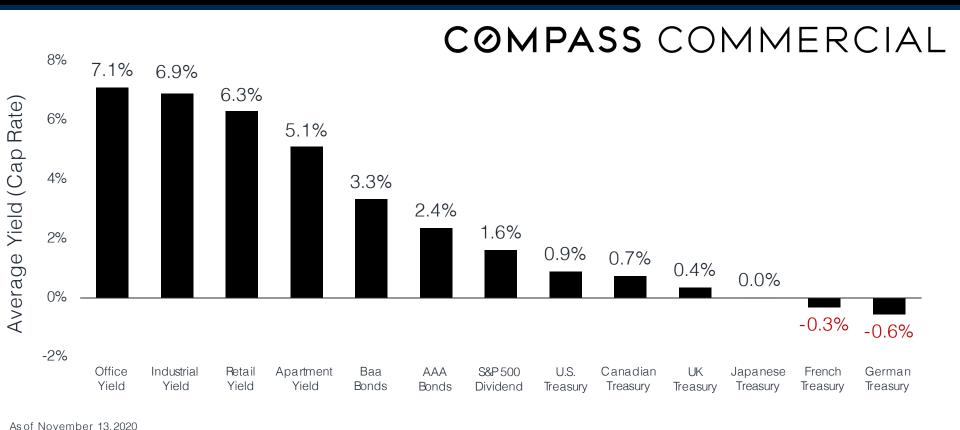
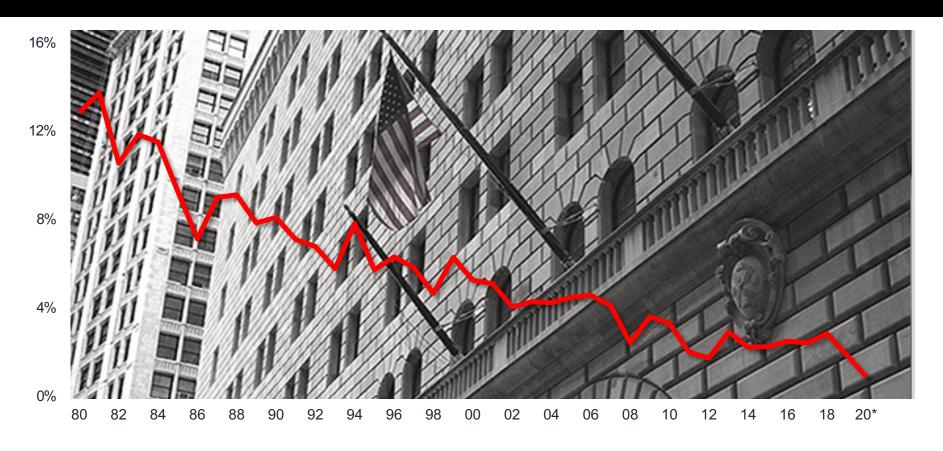
## COMMERCIAL REAL ESTATE OFFERS COMPETITIVE YIELDS COMPARED TO ALTERNATIVES



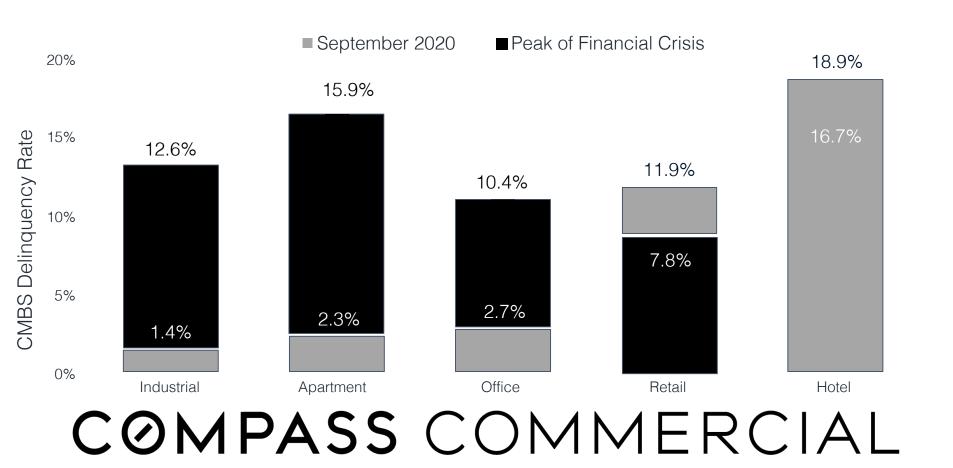
Treasury rates for 10-year treasuries
Yield (cap rate) includes sales \$1 million and greater
Sources: CoStar Group, Inc., Real Capital Analytics, Standard & Poor's, Federal Reserve

