

EXPENSES	Start-Up Costs Fixed	Annual Cost Depreciation	ASSUMPTIONS
Ambulance and Equipment Costs	\$310,000.00		
Vehicle #1 (Main-4x4) (Used under 20k miles)	\$225,000.00	\$31,000.00	Medical Equipment life 10 years- Use Straight line deprecation for all equipment and ambulance of 10 years.
LifePak (refurbished)	\$30,000.00		
Gurney/Loading System (assisted)	\$30,000.00		
All Other Medical Supplies	\$25,000.00		
Vehicle #2	\$240,000.00		
Vehicle #2 (Secondary) (Used under 20k miles)	\$185,000.00	\$24,000.00	
Defibrillator (refurbished)	\$20,000.00		
Gurney/Loading System (non-assisted)	\$15,000.00		
All Other Medical Supplies	\$20,000.00		
Vehicle # 3 (back up- well used)	\$75,000.00		
Building & Apartment			
City of Delta Jct Contract/Lease (yearly)	\$0.00	\$0.00	\$45250 City's Contribution via providing quarters
Technology	\$86,600.00	\$16,454.00	Added in 5000, for contingency - 3 yr Depreciation
Router (high power First Net capable)	\$3,600.00		1200 per truck
Mobile VHF P25 radio	\$15,000.00		5000 per truck
Portable Radios- ALMR (Use City of DJ Current)	\$55,000.00		Use City of DJ Current ALMR portables (\$5500)
Rugged Laptops/Tablets for EMR (EPCR)	\$10,000.00		ePCR= electronic Patient Care Report Service, 5000 per laptop/tablet
Cell Phones (First Net Capable) Monthly Service (3 phones)	\$3,000.00		150 per month through AT&T for 3 phones (1 phones for admin)
TOTAL START-UP	\$711,600.00	\$78,954.00	
Annual Employee Salaries	Salary & Benefits		ASSUMPTIONS
Administration	\$123,500.00		
EMS Coordinator/Manager & Ins Biller	\$95,000.00		ALS Service 24/7/365 Coverage Rate of pay for employees is salaried, not overtime eligible.
Benefits Package	\$28,500.00		
Crew #1 (Week on /Week off)	\$180,388.00		EMS Coordinator will wear multiple hats to include daily operations, insurance billing, and training coordinator. Salary calculations based off paramedic, annual cost could decrease with EMT 3 as main hire.
Paramedic/EMT3 (Lead)	\$80,000.00		
EMT 1 or 2	\$58,760.00		
Crew #1 Benefits Package	\$41,628.00		Benefits are calculated at 30% of salary.
Crew #2 (Week on /Week off)	\$180,388.00		Not PERS Benefits package of part-time crew is calculated at 15%.
Paramedic/EMT3 (Lead)	\$80,000.00		
EMT 1 or 2	\$58,760.00		Use Volunteer to save costs on relief crews.
Crew # 2 Benefits Package	\$41,628.00		
Crew # 3 (On-Call /Part-time)	\$86,944.00		
Paramedic/EMT3	\$40,000.00		
EMT 1 or 2	\$26,880.00		

Crew # 3 Benefits Package	\$20,064.00		
TOTAL SALALARIES & BENEFITS	\$571,220.00		
Annual Training Costs	\$10,800.00		
Ongoing Biennial re-certification costs	\$300.00		100 per person for half staff of 3 per year
Initial certification exam	\$2,400.00		1200 for 2 positions a year
Biennial contuing education	\$7,200.00		1200 alotment for each staff of 6
AT&T First Net Phones	\$900.00		75 month for 2 phones
Annual Physician Sponsor	\$75,000.00		
Insurance	\$50,000.00		
General Liability /Personal Liability/Vehicle	\$25,000.00		Estimated Values- WC- 1 employee \$100k @ clerical, 6 employee @ \$500k medical
Worker's Comp	\$25,000.00		
Vehicle Expenses	\$83,300.00		Calculated at \$0.98 for 85k miles per year based off 425 runs
Medical Supplies	\$75,000.00		
Initial Operating Funds	\$500,000.00		Used in Interim to pay salaries & expenses
Administrative Costs (10% of annual budget)	\$94,427.40		
START-UP COSTS	\$2,001,920.00		
ANNUAL OPERATIONS	\$944,274.00		
GRAND TOTAL ANNUAL BUDGET	\$1,038,701.40		
INCOME			
Billing	\$316,200.00		Estimated return at 30% for 340 runs per year at 3100/ALS Run
City of Delta Junction - Landfill Revenue	\$233,400.00		Current \$.03 with potential increase to \$.15 per ton, potential increase
Guaranteed Income	\$549,600.00		
Loss/Gain	-\$489,101.40		
CONTRIBUTIONS			
Community Donations	\$60,600.00		\$25 per per/month per household
Corporate Sponsorships			Possibility of caputring \$100K + annually for all contractors- Pogo, Kinross,
Fundraising			RAES Future ideas
POTENTIAL GRANTS			
PILT -City	\$300,000.00		Potential \$600k (unlikely this high dollar amount)
DCC CAP	\$75,000.00		DCC Cap potential funds \$75k
SEMT GRANT- City Billing	\$102,570.00		\$81k based on \$1M billed/\$316k received in billing 15% loss revenue of \$540K
PROJECTED ANNUAL INCOME	\$610,200.00		
LOSS/GAIN	-\$428,501.40		Possibility of in the black