#### BOARD OF DIRECTORS

#### AMERICAN AMATEUR RACQUETBALL ASSOCIATION

#### **ELECTION MEETING**

Minutes - May 25, 1986

The meeting was called to order by President Paul Henrickson at 8:25 am on Sunday, May 25, 1986 at the Hyatt Regency in Houston, Texas. In attendance were Paul Henrickson, Jim Hiser, David Anderson, Mike Arnolt, Keith Calkins, John Denley, Steve Ducoff, Van Dubolsky, Cathie Frederickson, Judi Schmidt, Al Seitelman, Garner White, and Executive Director Luke St. Onge. No one was absent.

Mr. Henrickson announced that this meeting, in accordance with the Constitution of the AARA, was being held solely for the purpose of electing officers. The following offices were to be filled: President, Secretary, Treasurer, National Commissioner and National Rules Commissioner.

Nominated for President were Dave Anderson (Arnolt/Frederickson), Van Dubolsky (Schmidt/Hiser), and Steve Ducoff (White/Seitelman). Elected to the President by secret ballot was <u>Van Dubolsky</u>.

Dave Anderson was elected to position of Treasurer. Al Seitelman was elected to position of Secretary. Cathie Frederickson was elected to position of National Commissioner. Mike Arnolt was re-elected to position of National Rules Commissioner. All of these positions were elected by acclamation.

Outgoing President Paul Henrickson thanked the Board for the privilege of having served as President and vowed to continue supporting the organization in years to come.

Special meeting was adjourned at 9:15 am with the agreement that a special meeting would be held under President Van Dubolsky immediately. The new Secretary, Al Seitelman, will keep the minutes of that meeting.

Respectfully submitted,

Dans M and

David M. Anderson Secretary/Treasurer

#### OTHER BUSINESS

A The consensus of this Board is that rebate revenues should be sent to the States, within two weeks of the end of Quarter.

A poll of the Board, to determine priority, was undertaken based on the attached list. Awarding 10 points for first, 9 for second, etc.

The top ten priorities are:

RANK		ITEM #	ITEM	
#1		-	Membership Increase	100
#2		20	Gain Class A Status	60
#3		25	Expand Sponsors	59
#4		26	State Directors Seminar	53
#5	tie	18	Improve Quality of Racquetball in Review	36
		5	Improve Special Interest Groups	
#7		2	Increase State & Regionals Participation	31
#8		4	Establish Non-Profit Organization in Each State	29
#9		8	Expand Media Coverage	20
#10		16	Increase Support From Racquetball Manufacturers	: 19

Meeting was adjourned at 4:35 p.m.

- 3. That the European Federation will provide room and board once the team is in Europe.
- 4. That the AARA pay from special funds (not the general funds) for costs of travel in Europe and all expenses for the AARA official delegate and U.S. Team Coach;
- It is estimated that the cost to the AARA will not exceed \$5,000.
   The meeting was adjourned at 1:49 P.M.

Schmidt voting in favor of the motion

out of court rule

voted down 4-0

receiving position

voted down unanimously

doubles teams changes

passed unanimously

add regular 8&under to Regional and National

passed unanimously

events

add mixed doubles to the Junior Nationals

passed unanimously

add 75+ division to the National Championships

passed unanimously

#### **NEW BUSINESS:**

The Board of Directors discussed the creation of a Senior Editor position. It was postponed until Sunday.

The meeting adjourned at 5:45 pm.

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SUNDAY MAY 24, 1987 AARA BOARD OF DIRECTORS MEETING

#### Attendees:

Van Dubolsky Jim Hiser Allan Seitelman John Foust Mike Arnolt Judi Schmidt

Luke St. Onge

The meeting was called to order by Van Dubolsky at 8:05 am. The purpose of the meeting was to elect new officers. The only office open was the position of Vice President. Jim Hiser was nominated by Allan Seitelman and seconded by Judi Schmidt. He was re-elected unanimously.

The meeting was adjourned at 8:20 am.

President Van Dubolsky immediately called the Board of Directors back into session at 8:21 am.

racquetball.

The Council will once again meet in Michigan in August to map out 1988's approach. I will have a full accounting of the Intercollegiates and the ACRA's financial position after that meeting.

The Board of Directors authorized the issuance of a letter of appreciation to be sent to the Intercollegiate Council thanking them for their efforts.

PROFESSIONAL ASSOCIATION OF RACQUETBALL INSTRUCTORS:

The program has gotten off the ground thanks to the efforts of Connie Peterson. The Board of Directors authorized the issuance of a letter of appreciation to Connnie Peterson thanking her for her efforts.

#### THE MEETING WAS ADJOURNED AT 6:05 PM

The second day of meetings was convened to order by Van Dubolsky on May 20, 1987 at 8:05 AM.

Allan Seitelman provided the Election Report. Response to the ballot in Racquetball in Review was extremely slow. The feasibility of including the ballot with the national application was discussed. A motion to add the ballot to the national application so that players can vote when they send in their paid entry form (m/s - Judi Schmidt/Mike Arnolt) passed unanimously with as abstaining.

The nomination procedures were discussed. The Board of Directors voted 4-2 to amend the election procedures as follows:

- 1. To permit the Nominating Committee to recommend for nomination a number equal to or at most one more than the number of candidates to be elected.
- 2. Each member of the Nominating Committee is permitted to vote for one or more candidates up to a maximum number which is equal to the number of positions open
- Candidates, in order to be nominated must receive a majority of the votes cast.
- Ballots will continue to be cast until a slate of candidates that conforms to constitutional requirements is established.

The Board of Directors unanimously passed the motion (m/s -Dave Anderson/Keith Calkins) that the Board nominees should be highlighted on both the ballot and in Racquetball in Review as the official nominees in a manner deemed appropriate by the Nominating Committee.

#### EXECUTIVE BOARD MEETING November 25, 1986 12:01 P.M. VIA CONFERENCE CALL

#### IN ATTENDANCE

Van Dubolsky, President

Jim Hiser, Vice President

Allan Seitelman, Secretary

Dave Anderson, Treasurer

Luke St. Onge, Executive Director

The first agenda item was a discussion regarding the California American Racquetball Association Executive Board meeting and the appropriate position for the AARA to implement.

Van Dubolsky started the meeting by summarizing his discussion with Mort Rothbard. Van indicated that CARA indicated that they do not intend to take any further action regarding our presentation. Mort stressed that they indicated they feel that they are not disaffiliating just that they cannot send any membership dues to the National Office, Mort also indicated he would like to attend an AARA Board of Directors meeting. Van told him that the AARA Board meetings are open for any AARA member to attend. We will send him a letter officially inviting him to our next Board meeting.

In addition, Mort indicated that as a club owner, he is disappointed that we continually support the YMCA by allowing them to host the National Singles. He would like the opportunity to bid on being the next site for the Nationals.

Mort indicated that CARA has received inquiries from other states including someone from New York. Al Seitelman indicated that he had no knowledge of anyone from New York contacting California.

Dave Anderson proceeded to relate his conversations with Clint Koble, Dave Keyes and Ed Martin regarding the situation. He felt that the AARA should offer a compromise position that would be in the best interests of all parties involved. We should possibly offer an amnesty period in order to allow CARA to get back on its feet financially and time for CARA to institute corrective measures.

Luke St. Onge indicated that he agreed with this position and that we should help "state associations facing problems."

At 12:35, Van Dubolsky had to leave the telephone meeting. He indicated that if favorable to the rest of the Executive Board, he will cast his vote for a conciliatory position, and that he was casting his vote in support of hiring John Mooney.

#### REGIONAL AND STATE DIRECTORS SEMINAR

Details of the seminar was discussed. The dates are still flexible, and the costs will be dependent on whether we are awarded the grant.

The Board passed the following motion 9-0, with Dave Anderson abstaining (M/S - Allan Seitelman, Jon Denley):

#### MOTION

That the AARA proceed with the State and Regional Seminar regardless of the status of the grant application. If necessary, the AARA will pay for meals and housing at the OTC. The maximum expenditure that the AARA can expend on this is \$2,500.

