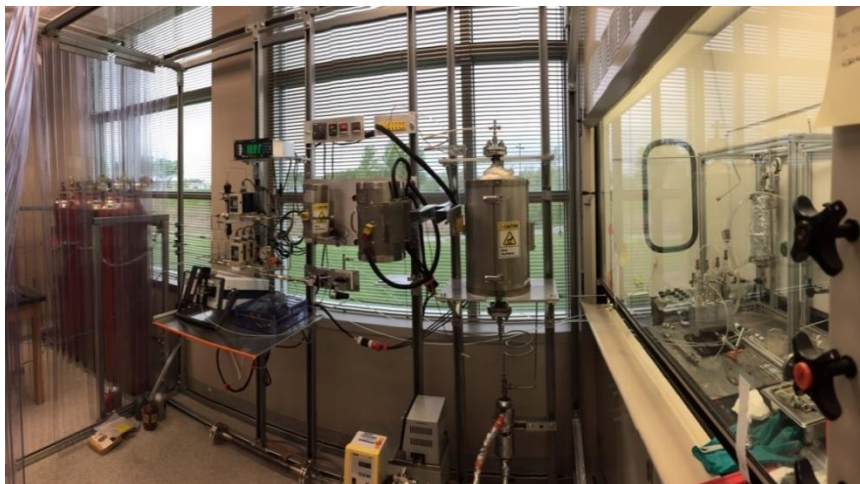


# Aromatics Production from Cost-Advantaged Ethane Feedstock

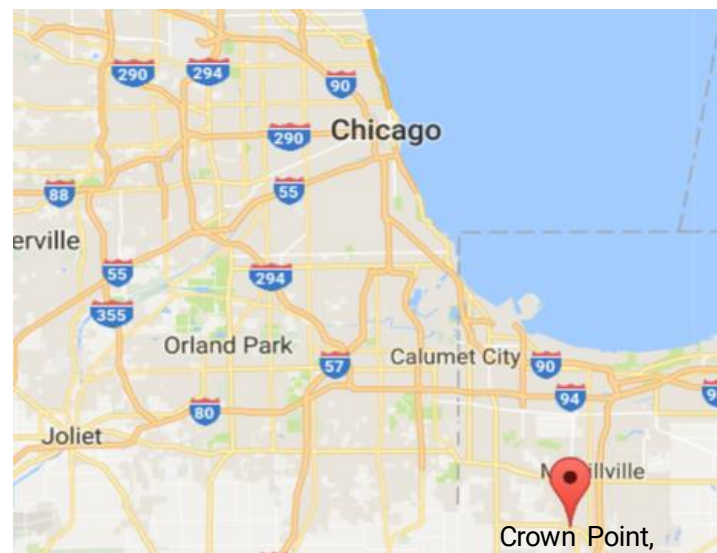
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[jkhong@kainostechinc.com](mailto:jkhong@kainostechinc.com)  
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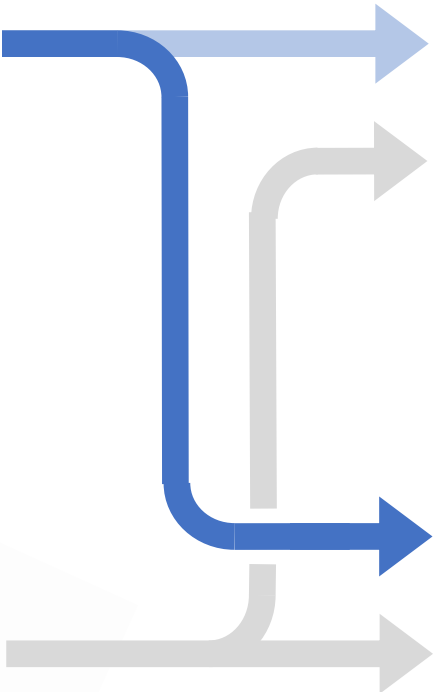
# COMPANY OVERVIEW, KEY FACTS



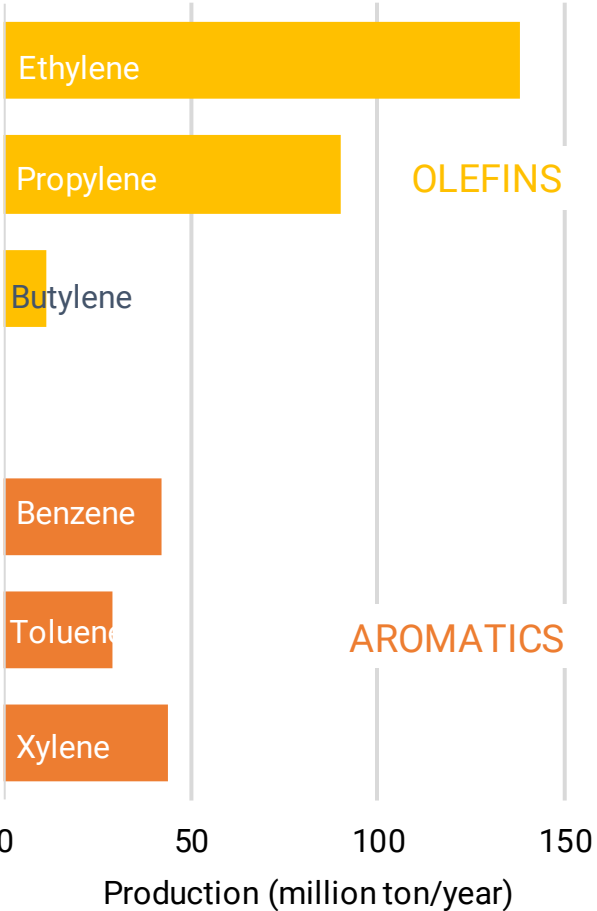
- Start-up for commercializing “ethane-to-aromatics” process technology
- Incubated by Oh Pharmaceutical Co., Ltd.in 2015. Incorporated in 2017
- Co-Founders: Jin Ki Hong (President), Gibum Oh (CEO)
- Location: Purdue Technology Center in Crown Point, Indiana
- Lab-scale catalyst development
- Commercial-scale reactor and process development.
- 4 US patents granted



# ETHANE GAS FOR AROMATICS PRODUCTION



## BASIC CHEMICALS



# ETHANE AS A COST-ADVANTAGED FEEDSTOCK

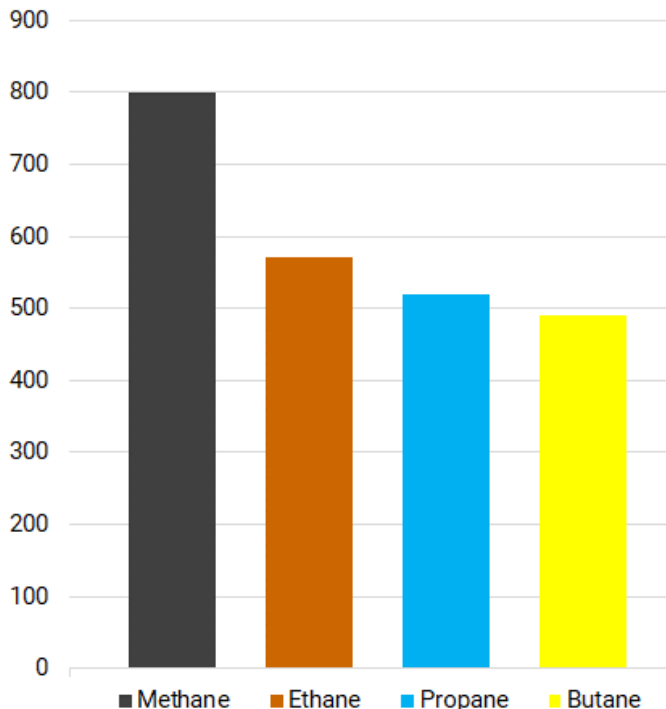
- 2nd largest component of US shale gas
- Ethylene production as the only outlet for its chemical value. Limited demand
- Low ethane price does not justify ethane recovery cost (fractionation and transportation)
- Significant amount of ethane is not recovered (simply burned along with methane for its heating value)
- Ethane's chemical value is lost in combustion process



