BOARD MEETING

April 5, 1979

12: Noon Central Standard Time

Conference Call

Via conference call on Thursday, April 5, 1979. A meeting of the Board of Directors of the I.R.A. was called to order by President Bob Folsom - all Board members were present as follows: Bob Klass, Cal Murphy, V.Z. Lawton, Pete Crummey, Mark Wayne, Elaine Lee, Richard Walker, Jean Lehr, Fred White, Bob Folsom. Luke St. Onge - Executive Director, was called upon by Mr. Folsom to conduct the meeting and the Board was directed to refer to their letter of April 2 which outlined a specific agenda.

Bob Folsom moved to accept the settlement agreement for the Wetsu lawsuit as stated:

- a) That the I.R.A. will print in RACQUETBALL Magazine in editorial form the termination of its exclusive ball contract and its adoption of an open ball policy. This being that any manufacturer who so desires, and manufactures a ball to fit the specifications established therefore can, upon payment of the established royalty fee, obtain the right to market an "Approved I.R.A. racquetball".
- b) That the I.R.A. does not now have, and does not intend to adopt, a so-called mandatory shirt rule in connection with any tournaments sponsored by the I.R.A.
- c) The I.R.A. agrees to waive and release Wetsu International, Ltd., and Point West Industries Ltd. from their obligation to make royalty payments for the three (3) consecutive calendar quarters ending March 31, 1979, (about \$2300)
- d) I.R.A. agrees to provide a 50% discount off of any further royalty payments due to the I.R.A. from Wetsu International, Ltd., or Point West Industries, Ltd., from the sale of racquetballs until a \$10,000 credit has been exhausted.
- e) In the event Wetsu International and Point West Industries Ltd., become insolvent and cease to do business, any unused portion of the \$10,000 credit referred to in paragraph 4 would be paid in cash to the trustee in bankruptcy at the rate of \$500.00 per month.

This is all to be accepted contingent upon the agreement between Seamco and Vittert. Bob Klass seconded this motion with no discussion. This was passed unanimously.

Bob Folsom moved to accept the following settlement agreement between the plaintiff, Eagle Rubber (Vittert) and the I.R.A. and Seamco Sporting Goods, Co.

a) That the I.R.A. adopt an open ball policy whereby any ball receiving the "approved status" from the I.R.A. can be used in any local, state, or open tournament.

- b) That the I.R.A. repay Vittert \$30,000 at the rate of \$5,000 per year based upon the \$8,000 per year licensing fee. Vittert will pay the I.R.A. \$3,000 per year instead of \$8,000 for six (6) years until the debt is satisfied.
- c) That Vittert be able to secure good position in RACQUETBALL Magazine for two full color ads at the going advertising rates.
- d) That Vittert be awarded the 1979 World Amateur Racquetball Championships in Las Vegas, May 24th through 28th, 1979 under the following conditions:
 - Vittert will supply all balls
 - 2. Either the red or blue ball will be used and chosen by this Board no later than the 15th of April.
 - 3. That Vittert will make a cash payment of up to \$6,000 for this tournament. Cost of Vittert shirts screened, etc. shall be deducted from the cash payment. The I.R.A. will pay for the sewing of the World Amateur patch on the shirts.
 - 4. For the 1980 Regionals that Vittert have the right of first refusal, if all things are equal, for the following regionals: Northeast, Mid Atlantic, Southern and Midwest. Vittert will expect us to (sometime next year) let them know what our requirements will be to enable them to sponsor these tournaments.
 - 5. The 1980 I.R.A. World Amateur Championships will be a bid tournament.
 - 6. As part of this settlement Seamco has offered Vittert \$24,000 as a cash settlement with the open ball policy. As an inducement for them to settle we have agreed to help underwrite this cash settlement by \$12,000 under the following conditions:

 Seamco will have the 444 under the "approved status" for which they will

Seamco will have the 444 under the "approved status" for which they will only pay \$4,000 per year for three (3) years instead of \$8,000 per year. Please note that we have asked to have all payments quarterly rather than one (1) every year.

This is also to be accepted contingent upon the Seamco Vittert agreement. Fred White seconded this motion and it was passed unanimously.

Jean Lehr moved that the I.R.A. adopt an "open ball" policy based upon the settlement of the St. Louis and San Diego lawsuits. "Be it resolved that the I.R.A. has officially adopted an open ball policy". Any racquetball carrying the official logo of the I.R.A. and/or "approved by the I.R.A." can be used in any sanctioned tournament.

Cal Murphy seconded this contingent upon settlement between Seamco and Vittert and the motion passed unanimously.

Bob Folsom moved that the I.R.A. merge the Illinois charter to Tennessee for business purposes at a cost of \$10.00

Fred White seconded and this motion was passed unanimously.

Bob Folsom moved that the I.R.A. effective after June 1, 1979, require that approved eye protection be worn by all players, under the age of 18, in all I.R.A. Junior brackets.

