
PLUGANDPLAY

The ultimate
innovation platform.



Our innovation platform.

ACCELERATOR PROGRAMS

We run over 50 accelerator programs a year in most major industries and cities

CORPORATE INNOVATION

We supercharge the innovation of over 400 major corporations from every continent

VENTURE CAPITAL

We invest in over 220 companies worldwide every year and co-invest with 180 VCs

A global sourcing platform tailored to you

STARTUP ECOSYSTEM

24,000

GLOBAL LOCATIONS

30+

INDUSTRIES COVERED

17

How Our Partners Benefit

1

EXPOSURE

With over 30 global locations, partners have opportunities across the globe



2

IMPACT YOUR BOTTOM LINE

Meet hundreds of startups per year that directly impact your bottom line

I.e. Gyant lowered 30 day readmission rates by 30% for the Cleveland Clinic

3

DIRECT INPUT

Partners have the ability to select startups that enter into each program

Partners get insight into industry trends by working across our 17 different industry-specific platforms

4

CREATE A NEW CULTURE

Meet with industry counterparts and embrace a new culture centered around innovation



Brand & Retail



Travel & Hospitality



Food



New Materials & Packaging



Supply Chain & Logistics



Energy



Fintech



Cybersecurity



Insurtech



Health



Smart Cities & Urbanization



Mobility



Internet of Things



Enterprise 2.0



Safetytec



Sports



Real Estate & Construction



Last updated: June 2019

We help you build your global reach



34 Global Corporate Partners

Hospital Systems



Pharmaceuticals



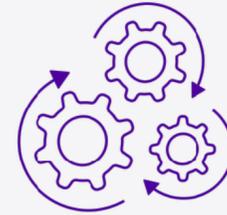
Industry / Government



Health Focus Areas



Genomics



**Hospital
Workflow**



**AI/Big Data
Analytics**



**Medication
Adherence**



**Sensors &
Wearables**



**Telemedicine
/Digital
Health**



Mental Health



VR/AR



Diagnostics



**Chronic
Disease
Management**

Our investment portfolio

Last updated: March 2020

ACTIVE POSITIONS

EXITS

	ACTIVE POSITIONS	EXITS
\$1B+		
\$100M+		
\$100M		

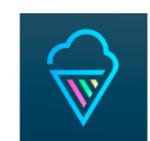
NOTE

