USOC guidelines, and a special welcome to Jackie Gibson as our latest athlete representative. The President also offered his welcome to Neil Shapiro, our newest Board member. Along with his welcome, he briefly outlined some of the coming year's goals: the continued refinement of the constitution, the development of a governance manual, a review of election procedures and the updating of the strategic planning document.

The roll call was taken at 8:05 a.m.

Attendees:

Mike Arnolt
Keith Calkins
Margo Daniels
Otto Dietrich
Van Dubolsky
Doug Ganim
Kaye Kuhfeld
Steve Lerner
Jackie Paraiso Gibson
Carol Pellowski
Neil Shapiro

Absent:

Ivan Brunner
John Foust
Kelly Powell (it was noted that Kelly Powell will not be representing the Armed Services at AARA meetings in the future.)

Non-Board member attendees:

Jim Hiser
Kevin Joyce
Wanda Krasovetz
Linda Mojer
John Mooney
Luke St. Onge
Ken Waugh
Melody Weiss
Dalene Werner

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

Luke St. Onge and Keith Calkins were invited in April to attend as guests of PASO the meetings and the Pan American Convention in Mexico. This is the first time that we have received this type of recognition and it is indicative that we are welcome and wanted in the Pan American Games.

The IRF Executive Committee met in Honduras and wished to officially thank the American Amateur Racquetball Association for the support they have provided over the years. The Congress will meet in August in Canada. The American Amateur Racquetball Association Board of Directors voted unanimously (m/s - Keith Calkins / Allan Seitelman) to approve the IRF slate for the next four years of Keith Calkins as Secretary General. The American Amateur Racquetball Association will encourage that Atlanta submit a bid to be the host city for the 1996 World Championships.

HALL OF FAME REPORT

Allan Seitelman provided the Hall of Fame report which was received and reviewed by the Board of Directors. Only action items required Board of Directors action. Jim Austin was elected into the Hall of Fame and will be inducted at the banquet in May. Ed Andrews, Mike Arnolt, Ivan Bruner, and Van Dubolsky will remain on the ballot in 1993 along with any individuals selected at the October Board meeting. However, Van Dubolsky requested that his name be removed from the ballot in 1993 and that he not be considered as a potential nominee. His name will therefore be removed from the ballot.

The response rate from the Selection Committee was a very respectable 70%. All five candidates were selected on over 50% of the ballots cast.

Four members of the Voting Committee will automatically be removed since they failed to vote for two years in a row (Peterson-Martin, Connie; Henrickson, Paul; Roderick, Myron; Shattner, Al). No Board action is required on this matter.

The main problem continues to be obtaining complete and accurate information on potential candidates. The Committee will continue to address this concern.

The Board of Directors unanimously approved (m/s - Ivan Bruner / Steve Lerner) the Committee recommendation that the Hall of Fame procedures be amended as follows:

that Council Presidents (7 councils at present) no longer be automatically be included on the Voting Committee. They will be accorded the same status as State Presidents and be added as voting members based on their individual status and upon recommendation of the Hall Of Fame Committee.

is charged by the national tournament commissioner. The committee provides an evaluation of the metros and be charged with developing new policy and procedures for these events.

(page 197 board manual) Article IX - Section 903 Standing Committees - letter S U.S. National Team delete Junior Team U.S.A. staffing as a subcommittee of the U.S. national team and establish it as a separate committee: U.S. Junior National Team. Call it letter "T" on this list of standing committees and change the current letter "T" womens council to letter "U" on this same list.

A motion was presented that the AARA approve the constitution as amended, subject to the submission of it to the USOC for review, to establish if we are in compliance with USOC policies and procedures. (m/s Steve Lerner/Margo Daniels) Passed unanimously.

At this point President Calkins left the meeting and Vice President Pellowski handled the duties of the chair.

AWARDS (Pg. 159,160)

Before the election of awards for this past year, it was noted for the record that the winners at the nationals in Houston will be chosen as our male and female athletes of the year.

Motions were made to nominate Chris Cole (m/s Van Dubolsky/Steve Lerner) and Michelle Gould (m/s Otto Dietrich/Steve Lerner) for those two awards. Both passed unanimously.

The awards committee offered nominations for the age group honors. Dave Peck was the male age group winner with Johnny Hennon and Don Alt receiving mention. Janet Myers was the female age group winner with Jerri Stoffregen also receiving votes.

The winner of the women's sports foundation award by acclamation was Michelle Gould.

The winner of the AUU Sullivan award by acclamation was Chris Cole. Both names will be submitted as our athlete nominations, on behalf of racquetball, as finalists for these national awards.

The junior athletes of the year award choice was tabled until May, when input from the junior council could be considered.

The Dial award given to the 1992-93 graduating senior scholastic athlete was also tabled for an information search.

At the next Junior Olympics, there will be a presentation of a junior male and female sportsmanship award.

ITEM FIVE - Already implemented

ITEM SIX - Already implemented

Additional discussion:

Mike Arnolt asked Luke to explain the \$9,100 expense to Chronomix Corporation detailed in Section C, notes payable on page six of the auditors report. Luke explained that this was the bill for the two scoreboards produced by Chronomix for the AARA. Ektelon will pay \$5,200 of this expense with the remaining \$3,900 to be generated by sale of the units nationally. This expenditure was done in April of 1991. It was noted that the item did not come back to the B.O.D. for approval as procedure dictates. Finally, a motion was introduced to accept the audit report from Ken Waugh and Associates. (m/s Otto Dietrich/Steve Lerner). Passed Unanimously.

Final Discussion:

The national office should produce more detailed reports for better overviews of our associations status.

FINANCIAL REPORT

(Pg. 35-37)

Steve Lerner presented the associations financial report.

After brief discussion it was recommended that for next year we should be able to look at the current period actual vs. the monthly budget.

A motion was presented to accept the financial report (m/s Margo Daniels/Steve Lerner). Passed unanimously.

A motion was made to empower the executive board to make a decision on the possible settlement of two long term debts carried by the association (m/s Carol Pellowski/Mike Arnolt) Passed unanimously. The executive director will report to the executive board on the status of these settlements. A motion was tended to re-employ Ken Waugh and Associates for the fiscal year 1992-93. (m/s Otto Dietrich/Steve Lerner) Passed unanimously.

OUTREACH AND DEVELOPMENT

(Pg. 117)

Michael Carter, chairman of the outreach and development council, relocated to Seattle over the summer. He contacted parks and recreation divisions to establish clinics in Seattle and outlying areas. He contacted Washington board members as well as the University of Washington to attempt to revamp the racquetball program as a club sport and to develop inter-campus competition. Mike requested rule books and equipment to support the programs. He will attempt to rework the outreach questionnaire for this year.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

There were no nominees for the John Halverson/Fair Play Award. The Board of Directors felt that the criteria for winning this award should be publicized and that nominations should be sought from the states.

JOE SOBEK AWARD Yvonne Calavan and Alfredo LaMont were nominated for this award. Alfredo LaMont was selected on the first ballot.

SPALDING PRESENTATION

Chuck Heidenrich, Brian Feeney and Charlene Somes made a presentation to the American Amateur Racquetball Association Board of Directors regarding the proposed rule change regarding the allowable racquet length. The Technical Committee recommended not extending the waiver and not approving any rule change regarding the racquet length.

RULES REPORT

The Board of Directors unanimously passed the following motions regarding rules and the rules committee.

1. The terms of Otto Dietrich, Mickey Bellah, Rich Clay, Caryn McKinney, and Carlton Vass were all reappointed for another for two year term.
2. The waiver regarding multiple regional participation was made permanent. The rule was changed to allow players to enter as many Regional tournaments as they want provided they do not enter a "championship event" (no skill designation except open) that they won at a previous regional tournament that same year.
3. Amending the rules to require that equipment be used during warm up periods. The rule will now be "Approved eyeguards must be worn and wrist thongs must be used during any on-court warm-up period. The referee should give a technical warning to any person who fails to comply and assess a technical foul if that player continues to not comply after receiving such a warning.

In addition after extensive discussion regarding the racquet length rule the Board of Directors voted unanimously (m/s - Mike Arnolt / Steve Lerner) to maintain the current rule and limitations on racquet length and not grant any more waivers. The current waiver will expire August 31, 1992. The states are still permitted to take any position they so choose as long as any variation from the rules are listed on all tournament applications that the rule variation applies to.

RECOMMENDATION: Let's consider this one! But only for the OPEN division?

8. PROPOSAL: Allow only one ^{1 minute} ~~30 second~~ timeout per game ~~and allow players to "trade" a point for an additional timeout (up to a total of 3 timeouts per player per game).~~

REASON: The player says that 3 timeouts are excessive and delay games. Players in good shape don't need that many timeouts, but use them for momentum breakers instead. He feels that it is in the best interests of the sport to speed up the game as much as possible.

RECOMMENDATION: Let's consider approving a modified version of this. I personally like the idea of only one timeout per game, but think it should be for a full minute. The idea of "trading points" for timeouts is just a little too far out.

9. PROPOSAL: Insert the following sentence as the second sentence in Rule 3.3: "The referee's authority regarding a match begins once the players are called to the court."

REASON: This wording is needed as an adjunct to the new rule requiring that players wear eyeguards and wrist thongs during warm-up. Also, there have been some instances of unsportsmanlike behavior occurring before the players enter the court to warm-up. This wording would make it clear when the referee's authority begins.

RECOMMENDATION: Let's consider this one!

10. PROPOSAL: Add the following as Rule 2.5(c): "Doubles partners may be required to wear shirts of same or similar colors. Opposing teams may be required to wear shirts contrasting to those of their opponents."

REASON: The proposer states that in the course of action, it is often difficult for the referee to differentiate between teams when the play is very close. Sometimes an apparent "avoidable" turns out to be a player bumping into his own partner. The ref must be able to tell teams apart instantly. At the very least the ref should be able to request (require?) one or more players to change shirts.

RECOMMENDATION: Let's consider this one!

11. PROPOSAL: Revise Rule 2.5 to allow the tournament director to judge whether the color of a player's clothing is distracting or intended to "hide" the ball during play and then to demand that it be changed.

REASON: The player who proposed this said that he has had opponents wear clothes that matched the color of the ball to gain an unfair advantage. Even when his wet shirts were changed, the opponent put on another blue shirt.

PROPOSED RULE CHANGES FOR 1993

1. **PROPOSAL:** Make the penalty for using an illegal racquet (such as more than 21" long) an automatic technical foul and a timeout. Forfeit the match if it occurs a second time.

REASON: Presently NO penalty is prescribed. This was a major problem at the World Championships. A technical foul was the penalty that the International Racquetball Federation (IRF) Rules Committee eventually decided on. Also, this is the same penalty that is assessed for the use of illegal eyeguards.

RECOMMENDATION: Let's consider this one! We also need an interim ruling.

2. **PROPOSAL:** Make the penalty for serving when the receiver is signalling that he is NOT READY a fault, rather than a technical foul (loss of point.)

REASON: Technical fouls are generally assessed for unsportsmanlike conduct, such as kicking the door of the court or carelessly striking the ball after the rally is over. While serving without checking the receiver wastes a little time, it's hardly unsportsmanlike. A loss of point is far too severe a penalty for a such harmless act. Also, deducting a point for this type of "delay of game" has the effect of "delaying" the game even more if the offending player is the one who eventually wins the game. Making the penalty for this offense a "fault serve" would be less severe AND help to speed up the game by compensating for the delay by moving it along a little. Why a fault serve--because this is really a type of service error, rather than bad conduct!

RECOMMENDATION: Let's consider this one!

3. **PROPOSAL:** Excuse (without penalty) the first instance of serving when the receiver isn't ready, issue a technical warning (no loss of point) for the second instance, and assess a technical foul (loss of point) for the third.