V.Z. Lawton seconded this motion which was passed unanimously.

Bob Klass moved that the I.R.A. approve the opening of a bank account in Des Moines, Iowa for the purpose of computerizing all memberships and subscriptions for the Association. No monies will be paid out of this account and all money received for memberships will be wired weekly to our Memphis bank account. Fred White seconded this motion which was passed unanimously.

Bob Klass moved that the I.R.A. adopt a resolution to seek membership in the United States Olympic Committee and approved based upon the USOC delegates meeting April 28th, 1979.

V.Z. Lawton seconded this motion and was passed unanimously.

The Board members were sent both the Vittert Red & Blue balls for testing to determine which would be used in the World Singles. These will be reviewed by the Board and their opinions forwarded to Bob Klass and upon the Board's majority decision the specific ball will be decided upon.

Bob Klass asked that all recommendations for open Board positions be sent to him in order to prepare a ballot for the up coming general membership meeting and election.

The Wm. B. Tanner suit filed against the I.R.A. was mentioned and the Board was advised that as of the date of this meeting it was in limbo.

Mark Wayne moved that the Board waive the giving of awards to out-going Board members. This was seconded by Bob Klass and passed unanimously.

Discussion was held on a possible site for the Doubles Championships the weekend of October 19-21, 1979, and it was decided that this would be announced at the General Membership meeting in Las Vegas May 27th, 1979.

There being no further business the meeting was adjourned by President, Bob Folsom.

This meeting lasted 1 hour and 10 minutes and cost the I.R.A. \$377.75.

MINUTES OF

I.R.A. BOARD OF DIRECTORS MEETING

Tuesday, May 22, 1979

Las Vegas, Nevada

The Board of Directors meeting of the International Racquetball Association was called to order on Tuesday, May 22, 1979, at 1:30 p.m. by President, Bob Folsom, at the Supreme Court Sports Center in Las Vegas, Nevada. After welcoming remarks by Mr. Folsom the floor was given to Executive Director, Luke St. Onge, who asked for any additional items to be place upon the agenda before the Board. There being none the meeting resumed with all Board members present:

Bob Folsom Fred White
Bob Klass Elaine Lee
Cal Murphy Jean Lehr
V.Z. Lawton Richard Walker
Pete Crummey Mark Wayne

An overview of the "state" of the Association was given by Mr. St. Onge who reported that the I.R.A. is enjoying a good feeling from manufacturers and their field representatives. The Association has, reported Mr. St. Onge, made a complete and strong turn around since the meeting held last year at this time. Twenty three state directors have been replaced by willing and enthusiastic volunteers.

The sale of RACQUETBALL Magazine to Towery Press was touched upon - a more complete discussion to follow. Both the Los Angeles, WETSU and the St. Louis, VITTTERT law suits have been resolved, and though not signed by all representative parties at the time of this meeting, they are in theory settled. In relation to the suit against the I.R.A. by the Wm. B. Tanner Co., the I.R.A. has been advised they have grounds for a countersuite both criminally and civilly against Tanner.

Papers were served the I.R.A. approximately two weeks prior to this Board meeting by Metro VII - the company that at one time published RACQUETBALL Magazine, in the amount of \$7300 said to be owed Metro VII by the I.R.A. but inclusive in the original Tanner suit. A deposition will be taken of the publisher, Larry Albus, all of this expected to delayed in the court process for 2-3 years. The total monies that the Wm.B. Tanner Co. says the IRA owes is(includes, travel costs, magazine publication, state director's meeting expenses). \$14,000.

The new "open ball" policy was examined. The original licensing figure of \$8000 for an "approved" ball has been revised to show an immediate \$1000 from the manufacturer to be paid to the I.R.A. with the remaining \$7000 deferred for one year. This balance to be decreased depending upon the amount of new I.R.A. members secured at any I.R.A. sanctioned tournament using a particular manufacturer's ball

It was reported that Mark Seitman, Executive Vice President of Towery Press, was selling this concept to both Voit and Head during this very time. Concerns were raised by Board members that there might be contracts signed without Board approval, but the Board was reassured that Mr. Seitman was just promoting, not selling.

The operating budget, presented by Luke St. Onge, was accepted unanimously by the Board members. The latest quarterly financial statement prepared by the accounting firm of

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Canon Watts was also presented to the Board for their review.

Our approach to the United States Olympic Committee for recognition by them as the governing body of amateur racquetball was tabled by the Committee as all requirements of our Association were not met. This item has been tabled, but the I.R.A. will approach the USOC again next year after doing a thorough study of what is required of them (I.R.A.).

Jean Lehr moved that the site for the I.R.A.'s National Doubles be set at the OK Racquet Club in Oklahoma City on October 18, 19, 20, 21, 1979 with the Denver Sporting House being a back up possibility. Participants are allowed to play in two (2) events. Fred White seconded this motion and it was passed unanimously.