Companies in our portfolio have raised over \$7 billion in additional funding

Health Portfolio

68 Total Investments

NEW INVESTMENTS



Our sourcing process

Venture Capital Partners

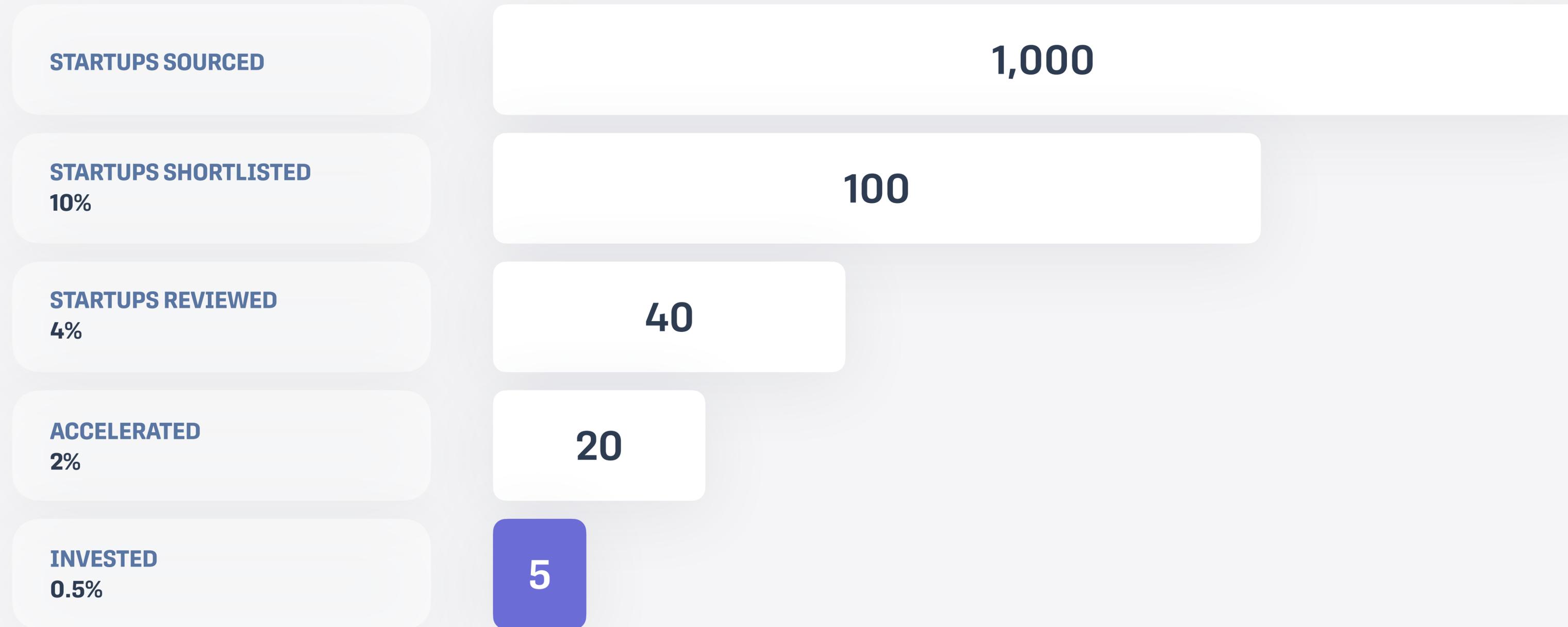
Universities & Governments

1,000
Sourced
Per Month

"Always On" Active Sourcing

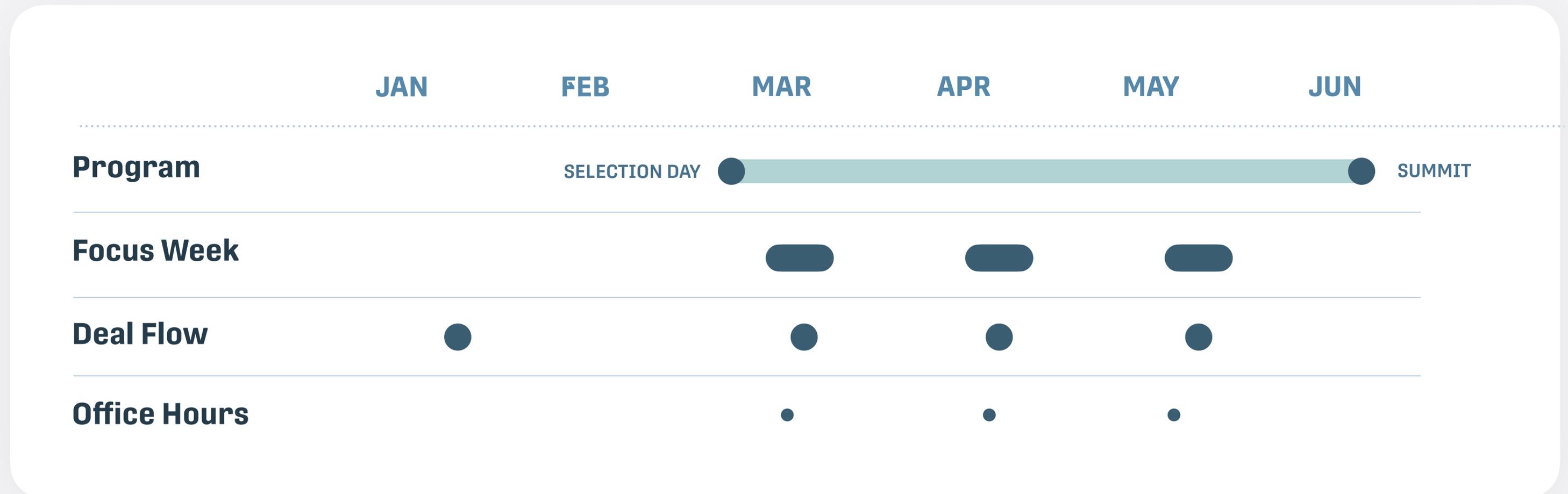
Inbound Applications

Our program selection process



An example of a 3-month program

The format and dates may vary per program



PLUGANDPLAY PartnerLink

June 16, 2020

Hosted by  Cigna®



AMGEN



EVERSANA™



EXPRESS SCRIPTS®



LUPIN



Swiss Re
Corporate Solutions



Trustmark
BANKING · INVESTMENTS · INSURANCE

NOVARTIS

SCOR

Humana®



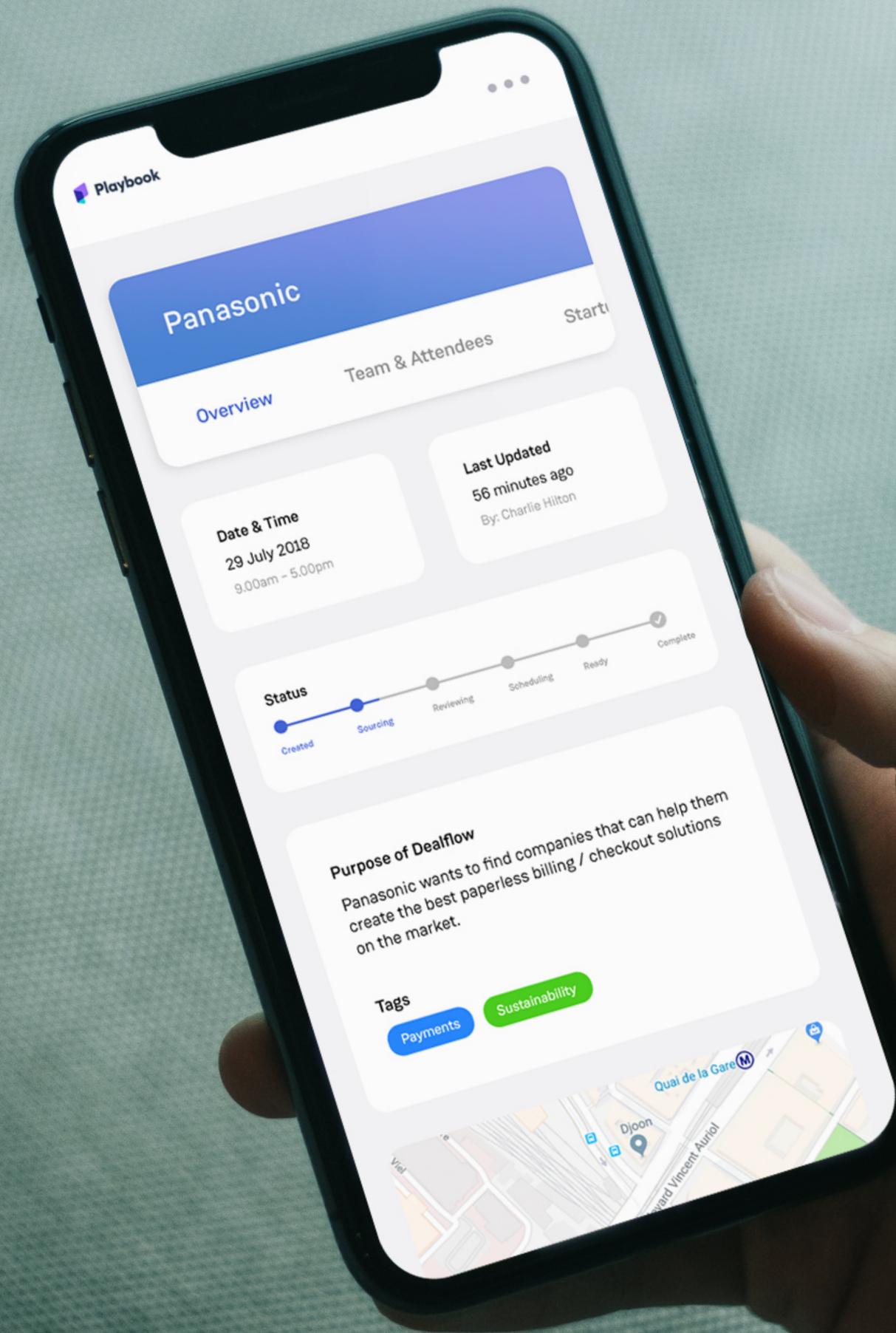
Willis
Towers
Watson

Lilly

blue
california



LAUNCHED:
Dec 13, 2018



What is Playbook?

It's our full-stack innovation software.

- ✓ Discover the best startups in your industry
- ✓ Build pilots and partnerships online and offline
- ✓ Track, measure, and understand your progress



Can I invite my team to Playbook?

