

STORM VENTURES GROUP

Sales Associate Interview Questions

The following questions are pertinent to the job duties that will be expected. Please respond as accurately and honestly as possible.

#	Question	Response
1	Do you have a construction or service (i.e. mechanical, electrical, warehouse) background? If so, please elaborate.	
2	Have you ever worked in a sales position before? Please choose all that apply.	A. Outbound Sales, ran company provided leads B. In Store on inbound Sales C. Cold Called my own leads and closed them D. None of the above
	Describe what you did above. How you get the lead or customer and how you closed the customer.	
3	Have you ever worked for a 100% Commission job? Choose one.	A. W-2 ONLY B. 1099, but it was base plus commission C. 1099, but it was 100% commission D. None of the above
4	What past sales position or any sales you ever made did you make the most money? How much? Please Describe it.	
5	How would you business associates/family/friends describe you?	A. Introverted, careful, less likely to take risk B. Careful, Analytical, plans things far in advance C. Outgoing, Takes lots of risk, Extrovert, Fearless D. I don't know
6	Have you ever made over \$100k in a calendar year? How much?	
7	Are you available to work evenings 3pm-8pm and Saturdays? 9am-3pm	A. Yes B. Sometimes C. No

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8	Would you consider working during those hours if you could make large sums of money doing so?	A. Yes B. Sometimes C. No
10	Do you have your own vehicle and driver's license? If so what type of vehicle do you own?	A. Yes B. No Vehicle Type:
11	Are you able to climb ladders, conduct roof inspections and take photos of damage?	A. Yes, I can climb a ladder B. I have never climbed a ladder, but can learn C. I cannot climb ladders under any circumstance
12	Do you have any personal commitments that would prevent you from working evenings & Saturdays?	A. Yes B. Sometimes C. No
13	How would you describe your work ethic and intensity at earning income, producing sales, and/or sales commissions:	A. Just work enough to get bills paid, I want my balance and quality of life. B. Work smarter, versus harder, will go "all in when I need to, but take time for balancing my life." C. Do whatever it takes to hit my financial target or goal, will make sacrifices to reach it.
14	Are you bilingual? If so, what languages do you speak fluently?	
15	Name 3 things you liked most about your last job.	1. 2. 3.
16	Name 3 things you liked least about your last job.	1. 2. 3.
Total Score		