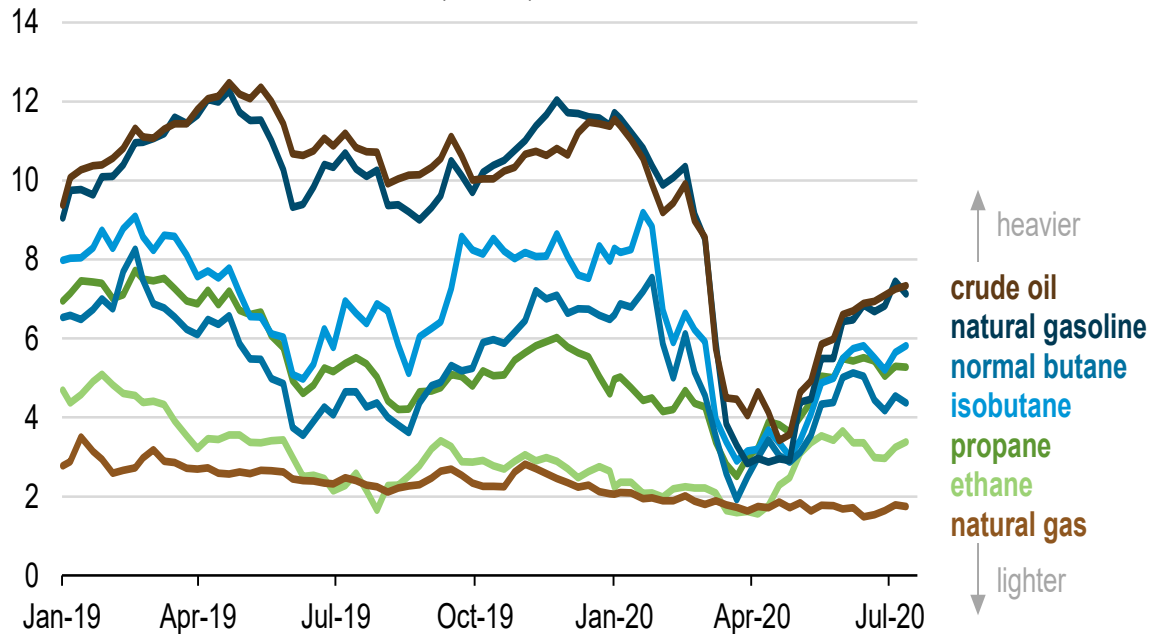
# ETHANE AS A COST-ADVANTAGED FEEDSTOCK

- Ethane is way more chemically active than methane
- Ethane is a cost-advantaged feedstock (\$2-4/MMBtu Ethane vs \$10-12/MMBtu Naphtha)

Reaction Temperature (°C)



Weekly crude oil, hydrocarbon gas liquids, and natural gas spot prices  
dollars per million British thermal units (MMBtu)

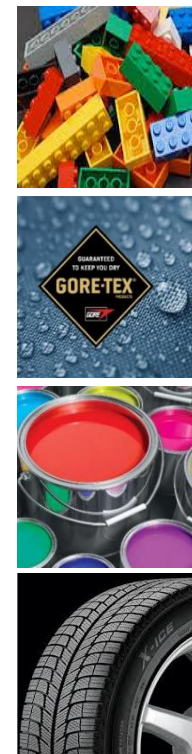
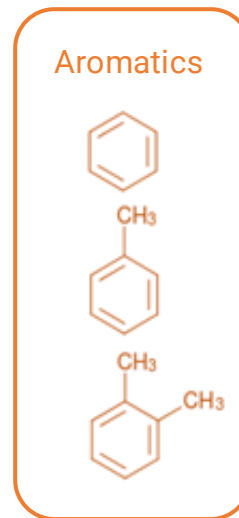


# FEEDSTOCK COST FOR AROMATICS

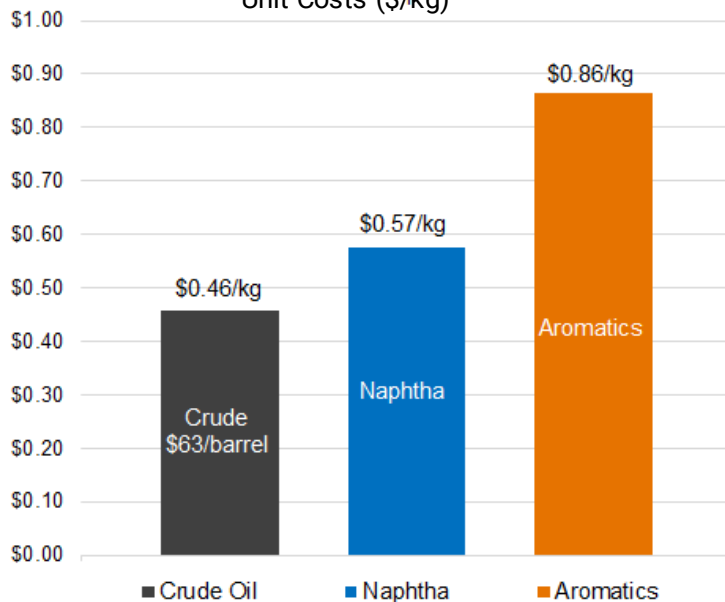


Existing Technology

- Catalytic Reforming
- Steam Cracking

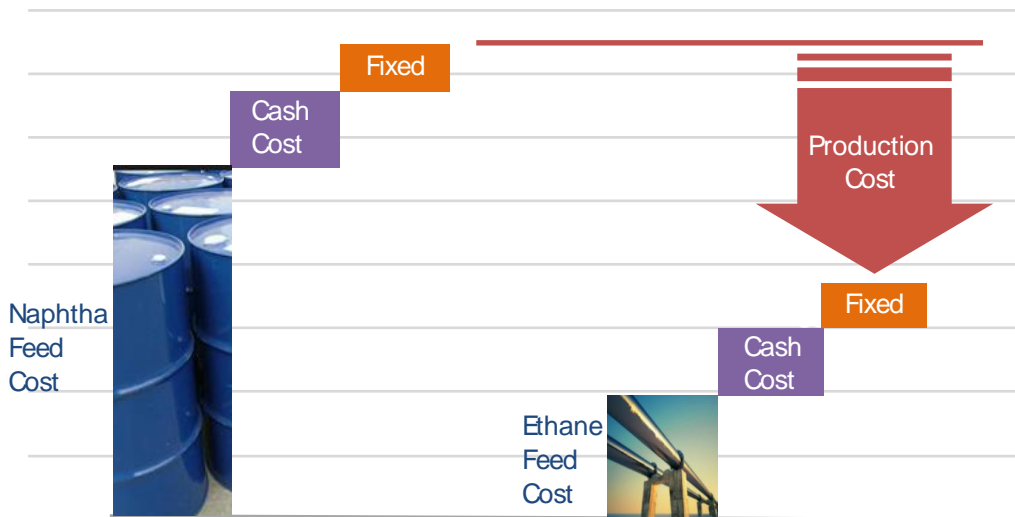


Pre-COVID Market Unit Costs (\$/kg)



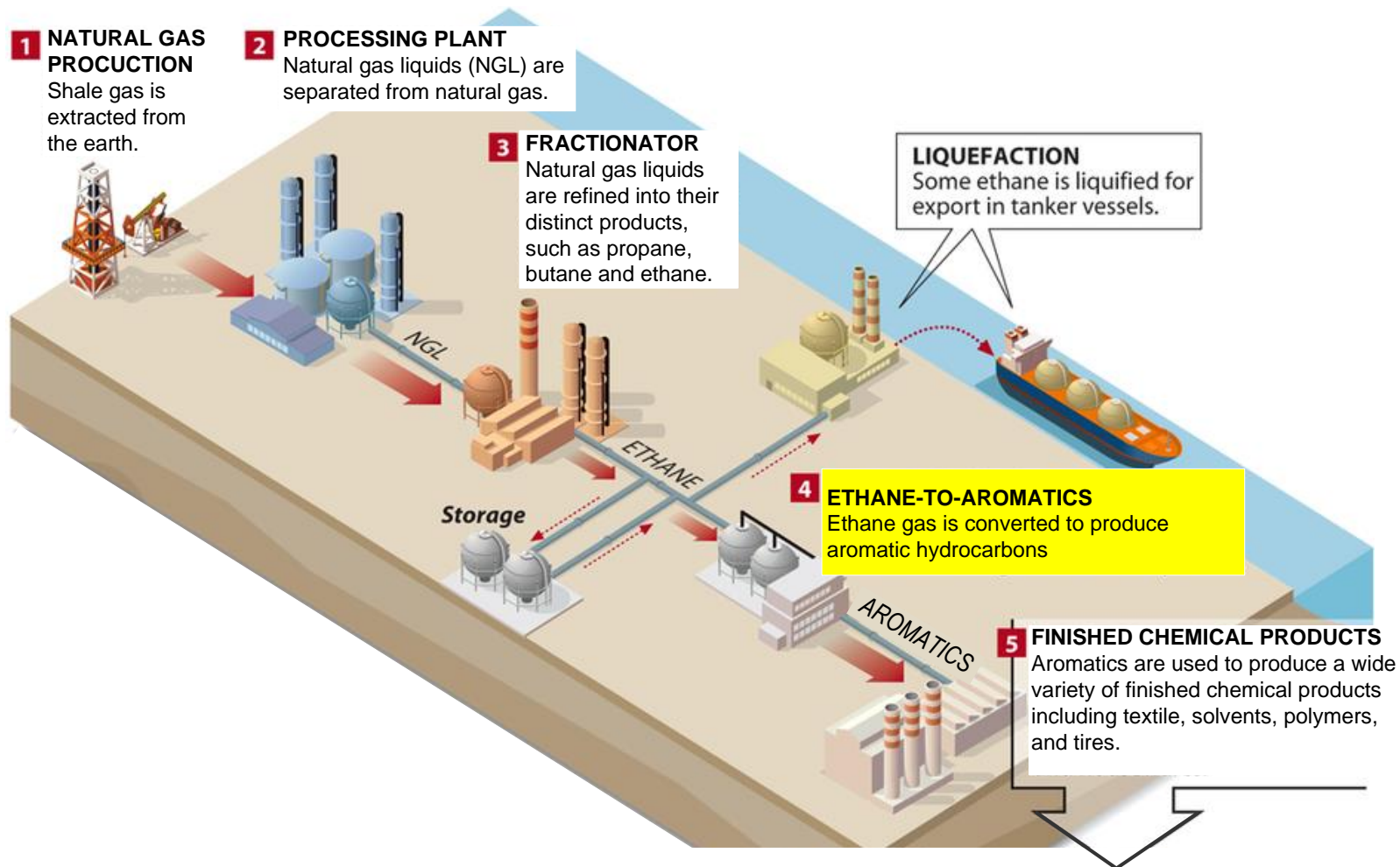
- Aromatics produced from naphtha (catalytic reforming or steam cracking)
- Naphtha feedstock cost accounts for more than 2/3 of aromatics production cost
- Slim operation margin
- Limited space for cost reduction
- New feedstock with cost-advantage is sought

