#### MINUTES OF

# IRA SPECIAL BOARD OF DIRECTORS MEETING

Memphis, Tennessee

March 10 & 11, 1978

Minutes of a Special Board of Directors Meeting held at the Boardroom of the William B. Tanner Co., Inc., 2714 Union Avenue Extended, Memphis, Tennessee, 38112, pursuant to a call regularly issued by Mr. William B. Tanner, President of the Association.

The President called the Meeting to order at 10:00 A. M. and directed the Sectretary to call the roll of the Directors.

The following Directors answered present:

·Bill Tanner

·Pete Crummey

·Cal Murphy

·Bob Folsom

· Gene Grapes

·Luke St. Onge

·Leonard Marks

Mark Wayne

·V. Z. Lawton

The President turned the meeting over to the Association's General Counsel, John T. Baird, to conduct the Board Meeting.

State of the Association Report. General Counsel, John Baird, and Assist. to the President, Mike Zeitman, reported to the Board that the Association was getting stronger and presented the Board with a financial report for the period ended December 31, 1978.

Legal Report. General Counsel, John Baird, reported on the status of the Association's lawsuit with Eagle Rubber Company in the United States District Court in St. Louis and advised the Board that the Association had been recently Served with a Complaint in another Action filed by Bud Muehleisen and Point West Industries against the International Racquetball Association, the International Professional Racquetball Organization, the United States Racquetball Association, the National Racquetball Club, Dart Industries, Inc. and William B. Tanner, personally, in the United States District Court in San Diego, CA.

A Motion was made by Director V. Z. Lawton and Seconded by Director Cal Murphy that the Board ratify the Acts of the President and General Counsel in defending the new Action in San Diego and authorize the continued defense of this Action as necessary by General Counsel, John Baird and Local Counsel in San Diego. The Motion was passed unanimously after routine discussion.

Endorsement Contracts Report. General Counsel, John Baird, reminded the Board that it was on record opposing the ratification of two purported Endorsement Contracts, one with Wetsu (Point West Industries), the Complainant in the recently filed San Diego lawsuit against the Association and others; and another with Regent Sports in Hauppauge, N. Y.. The Board had advised General Counsel, John Baird, to pursue with local counsel in San Diego and N. Y. the status of these two contracts since Exec. Dir. Tom McKie had not followed policy and obtained Board approval prior to attempting to execute the contracts. The Board had been earlier advised that on the advice of counsel the contracts should be honored and while the Association has taken no steps other than to seek opinions from Counsel in opposition to these two contracts, it was felt that a Motion to affirm the Board in honoring these two contracts was needed in light of the Board's earlier position in opposition. A Motion was made by Director V. Z. Lawton to put the Board on record as honoring these two contracts; the Motion was seconded by Director Cal Murphy and passed unanimously.

National Juniors Report. A report was made by Assist. to the President, Mike Zeitman, on the conduct of the Ektelon/Pony/IRA National Juniors Program, on the local level. Participation by the Juniors on the local level had not been as great as anticipated and the feeling was expressed that Junior players may not be as numerous as had once been anticipated; however, the Board felt that the Juniors Program had not been well organized on the local level and expressed the hope that Regional and National competition would be better organized.

A discussion was led by Director Leonard Marks regarding the question of whether the Ektelon/Pony/IRA National Juniors Program was intended to supercede the IRA's own Juniors' Program at the Regional and National level. Mike Zeitman advised the Board that he had felt that the IRA should not have Juniors play brackets at the Regional and National level in light of the Ektelon/Pony/IRA tournaments and that he had intended to delete such brackets from the Regional and National competition. The Board advised Mike that never at anytime had the Board agreed to the removal of Juniors' play brackets from its own tournaments in deference to the Ektelon/Pony/IRA Program. Director Cal Murphy indicated to the Board that it was Ektelon's concept that the IRA would not have Juniors at its Regional and National tournaments and that if that was not the Board's understanding they should be advised at once. A motion was made by Director Mark Wayne and seconded by Director Bob Folsom that Juniors will definitely be held in association with the IRA's Regional and National Tournaments, notwithstanding the Ektelon/Pony/IRA Program and directed Mike Zeitman to relay the information to Ektelon and Pony and correct these tournament brackets at the Regional and National level. Cal Murphy abstained.

Regional Restructure. Assistant to the President, Mike Zeitman, presented to the Board a plan for restructure of the IRA's Regions to more closely conform with population shifts and racquetball playing populations. Mr. Zeitman felt that the racquetball player densities had changed since the regions were drawn and that the proposed restructure would redress the imbalances.

After substantial discussion of the plan for restructure, the matter was referred to a Study Committee by the President for review and submission of a report at the Board's next regular meeting. The Study Committee consists of:

Pete Crummey
Mark Wayne
V. Z. Lawton
Mike Zeitman
Luke St. Onge
Gene Grapes
William B. Tanner

Management Agreement. There having been for some time, a continuing concern by the Board over the lack of continuity of management for the Association, General Counsel, John Baird, advised the Board that there was a means to provide that continuity if the Board wanted to investigate the possibility. It was felt that the lack of continuity in management of the IRA has been occasioned, in part, by the fact that every three (3) years, the IRA elects a new President and that the new President in order to work more closely with the Executive Director usually asks that the Association's National Headquarters move to a location closer to this home town which necessitates the hiring of new staff or the removal to the new location of the existing staff. Likewise, it has been difficult to formulate long range policies with a new management structure every three (3) years.

General Counsel, John Baird, suggested that it might be desirable to keep the William B. Tanner Co., Inc., involved in the management of the IRA after the end of the Board term of Mr. William B. Tanner in May of 1978. This could be accomplished, according to General Counsel, John Baird, through the implementation of a Management Agreement between the IRA and the William B. Tanner Co., Inc., if the Board desired such a relationship.

A draft of a proposed Management Agreement between the IRA and the Tanner Company was submitted to the Board for study by General Counsel, John Baird, without recommendation. General Counsel, John Baird, indicated that since he has represented the Tanner Company that it would be best if the Board obtained other counsel to advise them on the concept of a Management Agreement and, if the concept was desirable to them, to assist with the drafting of such an Agreement. The draft of a proposed Management Agreement as given to the Board by General Counsel, John Baird, was for the purpose of outlining the concept and for study purposes only and was submitted without recommendation.

The Board asked General Counsel, John Baird, and President Bill Tanner, to leave the room so that a frank and open discussion could be held on the desirability and/or advisability of a Management Agreement for the IRA.

There followed a lengthy discussion "off the record" by the Board culminating in a Motion by Director V. Z. Lawton and seconded by Director Bob Folsom, that the concept of a hired management team to manage the affairs of the IRA be accepted by the Board of Directors subject to independent legal review prior to acceptance. The Motion passed unanimously without Director Cal Murphy participating in the vote. While Director Cal Murphy was present during most of the open discussions regarding the concept of a Management Agreement, he had a flight to catch and was not present for the vote on the issue.

Adjournment. Because of the lateness of the hour, the Board Meeting was adjourned by unanimous vote until 9:30 A. M. the following day, Saturday, March 11, 1978.

#### CONTINUATION OF MEETING

Saturday, March 11, 1978

The President called the continuation of the Special Board Meeting to order at 9:30 A. M. and directed General Counsel, John Baird, to call the roll in the absence of the Secretary, Director Cal Murphy.

The following Directors answered present:

·William B. Tanner ·Pete Crummey

•Gene Grapes •Bob Folsom

·Leonard Marks ·Luke St. Onge

•V. Z. Lawton •Mark Wayne

Court Club Proposal. General Counsel, John Baird, presented a final layout and copy draft for a general mailing and promotion to all Court Clubs whereby any recognized Court Club could give a one year membership in the IRA to its members at a reduced rate of \$4.00 per year or receive a \$2.00 rebate for each of their members who joins the IRA and lists their Court Club as sponsor. The Court Club proposal was authorized by unanimous voice vote on Motion by Director Luke St. Onge and second by Director V. Z. Lawton. The Plan will be exempt from the previously approved \$1.50 per member rebate to the States during the first year of any membership so submitted.

Hall of Fame. After substantial discussion, a Motion was made by Director Bob Folsom and seconded by Director Gene Grapes that Article Three, §1(E) of the Association's Constitution be amended to delete the following language,"..Such elections shall be of persons who shall have retired from serious racquetball tournament competition in open singles and-or open doubles play for a period of at least five (5) years..." The Motion passed unanimously on voice vote.

A discussion was held to the effect that the IRA's Hall of Fame selection should not be inscribed in the Helm's Hall of Fame as the IRA's Constituion presently requires, but rather be inscribed in an IRA Hall of Fame especially for Racquetball.

A Motion was made by Director Bob Folsom and seconded by Director Luke St. Onge that the IRA's Constitution be further amended at Article Three, §1(E) to delete the following language, "...The names of those selected shall be submitted to the Board of the Citizens Savings-Helms Hall of Fame for approval and, upon such approval, the names of those so honored shall be inscribed on the records as members of the Hall of Fame for Racquetball."; and substitute therefor, the following language, "..The names of those selected shall be inscribed on the records as members of the IRA Hall of Fame of Racquetball." The Motion passed unanimously on voice vote.

National Rules Commissioner. After some discussion to the effect that as the IRA's Constitution as written, the National Rules Commissioner can set the Rules of Racquetball Play without Board approval, a Motion was made by Director Bob Folsom and seconded by Director Luke St. Onge that the IRA's Constitution be amended at Article Five, §2(E)(3) by adding the language,"..;to recommend changes in the IRA Rules of Racquetball Play to the Board of Directors which shall have the final authority on all Rules changes." Such language to be added to the last sentence of subsection (3). The Motion was passed unanimously on voice vote.

With regard to the election of the IRA's National Rules Commissioner, the Board discussed the desirability of having the position elected from the General Membership and dropping the requirement that the Commissioner be elected "by and from" the Board of Directors as the IRA's Constitution presently requires. General Counsel, John Baird, was directed to draft possible language for inclusion in the IRA's Constitution to achieve this result for consideration at the next full Board Meeting.

Nominating Committee. The Board heard a short report from the nominating committee to select the Board's recommendations to fill the positions of those Board members whose terms on the Board are expiring in May of 1978. The Committee reported that with the "extra"

opening on the Board created by the resignation of Board Member Carol Greenburg, the Board will have four (4) vacancies in May instead of the usual three vacancies.

Canadian Association. The Board was advised by Assist. to the President, Mike Zeitman, that the Canadian Racquetball Association had resigned its position on the IRA's Board of Directors to pursue an independent organization status. The unanimous Board expressed the opinion that former Director and member of the canadian Racquetball Association, Ivan Velan should be contacted by the IRA to determine what had actually brought about the resignation of the Canadian Racquetball Association from the IRA.

There being no further business to come before the Board, the Meeting was adjourned.

## CERTIFICATION

Having read the preceeding Minutes and finding them to be in conformity with the records of the stated Board Meeting, I hereby Certify these Minutes to be a true and accurate record of the stated meeting of the IRA's Board of Directors.

Secretary/Treasurer

#### MINUTES OF

# I.R.A. Board of Directors Meeting

Englewood, Colorado

May 25, 1978

Minutes of a Regular Meeting of the Board of Directors held at the Rodeway Inn in Englewood, Colorado on the 25th day of May, 1978 at 2:55 p.m.

The President, Wm. B. Tanner, called the meeting to order and directed the Secretary to call the roll of Directors.

The following Directors were present:

Wm. B. Tanner

Pete Crummey

V.Z. Lawton

Lenny Marks

Bob Folsom

Mark Wayne

Cal Murphy

Gene Grapes

Also present were the following:

Luke St. Onge

John T. Baird

Myron Friedman

Approval of Minutes The Board had been previously given copies of a draft of the Minutes of a Special Board Meeting held in Memphis, TN on March 10 and 11, 1978. A motion was made by Director, Bob Folsom, to accept the Minutes as written. The motion was seconded by Director, V.Z. Lawton. Director, Cal Murphy, indicated that the draft Minutes were incorrect with regard to the section entitled Legal Report in that the draft Minutes indicate "a motion was made by Director, V.Z. Lawton and seconded by Director, Cal Murphy, that the Board ratify the acts of the President and General Counsel in defending the new action in San Diego.and authorized the continued defense of this action as necessary by General Counsel, John Baird and local counsel in San Diego. The motion was passed unanimously after routine discussion." Director Murphy stated that a) he did not second that motion and that he abstained during the voting. Director Bob Folsom indicated that he seconded the motion and the minutes should so reflect. Director Cal Murphy moved to accept the draft Minutes as ammended. The motion was seconded by

Director, Bob Folsom and passed unanimously.

