

CORPORATE PROFILE

Federal Capture is an international development, professional services firm specializing in public financial management, local governance, and decentralization. This includes long- and short-term assignments, building capacities of national and sub-national government institutions in countries including Afghanistan, Azerbaijan, Bosnia and Herzegovina, Egypt, Kazakhstan, and Kyrgyzstan. With more than 20 years of development experience, Federal Capture clients have included the United States Agency for International Development (USAID), the United States Treasury Department, and the Organization for Security and Cooperation in Europe (OSCE).

A self-certified US small business, Federal Capture employs a variety of adult learning methodologies to enhance the sustainability of its program interventions. This includes and is not limited to technical assistance, classroom workshops, just-in-time training, training of trainers, mentoring, and coaching in:

- International Monetary Fund (IMF) accounting classification codes;
- United Nations' Classification for the Functions of Government;
- Performance-based budgeting;
- Participatory budgeting processes;
- Capital improvement planning; and
- Strengthening internal financial controls during budget execution.

Host country counterparts have included legislative and executive officials, budget and accounting personnel, and civil society actors at the local, regional, and national levels of government. Combined with a foundational working experience in US public financial management, Federal Capture is adept at contextualizing international best practices to a host country's legislative and regulatory frameworks, increasing a government's capacity to improve the efficiency, effectiveness, and quality of delivering public services to its citizens.

PROJECT EXPERIENCE

- Afghanistan: USAID Capacity Development Program. As part of Deloitte's budget and finance team, Federal Capture designed a two-day performance-based budgeting training-of-trainers (ToT) course. We delivered this course to trainers within the Afghan Civil Service Institute (ACSI), the agency responsible for building the capacities of government employees. The ACSI subsequently delivered the PBB trainings to budget, accounting, and audit staff within seven Afghanistan ministries including the Ministry of Finance.
- Azerbaijan: USAID Macro-Economic Policy Program. As a member of the Deloitte team, Federal Capture conducted a two-week assessment, evaluating the Government of Azerbaijan's public finance policies, historical trends in intergovernmental transfers, and budget execution practices. The findings and recommendations were incorporated in the development of its annual work plan.
- Bosnia and Herzegovina: US Treasury Budget Advisory Services to the Republic of Srpska's Ministry of Finance. In alignment with the IMF's Stand-by Agreement, Federal Capture worked with and through the Ministry of Finance's (MoF) to establish government financial policies that promoted fiscal conservatism, revenue-based budgeting, and stringent internal controls during budget execution. We also supported the MoF's transition to a single treasury account, and developed budget request forms and policy guidance to be given to budget institutions in preparing their annual budgets. These initiatives led to more conservative revenue and expenditure estimates, ultimately limiting



current year deficit spending. Federal Capture also published an article in the Republic of Srpska's association for accountants and auditors, speaking to the advantages of implementing IMF classification codes to increase accuracy, transparency, and reporting functions.

- Bosnia and Herzegovina: Municipal Infrastructure Finance Implementation (MIFI) Program. Under contract with OSCE, Federal Capture provided public financial management services to improve budget and accounting practices in 33 BiH municipalities throughout all 10 cantons. Based on creditworthiness criteria we created under MIFI, Federal Capture designed OSCE's financial management training program to improve the annual and capital planning processes, emphasizing the engagement of marginalized populations. Through the promotion of budget hearings, creation of budgets in brief, and increasing the availability of budget information at municipal town halls, we assisted municipalities to increase transparency of budget operations and rebuild trust between local government and the citizens they serve. To increase the sustainability of these reforms within OSCE and our target municipalities, Federal Capture trained, supervised, and mentored incoming OSCE democracy and governance staff to provide technical assistance upon completion of our contract.
- Bosnia and Herzegovina: USAID's Fiscal Federalism Project. As a subcontractor to the International City / County Management Association (ICMA), Federal Capture provided resident budget and finance advisory services to two cantons (regional government) and their respective municipalities. When the government was transitioning to more transparent budget and accounting practices, we developed and delivered workshops to illustrate how to implement IMF economic and the UN functional classification codes to more than 100 regional and municipal government officials. In support of these trainings, we also customized a computer software application that served as a cross-walk between the existing budget and accounting classifications to these new structures. Following these workshops, Federal Capture provided on-site coaching to governors and mayors, municipal councilors, and budget and accounting staff on the implementation of these internationally-accepted public financial management structures. Despite delays in the government's formal adoption, Tuzla Canton incorporated the use of these classifications into its annual budget process.
- Egypt: USAID Health Systems Strengthening: As a member of the Deloitte team, Federal Capture conducted a two-week assessment of Egypt's intergovernmental fiscal framework with an emphasis upon the Ministry of Health's budget processes. Through key interviews with the Ministries of Local Development, Health, and Finance, we mapped the administrative and financial flows to identify potential bottlenecks during budget execution.
- Kazakhstan: USAID Local Government Support Program. In cooperation with the RTI International, Federal Capture provided technical assistance and training to help improve the city of Atyrau's strategic planning process. The strategic planning committee included the participation of the mayor's office, municipal council, and the budget and finance team. At the city's annual budget hearing, the city's capital budget was highlighted, identifying the investment priorities for the upcoming year. Federal Capture was also responsible for negotiation the contract between Atyrau and its computer support team.
- **Kyrgyzstan: USAID Local Government Development.** Under ICMA's employ, Federal Capture conducted a two-week "Resource Cities" assessment to evaluate the city of Naryn's local governance and finance operations. Based on the city's strengths and weaknesses, the assessment served to identify a US local government that met the needs and priorities of the city. This led to the eventual partnering of Great Falls, Montana to Naryn where they've conducted multiple country visits to share experiences and exchange best practices in municipal management.