# AROMATICS PRODUCTION COST REDUCTION



- Ethane from US shale gas as a new feedstock for aromatics production
- Ethane at a fraction of naphtha cost as a result of shale gas production
- Cost-advantaged ethane feedstock creates clear path for supernormal market power

# THE BIG PICTURE



Credit: PAUL HORN / InsideClimate News



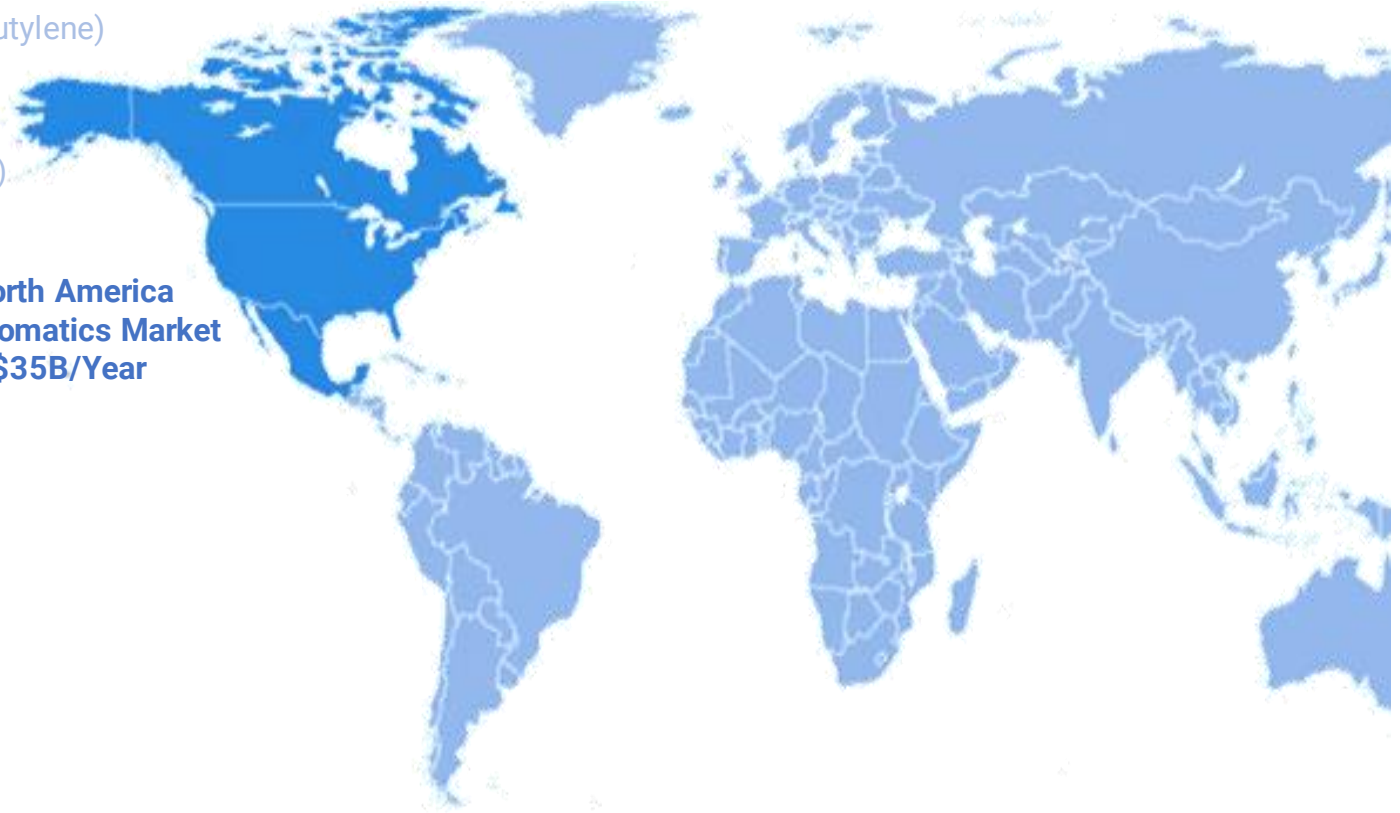
# THE MARKET OPPORTUNITY

## Basic Chemicals

- Aromatics  
(benzene, toluene, xylene)
- Olefins  
(ethylene, propylene, butylene)
- Methanol
- Chloro-Alkali  
(chlorine, caustic soda)
- Ammonia

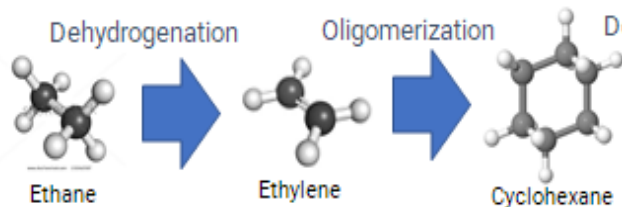
**Global Aromatics Market  
Approximately \$200B/Year with  
4% Annual Growth**

**North America  
Aromatics Market  
> \$35B/Year**

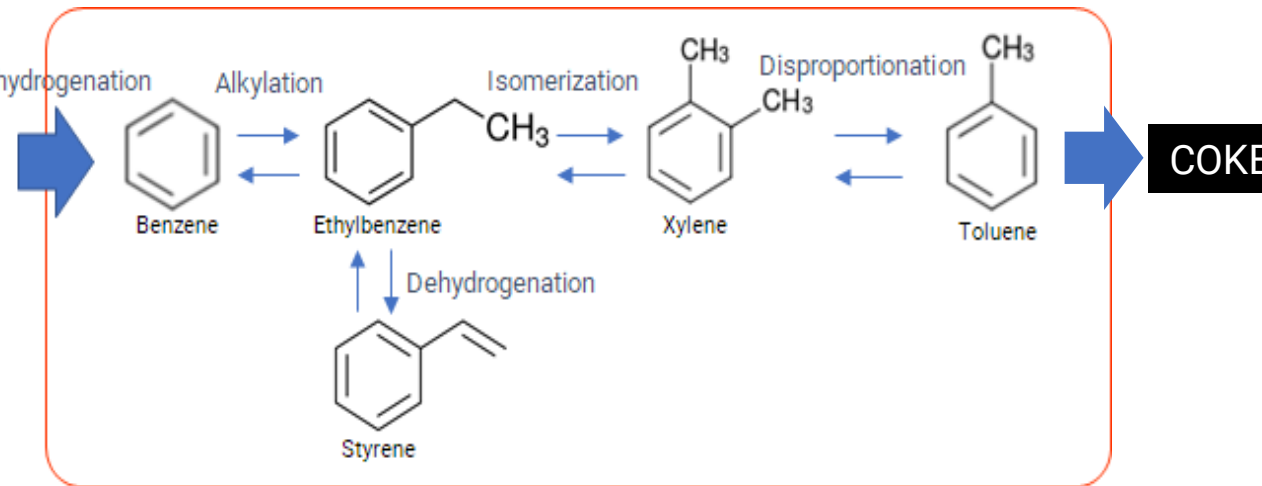


# “ETHANE-TO-AROMATICS” CHEMISTRY

## ETHANE



## AROMATICS



## REACTION ENGINEERING FOR AROMATICS YIELD

- Maximize ethane feed conversion (minimize separation load and recycle load)
- Minimize coke production (minimize catalyst regenerations and maximize production cycle time)

