

# RETIREMENT PLANS THAT "CLEARLY" WORK FOR YOU.





NIP IT IN THE BUD: Put a stop to

# something while it is still in its early development.

"It's a wise man
who knows not to
push the limits
of the law."

Barney Fife

Andly
Griffith

This phrase derives from the de-budding of plants. The earlier form of the phrase was 'nip in the bloom' and this is cited in Henry Chettle's romance Piers Plainnes Seaven Yeres Prentiship, 1595:

"Extinguish these fond loues with minds labour, and nip thy affections in the bloome, that they may neuer bee of power to budde."

A version of the current 'bud' version of the phrase first appears in 1607, in Beaumont and Fletcher's comedy of manners Woman Hater (a title that they would probably have difficulty convincing a publishing house to use today): "Yet I can frowne and nip a passion Euen in the bud."

Before we get into major "Bud Nipping," we so badly need to watch the greatest "Nip it in the Bud" sequence of all time.

## Barney



PATRICK HENRY, Perhaps the most emblemotic figure in Hanover County history, Patrick Henry was born in 1736. By 1765, he was elected to the House of Burgesses, and Virginians sent him to the First Continental Congress in 1774. During the Revolution, he led troops in the "Gunpowder" incident at Williamsburg. By 1776, he became a three-term governor. In 1795, President Washington offered him the post of screetary of statu, which he refused. He died in 1799 at the age of 63 at Red Hill. (Library of Congress.)

The extraordinary infusion of liquidity via bond buying and reduction to 0%-25% on the Federal Funds Rate by the Federal Reserve, in light of the COVID-19 economic shutdown, would have made Barney Fife proud. The Federal Reserve's goal was focused on avoiding the "Freezing Up" of the credit markets that occurred in 2008. So far, they have been quite successful in "Nipping It In The Bud." The bond markets are acting normally, new debt issuance is at an all time high, the IPO (Initial Public Offering) equity market is rocking, and the U.S. stock market appears to be unencumbered by the dire economic news.

### Fed

With interest rates hovering around 0%, there is no wonder why the U.S. stock market has been on a tear since its low on March 23 (My birthday and the day in 1775 of Patrick Henry's famous "Give Me Liberty or Give Me Death" speech). I strongly suggest you set aside some time and read the Howard Marks (Oaktree Capital Management) memo (see link below) on his thoughts about this entire surreal stock market vs. economic landscape.

### Marks

Since it is the month of America's 244th birthday and there has been so much focus on the actions of the Federal Reserve; I thought a brief history of the U.S. banking system was in order. This is a Wall Street Journal article published on 10.10.08 in the midst of the "Great Recession."

We are now in the midst of a major financial panic. This is not a unique occurrence in American history. Indeed, we've had one roughly every 20 years: in 1819, 1836, 1857, 1873, 1893, 1907, 1929, 1987 and now 2008. Many of these marked the beginning of an extended period of economic depression.

How could the richest and most productive economy the world has ever known have a financial system so prone to periodic and catastrophic break down? One answer is the baleful influence of Thomas Jefferson.

Jefferson, to be sure, was a genius and fully deserves his place on Mt. Rushmore. But he was also a quintessential intellectual who was often insulated from the real world. He hated commerce, he hated speculators, he hated the grubby business of getting and spending (except his own spending, of course, which eventually bankrupted him). Most of all, he hated banks, the symbol for him of concentrated economic power. Because he was the founder of an enduring political movement, his influence has been strongly felt to the present day.

Consider central banking. A central bank's most important jobs are to guard the money supply -- regulating the economy thereby -- and to act as a lender of last resort to regular banks in times of financial distress. Central banks are, by their nature, very large and powerful institutions. They need to be to be effective.

Jefferson's chief political rival, Alexander Hamilton, had grown up almost literally in a counting house, in the West Indian island of St. Croix, managing the place by the time he was in his middle teens. He had a profound and practical understanding of markets and how they work, an understanding that Jefferson, born a landed aristocrat who lived off the labor of slaves, utterly lacked.