Management Agreement. Director Bob Folsom asked that the minutes reflect that attorney, Myron Friedman is attending the Board Meeting as special counsel to the I.R.A. on the proposed Management Agreement.

President, Wm. B. Tanner, advised the Board of his position with regard to the proposed Management Agreement and provided answers to the Board with respect to questions raised by attorney, Friedman in his letter to Tanner of May 18, 1978.

There followed a frank and open excange of ideas with regard to the proposed Management Contract. Director, Luke St. Onge was asked by the Board about the Association's financial condition and reported that the Association was approximately \$40,000 in debt but that arrangements had been made to amoratize most of the long term debt and that current income appeared to be sufficient to amoratize the long term debt as well as handle current expenses. However, since he had just recently taken over as the Association's Director he indicated that he would have to reserve final opinion on the Association's financial condition until he had a chance to review the matter further and that he would give the Board a full report as soon as he was able to accomplish a complete review and audit.

The Board felt that it should continue its discussions with regard to the proposed Management Agreement in a closed door meeting and asked President, Tanner, General Counsel, Baird and Director, St. Onge to leave the room as interested parties and the Board's deliberations were continued behind closed doors.

Continuation of Board Meeting President, Tanner, Director, St. Onge and General Counsel, Baird rejoined the Board Meeting at the Board's request after the Board having deliberated behind closed doors for approximately thirty minutes and the regular Board Meeting continued without any decision on the proposed Management Agreement.

Ektelon/Pony/I.R.A. Report Director, St. Onge reported that he had been able to work out a compromise with Ektelon and Pony as co-sponsors of the Ektelon/Pony/I.R.A. National Juniors tournament whereby Juniors competition would be held at the I.R.A. Regional tournaments, but no Juniors competition would be held at the National Singles. The Junior Nationals will be held July 14-16, 1978 and the Regional tournament June 9-11, 1978. Director, St. Onge indicated that he had no feeling

for what would happen at the tournaments to be held June 9-11.

Membership Court Club Proposal Director St. Onge indicated that the brochure for the court club proposal had been printed and that he expected an excellent response from that mailing. His feeling was that the I.R.A. membership could reach 100,000 within the next year.

<u>National Doubles</u> Director St. Onge advised the Board that he had obtained a host court club to host the National Doubles and asked the Board for authority to execute a contract with the host club. A motion was made by Director Bob Folsom to authorize Director St. Onge to negotiate and execute such a contract. The motion was seconded by Director Gene Grapes and passed unanimously.

National Rules Commissioner A motion for discussion purposes was made by Director Bob Folsom that the I.R.A.'s Constitution be revised to provide that the National Rules Commissioner may be elected from the membership at large and not necessarily be required to be a member of the Board. The motion was seconded by Director Cal Murphy. During the discussion Director Folsom indicated that in addition to ammending ARTICLE V Section I the Board should in addition rewrite all of ARTICLE V Section II (E)

Director Cal Murphy moved to ammend Director Bob Folsom's original motion to ammend ARTICLE V Section I as suggested to provide that the National Rules Commissioner can be elected from the membership at large and must not necessarily be a member of the Board of Directors and that the Board direct the National Rules Commissioner to submit as soon as possible draft language to revise ARTICLE V Section II (E) as soon as possible. The motion was seconded by Director Folsom and passed unanimously.

The President appointed a Study Committee to revise ARTICLE V, Section II (E) as indicated and submit the revised language to the full Board of Directors for approval. The Study Committee consists of: Leonard Marks, Bob Folsom, Mark Wayne and Luke St. Onge.

Regional Report Director St. Onge indicated that before the Northwest Regionals were held he had heard that the Voit Bleu ball would be used in that Regional. He contacted the I.R.A.'s Northwest Regional Commissioner,

Bob Petersen, who told him that the Voit ball would not be used. Director St. Onge indicated that he had understood that not withstanding Bob Petersen's assurances that the Voit ball was in fact used. The Board of Directors directed Luke St. Onge to get to the bottom of the matter and report the handling of the incident in the next issue of the magazine. The Board felt strongly that if the I.R.A.'s official ball was not used in Regional tournaments than the participants should not be allowed to participate in the Nationals.

Invitational Tournaments Director St. Onge asked the Board to review its decision not to provide financial assistance to help underwrite the costs of invitational tournaments. Director Grapes said that the cost of the invitationals is usually small because the draws are limited. Director Folsom was said to feel that the subsidies treat certain members of the I.R.A. as elite members. Director Grapes feels the invitationals are so widely regarded that the Board should guarantee to tournament sponsors that need the assistance the I.R.A. will provide such assistance up to \$500.00. Director Grapes also indicated that if the I.R.A. goes back to holding invitationals that they should be run by the Executive Director not by local people. Director Crummey agreed with Director Folsom with regard to the elite treatment and would support the invitationals only if they are indeed competitions between the top players. Director Murphy indicated that he did not feel the I.R.A. could afford to provide financial assistance for the invitationals but suggested that the Board look for \$500.00 sponsors if the Board wanted to continue with invitationals. Director Tanner indicated that he felt the Board should endorse invitational tournaments only so long as they don't cost the I.R.A. money. A motion was made by Director Murphy that the I.R.A. endorse invitational tournaments so long as they do not cost the I.R.A. any money. The motion was seconded by Director Grapes and passed unanimously.

<u>Dues Increase</u> Director St. Onge asked the Board to be thinking about a dues increase for January 1979 since he felt such an action was necessary at the present time. A full discussion of the matter is

to be held at the Board Meeting held in association with the National Doubles later in the year.

<u>Canadian Report</u> Director St. Onge indicated that he had talked with John Hamilton of the Canadian Racquetball Association who advised him that the Board of the Canadian Racquetball Association wanted to "go its own way" but keep the reciprocal membership agreement with the I.R.A.

Bill Tanner indicated that he felt the NRC/USRA was involved in getting the CRA to withdraw from membership on the Board of the I.R.A. Director St. Onge was directed to advise the CRA that the I.R.A. would maintain the reciprocal membership agreement and hope that they would some day come back to their Board position on the I.R.A.

Australian Racquetball Director St. Onge indicated that Jim Pruitt of the Philadelphia area had told the Australians that the I.R.A. was broke and "were going to fold". Peter Allen had written President, Tanner about the matter and subsequently come through Memphis and visited the I.R.A. headquarters. Director St. Onge and Director Marks took Mr. Allen to dinner and he played a round of racquetball with President Tanner. Director St. Onge says that the Australians now fully understand the circumstances and are kindly disposed toward the I.R.A. and will be working with the I.R.A. closely in the future.

<u>Legal Reports</u> General Counsel Baird reported to the Association on the status of the Association's law suits in St. Louis, MO and San Diego, CA indicating that the law suits were drawn out and expensive and were not expected to come to any immediate finalization.

<u>Director Luke St. Onge's Comments</u> Director St. Onge indicated that there was a great deal of enthusiasm for the Nationals on behalf of the Sporting House staff and that everyone involved had done a tremendous job in preparing the tournament; that the top amateur and professional players were represented and asked the Board to mingle with those people in the tournament and keep all lines of communication open.

Director St. Onge passed around a sample of the computer seeding and draws from the Nittany Lion Open so that the Board could be familiar with the computerized seeding system for possible use by the I.R.A. in the future.

<u>Director Leonard Marks' Comments</u> Director Marks praised Director St. Onge for his work on the Nationals and expressed the thanks of the Board of Directors for a job well done.

There being no further business to come before the Board, the meeting was adjorned at 5:40 p.m.

# CERTIFICATION

Having read the preceding and finding them to be in conformity with the records of the stated Board Meeting, I hereby certify that these minutes are a true and accurate record of the stated Meeting of the I.R.A.'s Board of Directors.

Secretary/Treasurer

#### MINUTES OF

# I.R.A. GENERAL MEMBERSHIP MEETING ENGLEWOOD, COLORADO May 28, 1978

Minutes of the Annual Membership Meeting of the International Racquetball Association held at the Rodeway Inn in Englewood, Colorado on the 28th day of May, 1978 at 9:30 a.m.

The meeting was held in association with a breakfast open to all of the I.R.A. membership. Since the election of new members to the Association's Board of Directors was to be held at this membership meeting, credentials of everyone in attendance were checked at the door by the Association's Executive Secretary, Hallie Singer.

Director St. Onge advised those present that the I.R.A. National Doubles would be held October 19-22, 1978 at the Capitol Courts in Sterling, Virginia and that applications would be in the next issue of RACQUETBALL Magazine.

Director St. Onge advised the membership present of the State of the Association indicating among other things that the current I.R.A. membership was approximately 10,000; that they court club proposal would be exempt from the present \$1.50 rebate to the states in its first year of operation. With regard to the rebates to the states Director St. Onge indicated that so far approximately \$2,600.00 had been returned to the states under the program. The membership was advised that the Canadian Racquetball Association had decided to "go independent" and had resigned its seat on the I.R.A.'s Board of Directors. The membership was also advised that the Australian Racquetball Association under the direction of Mr. Peter Allen wanted to affiliate with the I.R.A. and such affiliation would be granted.

General Counsel John Baird reported to the membership on the status of the Association's law suits in St. Louis, MO and San Diego, CA indicating that the St. Louis law suit was heavily backlogged for Depositions and did not appear to be headed for trial in the near future, and that the San Diego law suit had proceeded satisfactorily to the Pleading stages and was expected to settle into Discovery Depositions in the near future. General Counsel Baird did not hold out any hope that either of the law suits would be settled in the near future.

Director Murphy reported to the membership present on the financial condition of the Association.

There followed a substantial discussion originating from the floor with regard to the Seamco "official" ball contract and Director St. Onge was asked when that contract expires and if other manufacturers would be allowed to bid for the business when that contract expired. Director St. Onge assured everyone present that the I.R.A. is open to proposals from any manufacturers for the endorsement of the Association.

President Tanner made the following presentations and awards:

Outgoing Board Member - Gene Grapes Leonard Marks Special Appreciation Award- Dewit Shy Outgoing Board Member - Luke St. Onge

Director Cal Murphy presented a certificate to outgoing I.R.A. President, Bill Tanner with the Association's thanks for his service.

Director Mark Wayne presented Jerry Zuckerman with the Association's award as amateur Male Athlete of the Year.

Director Leonard Marks presented Karin Walten the Association's award as amateur Female Athlete of the Year.

Director Pete Crummey presented Shannon Wright the Association's award as Female Professional Athlete of the Year.

President Bill Tanner presented Marty Hogan the Association's award as Male Professional Athlete of the Year.

Out going President Tanner presented a farewell address to the member-ship.

Director Luke St. Onge announced the selection of Directors indicating that five Directors would be elected: Three for three year terms and two for two year terms.

The nominating committee of the existing Board of Directors made the following nominations:

Bob Klass Myron Friedman Fred White Allan Schattner Richard Walker Elaine Lee Pat Whitehill

In addition to the nominations made by the Nominating Committee of the Board of Directors the following nominations were made from the floor: Mike Zeitman nominated Goldie Hogan and the nomination was seconded by Jim Schatts. V.Z. Lawton nominted Jean Lehr and the nomination was seconded by Marlowe Phillips. Pete Crummey nominated Martha Duncan and the nomination was seconded by John Ridell.

Director Leonard Marks then moved that the nominations be closed. The motion was seconded by Marlowe Phillips with the majority of those present voting to close the nominations.

Before the voting was held Alex Guerry expressed the appreciation of the membership to outgoing President, Bill Tanner and to the members of the Board of Directors for their service to the Association.

<u>Voting</u> The membership was advised that those nominees receiving the most votes would be elected to three year terms and those receiving the fewest votes would be elected to serve the two year terms of office.

In the first vote four new Directors were elected in the order of the most votes received they are:

Bob Klass, Fred White, Jean Lehr, and Elaine Lee.

After some procedural discussion a motion was made by Ike Gumer that the Association hold a run off election between the remaining two nominees who failed to receive a majority. The motion was seconded by Jim McPherson and accepted by a majority vote.

A run off election was held between nominees Richard Walker and Goldie Hogan with Richard Walker receiving a majority of the votes cast and thereby being elected to the the fifth position for two years.