REASON: The rulebook calls for issuing a warning on the first occurrence, but states only that the referee "MAY" assess a technical if it occurs again. This vagueness has produced a wide range of practices ranging from immediate point deductions to numerous warnings without any penalty at all. This "Three strikes and you're out" process is one that both Jim Hiser and I advocate. It's time to take the uncertainty out of how to handle this situation by putting something definitive in the rulebook.

RECOMMENDATION: Let's consider this one! As an alternative proposal, the number of "strikes" (3) allowed could be higher or lower.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

The Executive Committee minutes were approved as submitted unanimously (m/s - Ivan Bruner / Steve Lerner) with Mike Arnolt abstaining. President Keith Calkins indicated that we had not been able to reach an agreement with U.S. Athletes.

FINANCIAL REPORT

The financial report was provided. The American Amateur Racquetball Association is in the best shape that it has been in fifteen years. We are current on all rebates, grants, etc and has overcome a \$80,000 budget deficit experienced last year. The computer system is working well. It was requested that the budget reports in the future reflect proposed vs. actual. The financial report was unanimously accepted as proposed (m/s - Van Dubolsky / Carol Pellowski).

BUDGET REPORT

The proposed budget format has been changed from previous years to accommodate our new computer accounting system. Once the budget figures are approved each budget figure will be placed in the computer and we will have a month by month revenue/expense report for each line item. We are also in the process of negotiating the lawyer's debt of Ames & Frye on a single one time basis.

The Executive Committee had submitted to the Board of Directors some recommended changes to the budget the majority of which are listed below. Steve Lerner will be providing a revised copy to the Board of Directors incorporating all the changes made by the Executive Committee and the Board of Directors (if any). The budget had been reviewed in detail by the Executive Committee in order to present a budget that the Board of Directors could accept without the need for extensive debate. The National Team fund raising projections are extremely conservative and the actual figures may actually be much higher. We can not show a profit for the magazine. There is currently \$12,000 in the scholarship fund. The insurance costs contained in the budget may actually be lower than shown in the budget.

As a result of these changes the summary pages and the worksheet pages will also have to be modified. Some of the changes are as follows:

p.35 The actual average membership fee may be less than \$15 due to family memberships, military memberships, etc.

15. **PROPOSAL:** Determine a player's age for regional competition based on the age the player will be on the first day of the next National event.

REASON: The person who proposed this turned 40 on May 10th, but he couldn't play in the 40+ division at his regional tournament because he was only 39 at the time. The current rule [5.11(b.)] states that a player's eligibility is based on the age he is on the first day of the tournament. This person felt that this rule deprived him of a chance for a seed in the 40+ division that he felt he could have done better in had he been seeded.

RECOMMENDATION: Let's NOT consider this one! While the concept seems to make sense, its implementation would be difficult at best. I think we should leave our adult age eligibility rule as it is.

16. **PROPOSAL:** Revise the first sentence of Rule 4.17(b.) to read: "If a player is injured during the course of a match as a direct result of play, he will be awarded an injury timeout." Also, delete the last sentence in the rule.

REASON: This change was suggested by Dr. Rainey based on his experience. Several other physicians have also suggested that referees shouldn't have to make the kind of judgements demanded by the way the rule is currently written.

RECOMMENDATION: Let's NOT consider this one! I think that unless there is some form of contact, the referee will have no way of verifying that there really is an injury.

Luke noted that we were working mainly with the items funded by USOC funds since this is where the cutbacks were being generated from.

Otto noted that he shared Keith's concerns.

Keith stated that as an executive board we needed to address these issues. He questioned what the impact would be (possible negative reactions) to the loss of state grants (page one of enclosure) and funding for the councils.

Luke noted that these items were funded by the USOC and their loss was a result of USOC cutbacks. He also noted that we could support this years grants with products and in-kind service we already have at this point. He further noted that only the masters and the juniors councils would be effected financially. Both councils would be informed and alternative fund raising efforts would be reviewed.

Luke stated that we need to generate some net worth and the staff intends to do that by looking at every budgetary item.

Carol asked if the television expense represented a loss of all coverage. Luke responded that it did (3 broadcasts at \$16,000 each up to May of 1993). He also noted that if local sponsorship picked up the tab it could still be done. The juniors will be trying to raise their own money for this.

At this point, Van recommended in the form of a motion that the executive board address the issue by recognizing this list (see enclosed three pages) as the basis for our budget adjustments (m/s Van Dubolsky - Carol Fellowski)

Additional Discussion:

Otto asked if these items were all real dollar and not in-kind services.

Luke responded that they were real.

Keith expressed the concern that the rest of the board needed to be informed immediately.

Luke plans on communicating with the organizational groups (councils, grants, etc.) that will be impacted at once and that he will also address the issues at the upcoming seminar as well.

No corrections or deletions were supplied by the B.O.D. since that time. Any additional questions or feedback by the board should be supplied to the committee by November 1. A motion was made to empower the personnel committee to get the employee manual finalized by November 15th. (m/s Margo Daniels / Van Dubolsky). Passed 10-0-1 abstention.

ADDITIONAL BUSINESS

There was discussion about adopting the budget time wise at the beginning of the meeting instead of the end. In concept - it was recommended, by the board, to discuss the budget at the regular time - the first day of the meeting, but to defer the vote for acceptance until the end of the meeting.

BALL SELECTION

Luke reviewed in detail the ball bids for this year. After discussion the B.O.D. selected PENN as the official ball of the AARA for the 1993 calendar year (m/s Otto Dietrich / Steve Lerner). Passed unanimously.

RULES REPORT

(Pg. 211-212)

Otto offered an extremely thorough review of the current rulebook status to date. The board was asked to discuss and vote on 16 proposed rule changes. At this particular time, this was not a vote to make the changes, but rather a vote to further consider the changes and vote on them in May 1993.

The 16 proposals were voted on by the board as follows:

	<u>FOR</u>	<u>AGAINST</u>	<u>ABSTAIN</u>
#1	7	4	0
#2	9	2	0
#3	9	1	1
#4	3	8	0
#5	11	0	0
#6	0	11	0
#7	1	10	0
#8	1	10	0
#9	10	1	0
#10	NO MOTION TO VOTE		
#11	NO MOTION TO VOTE		
#12	NO MOTION TO VOTE		
#13	NO MOTION TO VOTE		
#14	NO MOTION TO VOTE		
#15	NO MOTION TO VOTE		
#16	4	7	0

All motions were made and seconded by Otto Dietrich / Margo Daniels.
The meeting was adjourned at 12:10pm September 26, 1992.

Luke St. Onge discussed the ultimate settlement of our long-standing debts by offering reduced lump sum payments. Luke will negotiate with our two creditors and report progress to the board in May.

It was also noted that the USOC member services subcommittee will award to the AARA approximately \$267,000 for 1993. An additional sum of about \$55,000 will be available from 1993 Peak Grants which will keep us on budget.

The executive committee unanimously voted to recommend to the board of directors that they accept the financial report as offered. (m/s Carol Fellowski-Steve Lerner)

Additional Discussion:

Luke St. Onge addressed the possibility of adding the position of marketing director to the national staff. He reviewed a key issue: generating revenue. He pointed out that we don't have a marketing division to maximize our opportunities in the field. The magazine shows us that it can be done. We have a magazine, television production, promotional products, and over 3,000 fitness clubs in the U.S. linked to our association. Many sponsors are out there looking for attractive sports. Luke pointed out that he can make the initial contact with these sponsors but that he can't follow up because of time constraints. He also felt that we need to do a better job on site with the sponsors. Also, advertising, catalog sales, and fund raising potential make this a position that will pay for itself. After further discussion, the executive committee voted to recommend to the board of directors that the position of Marketing Director for the AARA be established. (m/s Van Dubolsky-Doug Ganim) (one abstention: Steve Lerner)

The audit report will be reviewed by the entire board tomorrow.

The membership report was reviewed with no action items to recommend to the board of directors.

The recreational membership report was reviewed. Discussion of the program centered on the current accomplishments (over 90 clubs have been signed up) and future potential. Goals include getting IRSA more involved, improving our ability to increase exposure of the program, and developing a cost effective presentation of the recreational membership package. The executive director will report the status of the program to the board of directors in May. No action items to recommend to the Board of Directors.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

The Board of Directors also voted unanimously to empower (m/s - Van Dubolsky / Allan Seitelman) Luke St. Onge to negotiate a 2 year contract with Video Sports and bring it back to the Executive Committee for approval. Video Sports will be producing a quarterly video racquetball magazine which they will be marketing through Racquetball magazine.

MEDIA UPDATE

The media report was received and reviewed by the Board of Directors.

The size of the magazine has increased to 76 pages nearly doubling in size in one year. It costs the American Amateur Racquetball Association approximately \$36,000 per issue not including staff time. The design of the magazine has been revised. We still need to print two covers at one time. The September/October issue will include an eight page Christmas section. Advertisers will not be charged to have material inserted into this section. Steve Lerner will coordinate this effort. The Board of Directors voted unanimously (m/s -Allan Seitelman / Doug Ganim) to accept the report on the magazine and commend Linda Mojer for her efforts in this crucial area.

The Board of Directors discussed the concept of offering subscriptions to the magazine. The cost of using an outside marketing house is prohibitive. For example, Sports Illustrated only gets \$7.00 out of the \$50 subscription price if the subscription is obtained through a marketing house. The Board of Directors felt that advertising a magazine subscription instead of a membership may pull in some people that would not normally subscribe. The Board of Directors unanimously (m/s - Van Dubolsky / Allan Seitelman)

voted to permit the offering of subscriptions to the magazine at a price no lower than the price of American Amateur Racquetball Association membership.

The Blue Ribbon study of the magazine conducted by Van Dubolsky was presented. Twenty five surveys were returned providing input regarding the various features of the magazine. The Board of Directors voted unanimously (m/s - Carol Pellowski / Steve Lerner) to accept the report.

The media guide for 1993 is still being developed. We are trying to obtain enough ad revenue to increase the size to 20 pages. The copy deadline is still October 15.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

The Board of Directors discussed the concepts behind the present ranking system and whether it is a true "ranking" system to be used for seeding or is it a ranking system to reward players for playing in and doing well at American Amateur Racquetball Association events. The Board of Directors voted unanimously (m/s - Steve Lerner / Allan Seitelman) to accept the Executive Committee recommendations that

the American Amateur Racquetball Association maintain the present system for rankings and work to improve it. The American Amateur Racquetball Association should also publicize what the present system is designed to do and its limitations.

The Board of Directors also indicated that they were not interested in utilizing an outside ranking service and therefore there was no need to have them make presentations to the Board of Directors.

Since the present ranking system is not an effective tool for seeding the Board of Directors unanimously passed (m/s - Van Dubolsky / Otto Dietrich) the following motion.

Seeding for the National Singles Championships will be based on results of the following selected events - The level 3 tournament from their home state, the level 4 tournament of the player's choice, and last year's Nationals. Also used in seeding will be common sense (including how they performed in other major tournaments such as the World Seniors or the Golden Masters) and the present ranking system. The national entry blank should include space for the players to indicate how they placed in the tournaments that count for seeding in case the results were not received by the National Office.

TELEVISION

The television report was received and reviewed by the Board of Directors. Only action items required Board of Directors action.

We gained 123 members out of the last broadcast. The industry is finally starting to help support the cost of televising the various events.

The 1992 Intercollegiates was cancelled due to a lack of funding. However, we substituted the World's Best Racquetball which was produced by Leif Elsmo but was actually edited in the USOC studios under the direction of Brad Moss.

OTHER BUSINESS
(Pg. 213 -B, 214 - C,D)

The B.O.D.'s reviewed a recommendation by the executive director with regards to the establishment of a new staff position: marketing director. A position letter was mailed to each board member September 8, (enclosed in the board packet pg. 213 B, C, D). After discussion emphasizing the need, the timing and the recommendation of the executive committee, a motion was made to empower the executive director to establish a position of marketing director to be filled within the next two weeks. (m/s Carol Pellowski / Van Dubolsky) passed with one abstention -- Steve Lerner.