If the grant is not received, the States will be asked to cover the airline expenses.

#### U.S. NATIONAL COACH

Ed Martin's resignation as National Team Coach was discussed, especially regarding his involvement in CARA's disaffiliation and his motion passed 7-0, with Dave Anderson, Cathie Fredickson and Keith Calkins abstaining (M/S - Mike Arnolt, Jim Hiser):

#### MOTION

A Any action concerning Mr. Martin's resignation be tabled, and that the Executive Committee be charged with examining the performance of Mr. Martin as Coach. The Executive Committee shall make out-of-season recommendations to all Board members for action.

A second motion was passed 8-0, with two abstentions by Jim Hiser and Dave Anderson (M/S - Allan Seitelman, Keith Calkins):

#### MOTION

A That the Executive Committee be charged with the responsibility of investigating the performance and loyalty of AARA officers associated with CARA, and that an out-of-season report be sent for action to all Board members.

#### INTERCOLLEGIATE REPORT

The Board is interested in promoting intercollegiate racquetball. Cathie Fredickson reported that the ACRA wants to have more communication with the Board, but that they would like to have greater control over the National Intercollegiate Championships.

American Amateur Racquetball Association, Inc. July 18, 1986 Page 2

Our examination, including the study and evaluation of the Association's system of internal accounting control that was made for the purposes set forth in the first paragraph of this report, would not necessarily disclose all weaknesses in the system because it was based on selective tests of accounting records and related data. Such study and evaluation disclosed no conditions that we believe to be material weaknesses. However, we present for your consideration the following comments and suggestions relating to internal controls, accounting procedures and financial matters.

#### Financial Policies and Procedures

We recommend the Association document its various financial policies and procedures in writing and that future revisions to the procedures be approved by the Board of Directors. Examples of items which would be included in such a document are as follows:

- \* Internal control
- \* Cash management
- \* Distribution of financial information
- \* Expense advances
- \* Payroll procedures
- \* Budget process

#### Cash Accounts

The Association's cash accounts had not been reconciled for several months. We recommend that bank reconciliations be prepared by the tenth day of the following month.

#### Filing System

Paid invoices are filed by month but not in any particular sequence. We recommend the invoices be filed monthly in check number order and that fasteners be used to maintain the files in an orderly manner.

#### In-Kind Contributions

No records have been maintained for corporate in-kind contributions. We recommend that invoices be obtained for all equipment and uniform contributions. Corporate sponsorship revenue should be recorded along with the corresponding tournament expense.

#### Classification of Expenses

During the year ended May 31, 1986 there were numerous misclassifications of expenses. We recommend that a general ledger

#### WORLD CHAMPIONSHIPS, USOC, TOURNAMENT OF THE AMERICAS, EUROPEAN TOUR, PAN AMERICAN CHAMPIONSHIPS AND PAN AMERICAN GAMES

Keith Calkins provided this report. The World Championships held in Orlando were extremely successful, and the U.S. continues to maintain a strong presence. Keith Calkins was elected President of IARF. Hamburg, Germany will be the site of the 1988 Work Championships.

Keith Calkins and Allan Seitelman invited all Board of Directors to attend the USOC House of Delegates meeting in April, 1987 if their schedules permit. The items of interest to us were presented. Bowling may be designated a demonstration sport in the 1988 Olympics.

A Pan American Confederation was created, and they have established a tournament schedule.

The two tournaments are the Tournament of the Americas, to be held in Caracas, April 11-13, 1987 and a Pan American Championship (September, 1987, Colorado Springs, Colorado).

We need 18 National Olympic Committees in the Americas to recognize their National Racquetball Federations in order to be added to the Pan American Games. The projected European Tour was discussed. It is felt that this is also a critical tour, in order to establish the groundwork for possibly having racquetball included in the 1992 Olympic Games. If we do not receive the USOC grant, the European Federation has agreed to cover meals and lodging.

The Board approved the following motion (M/S - Steve Ducoff, Allan Seitelman) by a vote of 9-1 with Jim Hiser voting no.

- The AARA send a team of two players and one coach/administrator, to the Tournament of the Americas. This shall be of a higher priority than sending a team on the European Tour.
- 2. The AARA send a team of 10 players, coach and administrator on a European Tour. Both of these tours are approved as long as their is no cost to the General Fund.

The projected cost for sending a team to the Tournament of the Americas is \$3,600.

A Luke St. Onge requested assistance in managing the finances of the teams as well as other items regarding tours or continental competitions. This responsibility was assigned to the Olympic Pan Am Committee.

The following motion passed unanimously (M/S - Allan Seitelman, Steve Ducoff).

#### MOTION

Olympic Pan American Committee shall be responsible for selection of team, fundraisers, and other relevant issues. They will be expected to develop immediate procedures for the 1987 Tournament of Americas and the European Tour.

#### MOTION

- The nominees selected by the Board of Directors will be highlighted as official nominees - passed 6-1 with Steve Ducoff voting No (M/S - Allan Seitelman, Steve Ducoff).
- A 200 word statement from the candidates will be printed in Racquetball In Review in conjunction with the ballot - passed unanimously (M/S -Allan Seitelman, Steve Ducoff).
- 3. Members can only vote through Racquetball In Review and at the Nationals until 5:00 p.m. Friday. However, members in good standing at the time that the Racquetball In Review mailing list is generated, and who do not receive their copy of Racquetball In Review, can request a ballot from the National Office passed 5-2 with Jon Denley, Keith Calkins voting no (M/S Dave Anderson, Allan Seitelman).
- 4. The nominating procedures would be modified as follows (M/S Allan Seitelman, Dave Anderson):
  - a. Candidates in order to be nominated have to receive a majority of the votes cast - passed unanimously.
  - b. Each member of the Nominating Committee is allowed to vote for up to one more candidate than the number of positions open (passed 4-2 with Dave Anderson, Steve Ducoff voting No, Keith Calkins abstaining).
  - c. Ballots will continue to be cast until a slate of candidates that conforms to constitutional requirements is established. (Passed unanimously)
- 5. Nominated as candidates for the Board of Directors:

Jim Hiser, Van Dubolsky, Mike Arnolt, Ivan Brunner, John Faust

Other points of discussion included: the impact on the General Membership meeting if all votes have to be cast prior to the meeting, that the winners will be announced at the General Membership meeting, and means to increase attendance at the General Membership meeting. Holding a dance right after the Membership meeting was one suggestion; that if a candidate does not submit the 200 work statement that the National Office should not write it for that person; and possible alternative methods.

A The Election Committee will analyze the whole procedure including such issues as Regionalization, the number of candidates that should be nominated, the method of voting, etc.

#### PROCEDURES MANUAL

- A The Board reviewed an updated copy of the procedures manual. It was requested that the effective date of issuance be placed on each issuance.
- A Allan Seitelman will update the procedural manual regarding election procedures.

American Amateur Racquetball Association, Inc. July 18, 1986 Page 3

be prepared monthly and transactions reviewed by the Executive Director for any misclassifications.

\* \* \* \* \*

The preceding comments are based on observations made incident to our normal auditing procedures. Because our comments are not based on a special study of the matters covered, further evaluation of our suggestions may be necessary on your part as a basis of implementation.

If you have any questions regarding any of the above comments, please contact us. We will be pleased to assist you in any way with respect to these or other matters.

Yours truly,

Waugh & Associates, P.C.



#### CALIFORNIA AFFILIATION

The American Amateur Racquetball Association Board of Directors has approved the final agreement between the American Amateur Racquetball Association and the California Amateur Racquetball Association.

Yes ---- 8 No ---- 2 No Response - 1



#### MANUFACTURERS REPORT:

Jim Hiser and Luke St. Onge provided an update regarding the status of the racquetball manufacturers. Head recently joined the RMA and the RMA recently received a \$37,000 grant from SGMA for grass roots development purposes. They will use a portion of this grant to pay for the court time costs at the Junior Nationals.