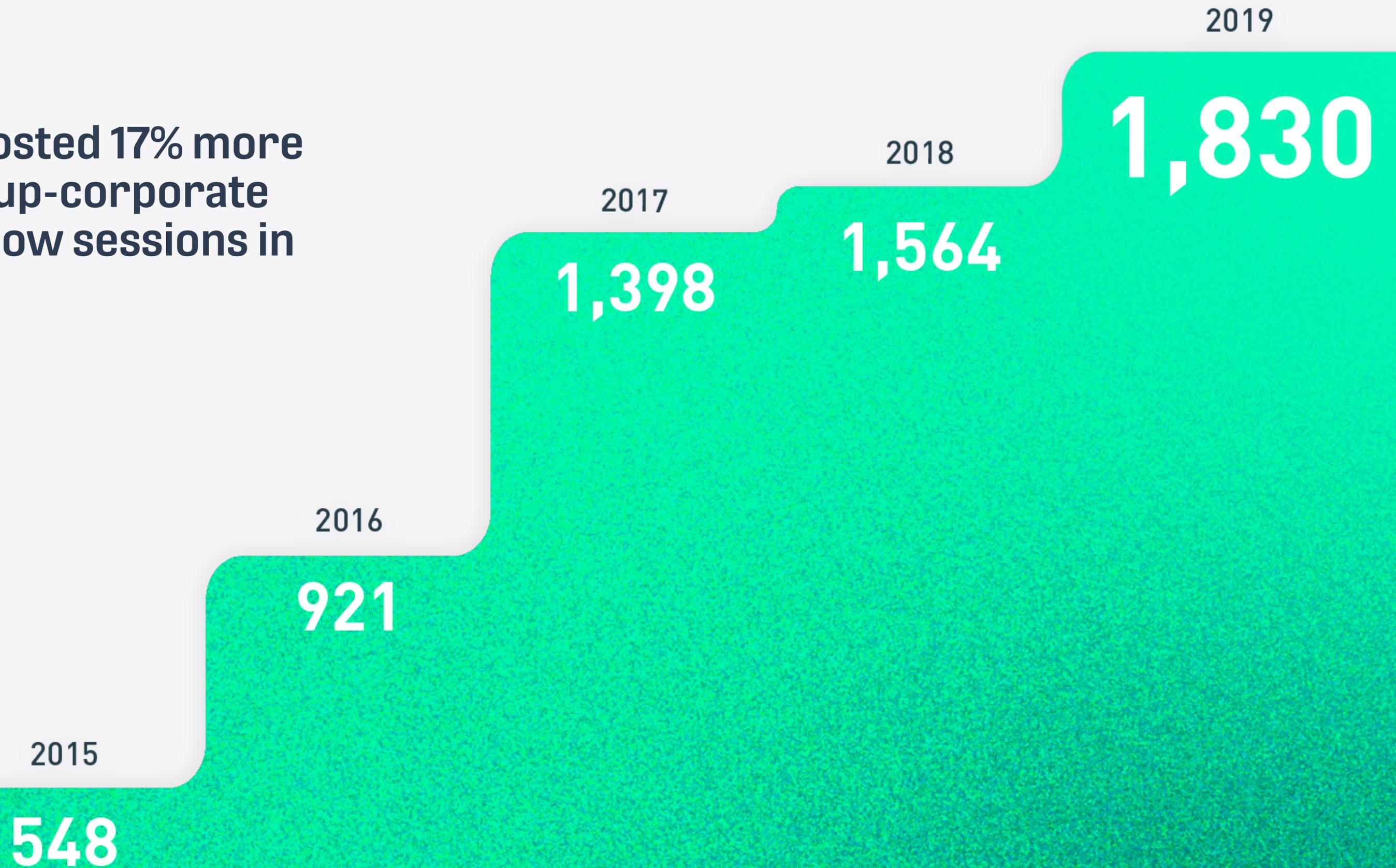
Anyone in your company can register an account on Playbook at any time using their work email via app.playbook.vc.