HALL OF FAME REPORT (Part 1)
(Pg 101)

President Calkins reorganized the Hall of Fame committee and charged them with evaluating our procedures, selection process and future direction. Committee Chairman: Otto Dietrich; Staff Liaison: Linda Mojer; Members: Jackie Paraiso - Gibson, Carol Pellowski and Van Dubolsky. This committee will meet and report back to the board during tomorrows meeting.

25TH ANNIVERSARY
(Pg. 125-126)

Tentative plans were reviewed with no action items necessary for approval.

JUNIOR DEVELOPMENT
(Pg. 102-106)

Jim Hiser presented a detailed report on all aspects of junior development. Tim Storey is the new junior council president. It was moved that the Junior Olympics site for 1993 will be Baltimore, MD, with the 1994 site being Columbus, Ohio contingent upon approval of the clubs proposals to the junior council and the board. (m/s Carol Pellowski / Margo Daniels) Passed unanimously. It was also moved to approve / accept the junior council members pending a background check (m/s Otto Dietrich / Mike Arnolt) Passed unanimously.

Members: Louis Anderson, Jeanne Hanson, Vicki Luque, Carol Pellowksi, Jay Sweren, Tim Storey, Toby Tobias, Wayne Wood, Jim Hiser (Liaison)

With regards to the Junior World Championships, the dates will be December 19 through 22, at Racquetpower in Jacksonville, FL. The junior national team was selected during a week long training camp at USOTC. In Jim's report, the junior national team coaches, and team members were identified, and the selection process was reviewed in great detail. It was pointed out that ties in this selection process were broken by grade point average. At the end of the selection process each player was given a ten minute interview to review why they did or did not make the final team. It was noted that budgetary items involving the junior team have already been approved.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

The US Team Coach would be selected for a two year term with the Board of Directors having the option to extend the term for an additional two years without the need to advertise for the position. After 4 years the position would then be subject to the full selection process including the advertising for other candidates. The US Team Committee will establish evaluation criteria. The US Team Head Coach would have the right to select the Assistant Coach for one year with renewable options at the end of each year for three more terms.

A motion to appoint a group of individuals as Team Leaders and Managers for two year terms was approved unanimously by the Board of Directors (m/s - Allan Seitelman / Steve Lerner). The US Team Committee will select the particular people to go to each event with the Head Coach having veto power.

ELECTION REPORT

The election report was received and reviewed by the Board of Directors. Only action items required Board of Directors action.

Several procedural changes were proposed by the committee which do not require Board of Directors action. These changes include:

1. Redesign ballot to include space for signature and verification.
2. Design an American Amateur Racquetball Association Board of Directors ballot for write in requests.
3. Change deadline on receipt of ballots from postmarked to received by Tuesday (insert specific date) the week before the beginning of the National Singles.
4. Redesign petition for nomination to the Board of Directors to include printed name and that all petitioner signatures must be obtained between October 1 and December 15 and received by the American Amateur Racquetball Association National Office by December 20.

The Board of Directors unanimously (m/s - Ivan Bruner /Allan Seitelman) voted to amend the nominating procedures by restructuring the nominating committee.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

MEMBERSHIP REPORT

The membership report was presented by Kevin Joyce. The practice of having the states hold their rebates is working well. The membership figures are slightly higher than last year and currently stands at 31,152. Only 11 states failed to qualify for a rebate in the first quarter of 1992.

There is a strong possibility that the premiums we are currently paying may be sharply reduced since we have not had a single liability claim in 25 years.

The Board of Directors voted unanimously (m/s - Carol Pellowski / Ivan Bruner) that the American Amateur Racquetball Association conduct background checks with all people involved in out junior programs. Keith Calkins was empowered to identify the process for conducting background checks and bring a recommended process back to the Executive Committee for approval.

Seven grants were approved in 1991 and Kevin Joyce provided the Board of Directors with an update of the progress of each one.

Distinct pins will be developed for the U.S. Team, the Board of Directors, and the State Presidents.

The membership report was received and reviewed by the Board of Directors. Only action items required Board of Directors action.

METRO REGIONAL REPORT

The Metro Regional report as presented by Kevin Joyce was received and reviewed by the Board of Directors. Only action items required Board of Directors action. The full impact of making the regionals into metro tournaments still has to be assessed. However, the number of participants increased nationwide even though it may have been reduced at selected tournaments. The Board of Directors unanimously passed a motion (m.s - Van Dubolsky / Carol Pellowski) that a committee be established to review the regional sites and report back to the Board of Directors by June 1, 1992. This committee may be delegated the responsibility of year round responsibilities even after they give their report regarding the location of next year's regionals.

It was also the consensus that the Metro Regional Championships will be identified by location rather than by Region.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

The long range planning report was received and reviewed by the Board of Directors. Only action items required Board of Directors action.

The American Amateur Racquetball Association had developed a long range plan in 1987 partially based on a survey of the industry. We achieved the majority of the goals in 1/4 of the time projected to achieve them.

There is a need to develop a new plan since the role of the American Amateur Racquetball Association has grown dramatically over the last five years. Some areas that should be addressed in this new plan include marketing, manufacturer and club relationships, magazine development, tournament management, etc.

The Board of Directors unanimously approved (m/s - Allan Seitelman / Steve Lerner) the creation of a task force to

meet over a four day period to plot the future of our sport. The attendees should include the executive director, the five American Amateur Racquetball Association department heads, the American Amateur Racquetball Association Executive Committee, four industry leaders and some at large selections. This group will develop a new vision statement for review by the Board of Directors in October. Luke St. Onge will coordinate the logistics of this. This effort is budgeted at a maximum of \$5,000. However, alternative funding sources will be secured whenever possible.

CENTRALIZED FUNDING

The centralized funding report was received and reviewed by the Board of Directors. Only action items required Board of Directors action. The mechanisms for awarding centralized funding must be consistent from year to year and eventually the methodologies for rating the various states must be done by a source outside the states rather than be self regulated, determined and reported. The states at the last leadership seminar were in favor of a centralized funding concept. Possibly the program's framework can be finalized by October for presentation to the Board of Directors.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

The American Amateur Racquetball Association Board of Directors voted unanimously to name Kaye Kuhfeld as the American Amateur Racquetball Association liaison to the WPRA and to add her to the American Amateur Racquetball Association Women's Council.

The National Women's Seniors/masters CHampionships will be held in Lake Tahoe next year.

DISABLED REPORT

The disabled report was received and reviewed by the Board of Directors. Only action items required Board of Directors action.

The Disabled Council currently interacts with the National Wheelchair Racquetball Association (NWRA) and the National Racquetball Association for the Deaf (NRAD). The American Amateur Racquetball Association Disabled Council acts as a umbrella organization. The NWRA under the direction of Joe Hager has used the American Amateur Racquetball Association tax designation incorrectly in order to solicit contributions. He has been advised to discontinue this practice. Since the NWRA has not been successful in broadening the base the National Office has tried to reach players directly through various outlets.

The issue of sending a wheelchair team to the World Championships was discussed. The Board of Directors voted unanimously (m/s - Allan Seitelman / Van Dubolsky)

to support the IRF position that if less than five (5) countries participate in the IRF World Championships then it would not be a medal sport, but would be a demonstration sport. However, disabled players could attend at their own expense. The American Amateur Racquetball Association would give uniforms to those who attended up to a maximum of three people.

FUNDRAISING REPORT

The fundraising report was received and reviewed by the Board of Directors. Only action items required Board of Directors action. MNBA will be taking another look at us. We may have increased activity by the fall. About 10 tournaments were run as fundraisers last year for the American Amateur Racquetball Association. The World Senior's Championships is progressing nicely. The clothing and racquetball bag sales are improving nicely.

SPONSORSHIP REPORT

(Pg. 120)

Luke and Steve updated us on the current status of our present sponsors: MBNA, Ektelon, Penn, Edge, Coca Cola, and Sprint. For that overall review please refer to page 120 of the board manual. Additional notes: Coca Cola will supply Powerade for national doubles in Phoenix. Sprint now has over 1300 accounts through the telemarketing program. Ohio has a similar program, and we will not direct mail in Ohio.

ETHICS

(Pg. 127)

It was noted by President Calkins, that as a board member we must all fill out and sign a conflict of interest document so there will never be a possible problem with this. B.O.D. members should abstain during voting where conflicts could be considered.

RACQUETBALL PROGRAM, RULEBOOK

(Pg. 128, 140-141)

After a review of issues there were no action items. The rulebook is ready to go. Otto will compile a one page update of the new rules effective September 1 that should go out with all rulebook packages.

DISABLED COUNCIL

(Pg. 145)

The disabled report was presented as written (page 145 of the board manual) with no action items.

WOMENS REPORT

(Pg. 147)

Carol reviewed the status and current membership of the women's council. Linda will be collecting information from programs around the country that are successful in developing and promoting the participation of women in the sport. The womens senior/masters invitation will be brought under the direction of the women's council and incorporated within a WPRA event. The age limitation will be dropped down to 30+ and hopefully this will help increase the number of participants in the event. If any club would be interested in hosting such an event, the women's council would welcome such a proposal. No action items were required or recommended.

INTERNATIONAL GAMES REPORT

(Pg. 154)

Keith reviewed the status of past, present, and future events along with a summary of the IRF World Congress held in conjunction with the 1992 World Championships in Montreal this past August. Keiths brief summary: Margo represented the United

MINUTES OF THE BOARD OF DIRECTORS MEETING OF THE
AMERICAN AMATEUR RACQUETBALL ASSOCIATION

May 21, 1992
Houston, Texas

submitted by Van Dubolsky,
Secretary

Attendees:

Mike Arnolt
Ivan Bruner
Keith Calkins
Margo Daniels
Otto Dietrich
Van Dubolsky
John Foust
Doug Ganim
Kay Kuhfeld
Steve Lerner
Carol Pellowski

Non Board Member Attendees

Luke St. Onge

Absent

Kelly Powell
Neil Shapiro

The meeting was called to order at 8:00 a.m. on Thursday, May 21, 1992, by President Calkins. From a constitutional standpoint, the only purpose of this meeting was to elect officers to fill the current vacancies.

Roll call was taken and nominations were solicited to fill the offices of President, Secretary and National Tournament Commissioner.

The Board voted unanimously (m/s - Otto Dietrich/Mike Arnolt) to re-elect Keith Calkins as President.

Nominations for Secretary included Van Dubolsky (m/s - Margo Daniels/Steve Lerner) and Otto Dietrich (m - Mike Arnolt). Otto declined the nomination and the Board unanimously elected Van Dubolsky as Secretary.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

PERSONNEL COMMITTEE

The personnel committee report was received and reviewed by the Board of Directors. Only action items required Board of Directors action. The personnel manual still needs work and will be presented to the Board of Directors in October for final review and approval.

Luke St. Onge was empowered with the passage of the budget to increase the salaries of the office staff by 7%. He will use USOC salary ranges and performance in determining the salary increases to be given to each staff member.

The Board of Directors unanimously (m/s - Van Dubolsky / Carol Pellowski) to approve Luke St. Onge's continued employment subject to contract negotiation and final approval in October. The new contract would start January 1, 1993.

TWENTY FIFTH ANNIVERSARY

The 25th anniversary of the organized sport of racquetball. The first National Paddle rackets Championships was held in 1968 and the IRA Nationals were held in 1969. A committee of Luke St. Onge, Ivan Bruner and John Foust was established to coordinate the various activities, some of which include:

1. Penn is coming out with a special commemorative ball can and logo.
2. IRSA will be holding a major celebration with a tournament, group sessions, clinics, etc. as part of the 1993 IRSA convention.
3. Having a commemorative book written on the history of racquetball.
4. Barbara St. Onge is interviewing some of the people involved in the history of our sport and should be finished by next year.
5. Other potential ideas include: an old timers division, a logo contest, a party, etc.

EXECUTIVE COMMITTEE MEETING OF THE AARA
September 24, 1992
AARA Office: Colorado Springs, CO.