Luke St. Onge was directed to investigate the possibility of the AARA submitting a proposal to the RMA to operate programs for them.

The negotiations with Dodge concerning their interest in becoming a national sponsor is ongoing and involves more than just a casual interest on their part. A decision by the end of June, 1987 is a distinct possibility.

It was clarified that the AARA has an open invitation to attend all RMA meetings.

#### CALIFORNIA SITUATION:

The California State Association is complying with the requirements for a State Chapter and will begin forwarding membership funds on July 1, 1987.

#### STATE AND REGIONAL SEMINAR:

Allan Seitelman provided an overview regarding the 1987 Seminar. It was an excellent program and should be continued. The Board of Directors unanimously approved the 1988 budget plan for the State and Regional Directors Seminar (m/s - Allan Seitelman/Garner White). This involves the States paying the air fare for their state directors and the AARA paying for the air fare for those Regional Commissioners who are not state directors.

#### RPM CONTRACT:

The Board of Directors has some reservations concerning the reliability of RPM to meet its tournament commitments. The Board of Directors unanimously approved (m/s - Mike Arnolt/Garner White) the motion that that AARA not sign an agreement with RPM at this time but to draft a contract for next year and review their past performance in order to determine if we should sign it at that time.

#### AARA VISA CARD:

We have signed an agreement with Trans National on the Visa Card. Trans National is currently making up the card and the full mailing will go out in June to the full membership. We expect to realize \$4,000 off of the first year. Also, the card offer will be made in all new membership kits as well.

#### RULEBOOKS, PROGRAMS, ETC.:

The present contract continues in force for one year since we did not exercise our right of cancellation within the allotted timeframes. Therefore, no action is required at this time.

#### HALL OF FAME REPORT:

Allan Seitelman was appointed chairperson with Jim Hiser and John Foust added to the committee.

An extensive discussion on the need for and methodology to follow in formalizing the Hall of Fame. The selection criteria was briefly discussed. The option of including professional players was analyzed. The committee will prepare a report for the October meeting.

#### RACQUETBALL IN REVIEW:

The motion (m/s - Judi Schmidt / John Foust) to create a senior editor position with a budget of \$175 per issue in order to improve the quality of Racquetball In Review passed unanimously. Linda Mojer was appointed to this position.

#### OTHER BUSINESS:

The assault on Jim Hiser at the Saturday night party after the banquet and actions to undertake was discussed. It was decided that Van Dubolsky and Allan Seitelman will talk with the offending party to convey the seriousness of the matter and future implications.

The meeting was adjourned at 10.35am.

qualifying tournaments to the Nationals thereby eliminating the need for those players to play in the Regional Championships.

The Executive Board recommended the approval of the H.S. National Championship proposal and the new holiday schedule for the office.

The proposed rules were discussed with no recommendations to be presented to the Board of Directors.

#### AARA GOALS AND OBJECTIVES

June 1, 1985 - May 31, 1987

- 1. Increase the number of individual dues-paying Members to 37,000.
  - 2. Increase participation in State and Regional events.
- 3. Maintain a working relationship with the professional arm of the sport.
- 4. Assist State organizations in establishing legitimate non-profit organizations governing amateur racquetball. A minimum of two (2) new organizations will be formed this year.
- 5. Improve the functioning of special interest groups within the sport of racquetball through Junior Council, Intercollegiate Council, Women's Council, Masters Council, Military Council, Court Club owners, disabled, and seniors.
  - 6. Improve relationship with RB manufacturers.
- 7. Expand current programs and develop new ones in the following areas:
  - A. Military
  - B. Juniors
    - 1. Increase number of DP/Penn teams by 15.
    - 2. Develop "Junior Handbook."
  - C. Intercollegiates (from 4 to 7?)
  - Expand media coverage of RB events.
- 9. Expand coverage of AFHS ranking system resulting in 28,000 ranked players, \_\_ states reporting rankings, and \_\_ tournaments entered.
- 10. Develop a teaching certification and ranking proposal for Board approval at the May 1986 Board meeting. Have the teaching certification program in place by September, 1986.
- 11. Facilitate expansion of the Referee Certification program from approximately 200 to 400. Develop a Cassette teaching aid and Case book.
- 12. Expand U.S. National Team exposure and programs. Develop a written biography of each member with picture. Develop formal marketing program for team players. Plan and conduct 2-week tour of Europe in September or October 1986. Plan and conduct Pan Am Racquetball Games in Colorado Springs (May or September 1987).

School Championships be awarded to St. Louis under the direction or Rick Lukasek.

The St. Louis High School program was very successful and the AARA being a part of it, was instrumental in its success. Special recognition should be given to Rick Lukasek by the Board. Rick is currently writing a sequel handbook for national high school programs to be available this fall.

The Junior Nationals promise to be the best yet. The Local Organizing Committee at Sawmill has done an outstanding job.

#### MASTERS REPORT:

Overall, the masters movement has been very successful. The Board reiterated its position that the Regional Championships are the only qualifiers for the US National Championships and that invitational tournaments, however important, cannot take the place of the Regionals.

The Board of Directors authorized the issuance of a letter of appreciation to the Masters Council.

#### SENIORS COUNCIL:

The Senior Council is in the process of reorganizing under the direction of Gary Mazaroff.

The Board of Directors authorized the issuance of a letter of appreciation to the Seniors Council.

#### WOMENS REPORT:

There has not been much change in this area since the October meeting. Judi Schmidt volunteered to work in this area.

#### MEDIA REPORT:

We reached over 160,000,000 verifiable people through the five national events. The AARA recently retained Sportswire at \$150 per issuance to help obtain media coverage.

The Board of Directors authorized the issuance of a letter of appreciation to be sent to Cathie Frederickson thanking her for her efforts.

#### INTERCOLLEGIATE REPORT:

Intercollegiate racquetball truly came into its own this year. It began with an Intercollegiate Council Meeting held in Michigan. The Council headed by Neil Shapiro designated development areas and did extensive planning for the Nationals as well as team development by reaching the college campus'.

The US Intercollegiates, designated as the World Championships by the IARF included over 40 universities and over 400 players. Excitement and interest in the team event was extremely high - the highest that we have seen in

expenditures for the Elite Camp passed unanimously (m/s - Mike Arnolt/Dave Anderson).

#### RACQUETBALL IN REVIEW, PROGRAM, RULEBOOK:

Action on the rulebook and program was postponed until Sunday. The feasibility of hiring an editor to coordinate the material in Racquetball in Review was discussed.

The Board of Directors unanimously approved the following motion (m/s -Mike Arnolt/Keith Calkins): that the Executive Board recommendations to continue negotiations with National Racquetball for the AARA to assume their total fulfillment subject to approval by the USOC be accepted.

#### REGIONAL REPORT:

Overall the Regionals were very successful. The following two motions were approved unanimously:

- Eliminate Region 13 by moving Wyoming to Region 12 and Montana to Region 15 (m/s - Garner White/Keith Calkins)
- 2. In order to participate in the National Singles Championships (Jr. or Adult) a player must play in the appropriate Regional Championships. he only exceptions will those unable to play in the Regionals due to medical reasons or personal tragedy (m/s - Jim Hiser/Mike Arnolt) Documentation must be submitted to the Regional Director who will forward the request to the National Championship tournament director. Reigning National Champions and participants in the Intercollegiate Championships if their home Regional Championships are scheduled on the same weekend as the National Intercollegiate Championships will be exempt from this ruling. Other rules regarding the requirement for eligibility to the National Championships will remain in force.

Medical Documentation must include diagnosis, specific reasons why player cannot play, when player can be expected to resume playing and other supporting details.

Personal Tragedy is defined as death in the immediate family.

#### JUNIOR REPORT:

The implementation of a National High School Championship was discussed. The motion to approve the running of a National High School Championships passed unanimously (m/s - Jim Hiser/Allan Seitelman)

Judi Schmidt and Mike Arnolt will serve on the committee. A date has not been established yet. It will be important to publicize this event. The feasibility of setting up booths at H.S. phys ed conferences should be investigated as well as approaching the national phys ed teachers associations.