A site for the World Singles was discussed with clubs in Atlanta, Boston and Miami having made inquiries into hosting this event. Jim Cullen of the Court House I in Atlanta wishes to make a formal presentation to the Board. A decision will be made in October at the Doubles.

A nominating committee report was made by Bob Klass who reviewed the five (5) names slated for the three (3) Board positions available. The floor will be open for additional names.

Ektelon will again support and co-sponsor the I.R.A. National Juniors Championships to be held July 13-15 in Memphis, Tennessee at the Supreme Courts. The co-sponsor will be Tred 2 and each will contribute \$6000. Above this total figure of \$12,000, shoes, racquets, clothing will also be provided. Having this added sponsorship will afford the I.R.A. the opportunity to award full coach air fare to all Regional winners of I.R.A. Junior divisions to the Nationals.

Pete Talbot, I.R.A. State Director in New Jersey, has proposed a players' computer ranking system that will be placed into effect beginning September 1, 1979, for all participants in I.R.A. sanctioned tournaments.

New rule changes were presented by Pete Crummey, outgoing National Rules Commissioner and following are the changes as accepted by the I.R.A. Board of Directors.

Rule 1.5 - GAME A game is won by the side first scoring 21 points

Rule 1.7 - CONSOLATION MATCHES -

(c) Consolation matches for all rounds through the quarterfinals shall consist of one 31 point game, with four "time outs" per side played without a referee with the participants keeping their own score.

(e) This rule (1.7) may be waived at the discretion

of the Tournament Director, but this waiver must be in writing on the application.

Rule 3.4 - RULE BRIEFING Before all tournaments all officials and players shall be briefed on rules and on local court hinders or other regulations or modifications the tournament director wishes to impose. This briefing should be reduced to writing. All of these changes must be available to all players at registration.

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Rule 3.5 REFEREES

(2) Check on availability and suitability of all materials necessary for the match such as balls, towels, score cards, pencils and time piece.

Rule 4.1 SERVE, GENERALLY

- (d) A serve is commenced as the ball leaves the server's hand. The ball must bounce on the floor in the service zone and on the first bounce be struck by the server's racquet in an obvious attempt to serve the ball. The ball must strike the front wall first and on the rebound hit the floor back of the short line, either with or without touching one of the side walls. A balk serve or fake swing at the ball although the ball has only been bounced once, shall be deemed an infraction and be judged a hand out or side out.
- (e) READINESS Once the end of play is signaled by "point, side out, hinder" etc. the receiver(s) is (are) given a reasonable amount of time, according to the judgement of the referee, to get ready to receive the serve. According to the judgment of the referee the score will be called when the receiver(s) are ready to receive the serve. Once the score has been called the server has ten (10) seconds to put the ball into play.

Rule 4.4 DEAD BALL SERVES

(b) Passes within 18 inches of the server or the server's partner to obstruct the view of the returning side. Any serve passing behind the server's partner and the side wall is an automatic screen.

Rule 4.6 OUT SERVES

(f) Crotch Serve - If the served ball hits the crotch in the front wall it is considered the same as hitting the floor and is an out. A crotch serve into the back wall is good and in play. A served ball hitting the side wall crotch (as in a "Z" serve) beyond the short line is good and in play.

Rule 4.7 RETURN OF SERVE

(b) Defective Serve. To eliminate any misunderstanding the receiving side will not catch or touch a defectively served ball until called by the referee or it has touched the floor for the second time.

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Rule 4.9-Rallies

(h) Play Stoppage.

(2) If a player loses control of his racquet or other personal equipment, time should not be called until after the point has been decided, providing the racquet or equipment does not strike an opponent or interfere with ensuing play.

Rule 4.14-Professional

A professional shall be defined as any player, male, female or junior who has accepted prize money, regardless of amount, in any pro sanctioned tournament.

Rule 4.16-Age Group Divisions

Seniors 30-34 both Men and Women designate as Junior Seniors Seniors 35-39 " tt 11 " Seniors Seniors 40-44 " " Veteran Seniors 11 н 11 11 Masters 45-49 " 11 11 11 " Masters " Veteran Masters Masters 50-54

Rule 4.1 (c) The serve must be started within the service box

Rule 1.2 Only one racquet may be used during the play of a match

Court size for 3-wall - long wall:

Front wall is 20' wide and 20' high
Side walls are 20' high and 40' long perpendicular
to the front wall. The Side walls may taper, from 20' high down to 12' at the end
of the side wall. All line dimensions are the same as regular 4-wall racquetball.

Court size for 3-wall - short wall:

The front wall shall be 20' wide and 20' high The side walls are 20' \times 20'. Again the side walls may taper from the height of 20' down to 12' at the end of the side wall. All line dimensions are the same as regular 4-wall racquetball.