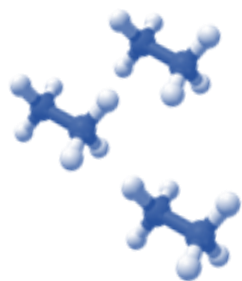
## STRONG ENDOTHERMIC REACTION

- Endothermic requirement as strong as ethane cracking
- 65MW<sub>th</sub> for commercial-scale plant (500 kilo-ton aromatics production per year)

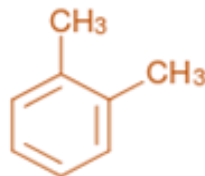
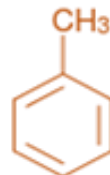
# TECHNICAL HURDLES

- Two step conversion (through ethylene intermediate) is inefficient, complex, and costly
- Huge reaction heat requirement (as huge as ethane cracking) at commercial-scale production
- Stringent reaction temperature window (560°C – 600°C) for commercially attractive feed conversion, product selectivity, and catalyst cycle-time
- Continuous aromatic hydrocarbons production with catalyst regeneration
- No reactor/process design available that addresses the three technical hurdles described above

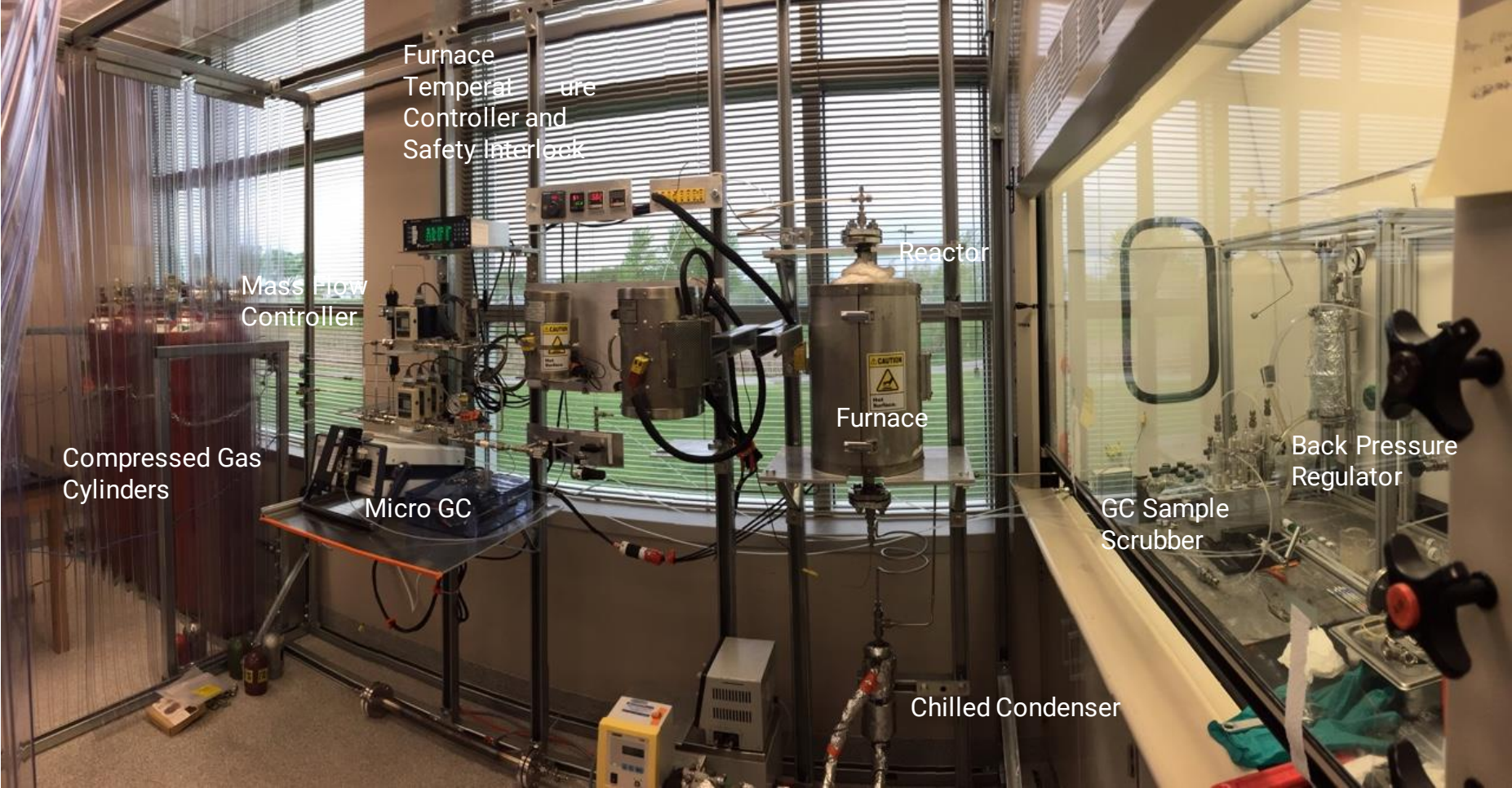
Ethane Feed



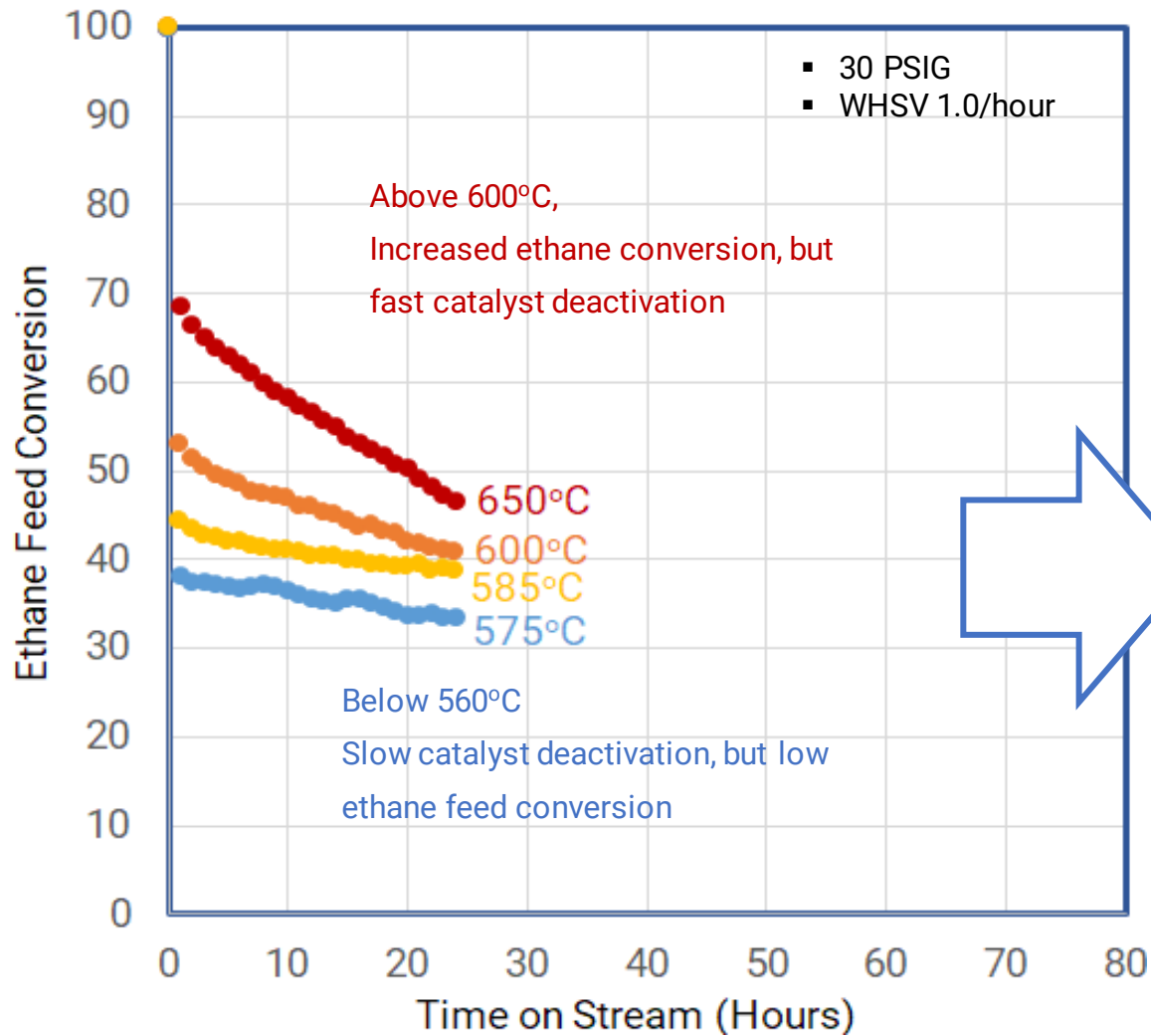
Aromatics



# KAINOS TECH LAB-SCALE TEST SYSTEM



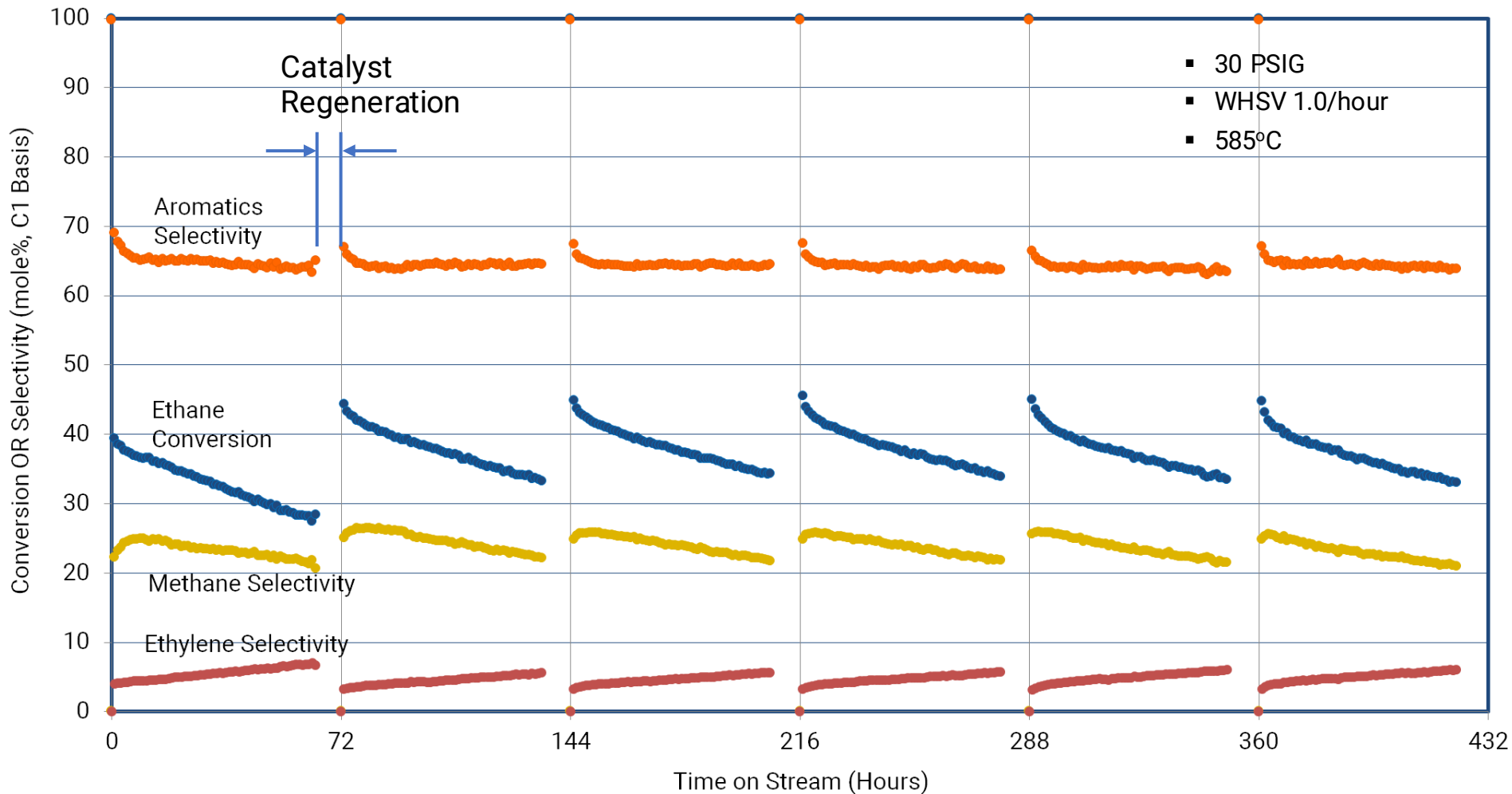
# REACTION TEMPERATURE REQUIREMENT



Very narrow temperature window  
(560°C – 600°C) for ethane feed  
conversion and catalyst  
deactivation rate

# CATALYST REGENERATION, 6 REPEAT CYCLES

- Lab-scale (10gram catalyst loading) fixed bed reactor.  
Single pass run (no recycle stream)
- Highly regenerable catalyst performance
- No sign of catalyst performance loss through repeat cycles



# DIFFERENTIATED SOLUTION AND IP

- Single-step aromatics production from ethane
- Differentiated reactor/process design for scalability, development cost/schedule, and process economics
