



*Mastering Community Engagement And
Strategic Relationships
Class #7 -- Applications Due,
February 1, 2020*

Dates: **Wednesday** Mornings: February 12, 19, 26, March 4, 11, 18, 25, April 1
Time: 7:00 AM – 9:00 AM

Place: Zions Bank, Founders Room on the Top Floor, Main and South Temple in Salt Lake City

Tuition:

Applicant sponsored by their employer	\$1,500
Second applicant from same employer	1,000
* Only 18 seats available, so apply NOW!	
* Other discounts available, please ask!	

Navigator's Nomination

Navigator's Academy members are nominated by their CEO, by a current coach or alumni.

We strongly suggest that employers fund this experience for their best people.

Your organization will be the major beneficiary of this training.

Scholarships are available and will be granted after the class has minimum revenue is received.

Navigator's Academy reserves the option of cancelling the class if a minimum class size is not reached.

Nominating CEO, Alumni, or Coach _____

Sponsoring Organization _____ Tuition Amount: _____

Billing - Attn: _____ Org: _____

Billing Address _____ City _____ State _____ Zip _____

Billing E-Mail Address _____

Class Member Name _____

Class Member Home Address _____

City _____ State _____ Zip _____

Mobile Phone _____ Text Phone _____

Personal E-mail Address _____ Years out of College _____

- Please complete the entire Nomination Form.
- Please attach a brief Resume or Bio (One you might use if you were asked to speak at a conference or business meeting) and a recent photo for our membership list.
- The Class Member contact information is important for our directory.

*Please keep a copy for your records, an invoice for tuition will be sent upon receipt of this application,
and is payable prior to the start of the first class.*

3180 Stoney Creek Circle, Heber City, UT 84032
Jim Wall - 385 223-0041 - jim@navigatoracademy.com / Jeff Smith - 801 550-1925 - jeff@navigatoracademy.com
Aynoa Rincon - 857 285-8093 - aynoa@navigatoracademy.com



Navigators Mission

Navigators Academy and Navigators Alliance engage acknowledged leaders of influence to coach the Academy class members on critical problem solving and engagement skills plus provide access to their spheres of influence. Alliance members (including coaches) are committed to civic and community engagement and to strengthening the Alliance and its members.

Our Mission is to accelerate the process of acquiring the skills and access to influence that are desired, if not required, to effectively serve in positions of responsibility.

While providing financial support is a benefit to community organizations, providing access to influence by way of trusted introductions, is also a much-desired asset. The Academy class member's ability to think critically, problem solve and communicate effectively fill an additional requisite of many civic and community organizations. This group of trusted associates will provide community organizations with qualified leaders that more accurately reflect the populations they serve.

Qualified women and men nominated by the Navigators Leaders of Influence/Coaches, business executives, community leaders, and other Navigators receive 8 weekly sessions of intense engagement with up to 18 Leader/Coaches presenting challenging case studies for evaluation and discussion. Each member is granted open contact and acceptance from our Coach's to go beyond mentorship. These coaches provide help in achieving success, provide access to influence and advise the class member in their community engagement.

The Navigator Vision can be found in their **Commitment and Declaration of Intent:**

Navigators Academy Declaration of Intent:

- Participate in every Academy class.
- To build a relationship with one or two or all of our Coaches
- Find and serve on a community board or committee.
- "Pay it forward" and donate close to the value of this class (\$1000) to the cause, charity, passion of your choice within 12 months of completion.
- Provide feedback and share stories of success.

And:

- Foster trusted relationships.
- Apply critical thinking, problem solving, communication, and leadership.
- Test, support, and apply the concepts learned with Navigators.
- Encourage and help others to become effective leaders of influence.
- Commit time, talent, and resources to community and civic engagement.
- Promote worthy causes.

What Others Are Saying:

Pat Jones, From The Deseret News

Jim Wall and Jeff Smith are two successful businessmen, who have established the Navigator's Academy designed to teach, train, inspire, motivate and integrate the next generation of leaders and influencers critical to the success of our communities and economy. When many people fade into the sunset upon retirement, Jim and Jeff are spending countless hours helping young people develop critical leadership skills for individual and organization success, such as critical thinking, active listening, problem solving, communication, team building, conflict resolution, social perceptiveness, etc. They are connecting current leaders with budding leaders, emphasizing the need for more female leaders. They are remarkable role models.

Megan Selin - Fall, 2017 Cohort

Thank you so much for the opportunity to participate in the inaugural Navigators group. The experience has been wonderful and enlightening. I've loved the format and found the cases to be so much more educational than the Harvard Business School cases studied in college because we get to hear from the authors.

Greg Bell's Column – Deseret News – July 20, 2018

Some visionary people are trying to find and grow new leadership for our institutions and our state. Navigators Academy was founded by Jim Wall, former publisher of the Deseret News, and Advertising Agency CEO, Jeff Smith. The academy invites aspiring young leaders to an intense course of two hours a week for several weeks. Influential business and community leaders teach classes on leadership, communications, decision-making, etc. Each student comes to know the teachers and is paired with an influential mentor during the months of the class and thereafter. Mentors meet with and coach their young colleagues about their careers and try to place them on charitable boards and develop other community service opportunities. Wall and Smith see the need to develop leaders in the next generations and are doing something very concrete about it.

Recent Graduate, 2019

We did it! After 6 weeks of excuses and dodged emails, the State... finally pulled through and approved my wife's licensing...And this was all thanks to you and your recommendation of how to navigate this dilemma. Had you not connected us with one of our Coaches, we would still be waiting.