There being no further business to come before the membership a motion was made to adjourn by Ike Gumer and seconded by Marlowe Phillips and passed by a majority vote.

#### MINUTES OF

# I.R.A. SPECIAL BOARD MEETING

Englewood, Co. May 28, 1978

Minutes of a special meeting of the Board of Directors held at the Rodeway Inn in Englewood, Colorado, on May 28th, 1978 at 11:50 a.m.

The President called the meeting to order and directed the Secretary to call the roll of Directors.

The following answered present:

Fred White Jean Lehr
Cal Murphy Mark Wayne
Elaine Lee Bob Folsom
Pete Crummey Richard Walker
V.Z. Lawton Bob Klass

Also present was past President, Tanner, General Counsel Baird and Director St. Onge.

Past President Tanner called the meeting to order and asked for nominations for President of the Association.

Director Crummey nominated Director Folsom and the motion was seconded by Director Wayne. Asked if he would accept the nomination, Director Folsom said that he wanted to reserve his acceptance pending an off the record discussion by the Board.

Director Lehr nominated Director Lawton and the motion was seconded by Director White. Asked if he would accept this nomination Director Lawton indicated that he wanted to reserve his acceptance pending an off the record discussion by the Board.

Director Murphy moved that the nominations cease and the motion was seconded by Director Wayne and passed unanimously.

Past President Tanner was thanked for his assistance with the nominations and excused from the meeting. The Directors also asked General Counsel Baird to leave the room so that an off the record discussion could be held in confidence.

After an off the record discussion by the Board Director Bob Folsom was elected the President by a 5 to 3 majority.

After the election of the President General Counsel Baird was asked to return to the room and continue keeping the minutes of the meeting.

Nominations were opened for Vice President of the Association with nominations as follows:

Director Murphy nominated Director Klass and the nomination was seconded by Director Lehr. Director Lawton moved to elect Director Klass by acclamation. The motion was seconded by Director Murphy and passed unanimously.

The floor was then open for nominations for National Rules Commissioner with nominations as follows:

Director Murphy nominated ex-director Marks and the nomination was seconded by Director Lawton. Director Folsom nominated Director Crummey and the nomination was seconded by Director Wayne. Director Klass moved that the nominations cease seconded by Director White and passed unanimously.

There followed a discussion at the request of Director Lehr regarding the qualifications of each candidate.

Director Crummey was asked to leave the room during the vote which was 5 for Pete Crummey and 3 for Leonard Marks.

There being no further business to come before the Board the meeting was adjourned at 12:40 p.m. on motion by Cal Murphy seconded by Fred White and passed unanimously.

# CERTIFICATION

Having read the preceding minutes and finding them in conformity with the records of the stated Board Meeting, I hereby certify these minutes be a true and accurate record of the stated meeting of the I.R.A. Board of Directors.

Secretary/Treasurer

#### MINUTES OF

#### I.R.A. BOARD OF DIRECTORS

Englewood, Colorado May 28, 1978

Minutes of a regular Board of Directors meeting held at the Rodeway Inn in Englewood, Colorado on May 28, 1978 at 12:50 p.m.

A motion was made by Director Lawton and seconded by Director Klass that General Counsel Baird continue as I.R.A. General Counsel so long and until a decision can be made on a permanent, General Counsel and the General Counsel Baird be asked to continue his services without charge until an agreement on a fee structure can be reached. General Counsel Baird asked that the record reflect that all present understand as the previous Board of Directors had understood that he is an employee of The Wm. B. Tanner Co., Inc. and that his services to the Association would have to be with the Board's understanding that he was such an employee and that the Board was agreeable to the circumstances. The motion was passed unanimously.

There being no further business to come before the Board the meeting was adjourned at 1:00 p.m.

#### CERTIFICATION

Having read the preceding minutes and finding them to be in conformity with the records of the stated Board Meeting, I hereby certify that these Minutes to be a true and accurate record of the stated Meeting of the I.R.A. Board of Directors.

Secretary/Treasurer

#### BOARD MEETING

# September 8, 1978

# 12:00 Noon Central Standard Time

# Conference Call

The meeting was called to order by President Bob Folsom who called the roll of Board members. Those present were:

Bob Klass Cal Murphy Pete Crummey Mark Wayne Elaine Lee Jean Lehr

Luke St. Onge Hallie Singer

Crummey Fred White Wayne Richard Walker

Not available was V.Z. Lawton.

This meeting was called to discuss three points of interest that were previously outlined in a letter to the Board on September 1, 1978 from Executive Director, Luke St. Onge.

Item I concerned itself with accepting a contract with Towery Press of Memphis, Tennesse that would give publishing rights to Towery and virtual ownership of RACQUETBALL Magazine to them with the International Racquetball Association retaining editorial control over RACQUETBALL. Discussion followed concerning Towery's ability to perform and deliver a quality magazine and the I.R.A.'s ability to maintain editorial control. After discussion Cal Murphy moved that the Towery contract be accepted. This was seconded by Bob Folsom and the vote was unanimous in favor of this.

Item II concerned itself with the point system governing the Masters and Golden Masters divisions of Regional and National tournament play. A motion was made by Bob Klass that in all divisions on the Regional and National level of tournament play the scoring will be two games to 21 and the third if necessary will be played to 15. It will be up to the tournament director on any other level of competition to determine the point system to be followed. This motion was seconded by Jean Lehr and passed unanimously.

It was suggested by Pete Crummey that it be so stated in the upcoming issues of RACQUETBALL Magazine so that the membership be fully aware of this rule change.

Item III concerned itself with a contract with JOKARI, a firm that manufacturers a sports oriented game marketed in many large cities in Penny and Sears stores. This contract basically states that JOKARI will pay the I.R.A. \$5,000.00 per year for three years begining October 1, 1978, for a sanctioning of this product by the I.R.A. In turn JOKARI will include an I.R.A. membership blank in each product and will feature I.R.A. logo on all advertising and promotional items used to market this product. The motion was made to accept this contract by Mark Wayne and seconded by Fred White. The motion was passed by a vote of 6 to 1 with 2 abstaining. The one dissenting vote was Jean Lehr and those abstaining were Bob Folsom and Richard Walker. Mr. Walker's phone connection was broken at this point and he could not make contact with the other Board Members from this point on in the meeting.

The Board was notified that present I.R.A. counsel is located in Memphis, Tennessee and is Robert Benham whose office is convenient to the I.R.A. Headquarters. It was found to be most difficult to keep previously engaged I.R.A. counsel, Myron Freidman, properly informed of day to day business of the I.R.A. office.

The Board Meeting to be held at the Doubles Championships in Washington D.C. October 19-22 will begin on Wednesday, October 18, 1978, rather than the previously scheduled Tuesday, October 17, 1978. This meeting will begin at 10:00 a.m. and continue until approximately 5:00 p.m. on the 18th.

Bob Klass notified the Board that he had made contact with a representative of Schlitz Brewery Co. and that arrangements are in the works for Schlitz to donate all the beer to be used at all I.R.A. National tournaments for an undefined period of time. A contract is being negotiated.

Mention of travel expense to the Doubles was made and all members of the I.R.A. Board were encouraged to make their reservations at least 30 days in advance to take advantage of any possible savings.

The meeting was adjourned at 12:35 p.m. upon a motion by Bob Folsom and seconded by

This meeting lasted 26 minutes and cost the I.R.A. \$126.50

#### MINUTES

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#### I.R.A. BOARD OF DIRECTORS MEETING

October 18, 1978

Sterling, Virginia

The Board of Directors of the International Racquetball Association called their biannual meeting to order on October 17, 1978 at 10:15 a.m. at the Marriott Hotel in Sterling, Virginia. The meeting was opened by Executive Director, Luke St. Onge, with greetings and introductory comments by President, Bob Folsom. Before turning the meeting over to Luke St. Onge who was instructed by the President to take charge of the running of these meetings, Bob Folsom asked the Board for frankness in their approach to the issues to be discussed at the following Board of Directors meetings and stressed that the information covered and discussed at this time be kept in the strictest of confidence among members of the Board.

Those Board members present were Bob Folsom, President

Bob Klass, Vice President
Cal Murphy, Secretary-Treasurer
V.Z. Lawton, National Commissioner
Mark Wayre, Director
Richard Walker, Director
Fred White, Director
Elaine Lee, Director (arriving late due to traffic problems)

Not present were Pete Crummey, National Rules Commissioner Jean Lehr, Director

Luke St. Onge then proceeded to give the Board Members a general overview of the "State of the Association" with the most positive news being that so many of the old guard and supporters of the I.R.A. are once again coming forward to be a part of the Association. Over \$1300 was sent in rebates to qualifying states with an attempt to continue to do this on a regular basis indicated. It is the direction of the I.R.A. to involve itself solely with the amateur player and remove itself from any involvement with the professional aspect of racquetball.

Financially the Association appears to be headed in a stable direction with the biggest drain upon the cash flow and resources being the legal entanglements that the I.R.A. is involved in.

From the low point that the I.R.A. found itself in at the National Juniors tournament in July we have come to the status of having received an unsollicited letter from The Phillips Organisation, the public relations firm representaing Ektelon, co-sponsor of the Junior program, complimenting the Association on the turn it has taken and indicating their desire to once again be a part of our Juniors program.

A clean house has been indicated on the roles of the State Directors list as many new faces appear and dead weight and disinterested, inactive volunteers replaced by energetic, enthusiastic newcomers.

RACQUETBALL Magazine was discussed and the growth and improvement in the publication noted. ..ith the Towery Press agreement secured, RACQUETBALL Magazine is ongoing regardless of the financial condition of the I.R.A.. As it is not our asset it leaves little reason for any further suits to be made against the I.R.A. It was requested that each Board member write to Mark Seitman of Towery Press and express their opinion of the quality of RACQUETBALL.

We approach a great future with only the legal aspect being a draw back to us at this time.

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The first item of business discussed was the present proposed budget. Additional items to be considered as new business operating expenses are a Wats line and a new style for membership cards.

The motion to accept the budget as presented was made by Bob Klass, seconded by Fred White and passed unanimously.

A motion was made by Cal Murphy that letters be written to all companies that the I.R.A. has contractual agreements with stating that upon renewal of their contracts the I.R.A. wished to reopen the doors of communication rescinding the letter written previously by former counsel, John T. Baird, that stated that the I.R.A. had no intention of further involvement with these companies at the time of renewal for their contracts. This should be done the beginning of February 1979. Before this letter is sent it is to be reviewed by our present counsel, Bob Benham, and, with his approval, mailed. This motion was seconded by Fred White and passed unanimously by the Board.

Discussion continued regarding the JOKARI - Racquetball Trainer contract that is to be reinvestigated. All future contracts are to made with Board approval. The Board will be submitted contracts, asked for their written reply (either approval or disapproval) within a specified time frame and then the contract will be finalized.

Bob Klass discussed his arrangements with Schlitz Brewing company who wish an involvement with the I.R.A. He has made contact in Milwaukee and it is Schlitz' intent to supply all the beer for both National Singles and Doubles championships as well as I.R.A. Regionals. The Schlitz company needs 90 days advance notice in order to make these arrangements and Bob Klass will have the agreement confirmed in a letter from the Schlitz representative. On a local basis Schlitz has signed an agreement to supply beer for all Colorado tournaments sanctioned by the I.R.A. as well as providing shirts.

Bob Klass also discussed that he and Steve Strandemo have been signed by AMF Head who is talking about a 2 1/2% royalty contract agreement with the I.R.A. on their racquetball (a Voit Bleu type) should the I.R.A. adopt an open ball policy. This would involve a one year wait unless this present ball policy changes. Head is producing a \$60.00 racquet that the I.R.A. logo with I.R.A. rules booklet could be attached to. The I.R.A. will not receive a 2 1/2% royalty from this racquet.

Bob Klass moved that the meeting be adjourned for lunch at 12:45 p.m. and was reconvened at 2:30 p.m.

A motion was made by Bob Folsom to hold the 1979 I.R.A. World Singles Championships in Las Vegas Nevada May 24 through May 28, 1979 at the Supreme Court Sports Center. The motion was seconded by Elaine Lee and passed unanimously.

Bob Folsom moved that the following divisions be held (as in 1978) excluding the professionals. These same divisions will also be held for women. This motion was seconded by Fred White and passed with 6 in favor, 2 opposed (V.Z.Lawton and Cal Murphy).