It was also passed unanimously that the US National High

# Waugh & Associates, P.C. CERTIFIED PUBLIC ACCOUNTANTS

July 18, 1986

Board of Directors
American Amateur Racquetball
Association, Inc.

We have examined the financial statements of American Amateur Racquetball Association, Inc. for the year ended May 31, 1986 and have issued our report thereon dated July 18, 1986. As a part of our examination, we made a study and evaluation of the Association's system of internal accounting control to the extent we considered necessary to evaluate the system as required by generally accepted auditing standards. Under these standards, the purpose of such evaluations are to establish a basis for reliance on the system of internal accounting control in determining the nature, timing and extent of other auditing procedures that are necessary for expressing an opinion on the financial statements and to assist us in planning and performing our examination of the financial statements.

The objective of internal accounting control is to provide reasonable, but not absolute, assurance as to the safeguarding of assets against loss from unauthorized use or disposition, and the reliability of financial records for preparing financial statements and maintaining accountability for assets. The concept of reasonable assurance recognizes that the cost of a system of internal accounting control should not exceed the benefits derived and also recognizes that the evaluation of these factors necessarily requires estimates and judgements by management.

There are inherent limitations that should be recognized in considering the potential effectiveness of any system of internal accounting control. In the performance of most control procedures, errors can result from misunderstanding of instructions, mistakes of judgement, carelessness or other personal factors. Control procedures whose effectiveness depends upon segregation of duties can be circumvented intentionally by management either with respect to the execution and recording of transactions or with respect to the estimates and judgments required in the preparation of financial statements. Further, projection of any evaluation of internal accounting control to future periods is subject to the risk that the procedures may become inadequate because of changes in conditions and that the degree of compliance with the procedures may deteriorate.

#### PLANNING GOALS & roundation grants:

The Board of Directors unanimously passed (m/s - Dave Anderson/Keith Calkins) the motion empowering Luke St. Onge to submit grants to the USOC in the following areas and other areas if approved by the Strategic Planning Committee - World Championships, Minority Development, Intercollegiate Development.

Mike Arnolt will help develop the grants since he attended the training sessions.

#### REFEREE CERTIFICATION:

Over 200 referees have been certified. New Level 1&2 tests are being finalized.

Only certified referees will be used in the Pan American Championships. They will be housed at the USOTC.

#### HALL OF FAME REPORT:

The Hall of Fame Committee provided its report. Further action was postponed until the Sunday meeting.

#### DISABLED REPORT:

We are making progress in this area. The Board of Directors authorized the issuance of a letter of appreciation to Chip Parmelly commending his efforts.

#### PERSONNEL REPORT:

The new Holiday Schedule was approved unanimously (m/s - Mike Arnolt / Allan Seitelman)

#### IRSA CONVENTION:

Jim HIser and Luke St. Onge attended the IRSA convention and staffed a booth. The motion to attend appropriate trade shows and for Jim HIser to investigate the feasibility of adding a backdrop for the booth passed unanimously (m/s - Mike Arnolt / Garner White)

#### INTERNATIONAL REPORT:

Keith Calkins provided the report. Keith Calkins was added to the USOC Executive Board. His airfare will now be paid by the USOC. Allan Seitelman will continue to pay his own costs associated with attending USOC functions. The AARA was the only NGB to participate in the Olympic Jobs Opportunity Program.

#### SELECTION:

Egan Inoue was selected as the male athlete of the year and Cindy Baxter was selected as the female athlete of the

5. CARA must indicate how they address their support of the AARA in their media efforts and to their membership.

#### MOTION

The members of the Executive Board present, Jim Hiser, Allan Seitelman and Dave Anderson voted unanimously for the above course of action. Van Dubolsky voted in favor of this motion on 12/4/86.

#### MOTION

The second item on the agenda was the changing of the title of the new position created from Assistant Executive Director to Administration Assistant for Membership Services. This motion was passed unanimously by Jim Hiser, Dave Anderson, Allan Seitelman, and Van Dubolsky (who voted on 12/4/86).

The duties of this position include:

- 1. Liaison with the State and Regional Organizations;
- Implementation of new programs;
- 3. Junior and master development;
- 4. Membership Services

#### MOTION

The third item on the agenda was the approval for hiring John Mooney as Administrative Assistant for Membership Services, effective December 7, 1986 at a salary of \$17,500. This motion passed unanimously with Van Dubolsky, Jim Hiser, Allan Seitelman and Dave Anderson voting for approval.

#### MOTION

The fourth item on the agenda was the issue of U.S. Team Coach. The Executive Board, present, Jim Hiser, Allan Seitelman, and Dave Anderson, voted unanimously to table any action on this motion until after the January 11, 1987, CARA meeting. Van Dubolsky voted in favor of this motion on 12/4/86.

#### MOTION

The final agenda item concerned the status of the European Tour, since this grant was not funded by the U.S. Olympic Committee. After discussion, it was approved by all Executive Board members present, Jim Hiser, Allan Seitelman and Dave Anderson, in keeping with the full Board motion passed in October, that the U.S. Team be sent on the European Tour based on the following provisions:

- 1. That all 11 members of the Team be offered the opportunity to go;
- That the team members are responsible for their airfare to and from Europe;

Eyeguard Requirements for Anyone Under 19 Lensed eye protection, designed for racquet sports, is required of all players under the age of 19 in all AARA Sanctioned events.

Failure to wear protective eyeguards will result in a technical and the player must take a timeout to secure eye protection. The second infraction in the same match will result in a forfeit.

Doubles Team (changes)

A change in playing partners may be made so long as the first match of the posted team has not begun. For this purpose only, the match will be considered started once the teams have been called to the court.

Playing Out of Division

Men and women are restricted to competing in events for their sex only during State, Regional and National championships and invitational events.

Note: For the purpose of encouraging the development of womens' racquetball, governing bodies of some states permit women to play in men's division when a comparable skill level division is not available in the women's division.

Line Judges' Responsibility

After hearing the referee explain the appeal, line judges are to signal immediately their agreement, disagreement or no opinion in clear view of the players and referee.

Uniform

Change section to Apparel

Screen Serve Is A Fault Any serve which, in the opion of the referee, is a screen serve also is a fault serve. The call, or non-call, may not be appealed.

Protective Eyeguards Required Lensed eye protection which bears the label of the National Society to Prevent Blindness (NSPB) is required apparel of players in all AARA sanctioned events.

#### Minutes of the Executive Committee of the American Amateur Racquetball Association May 18, 1987

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Attendees

Van Dubolsky - President

- Vice President Jim Hiser

Allan Seitelman - Recording Secretary

Dave Anderson - Treasurer Luke St. Onge - Executive Director (non-voting)

Minutes

The meeting was called to order by Van Dubolsky at 3 PM on May 18, 1987 in the Hyatt Regency, Houston Tx.

Mr. Luke St. Onge reported that the following board members would be absent from the Board of Directors meeting: John Denley due to medical problems, Cathie Frederickson due to personal problems, and Steve Ducoff due to other commitments.

The proposed budget was discussed in great detail. It was the consensus of the Executive Board that the budget be recommended for approval with the only change being that a salary cap be approved by the Board rather than approving individual salary increases and that the executive director be empowered to provide raises as he deems necessary and proper up to the salary cap.

The following potential contracts were discussed:

Ektelon - The Executive Board approved the contract subject to refinement of the language.

- It was recommended that this contract be RPM put on hold and that RPM's performance

be reviewed before entering into a

signed agreement.

Frozfruit - Allan Seitelman will develop a written

agreement for presentation to the Board

in October

The Executive Board recommended the approval for the AARA to investigate the feasibility of preparing and mailing Racquetball in Review on behalf of Florida Trade Publications and what is the USOC position regarding this type of activity.

The Executive Board recommended the approval of the requirement that in order to play in the National Singles Championships a player must play in the Regional Championships except for reasons due to personal tragedy and if they live in Hawaii. The Executive Board recommends that the National Invitational Tournaments not be counted as

year by unanimous votes. Connie Peterson was selected as the recipient of the John Halverson award with Neil Shapiro finishing second in the voting. Les Dittrich was selected to receive the Presidential Award.

