

## **Sales Specialist, Business Division – Contract / Part-time**

### **Description:**

Join the Rozaki team as a bilingual Sales Specialist. Rozaki is a mobile platform connecting daily workers to job providers. We are a fast-growing start-up located in Montreal and we are looking for motivated and sales driven candidates to help grow our Business Division client base.

The successful candidates will pitch and sell Rozaki services to prospective business clients across Montreal and the Greater Montreal Area. This is a great opportunity to work alongside a thriving team of young professionals where you will have the chance to learn various aspects of the business and build on your entrepreneurial skills!

### **Requirements:**

- Must be fluent in French and English;
- Self-motivated with a good understanding of sales strategies and techniques;
- Punctual, team player, must work under minimal supervision;
- Outgoing, sociable and enjoy building new relationships and networks;
- Proven ability to meet and exceed sales quotas.

### **Responsibilities:**

- Visit prospective clients physical address;
- Client acquisition for Rozaki Services;
- Provide daily progress report;
- Ensure daily quotas and objectives are met;
- Respond effectively to different customer questions;

### **Benefits:**

- Base salary plus competitive commission structure;
- Flexible schedule;
- Fun and outgoing team that will provide several learning opportunities.

Possibility of contract extension.