Men's Open Men's B, Men's Seniors, Men's Masters, Men's Golden Masters 55+,60+ and 65+ Jomen's Open, Women's B, Women's Seniors, Women's Masters, Women's Golden Masters 55+,60+ and 65+

Page -3-MINUTES OF BOARD MEETING October 18, 1978 Sterling, Virginia

A motion was made by V.Z. Lawton to have \$25.00 be the amount charged for the entry fee for the World Singles Championships. This was seconded by Bob Klass and passed unanimously.

V.Z. Lawton moved to realign the states in the Northern Region whereby omitting this region entirely and incorporating North and South Dakota into the Northwest Region, Minnesota, Iowa, and Wisconsin into the Midwest Region and including Nebraska into the Southwest Region. Cal Murphy seconded this motion and it was passed unanimously.

Mark Wayne moved that <u>all</u> Regional winners of Championship divisions receive 1/2 coach air fare to the World Championships. Fred White seconded this motion and it was passed unanimously.

Elaine Lee moved that an entrant in the Regionals only be allowed to play in one Championship event. Bob Folsom seconded this motion and it was passed unanimously.

At this point the Regional dates were reidentified as April 20-22, 1979, and other National tournament dates were mentioned ie; Juniors' Nationals, Intercollegiates, etc.

A letter will be sent to all Regional Commissioners regarding the consolation round to be held at the Regionals. It is to be established that a consolation round be held at each Regional tournament.

Discussion continued regarding the National Juniors' Program - the National tournament to be held in Memphis, Tennessee at the Supreme Courts July 12-15, 1979. Qualifiers for the Nationals will play in I.R.A. Regional tournaments as a Junior category will be held at each Regional. The sponsorship of this Junior program will be offered first to Seamco Sporting Goods, Co., as it is stated that they should have first right of refusal or participation before any similar program is offered to other sponsors.

V.Z. Lawton moved that the age categories for the Junior division be as follows:

17 and under, 15 and under, 13 and under 10 and under for both boys and girls.

Mark Wayne seconded this motion and it was passed unanimously by the Board.

Cal Murphy moved that January 1st be the cutoff date to determine the age for a Junior player to play in a specific age category. Bob Klass seconded this motion and it was passed unanimously by the Board.

Mention was made that the membership of the Supreme Courts will receive three issues of RACQUETBALL Magazine free of charge. A survey of the membership to the I.R.A. received off of this promotion will be done. Present court club proposal membership return is minimal, but it is still being pursued.

Bob Folsom moved that the new dues increase rate structure be accepted as presented by Luke St. Onge, Executive Director. Cal Murphy seconded this motion and it was passed unanimously. This new dues schedule is as follows:

\$10.00 l year single \$100 Livetime \$18.00 2 year single \$6 Junior l year \$15.00 l year family \$6 Military l year \$20.00 2 year family \$6 Collegiate l year Page -4-MINUTES OF BOARD MEETING October 18, 1979 Sterling, VA

Discussion continued in regard to Towery Press' intention to print 80,000 tournament brochures to be individualized by sanctioned I.R.A. tournaments at Towery's expense based on the sale of advertisement in the brochure. At present several ads have been sold for this proposed brochure.

Luke St. Onge was asked to leave the meeting while the Board reviewed his personnel contract. This contract will be submitted to Myron Friedman, one time acting counsel for the I.R.A., for his review and then submitted to the Board for approval.

The meeting was adjourned at approximately 5:00 p.m.

# MINUTES BOARD OF DIRECTORS MEETING October 19, 1978

Sterling, Virginia

The Board of Directors of the International Racquetball Association met at 9:30 a.m. on Thursday, October 19, 1978.

Luke St. Onge, Executive Director, called the meeting to order. Let the minutes reflect that the Board was made aware of the possibility of the need for an Assistant Director in the growing future of the I.R.A. The Board was asked to look ahead to this position and be aware of possible candidates when the Association was able to secure such an individual. This item was tabled and will be reviewed at the Board of Directors meeting in May 1979 and at each succeeding meeting to keep the idea current and before the eyes of the Board members.

Bob Folsom moved that the Board authorize Luke St. Onge to rewrite the rules to reflect the specifications for a non-compression ball that would meet I.R.A. standards and have approval by the I.R.A. This was seconded by Fred White and passed unanimously.

V.Z. Lawton moved that the Board authorize Dr. Robert Jennings Heinsohn of the Department of Mechanical Engineering at Penn State University to proceed with his study to develop a test of the playability of the ball to be used in a game or tournament match. Robert Klass seconded this motion and it was passed unanimously. A letter was drafted and signed by members of the Research Committee indicating this to Dr. Heinsohn.

Cal Murphy moved that the week preceding the 1st Sunday in March be declared International Racquetball Week. This was seconded by  $V_{\circ}Z_{\circ}$  Lawton and passed unanimously. Robert Klass is to check to see if there is any conflict on the National P.E. calendar that would prohibit this.

The motion was made by Bob Folsom that the rules should reflect that the receiver has the same rights as the server in regard to the 10 second rule - both server and receiver should have equal time rights to ready themselves for play. The motion was seconded by Robert Klass, but defeated by the Board.

Cal Murphy moved that all meetings of the Board of Directors be run according to Robert's Rules of Order and that a Parliamentarian be appointed by the Board. This was seconded by Fred White and passed unanimously. Robert Klass was appointed as the parliamentarian.

V.Z. Lawton moved that an amateur player can receive only merchandise in prizes and these items not to exceed \$200.00 in value to still be allowed to retain his amateur status. Bob Folsom seconded this motion. It was defeated with Robert Klass abstaining and Bob Folsom and V.Z. Lawton in favor of the motion. The remaining members of the Board voted against this motion.

Bob Folsom moved that a player that has been a professional racquetball player can regain his amateur status by writing a letter to the I.R.A. Headquarters requesting reinstatement as an amateur if he he has not won money for one year at a professionally sanctioned event. Fred White seconded this motion and it passed with only V.Z. Lawton voting against the motion.

Bob Folsom moved a serve is commenced when the ball is struck by the racquet of the server in an obvious attempt to put the ball into play. The motion was seconded by Elaine Lee and unanimously passed by the Board.

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Robert Klass moved that no time out could be called by either server or receiver after the score had been called. Bob Folsom seconded this motion. Klass abstained, Folsom voted in favor of the motion, but it was defeated by the remaining members of the Board.

Bob Folsom moved that once the end of play is signaled by "point, side out, hinder", etc. the receiver (teams) is (are) given a reasonable amount of time to get ready to serve in the judgment of the referee. According to the judgment of the referee, he will call the score when the receiver is ready to receive the serve. From that point the server has ten seconds to put the ball into play. Mark Wayne seconded the motion, Robert Klass abstained, Fred White voted against the motion. The remaining members of the Board voted in favor of the motion and it passed.

Robert Klass moved and Elaine Lee seconded the motion that hinder calls by the referee can not be appealed. This motion passed unanimously.

Robert Klass moved that if both players in a singles match and three out of four in a doubles match disagree with a call made by the referee, but agree among themselves, the referee is overruled. Ealine Lee seconded this motion and it was passed unanimously by the Board.

Richard Walker gave his committee report for the Equipment Committee relating he had checked out Cannon racquetballs and will write a letter to the company saying the testing of the racquetballs is in the works.

Robert Klass reported on the Election Committee notifying the Board that three members are to be replaced in May. These outgoing members are V.Z. Lawton, Cal Murphy, and Pete Crummey. He asked the Board for suggestions for future workers and reminded the Board that this was not to be a popularity contest! Nominations are needed by March 1, 1979, in order for them to appear in the March-April 1979, issue of RACQUETBALL Magazine.

Bob Folsom reported on the Personnel Committee and the need to specify details of staff positions and responsibilities as well as benefits and holiday and vacation time.

The location of a Hall of Fame was delayed due to possible relocating of permanent offices.

Recognition of our two new Junior Commissioners, Steve Boren and Ed Martin, was made.

The dates of the Intercollegiates at Penn State on March 16-18, 1979, were noted as well as the fact that if the present Intercollegiate Commissioner does not become more active he will be replaced. The list of schools that provide racquetball scholarships is to be provided to the Board by Robert Klass.

The Steve Strandemo book that was to become the official I.R.A. players' manual is delayed and action to make this book our "official" book is delayed until further word from Mr. Strandemo.

It was suggested at this point that we check further into buying computer time from Towery Press to handle the details of processing memberships and renewals of memberships.

It was noted that the Board wished to go on record as having secured Bob Benham as the I.R.A. Counsel. This motion was made by Bob Folsom, seconded by Fred White and passed unanimoulsy.

Jean Lehr was appointed Historian for the Association contingent upon her acceptance of this position.

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Bob Folsom moved that the duties of the National Rules Commissioner shall be to take such steps as shall be necessary in order to explain, interpret, and revise the written rules of racquetball. All such explanations, interpretations and revisions are to be submitted by the rules committee to the Board of Directors for approval. Approval of any rule revision or interpretation will consist of a 2/3 majority vote of the Board of Directors. In addition to the above, the Rules Commissioner shall be chairman of the Rules Committee. This motion was seconded by Richard Walker and passed unanimously.

Bob Klass moved that if a Board member does not attend the Board meetings, but attends the tournament in conjunction with the meeting, his transportation will not be paid to play in the tournament. Elaine Lee seconded this motion and it was passed unanimously.

Fred White moved to form a committee to investigate a new approach to selecting Board members. This committee will make a report in May of 1979. Cal Murphy seconded this motion and it was passed unanimously. It will be up to Luke St. Onge, Executive Director to appoint three committee members.

V.Z. Lawton moved to adjourn the meeting at 1:30 p.m. on October 19, 1978. It was seconded by Fred White and passed unanimously.

# EXCLUSIVE AGENCY AGREEMENT

This EXCLUSIVE AGENCY AGREEMENT is made and entered into this \_\_\_\_\_\_\_\_, 1979, by and between MARK J. SEITMAN, "Agent", and the INTERNATIONAL RACQUETBALL ASSOCIATION, a Tennessee not-for-profit corporation, "IRA".

FOR GOOD AND VALUABLE CONSIDERATION the receipt and sufficiency of which are mutually acknowledged by and between the parties it is agreed as follows:

- 1. <u>Purpose</u>. The purpose of this Agreement is to appoint MARK J. SEITMAN as exclusive marketing representative for the INTERNATIONAL RACQUETBALL ASSOCIATION, on a commission basis.
- 2. Exclusivity. MARK J. SEITMAN is appointed as the exclusive representative of the INTERNATIONAL RACQUETBALL ASSOCIATION in order to promote the IRA and package promotions financially remunerative to the IRA.
- 3. Exclusions. Specifically excluded from the terms, conditions and payments contemplated by this Agreement are revenues accruing to the IRA regardless of who obtains same as a result of the following:
  - A. Ball approval fees.
  - B. Subscriber/Membership revenue.
  - C. Magazine advertising.
- 4. Prior approval. Agent will lend his best efforts at obtaining other sources of revenue for the IRA. In this respect, Agent will not have the authority to bind the IRA, to present various programs to the Board of Directors or such executive committee as appointed by the Board of Directors to act on such recommendations. Such

recommendations shall only be binding as to the IRA when specifically approved in the manner that the IRA so directs.

5. Commission obligation of IRA. IRA will pay Agent commissions within five (5) days after receipt of revenues produced by all programs by IRA, other than the matters excluded under paragraph three (3) above. The commissions will be based on the following formula for each and every year of this Agreement. Agent will receive said commission based on gross revenues generated during the year and as follows:

REVENUE	COMMISSION PERCENTAGE	
0 - \$ 500,000	10%	
\$500,000 - \$ 750,000	7 1/2%	
\$750,000 - \$1,000,000	5%	
over \$1,000,000	3%	

- years from the date of the Agreement. All commissions are to be based on a fiscal year beginning on the 1st day of the calendar month next succeeding the date of this Agreement. Any commission payable between the date of this Agreement and the first day of the next calendar month are considered to be in the "first year" of this Agreement.
- 7. Cancelability. This Agreement may be cancelled on thirty (30) days notice by the IRA in the event that gross revenues produced in any given "year" of this Agreement do not exceed Twenty Thousand Dollars (\$20,000.00). This Agreement may be cancelled by Agent on sixty (60) days written notice to IRA at any time. In the event of cancellation by either party then Agent shall not be entitled to a commission percentage (not then delinquent) regardless of when revenues are received.
- 8. Transferability. This Agreement is personal to Agent only and may not be assigned by Agent to any other person or entity other than a corporation in which Agent owns One Hundred percent (100%) of all classes of issued and outstanding stock.