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V.Z. Lawton moved that there be no screen serve in Doubles except when the ball goes behind the body of the server's partner. This was seconded by Mark Wayne, opposed by Richard Walker and passed by the majority of Board members.

Discussion ensued regarding trying the use of one (1) serve in tournaments Board members have a direct involvement with until October, when the possibility of eliminating the second serve officially from I.R.A. rules will be reviewed. Mark Wayne will write an article for RACQUETBALL Magazine discussing his use of the one (1) serve in a recent tournament that he held.

Bob Folsom thanked outgoing members of the Board, V.Z. Lawton, Cal Murphy, and Pete Crummey, for their service on the Board. The meeting was adjourned at 7:10 p.m.

ARTICLES OF ASSOCIATION

INTERNATIONAL RACQUETBALL ASSOCIATION JUNIOR RACQUETBALL COUNCIL

ARTICLE I

NAME

The name of this association shall be the INTERNATIONAL RACQUETBALL ASSOCIATION/JUNIOR RACQUETBALL COUNCIL.

ARTICLE II

OFFICES

The principal office of this association (Council) shall be located in Memphis, Tennessee. The Council may have such other offices, as the Council may determine or as the affairs of the Council may require from time to time, provided that any such other office shall be located within the geographical area of the territorial scope of the International Racquetball Association.

ARTICLE III

PURPOSE

- 1. The purpose of this Council shall be to accomplish the objectives of the International Racquetball Association by promoting racquetball among junior players, boys and girls who are members of the I.R.A. and/or reside within the territorial scope of the International Racquetball Association and who are no older than seventeen years of age as determined by the rules and regulations of the International Racquetball Association for computing age for the purposes of eligibility to play in tournaments sanctioned by the International Racquetball Association.
 - 2. In furtherance of the purpose set forth above, the Council may:
 - Conduct clinics, open to all juniors, introducing racquetball fundamentals;
 - b. Provide advance training and professional instruction for the more advanced players;
 - c. Provide recognition and publicity for junior players;

- d. Assist tournament directors of all International Racquetball Association sanctioned Junior Tournaments in an advisory capacity upon the request of the tournament directors.
- e. Promote the highest standards of fair play and good sportsmanship among junior players.
- f. Conduct such fund raising activities as may be deemed prudent and necessary to finance the obligations assumed by the Council; and
- g. Do all other acts necessary or expedient for the administration of its affairs and the attainment of its purposes.

ARTICLE IV

FINANCES

The activities of the Council shall be funded by the International Racquetball Association as a part of the annual budget. Annually, any such funds which have been generated by the Junior Council shall be turned over to the treasurer of the Council. The form of such funding request shall be determined by the International Racquetball Associations board of directors. Types of possible fund raisers are: (these are examples only)

- a. One dollar from each entry in a sanctioned tournament
- b. Junior camps and clinics with fees going to the Junior Council
- c. Tax deductible donations from manufacturers and parents
- d. Operate the Junior Nationals on a profit basis, with all profits going to the Council

ARTICLE X

MEMBERS

- This Council shall have two (2) classes of members:
 - a. Regional Representatives; and
 - b. Steering Committee members.
- 2. Any person who resides within the territorial scope of the International Racquetball Association and who is a current member of said Association may become a member of the Council.
- 3. There shall be 16 members of the Council and they shall be elected or

appointed as the board of directors deems necessary.

- a. Regional Representatives: There shall be nine (9) regional representatives, which will be established by the board of directors of the International Racquetball Association.
- b. <u>Steering Committee</u>: There shall be seven (7) members of the steering committee, which will be appointed by the President of the Council, and will serve a two year term.

This is meant to be nothing more than a rough draft, the final version will submitted to you for your approval at our next meeting in May or by mail if necessary before then. The key to the success of our Junior Council depends primarily on your support and feed-back, constructive criticism of these articles is mandatory if we are to be successful. This Council can be an integral part of our organization and take a huge load from Lukes shoulders and at the same time better serve our junior players.

MINUTES OF GENERAL MEMBERSHIP MEETING

OF THE I.R.A.

Sunday, May 27, 1979

The general membership meeting of the International Racquetball Association was called to order by President, Bob Folsom, at 9:00 a.m. on Sunday, May 27, 1979 at the Silver Slipper Casino and banquet rooms in Las Vegas, Nevada. Mr. Folsom invited those present to enter into a free exchange of ideas and be comfortable in discussing openly any item that should be of interest.

The election to the Board of three new members was then conducted by Bob Klass, Vice President, who asked for nominations from the floor in addition to the five (5) names presented to the membership by the nominating committee. Pete Petersen from Las Vegas moved that the slate presented by the committee be accepted. Pete Crummey seconded this motion and it was passed. While the vote was being tallied, Luke St. Onge, Executive Director, was given the floor to present to the General Membership an overview of the Association. He mentioned the "open ball" policy having alleviated the I.R.A. from its dependence upon an exclusive manufacturer of I.R.A. official balls. An explanation of the proposed licensing agreement with manufacturers interested in having an I.R.A. "approved" ball was presented by Mr. St. Onge.