- Lab-scale catalyst performance demonstrated for commercial viability (over 150 catalyst samples prepared and over 20,000 hours of catalyst performance evaluated)
  - Catalyst productivity – more than 6 kg aromatics production per kg catalyst per day
  - Continuous aromatics production for 3 days or longer before catalyst regenerations
  - No sign of catalyst performance loss during 6 repeated cycles (totally 18 days). One cycle (3 days) include 65 hours of continuous aromatics production and 7 hours of catalyst regeneration
- 4 patents for radically differentiated and scalable reactor and process design
  - US 10,934,230
  - US 10,640,436
  - US 10,640,434
  - US10,087,124

# REACTOR/PROCESS DESIGN

## CATALYST PERFORMANCE DEMONSTRATED

1. Small scale (or, ideal condition)
2. Small reaction heat requirement
3. Uniform temperature profile

Scale Up



## REACTOR/PROCESS (SCALE-UP) REQUIREMENTS

1. Heat supply mechanism at scale (Strong endothermic)
2. Uniform (narrow) temperature (Unreactive feed & reactive product)
3. Elevated pressure for conversion & cycle time
4. Continuous production with catalyst regenerations

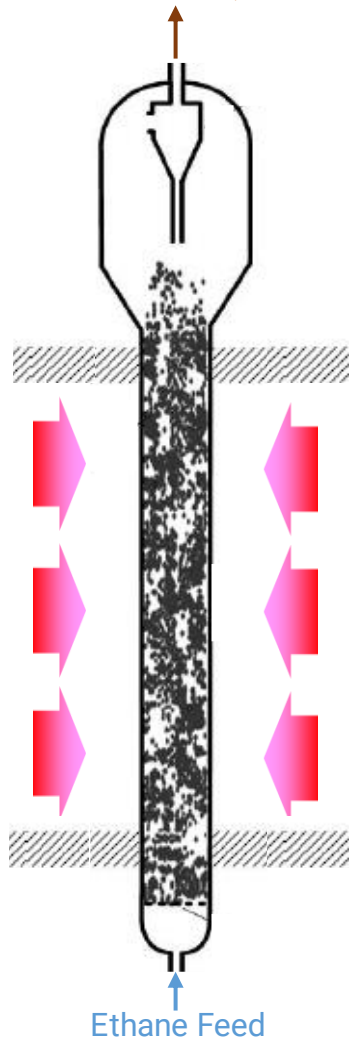
## REACTOR/PROCESS (SCALE-UP) DESIGN

1. Internally circulating fluidized bed reactor for catalyst bed temperature
2. Fired furnace for heat supply
3. Multiple reactors (500 barrels/day or higher) arranged as a group in a furnace
4. Multiple furnaces (modular) for swing mode operation



# FLUIDIZED BED REACTOR INTEGRATED WITH FIRED FURNACE

Reactor Effluent (Aromatics)