# 9. Miscellaneous.

- A. This Agreement constitutes the entire understanding by and between the parties and may only be amended in writing signed by the parties.
- B. Any provision of this Agreement found to be in violation of law shall be ineffective and said ineffectiveness shall not affect any other provision thereof.
- C. This Agreement shall be binding upon the undersigned their heirs, executors, administrators and assigns.
- D. This Agreement shall be construed according to the laws of the State of Tennessee.

IN WITNESS WHEREOF the parties hereto have affixed their signatures the day and year first above written.

		INTERNATIONAL RACQUETBALL ASSOCIATION
		BY:
	*	MARK J. SEITMAN, Agent
ATTEST:		

Endorsement Contracts Report. General Counsel, John Baird, reminded the Board that it was on record opposing the ratification of two purported Endorsement Contracts, one with Wetsu (Point West Industries), the Complainant in the recently filed San Diego lawsuit against the Association and others; and another with Regent Sports in Hauppauge, N. Y.. The Board had advised General Counsel, John Baird, to pursue with local counsel in San Diego and N. Y. the status of these two contracts since Exec. Dir. Tom McKie had not followed policy and obtained Board approval prior to attempting to execute the contracts. The Board had been earlier advised that on the advice of counsel the contracts should be honored and while the Association has taken no steps other than to seek opinions from Counsel in opposition to these two contracts, it was felt that a Motion to affirm the Board in honoring these two contracts was needed in light of the Board's earlier position in opposition. A Motion was made by Director V. Z. Lawton to put the Board on record as honoring these two contracts; the Motion was seconded by Director Cal Murphy and passed unanimously.

National Juniors Report. A report was made by Assist. to the President, Mike Zeitman, on the conduct of the Ektelon/Pony/IRA National Juniors Program, on the local level. Participation by the Juniors on the local level had not been as great as anticipated and the feeling was expressed that Junior players may not be as numerous as had once been anticipated; however, the Board felt that the Juniors Program had not been well organized on the local level and expressed the hope that Regional and National competition would be better organized.

A discussion was led by Director Leonard Marks regarding the question of whether the Ektelon/Pony/IRA National Juniors Program was intended to supercede the IRA's own Juniors' Program at the Regional and National level. Mike Zeitman advised the Board that he had felt that the IRA should not have Juniors play brackets at the Regional and National level in light of the Ektelon/Pony/IRA tournaments and that he had intended to delete such brackets from the Regional and National competition. The Board advised Mike that never at anytime had the Board agreed to the removal of Juniors' play brackets from its own tournaments in deference to the Ektelon/Pony/IRA Program. Director Cal Murphy indicated to the Board that it was Ektelon's concept that the IRA would not have Juniors at its Regional and National tournaments and that if that was not the Board's understanding they should be advised at once. A motion was made by Director Mark Wayne and seconded by Director Bob Folsom that Juniors will definitely be held in association with the IRA's Regional and National Tournaments, notwithstanding the Ektelon/Pony/IRA Program and directed Mike Zeitman to relay the information to Ektelon and Pony and correct these tournament brackets at the Regional and National level. Cal Murphy abstained.

Regional Restructure. Assistant to the President, Mike Zeitman, presented to the Board a plan for restructure of the IRA's Regions to more closely conform with population shifts and racquetball playing populations. Mr. Zeitman felt that the racquetball player densities had changed since the regions were drawn and that the proposed restructure would redress the imbalances.

After substantial discussion of the plan for restructure, the matter was referred to a Study Committee by the President for review and submission of a report at the Board's next regular meeting. The Study Committee consists of:

Pete Crummey
Mark Wayne
V. Z. Lawton
Mike Zeitman
Luke St. Onge
Gene Grapes
William B. Tanner

Management Agreement. There having been for some time, a continuing concern by the Board over the lack of continuity of management for the Association, General Counsel, John Baird, advised the Board that there was a means to provide that continuity if the Board wanted to investigate the possibility. It was felt that the lack of continuity in management of the IRA has been occasioned, in part, by the fact that every three (3) years, the IRA elects a new President and that the new President in order to work more closely with the Executive Director usually asks that the Association's National Headquarters move to a location closer to this home town which necessitates the hiring of new staff or the removal to the new location of the existing staff. Likewise, it has been difficult to formulate long range policies with a new management structure every three (3) years.

General Counsel, John Baird, suggested that it might be desirable to keep the William B. Tanner Co., Inc., involved in the management of the IRA after the end of the Board term of Mr. William B. Tanner in May of 1978. This could be accomplished, according to General Counsel, John Baird, through the implementation of a Management Agreement between the IRA and the William B. Tanner Co., Inc., if the Board desired such a relationship.

A draft of a proposed Management Agreement between the IRA and the Tanner Company was submitted to the Board for study by General Counsel, John Baird, without recommendation. General Counsel, John Baird, indicated that since he has represented the Tanner Company that it would be best if the Board obtained other counsel to advise them on the concept of a Management Agreement and, if the concept was desirable to them, to assist with the drafting of such an Agreement. The draft of a proposed Management Agreement as given to the Board by General Counsel, John Baird, was for the purpose of outlining the concept and for study purposes only and was submitted without recommendation.

The Board asked General Counsel, John Baird, and President Bill Tanner, to leave the room so that a frank and open discussion could be held on the desirability and/or advisability of a Management Agreement for the IRA.

There followed a lengthy discussion "off the record" by the Board culminating in a Motion by Director V. Z. Lawton and seconded by Director Bob Folsom, that the concept of a hired management team to manage the affairs of the IRA be accepted by the Board of Directors subject to independent legal review prior to acceptance. The Motion passed unanimously without Director Cal Murphy participating in the vote. While Director Cal Murphy was present during most of the open discussions regarding the concept of a Management Agreement, he had a flight to catch and was not present for the vote on the issue.

Adjournment. Because of the lateness of the hour, the Board Meeting was adjourned by unanimous vote until 9:30 A. M. the following day, Saturday, March 11, 1978.

#### CONTINUATION OF MEETING

Saturday, March 11, 1978

The President called the continuation of the Special Board Meeting to order at 9:30 A. M. and directed General Counsel, John Baird, to call the roll in the absence of the Secretary, Director Cal Murphy.

The following Directors answered present:

·William B. Tanner ·Pete Crummey

•Gene Grapes •Bob Folsom

•Leonard Marks -Luke St. Onge

-V. Z. Lawton • Mark Wayne

Court Club Proposal. General Counsel, John Baird, presented a final layout and copy draft for a general mailing and promotion to all Court Clubs whereby any recognized Court Club could give a one year membership in the IRA to its members at a reduced rate of \$4.00 per year or receive a \$2.00 rebate for each of their members who joins the IRA and lists their Court Club as sponsor. The Court Club proposal was authorized by unanimous voice vote on Motion by Director Luke St. Onge and second by Director V. Z. Lawton. The Plan will be exempt from the previously approved \$1.50 per member rebate to the States during the first year of any membership so submitted.

Hall of Fame. After substantial discussion, a Motion was made by Director Bob Folsom and seconded by Director Gene Grapes that Article Three, §1(E) of the Association's Constitution be amended to delete the following language,"..Such elections shall be of persons who shall have retired from serious racquetball tournament competition in open singles and-or open doubles play for a period of at least five (5) years..." The Motion passed unanimously on voice vote.

A discussion was held to the effect that the IRA's Hall of Fame selection should not be inscribed in the Helm's Hall of Fame as the IRA's Constituion presently requires, but rather be inscribed in an IRA Hall of Fame especially for Racquetball.

A Motion was made by Director Bob Folsom and seconded by Director Luke St. Onge that the IRA's Constitution be further amended at Article Three, §1(E) to delete the following language, "...The names of those selected shall be submitted to the Board of the Citizens Savings-Helms Hall of Fame for approval and, upon such approval, the names of those so honored shall be inscribed on the records as members of the Hall of Fame for Racquetball."; and substitute therefor, the following language, "..The names of those selected shall be inscribed on the records as members of the IRA Hall of Fame of Racquetball." The Motion passed unanimously on voice vote.

National Rules Commissioner. After some discussion to the effect that as the IRA's Constitution as written, the National Rules Commissioner can set the Rules of Racquetball Play without Board approval, a Motion was made by Director Bob Folsom and seconded by Director Luke St. Onge that the IRA's Constitution be amended at Article Five, §2(E)(3) by adding the language,"..;to recommend changes in the IRA Rules of Racquetball Play to the Board of Directors which shall have the final authority on all Rules changes." Such language to be added to the last sentence of subsection (3). The Motion was passed unanimously on voice vote.

With regard to the election of the IRA's National Rules Commissioner, the Board discussed the desirability of having the position elected from the General Membership and dropping the requirement that the Commissioner be elected "by and from" the Board of Directors as the IRA's Constitution presently requires. General Counsel, John Baird, was directed to draft possible language for inclusion in the IRA's Constitution to achieve this result for consideration at the next full Board Meeting.

Nominating Committee. The Board heard a short report from the nominating committee to select the Board's recommendations to fill the positions of those Board members whose terms on the Board are expiring in May of 1978. The Committee reported that with the "extra"

opening on the Board created by the resignation of Board Member Carol Greenburg, the Board will have four (4) vacancies in May instead of the usual three vacancies.

Canadian Association. The Board was advised by Assist. to the President, Mike Zeitman, that the Canadian Racquetball Association had resigned its position on the IRA's Board of Directors to pursue an independent organization status. The unanimous Board expressed the opinion that former Director and member of the canadian Racquetball Association, Ivan Velan should be contacted by the IRA to determine what had actually brought about the resignation of the Canadian Racquetball Association from the IRA.

There being no further business to come before the Board, the Meeting was adjourned.

## CERTIFICATION

Having read the preceeding Minutes and finding them to be in conformity with the records of the stated Board Meeting, I hereby Certify these Minutes to be a true and accurate record of the stated meeting of the IRA's Board of Directors.

Secretary/Treasurer

#### MINUTES OF

# I.R.A. Board of Directors Meeting

Englewood, Colorado

May 25, 1978

Minutes of a Regular Meeting of the Board of Directors held at the Rodeway Inn in Englewood, Colorado on the 25th day of May, 1978 at 2:55 p.m.

The President, Wm. B. Tanner, called the meeting to order and directed the Secretary to call the roll of Directors.

The following Directors were present:

Wm. B. Tanner Pete Crummey
V.Z. Lawton Lenny Marks
Bob Folsom Mark Wayne
Cal Murphy Gene Grapes

Also present were the following:

Luke St. Onge John T. Baird Myron Friedman

Approval of Minutes The Board had been previously given copies of a draft of the Minutes of a Special Board Meeting held in Memphis, TN on March 10 and 11, 1978. A motion was made by Director, Bob Folsom, to accept the Minutes as written. The motion was seconded by Director, V.Z. Lawton. Director, Cal Murphy, indicated that the draft Minutes were incorrect with regard to the section entitled Legal Report in that the draft Minutes indicate "a motion was made by Director, V.Z. Lawton and seconded by Director, Cal Murphy, that the Board ratify the acts of the President and General Counsel in defending the new action in San Diego, and authorized the continued defense of this action as necessary by General Counsel, John Baird and local counsel in San Diego. The motion was passed unanimously after routine discussion." Director Murphy stated that a) he did not second that motion and that he abstained during the voting. Director Bob Folsom indicated that he seconded the motion and the minutes should so reflect. Director Cal Murphy moved to accept the draft Minutes as ammended. The motion was seconded by

Director, Bob Folsom and passed unanimously.

Management Agreement. Director Bob Folsom asked that the minutes reflect that attorney, Myron Friedman is attending the Board Meeting as special counsel to the I.R.A. on the proposed Management Agreement.

President, Wm. B. Tanner, advised the Board of his position with regard to the proposed Management Agreement and provided answers to the Board with respect to questions raised by attorney, Friedman in his letter to Tanner of May 18, 1978.

There followed a frank and open excange of ideas with regard to the proposed Management Contract. Director, Luke St. Onge was asked by the Board about the Association's financial condition and reported that the Association was approximately \$40,000 in debt but that arrangements had been made to amoratize most of the long term debt and that current income appeared to be sufficient to amoratize the long term debt as well as handle current expenses. However, since he had just recently taken over as the Association's Director he indicated that he would have to reserve final opinion on the Association's financial condition until he had a chance to review the matter further and that he would give the Board a full report as soon as he was able to accomplish a complete review and audit.