A discussion of the promotion planned by Towery Press for an I.R.A. Sweepstakes was held with all State Directors and Regional Commissioners to receive brochures and details in a mailing late June, 1979.

The Ektelon-Tred 2 I.R.A. Junior National tournament was discussed and details for the event reviewed. The floor was opened for suggestions for possible locations for the 1980 World Singles. Any member wishing to propose a site was encouraged to contact Luke St. Onge at the National office.

The membership was advised of our position and settlement of both the Vittert and Wetsu lawsuits and that the Association's financial situation has greatly improved due to the settling of these two suits.

The United States Olympics Committee recognition of the I.R.A. as the major governing body of amateur racquetball was also discussed. The membership was again alerted to the compulsory use of eye guards by Junior players in all I.R.A. events. Mention was made of a possible National Open Invitational in the Fall with the top 16 men and women being asked to participate.

General conversation ensued regarding maintaining a consistency in the manner in which I.R.A. tournaments are held and the difficulty with securing quality referees. In regard to tournament management excesses in entry fees were discussed as was the continued give away of shirts. Members were encouraged to emphasize hospitality at all tournaments.

It was suggested that the I.R.A. and the U.S.R.A. work toward a consistency in the rules for racquetball.

CORRECTIONS AND ADDITIONS TO BE MADE TO MINUTES OF May 22, 1979-Las Vegas

Rule 3.4
RULE BRIEFING

Eliminate the last sentence as stated and in its place put: The current I.R.A. rules will apply and be made available. Any modifications the tournament director wishes to impose must be stated in writing and be available to all players at registration.

Rule 4.1 (e) as in the minutes from Sterling, Virginia should be re-written as follows:

Once the end of play is signaled by "point, side out, hinder", the receiver (teams) is (are) given a reasonable amount of time to get ready to serve. According to the judgment of the referee, he will call the score when the receiver is ready to receive the serve. From that point the server has 10 seconds to put the ball into play

Rule 4.4 DEAD BALL SERVES

(b) Passes within 18 inces of the server in singles to obstruct the view of the returning side. There is no screen serve in doubles.

Though new age divisions were voted upon, no new names for these categories were determined and will remain as simply Seniors and Masters until discussed at the October Board Meeting.

MINUTES OF SPECIAL BOARD MEETING

OF THE I.R.A. Sunday May 27, 1979

On Sunday, May 27, at approximately Noon the Board members of the International Racquetball Association met with the three newly elected members in attendance. In addition, President, Bob Folsom, invited outgoing Board members, Cal Murphy and V.Z. Lawton to remain for some additional valuable comments on their part to impart to the entire new Board. Mr. Murphy asked that Luke St. Onge and Executive Secretary, Hallie Singer, leave the meeting for the Board to have an opportunity for an open and frank discussion. Upon their return it was reported that Bob Klass had moved and Fred White had seconded a motion that Mrs. Singer receive a salary increase of \$3600 (from a yearly income of \$11,400 to \$15,000). It was discussed that Mrs. Singer's position should be designated as something other than "Executive Secretary"- this to be decided upon between Luke St.Onge and Mrs. Singer. The motion was passed.

Fred White moved and Bob Klass seconded a motion to award Luke St. Onge a cost of living raise of 8% and an additional merit raise of 7% effective with Mr. St. Onge's contract year. The motion was passed.

Newly elected Board member, Keith Calkins, was nominated by Mark Wayne and accepted by acclimation by the Board to serve in the position of National Rules Chairman vacated by Pete Crummey.

Mr. Richard Walker was nominated by Bob Klass for the office of Secretary-Treasurer vacated by Cal Murphy. His nomination was accepted by acclimation.

Ed Martin nominated Bob Klass for the position of National Commissioner vacated by V.Z. Lawton. This was also accepted by acclimation.

Discussion ensued regarding a possible conflict of interest situation in relation to Bob Klass's being a paid employee of Omega. A motion was made by Bob Folsom stating that because a possible conflict of interest might exist with Bob Klass's being an employee of Omega, Mr. Klass should be asked to resign his position on the Board. This was seconded by John Lepore. Discussion took place with the motion being defeated. The subject will be placed on the agenda and reviewed at the October Board Meeting during the Doubles in Oklahoma City. Luke St. Onge encouraged the Board members to stay in close contact with the National office and to call collect and the call would be returned by either Hallie Singer of himself.

Board members were advised they should be visable at all racquetball events in their area promoting the I.R.A. whenever possible. Mr. Folsom gave recognition to Luke St.Onge for his efforts on behalf of the Association.

Bob Klass moved for adjournment at 1:30 p.m.