The meeting of the Executive Committee was called to order by President Keith Calkins at 9:10 p.m. The attendees were:

Keith Calkins, Carol Fellowski, Steve Lerner, Van Dubolsky, and Doug Ganim.

Mike Arnolt, Otto Dietrich, and Luke St. Onge also attended the meeting.

All the agenda items, especially those requiring Board of Directors' action, were reviewed.

Approval of the May minutes was tabled until the morning.

The financial report was reviewed by Steve Lerner and Luke St. Onge. Historically, this quarter is the lowest from a revenue standpoint. The Association receives 60% of its revenue in the last four months of the fiscal year. It was noted that we need to concentrate on building our net worth as money is needed for the entire twelve months, not just the final four.

Additional Discussion:

Bids for the cost of the liability insurance the Association will purchase range from about \$10,000 (from Lawrence) to about \$40,000 (from Panol). Lawrence is approved and rated by the USOC.

For the May board meeting the office will do a full analysis of what we give to our members as a benefit package compared to what it actually costs us. Our benefit package is too expensive right now, although the insurance premium reductions will help lower this figure.

The Association's financial reports are on prepackaged software. Doug Ganim asked if there was any way to break the financial reports down by line item and project on a month-to-month basis. He recommended that the finance committee establish a different procedure for expressing the year-to-date budget.

It was noted that at the end of the fiscal year (last year) the Association had a \$15,000 surplus. Ken Waugh & Associates, the AARA auditors, that the Association has come "closer to being a real business than ever before".

The minutes from the previous Board of Directors meeting were reviewed. The May 18th Executive Committee meeting minutes, as well as the May 19-20th board meeting minutes, were tabled for corrections to be made and approved at the next meeting held in May. The motion for the delay in approval (m/s Mike Arnold/Margo Daniels) was unanimous. The executive committee meeting minutes for May 21, 1992 were approved: (m/s Otto Dietrich/Mike Arnolt) with two abstentions: Carol Pellowski, Neil Shapiro.

President Calkins made the following changes to the listed agenda items: the personnel report was moved to the end of the second day. The election committee report was moved up to after the audit report. The financial report and the audit report was to be delayed until Ken Waugh could arrive.

MEMBERSHIP REPORT

(Pg. 44-48)

Kevin Joyce presented the membership report. He reviewed the total membership figures, including a breakdown by type. As of September 21, 1992: CLM-29617, REC-4022, OLD-1815, JCC-83 (rec type), YMCA-52 (rec type), DIG-982, CLB-2746 - Total 39,415. He also reviewed new or renewal membership figures for 1992 including funds withheld by the states as part of the membership program. Kevin described the procedure for informing the states of their rebates, as well as their qualification status for those rebates. The first quarter and second quarter rebate lists were included in the board packet for further review. Kevin outlined the current status of the metro-regional events for 1993 and noted that most of the junior regional dates and sites were much more tentative.

Discussions:

- A) The situation in Louisiana was reviewed. Louisiana and the Oregon adult programs are the only states not directly part of the AARA organization.
- B) President Calkins redefined the standing committee on metro-regionals. Margo Daniels is the chairwoman, Kevin Joyce is the staff liaison, Mike Arnolt and Doug Ganim were appointed as committee members. The purpose of the committee was to meet and evaluate metro-regional events while using the already established policies and procedures for said evaluations. Doug Ganim reviewed these policies and procedures. He suggested that letters should be sent to tournament directors explaining how the bonus pool will work next year. The new system produced 200% improvement in compliance using the method contracted in 1992. New contracts have not gone out as of this date for Houston in May, the committee will report to the board on procedures and policy revision. Carol Pellowski will also serve on this committee.

Kevin presented a scholarship report. At this time there is \$13,500 in the fund. Discussion of possible distribution of the monies followed. The world seniors/masters tournament will offer 25% of their fundraising efforts which should be about \$3000 this year. The scholarship fund gained over \$6000 this past year.

FUNDRAISING

(Pg. 100)

Luke expressed tremendous potential as well as acknowledging past successes. He commended John Mooney for his fundraising efforts as well as Doug Ganim and Steve Lerner for their work in Ohio. He pointed out the results of the seven or eight joint fundraisers with state associations, as well as the outstanding contributions from the Albuquerque tournaments. A motion was presented to send a resolution to the individuals and groups who have been involved in the fundraising efforts on behalf of the association during this past year. (m/s Carol Pellowski/ Van Dubolsky) Passed unanimously.

ELECTION REPORT

(Pg 166 - 179)

Mike Arnolt presented the report of the nominating committee. The following people received the necessary votes to be slated for the four B.O.D.'s vacancies in May of 1993: Margo Daniels, CA; Marta Groess, MN; Janell Mariott, RI; and Dario Mas, DE. Candidates named but not selected were: Gayann Bloom, NY; Bernie Bonin, MA; and Steve Lerner, OH.

Mike offered detailed reports on the selection process, the nominating committee and the election procedures to be used this year. A motion was made to accept the election committee report as stated. (m/s Otto Dietrich/ Kaye Kuhfeld) Passed unanimously. Mike will evaluate the process and procedures and recommend changes in the make-up of the nominating committee. There was additional discussion about placing the ballot on a separate card in the magazine.

USOC REPORT

President Calkins introduced USOC executive Alfredo Lamont. Keith reviewed the award presented by the AARA to Alfredo last year for his contributions to our sport, while extending congratulations to him on behalf of the board.

Alfredo reviewed the status of racquetball with the USOC and the IOC:

Working with Keith and Luke in Acapulco, the AARA participated in policy making for PASO. "We are now involved in some decision making processes!" Argentina has racquetball on the menu for the 1995 Pan American Games. Development of racquetball in this hemisphere is in full gear. The Cubans visited the U.S. recently to play racquetball and Alfredo feels it will develop there in the future. The IOC criteria for selecting Olympic sports includes participation in some areas that we need to develop, including Europe and Africa. We need IRF to do more in Europe.

The Olympic games are heading towards elitist players and the IOC is reaching to this... some IOC members are not happy with this movement. Alfredo thanked our NGB for continuing to be involved in promoting the sport internationally.

Margo Daniels was nominated for National Tournament Commissioner (m/s - Van Dubolsky/Otto Dietrich) and was unanimously re-elected to this position.

The meeting was adjourned at 9:00 a.m.

Luke further stated that we would continue to look at this (re-evaluation) all along and turn this into a positive experience by re-evaluating all of our operations.

Keith called the question:
The motion passed unanimously.

New Business Item:

Mike Arnolt and Luke negotiated a settlement (as directed by the board in our September meeting) with the St. Louis law firm dating back to our 1978 debt. We owed \$14,000 and they have agreed to settle for \$4,000. The first payment will be in February for \$1,000 with the final installments to be paid before the year ends.

Otto moved to accept this negotiation. (m/s Otto Dietrich - Carol Fellowski)
The motion passed unanimously.

New Business Item:

The Las Vegas venue for next years national doubles is not acceptable at this time.

The Lakewood Athletic Club in Denver (14 courts) has expressed an interest and the national office will investigate the possibilities of this site.

New Business Item:

Good news from the world seniors fund raising in Albuquerque, New Mexico. Total fund raising was over \$32,000 with \$21,000 going back to the association. \$11,000 was for a local scholarship fund. Projections are at a possible \$35,000 for next year.

The meeting was adjourned at 2:25 p.m.

Respectfully Submitted By
Van Dubolsky
Executive Board Secretary
11/23/92

REFEREE CERTIFICATION

(Pg. 113)

This program will be revised this year. There will be a new Level I, test and there is a possibility of having a referee camp. If we receive a Sporting Goods Manufacturers Association Grant (SGMA) we will produce two videos. One on advanced instruction, and the other on officiating that would compliment the guidebook. There will also be a special video for the twenty-fifth anniversary celebration. Brad Moss from the USOC is supporting us in this production. A motion was presented to write a letter of accommodation to Brad Moss for his work on our behalf. (m/s Margo Daniels/Steve Lerner). Passed unanimously.

HIGH SCHOOL NATIONALS

(Pg. 115)

Jim reported that the number of participants was up again from last year. He felt that we would see an increase in participation from Colorado as their program develops, and that there might be a banquet this year. It will be held in St. Louis again in 1993.

As an additional note of interest, Jim pointed out that each year the USOC education programs division "adopts" a sport to bring an Olympic sport into the forefront at the high school and college level. This year racquetball is that sport.

RANKING REPORT

(Pg. 116)

Van Dubolsky presented a copy of an article that will be distributed to all competitive licensed players over this next year. It explains how seeding will be done for the 1993 national championships in Houston by using a points accumulated system that involves a players participation in nationals, state championships, and metro-regionals or invitations. Hopefully this system will take some of the mystery and subjectives out of the seeding process. This procedure does not directly affect or change the current national ranking system used by the AARA.

STRATEGIC PLANNING REPORT

(Pg. 116)

The long range planning questionnaire was reviewed and preliminary data was related to the board. These returns, plus the others gathered after this meeting, will be compiled and finalized into an up-dated long range plan document for the association. That final presentation should be ready by the January leadership seminar.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

NEW BUSINESS

It was suggested that this may be an advantageous time to purchase the building in which we are currently renting. The Board of Directors unanimously voted (m/s - Steve Lerner / Margo Daniels) to approve the active pursuit of this concept and to conduct negotiations with final recommendations being presented to the Board of Directors in October.

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The meeting was adjourned at 3:20 pm.

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Additional Discussion:

Junior regional dates should be established by October 1. So far only three are scheduled.

INTERCOLLEGIATE REPORT

(Pg. 107)

Before reviewing Neils intercollegiate report, president Calkins offered the following point of clarification: the B.O.D.'s review a councils minutes. It doesn't mean that the board agrees with the opinions or positions described in those minutes. For action items the board votes yes or no. The board needs to communicate with the various councils as to what action items have or have not been approved.

Neil reviewed the intercollegiate councils plans for the next year (see page 107).

Addition Discussion:

We are looking for a representative in the southeast. Keith charged the council to offer suggestions as to how to help with the development of intercollegiates. If it's budgetary items, let the board set them up as such... There is room for exponential growth in the intercollegiate area.

Site for the 1993 intercollegiates: City Square in Phoenix, AZ. We will probably need an extra day to complete the tournament.

PARI REPORT

(Pg. 109)

Jim Hiser presented this report. He said the program had been completely revised with a new manual and new testing procedure. After payment of all expenses, there was a \$1500 surplus for this past year. He felt the program was working, and he congratulated Connie Peterson-Martin for her efforts.

A Level III certification clinic will be held at the USOTC in October with about eight participants. Jim is currently involved in the process of developing a three step coaching program that would compliment the instructors program.

On a more general note, Jim showed us a USOC video tape dedicated to coaches, and racquetball was in it. Also, in a sports mental training book for all NGB coaches, racquetball is used as an example of a situation where the mental training aspects of coaching can be applied. Jim's point? We are making inroads at this level, we are respected in this community!

ELITE CAMP

(Pg. 111)

As a result of USOC restrictions, only one camp was held in 1992. It combined 17 juniors and 15 adults. We have applied for two dates in 1993, one for juniors and one for the adults. The 1992 camp had room for 30 people and we had 118 applications. We had originally budgeted around a camp of 40 people but we were only allowed to bring out 30. As a result, the camp lost \$3000 this year. On a lost basis, it has been a break even operation over the years.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

The Board of Directors voted unanimously (m/s - Allan Seitelman / Doug Ganim) to

support the procedures as outlined as a possible evaluation instrument for centralized funding. The new President of the American Amateur Racquetball Association will have to appoint a committee to oversee the further development of this concept.

FIRST DAY WRAP-UP

President Keith Calkins provided a schedule of the committee meetings scheduled for Tuesday night and requested in addition to the scheduled meetings for Personnel and U.S. Team that the election committee and awards committees also meet to discuss issues that need to be presented to the Board of Directors.