The Board felt that it should continue its discussions with regard to the proposed Management Agreement in a closed door meeting and asked President, Tanner, General Counsel, Baird and Director, St. Onge to leave the room as interested parties and the Board's deliberations were continued behind closed doors.

Continuation of Board Meeting President, Tanner, Director, St. Onge and General Counsel, Baird rejoined the Board Meeting at the Board's request after the Board having deliberated behind closed doors for approximately thirty minutes and the regular Board Meeting continued without any decision on the proposed Management Agreement.

Ektelon/Pony/I.R.A. Report Director, St. Onge reported that he had been able to work out a compromise with Ektelon and Pony as co-sponsors of the Ektelon/Pony/I.R.A. National Juniors tournament whereby Juniors competition would be held at the I.R.A. Regional tournaments, but no Juniors competition would be held at the National Singles. The Junior Nationals will be held July 14-16, 1978 and the Regional tournament June 9-11, 1978. Director, St. Onge indicated that he had no feeling

for what would happen at the tournaments to be held June 9-11.

Membership Court Club Proposal Director St. Onge indicated that the brochure for the court club proposal had been printed and that he expected an excellent response from that mailing. His feeling was that the I.R.A. membership could reach 100,000 within the next year.

National Doubles Director St. Onge advised the Board that he had obtained a host court club to host the National Doubles and asked the Board for authority to execute a contract with the host club. A motion was made by Director Bob Folsom to authorize Director St. Onge to negotiate and execute such a contract. The motion was seconded by Director Gene Grapes and passed unanimously.

National Rules Commissioner A motion for discussion purposes was made by Director Bob Folsom that the I.R.A.'s Constitution be revised to provide that the National Rules Commissioner may be elected from the membership at large and not necessarily be required to be a member of the Board. The motion was seconded by Director Cal Murphy. During the discussion Director Folsom indicated that in addition to ammending ARTICLE V Section I the Board should in addition rewrite all of ARTICLE V Section II (E)

Director Cal Murphy moved to ammend Director Bob Folsom's original motion to ammend ARTICLE V Section I as suggested to provide that the National Rules Commissioner can be elected from the membership at large and must not necessarily be a member of the Board of Directors and that the Board direct the National Rules Commissioner to submit as soon as possible draft language to revise ARTICLE V Section II (E) as soon as possible. The motion was seconded by Director Folsom and passed unanimously.

The President appointed a Study Committee to revise ARTICLE V, Section II (E) as indicated and submit the revised language to the full Board of Directors for approval. The Study Committee consists of: Leonard Marks, Bob Folsom, Mark Wayne and Luke St. Onge.

Regional Report Director St. Onge indicated that before the Northwest Regionals were held he had heard that the Voit Bleu ball would be used in that Regional. He contacted the I.R.A.'s Northwest Regional Commissioner,

Bob Petersen, who told him that the Voit ball would not be used. Director St. Onge indicated that he had understood that not withstanding Bob Petersen's assurances that the Voit ball was in fact used. The Board of Directors directed Luke St. Onge to get to the bottom of the matter and report the handling of the incident in the next issue of the magazine. The Board felt strongly that if the I.R.A.'s official ball was not used in Regional tournaments than the participants should not be allowed to participate in the Nationals.

Invitational Tournaments Director St. Onge asked the Board to review its decision not to provide financial assistance to help underwrite the costs of invitational tournaments. Director Grapes said that the cost of the invitationals is usually small because the draws are limited. Director Folsom was said to feel that the subsidies treat certain members of the I.R.A. as elite members. Director Grapes feels the invitationals are so widely regarded that the Board should guarantee to tournament sponsors that need the assistance the I.R.A. will provide such assistance up to \$500.00. Director Grapes also indicated that if the I.R.A. goes back to holding invitationals that they should be run by the Executive Director not by local people. Director Crummey agreed with Director Folsom with regard to the elite treatment and would support the invitationals only if they are indeed competitions between the top players. Director Murphy indicated that he did not feel the I.R.A. could afford to provide financial assistance for the invitationals but suggested that the Board look for \$500.00 sponsors if the Board wanted to continue with invitationals. Director Tanner indicated that he felt the Board should endorse invitational tournaments only so long as they don't cost the I.R.A. money. A motion was made by Director Murphy that the I.R.A. endorse invitational tournaments so long as they do not cost the I.R.A. any money. The motion was seconded by Director Grapes and passed unanimously.

<u>Dues Increase</u> Director St. Onge asked the Board to be thinking about a dues increase for January 1979 since he felt such an action was necessary at the present time. A full discussion of the matter is

to be held at the Board Meeting held in association with the National Doubles later in the year.

<u>Canadian Report</u> Director St. Onge indicated that he had talked with John Hamilton of the Canadian Racquetball Association who advised him that the Board of the Canadian Racquetball Association wanted to "go its own way" but keep the reciprocal membership agreement with the I.R.A.

Bill Tanner indicated that he felt the NRC/USRA was involved in getting the CRA to withdraw from membership on the Board of the I.R.A. Director St. Onge was directed to advise the CRA that the I.R.A. would maintain the reciprocal membership agreement and hope that they would some day come back to their Board position on the I.R.A.

Australian Racquetball Director St. Onge indicated that Jim Pruitt of the Philadelphia area had told the Australians that the I.R.A. was broke and "were going to fold". Peter Allen had written President, Tanner about the matter and subsequently come through Memphis and visited the I.R.A. headquarters. Director St. Onge and Director Marks took Mr. Allen to dinner and he played a round of racquetball with President Tanner. Director St. Onge says that the Australians now fully understand the circumstances and are kindly disposed toward the I.R.A. and will be working with the I.R.A. closely in the future.

<u>Legal Reports</u> General Counsel Baird reported to the Association on the status of the Association's law suits in St. Louis, MO and San Diego, CA indicating that the law suits were drawn out and expensive and were not expected to come to any immediate finalization.

<u>Director Luke St. Onge's Comments</u> Director St. Onge indicated that there was a great deal of enthusiasm for the Nationals on behalf of the Sporting House staff and that everyone involved had done a tremendous job in preparing the tournament; that the top amateur and professional players were represented and asked the Board to mingle with those people in the tournament and keep all lines of communication open.

Director St. Onge passed around a sample of the computer seeding and draws from the Nittany Lion Open so that the Board could be familiar with the computerized seeding system for possible use by the I.R.A. in the future.

<u>Director Leonard Marks' Comments</u> Director Marks praised Director St. Onge for his work on the Nationals and expressed the thanks of the Board of Directors for a job well done.

There being no further business to come before the Board, the meeting was adjorned at 5:40 p.m.

#### CERTIFICATION

Having read the preceding and finding them to be in conformity with the records of the stated Board Meeting, I hereby certify that these minutes are a true and accurate record of the stated Meeting of the I.R.A.'s Board of Directors.

Secretary/Treasurer

#### MINUTES OF

# I.R.A. GENERAL MEMBERSHIP MEETING ENGLEWOOD, COLORADO May 28, 1978

Minutes of the Annual Membership Meeting of the International Racquetball Association held at the Rodeway Inn in Englewood, Colorado on the 28th day of May, 1978 at 9:30 a.m.

The meeting was held in association with a breakfast open to all of the I.R.A. membership. Since the election of new members to the Association's Board of Directors was to be held at this membership meeting, credentials of everyone in attendance were checked at the door by the Association's Executive Secretary, Hallie Singer.

Director St. Onge advised those present that the I.R.A. National Doubles would be held October 19-22, 1978 at the Capitol Courts in Sterling, Virginia and that applications would be in the next issue of RACQUETBALL Magazine.

Director St. Onge advised the membership present of the State of the Association indicating among other things that the current I.R.A. membership was approximately 10,000; that they court club proposal would be exempt from the present \$1.50 rebate to the states in its first year of operation. With regard to the rebates to the states Director St. Onge indicated that so far approximately \$2,600.00 had been returned to the states under the program. The membership was advised that the Canadian Racquetball Association had decided to "go independent" and had resigned its seat on the I.R.A.'s Board of Directors. The membership was also advised that the Australian Racquetball Association under the direction of Mr. Peter Allen wanted to affiliate with the I.R.A. and such affiliation would be granted.

General Counsel John Baird reported to the membership on the status of the Association's law suits in St. Louis, MO and San Diego, CA indicating that the St. Louis law suit was heavily backlogged for Depositions and did not appear to be headed for trial in the near future, and that the San Diego law suit had proceeded satisfactorily to the Pleading stages and was expected to settle into Discovery Depositions in the near future. General Counsel Baird did not hold out any hope that either of the law suits would be settled in the near future.

Director Murphy reported to the membership present on the financial condition of the Association.

There followed a substantial discussion originating from the floor with regard to the Seamco "official" ball contract and Director St. Onge was asked when that contract expires and if other manufacturers would be allowed to bid for the business when that contract expired. Director St. Onge assured everyone present that the I.R.A. is open to proposals from any manufacturers for the endorsement of the Association.

President Tanner made the following presentations and awards:

Outgoing Board Member - Gene Grapes Leonard Marks Special Appreciation Award- Dewit Shy Outgoing Board Member - Luke St. Onge

Director Cal Murphy presented a certificate to outgoing I.R.A. President, Bill Tanner with the Association's thanks for his service.

Director Mark Wayne presented Jerry Zuckerman with the Association's award as amateur Male Athlete of the Year.

Director Leonard Marks presented Karin Walten the Association's award as amateur Female Athlete of the Year.

Director Pete Crummey presented Shannon Wright the Association's award as Female Professional Athlete of the Year.

President Bill Tanner presented Marty Hogan the Association's award as Male Professional Athlete of the Year.

Out going President Tanner presented a farewell address to the member-ship.

Director Luke St. Onge announced the selection of Directors indicating that five Directors would be elected: Three for three year terms and two for two year terms.

The nominating committee of the existing Board of Directors made the following nominations:

Bob Klass Myron Friedman Fred White Allan Schattner Richard Walker Elaine Lee Pat Whitehill

In addition to the nominations made by the Nominating Committee of the Board of Directors the following nominations were made from the floor: Mike Zeitman nominated Goldie Hogan and the nomination was seconded by Jim Schatts. V.Z. Lawton nominted Jean Lehr and the nomination was seconded by Marlowe Phillips. Pete Crummey nominated Martha Duncan and the nomination was seconded by John Ridell.

Director Leonard Marks then moved that the nominations be closed. The motion was seconded by Marlowe Phillips with the majority of those present voting to close the nominations.

Before the voting was held Alex Guerry expressed the appreciation of the membership to outgoing President, Bill Tanner and to the members of the Board of Directors for their service to the Association.

<u>Voting</u> The membership was advised that those nominees receiving the most votes would be elected to three year terms and those receiving the fewest votes would be elected to serve the two year terms of office.

In the first vote four new Directors were elected in the order of the most votes received they are:

Bob Klass, Fred White, Jean Lehr, and Elaine Lee.

After some procedural discussion a motion was made by Ike Gumer that the Association hold a run off election between the remaining two nominees who failed to receive a majority. The motion was seconded by Jim McPherson and accepted by a majority vote.

A run off election was held between nominees Richard Walker and Goldie Hogan with Richard Walker receiving a majority of the votes cast and thereby being elected to the the fifth position for two years.

There being no further business to come before the membership a motion was made to adjourn by Ike Gumer and seconded by Marlowe Phillips and passed by a majority vote.

#### MINUTES OF

#### I.R.A. SPECIAL BOARD MEETING

Englewood, Co.
May 28, 1978

Minutes of a special meeting of the Board of Directors held at the Rodeway Inn in Englewood, Colorado, on May 28th, 1978 at 11:50 a.m.

The President called the meeting to order and directed the Secretary to call the roll of Directors.

The following answered present:

Fred White Jean Lehr
Cal Murphy Mark Wayne
Elaine Lee Bob Folsom
Pete Crummey Richard Walker
V.Z. Lawton Bob Klass

Also present was past President, Tanner, General Counsel Baird and Director St. Onge.

Past President Tanner called the meeting to order and asked for nominations for President of the Association.

Director Crummey nominated Director Folsom and the motion was seconded by Director Wayne. Asked if he would accept the nomination, Director Folsom said that he wanted to reserve his acceptance pending an off the record discussion by the Board.

