



April 10, 2018

Rick Vimmerstedt
Southeast Performance, Inc.
1116 Solana Ave.
Winter Park, FL 32789

RE: Vehicle remarketing services, valuations and appraisals

Dear Mr. Vimmerstedt:

This letter is written to show our appreciation for the services provided McCoy Federal Credit Union over the last 12+ years. The extra efforts you and your company provided in performing the remarketing efforts and services have helped to achieve the better outcomes for our program.

The services of providing towing, storage, onsite repair and personal attention to details for a better presentation of the vehicle are the primary ingredients necessary for the remarketing results.

The greatest benefit with you and your program was the knowledge and expertise you have of the industry, current environment, well established auto business with a strong area network. With this knowledge, you help us avoid the pitfalls and expedite the processes necessary for the best outcome.

One of the key elements is the appraisal services and your expertise provided in both our regular appraisals and being our expert witness for our legal/court cases. In all our legal/court cases where you have appraised and testified as our expert witness on the value of our vehicle, the court awarded McCoy FCU a favorable decision in all cases. There are many vehicles that look similar or appear to be the same however, the knowledge and experience you provide is necessary to identify the slight differences for the proper valuation of each individual vehicle to obtain the optimum sale amount.

The best testimonial is that all the cases we have provided, you and your team has never lost a case for McCoy Federal Credit Union.

We again appreciate the value and expertise provided to McCoy Federal Credit Union.

Sincerely,

Danny Snider
VP of Loan Services
McCoy Federal Credit Union
dsnider@mccoyfcu.org
(407) 855-5452 ext. 2758