Dealflow Sessions

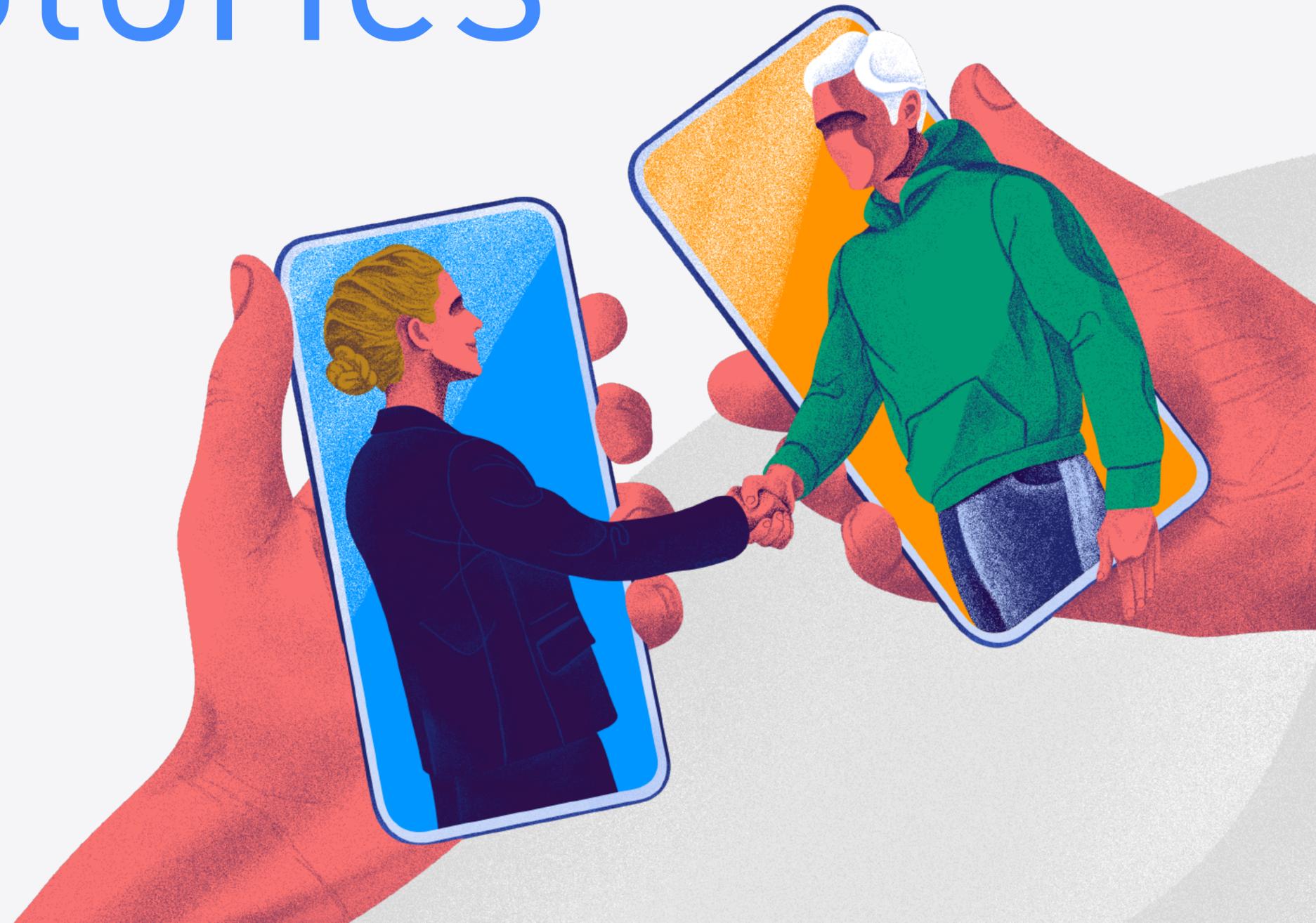
Private sessions between you and 4-6 startups tailored to your tech interests or business challenge.



We hosted 17% more startup-corporate dealflow sessions in 2019.



Success Stories



Guardant Health: Case Study

STARTUP



FOUNDED: 2012

FUNDING: \$550M

DESCRIPTION:

Guardant Health is committed to positively and significantly impacting patient health through technology breakthroughs in oncology.

OUR CONTRIBUTION:

- Seed investment
- Raised \$10M in Series A and \$30M in Series B
- Identification of Guardant at the University level allowed Pfizer to have the technology years before competitors.

KEY INTRODUCTIONS:



Get in Touch



Neda Amidi

Global Head of Health &
Partner
neda@pnptc.com



Zachary Poll

Corporate Partnerships
z.poll@pnptc.com