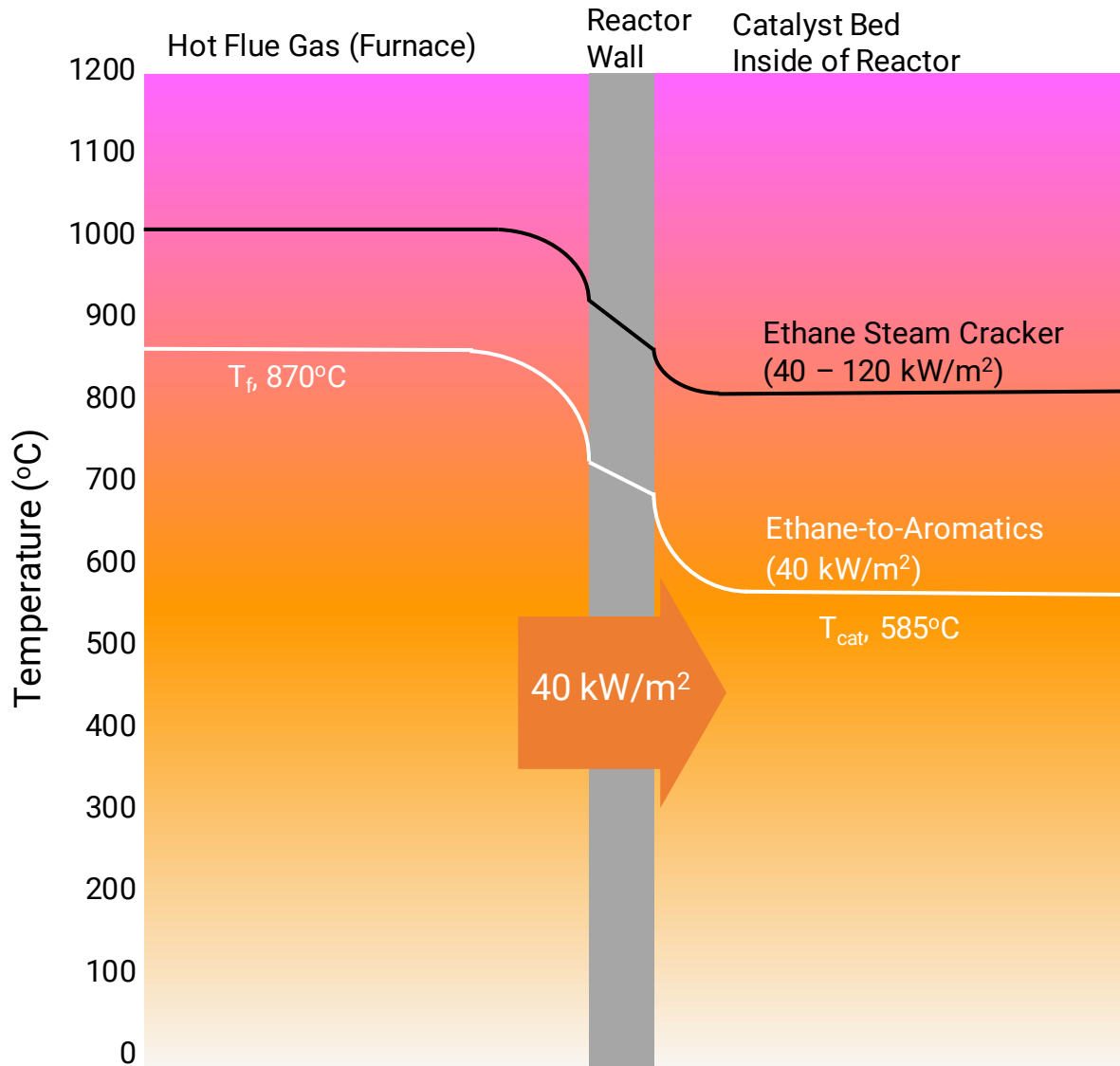
## THERMAL ENERGY BALANCE AROUND THE REACTOR

- Ethane feed rate and preheating temperature
- Catalyst bed (or reaction) temperature
- Ethane feed conversion and product selectivity
- Catalyst bed volume
- Reactor wall area, wall thickness, and wall thermal conductivity
- Flue gas temperature
- Convectonal heat transfer (inside and outside the reactor)
- Radiant heat transfer (outside the reactor)

## LIMITATION IN REACTOR SCALE-UP

- Reactor model predicts reactor scale-up is limited by reactor wall area
- Reactor wall area does not grow as much as reactor volume with scale-up (wall area-to-volume relationship).
- **Maximum production rate of 1,000 barrels/day aromatics per reactor**

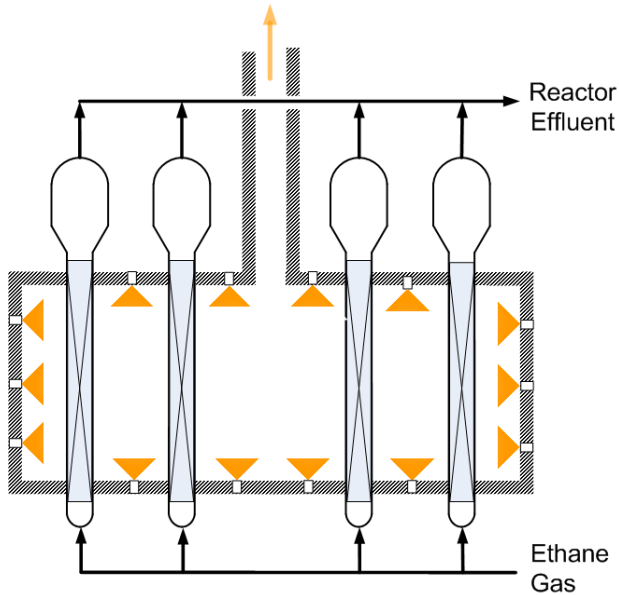
# 500 BARREL/DAY REACTOR - RADIAL TEMPERATURE PROFILE



# PROCESS DESIGN

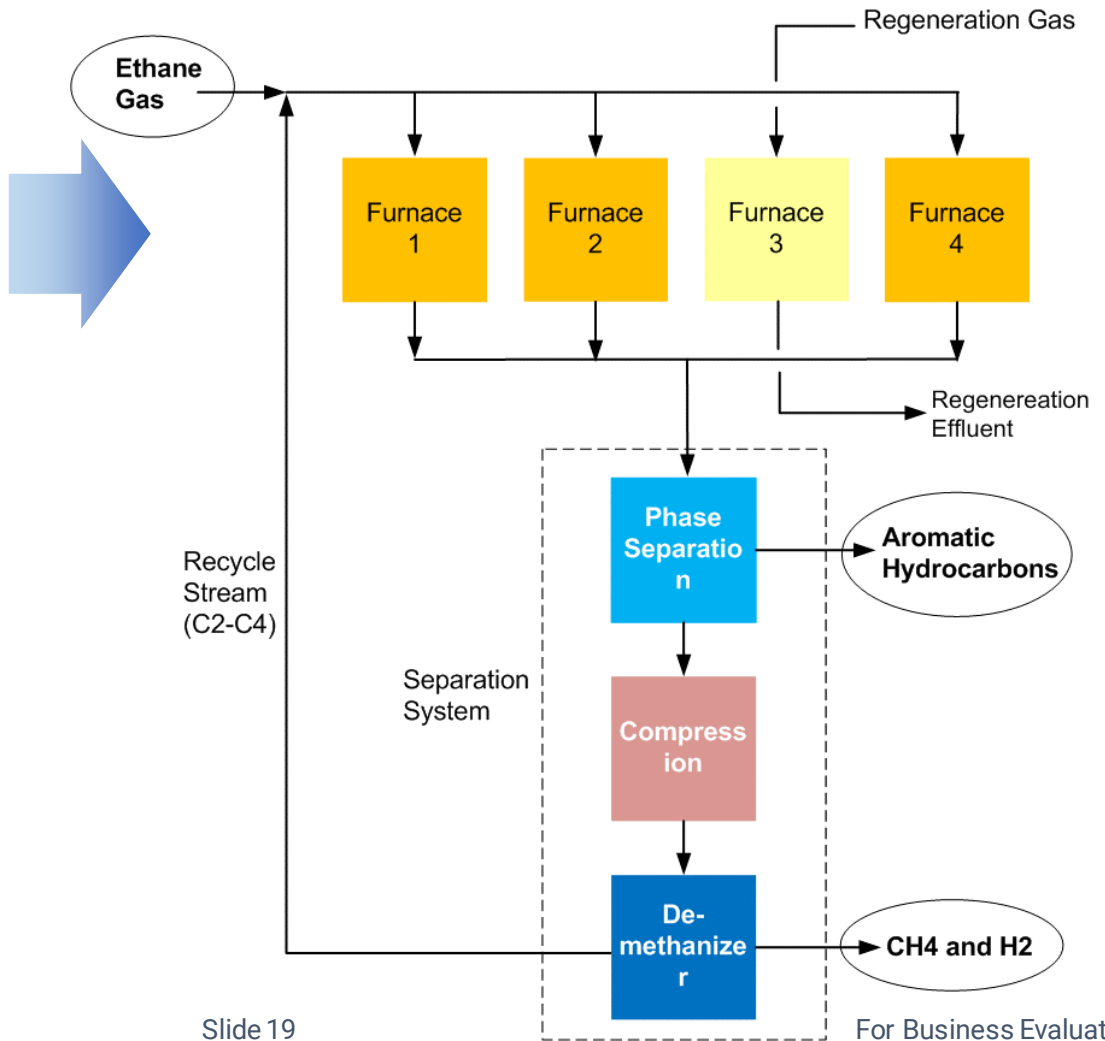
## MULTIPLE REACTORS IN A FURNACE

- Multiple reactors arranged as a group in the furnace (scalable production)



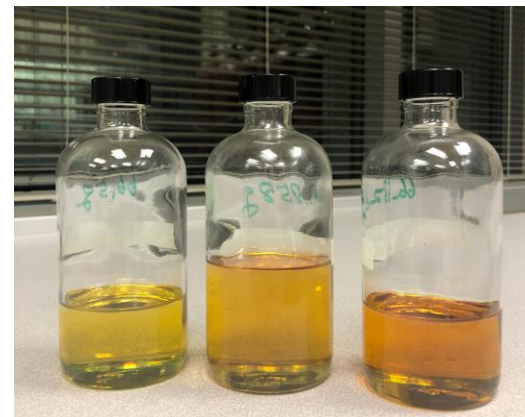
## MULTIPLE FURNACES FOR SWING MODE OPERATION

- Multiple furnaces for swing mode operation (continuous production with catalyst regenerations)