#### U.S. TEAM REPORT:

The Pan American Olympic Committee presented an extensive report. Their recommendations included the following:

- That Larry Lyles be selected as the Head Coach and that Gary Mazaroff and Mary Dee be appointed as assistant coaches. The term of office for the coaches will be through the 1988 World Championships.
- The duties of the Head Coach will be written up by Keith Calkins. It will include such items as follows:
  - a. work with the Executive Board.
  - b. enforce code of conduct
  - c. supervise two assistant coaches
  - d. work at Elite Training Camp
  - e. attend Pan American competition
  - f. submit a written evaluation of all events the team plays in as well as assessing the coaches and players
  - g. Inform the Executive Board of the Team members selected to attend the Tournament of the Americas and Select himself or an assistant coach to attend
  - h. Run a July 1988 camp to select the team members selected to attend the World Championships
  - i. attend the 1988 World Championships
  - j. other duties to include: marketing the team, supporting the AARA, fundraising, communicating with the Board, keeping records, establishing training programs for individual team members, written and oral evaluations of the team, and other duties as necessary.
- 3. Add a clause to the code of conduct that players must support the constitution, bylaws and operating philosophy of the AARA at all times and failure to do so will result in due process action by the coach and the AARA Board of Directors.
- 4. The philosophy of the AARA is to ensure maximum participation from all the team members (up to 16 qualifiers and 4 at large players selected by the Head Coach)
- 5. Other points discussed include appropriate clothing, the need for the coaches to look at drug education and drug testing, that team members attending a competition may not have guests accompany them on the trip. Coaches and Officials are allowed to bring spouses. In addition, team players will not be permitted to trade uniforms unless designated as trade items.

The meeting continued with the discussion regarding a mutually agreeable compromise.

A consensus position was reached with the provisions listed below. The specific points are subject to negotiation and acceptance by the full AARA Board of Directors and the CARA Board.

- 1. Van Dubolsky will contact Ed Martin to establish the dialogue process between Ed and Luke St. Onge.
- 2. If acceptable to Ed, Luke and Ed will meet to attempt to come to a resolution of the problem.
- 3. If Ed and Luke can reach a compromise position, Luke will present the recommended package to the Executive Board for review.
- 4. If acceptable to the Executive Board, the compromise package will be brought before the full AARA Board of Directors for a vote.
- If approved, the compromise package will be offered to CARA for their review and approval.
- 6. This process must be completed on a expeditious basis so that the CARA Board can vote at their January 11, 1987 meeting.

The specific points of the agreement are subject to negotiation. However, the general parameters will be as follows:

- 1. CARA will be permitted to retain the portion of the AARA membership fees, that are usually reserved for the National Office, for a one year period commencing June 1, 1986 and ending May 31, 1987.
- 2. CARA will continue to fulfill all the obligations of a state chapter including, but not limited to:
  - forwarding names, addresses, etc. of all AARA members who signed up at CARA events;
  - b. Send all tournament results.
- 3. CARA must submit to the AARA Board of Directors an outline of the means by which they will solve their fiscal crisis. This could include such considerations as:
  - raising CARA dues;
  - reducing expenses;
  - implement fundraising activities.
- 4. The AARA will provide guidance and assistance, if necessary, in achieving the above objectives.

#### FROZFRUIT CONTRACT:

Allan Seitelman will draft a contract with Frozfruit for review at the October Board meeting.

#### EKTELON CONTRACT:

The proposed Ektelon Contract was reviewed. It was felt that the potential for generating exposure and new memberships is enormous. The contract would be for two years with a two year renewal. This contract would result in Ektelon essentially being the racquet sponsor of the AARA rather than of individual events.

The main concern of the Board was the retention of state's rights to secure different racquetball sponsors for their activities and for ensuring that the ability to secure other ball manufacturers and non racquetball sponsors be left open.

A motion (m/s - Allan Seitelman/Keith Calkins) to approve the Ektelon contract subject to slight amendments which would bring the contract in line with the Board of Directors objective's. The Executive Board shall be empowered to approve the revised agreement subject to final review by legal counsel was approved unanimously.

#### MEMBERSHIP REPORT:

John Mooney presented the membership report. He indicated that the majority of our memberships are secured through tournament participation and that other methods of securing memberships must be developed. Two clubs in Florida and the club owned by John Mooney will be providing AARA memberships as part of their club membership.

AME will be putting AARA membership applications in their AME grips.

The number of sanctioned tournaments has increased from 300 to over 800. The turnaround on memberships coming into the national office is about 15 days.

The membership roster has been cleaned up and approximately 4,000 bogus or duplicate memberships were removed.

#### ELITE CAMP:

Jim Hiser presented the Elite Camp Report. The 1986 Camp was the most successful held to date. It broke even financially.

Three weeks have been approved for 1987. This year, there there is no per diem charge by the USOC and we are asking for a \$200 donation to the AARA to help cover costs.

Keith Calkins recommended that the US National Coach and the Assistant Coaches be added to the coaching staff of the Elite Camp.

A motion to approve the purchase of \$3,000 in capital

#### OTHER BUSINESS

A The consensus of this Board is that rebate revenues should be sent to the States, within two weeks of the end of Quarter.

A poll of the Board, to determine priority, was undertaken based on the attached list. Awarding 10 points for first, 9 for second, etc.

The top ten priorities are:

RANK	ITEM #	<u>ITFM</u>	POINTS
#1	-	Membership Increase	100
#2	20	Gain Class A Status	60
#3	25	Expand Sponsors	59
#4	26	State Directors Seminar	53
#5 tie	18	Improve Quality of Racquetball in Review	26
cre	5	Improve Special Interest Groups	36
#7	2	Increase State & Regionals Participation	31
#8	4	Establish Non-Profit Organization in Each State	29
#9	8	Expand Media Coverage	20
#10	16	Increase Support From Racquetball Manufacturers	19

Meeting was adjourned at 4:35 p.m.

Out-of-Court Ball Results In Point or Loss of Serve Out of court ball, During a rally), a ball which strikes the front wall and, on the fly, goes out of the court through an opening in the back wall will end the rally. A point or sideout will be awarded.

This rule maybe interpreted locally to include any portion of the back wall structure higher than 12 feet such as a wood border, carpet, plexi-glass, etc. This does not apply to vents, controls or other objects on a wall which would be in play if the objects were not there.

Note: A ball that leaves the court through a side wall opening which in the opinion of the referee would not have gone out the back wall or not made it to the front wall had there not been an opening also results in a point or sideout.

Drive Service Zones For the purposes of the drive serve only, the service area is divided into two 16-foot service zones.

- A player attempting a drive serve to the left side of the court must start and finish the service motion in the 16-foot area <u>outside</u> the line on the left side of the service box.
- Likewise, the line on the right side of the service is observed when attempting a drive serve to that side of the court. The call, or non-call may be appealed.
- A. The drive serve zone is not observed for cross-court drive serves, the hard-Z, soft-Z, lob or half-lob serves.
- B. The drive serve lines are outside the 16-foot area. Therefore, dropping the ball on the line, or standing on the line, while serving to the same side is an infraction.
- C. The racquet may break the plane of the 16-foot area while making contact with a ball that has been dropped legally.