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THE FIRST DAY OF MEETINGS WAS ADJOURNED AT 5:20 PM

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MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

The nominating committee will consist of a Chairperson from the Board of Directors and seven other individuals selected by the Board of Directors. The members can only serve two years with their terms being staggered. For the initial appointees, 3 member's terms will expire after one year. The slate nominated by this committee can not be rejected or altered by the Board of Directors. If an individual wants to serve on the committee then they can not run for the Board of Directors. The members must come from the four geographic regions and they must be American Amateur Racquetball Association members.

The initial slate was approved (m/s - Van Dubolsky / Mike Arnolt) as follows:

Todd O'Neill (TX)	Mary Dee (NH)
Harvey Clar (CA)	Bruce Hendin (TX)
Carlton Vass (SC)	Mary Lyons (FL)
Marta Groess (MINN)	

The two alternates selected in case any of the above decline or can not serve are:

Bob Folsom (Maine)	Shelly Ogden (OH)
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The Board of Directors also discussed the need to get new people on the Board of Directors. The Board of Directors voted 5-4 (Ivan Bruner, Van Dubolsky, Otto Dietrich, and Kaye Kuhfeld voting yes = Mike Arnolt, Margo Daniels, Doug Ganim, and Steve Lerner voting nay) with Allan Seitelman and Carol Pellowski abstaining to approve the following motion

Persons serving two consecutive three year terms or any combination of appointed and elected Board of Director membership of 4 1/2 years or more may not be a candidate or appointed to the Board of Directors for a minimum of two years from the time that their term expires. For example a Board of Directors member whose term expired in 1993 and had served for 4 1/2 years or more would not be eligible to run until 1995.

AWARD SELECTIONS

The Board of Directors reviewed and selected winners for each of the awards listed below. The Board of Directors also discussed the need not to nominate Board of Directors members for the various awards.

Presidential Award Annie Muniz, Doug Ganim and Yvonne Calavan were nominated. Doug Ganim withdrew his name. Annie Muniz was the winner on the first ballot

RECOMMENDATION: Let's NOT consider this one! Rule 2.5 already gives the referee/tournament director enough latitude to effect a clothing change if needed.

12. **PROPOSAL:** Require that players wear wrist bands on their non-racquet hand to avoid accidental wetting of the ball on the serve.

REASON: The player who proposed this noted that, especially during warmer months, sweat can develop and fall on the ball prior to the serve. This creates an unfair situation unless it is noticed.

RECOMMENDATION: Let's NOT consider this one. It's unnecessary since the ref can call for a replay if the ball is wet. Wonder if this guy is in the wristband business?

13. **PROPOSAL:** Make hitting the ball out-of-court (or possibly above a 12' line on the backwall) without touching the floor first an automatic loss of rally.

REASON: The current rule results in a hinder if the ball goes out after hitting the front wall. This proposed rule is used in Canada and was just adopted by the IRF. This has been debated for years. Also, some clubs use this as a modification to the AARA's standard rules. It is always either a deliberate attempt (to get out of trouble) or the result of a very bad shot. Neither should be rewarded with a replay.

RECOMMENDATION: While I'm not in favor of this, I think it warrants consideration. Why should a player be penalized if he meets the basic requirement of hitting the front wall with the ball? Also, it's very hard (if not impossible) to make this call (ball hitting above a line on the backwall) in many court situations, like at the Crystal Racquet Club in Alexandria, VA. Nevertheless there seems to be some popular support for this.

14. **PROPOSAL:** If a player or team is obviously not going to retrieve a shot, but the opposing player or team is hit by the ball before it bounces a second time, then that player or team wins the rally anyway.

REASON: Since the ball can't be returned, the player who hit the shot should win the rally regardless. It's kind of like being hit by a shot that doesn't have either the direction or velocity to reach the front wall.

RECOMMENDATION: Again, I'm not in favor of this, but think it warrants consideration. Being hit by your own shot has traditionally been a case of "hard luck." I think we should leave it that way. To change would require yet another judgement call by the referee at a time when we should be trying to reduce them.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

The second day of meetings held on May 20, 1992 was called to order by President Keith Calkins.

INTERNATIONAL/USOC

The International/USOC report was received and reviewed by the Board of Directors. Only action items required Board of Directors action.

There is nothing new to report regarding the Olympic Games. We will continue to push for demo status in 1996 and full medal in 2000.

Racquetball is on the official schedule of the Pan American Games in 1995. It is also a full medal sport in the Central American Games, Central American Caribbean Games, the Bolivian Games, the U.S. Olympic Festival, the World Games and the PAC RIM Games. The Board of Directors voted unanimously (m/s - Keith Calkins /Allan Seitelman) to approve

the sending of a full team to the 1993 PAC RIM Games in Hawaii if they are finalized as a competition. The U.S. Team Committee will recommend the support staff.

To date the American Amateur Racquetball Association has made the following commitments to build racquetball in this hemisphere:

1. Train Coach from Argentina
 2. Committed \$40,000 to Argentina to build courts for the Pan Ams.
 3. Send coach and equipment to Cuba since they are building 15 courts by December.
 4. Have IRF representative at all regional games.
- Rep. Brian C. Baer, Jr. and Rick S. Bal, Jr., Board Members, Dade County, Florida.

The 1993 Olympic Festival at San Antonio is progressing nicely. It should be a great event. However, it could clash with the World Games. Our delegation has been increased by one, giving us two officials for the Festival. Bruce Hendin will be the local coordinator. We will try to secure local referees. The Board of Directors voted unanimously (m/s - Keith Calkins /Allan Seitelman) to approve

the sending of a full team to the 1993 Olympic festival in San Antonio in July 1993. The U.S. Team Committee will recommend the support staff.

The team and full staff for the World Championships have not been totally selected yet. If the U.S. wins, rings are not included in the budget.

4. PROPOSAL: Make hitting your partner with the serve while he is still in the service box a fault serve, rather than a dead-ball serve.

REASON: Presently in doubles, if the serve hits the non-serving partner while in the box, it is a dead-ball serve-- the serve is taken over with no penalty. This occurs far too often as documented in last year's National Doubles finals and this year's World Championships. It very boring and delays the game. Some players claim that this occurs because they are trying to hit a "JAM" serve. But they always seem to serve to the same side their partner is standing on. Why? Probably to also get a little extra advantage from the "partial screen" that occurs. The IRF changed the rule to make this a fault. It will speed up the game and result in fewer ace or near ace serves. It makes the server gamble the advantages of using such a serve against the possibility of a fault being called if he hits his partner.

RECOMMENDATION: Let's consider this one!

5. PROPOSAL: Insert the following at the end of the first sentence in Rule 4.16(i.): " . . . , unless the player has just hit a shot that ~~is the opinion of the referee~~ could not be retrieved."

REASON: To clarify the rule. This clarification was what was intended when the loss of equipment was made an "avoidable" last year.

RECOMMENDATION: Let's consider this one!

6. PROPOSAL: Insert the following sentence at the end of Rule 4.4: "If the receiver has the ball, it must be given to the server as soon as the score or "second serve" has been called.

REASON: Some players delay the game by hanging on to the ball and not giving it to the server. This is frustrating for opponents and referees. The proposed wording would make it clear that the receiver must give the ball to the server.

RECOMMENDATION: Let's consider this one!

7. PROPOSAL: Reduce the number of serves from two to one. Possibly this should apply only in the OPEN (no skill or age designation) division.

REASON: This will help put the rally back in the game. The result is a somewhat less offensive serve that is more likely to be returned. This will help put the rally back into the game. Faults are boring and make the match last longer. This rule is used with much success in the men's professional ranks and also was adopted by the IRF last month. Although I don't like the idea of special rules for certain division, the OPEN division seems to be the only one where a problem exists.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

The Board of Directors also unanimously approved (m/s - Carol Pellowski / Van Dubolsky) that the following people based on the committee's recommendations be added as at large voting members of the Selection Committee.

Baxter, Cindy	Leaderman, Larry
Davis, Fran	Liles, Larry
Davis, Jerry	Mazaroff, Gary
Easterling, Jim	Mojer, Mike
Hastings, Stu	Shapiro, Neil
Hilecher, Jerry	Wirkus, Joe:

The Board of Directors also expressed their appreciation to Allan Seitelman for the excellent job he has done in resurrecting the Hall of Fame and transforming the concept into reality.

U.S. TEAM

The US Team report was received and reviewed by the Board of Directors. Only action items required Board of Directors action.

The US Team Coaches requested that Diana McNab be added as part of the US Team. The Board of Directors unanimously approved this request (m/s - Allan Seitelman / Steve Lerner). She will also be provided with a single room at her request.

The coaches also feel that with the high likelihood of double qualifiers and the reduced pool of athletes (no Olympic festival) the team roster needs to be expanded. A motion to extend the term of the current members who were champions at the Tournament of the Americas (Robin Levine, Chris Cole, Kim Russell, and Lynn Coburn) was made not seconded and then withdrawn.

The Board of Directors then voted unanimously (m/s - Doug Ganim / Steve Lerner) for this year only to add the 5-8 finishers at Houston as potential US Team members. If the coaching staff selects these people to go to the World Championships then they would be added to the team for the year. Only those selected to go to Montreal would be added to the Team. The fifth finisher does not automatically have priority. However, the normal procedure of having the fifth finisher be added to the Team in case of an injury or resignation would still remain in place.

The team evaluation procedures for determining grants was reviewed.

The Board of Directors unanimously voted to (m/s -Allan Seitelman / Van Dubolsky) amend the US Team Coach selection procedures as follows:

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

The ACRA was reminded any council/committee should obtain the approval of an individual before naming an award after them. The council has requested input regarding an appropriate name for their perpetual trophy since Luke St. Onge declined to have the award named after him. The Board of Directors unanimously accepted the Executive Committee's recommendations (m/s- Steve Lerner / Van Dubolsky) that any

council or committee that is interested in providing awards/scholarships outside of their niche should submit the award/scholarship to the American Amateur Racquetball Association Board of Directors for review and approval. It was determined that naming the outstanding player at the juniors or intercollegiates is within the purview of the respective councils and does not require American Amateur Racquetball Association Board of Directors approval.

The Board of Directors also took this opportunity to express our appreciation to Doug Ganim for putting the Intercollegiate Championships together on such short notice.

JUNIOR DEVELOPMENT

The junior development report was received and reviewed by the Board of Directors. Only action items required Board of Directors action.

A concerted effort has been made to have every state name a junior director. However, 20 states still have not named one. Fifteen junior regional championships were held. Some were held in conjunction with the Adults and some were held independently. The Junior Council is presently reviewing the junior regions and will be submitting a report in October. The Junior World Championships were very successful and everybody enjoyed the Olympic format. The Board of Directors voted unanimously (m/s -Allan Seitelman / Steve Lerner) to send a junior team to the Worlds by giving them uniforms and paying for their room and entry fees as well as paying them a per diem for food. We will also pay for the Coaches air fare to the event.

Six Junior Team members will travel to Amsterdam to compete in an international event. However, since prize money will be offered in this event the Board of Directors debated what should be done with the prize money won by U.S. Team members. The Board of Directors voted 8-3 (m/s - Mike Arnolt / Margo Daniels) in favor of the following motion. The members voting yes were Keith Calkins, Carol Pellowski, Mike Arnolt, Ivan Bruner, Margo Daniels,

SPECIAL MEETING OF THE BOARD OF DIRECTORS
May 21, 1992
Houston, Texas

AT 9:05 a.m., President Calkins requested the Board of Directors meet briefly to discuss committee appointments and additional issues. This meeting requires approval by at least 2/3 of the Board members and it was approved unanimously.

The first business item was a Presidential appointment of Otto Dietrich as National Rules Commissioner.

Next Item:

President Calkins began a review of the standing committees and the ad/hoc committees with the purpose of initially discussing job requirements and to ultimately update and appoint any new committee members. Mike Arnolt was appointed to continue as Chair of the Elections Committee.