Hamilton wanted to establish a central bank modeled on the Bank of England. The government would own 20% of the stock, have two seats on the board, and the right to inspect the books at any time. But, like the Bank of England then, it would otherwise be owned by its stockholders.

To Jefferson, who may not have understood the concept of central banking, Hamilton's idea was what today might be called "a giveaway to the rich." He fought it tooth and nail, but Hamilton won the battle and the Bank of the United States was established in 1792. It was a big success and its stockholders did very well. It also provided the country with a regular money supply with its own banknotes, and a coherent, disciplined banking system.

But as the Federalists lost power and the Jeffersonians became the dominant party, the bank's charter was not renewed in 1811. The near-disaster of the War of 1812 caused President James Madison to realize the virtues of a central bank and a second bank was established in 1816. But President Andrew Jackson, a Jeffersonian to his core, killed it and the country had no central bank for the next 73 years.

We paid a heavy price for the Jeffersonian aversion to central banking. Without a central bank there was no way to inject liquidity into the banking system to stem a panic. As a result, the panics of the 19th century were far worse here than in Europe and precipitated longer and deeper depressions. In 1907, J.P. Morgan, probably the most powerful private banker who ever lived, acted as the central bank to end the panic that year.

Even Jefferson's political heirs realized after 1907 that what was now the largest economy in the world could not do without a central bank. The Federal Reserve was created in 1913. But, again, they fought to make it weaker rather than stronger. Instead of one central bank, they created 12 separate banks located across the country and only weakly coordinated.

No small part of the reason that an ordinary recession that began in the spring of 1929 turned into the calamity of the Great Depression was the inability of the Federal Reserve to do its job. It was completely reorganized in 1934 and the U.S. finally had a central bank with the powers it needed to function. That is a principal reason there was no panic for nearly 60 years after 1929 and the crash of 1987 had no lasting effect on the American economy.

While the Constitution gives the federal government control of the money supply, it is silent on the control of banks, which create money. In the early days they created money both through making loans and by issuing banknotes and today do so by extending credit. Had Hamilton's Bank of the United States been allowed to survive, it might well have evolved the uniform regulatory regime a banking system needs to flourish.

Without it, banking regulation was left to the states. Some states provided firm regulation, others hardly any. Many states, influenced by Jeffersonian notions of the evils of powerful banks, made sure they remained small by forbidding branching. In banking, small means weak. There were about a thousand banks in the country by 1840, but that does not convey the whole story. Half the banks that opened between 1810 and 1820 had failed by 1825, as did half those founded in the 1830s by 1845.

Many "wildcat banks," so called because they were headquartered "out among the wildcats," were simple frauds, issuing as many banknotes as they could before disappearing. By the 1840s there were thousands of issues of banknotes in circulation and publishers did a brisk business in "banknote detectors" to help catch frauds.

The Civil War ended this monetary chaos when Congress passed the National Bank Act, offering federal charters to banks that had enough capital and would submit to strict regulation. Banknotes issued by national banks had to be uniform in design and backed by substantial reserves invested in federal bonds. Meanwhile Congress got the state banks out of the banknote business by putting a 10% tax on their issuance. But National banks could not branch if their state did not allow it and could not branch across state lines.

Unfortunately state banks did not disappear, but proliferated as never before. By 1920, there were almost 30,000 banks in the U.S., more than the rest of the world put together. Overwhelmingly they were small, "unitary" banks with capital under \$1 million. As each of these unitary banks was tied to a local economy, if that economy went south, the bank often failed. As depression began to spread through American agriculture in the 1920s, bank failures averaged over 550 a year. With the Great Depression, a tsunami of bank failures threatened the

collapse of the system.