5-foot line (Encroachment)

on-the fly return attempt, the racquet may not break the plane of the receiving (5-foot) line on-the follow-through,

#### BOARD OF DIRECTORS MEETING 10/86

#### Committee Appointments

President Dubolsky made the following committee assignments

COMMITTEE	CHAIRPERSON	MEMBERS
Membership	Jon Denley	Judi Schmidt Steve Ducoff
Development	Cathie Fredickson	Mike Arnolt Judi Schmidt
Rules	Mike Arnolt	Jim Hiser Allan Seitelman Cathie Fredickson
Finance	Dave Anderson	Garner White Steve Ducoff Allan Seitelman
Education	Jim Hiser	Cathie Fredickson Mike Arnolt Keith Calkins
State Organizations	Jon Denley	Allan Seitelman Cathie Fredickson Jim Hiser Dave Anderson
Olympic Pan Am	Keith Calkins	Allan Seitelman Cathie Fredickson Jim Hiser
Election	Allan Seitelman	Judi Schmidt Dave Anderson Cathie Fredickson
Personnel	Dave Anderson	Mike Arnolt Steve Ducoff
Strategic Planning Committee	Keith Calkins	Allan Seitelman Steve Ducoff Jim Hiser Cathie Fredickson

Committee Chairmen were requested to submit their reports 30 days prior to the next Board meeting.

The motion to accept the Committee Report as enumerated in points 1-5 was approved unanimously ( m/s - Allan Seitelman / Keith Calkins)

#### FUNDRAISING:

The Board of Directors unanimously passed the motion to create a fundraising committee with all positions being required to be approved by the Executive Board. Judi Schmidt was appointed chairperson.

#### SITE SELECTION:

The advantages and disadvantages of the Houston and Maryland bids were discussed. After much discussion the 1988 National Singles Championships were awarded to Houston based on a unanimous vote by the Board of Directors (m/s - Mike Arnolt/ Dave Anderson). The Security Club was offered the opportunity to host the 1988 Doubles Championships (m/s - Jim Hiser / Allan Seitelman). This motion passed 6-1 with Keith Calkins voting nay.

#### RULES:

Mike Arnolt provided an overview of the proposed changes and the responses he received to the survey. The legal liability of mandating the use of eyeguards was discussed. The Board of Directors was assured that there is no additional legal liability that would arise from mandating the use of eyeguards.

Mike Arnolt will provide the Board of Directors with a complete detailed narrative of the new rules passed. The voting on the proposed rules were as follows:

#### Proposed rules

#### require use of eyeguards

men and women can compete in events for their respective sexes during Regional and National events except if their division is not run. If this occurs then they can play in a comparable division. This rule does not effect State events.

drive serve rule as submitted

drive serve rule with 3' line and not crossing plane

#### Action

passed unanimously

passed 6-1 with Dave Anderson voting no

voted down 4-2 with Mike Arnolt and Garner White voting nay

passed 3-2 with Jim Hiser, Allan Seitelman and Judi

### MINUTES OF THE BOARD OF DIRECTORS MEETING OF THE

aubmitted by allein Sutilnan

AMERICAN AMATEUR RACQUETBALL ASSOCIATION MAY 19-20, 1987 HOUSTON, TEXAS

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

Attendees:

Van Dubolsky - President

Jim Hiser - Vice President

Dave Anderson - Treasurer

Allan Seitelman- Recording Secretary

Mike Arnolt - National Rules Commissioner

Keith Calkins - Board Member Judi Schmidt - Board Member Garner White - Board Member

Luke St. Onge - Executive Director (non-voting)

Absent:

Cathie Frederickson - Board Member Jon Denley - Board Member Steve Ducoff - Board Member

The meeting was called to order at 8:30 AM Tuesday, May 19, 1987 at the Hyatt Regency in Houston Texas by President Van Dubolsky.

The minutes of the previous meeting were reviewed. Corrections were made as follows: Keith Calkins is President of PARC not IARF and Dave Anderson is a member of the Olympic Pan American Committee. The minutes, as amended, of the October 10,11 meetings were accepted unanimously (m/s - Keith Calkins/Garner White)

#### FINANCE REPORT:

Dave Anderson presented the financial report. The Association is projected to break even for the year. The office will investigate the feasibility of using a separate pc for financial reporting. Luke St. Onge reported that the USOC is conducting an analysis of our computer needs.

The financial report was approved unanimously(m/s -

The financial report was approved unanimously(m/s - Keith Calkins/Allan Seitelman)

#### BUDGET 1987-1988:

The budget includes in kind contributions for the first time. We have increased our office size at minimal additional cost. The 1987-1988 budget was approved unanimously (m/s - Keith Calkins/Allan Seitelman) subject to the following amendment: "That the executive director be permitted to spend \$51,540 in office salaries (excluding his). The salaries are to be provided to the staff at amounts decided in conjunction

# MINUTES OF BOARD OF DIRECTORS MEETING AMERICAN AMATEUR RACQUETBALL ASSOCIATION October 10-11, 1986

The meeting was called to order at 8:00 a.m. on Friday, October 10, 1986, at the Raintree Inn, Colorado Springs, Colorado, by President Van Dubolsky.

#### ATTENDEES

Van Dubolsky, President

Jim Hiser, Vice President

Dave Anderson, Treasurer

Allan Seitelman, Secretary

Mike Arnolt, National Rules Commissioner

Cathie Fredickson, National Commissioner

Steve Ducoff

Jon Denley

Keith Calkins

Judi Schmidt

#### NON VOTING ATTENDEES

Luke St. Onge, Executive Director

ABSENT

Garner White

GUESTS

Ken Waugh (For Audit section of agenda)

Mr. Dubolsky welcomed all attendees and informed the Board of Directors that Mr. Garner White was in intensive care. The Board expressed its wishes for a speedy recovery.

The minutes of the May 20, 21 and 25 meetings were reviewed and accepted unanimously (M/S - Steve Ducoff/Jon Denley)

#### AUDIT REPORT

Ken Waugh presented his audit findings to the Board of Directors. The Association spent \$27,630 more than it received in revenue in the period June 1, 1985 through May 31, 1986. He felt that only "losing" this amount was good due to some of the events that occurred such as the loss of a major sponsor and the payment of amateur status money counted as income the preceeding year.

A The entry form should include a question ascertaining if the players would like or object to changing the dates.

The PENN bid to be name the official ball of the 1987 AARA Intercollegiate Championships. 1987 Regional and National Singles Championships, 1987 Junior Regionals and National Championships, and 1987 U.S. National Doubles Championships was approved unanimously on a motion by Steve Ducoff and a second by Allan Seitelman.

The Board approved the following site selections:

- 1987 National Singles (M/S Cathie Fredickson, Allan Seitelman) to Downtown YMCA, Houston - passed unanimously. The Board should discuss in May, the advisability of maintaining Houston as the site for the Nationals.
  - 1987 National Intercollegiates (M/S Cathie Fredickson, Steve Ducoff)

     10-0, Mike Arnolt abstaining, to International Athletic Club, Denver Colorado.
  - 3. National Juniors (M/S Cathie Fredickson, Judi Schmidt) to Sawmill Athletic Club, Columbus Ohio passed unanimously with Mike Arnolt abstaining.
  - 4. National Doubles (M/S Cathie Fredickson, Jim Hiser) to Arizona Athletic Club, Tempe, Arizona approved unanimously.

#### EYE PROTECTION

A The issue of mandatory eye protection liability exposure. The rulebook, other promotional materials and adds should strongly encourage the use of approved eyeguards. We should also encourage the manufacturers to only run ads where the players are wearing eyeguards.

#### RULES

A

The proposed rules were discussed and will appear in the January edition of Racquetball In Review. The proposed rule changes will also include the following proposal (M/A - Jon Denley, Steve Ducoff). This was approved by a vote of 8-2, with Mike Arnolt, Cathie Fredickson voting against.

#### MOTION

The 5' rule be amended to not allow the follow through to cross the 5' line.

#### STRATEGIC PLANNING

The creation of a Strategic Planning Committee was approved unanimously (M/S - Allan Seitelman, Keith Calkins) by the Board. The purpose of this Committee is to prepare a report on long term goals, objectives, etc.

A Keith Calkins, Allan Seitelman, Steve Ducoff, Jim Hiser and Cathie Fredickson were placed on this Committee with Keith Calkins chairing it.

#### MOTION

The Board passed unanimously (M/S - Dave Anderson, Steve Ducoff) to:

Accept the Teaching Certification Program as submitted for implementation subject to the following conditions:

- 1. receiving required level of sponsorship money;
- expenditures not exceeding \$7,657.00;
- 3. on-going monitoring of the proposal by the Education Committee and Executive Director;
- 4. all participants must be AARA members;
- 5. all revenue reverts to the AARA.