Page -2-MEMBERSHIP MEETING MINUTES May 27, 1979

New members elected to the Board were announced. They are:

Ed Martin of Redding, California Keith Calkins of Hayward, California John Lepore of Melrose, Massachusetts

A financial report was presented by Cal Murphy who indicated that though there appears an outstanding amount of \$88,000 it represents legal fees and expenses to Towery Press. At this time 70% of the I.R.A.'s income is from membership. The membership was invited to examine the books of the Association and to question any aspect of its financial status.

The Association will request a formal auditing of its books for the first time during the coming year.

Awards of appreciation were presented to outgoing members of the Board, Cal Murphy, Pete Crummey and V.Z. Lawton.

The meeting was adjourned by President, Bob Folsom, at 11:55 a.m.

Upon reconvening the Board received a presentation by Mark Seitman of Towery Press who detailed the new look of the book, the problems faced with the delay in making each issue timely, the need for story ideas and in general, the relationship between Towery Press and the AARA. The Board asked for an accurate accounting of what exact financial obligation the Association has to Towery. There were some comments and criticisms as to the content of the articles, but the consensus of opinion was that Towery had been the major force that held the Association together and was the reason for the positive and strong image projected in the field.

Richard Walker moved that the Board approved Mark Seitman's contract in concept as per the attached agreement, but to alter the length of the agreement to three (3) years with ten (10) days notice of termination to be given. This motion was passed unanimously.

Jean Lehr moved that the new logo of the AARA (as attached) be accepted. This passed unanimously.

Fred White moved that the 1980 National Singles be held in Coral Gables at the Sport Rooms over Memorial Day Weekend (May22-26, 1980). The Board passed this motion unanimously.

John Lepore moved that the Board accept the proposal on the insurance plan as presented to the Association by Jack Katz. (Proposal is attached) All members voted in favor of this motion except for Jean Lehr who opposed and John Lepore who abstained.

Keith Calkins requested exact outline of the duties of the National Rules Commissioner. He stated he had not wished to assume the responsibilities of this office until he was clear on this. Now that this information is understood the total responsibilities for this office are Keith's. Richard Walker moved that the "no screen serve" in Doubles be repealed. This motion passed unanimously.

The need for a case book was discussed. A committee should begin to take some step toward fulfilling this, but it is realized that this is not going to be accomplished all at one time. It is recommended that thirty (30) days notice be given by the Rules Committee to the Board to consider any Rules changes or corrections.

Ed Martin made a presentation to the Board on the Junior's program and formation of a Junior's Council. (Attached)

Discussion occurred regarding the length of a President's term and a committee is to be formed to review in general election procedure.

Jean Lehr moved that Ed Martin be appointed Member At Large to the Executive Committee. This motion passed unanimously.

Fred White was chosen by acclimation as National Commissioner.

At 7:15 p.m. Richard Walker moved for adjournment.

MINUTES OF

BOARD OF DIRECTORS MEETING

INTERNATIONAL RACQUETBALL ASSOCIATION

OKLAHOMA CITY, OKLAHOMA

October 17, 1979

A regular meeting of the Board of Directors of the International Racquetball Association was called to order on Wednesday, October 17, 1979, by President, Bob Folsom at the Red Carpet Inn in Oklahoma City, Oklahoma at 9:00 a.m. The roll was called by Executive Director, Luke St. Onge. The following Directors were present:

Keith Calkins Richard Walker Fred White

Jean Lehr

Ed Martin John Lepore Bob Folsom

Also in attendance were Executive Director, Luke St. Onge and Administrator, Hallie Singer.

The minutes of the last meeting in Las Vegas were approved as corrected.

FINANCIAL REPORT. A financial report on the "state" of the Association was presented by Luke St. Onge. Xerox copies of quarterly checks and stubs previously sent to Treasurer, Richard Walker, were made available for review. It has been requested by Director, Fred White, that the Association's exact debt to Towery Press be shown on future Accounts Payable sheets.

OVERVIEW OF STATE ASSOCIATIONS AND REGIONS. It was noted that strong State Directors are the influence that increased membership in states such as New York, Massachusetts, Georgia, Florida, and Maryland. It was requested by Ed Martin that special attention be given to California by way of Luke St. Onge coming to that area and traveling as has been done on the East Coast. Recently appointed to the Southwest Regional Commissioner's post is George Dwyer who is present at this National Doubles tournament and all Board Members have been asked to make themselves known to him.

INTERNATIONAL AMATEUR RACQUETBALL FEDERATION. Additional explanations of our position in this area were given and it was noted that we began action to form an International Amateur Racquetball Federation to comply with the requirements for becoming a part of the United States Olympics Committee in hopes of funding and financial support through the American Athletic Act of which the USOC has control of the allotment of funds.