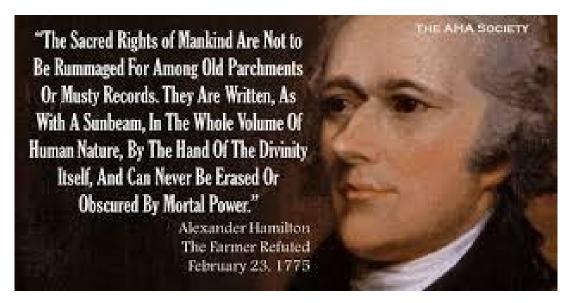
The reorganization of the Federal Reserve and the creation of the Federal Deposit Insurance Corporation hugely reduced the number of bank failures and mostly ended bank runs. But there remained thousands of banks, along with thousands of savings and loan associations, mutual savings banks, and trust companies. While these were all banks, taking deposits and making loans, they were regulated, often at cross purposes, by different authorities. The Comptroller of the Currency, the Federal Reserve, the FDIC, the FSLIC, the SEC, the banking regulators of the states, and numerous other agencies all had jurisdiction over aspects of the American banking system.

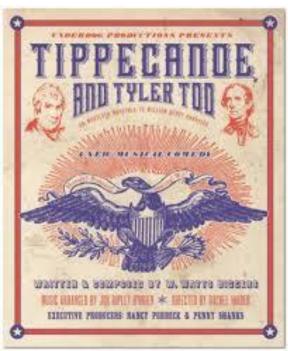
The system was stable in the prosperous postwar years, but when inflation took off in the late 1960s, it began to break down. S&Ls, small and local but with disproportionate political influence, should have been forced to merge or liquidate when they could not compete in the new financial environment. Instead Congress made a series of quick fixes that made disaster inevitable.

In the 1990s interstate banking was finally allowed, creating nationwide banks of unprecedented size. But Congress's attempt to force banks to make home loans to people who had limited creditworthiness, while encouraging Fannie Mae and Freddie Mac to take these dubious loans off their hands so that the banks could make still more of them, created another crisis in the banking system that is now playing out.

While it will be painful, the present crisis will at least provide another opportunity to give this country, finally, a unified banking system of large, diversified, well-capitalized banking institutions that are under the control of a unified and coherent regulatory system free of undue political influence.

Banks





There has been much conjecture (and rightly so) that the lack of outlets for sports betting has exacerbated the volatility in the stock market. As our beloved teams restart their seasons, I suspect the action in the equity markets will subside and we can get back to some type of normalcy. Though, this being a Presidential Election Year, the betting lines will be active on the "Two Horse Race" for the White House. I could not resist including what is considered the best presidential campaign slogan in American history which is "Tippecanoe and Tyler Too." This refers to the successful presidential run by William Henry Harrison in 1840 representing the now defunct "Whig Party." Whig

And why not a rendition of that famous slogan to rattle around in your head all night!

### Tippecanoe

Whichever party you profess loyalty or no party at all, I thought you might be interested in the historical returns of the S&P 500 Index based on the controlling parties of our three Executive Branches of government.

STOCKS AND POLITICS - In the last 50 years (1970-2019), the S&P 500 has been up +17.5% per year (total return) under a Democratic President and a Republican-led Congress, 3 times the +5.4% annual return achieved under a Republican President and a Congress controlled by the Democrats. The stock index gained +12.3% per year when the White House and Congress were controlled by the same political party. When the House and the Senate were controlled by different parties as is the case in 2020 (regardless of which party is in the White House), the S&P 500 has been up +10.8% per year. The S&P 500 consists of 500 stocks chosen for market size, liquidity and industry group representation. It is a market value weighted index with each stock's weight in the index proportionate to its market value (source: BTN Research/MFS 6.22.20).

We, at **The Prizant Group** have lived through 12 U.S. Presidential administrations (1953-2020). It is hard to predict who will be **'Great, Good, Average, or God Awful.'** 

Who sits in the White House should have ABSOLUTELY NO BEARING ON YOUR INVESTMENT DECISIONS IN YOUR 401(k)/430(B)/457/CASH BALANCE PLANS. One needs to pick a game plan based on age, risk tolerance, and financial goals for your latter years. Control what you can control and the rest is as as Doris Day's song "Que Sera Sera in Alfred Hitchcock's classic film "The Man Who Knew Too Much."

### Doris

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