Other concerns include: one (1) tie in the program with IRSA, (2) planned schedule may not be best one possible, (3) only sponsor and instructor memberships should be available.

A Keith Calkins was added as a member of the Education Committee.

#### STATE ORGANIZATION

The committee report was reviewed by Jim Hiser.

#### RANKINGS

Allan Seitelman provided an overview of the new ranking system that was developed when AHRS went bankrupt. The program is now operated in-house and follows the same format and parameters as the AHRS ranking system. It cost approximately \$1,200 to develop. The May, 1986, AHRS rankings were used as the base. The top 100 players in each region were reported, as well as all tournaments not incorporated in these rankings. If necessary, the National Office can update State rankings and send them back to the State within 4 days.

A Luke St. Onge suggested establishing an award for Grand Masters National Champion (over 2,100 Gold points).

The issue of whether this is an appropriate ranking system was discussed. It was decided unanimously (M/S - Dave Anderson, Al Seitelman) that:

#### MOTION

A The Development Committee analyze the ranking system and make recommendations including, but not limited to some of the following issues: the proper system to use, should the National Office be doing rankings of State tournaments, ways to stop sandbagging, etc.

#### JUNIOR HANDBOOK

The Junior Handbook is an excellent promotional vehicle, and Jim Hiser should be commended for his efforts. The 2nd printing of 3,000 copies is underway.

A Luke St. Onge will send a copy of the book to IRSA.

Dave Anderson will be an added to the Olympic Pan Am Committee to ensure Finance Committee input.

#### MILITARY REPORT

A

Steve Ducoff presented the Military Report. The feasibility of recruiting military personnel as AARA members was analyzed.

The following motion passed 9-1 (M/S - Judi Schmidt, Jon Denley) with Dave Anderson voting no.

#### MOTION

Active Duty Military and Immediate Family will be provided opportunity to join AARA and renew their membership at a discounted rate of \$7.50. Two dollars and 50 cents (\$2.50) will be rebated to the State Chapter.

A Steve Ducoff is to report on the success of this program.

#### MEMBERSHIP

The membership stands at 30,000, and we are experiencing an approximate 10% renewal rate by mail.

#### MEMBERSHIP PLANS

- A Jon Denley presented the Membership Committee report on a court club promotion program, whereby, the club receives a \$3.00 commission in exchange for selling the membership. He is trying this system out at three clubs. He will report on the success of this effort.
- A The need to develop more ties with IRSA was stressed. We should investigate the feasibility of setting up a booth at the IRSA conventions.

#### EDUCATION COMMITTEE

The Education Committee provided their report. The three main avenues of communication are at the clubs, through mailings and at tournaments. The specific educational programs are to develop educational materials for clubs, Elite Training Camp, booths at shows and the teacher/referee certification programs.

#### DISABLED REPORT

Judi Schmidt made the following motion. Mike Arnolt seconded the motion and it passed unanimously.

#### MOTION

That the Board of Directors approve the running of a Wheelchair Racquetball National Championships administered by the Wheelchair Racquetball Association at a time and date of their choosing, and these will be considered the official National Wheelchair Championships of the AARA. The Wheelchair Championships held in conjunction with the AARA National Championships shall be recognized as a Level 5 tournament.

#### WOMEN'S REPORT

Cathie Fredickson is still working on this area, but she feels that the key is the women in college who are playing racquetball.

#### JUNIOR COUNCIL REPORT

#### MOTION

The minutes of the Junior Council meeting were accepted unanimously (M/S - Cathie Fredickson, Mike Arnolt) as submitted. The Board also approved the October 8, 1986 proposal to Rick Lakasek as policy. The proposal involved the St. Louis High School League and our incorporating their players as AARA members.

A Luke St. Onge is to report at the May, Board meeting regarding the number who sign up from this League.

#### ELECTION PROCEDURES

#### Nominations

Nominating Committee is made up of current Board members who are not going off the Board during the current year.

Nominating Committee must nominate at least one more candidate than the number of candidates to be elected.

Currently, no procedure exists as to how many votes it takes to nominate. In 1984-85, 1 vote by 1 Board member resulted in that candidate being nominated.

A Do we want to change the current procedure? The present procedure, before this Board meeting is as follows:

#### ELECTION PROCESS

Anyone not elected may be on the ballot by submitting a petition nominating the candidate signed by 100 current members of the AARA. Petition must be received by the AARA by December 31.

Ballot appears in 2nd R&R of the new year. Ballot contains candidates arranged in alphabetical order along with a 200 word maximum biography of the candidate. Optional, is a 200 work response by each candidate as to "Why do I want to be on the AARA Board".

Ballot is validated by securing R&R label on the ballot and sent to AARA National Headquarters by May 1.

#### Additional methods of voting

Sample ballots are sent out to each candidate and State Director in the mailing to State and Regional Directors, immediately after mailing of the R&R that contains the ballot. All new members not on record as of the date of the label pull for that issue of R&R have the option of voting, provided the ballots are available at the tournament, and that the ballot is signed and attached to the membership application, and the proper dues are attached.

- 13. Increase number of disabled racquetball participation in competitions.
- 14. Establish a National Foundation to provide long term funding for the future of the AARA. Proposal to Board in May, 1986.
- 15. Establish a "Racquetball Library and Research Center" chronicling history of the game. Appoint an Historian at the May, 1986 Board of Directors meeting.
- 16. Increase the support from RB manufacturers. Increase number of bids received for National and Regional events. Establish a self-financing uniform program for the U.S. team. Increase sponsor financial contributions to Regional/National Events.
- 17. Increase the participation in National Elite Training Camp programs. Establish a week for 40 Juniors at the Michigan site. Plan and conduct 3 weeks at the Colorado Springs site in the fall. Conduct a 1-week teaching certification workshop.
- 18. Improve quality of "Racquetball In Review." Maintain minimum of 6 newsletters per year. Initiate an "Open Forum" article and secure at least 6 contributed articles for it.
- 19. Develop and distribute questionnaire to club owners over the summer of 1986. Develop and adopt a Club Membership program.
- 20. Gain recognition as Group A member of the USOC.
- 21. Become a full sport on the program of the Pan Am Games.
- 22. Participate as a sport in the National Sports Festival.
- 23. Become demonstration sport 1992 Olympics.
- 24. Develop plan for a "National Racquetball Center" and present to the Board of Directors at May 1986 meeting. Visit Flushing Meadows as a model.
- 25. Expand sponsors to include companies outside the racquetball "family." Raise \$5000 in this area by June 1986. (25,000 39 6/67)
- 26. Conduct State Directors Seminar (workshop) for 3-4 days with a minimum of 30 State Directors in attendance.
- 27. Submit proposal for 1988 World Championships to be held in Colorado Springs.
- 28. Establish racquetball as a competition in at least 15 State Games.
- 29. Change the spring Board of Director's meeting to 2 weeks prior to National Singles.
- 30. Establish procedure for selecting the 5 delegates necessary to the USOC upon acceptance as Group A member.

Ken Waugh recommended that we should aim to make \$20,000 - \$30,000 and stated that our overall financial health should concern us, but is not attrocious. Our fund balance as of May 31, 1986 of (-\$9,314) needs to be improved. Included in the fund balance are some debts that do not need to be paid immediately, and in fact, we have an extremely favorable payment schedule with no interest.

The Board of Directors reviewed the Athletes trust fund system with Mr. Waugh.

## MOTION (M/S - Steve Ducoff/John Denley)

- A motion requesting that Luke St. Onge and Dave Anderson investigate the feasibility of setting up separate accounts for these funds; the possibility of charging an administrative fee, and the legal implications of putting these funds into an interest bearing account, passed 8-2, with Cathie Fredickson and Jon Denley voting no.
- A Steve Ducoff requested that Luke St. Onge explore the feasibility of reducing Association telephone costs through Watts or other means.