John Lepore moved that the Board of Directors officially approve the request for membership in the International Federation by the Association. The steps needed to take for the preservation of Racquetball as known in the U.S. for it to be played in this manner on an International level are:

- 1. apply for membership in GAISF
- become a member of the IARF
- 3. apply for membership in the USOC

John Lepore moved that the IRA become a charter member of the IARFederation. This motion was passed unanimously by those present; Bob Folsom, Fred White, Jean Lehr, John Lepore, Ed Martin, Richard Walker, Keith Calkins.

Page -2-MINUTES OF BOARD MEETING

Keith Calkins moved that the IRA constitution reflect that a minimum of 20% of the Association's Board be active or recent (within five (5) years) racquetball players. This motion passed unanimously.

Fred White moved that the IRA constitution reflect that the "Official Rules of Racquet-ball of the IRA" become a part of the Association's bylaws. This motion was passed unanimously.

Jean Lehr moved that the IRA adopt a name change, effective immediately (October 17, 1979), to be known as the AMERICAN AMATEUR RACQUETBALL ASSOCIATION to reflect exactly who is served by the Association. This motion was passed unanimously by those present; Bob Folsom, John Lepor, Ed Martin, Jean Lehr, Keith Calkins, Richard Walker, Fred White and Mark Wayne who had given his proxy to Keith Calkins.

Though mention was made of the fact that it had earlier been made public that the name change would indeed come into effect before, in fact it had, this error in judgment was not nearly so important as the fact (as mentioned by Keith Calkins) that this Board and its Executive Director had taken brave and dramatic steps toward an historical movement in the future of Racquetball.

Fred White moved that the Constitution of the AARA be reworked to reflect that all references to "World" affiliation be removed. This motion passed unanimously.

Fred White moved that any action taken by the Executive Committee cannot be acted upon until the remaining members of the Board are notified by personal contact by phone and followed up by registered mail notifying such members that the Executive Board is meeting and when it will take place. In addition the items to be discussed on the agenda will also be mentioned. Though Jean Lehr and Bob Folsom opposed this motion it was passed by the remaining members of the Board.

Fred White moved that the Executive Committee shall consist of six (6) people, President, Vice President, Secretary-Treasurer, National Rules Commissioner, National Commissioner, and one member at large. This motion was passed.

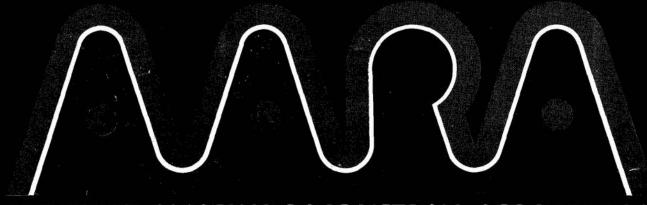
Keith Calkins moved that the Constitution reflect that there are ten (10) not eleven (11) members of the Board of Directors. This motion was passed unanimously.

Fred White moved that the constitution should reflect in Article V Section I an addendum to state that each office on the Board is to be held by a separate individual. No one Board member may hold more than one office. This motion passed unanimously.

Fred White moved that the Players' Bill of Rights be accepted as part of the bylaws of the AARA Constitution. This motion passed unanimously.

Jean Lehr moved for a recess at 1:00 p.m. to reconvene at 2:30 p.m. This motion was passed.

We have changed our name to



AMERICAN AMATEUR RACQUETBALL ASSOCIATION

At the Board of Directors meeting in Oklahoma City.
October 17, 1979, it was decided that the International Racquetball Association will henceforth be known as the American Amateur Racquetball Association.

MINUTES OF SPECIAL CONTRACT APPROVAL

On August 7, 1979, Mr. Richard Sullivan of the Hertz Corporation made a presentation to Vice President, Robert Klass, offering to the I.R.A. a 15% across the board discount to all I.R.A. members in good standing. The I.R.A. will retain a 5% level for dividends for the Association.

On September 6, 1979, the National Office of the I.R.A. in Memphis, Tennessee received the contract from the Hertz sale representative, Kitty Richardson. The Board of the I.R.A. was advised of the proposal and agreement and contacted by mail for their decision. The Board members were to contact Robert Klass via his business' Wats number indicating their decision. The vote was seven in favor and three abstentions.

An announcement to the general membership will be made in the October issue of RACQUETBALL Magazine and the agreement will be in effect as of November 1, 1979.



November 28, 1979

Mr. Luke St. Onge American Amateur Racquetball Association 5545 Murray Road Memphis, Tennessee 38117

Dear Luke:

We have both had an opportunity to observe the two proposals delegating the responsibility of subscription fulfillment and the disbursement of those funds. Our thoughts that advertising revenue could totally support the magazine, and subscription revenue could go to the association to fund its function along with the fulfillment obligation, were incorrect.

Our adjustment to split 60-40 with Towery accepting the responsibility of magazine fulfillment was closer to the truth, but still we have fallen dramatically short of the necessary goals. After a careful study of our costs, coupled with your expense needs, it has become clear to us that the only way we can hope to put both the magazine and association on a self-sustaining basis is to increase the number of members and membership fee.