At this time, President Calkins tabled further appointments to allow for further review of all committees by present members, potential members and the President before final selections are established. A list of committees and their members will be supplied by President Calkins and will be included with these minutes.

Additional Item:

The U.S. Team selection process discussed in yesterday's meeting was reviewed. An alternative decision would be to include all eight qualifiers to be on the U.S. Team as the financial implications would be minimal. They would not be guaranteed an Olympic Festival or an international trip but they would be eligible for USOC aid. Discussion: Doug offered a suggestion that we establish a permanent procedure for non-festival years: Top 8 finishers in Singles and top 2 teams in Doubles to be available in the pool of athletes that the coaches could select from. Keith charged the U.S. Team committee with formalizing this decision-making process to be used in future non-festival years. Luke suggested we get feedback from the current U.S. Team and offer a plan of action at the October Board meeting. After further discussion, a motion was introduced to deal with the current situation here at Houston: For the purpose of selecting the U.S. National Team the top eight men and women from Houston (this year only) will qualify as team members for 1992-93. This will not mean they will be guaranteed an international trip. (m/s Carol Pellowski/Steve Lerner). Motion passed unanimously.

The meeting was adjourned at 10:10 a.m.

Masters Report: Luke will find out if the masters committee has appointed a second woman to the council. It was noted for the record that the dates for the USNSO Senior Olympics are June 12-18, 1993 in Baton Rouge. It was also noted that a date should be set for the 1993 Woman's Senior/Masters Invitational.

Regional Report: There was discussion in three areas: (1) Of eleven grants awarded this year only three have submitted progress reports. The AARA gives 25% of the award out without an initial progress report. It was noted that the grant system might need revision. (2) Concerning the metro-regionals: there was discussion about how to distribute the \$500. Possibly, we should offer the \$500 up front rather than the \$300/\$200 arrangement. (3) After a lengthy discussion of the bonus pool money for metro-regionals, the following recommendation was offered by the executive committee: For next year's metros the national staff should stick to the original plan as outlined for distribution of the bonus pool monies. (m/s Steve Lerner-Carol Fellowski) Unanimously passed.

Keith Calkins appointed the metro committee with Margo Daniels and Kevin Joyce to objectively evaluate metro performances for the purpose of distributing the bonus pool funds.

Fundraising: No action items to recommend.

Hall of Fame Report: After much discussion, it was felt there should be a revision of the Hall of Fame procedures. The executive committee felt the need to actively pursue these revisions so that the Hall of Fame selection process can become less complex and less passive. The committee noted that this is the responsibility of the board of directors to initiate this procedure.

Junior Development: No action items to recommend.

Intercollegiate Report: No action items to recommend.

PARI: No action items to recommend.

Elite Camp: No action items to recommend.

Referee Certification: No action items to recommend.

High School Nationals: No action items to recommend.

guidelines. After discussion of claims and payments for 1991 and 1992 it was noted that none of the claims involved "to and from" situations. All were on the court. Mike Arnolt expressed concern with possible coverage increases over the years.

GRANT REPORT

Kevin recommended that the states grant program should be readjusted to be in line with USOC procedures. (see page 55A, AARA State Grant Program). Doug asked if we should treat states like national governing bodies. He argued against this recommendation. A motion was made to change grant procedures to require state associations to receive first quarter payments only after justification of expenditures has been submitted and reported. This motion was amended to deal with hardship cases which would require seed money. (m/s Otto Dietrich/Mike Arnolt). The motion was defeated unanimously. Additional discussion: It was suggested that grant recipients be held to the letter of the law as far as distribution of funds. If this program needs revision it might be possible to include it in the future centralized funding procedures.

AUDIT REPORT

Ken Waugh presented the audit report in two parts: a set of recommendations concerning financial policies and procedures, and the actual financial statements. Concerning the financial statements, Ken offered the following opinions:

The books are presented in acceptable format, procedure wise. He felt that the association "looked like a business this past year". With a new computer, hard work on Melody's part - supported by Luke's guidance, records were the best ever. We went from a general ledger system, with lots of manual entries, to a new computerized system. This increased accuracy of reporting at all levels.

Ken visited with Steve and Melody yesterday (September 24). The budget for the year was done in the same format as the accounting system. We will be able to see meaningful numbers to compare expenses and revenue throughout the year. Ken reviewed the balance sheets with the following opinions: We have had significant growth. Overall, the numbers are larger, the finances have improved. We have no net worth, but it is a 1.4 million dollar business. There are cash flow problems. With no reserves, you constantly have to shuffle. Inventory was completed and everything was itemized for insurance purposes. Ken recommends the association try to build its net worth. Right now that figure is at \$15,181 - surplus for 92-93, net worth is (5000).

Ken reviewed the recommendations concerning financial policies and procedures listed on pages two and three of the July 2, 1992 notes.

ITEM ONE - Financial Policies and Procedure:

All the financial policies and procedures should be documented and put into a manual. (For staff turnover, training and B.O.D. information.) The B.O.D. should understand all the procedures.

US Team Report: Further Discussion: Rings - Do we want to go forward with funding for rings? Who should get them? After addressing this issue as a possible budgetary item it was noted that it is impossible to assume that you will win the world title beforehand. It was recommended unanimously by the executive committee that the board of directors consider approval to purchase rings for 16 people who were the official delegation at the 1992 world championships. Cost would be approximately \$8,000 and it was noted that finances are available. (m/s Carol Pellowski-Van Dubolsky) It was recommended unanimously that the board of directors allow the remaining team players and administrators the option to purchase rings. (m/s Doug Ganim-Steve Lerner)

Awards: No action items required.

Ball Selection: The executive committee recommends that Luke St. Onge pursue a four or five year agreement with Penn on the issue of a ball contract. (m/s Carol Pellowski-Steve Lerner) Passed unanimously.

Archives Report: No action items required.

Election Report: This report will be moved to the first day agenda. No action items required.

Constitution: The constitution has been updated to agree with previously established board of directors interpretations and recommendations. No action items required.

Rules: No action items required.

The meeting was adjourned at 12:15 a.m., 9/25/92.

Ranking Report: There was a review of the report that will be distributed to the general membership. The criteria listed in the report will be used to establish seeding for the national singles championship in May. The report should be revised to clearly state that there are only three chances to earn points to be used for seeding: 1992 nationals, 1993 states, and 1993 metros or invitationals.

Strategic Planning: A preliminary report was passed out for review. No action items required.

Outreach and Development: No action items required.

Sponsorship Report: No action items required.

Twenty-Fifth Anniversary: No action items required.

Ethics Report: It was noted that athletes need to submit their sponsorship in writing to the board of directors.

Program/Rule Book: Discussion: Should we have a program or a media guide? Can we sell a media guide? Do we change the size of the rule book? A 25th Anniversary supplement is possible. No action items required.

Publication Committee: No action items required.

Disabled Council: It was noted that a change in leadership is needed and they are no longer raising funds under the associations name. No action items required.

Women's Report: Jackie Gibson will be added to the women's council.

Media Report: It was noted that our on site coverage has suffered because of the growth of our magazine. Seventy-five percent of Linda's time is put into our brochures, etc., and we cannot send her out to a site a week ahead. She will compliment local media people on site. We need to address the possibility of a journalism major at a local college helping out in this area. No action items required.

International Games Report: No action items required.

US Team Report: We reviewed the events for this season and we will ask the US team committee to consider staff assignments for all of these events pending their approval.

Junior Selection Camp: (USOTC) August/September. Out of general funds or Peak Grants.

Elite Camps: (USOTC) June and December. (U.S. Team Camps). Peak Grants.

The Peak Grants are USOC generated funds offered to NGB's as financial aid committed to help prepare athletes for their competitions. Twenty one sports qualify. We are going after funds for the nine events listed above.

A recommendation was made to approve the purchase of rings (not to exceed \$500 each) for the team, commemorating the 1992 World Championships. (m/s Van Dubolsky/Margo Daniels) Passed 10-1

The final U.S. team business was a request by the board that the president write a resolution to express our appreciation to the entire U.S. delegation for their performance at the 1992 World Championships. (m/s Keith Calkins/Mike Arnolt) Passed unanimously.

CONSTITUTIONAL REPORT

(Pg. 181-210)

Otto and Keith reviewed the constitution, by-laws, and appendix A and B. Revisions in the constitution were noted as follows:

(page 188 of board manual) Article IV - Section 406 - Other Positions - A National Tournament Commissioner: Add statement number 4 to the job description: the national tournament commissioner is the chairperson of the adult metro-regional committee.

(page 188 of board manual) Article IV - Section 4046 Other position - B. National rules commissioner. Add an opening statement noting that the president recommends an individual for this position, and the board offers final approval for the appointment.

(page 189 of board manual) Article V - Section 501 Governing Bodies - A Board of Directors - number 2: change the number of B.O.D. from 12 to 13 in the first sentence. In the second sentence, change two of the twelve must be male and female representatives elected by U.S. team members to three of the thirteen.

(page 193 of board manual) Article IX - Section 903 Standing Committees: The opening paragraph second sentence: add the executive director to the statement. That person is also an ex official member of every committee. Also add a third sentence to this paragraph: any members appointed to councils or committees are subject to board approval.

(page 194 board manual) Article IX - Section 903 Standing Committees - letter A section, Awards: add to the last sentence the Peggy Stedding Award (the female athlete of the year).

(page 197 of board manual) Article IX - Section 903 Standing Committees - letter R: adult metro regionals: add to this paragraph the following sentences: This committee

States. IRF thanked the AARA for its continued support. Currently there are 86 member countries while 27 voting members attended this meeting. An immediate goal for IRF is to develop racquetball in Europe, with the military moving out, it is declining. The IOC does not look at on going activity in all its sports, as it ultimately chooses the medal sports. Australia came to the Worlds for the first time. The 1994 Worlds will be in Mexico and in 1996, they will be in Atlanta.

International Update:

Pac Rim: August 90% chance it is San Diego

Olympic Festival: July 22 - August 1, is in San Antonio, TX

Olympics: Status unchanged

Pan Am Games: 1994 Argentina. We are on the program as a medal sport.

World Championships: 1992 see the report in the magazine. **WE ARE THE CHAMPIONS.**

World Championships: 1996 to be held in Atlanta in conjunction with the Olympics.

PARA Olympics: 1992 in Barcelona

RACQUETBALL MAGAZINE

Linda presented an in-depth report of the magazine publication history, design, content, advertisements, revenues, and possible sponsorships. She also reviewed the guidelines for free lance writers, unsolicited submissions, text submission format, pro section updates, team Ektelon instruction series, and other specific traditional instructional inserts. After the review, the board commended Linda for her work. Doug emphasized the importance of the pro updates section for a total publication picture of racquetball. He stated that we needed to "service the void" that exists at this time in this area.

First day adjournment was at 5:10pm

The second day of meetings began at 8 am on September 26, 1992.

U.S. TEAM REPORT (Pg. 155-156-157)

Jim Hiser and Van Dubolsky presented the U.S. Team report. The following information was noted for the minutes.

There will be a new team handbook ready for national doubles in October. A letter will be sent to current team members asking for their input before the final printing.

A motion was presented that established the U.S. team qualifying procedure in a non Olympic festival year. The top eight finishers at the national singles would be members of the U.S. team for that 12 month period. The players who finished in the fifth through eighth positions would not be guaranteed a U.S. team competition. The 5 through 8 positions must be played out to establish the alternate positions. (m/s Van Dubolsky/Steve Lerner) Passed unanimously.

The U.S. Team Committee stated their position concerning the doubles qualifying procedures. The already established rule says that when the number one doubles team is broken-up (by injury, default, etc.), the remaining partner goes into the "player pool", and the number two doubles team should be used in competition. The committee felt this rule should be followed in future competitions.

The committee selected coaches and managers for the 1993 Olympic Festival:

Head coach: Jim Winterton

Assistants: Jerry Hilecher, Hart Johnson, Dot Fischl, Fran Davis

Managers: Carol Pellowski, Paul Henrichson, Margo Daniels, Neil Shapiro.