Director Lehr nominated Director Lawton and the motion was seconded by Director White. Asked if he would accept this nomination Director Lawton indicated that he wanted to reserve his acceptance pending an off the record discussion by the Board.

Director Murphy moved that the nominations cease and the motion was seconded by Director Wayne and passed unanimously.

Past President Tanner was thanked for his assistance with the nominations and excused from the meeting. The Directors also asked General Counsel Baird to leave the room so that an off the record discussion could be held in confidence.

After an off the record discussion by the Board Director Bob Folsom was elected the President by a 5 to 3 majority.

After the election of the President General Counsel Baird was asked to return to the room and continue keeping the minutes of the meeting.

Nominations were opened for Vice President of the Association with nominations as follows:

Director Murphy nominated Director Klass and the nomination was seconded by Director Lehr. Director Lawton moved to elect Director Klass by acclamation. The motion was seconded by Director Murphy and passed unanimously.

The floor was then open for nominations for National Rules Commissioner with nominations as follows:

Director Murphy nominated ex-director Marks and the nomination was seconded by Director Lawton. Director Folsom nominated Director Crummey and the nomination was seconded by Director Wayne. Director Klass moved that the nominations cease seconded by Director White and passed unanimously.

There followed a discussion at the request of Director Lehr regarding the qualifications of each candidate.

Director Crummey was asked to leave the room during the vote which was 5 for Pete Crummey and 3 for Leonard Marks.

There being no further business to come before the Board the meeting was adjourned at 12:40 p.m. on motion by Cal Murphy seconded by Fred White and passed unanimously.

## CERTIFICATION

Having read the preceding minutes and finding them in conformity with the records of the stated Board Meeting, I hereby certify these minutes be a true and accurate record of the stated meeting of the I.R.A. Board of Directors.

Secretary/Treasurer

#### MINUTES OF

#### I.R.A. BOARD OF DIRECTORS

Englewood, Colorado May 28, 1978

Minutes of a regular Board of Directors meeting held at the Rodeway Inn in Englewood, Colorado on May 28, 1978 at 12:50 p.m.

A motion was made by Director Lawton and seconded by Director Klass that General Counsel Baird continue as I.R.A. General Counsel so long and until a decision can be made on a permanent, General Counsel and the General Counsel Baird be asked to continue his services without charge until an agreement on a fee structure can be reached. General Counsel Baird asked that the record reflect that all present understand as the previous Board of Directors had understood that he is an employee of The Wm. B. Tanner Co., Inc. and that his services to the Association would have to be with the Board's understanding that he was such an employee and that the Board was agreeable to the circumstances. The motion was passed unanimously.

There being no further business to come before the Board the meeting was adjourned at 1:00 p.m.

#### CERTIFICATION

Having read the preceding minutes and finding them to be in conformity with the records of the stated Board Meeting, I hereby certify that these Minutes to be a true and accurate record of the stated Meeting of the I.R.A. Board of Directors.

Secretary/Treasurer

#### BOARD MEETING

# September 8, 1978

#### 12:00 Noon Central Standard Time

#### Conference Call

The meeting was called to order by President Bob Folsom who called the roll of Board members. Those present were:

Bob Klass Cal Murphy Pete Crummey Mark Wayne Elaine Lee Jean Lehr Fred White

Richard Walker

Luke St. Onge Hallie Singer

Not available was V.Z. Lawton.

This meeting was called to discuss three points of interest that were previously outlined in a letter to the Board on September 1, 1978 from Executive Director, Luke St. Onge.

Item I concerned itself with accepting a contract with Towery Press of Memphis, Tennesse that would give publishing rights to Towery and virtual ownership of RACQUETBALL Magazine to them with the International Racquetball Association retaining editorial control over RACQUETBALL. Discussion followed concerning Towery's ability to perform and deliver a quality magazine and the I.R.A.'s ability to maintain editorial control. After discussion Cal Murphy moved that the Towery contract be accepted. This was seconded by Bob Folsom and the vote was unanimous in favor of this.

Item II concerned itself with the point system governing the Masters and Golden Masters divisions of Regional and National tournament play. A motion was made by Bob Klass that in all divisions on the Regional and National level of tournament play the scoring will be two games to 21 and the third if necessary will be played to 15. It will be up to the tournament director on any other level of competition to determine the point system to be followed. This motion was seconded by Jean Lehr and passed unanimously.

It was suggested by Pete Crummey that it be so stated in the upcoming issues of RACQUETBALL Magazine so that the membership be fully aware of this rule change.

Item III concerned itself with a contract with JOKARI, a firm that manufacturers a sports oriented game marketed in many large cities in Penny and Sears stores. This contract basically states that JOKARI will pay the I.R.A. \$5,000.00 per year for three years begining October 1, 1978, for a sanctioning of this product by the I.R.A. In turn JOKARI will include an I.R.A. membership blank in each product and will feature I.R.A. logo on all advertising and promotional items used to market this product. The motion was made to accept this contract by Mark Wayne and seconded by Fred White. The motion was passed by a vote of 6 to 1 with 2 abstaining. The one dissenting vote was Jean Lehr and those abstaining were Bob Folsom and Richard Walker. Mr. Walker's phone connection was broken at this point and he could not make contact with the other Board Members from this point on in the meeting.

The Board was notified that present I.R.A. counsel is located in Memphis, Tennessee and is Robert Benham whose office is convenient to the I.R.A. Headquarters. It was found to be most difficult to keep previously engaged I.R.A. counsel, Myron Freidman, properly informed of day to day business of the I.R.A. office.

The Board Meeting to be held at the Doubles Championships in Washington D.C. October 19-22 will begin on Wednesday, October 18, 1978, rather than the previously scheduled Tuesday, October 17, 1978. This meeting will begin at 10:00 a.m. and continue until approximately 5:00 p.m. on the 18th.

Bob Klass notified the Board that he had made contact with a representative of Schlitz Brewery Co. and that arrangements are in the works for Schlitz to donate all the beer to be used at all I.R.A. National tournaments for an undefined period of time. A contract is being negotiated.

Mention of travel expense to the Doubles was made and all members of the I.R.A. Board were encouraged to make their reservations at least 30 days in advance to take advantage of any possible savings.

The meeting was adjourned at 12:35 p.m. upon a motion by Bob Folsom and seconded by

This meeting lasted 26 minutes and cost the I.R.A. \$126.50

#### MINUTES

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#### I.R.A. BOARD OF DIRECTORS MEETING

October 18, 1978

Sterling, Virginia

The Board of Directors of the International Racquetball Association called their biannual meeting to order on October 17, 1978 at 10:15 a.m. at the Marriott Hotel in Sterling, Virginia. The meeting was opened by Executive Director, Luke St. Onge, with greetings and introductory comments by President, Bob Folsom. Before turning the meeting over to Luke St. Onge who was instructed by the President to take charge of the running of these meetings, Bob Folsom asked the Board for frankness in their approach to the issues to be discussed at the following Board of Directors meetings and stressed that the information covered and discussed at this time be kept in the strictest of confidence among members of the Board.

Those Board members present were Bob Folsom, President

Bob Klass, Vice President
Cal Murphy, Secretary-Treasurer
V.Z. Lawton, National Commissioner
Mark Wayre, Director
Richard Walker, Director
Fred White, Director
Elaine Lee, Director (arriving late due to traffic problems)

Not present were Pete Crummey, National Rules Commissioner Jean Lehr, Director

Luke St. Onge then proceeded to give the Board Members a general overview of the "State of the Association" with the most positive news being that so many of the old guard and supporters of the I.R.A. are once again coming forward to be a part of the Association. Over \$1300 was sent in rebates to qualifying states with an attempt to continue to do this on a regular basis indicated. It is the direction of the I.R.A. to involve itself solely with the amateur player and remove itself from any involvement with the professional aspect of racquetball.

Financially the Association appears to be headed in a stable direction with the biggest drain upon the cash flow and resources being the legal entanglements that the I.R.A. is involved in.

From the low point that the I.R.A. found itself in at the National Juniors tournament in July we have come to the status of having received an unsollicited letter from The Phillips Organisation, the public relations firm representaing Ektelon, co-sponsor of the Junior program, complimenting the Association on the turn it has taken and indicating their desire to once again be a part of our Juniors program.

A clean house has been indicated on the roles of the State Directors list as many new faces appear and dead weight and disinterested, inactive volunteers replaced by energetic, enthusiastic newcomers.

RACQUETBALL Magazine was discussed and the growth and improvement in the publication noted. .ith the Towery Press agreement secured, RACQUETBALL Magazine is ongoing regardless of the financial condition of the I.R.A.. As it is not our asset it leaves little reason for any further suits to be made against the I.R.A. It was requested that each Board member write to Mark Seitman of Towery Press and express their opinion of the quality of RACQUETBALL.

We approach a great future with only the legal aspect being a draw back to us at this time.

Page - 2 -Minutes of Board Meeting October 18, 1978 Sterling, Virginia

The first item of business discussed was the present proposed budget. Additional items to be considered as new business operating expenses are a Wats line and a new style for membership cards.

The motion to accept the budget as presented was made by Bob Klass, seconded by Fred White and passed unanimously.

A motion was made by Cal Murphy that letters be written to all companies that the I.R.A. has contractual agreements with stating that upon renewal of their contracts the I.R.A. wished to reopen the doors of communication rescinding the letter written previously by former counsel, John T. Baird, that stated that the I.R.A. had no intention of further involvement with these companies at the time of renewal for their contracts. This should be done the beginning of February 1979. Before this letter is sent it is to be reviewed by our present counsel, Bob Benham, and, with his approval, mailed. This motion was seconded by Fred White and passed unanimously by the Board.

Discussion continued regarding the JOKARI - Racquetball Trainer contract that is to be reinvestigated. All future contracts are to made with Board approval. The Board will be submitted contracts, asked for their written reply (either approval or disapproval) within a specified time frame and then the contract will be finalized.

Bob Klass discussed his arrangements with Schlitz Brewing company who wish an involvement vith the I.R.A. He has made contact in Milwaukee and it is Schlitz' intent to supply all the beer for both National Singles and Doubles championships as well as I.R.A. Regionals. The Schlitz company needs 90 days advance notice in order to make these arrangements and Bob Klass will have the agreement confirmed in a letter from the Schlitz representative. On a local basis Schlitz has signed an agreement to supply beer for all Colorado tournaments sanctioned by the I.R.A. as well as providing shirts.

Bob Klass also discussed that he and Steve Strandemo have been signed by AMF Head who is talking about a 2 1/2% royalty contract agreement with the I.R.A. on their racquetball (a Voit Bleu type) should the I.R.A. adopt an open ball policy. This would involve a one year wait unless this present ball policy changes. Head is producing a \$60.00 racquet that the I.R.A. logo with I.R.A. rules booklet could be attached to. The I.R.A. will not receive a 2 1/2% royalty from this racquet.

Bob Klass moved that the meeting be adjourned for lunch at 12:45 p.m. and was reconvened at 2:30 p.m.

A motion was made by Bob Folsom to hold the 1979 I.R.A. World Singles Championships in Las Vegas Nevada May 24 through May 28, 1979 at the Supreme Court Sports Center. The motion was seconded by Elaine Lee and passed unanimously.

Bob Folsom moved that the following divisions be held (as in 1978) excluding the professionals. These same divisions will also be held for women. This motion was seconded by Fred White and passed with 6 in favor, 2 opposed (V.Z.Lawton and Cal Murphy).

Men's Open Men's B, Men's Seniors, Men's Masters, Men's Golden Masters 55+,60+ and 65+ Nomen's Open, Women's B, Women's Seniors, Women's Masters, Women's Golden Masters 55+,60+ and 65+

Page -3-MINUTES OF BOARD MEETING October 18, 1978 Sterling, Virginia

A motion was made by V.Z. Lawton to have \$25.00 be the amount charged for the entry fee for the World Singles Championships. This was seconded by Bob Klass and passed unanimously.

V.Z. Lawton moved to realign the states in the Northern Region whereby omitting this region entirely and incorporating North and South Dakota into the Northwest Region, Minnesota, Iowa, and Wisconsin into the Midwest Region and including Nebraska into the Southwest Region. Cal Murphy seconded this motion and it was passed unanimously.

Mark Wayne moved that <u>all</u> Regional winners of Championship divisions receive 1/2 coach air fare to the World Championships. Fred White seconded this motion and it was passed unanimously.