I have outlined on the enclosed sheet the monies that have been generated via subscriber memberships, and what percentage of that money is owed to Towery Press by AARA. I have also shown the cost of production and subscription fulfillment. It should be clear by those figures that we desire to support and work with the AARA. What we must do is initiate a program that will generate the dollars we both need to continue.

American American Received Andonica 5-1

(I. R. A.) \$545 Murray Ave. Sulte 202 Memobis Taphassa 33117

Memphis, Tennessee 38117 901-761-1172

1535 E. BROOKS RD. 🛍 P.O. BOX 16566 👰 MEMPHIS, TENNESSEE 38116, 🖾 (901) 345-3000

Mr. Luke St. Onge Page Two November 28, 1979

The program that we are launching must create 2500 to 3000 new members a month. This will be sufficient to sustain the association and the magazine and continue our movement forward. The following is a beginning to the program that must be set in motion.

- 1) Ball stuffers. In 1980 we will hopefully insert one to two million cans of balls. The cost to us in printing and to the association in the reduction of ball approval fees. With no track record it is impossible to project the response. However, it is safe to say that with such a large number of inserts we will generate many new memberships.
- 2) Over the counter magazine sales. In January, we will initiate over the counter sales at court clubs. Based upon our experience with other magazines, this is an ideal method of exposing the magazine and generating subscriber/memberships.
- 3) Court club program. In 1980 we will be offering, at a variety of levels, court club participation with the AARA/RACQUETBALL magazine. Stuffers in cycle billing and other promotional material will be made available to court clubs as affiliate members, the benefits of which will be derived from card carrying AARA members and the court clubs themselves. We need friends at the court club management level.
- 4) The sweepstakes.
- 5) AARA tournaments and normal membership promotion.
- 6) Direct mail. As funds are available, we will solicit through available lists a direct mail program that can perpetuate itself. Through a careful selection of the names and a well presented appeal for subscriber memberships we can continuously promote via direct mail.

It is clear to me that our failure in the past and our work for the future is to expose these programs to the vast number of players frequenting racquetball court clubs. May I add, we appreciate the

Mr. Luke St. Onge Page Three November 28, 1979

psychological effect of an increased membership fee and will attempt to smooth that transition by presenting to the new members a package of benefits that has previously been unavailable. Special rates, discount coupons, services, etc.

It is essential that the association act immediately upon this decision so that we may incorporate the new price into all the sweepstakes literature that is now being held up subject to this approval. We will honor all of your commitments through the winter season but from this point forward negotiate all memberships at a fee that will put the magazine and association on a self-paying basis.

Luke, we must set our goals through these programs to get to a point of viability that is essential to the continued operation of both our organizations. There is no room to waiver and no time to delay. Our analysis that the most successful way to create a healthy magazine is through a healthy organization, remains clear.

Your immediate action and Board approval is critical.

Sincerely

Mark J. Seitman

Executive Vice President

MJS/mmd Encl.

SPECIAL BOARD MEETING December 7, 1979

12:00 Noon Eastern Standard Time CONFERENCE CALL

The meeting was called to order by President Bob Folsom and the roll of Board members called. Those present were:

Bob Folsom John Lepore
Bob Klass Jean Lehr
Keith Calkins Fred White
Richard Walker Ed Martin

Hallie Singer Luke St. Onge

Elaine Lee was not present and Mark Wayne had called his comments and vote in prior to this special meeting.

This meeting was called to discuss a dues increase as per a mailing to the Board of November 28, 1979 outlined. Fred White moved that the AARA adopt a new membership dues schedule as of January 1, 1980 as follows:

Single	1 year	\$15.00
Single	2 year	\$27.00
Family	1 year	\$20.00
Family	2 year	\$30.00

This dues increase to reflect a split with Towery Press as follows:

Single	l year	TOWERY \$10.00	AARA \$5.00
Single	2 year	TOWERY \$18.00	AARA \$9.00
Family	1 year	TOWERY \$10.00	AARA \$10.00
Family	2 year	TOWERY \$18.00	AARA \$12.00

(Details of the proposed dues increase and reasoning behind the need for same are attached to this statement of minutes).

All those present with the exception of Jean Lehr, who voted against, voted for the motion. Bob Klass abstained.

Let it be noted that a regular dues increase is not felt to be the answer to membership problems or an answer to the increasing debt incurred with Towery Press. It was strongly recommended that this Board bring to its May, 1980 meeting suggestions that will support membership promotions and gains.

Bob Folsom moved the Board accept Penn Athletic Products Company's bid on our seven(7) Regional and one (1) National Singles Championships for 1980. The Board voted unanimously to accept the motion.

There being no further business this meeting was adjourned by President, Bob Folsom at 12:30 p.m. Eastern Standard time.