

About Us :

Hello!

My name is Toni Fox and my husband Barry and I are the passionate owners of Hot Springs Hemp Company, llc which is located in beautiful and historic downtown Hot Springs, Arkansas. We offer federally legal and compliant hemp derived products including Tinctures, Topicals, Edibles & Drinks, Capsules, Pet Products, and so much more. We have hemp clothing, accessories, backpacks, bags, paper products, cards and candles.



We are successful veterans of the cannabis industry and were founding members of many of the largest cannabis industry organizations and grass roots cannabis reform groups in the country and have advocated for cannabis policy reform for the past 30 years.



We have built several successful cannabis businesses in Colorado including our first Medical Marijuana business which opened in 2010. 3-D Denver's Discreet Dispensary llc (DBA 3D Cannabis Center) was a 3500 square foot medical dispensary and 14,000 ft indoor cultivation facility in Denver.



At the time, we constructed the world's largest cannabis garden viewing corridor which offers over 100 linear feet of amazing views of the entire cannabis cultivation process. It is still there today and is simply a must see in Denver, Colorado.



We always strived to educate our patients and really understand what their needs, expectations and ultimate goals were and to provide the best quality, organically cultivated cannabis options available at that time. We were recognized as an exemplary cannabis business model and assisted city, county and state officials and law enforcement with plant knowledge and rulemaking application.

On January 1, 2014, we converted that location to 100% Adult Use “Recreational” Cannabis sales and we were recognized as the 1st Ever Legal Adult Use Marijuana Sale in the Country and arguably the World.



We opened our second Adult Use “recreational” dispensary/store location in Salida, Colorado in 2014 and also built another 1 acre of cultivation.

In 2016 & 2017 we sold both of those businesses and were going to retire comfortably and quietly in beautiful Hot Springs, Arkansas and raise our awesome son. The plan was to relax and enjoy ourselves - fish, hike, golf, maybe take up some new hobbies.



When we moved to Hot Springs, we thought our cannabis business days were over...

But, in 2018 the Federal Farm Bill was passed into law, essentially relegalizing cannabis hemp as an industrial agricultural crop. We watched the birth of this new modern hemp industry with hope and gratitude that hemp is FINALLY going to be able to be grown and processed and utilized for so many things. The most interesting to us currently has been the CBD wellness market. We have always instinctually known and used CBD but now we have medical studies and the “Endocannabinoid System” which is now widely recognized and researchable. There is so much information and so many product options on the internet.

In 2019 we met a local hemp farmer and became quick friends. He told us about the new industry and the new CBD retail stores that were starting to appear all over. Our children played sports together so while the kids were burning some energy, we’d get updates as to their progress, updates about the Arkansas industry, new, evolving regulations and general hemp knowledge.

Medical Cannabis is just starting to thrive in Arkansas. It’s still in it’s first few years and the laws will hopefully allow for more cultivation and dispensaries which results in lower prices to the consumer.

We have ALWAYS believed in the healing/wellness properties of the cannabis plant but we were consumers from the THC side of things and were very skeptical of hemp CBD products until we starting using them and researching it... Lot's of research and trials.

When we realized that CBD is arguably the most beneficial and useful cannabinoid in the cannabis plant we started researching the price to the consumer and were shocked and saddened at the retail prices on these products. WHY ARE THEY SO EXPENSIVE???

We realized that we could provide an equally good (or better) product for a far lower price and our advocacy and entrepreneurial sides came roaring out...

After a bit of manual labor to get the store looking the way we wanted it to, we opened Hot Springs Hemp Company llc on July 1st 2020.



We went to work and found a local Arkansas source for not only the CBD Distillate but for the farming of the hemp itself. We want to make 100% Arkansas Products. From soil to oil and from seed to sale. Hot Springs Hemp Company is the Natural Choice from the Natural State!

We offer our small batch CBD tinctures currently in 500mg (\$25), 1000mg (\$45), 2000mg (\$85) in multiple flavor options. That is at least ½ the price of most online vendors and there are more options and flavors coming soon. All of our products are 3rd party lab tested to ensure potency and regulatory compliance.

We think that there are a lot of reasons why their prices are so much higher than what we are offering.

They are much larger companies with more employees and higher payrolls.

We have 2 full time & 3 part time employees and both Barry and I work wherever necessary and do not draw a salary.

They have much larger overhead associated with larger production facilities, mass production, and marketing and advertising.

We have a small commercial kitchen that we own with no additional overhead, we do all of our own marketing and advertising and have a strategic relationship with our farmer/processor and are able to purchase our CBD Distillate & Isolates at a much lower price than many of the other larger manufacturer distributors.

Their “Chain of Custody” could be as many as SIX entities trying to make money on the product before it gets to you. Farmer, Processor, Manufacturer, Distributor, Wholesaler, Retailer, Consumer. *Our Chain of Custody is TWO. Our farmer is the processor, and we are the manufacturer, distributor, wholesaler, and retailer all in one.*

Many of the large CBD companies are multi-level marketing companies which not only have the standard “Chain of Custody” entities, but each level of the team also makes money from the product. Not to mention the bonuses and trips that these types of companies use to incentivize their sales force.

Many CBD companies out there are trying to differentiate themselves by adding additional ingredients back into the tinctures.

We believe in simple, clean ingredients with a quality proven track record. We have been selling CBD and using CBD and cannabis products for over a decade now and have seen the results and experienced the benefits for ourselves and others.

We did not open Hot Springs Hemp Company to get rich.

We DID open Hot Springs Hemp Company to be able to provide quality CBD products to as many people as we could for as low a price as possible.

Thank you for reading our story! Updates to Follow!!