Ken Waugh reported that our support costs are 17% vs. a 30% rate being considered excessive. Our rate demonstrates a commitment to providing direct services.

The costs of liability insurance for the Board of Directors was prohibitive. The Association's regular liability premiums are extremely low.

#### MOTION

- A Cathie Fredickson motioned (Judi Schmidt seconded) that the Board of Directors accept the Executive Board's recommendations concerning the Audit Report. (It was passed unanimously.)
- A Mike Arnolt requested that the breakdown of Accounts receivable and payable include a notation on each item whether it is 30, 60 or 120 days overdue.

#### FINANCIAL REPORT

A The Financial Report was given by Dave Anderson. Garner White, Dave Anderson, and Luke St. Onge were commended for their efforts in developing the new financial reporting systems. Garner White should receive copies of all financial reports distributed at this meeting.

#### MOTION

The Board unanimously accepted the Financial Report (M/S, Keith Calkins, Cathie Fredickson)

#### CALIFORNIA AMATEUR RACQUETBALL ASSOCIATION (CARA)

The appropriate response to CARA was discussed in detail. The plethora of services we offer, the cost of generating membership services, our past relationship with CARA were analyzed. Van Dubolsky pointed out that we had given California \$2,500 to help them a few years ago.

All AARA members who have not voted may attend the National Singles Tournament and votes at the general membership meeting.

Candidates may have a 1 minute seconding speech and present a 3 minute talk to the membership. Voting commences after the last candidate votes.

Players or members who have not voted may vote at any time during and up to the General membership meeting by securing a ballot at the registration or tournament desk being checked off and voting.

Votes are tabulated in the following manner.

<u>R&R</u> - in the National Office and forwarded to the Chairman of the Election Committee for a 2nd tabulation.

National Singles and General Membership - tabulated by Election Committee personnel.

Results are announced at the General Membership meeting.

At no time can the AARA Elected Board by the member have less than 20% women on the Board.

If a woman is required for election, then the highest vote getting woman is automatically elected, and the balance of the candidates are elected by popular vote.

#### MASTER'S COUNCIL REPORT

Ivan Brunner would like to do some fundraising. The Master's Council would like to see more age divisions offered at local tournaments. The Master's Council will submit recommendations to the Board.

#### SENIOR COUNCIL

Ed Rissen and Gary Mazeroff are forming this Council.

The meeting was adjourned at 5:50 p.m.

The second day of meetings was convened to order by Van Dubolsky on October 11, 1986 at 8:00 a.m.

#### ELECTION REPORT

Allan Seitelman presented the election report in the absence of Garner White. Allan Seitelman was also appointed Committee Chairman. The present election procedures were reviewed. The nominating committee composed of Allan Seitelman, Dave Anderson, Cathie Fredickson, Steve Ducoff, Jon Denley, Keith Calkins and Judi Schmidt, met in session and passed the following motions concerning the election procedure:

#### MOTION

The Board unanimously passed the following motion (M/S - Cathie Fredickson, Al Seitelman):

A That Van Dubolsky and Luke St. Onge be directed to prepare a written response to CARA and request that CARA publish our response in their newsletter. This response should refute their allegations, address the functions of the national office, demonstrate the availability of AARA National services, benefits of remaining affiliated, and offer suggestions as well as offering assistance in helping CARA solve their fiscal problems, but that we cannot change our present policy regarding membership funds.

Any AARA sanctioned event will be provided AARA National Services, and any AARA member in California will continue to receive AARA services.

However, we cannot offer services to a non-affiliated chapter.

A Representatives from the AARA will be directed to attend the November 23, 1986 CARA meeting, and request an immediate response to our letter.

#### MOTION

A It was further resolved (M/S - Al Seitelman, Steve Ducoff) that the membership committee be instructed to explore our options, if CARA continues to disaffiliate, to ensure AARA members residing in California continue to receive AARA services. This motion was passed unanimously.

#### ASSOCIATION VISA CARD PROGRAM

It was requested that the reputation and past history of Union Group be investigated. In addition, an escape or termination clause should be incorporated into any contract that may be developed.

#### MOTION

The following motion passed unanimously (M/S - Steve Ducoff/Al Seitelman) that:

The implementation of the VISA Card program is approved subject to favorable negotiations and incorporation of an escape clause. The offering of this program to the USOC will be given priority.

#### TEACHER CERTIFICATION PROGRAM

The program is ready for implementation. Connie Peterson, the person primarily responsible for developing this program, has already received verbal commitments for \$6,500 in sponsorship. She will also be at every site the first year. Our appreciation for her efforts should be officially noted in writing.

#### RACQUETBALL IN REVIEW, RULEBOOK AND PROGRAM

The Board unanimously voted (M/S - Steve Ducoff, Mike Arnolt, Al Seitelman) that:

#### MOTION

The recommendations of the Executive Committee be accepted, and

Mike Arnolt, Judi Schmidt and Cathie Fredickson will provide additional review prior to publication of Racquetball In Review, and

Luke St. Onge was directed to analyze the implications if we are forced to publish ourselves.

- A The rulebook is being held up due to lack of advertising. It should be ready by the National Doubles. Future rulebooks should stress that we recommend that eyequards should be worn.
- A The program will no longer indicate if it is the spring or fall edition. Mike Arnolt was given the responsibility for preparing recommended changes in the program. Judi Schmidt and Cathie Fredickson will also assist in this effort. A recommended format should be developed by December 1, 1986. An article on referee certification may be a good addition to the program.

#### MANUFACTURER'S REPORT

Jim Hiser reported that the manufacturer's are generally satisfied with the efforts of the AARA. It was passed unanimously (M/S - Jim Hiser, Al Seitelman) that:

#### MOTION

A A monthly report be developed and sent to the appropriate manufacturers by the National Office.

#### ELITE TRAINING CAMP

Jim Hiser reported that the Elite Training Camp was a great success. He distributed letters of support. The Elite Camp cost \$600 and one session was cancelled. The reason the Elite Camp cost money, was due to the imposition of an \$18 per day charge per player by the USOC, two weeks before the Camp was scheduled to begin.

#### MEDIA REPORT

A Cathie Fredickson reported on our media efforts and successes. In the last three (3) events, 139 million people were reached. She will research the feasibility of purchasing a computer modem in order to provide results directly to the media without the need for the media representatives to transcribe them. She will prepare a report to the Board.

- A We reviewed the ACRA minutes and need to have the following areas clarified before we can make a decision:
  - 1. What is meant by the 50¢ going to developmental issues from National membership fee;
  - The full amount of entry fee increase be used to finance the budget and meetings of the ACRA;
  - 3. What is a non-processed member;
  - 4. How offer entire racquetball leagues a reduced AARA membership;
  - 5. How much money is expected from AARA general funds;
  - Intercollegiate Council gets \$2.50 out of National membership fee. How is this operated;
  - 7. Seed money for coaching handbook videotape. How is this different than National program.

In order to help the ACRA, the Board passed the following motion 8-1, with Mike Arnolt voting no and Steve Ducoff abstaining (M/S - Allan SEitelman, Cathie Fredickson):

#### MOTION

That the AARA pay \$1,200 towards the airfare cost for the ACRA members attending the last ACRA meeting.

#### ASSISTANT EXECUTIVE DIRECTOR

The previously established intent of the Board is that the position of Assistant Executive Director be filled if finances permit, or if the grant submitted to the USOC is approved.

The financial status of the Association may not warrant the hiring of an individual for this position. It was decided to accept the recommendation of the Executive Board on a 5-3 vote, with Van Dubolsky and Jim Hiser abstaining and Dave Anderson, Steve Ducoff and Jon Denley voting against (M/A - Mike Arnolt, Allan Seitelman that:

#### MOTION

A The Association go out and see a person for the position of Assistant Executive Director. If the USOC grant is not received, the maximum base salary would be \$17,500.

#### NATIONAL BALL AND SITE SELECTIONS

Cathie Fredickson informed the Board that the National Singles Championships being held on Memorial Day makes it difficult to obtain publicity since it is a holiday.