

Agenda

- Introduction
- Company History
- Company Role in the Supply Chain
- Organizational Structure
- Financials
- Global Impact
- Current Issues
- Final Thoughts



Introduction

- J.B. Hunt is one of the largest trucking companies in the United States
- J.B. Hunt has been in business for over 60 years
- The company offers several types of trucking services
 - Intermodal
 - Traditional trucking services
- Company focus
 - Employees
 - Technology
 - Operations



Company History



































1960's

- J. B. Hunt Trucking Begins Operations
- Founded in 1961
- Initially transported rice hulls
- Successful in 1969

1980's

- J. B. Hunt Becomes a Public Company
- Taken public in 1983
- \$63M revenue
- First partnership agreement for intermodal service
- Serves US, Canada and Mexico

2000's

- J.B. Hunt Flourishes Under New Leadership
- J.B. Hunt dies in 2004
- 2nd largest truckload carrier in the US at the time of his death

2020'5

- J.B. Hunt Uses
 Technology to Look
 to the Future
- Wireless tracking and monitoring of containers
- Alternative powered equipment
- Full service software

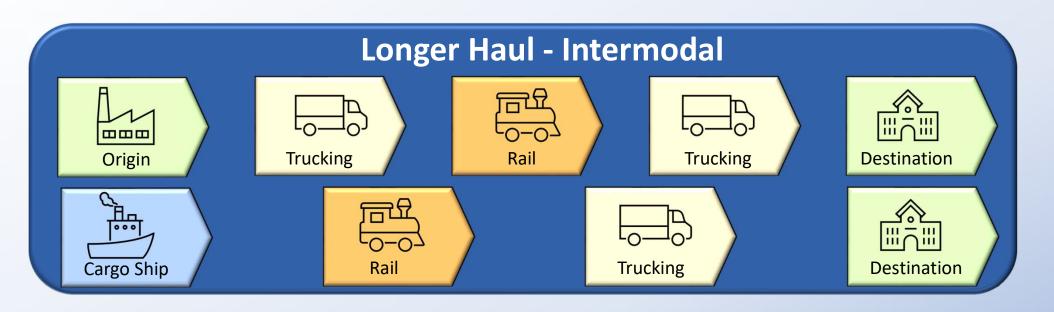
The Supply Chain – Types of Transportation



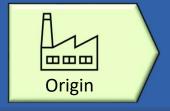




The Supply Chain - Common Modes of Land Transportation



Shorter Haul - Traditional Truckload and Less than Truckload







J.B. Hunt Organizational Structure

JBI - Intermodal Sector

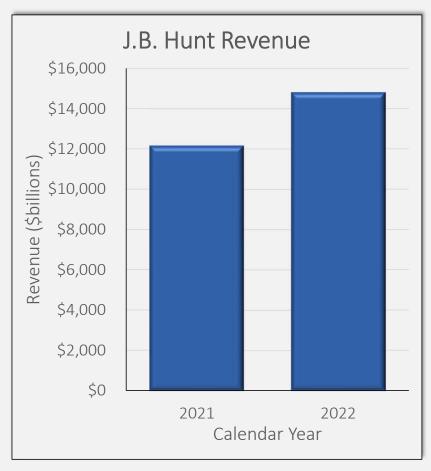
DCS®- Dedicated Contract Services

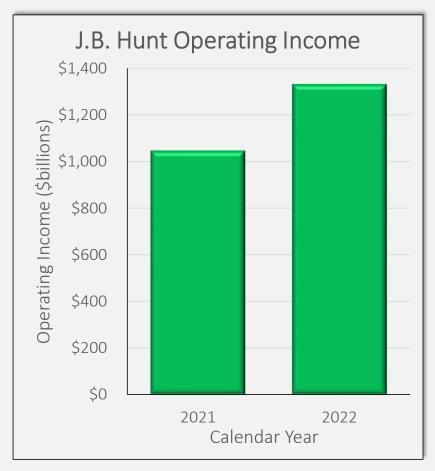
JBI - Intermodal Sector

JBT - Truckload

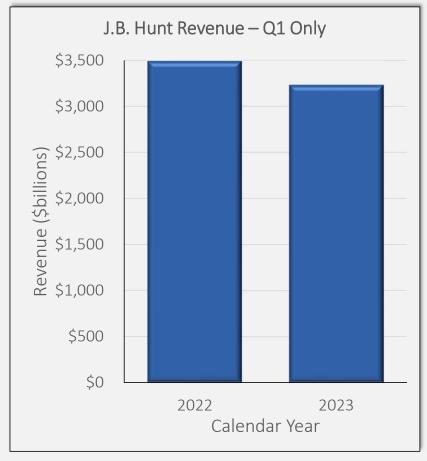
FMS - Final Mile Services®

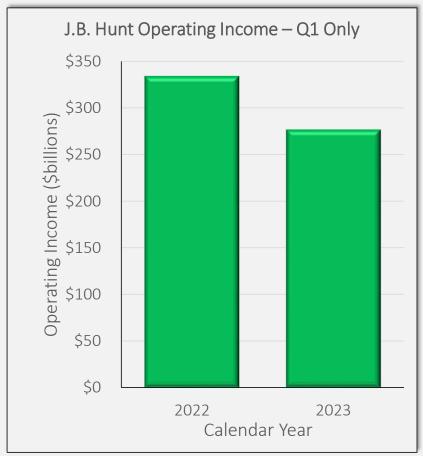
J.B. Hunt Revenue and Operating Income 2021 vs. 2022





