

Our agency is built from the ground up to serve a single purpose - helping experts provide value, establish authority and build trust through the power of video & content strategy.

Using video online allows you to **target COMPLETE strangers**, let them know your product or service <u>exists</u>, move them along **every step of the buyers journey**, ultimately getting them to <u>become a PAYING customer</u>.. and even a strong advocate... all without you ever needing to even jump on the phone.

MEGER MEDIA MANAGEMENT

We can do this by creating **key videos** for different parts of the customer's journey.

Start with CAMPAIGN STRATEGY:

Every campaign starts with a deep dive into your origin story to clarify why your brand exists and what your growth objectives are.



BRAND STRATEGY

- Brand Voice
- Logo & ID System
- Pitch Decks
- Startup Packages
- Content Pillars



VIDEO PRODUCTION

- Core Video Assets
- Social Media Content
 Monitor Key Metrics
- Video Ads
- Stories / Scripting
- Batch Production



ADAPT & IMPROVE

- Revise & Edit
- Build Content Library
- Stories / Scripting
- Analytics Review

AWARNESS

INTEREST

MARKET POTENTIA

SUSPECTS

DESIRE

PROSPECTS

ACTION

CUSTOMERS



CAMPAIGN FLOW

Once we understand your brand and growth objectives, we can get started with the real work of building out your content library.



Awareness

Visual Identity Brand Voice

Consideration



Audience Targeting





Campaign Strategy







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Adapt & Improve







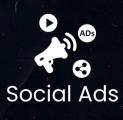




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Product Demos





Conversion

WHAT CONTENT DOES **YOUR BUSINESS NEED?**

Certain content is designed SPECIFICALLY for each aspect of your online audience:

Cold

Video Ads, Short Form Content

Warm VV

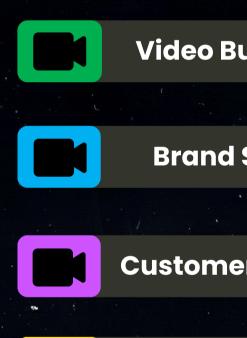
Long Form Content (YT), VBC, Sales Videos

Hot

Testimonials, FAQ, Process Videos



Events, Behind The Scenes, etc.





Process Video

FAQ Video

CORE VIDEO ASSETS

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Video Business Card

Brand Story Piece

Customer Testimonial

Video Advertisements







Customer Onboarding

Event Coverage



Podcast Interview

Staff Training Video



Meet The Team



The Process:

PreProduction

- Deep Dive
- Content Planning
- Schedule Shoot Dates
- Coordinate Interview Topics
- Collect Client Brand Assets
- Keyword Research
- Competitor Research
- Ideal Avatar Worksheet
- Social Media Audit
- Website Audit

The Shoot / PostProduction

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- Capture Videos / Photos
- Begin Post-Production Process (est. 3-4 weeks)
- Establish Video Brand Guidelines
- Client Final Video Approval (2x Revisions)



Finalize PostProduction

 Client Final Video Approval (2x Revisions) Final Video and Assets



Monthly Content Packages

BUILDING YOUR VIDEO MARKETING MACHINE

Capture. Create. Convert.





90 Day Content Launch

\$1,000/ month (\$3,000 total)

Shoot: 1x Half-day per month (up to 3 hours on-site photography/videography)

Deliverables:

- Strategy Guide
- 10x Reels (15-60sec)
- B-Roll Library For Future Content
- Base Photo Package (20+ Photos)

\$3,000



<u>90 Day Content Boost</u>

\$2,000/ month (\$6,000 total)

Shoot: 1x Half-day per month (up to 3 hours on-site)

Deliverables:

- Custom Strategy Guide
- 1 x Core Video
- 16x Reels (15-60sec)
- 2 x Infographics
- B-Roll Library
- Anchor Photo Package (75+ Photos)

\$6,000



<u>90 Day Content Accelerator</u>

\$4000/ month (\$12,000 total) Shoot: 1x Full-day per month

Deliverables (choose 3 of the following):

- Custom Strategy Guide
- 2x Core Video Assets
- 2 x Talking Head Videos
- 20x Reels (15-60sec)
- 4 x Infographics
- Elite Photo Package (200+ Photos)
- B-Roll Library

\$12,000





\$4,000/month (\$48,000 total)

Shoot: 1-2 x Full Day Shoot per month

Deliverables (All of the following):

- Custom Strategy Guide
- 6 x Core Videos
- 4 x Talking Head Videos
- 104 x Reels (15-60sec)
- 24 x Infographics
- 4x Event Coverage
- B-Roll Library
- VIP Photo Package (500+ Photos)

\$48,000



One-Off Video Options for non-retainer clients:

Mini Session Rate: \$350 (30 minutes) Half-Day Rate: \$550 (up to 3 hours) Day Rate: \$850 (up to 6 hours) Editing Rate: \$125/hr

<u>Sample One-Off Packages:</u> \$1500 - Half day shoot, 6 Reels \$3500 - Half day shoot, 1 core video \$5000 - Full day shoot, 1 video, 12 reels





Let's Get Started! www.megermedia.com



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Contact us to set up a discovery call today!

