

ECHELON À LA CARTE

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EchelonCapital
Leader in Alternative Energy



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All enquiries relating to this information memorandum or to a possible transaction involving the Company should be directed to:

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This presentation includes forward-looking statements and projections, made in reliance on the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The information, statements, projections and the assumptions set forth herein have been provided by EC, and have made every reasonable effort to ensure that the information and assumptions on which these statements and projections are based are current, reasonable, and complete. However, a variety of factors could cause actual results to differ materially from the projections, anticipated results or other expectations expressed in this presentation, including, without limitation national, international, regional and local economic, competitive and regulatory conditions and developments; capital market conditions, inflation rates and interest rates; energy markets, including the timing and extent of changes in commodity prices; weather conditions; business, regulatory and legal decisions; the pace of deregulation of retail natural gas and electricity delivery; technological developments; the timing and success of business development efforts; and other uncertainties, all of which are difficult to predict and many of which are beyond the EC's control. While EC makes these statements and projections in good faith, neither EC nor its management can guarantee that anticipated future results will be achieved. Each prospective participant should take such steps as it deems necessary to assure that it has the information it considers material or desirable in making its decision to become an investor or lender and should perform its own independent investigation and analysis of the creditworthiness of the Seller.

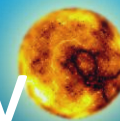
EC Service Offerings

- PPA Origination: PPA Origination of bankable offtake solutions through our microgrids
- Project M&A Origination: Business development, negotiation, valuation, and strategy
- R&R: Repowering and restructuring existing US portfolios for effective development pipeline expansions and maximizing the value of project exits.
- BTB: Behind the Battery/BESS develop structural decreases to share risk to improve quality of earnings, decreasing merchant exposures to basis & shape with one of our microgrids
- Brownfield remediation options
- Corporate Finance and Valuations of projects, pipelines and/or platforms
- Treasury functions including origination of capital stack components and negotiation of key framework or project documents
- Development oversight for pipeline projects to get to NTP **and COD**
- Pipeline model build for efficient PPA analysis and **prioritization in uniform** easy to compare dashboard presentations
- Augment pipeline projects to maximize their **value during an asset rotation** to sell down with aligned development budget strategies
- 'Batten the Hatches'™ Echelon's portfolio **revenue and risk optimization and** restructuring
- Prioritize divestitures in your portfolio and **confirm model assumptions**
- Operating portfolio tracking model build for **operating portfolios**
- Explore exciting International expansion opportunities **outside the US in line** with our 5Y growth strategy

Business Development - Origination

- Warming strategic and unique network connections
- Coordinated origination of M&A / restructuring strategy with BD - Development conversations
- Corporate Finance and Valuations of projects, pipelines and/or platforms, requires documentation
- Project/portfolio model build for **efficient** valuations and documentation presentations
- Existing portfolio revenue **optimization and** divestiture prioritization of strategic **candidates**
- International expansion **opportunities outside** the US in line with your 5Y growth **strategy.**

Outreach Underway



- 🔥 Extensive network stimulation
 - LinkedIn, Former Colleagues, Specialized Recruiters, etc.
- 🔥 US Department of Energy contacts
 - Short term M&A interest winding down for RE, though long-term views remain unchanged and are set to experience tremendous growth through 2029
- 🔥 Three Chinese BESS manufacturers, BNEF Tier 1 classifications with international presence entering US
 - China's non-CATL Players Are Hungry
 - Only Thirsty Development Capital Will Secure Sites & Sales
- 🔥 Top three US banks with global reach
 - Existing portfolios have extensive repowering and restructuring opportunities in CAISO, ERCOT, MISO, NYISO, PJM, SERC, SPP, and WECC
 - Ability to optimize and deploy incremental tax and preferred equity or debt in recapitalized restructured projects with newer technology and incentives previously unavailable
 - Increased quality of earnings gain back leverage interest from institutional investors
- 🔥 Connecting with Oil and Battery Majors via H₂ & BESS
 - Slower but accretive conversations about mandates