Elaine Lee moved that an entrant in the Regionals only be allowed to play in one Championship event. Bob Folsom seconded this motion and it was passed unanimously.

At this point the Regional dates were reidentified as April 20-22, 1979, and other National tournament dates were mentioned ie; Juniors' Nationals, Intercollegiates, etc.

A letter will be sent to all Regional Commissioners regarding the consolation round to be held at the Regionals. It is to be established that a consolation round be held at each Regional tournament.

Discussion continued regarding the National Juniors' Program - the National tournament to be held in Memphis, Tennessee at the Supreme Courts July 12-15, 1979. Qualifiers for the Nationals will play in I.R.A. Regional tournaments as a Junior category will be held at each Regional. The sponsorship of this Junior program will be offered first to Seamco Sporting Goods, Co., as it is stated that they should have first right of refusal or participation before any similar program is offered to other sponsors.

V.Z. Lawton moved that the age categories for the Junior division be as follows:

17 and under, 15 and under, 13 and under 10 and under for both boys and girls.

Mark Wayne seconded this motion and it was passed unanimously by the Board.

Cal Murphy moved that January 1st be the cutoff date to determine the age for a Junior player to play in a specific age category. Bob Klass seconded this motion and it was passed unanimously by the Board.

Mention was made that the membership of the Supreme Courts will receive three issues of RACQUETBALL Magazine free of charge. A survey of the membership to the I.R.A. received off of this promotion will be done. Present court club proposal membership return is minimal, but it is still being pursued.

Bob Folsom moved that the new dues increase rate structure be accepted as presented by Luke St. Onge, Executive Director. Cal Murphy seconded this motion and it was passed unanimously. This new dues schedule is as follows:

\$10.00 l year single \$100 Livetime \$18.00 2 year single \$6 Junior l year \$15.00 l year family \$6 Military l year \$20.00 2 year family \$6 Collegiate l year Page -4-MINUTES OF BOARD MEETING October 18, 1979 Sterling, VA

Discussion continued in regard to Towery Press' intention to print 80,000 tournament brochures to be individualized by sanctioned I.R.A. tournaments at Towery's expense based on the sale of advertisement in the brochure. At present several ads have been sold for this proposed brochure.

Luke St. Onge was asked to leave the meeting while the Board reviewed his personnel contract. This contract will be submitted to Myron Friedman, one time acting counsel for the I.R.A., for his review and then submitted to the Board for approval.

The meeting was adjourned at approximately 5:00 p.m.

# MINUTES BOARD OF DIRECTORS MEETING October 19, 1978 Sterling, Virginia

The Board of Directors of the International Racquetball Association met at 9:30 a.m. on Thursday, October 19, 1978.

Luke St. Onge, Executive Director, called the meeting to order. Let the minutes reflect that the Board was made aware of the possibility of the need for an Assistant Director in the growing future of the I.R.A. The Board was asked to look ahead to this position and be aware of possible candidates when the Association was able to secure such an individual. This item was tabled and will be reviewed at the Board of Directors meeting in May 1979 and at each succeeding meeting to keep the idea current and before the eyes of the Board members.

Bob Folsom moved that the Board authorize Luke St. Onge to rewrite the rules to reflect the specifications for a non-compression ball that would meet I.R.A. standards and have approval by the I.R.A. This was seconded by Fred White and passed unanimously.

V.Z. Lawton moved that the Board authorize Dr. Robert Jennings Heinsohn of the Department of Mechanical Engineering at Penn State University to proceed with his study to develop a test of the playability of the ball to be used in a game or tournament match. Robert Klass seconded this motion and it was passed unanimously. A letter was drafted and signed by members of the Research Committee indicating this to Dr. Heinsohn.

Cal Murphy moved that the week preceding the 1st Sunday in March be declared International Racquetball Week. This was seconded by  $V_{\circ}Z_{\circ}$  Lawton and passed unanimously. Robert Klass is to check to see if there is any conflict on the National P.E. calendar that would prohibit this.

The motion was made by Bob Folsom that the rules should reflect that the receiver has the same rights as the server in regard to the 10 second rule - both server and receiver should have equal time rights to ready themselves for play. The motion was seconded by Robert Klass, but defeated by the Board.

- Cal Murphy moved that all meetings of the Board of Directors be run according to Robert's Rules of Order and that a Parliamentarian be appointed by the Board. This was seconded by Fred White and passed unanimously. Robert Klass was appointed as the parliamentarian.
- V.Z. Lawton moved that an amateur player can receive only merchandise in prizes and these items not to exceed \$200.00 in value to still be allowed to retain his amateur status. Bob Folsom seconded this motion. It was defeated with Robert Klass abstaining and Bob Folsom and V.Z. Lawton in favor of the motion. The remaining members of the Board voted against this motion.

Bob Folsom moved that a player that has been a professional racquetball player can regain his amateur status by writing a letter to the I.R.A. Headquarters requesting reinstatement as an amateur if he has not won money for one year at a professionally sanctioned event. Fred White seconded this motion and it passed with only V.Z. Lawton voting against the motion.

Bob Folsom moved a serve is commenced when the ball is struck by the racquet of the server in an obvious attempt to put the ball into play. The motion was seconded by Elaine Lee and unanimously passed by the Board.

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Robert Klass moved that no time out could be called by either server or receiver after the score had been called. Bob Folsom seconded this motion. Klass abstained, Folsom voted in favor of the motion, but it was defeated by the remaining members of the Board.

Bob Folsom moved that once the end of play is signaled by "point, side out, hinder", etc. the receiver (teams) is (are) given a reasonable amount of time to get ready to serve in the judgment of the referee. According to the judgment of the referee, he will call the score when the receiver is ready to receive the serve. From that point the server has ten seconds to put the ball into play. Mark Wayne seconded the motion, Robert Klass abstained, Fred White voted against the motion. The remaining members of the Board voted in favor of the motion and it passed.

Robert Klass moved and Elaine Lee seconded the motion that hinder calls by the referee can not be appealed. This motion passed unanimously.

Robert Klass moved that if both players in a singles match and three out of four in a doubles match disagree with a call made by the referee, but agree among themselves, the referee is overruled. Ealine Lee seconded this motion and it was passed unanimously by the Board.

Richard Walker gave his committee report for the Equipment Committee relating he had checked out Cannon racquetballs and will write a letter to the company saying the testing of the racquetballs is in the works.

Robert Klass reported on the Election Committee notifying the Board that three members are to be replaced in May. These outgoing members are V.Z. Lawton, Cal Murphy, and Pete Crummey. He asked the Board for suggestions for future workers and reminded the Board that this was not to be a popularity contest! Nominations are needed by March 1, 1979, in order for them to appear in the March-April 1979, issue of RACQUETBALL Magazine.

Bob Folsom reported on the Personnel Committee and the need to specify details of staff positions and responsibilities as well as benefits and holiday and vacation time.

The location of a Hall of Fame was delayed due to possible relocating of permanent offices.

Recognition of our two new Junior Commissioners, Steve Boren and Ed Martin, was made.

The dates of the Intercollegiates at Penn State on March 16-18, 1979, were noted as well as the fact that if the present Intercollegiate Commissioner does not become more active he will be replaced. The list of schools that provide racquetball scholarships is to be provided to the Board by Robert Klass.

The Steve Strandemo book that was to become the official I.R.A. players' manual is delayed and action to make this book our "official" book is delayed until further word from Mr. Strandemo.

It was suggested at this point that we check further into buying computer time from Towery Press to handle the details of processing memberships and renewals of memberships.

It was noted that the Board wished to go on record as having secured Bob Benham as the I.R.A. Counsel. This motion was made by Bob Folsom, seconded by Fred White and passed unanimoulsy.

Jean Lehr was appointed Historian for the Association contingent upon her acceptance of this position.

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Bob Folsom moved that the duties of the National Rules Commissioner shall be to take such steps as shall be necessary in order to explain, interpret, and revise the written rules of racquetball. All such explanations, interpretations and revisions are to be submitted by the rules committee to the Board of Directors for approval. Approval of any rule revision or interpretation will consist of a 2/3 majority vote of the Board of Directors. In addition to the above, the Rules Commissioner shall be chairman of the Rules Committee. This motion was seconded by Richard Walker and passed unanimously.

Bob Klass moved that if a Board member does not attend the Board meetings, but attends the tournament in conjunction with the meeting, his transportation will not be paid to play in the tournament. Elaine Lee seconded this motion and it was passed unanimously.

Fred White moved to form a committee to investigate a new approach to selecting Board members. This committee will make a report in May of 1979. Cal Murphy seconded this motion and it was passed unanimously. It will be up to Luke St. Onge, Executive Director to appoint three committee members.

V.Z. Lawton moved to adjourn the meeting at 1:30 p.m. on October 19, 1978. It was seconded by Fred White and passed unanimously.

## EXCLUSIVE AGENCY AGREEMENT

	This	EXCLUSIVE AGENCY A	AGREEMENT is	made and	entered
into	this _	day of	· · · · · · · · · · · · · · · · · · ·	, 1979,	by and between
MARK	J. SEI	IMAN, "Agent", and	the INTERNAT	FIONAL RAG	CQUETBALL
ASSOC	CIATION	, a Tennessee not-	for-profit co	orporation	n, "IRA".

FOR GOOD AND VALUABLE CONSIDERATION the receipt and sufficiency of which are mutually acknowledged by and between the parties it is agreed as follows:

- 1. <u>Purpose</u>. The purpose of this Agreement is to appoint MARK J. SEITMAN as exclusive marketing representative for the INTERNATIONAL RACQUETBALL ASSOCIATION, on a commission basis.
- 2. Exclusivity. MARK J. SEITMAN is appointed as the exclusive representative of the INTERNATIONAL RACQUETBALL ASSOCIATION in order to promote the IRA and package promotions financially remunerative to the IRA.
- 3. Exclusions. Specifically excluded from the terms, conditions and payments contemplated by this Agreement are revenues accruing to the IRA regardless of who obtains same as a result of the following:
  - A. Sall approval fees.
  - B. Subscriber/Momborship revenue.
  - C. Magazine advertising.
- 4. Prior approval. Agent will lend his best efforts at obtaining other sources of revenue for the TRA. In this respect, Agent will not have the authority to bind the IRA, the last war also activity to present various programs to the Board of Directors or such executive committee as appointed by the Board of Directors to act on such recommendations. Such

recommendations shall only be binding as to the IRA when specifically approved in the manner that the IRA so directs.

5. Commission obligation of IRA. IRA will pay Agent commissions within five (5) days after receipt of revenues produced by all programs by IRA, other than the matters excluded under paragraph three (3) above. The commissions will be based on the following formula for each and every year of this Agreement. Agent will receive said commission based on gross revenues generated during the year and as follows:

REVENUE	COMMISSION PERCENTAGE		
0 - \$ 500,000	10%		
\$500,000 - \$ 750,000	7 1/2%		
\$750,000 - \$1,000,000	5%		
over \$1,000,000	3%		

- years from the date of the Agreement. All commissions are to be based on a fiscal year beginning on the 1st day of the calendar month next succeeding the date of this Agreement. Any commission payable between the date of this Agreement and the first day of the next calendar month are considered to be in the "first year" of this Agreement.
- 7. Cancelability. This Agreement may be cancelled on thirty (30) days notice by the IRA in the event that gross revenues produced in any given "year" of this Agreement do not exceed Twenty Thousand Dollars (\$20,000.00). This Agreement may be cancelled by Agent on sixty (60) days written notice to IRA at any time. In the event of cancellation by either party then Agent shall not be entitled to a commission percentage (not then delinquent) regardless of when revenues are received.
- 8. Transferability. This Agreement is personal to Agent only and may not be assigned by Agent to any other person or entity other than a corporation in which Agent owns One Hundred percent (100%) of all classes of issued and outstanding stock.

# 9. Miscellaneous.

- A. This Agreement constitutes the entire understanding by and between the parties and may only be amended in writing signed by the parties.
- B. Any provision of this Agreement found to be in violation of law shall be ineffective and said ineffectiveness shall not affect any other provision thereof.
- C. This Agreement shall be binding upon the undersigned their heirs, executors, administrators and assigns.
- D. This Agreement shall be construed according to the laws of the State of Tennessee.

IN WITNESS WHEREOF the parties hereto have affixed their signatures the day and year first above written.

•	INTERNATIONAL RACQUETBALL ASSOCIATION
В	Y:
	MARK J. SEITMAN, Agent
ATTEST:	