

SANDEEP GOYAL

TPM Leader and Life Coach

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<https://sandeepgoyal.org>

📍 Mb - 650 556 5345 , San Francisco, CA



EXPERIENCE

Head of Technical Program Management

Intuit

📅 08/2021 - Present 📍 Mountain View, CA

- Lead the Initiatives to **drive reduction in Incidents Detection by 200% and increased Developer Velocity by 67%** across the company.
- Drove the delivery of critical initiatives across the company leading to **\$7M in cost savings**.
- Created and established the **strategy, roadmap and Organizational Operating Rhythm for Developer Experiences Team (650 engineers)**.
- Lead steering committee meetings, executive reports and **delivered on 6 critical KPI (as measured by income/outcome metrics) with average improvement of 25%**.
- Leading PMO Craft skill community, **Official Bar raiser and Awesome Assessor for promotions** and hiring senior management candidates.
- Delivered on FY23 3/1 Year planning and **crafted the roadmap for a team of 650+ engineers, reduced planning overhead by 50%**.
- **Hired, coached and developed multi-level talent** (IC, manager & director) across Programs and Product portfolio.
- Managing a team of 20 TPM's across Manager, Staff, Principal levels.
- **Coach and Mentored the team while operationalizing 6 visionary ideas** across 4 Innovation Day (GED) events to resolve customer pain points **leading to 20% increase in NPS**.

Director Program Management,OCI

Oracle

📅 2018 - 2021 📍 Redwood Shores, CA

- Manage OCI Migration for Fusion Applications for **1000+customers generating combined revenue of \$500m+** with strict SLA's.
- Flawlessly Managed weekly **patching for 20,000+ Fusion SaaS Customers, reducing download times by 50%**.
- **Drive roadmap and quarterly planning process** across Product, Engineering and BizOps.
- **Built the TPM team from scratch**, managing all aspects of hiring, developing talent to deliver enterprise wide programs.
- Managed a team of 10 highly skilled program managers.

Senior Program Manager,Fusion Apps

Oracle

📅 2012 - 2018 📍 Redwood Shores, CA

- **Increased Release Velocity by 20%** .Complete ownership for defining release schedules and milestones for all Product Deliveries.
- **Reported to VP of software engineering** and helped **develop roadmaps**, delivered **40% efficiency by removing process issues**.

Software Development Manager & Various IC Roles

Oracle

📅 2006 - 2012 📍 Bangalore, India

MOST PROUD OF



Courage I had

Grit amidst all the challenges and roadblock while launching new OCI regions.



Persistence & Loyalty

weight loss journey 265 lb to 200 lb



Develop the TPMO Office

Hired 15 Key Resources to Staff Critical Programs in record time



Mentorship

Proud to coach students and leaders by participating in Global Mentorship Initiative and Intuit mentorship program

EDUCATION

PGDBM Strategy & Finance

Narsee Monjee Institute of Management Studies

B.Tech Computer Engineering

National Institute of Technology Kurukshetra

CERTIFICATIONS

PMP , PMI-ACP, ITIL

SAFe 4.0, Certified Scrum Master

SKILLS

Organizational Rhythm

Jira

Agile

Stakeholder Mgmt

Train Releases

Thrive in ambiguity