

TOP AGENT MAGAZINE

LAKIA HASENJAEGER

Throughout her life, Lokia Hasenjaeger has always possessed an entrepreneurial spirit. After starting her career in corporate America, she began taking an interest in real estate while investing in properties. In particular, she was inspired by the ways in which the business spoke to her passion for helping others while still leaving her time to be there for her growing family. So in 2006, she decided the time was right to pursue her license—and she hasn't looked back since.

Today, Lokia leads The Jaeger Group, LLC., where she assists clients throughout all of Northwest Indiana. With her team specializing in everything from residential real estate to rehabs and investment properties, she possesses the expertise, insight, and enthusiasm needed to assist any buyer or seller.

When listing a property, Lokia prefers a comprehensive strategy. After helping her clients prepare their home for the market, she shares it both over the regional MLS and a blend of over 100 syndicated websites. Along the way, she leverages her far-reaching social media presence, as well as her extensive network of investors and buyers, to ensure a seamless transaction catered to each client's best interests.

Elsewhere, Lokia is just as hands-on when assisting her buyers, leaning on her acute knowledge of Northwest Indiana to uncover the right home investment for their needs. Formerly a licensed mortgage broker, she is able to walk her clients through the entire process, assisting them with credit repair and helping them make fully informed decisions on their future. "I never give up on a client," she says. "If I encounter a buyer who is struggling to get



pre-approved, I stay by their side, helping them build their credit and putting them in a position to succeed in the future."

Over the years, Lokia has earned a terrific reputation throughout Indiana, with the vast majority of her volume coming from repeat clients and referrals. She has also expanded her business into different markets, having built a full-service rehab team that provides a one-stop-shop for clients and investors looking to realize their goals in real estate. "In this business, no two transactions are ever the same. At the end of the day, there's always something new to learn and share with your clients, and that's what keeps it so exciting for me."

Outside her career, Lokia is tremendously involved with her community.

On top of supporting local charities throughout the year and providing rental assistance to those in-need, she has also collaborated with an area nonprofit organization to provide subsidized housing for at-risk youth in the area. When she's not with clients or giving back, she can be found travelling or spending quality time with her family and children.

Going forward, Lokia has strong ambitions for the future of The Jaeger Group. As her volume maintains its steady growth, she is excited to deepen her work with mentorship and new investor training, which will allow her to share her passion for real estate with those in her hometown. Lokia also plans to expand her market to other areas. "Real estate feels like a ministry for me," she says. "After all, there's no better investment out there. And you just can't put a price on seeing your clients smiling, crying, and celebrating at their closing. Truly, it never gets old."

To learn more about Lokia Hasenjaeger, please call (219) 796-0449, email thejaegergrp@gmail.com or visit thejaegergroup.com