

Expenses	Start-Up Costs Fixed	Annual Cost Depreciation	Assumptions
Ambulance and Equipment Costs			
Vehicle #1 (Main-4x4) (Purchase from Morley)	\$125,000.00	\$19,100.00	Medical Equipment life 10 years- Use Straight line deprecation for all equipment and ambulance of 10 years.
LifePak (refurbished)	\$25,000.00		
Gurney/Loading System (assisted)	\$16,000.00		
All Other Medical Supplies	\$25,000.00		
Vehicle #1	\$191,000.00		
Vehicle #2 (Secondary) (Purchase from Morley)	\$100,000.00	\$14,650.00	
LifePak (refurbished)	\$18,000.00		
Gurney/Loading System (non-assisted)	\$8,500.00		
All Other Medical Supplies	\$20,000.00		
Vehicle #2	\$146,500.00		
Vehicle # 3 (back up- well used)	\$50,000.00	\$5,000.00	
Building & Apartment			
City of Delta Jct Contract/Lease (yearly)	\$0.00	\$0.00	\$45250 City Contribution providing quarters
Technology		\$16,454.00	Added in 5000, for contingency - 3 yr Depreciation
Router (high power First Net capable)	\$3,600.00		1200 per truck
Mobile VHF P25 radio	\$15,000.00		5000 per truck
Portable Radios- ALMR (Use City of DJ Current)	\$55,000.00		Use City of DJ Current ALMR portables
Rugged Laptops/Tablets for EMR (EPCR)	\$10,000.00		ePCR= electronic Patient Care Report Service, 5000 per laptop/tablet
Cell Phones (First Net Capable) Monthly Service (3 phones)	\$3,000.00		150 per month through AT&T for 3 phones (1 phones for admin)
Total Technology	\$86,600.00		
TOTAL START-UP	\$474,100.00	\$55,204.00	
Annual Employee Salaries	Salary & Benefits		ASSUMPTIONS
Administration	\$123,500.00		ALS Service 24/7/365 Coverage Rate of es is salaried, not overtime eligible. EMS Coordinator will wear multiple hats to include daily operations, ce billing, and training coordinator. Salary calculations based off paramedic, annual cost could decrease with EMT 3 as main hire. Benefits are calculated at 30% of salary. Benefits package of part-time crew is lculated at 15%/ Use Volunteer to save costs on relief crews
EMS Coordinator/Manager & Ins Biller	\$95,000.00		
Benefits Package	\$28,500.00		
Crew #1 (Week on /Week off)	\$180,388.00		
Paramedic/EMT3	\$80,000.00		
EMT 1 or 2	\$58,760.00		
Crew #1 Benefits Package	\$41,628.00		
Crew #2 (Week on /Week off)	\$180,388.00		
Paramedic/EMT3	\$80,000.00		
EMT 1 or 1	\$58,760.00		
Crew # 2 Benefits Package	\$41,628.00		
Crew # 3 (On-Call /Part-time)	\$86,944.00		
Paramedic/EMT3	\$40,000.00		
EMT 1 or 2	\$26,880.00		
Crew # 3 Benefits Package	\$20,064.00		
TOTAL SALALARIES & BENEFITS	\$571,220.00		
Annual Training Costs	\$10,800.00		

Ongoing Biennial re-certification costs	\$300.00		100 per person for half stall of 3 per year
Initial certification exam	\$2,400.00		1200 for 2 positions a year
Biennial continuing education	\$7,200.00		1200 allotment for each staff of 6
AT&T First Net Phones	\$900.00		75 month for 2 phones
Annual Physician Sponsor	\$75,000.00		
Insurance	\$50,000.00		
General Liability /Personal Liability/Vehicles	\$25,000.00		Estimated Values- (1 employee Admin @ 100k coverage ; 6 employee
Worker's Comp	\$25,000.00		medical @ 500k)
Vehicle Expenses	\$83,300.00		Calculated out at \$0.98 for 85k miles per year based off 425 runs
Medical Supplies	\$75,000.00		
Contingency Funds	\$500,000.00		Used in Interim to pay salaries & expenses
Administrative Costs (10% of annual budget)	\$92,052.40		
START-UP COSTS	\$1,764,420.00		
ANNUAL OPERATIONS	\$920,524.00		
GRAND TOTAL ANNUAL BUDGET	\$1,012,576.40		
INCOME			
Billing	\$316,200.00		Estimated return at 30% return for 340 runs per year at \$3100 per ALS
City of Delta Junction - Landfill Revenue	\$233,400.00		Current \$.03 with potential up to increase to \$.15 per ton, potential
Guaranteed Income	\$549,600.00		
Loss/Gain	-\$462,976.40		
CONTRIBUTIONS			
Community Donation	\$52,053.76		\$25 per per/month per household (potential no taxation)
Corporate Sponsorship			Possibility of caputring \$100K + annually for all contractors- Pogo,
Fundraising			RAES Future ideas
POTENTIAL GRANTS			
PILT -City	\$300,000.00		Potential \$600k (unlikely this high dollar amount)
DCC CAP	\$47,500.00		DCC Cap potential funds \$47k
SEMT GRANT- City Billing	\$102,570.00		SEMT grant on \$1M billed/\$316k received in billing 15% loss revenue of
PROJECTED ANNUAL INCOME	\$601,653.76		
LOSS/GAIN	-\$410,922.64		Possibility of in the black