

16-County Twin Cities Region

- 11.5%

Change in
New Listings

- 39.3%

Change in
Closed Sales

+ 5.2%

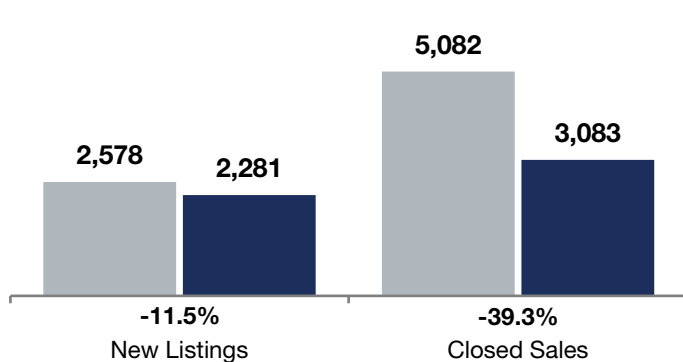
Change in
Median Sales Price

	December			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	2,578	2,281	-11.5%	75,581	68,006	-10.0%
Closed Sales	5,082	3,083	-39.3%	66,406	53,714	-19.1%
Median Sales Price*	\$331,500	\$348,660	+ 5.2%	\$339,900	\$362,500	+ 6.6%
Average Sales Price*	\$389,511	\$412,044	+ 5.8%	\$393,386	\$424,836	+ 8.0%
Price Per Square Foot*	\$191	\$195	+ 2.3%	\$189	\$203	+ 7.3%
Percent of Original List Price Received*	99.5%	96.3%	-3.2%	101.9%	100.9%	-1.0%
Days on Market Until Sale	34	50	+ 47.1%	28	31	+ 10.7%
Inventory of Homes for Sale	5,090	5,914	+ 16.2%	--	--	--
Months Supply of Inventory	0.9	1.4	+ 55.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

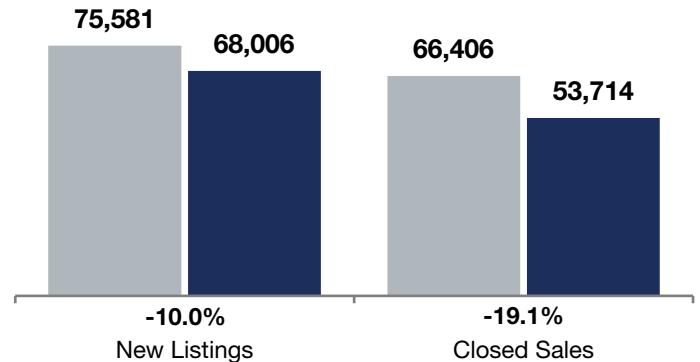
December

■ 2021 ■ 2022



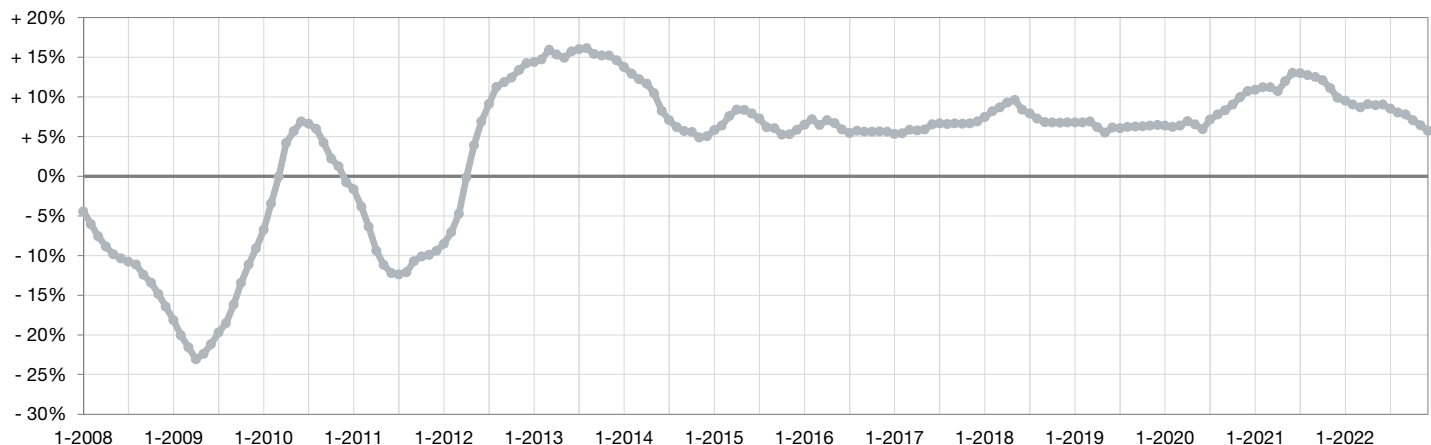
Rolling 12 Months

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.