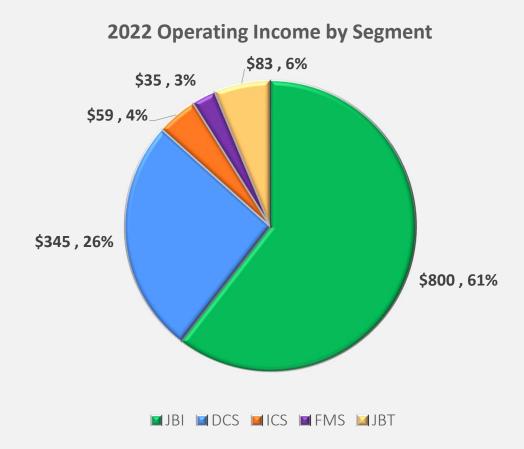
J.B. Hunt Revenue and Operating Income Q1 2022 vs. Q1 2023



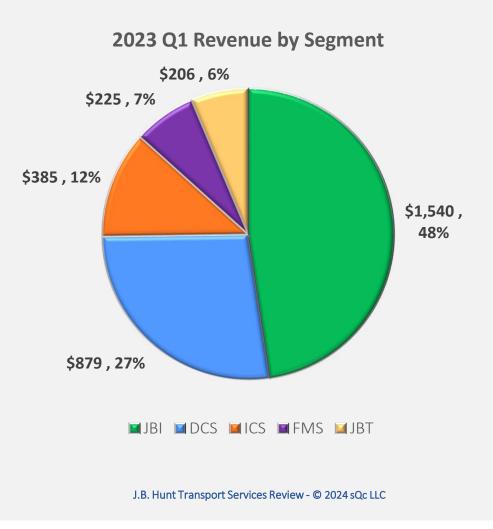


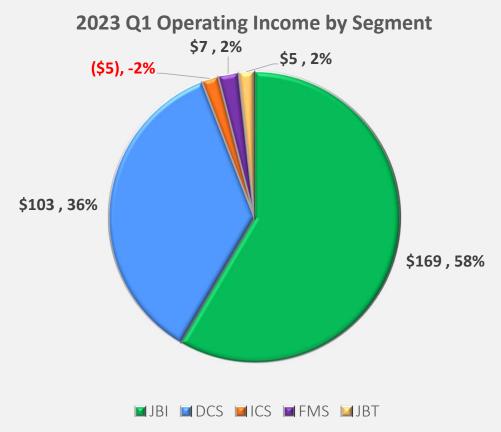
J.B. Hunt 2022 Revenue and Operating Income by Segment



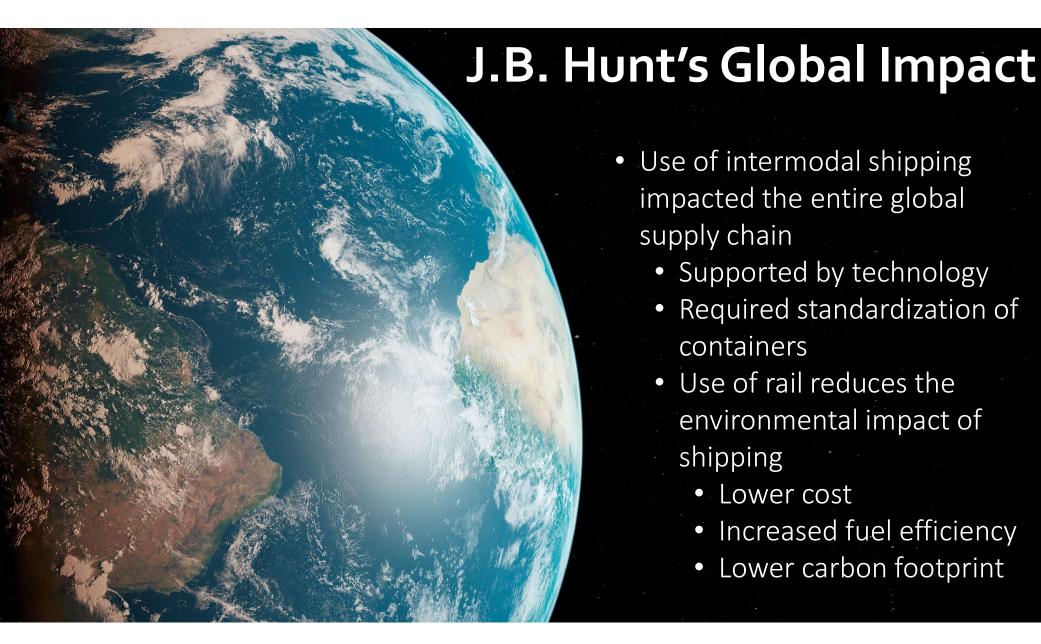


J.B. Hunt 2023 Q1 Revenue and Operating Income by Segment





*Note: ICS segment experienced a \$5.4m loss in Q1 2023



Use of intermodal shipping impacted the entire global supply chain

- Supported by technology
- Required standardization of containers
- Use of rail reduces the environmental impact of shipping
 - Lower cost
 - Increased fuel efficiency
 - Lower carbon footprint

Current Issues

- Lower volumes of intermodal shipments
- Current labor situation
- Changes in laws that could impact the trucking business
- Use of technology
 - Improve efficiency
 - Improve customer satisfaction

Conclusion

- The trucking industry is a central link in the supply chain
- As one of the largest trucking firms, J.B. Hunt plays a critical role in the trucking industry
- J.B. Hunt is working to ensure that they address issues that concern both the company as well as the entire trucking industry
- They pledge to continue to invest in
 - Employees
 - Technology
 - The Operations

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