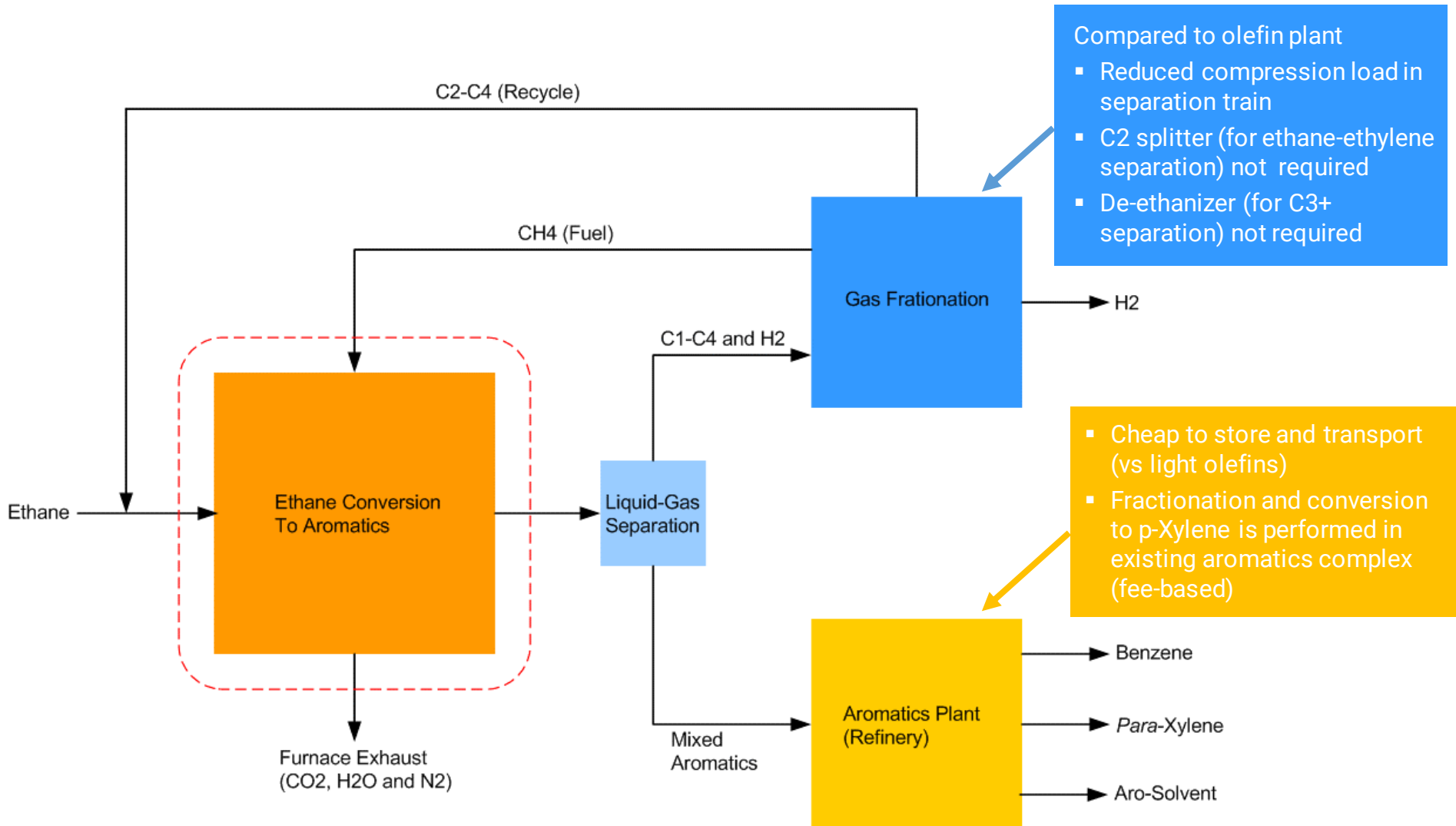
# AROMATICS PRODUCT

- 100% Aromatics. Extractive distillation for aromatics recovery from paraffins/olefins is NOT required
- No Impurities (S, Cl, O, N and Metals) : No need for hydrotreating
- Benzene 30-32 wt%, Toluene 34-39 wt%, Xylene 8-12 wt%, Balance C9+
- C6-C8 aromatics approximately 80 wt%

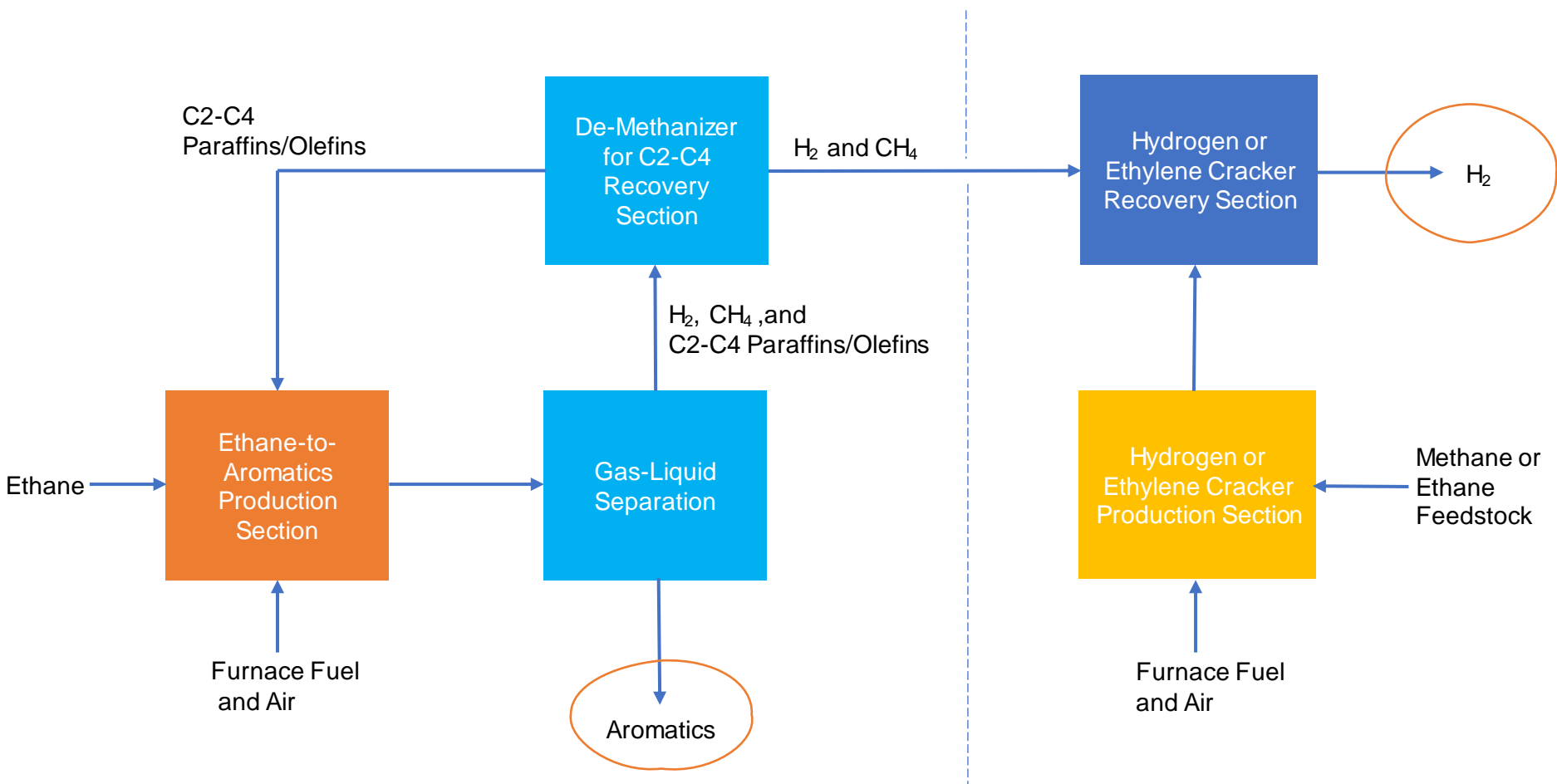


Component	Pyrolysis Gasoline	Reformat	Kainos Tech
Total Aromatics	60	54	100
Naphthenes	High	Low	0
Olefins	High	High	0
Paraffins	Low	High	0
Sulfur	Up to 1,000 ppm	< 1 ppm	0