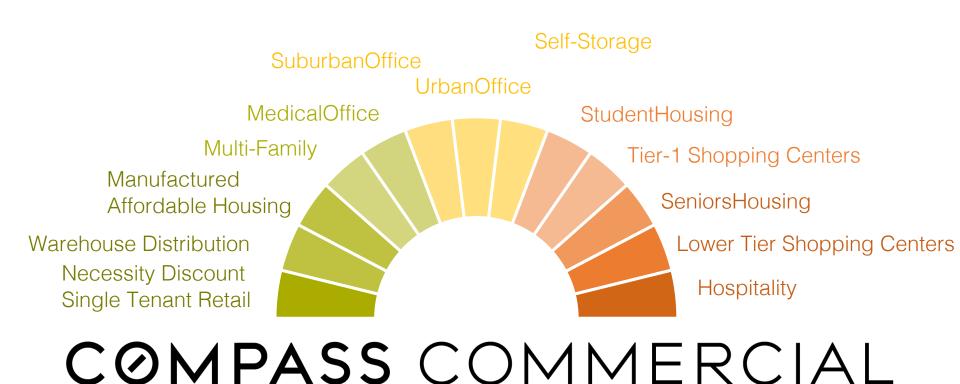
## FED POLICY AND OTHER KEY FACTORS IMPACTING LONG-TERM INTEREST RATES



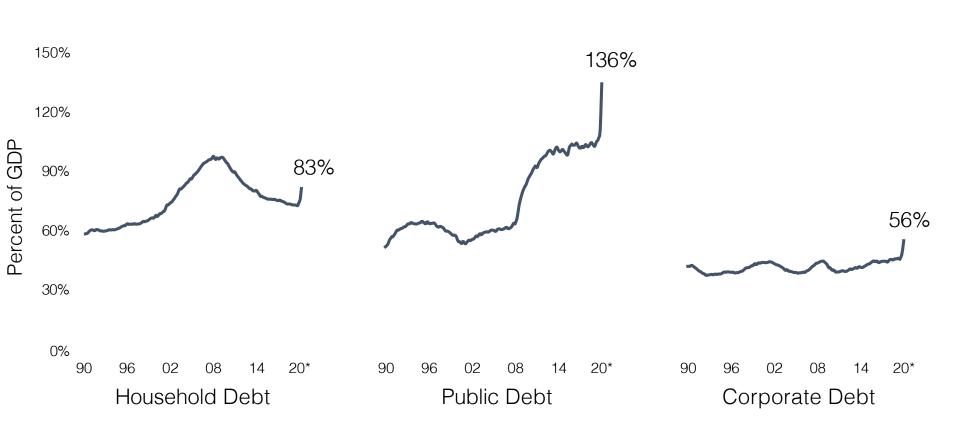
<sup>\*</sup> Through November 13 Sources:, Federal Reserve Board

## Delinquencies by Property Type





## U.S DEBT AS A PERCENT OF GDP SPIKED AS GDP DROPPED IN 2Q



<sup>\*</sup> Through 2Q
Sources: Marcus & Millichap Research Services, Federal Reserve, BEA, Federal Reserve Bank of St. Louis, U.S. Bureau of the Fiscal Service