A team leader pool was established for the 1993 events including the Tournament of the Americas (April), the Pac Rim (August), the World Games (July), the Far East Challenge (June). The leaders will be Carol Pellowski, Paul Henrichson, and Margo Daniels. The position of team manager for these events will be selected once the position is advertised. An attempt will be made to recruit qualified people for this position. A specific job description with requirements will be written this month. The coach selection and team leader appointments required board approval (m/s Van Dubolsky/Otto Dietrich). Passed unanimously.

Jim reviewed the evaluation procedure that enables a U.S. team member to acquire a grant. A motion was made to accept the criteria as it was written. (m/s Van Dubolsky/Steve Lerner) Passed unanimously.

The committee reviewed Kaye Kuhfeld's August 27 memo to Jim Hiser regarding per diem for future team competition. A motion was presented to allow the per diem rates to be adjusted when necessary, depending upon the actual location of an event with a minimum of \$25.00 and a maximum of \$40.00. (m/s Carol Pellowski/Neil Shapiro) Passed unanimously.

U.S. Team and other related events were reviewed with respect to how they would be funded, number of players, coaches, etc., and approximate dates:

Pac Rim: (Hawaii or San Diego) August, 2 singles mens, 1 doubles womens, 1 team leader, 2 coaches. Funded by Peak Grants

Tournament of the Americas: (Bolivia) August, full team, 2 coaches, 1 leader, 1 manager. Out of general funds if no Peak Grant.

World Games: (Holland) July, 2 singles men and women, 1 coach, 1 leader. Out of general funds if no Peak Grant.

Far East Challenge: November, 4 men, 4 women, 2 coaches, 1 leader, 1 manager. Funded by Peak Grant.

European Challenge: June, juniors trip, 3 men, 3 women, 1 coach, 1 team leader. Funded by Peak Grants.

Coaches Development: (at USOTC). Funded by Peak Grants.

Otto described the criteria for the Joe Sobek and John Halverson and the presidential awards. The awards committee was charged with investigating and calling for the nominations of potential candidates for these awards over the next six months. No voting will take place until May.

HALL OF FAME REPORT - Part 2

(Pg. 101)

After a report from the Hall of Fame Committee and general discussion, from the board the following motions were offered:

The current Hall of Fame procedures and selection process will be eliminated (m/s Otto Dietrich/Van Dubolsky) Passed 9-0-2 abstentions.

The committee will develop an objective criteria for entrance into the Hall of Fame at the player level, with a concept which may be based on national and international titles and/or gold points in adults events, along with a minimum age requirement. They will also establish criteria for qualification as a contributor. (m/s Otto Dietrich/Mike Arnolt) Passed unanimously.

A motion was presented to empower the executive committee to adopt the Hall of Fame criteria based on the recommendations of the Hall of Fame committee, with a view towards identifying inductees for the May meeting.

The committee will make a recommendation that the junior council investigate a means of recognizing junior achievement. (Possible - a Junior Hall of Fame).

ARCHIVES REPORT

(Pg. 165)

Luke offered an update as to the continuing processes of recording the history of the organization (not the sport). The narrative interviews are almost finished and the chronological history from 1968 on is being put together at this time. The manuscript could be ready early in 1993.

OTHER BUSINESS

Housing location: The association made a fair offer to the landlord to purchase the property, and he said no. The lease is up on April 30, 1993.

There might be a possibility of moving into the Olympic House but not until 1994. Another possibility could be the Colorado Amateur Sports Authority Building.

PERSONNEL REPORT

Margo offered the following updates: Luke's contract will be presented within the next few months. The current contract expires December 31, 1992.

The personnel manual was produced and received for review by the board in May.

EXECUTIVE COOMITTEE MEETING OF MAY 18, 1992

p. 42 The estimate for shirts needs to be revised in order to be internally consistent. The court rental and the fees to the club were listed and counted separately even though they are in fact the same fee.

p. 43 The shirt totals need to be adjusted.

p. 51 The commissions paid and salaries are not shown. Overhead should also be allocated to the cost of publishing the magazine.

p. 55 The stringer income should be shown.

p. 56 Should the loan from the IRF President to build courts for the Pan American Games be shown here?

p. 60 Is the USQC contribution accurate or is it actually higher?

The Executive Committee unanimously approved the budget as amended and recommended that it be approved by the Board of Directors.

The Executive Committee unanimously recommended to the Board of Directors that Luke St. Onge be given the authority to pursue a major sponsorship contract with EDGE.

The Executive Committee unanimously voted to recommend to the Board of Directors that they empower Keith Calkins to identify a process for conducting background checks on individuals associated with our junior programs and that a recommended process be brought back to the Executive Committee for approval.

The Executive Committee unanimously voted to recommend to the Board of Directors that they approve the establishment of a committee to review the regional sites for 1993 and report back by June 1, 1992. It was recommended that the National Commissioner chair the meeting with Mike Arnolt and Steve Lerner on the committee.

The Executive Committee unanimously voted to recommend to the Board of Directors that they pass a motion mandating that any council or committee that is going to provide scholarships or awards outside the immediate realm for which they are responsible must have that award or scholarship approved by the AARA Board of Directors.

The Executive Committee unanimously voted to recommend to the Board of Directors that they approve the sending of the Junior Team to the World Championships.

The Executive Committee unanimously voted to recommend to the Board of Directors that they approve the parent's code of ethics. The possibility of trying to secure a female candidate for the

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

Their were sixteen countries represented at the Tournament of the Americas. There was some discussion regarding the conduct of some members of the team and the need to be diplomatic at all times. Fran Davis, Paul Henrickson, Steve Lerner and Jim hiser did an excellent job. The Board of Directors voted unanimously (m/s - Keith Calkins / Allan Seitelman) to approve

the sending of a full team to the Tournament of the Americas in Bolivia in April, 1993. The U.S. Team Committee will recommend the support staff.

The World Games are on schedule. The Board of Directors voted unanimously (m/s - Keith Calkins / Allan Seitelman) to approve

the sending of a full team of two men, two women and support staff to the World Games in Holland in July 1993. The U.S. Team Committee will recommend the support staff.

It is important to have continuity at the USOC. Racquetball currently has two votes out of 186. The Executive Committee has 17 people and racquetball has a shot at getting a representative onto the USOC Executive Committee in the nest Quadrennial. Luke St. Onge is already on four different committees. Luke St. Onge is on the task force looking at the Pan American Games. Keith Calkins if elected to be the American Amateur Racquetball Association representative to teh USOC will try to get on the Festival Committee. The Board of Directors voted unanimously (m/s - Keith Calkins / Allan Seitelman) to approve Keith Calkins as the American Amateur Racquetball Association representative to the USOC for the next four years. As a class A sport racquetball received over \$800,000 from the USOC last year. Being in the Pan American Games guarantees that we will be a class A member for a minimum of twelve years.

The PARC Congress met in Honduras on April 12, 1992. Paul Henrickson represented the American Amateur Racquetball Association at this meeting. This was a productive meeting. The PARC expressed its appreciation to the American Amateur Racquetball Association for all the support provided by us. The Confederation is getting stronger each year and our leadership is important as we approach the 1995 Pan American Games. The Board of Directors voted unanimously (m/s - Keith Calkins / Allan Seitelman) to ratify

the election of Keith Calkins as PARC President and Luke St. Onge as PARC Secretary General for the next four years. This approval also means that their travel to the PARC for this period is approved.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

p. 38 The Adult Regional budgets need to be changed to reflect the \$300 advance and \$200 compliance payments to the regionals. Is the number of entries accurate or is 250 too high.

p. 39 The AARA does not receive \$2.50 per entry from the junior regionals and there is no cash advance for shirts.

p. 41 The national singles page does not reflect the trade show income, it needs to show the actual number of shirts purchased and a more accurate estimate of the number of matches.

p. 42 The estimate for shirts needs to be revised in order to be internally consistent. The court rental and the fees to the club were listed and counted separately even though they are in fact the same fee.

p. 43 The shirt totals need to be adjusted.

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p. 56 Should the loan from the IRF President to build courts for the Pan American Games be shown here?

p. 60 Is the USOC contribution accurate or is it actually higher.

The Board of Directors approved the 1992/93 budget as amended by the Executive Committee. Steve Lerner will distribute a copy of the revised budget to the Board of Directors.

It was also recommended that the scholarship account be changed from a passbook account to an account that would return a higher rate of return. Steve Lerner will investigate the feasibility of moving this account.

The American Amateur Racquetball Association is attempting to secure a major sponsorship with EDGE. The Board of Directors approved unanimously (m/s - Allan Seitelman / Steve lerner) the motion that if the national Office is successful the Executive Committee would be empowered to accept this sponsorship.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

Allan Seitelman, John Foust and Otto Dietrich. Voting nay were Van Dubolsky, Doug Ganim, and Steve Lerner. Kaye Kuhfeld abstained.

if any members of Junior Team USA win money at this event then the money must be donated back to the team to support Junior Team USA activities. This position should be immediately communicated to the players before they leave the USA.

The current US Junior Team coaches were selected for only a one year term. We are presently advertising that applications are being accepted for consideration for the new term. So far four people have applied. Jim Hiser recommended that Hart Johnson be one of those selected since he has done a good job over the past year. The Board of Directors voted unanimously (m/s - Steve Lerner /Margo Daniels) that the President be empowered to select a Junior Team Committee as a sub committee of the U.S. Team Committee that will be empowered to select the coaches. The Board of Directors also discussed the situation regarding the conduct of the present Junior Team Coach - Stu Hastings. Since Stu had encountered some difficulty in carrying out the responsibilities of his position and his term expires this year anyway, Hart has been acting unofficially as coach and will be accompanying the team to Amsterdam. Stu Hastings was notified that he was relieved of his coaching responsibilities and had not responded to this letter.

The selection process for this year's Junior Team USA will be essentially similar to last year's procedures. The nominees will be announced at the banquet with the selection process taking place at the junior selection camp August 30-September 6, 1992.

The Board of Directors voted unanimously (m/s - Mike Arnolt / Steve Lerner) to adopt the Parent/Chaperons's CODE OF ETHICS. While directed at parents it also applies to coaches and other involved parties.

ELITE CAMP

The Elite Camp report was received and reviewed by the Board of Directors. Only action items required Board of Directors action. We were given only one week for the camp. We already have 143 applications in house for 33 slots. The instructors have to be PARI certified. Jim Hiser had also done a weekend elite camp in Oregon.

Due to the large number of requests to attend the Elite Camp and the limited number of openings it was suggested that two other staff people as well as the Chairperson of the Education Committee be involved in the selection process in order to relieve Jim Hiser from some of the pressure.

ITEM TWO - Tournament Fees:

This item related to metro rebates procedures.

ITEM THREE - Memberships:

Two year and five year membership payments should be deferred.

ITEM FOUR - National Publication:

Ken noted that this item was a considerable money loser. It should be noted that this figuring does not account for computing a part of the membership dues to the expenses of the magazine.

ITEM FIVE - Computer Accounting System:

Ken recommended that we purchase new software to upgrade our capabilities (from Profit Wise to Solomon III)

ITEM SIX - Amateur Status:

Ken recommended that separate liability accounts should be set up for each individual to eliminate the need for manual tracking of balances owed to each athlete. (This has already been implemented)

DIRECT QUESTIONS FOR KEN:

Mike Arnolt: Can we enter the budget in different ways?

Ken: Yes, with our new software and the figures from Luke it can be done. It will show the budget monthly and variances.

Mike: What about year to date vs. the same time next year?

Ken: The key would be to get the budget to coincide with the seasonability of the business. This year the budget and financial statement were done in the same format. Now we need to break it down month to month (and we can).

After Ken left the board reviewed the six recommendations suggested in the audit.

ITEM ONE - Luke said that the policies and procedures can be completed within a month and a half (around December 1st). Keith asked Luke to implement them upon completion.