# HIGH-LEVEL BLOCK FLOW DIAGRAM



# INTEGRATION WITH HYDROGEN OR ETHYLENE (OR OTHER PETROCHEMICAL/REFINERY) PLANT



# 500 KILOTONS/YEAR PLANT ECONOMICS

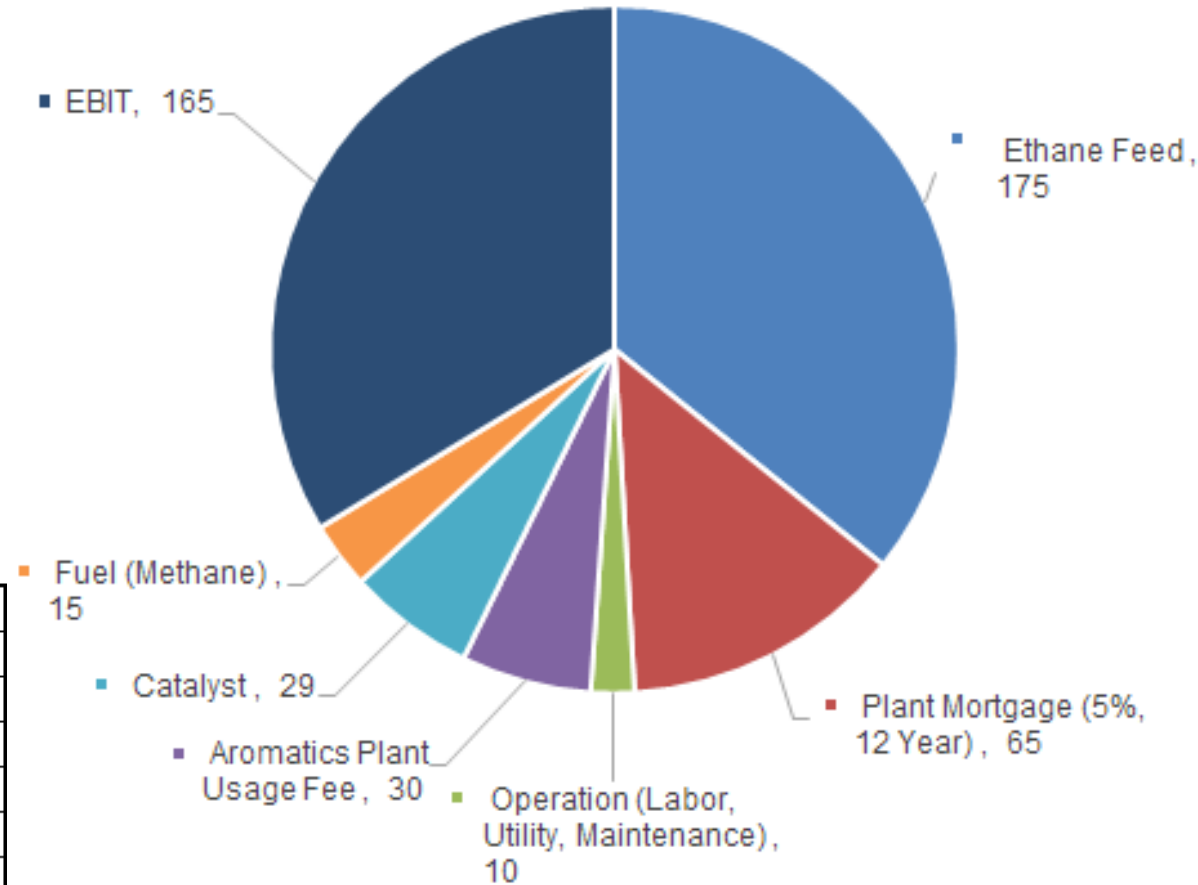
- Preliminary Estimation
- Plant cost at \$576MM (stand-alone plant, green field project)
- EBIT at \$165MM/year

Mass Balance, kg/hour

Feed	Ethane	90,763
Product	H2	6,792
	Methane	26,893
	Benzene	18,179
	Toluene	22,400
	Xylene	6,948
	EB	1,100
	Styrene	227
	C9+	8,223

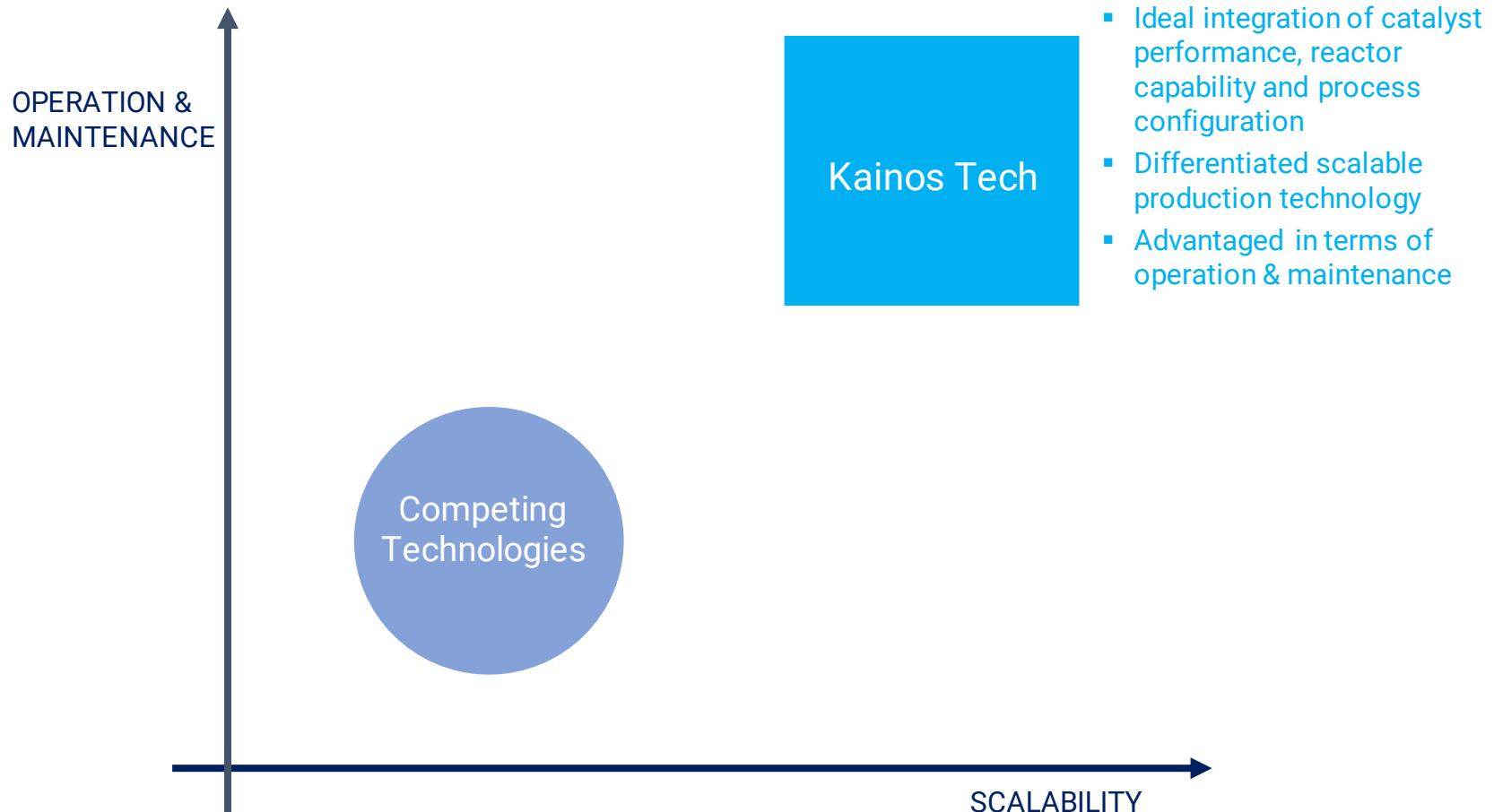
Pre COVID-19 Market Data

Benzene, \$/kg	0.75
p-Xylene, \$/kg	0.90
Arosolvent, \$/kg	0.75
H2, \$/kg	1.00
Fuel (CH4), \$/kg	0.13
Ethane Feed, \$/kg	0.22
Plant Cost, \$MM	576
Aromatics Plant Usage Fee, \$/kg	0.075



# THE COMPETITION

- Competitors are chemical/petrochemical R&D organizations
- Competitors are in laboratory-scale R&D stage
- No pilot-, demo- or commercial-scale development announced
- Kainos Tech established strong IP position





# SUMMARY

## TECHNOLOGY

1. Commercially attractive catalyst performance and lifetime
2. Radically differentiated reactor design (endothermic and ideal temperature profile requirements) for commercial-scale reactor (1,000 barrels aromatics/day)
3. Scalable process design

## ECONOMICS

1. Compelling economics and due to cheap feedstock and aromatics yield
2. Ideal for integration with hydrogen (SMR) or olefin plant
3. Reduced development cost, schedule, and risk. Scale-up to 500–1,000 barrels/day reactor and multiply for commercial deployment