#### Pickleballs!

# **Business Rationale and Brand Integration Opportunities**

# 7/11/22

## Why invest in this film?

Return on investment – It has all the puzzle pieces in order

- Commercially viable It is trending and funny with global market opportunities
- Excellent script It leverages tons of brand integration opportunities to make fun of them
- Scalable The franchise growth and architecture of e-commerce site are already created
- Revenue extensions We built an entire e-commerce platform with brand integration
- Easy to make Only three different filming locations/sets in just a few weeks of filming
- Low Production Expense It can be produced for less than \$5 million with two main characters
- Safe It can be shot a small, closed set
- Fun It offers lots of improvisational opportunities for lead actors

# Don't just ask me, check this out!

<u>Pickleball is in the zeitgeist.</u>
<u>Specifically, the Hollywood zeitgeist.</u>
<u>Pickleball is the fastest growing sport in America.</u>

# Okay, so what the heck is pickleball and why did we choose it for our buddy comedy?

- Only the fastest-growing sport in America for two consecutive years!
  - o Here is a link to a brief, 2-minute video that will give you more details about pickleball
  - Or watch this one to laugh while learning about it: <u>It is fun and funny</u>
- It has <u>Two professional pickleball tours owned by billionaires</u>. Combined, these tours now offer nearly \$5 million in cash prizes for participants. This is more than a 500% increase from last year alone.
- There are currently at least two documentaries in production <u>One by producer, Randall</u>
   <u>Emmett</u> and another by folks connected to Larry David.
- This film is like Talladega Nights but uses pickleball as the sport to have fun with, and make fun of, extensive brand integration opportunities.

## **Brand Integration Categories:**

Insurance

**Health Care** 

Anti-aging

Wellness

Beauty

Sports apparel

CBD

Pain Relief

Beverage

Travel

Hospitality

Retirement Communities
Gaming
Automotive
Investment services
Retirement/Estate Planning
Hair Replacement
Sexual Performance
Mortuary/Funeral Services
Professional pickleball tours and their sponsors

- https://www.ppatour.com/sponsors/
- <a href="https://usapickleball.org/about-us/sponsors/">https://usapickleball.org/about-us/sponsors/</a>
- <a href="https://apptour.org/sponsorship-opportunities/">https://apptour.org/sponsorship-opportunities/</a>
- <a href="https://www.majorleaguepickleball.net/sponsors">https://www.majorleaguepickleball.net/sponsors</a>

# **Specific Brands already scripted:**

Amazon (multiple – separate document available)
Starbucks
Fila/Nike/UnderArmour
Rogaine
Margaritaville
BetMGM
Paddle Manufacturers
SUPERLATIVE
AARP