ITEM TWO - Already implemented.

ITEM THREE - This will not be done this year. It was considered in the budget although not in the audit accounting procedures.

ITEM FOUR - The magazine numbers aren't as bad as they look with a consideration of pro-rating membership costs. Discussion - should the magazine stand on its own? It needs to be marketed. Should we attach dues to it? A long term goal is to build net worth, and it is a program that costs money. We need to get it to stand on its own.

Mike Arnolt introduced a motion asking the board to allocate a portion of the membership fees to be applied directly to the magazine. It died for lack of a second.

The scholarship committees voting choices were reviewed and discussed by the board and the following motion was presented:

In lieu of the results of the scholarship committee report, we will offer three scholarships at this time since there was a tie point wise for the 2nd and 3rd ranking position. (In the past, we had awarded only two scholarships in 1990, five in 1991). (m/s Otto Dietrich/Jackie P. Gibson) Passed 9-2

Final comments included that we recognize formally the fundraising efforts of those individuals and groups that have supported the scholarship program, and that we reach the goal of investing the funds in a way that allows an increase in the interest return on the money.

RECREATIONAL MEMBERSHIP REPORT

John Mooney presented this report which can be found on pages 50-51 of the board packet. John's comments, response, and inquiry to the program is growing. One problem of note is that once clubs sign-up, its hard to get recreational members signed up. I.R.S.A. is behind this program 100%, and an arrangement with them to promote it needs to be finalized. Doug pointed out that program directors need to be educated and they may need incentives to sell it themselves. It was felt that by providing additional resources, including a "dog and pony show" for presentation of the plan to potential buyers, this program could really take off. There is a slide show in the works that will review the entire AARA operation. This should help. Also a promotional package from EDGE will help. EDGE has created a handicap system and a ladder. If a club fulfills its obligation to hang it up, EDGE will pay the \$100 entry fee into the program.

The Board of Directors issued a directive to Luke St. Onge to provide support and services to the recreational membership program and to evaluate it by the next board meeting.

MASTERS REPORT

The 1993 Senior Olympics for 55+ will be held June 12-18 in Baton Rouge, LA. A date and site for the 1993 Women's Senior/Master Invitation should be set. Luke will find out if the master's committee has appointed a second woman to the council.

INSURANCE

This discussion took place under the agenda item #9, regional and grant committee report.

It was noted that we were reviewing the possibility of obtaining another carrier for our liability insurance. A.W. Lawrence and Company, Inc. quoted a figure close to \$10,000 as an annual premium -vs- the \$40,000 we have paid with Panol. This is the same coverage except the travel liability to and from an event. John Gaskill left Panol and now heads up A.W. Lawrence. This agency complies with USOC

EXECUTIVE COOMMITTEE MEETING OF MAY 18, 1992

position was discussed. The issue of prize money at the ~~Amsterdam~~ ^{with prize} tournament, we are sending a Junior Team USA was discussed.

The Executive Committee unanimously voted to recommend to the Board of Directors that they approve a motion to maintain the present ranking system but that a concerted effort should be made to make the present system more accurate.

The Executive Committee discussed the need to pay the National Commissioner when he/she supervises the various tournaments. No position will be taken until the presentation is made.

The Executive Committee unanimously voted to recommend to the Board of Directors that they approve the blue ribbon study regarding the magazine and the ability to offer subscriptions to the magazine at a cost no lower than the membership cost.

The Executive Committee unanimously voted to recommend to the Board of Directors that they approve the negotiation of a contract with Video Sports.

The Executive Committee unanimously voted to recommend to the Board of Directors that they recommend that the National Masters Association maintain a level of at least two females on their Board of Directors and that a minimum of two women be part of the Masters Council.

The Executive Committee unanimously voted to recommend to the Board of Directors that they support the IRF position regarding disabled athletes participation at the World Championships. Uniforms will be provided to a maximum of three disabled athletes unless it is a medal sport at the World Championships. They would still have to pay their own expenses.

The Executive Committee unanimously voted to recommend to the Board of Directors that they approve all the motions submitted by Keith Calkins on pages 312 and 313 of the Board of Directors packet regarding the Olympic/Pan American/International Committee.

The Executive Committee unanimously voted to recommend to the Board of Directors that they approve the motion that a strategic planning meeting be held. We will try to secure outside funding.

The Executive Committee unanimously voted to recommend to the Board of Directors that they approve the centralized funding document as a possible evaluator for centralized funding.

The Executive Committee unanimously voted to recommend to the Board of Directors that they approve the establishment of a blue ribbon committee to plan for the 25th anniversary of organized racquetball.

The meeting was adjourned at 11:20 pm.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

NATIONAL SINGLES REPORT

The national singles report was received and reviewed by the Board of Directors. Only action items required Board of Directors action. The tournament is progressing nicely.

The Board of Directors then discussed the number of and remuneration for floor managers at the various events. The floor managers do not receive per diems. However, they do receive the allotted pay room and air fare. The floor managers and schedule are selected by the National Commissioner. It was further agreed that the National Commissioner can be a paid floor manager. The Board of Directors also voted unanimously (m/s - Mike Arnolt /Otto Dietrich) to accept the new guidelines as proposed by the national Commissioner. Margo Daniels will write up these guidelines and distribute them to the Board of Directors.

CONSTITUTIONAL CHANGES

The constitutional changes report was received and reviewed by the Board of Directors. The constitutional amendments were presented for informational purposes only. They will be presented officially to the American Amateur Racquetball Association Board of Directors for vote at the October meeting. Some of the issues that still need to be resolved include

p11. defining excused absences;

p. 12, does the female athlete representative count as part of the minimum female count, and if not the language should be re-written to indicate that a minimum of two female members are required in addition to the female athlete representative. If only one representative is added then the minimum requirement of 20% female may include the requirement to have three female members;

p. 12 are there two or one athlete representatives. If there are two athletes added procedures to define which athlete is added to the Executive Committee must be developed.

There were several comments regarding the committee structure which were recorded by Otto Dietrich. The possibility of having more than one year between terms of office for Board of Directors members was discussed and referred to the election committee for further study.

LONG RANGE PLANNING

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

The rulebook was produced electronically for the first time. This will allow changes to be made much more readily. The Board of Directors voted unanimously (m/s - Van Dubolsky / Carol Pellowski) to accept the Executive Committee's recommendation that

the American Amateur Racquetball Association publish the rulebook as soon as possible after the rules are changed in May based on sponsorship commitments and that billing can not occur until the rulebook is printed.

The media office continues to develop the tournament applications and support the major events.

OUTREACH COUNCIL

The outreach council report was received and reviewed by the Board of Directors. Only action items required Board of Directors action. Mike Carter submitted the outline for a pilot project which was approved unanimously (m/s - Doug Ganim / Steve Lerner) by the Board of Directors.

MASTERS COUNCIL

The masters council report was received and reviewed by the Board of Directors. Only action items required Board of Directors action.

Ivan Bruner provided an overview of master's activities and reported that they were trying to establish a masters international competition.

The Board of Directors voted unanimously (m/s - Ivan Bruner / Allan Seitelman) to recommend that the masters Council add one more woman to the council thereby making a total of two. It was further recommended that they maintain this minimum level in the future.

The Board of Directors also recommended unanimously (m/s - Mike Arnolt / Otto Dietrich) that the National Masters Racquetball Association Board should have a minimum of two females as members.

WOMEN'S REPORT

The women's report was received and reviewed by the Board of Directors. Only action items required Board of Directors action. The Women's Council remains active primarily in its involvement with the WPRA, the Women's Sports Foundation, National Girls and Women in Sports and the USOC Task Force on Women.

EXECUTIVE COMMITTEE MEETING
VIA CONFERENCE CALL
2:00 P.M. (E.S.T.) NOVEMBER 23, 1992

Members Present:

Keith Calkins, Carol Fellowski, Van Dubolsky,
Otto Dietrich, Doug Ganim, Luke St. Onge

The meeting was called to order by President Calkins at
2:05 p.m.

The purpose of the meeting was to review major financial
cutbacks (see enclosed lists) and the recommendations being
presented by the national staff to adjust the annual budget
to accomodate the projected shortfalls.

Luke asked if everyone had reviewed the information.

Otto called attention to a few math errors on the third
page enclosure: (shortfall 246,000 to 247,000) (247,000-
163,725 = 83,275 total shortfall, not 73,275).

Keith mentioned that he and the Executive Director had
reviewed each item extensively.

Otto asked if the column of additional revenues (see page
three) were items over and above our budget projections.
Luke said that they were. He also mentioned that the
"insurance" revenue figure as well as the "nationals" would
be the result of cost-cutting rather than added revenue.
(Insurance is a reduced expense and "nationals" include
operations at the intercollegiates, the high schools and
the national singles.

Keith asked Luke about the "timeliness" of hiring a new
full time employee at the same time as the occurrence of
these shortfalls.

Luke responded by noting that the increased advertising
revenues the position will generate on a full-time rather
than part-time basis as well as the additional sponsorships
obtained will produce the desired results and validate the
appointment.

Keith asked Luke to review staff functions and the
generation of revenue in the future if shortfalls continue.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

PARI

The PARI report was received and reviewed by the Board of Directors. Only action items required Board of Directors action. PARI continues to be a successful program. The course is in the process of being revised to include more mechanics. There are approximately 270 people who have successfully completed the certification process. The mailing list is 715 individuals.

REFEREE CERTIFICATION

The referee certification report was received and reviewed by the Board of Directors. Only action items required Board of Directors action. The proposed international rule changes were provided to the Board of Directors for their information.

Approximately 530 players have become certified with 21 Level 3 referees. The states need to push this program a little more. The Board of Directors voted unanimously (m/s - Doug Ganim / Steve Lerner) to

strongly recommend that all State Board members, State Presidents, Metro and Junior Regional/State Directors, and other players holding office at the state or national level be certified referees.

HIGH SCHOOL REPORT

The high school report was received and reviewed by the Board of Directors. Only action items required Board of Directors action. The high school championships was very successful with 125 entrants and a televised finals. The local organizing committee is aware that they have to raise funds locally in order to televise next year's event.

The new Optimist High School Program is not complete yet. However, if it proves successful it could become a very valuable program for the American Amateur Racquetball Association.

RANKING REVIEW

The ranking review report was received and reviewed by the Board of Directors. Only action items required Board of Directors action.

MINUTES OF THE MAY, 1992 AARA BOARD OF DIRECTORS MEETING

RECREATIONAL MEMBERSHIP

John Mooney provided the recreational membership report which was received and reviewed by the Board of Directors. Only action items required Board of Directors action. Approximately 100 clubs have been signed up into the program. We are currently allowing clubs who sign up to enroll 100 members as recreational members without the \$3.00 charge. We received 200 responses to the wrap-around program. Follow-up is being conducted with these clubs. Five club newsletters have been developed to date. It is anticipated that we will have 20,000 recreational memberships next May.

SCHOLARSHIP COMMITTEE

The Scholarship Committee report was received and reviewed by the Board of Directors. Only action items required Board of Directors action. We need to look at methodologies to maximize the return on our investment. The committee will be submitting names to the Board of Directors in October for their consideration.

INTERCOLLEGIATE REPORT

The intercollegiate report was received and reviewed by the Board of Directors. Only action items required Board of Directors action. The Intercollegiate Nationals were held in Ohio and were very successful. The collegiate council seemed to be satisfied with the event. More and more teams are entering with uniforms and coaches. This year approximately 50 schools participated. The president of the ACRA challenged the council to generate more memberships and become a more active body. The ACRA was disturbed that Oregon received as much grant money as the ACRA to develop collegiate programs. The council would like to schedule another meeting in the Fall in Colorado Springs.

The ACRA minutes were reviewed and accepted. This does not mean that any action items contained in their minutes were approved. Each of the action items would have to be approved separately. The Board of Directors requested that the ACRA minutes be provided to the American Amateur Racquetball Association on a more timely basis.