

Expenses	Start-Up Costs	Fixed	Annual Cost Depreciation	Assumptions
Ambulance and Equipment Costs				
Vehicle #1 (Main-4x4) (Morley Lease)	\$36,000.00			Medical Equipment life 10 years- Use Straight line depreciation for all equipment and ambulance of 10 years. First year of lease paid immediately at start-up Lease is \$3000 month/per Ambulance
LifePak (refurbished)	\$25,000.00			
Gurney/Loading System (assisted)	\$16,000.00			
All Other Medical Supplies	\$25,000.00		\$10,200.00	
Vehicle #1	\$102,000.00			
Vehicle #2 (Secondary) (Morley Lease)	\$36,000.00			
LifePak (refurbished)	\$18,000.00			
Gurney/Loading System (non-assisted)	\$8,500.00			
All Other Medical Supplies	\$20,000.00		\$8,250.00	
Vehicle #2	\$82,500.00			
Vehicle # 3 (back up- well used)	\$50,000.00		\$5,000.00	
Building & Apartment				
City of Delta Jct Contract/Lease (yearly)	\$0.00		\$0.00	\$45250 City contribution with quarters
Technology	\$86,600.00		\$16,454.00	Added in 5000, for contingency - 3 yr Depreciation
Router (high power First Net capable)	\$3,600.00			1200 per truck
Mobile VHF P25 radio	\$15,000.00			5000 per truck
Portable Radios- ALMR (Use City of DJ Current)	\$55,000.00			Use City of DJ Current ALMR portables \$5500
Rugged Laptops/Tablets for EMR (EPCR)	\$10,000.00			ePCR= electronic Patient Care Report Service, 5000 per laptop/tablet
Cell Phones (First Net Capable) Monthly Service (3 phones)	\$3,000.00			150 per month through AT&T for 3 phones (1 phones for admin)
TOTAL START-UP	\$321,100.00		\$39,904.00	
Annual Employee Salaries	Salary & Benefits			ASSUMPTIONS
Administration	\$123,500.00			
EMS Coordinator/Manager & Ins Biller	\$95,000.00			ALS Service 24/7/365 Coverage Rate of as is salaried, not overtime eligible. EMS Coordinator will wear multiple hats to include daily operations, e billing, and training coordinator. Salary calculations based off paramedic, annual cost could decrease with EMT 3 as main hire. Benefits are calculated at 30% of salary. Benefits package of part-time crew is culated at 15%/ Use Volunteer to save costs on relief crews
Benefits Package	\$28,500.00			
Crew #1 (Week on /Week off)	\$180,388.00			
Paramedic/EMT3	\$80,000.00			
EMT 1 or 2	\$58,760.00			
Crew #1 Benefits Package	\$41,628.00			
Crew #2 (Week on /Week off)	\$180,388.00			
Paramedic/EMT3	\$80,000.00			
EMT 1 or 2	\$58,760.00			
Crew # 2 Benefits Package	\$41,628.00			
Crew # 3 (On-Call /Part-time)	\$76,912.00			
Paramedic/EMT3	\$40,000.00			
EMT 1 or 2	\$26,880.00			
Crew # 3 Benefits Package	\$10,032.00			
TOTAL SALALARIES & BENEFITS	\$561,188.00			
Annual Training Costs	\$10,800.00			

Ongoing Biennial re-certification costs	\$300.00		100 per person for half stall of 3 per year
Initial certification exam	\$2,400.00		1200 for 2 positions a year
Biennial continuing education	\$7,200.00		1200 allotment for each staff of 6
AT&T First Net Phones	\$900.00		75 month for 2 phones
Annual Physician Sponsor	\$50,000.00		
Insurance	\$50,000.00		
General Liability /Personal Liability/Vehicle	\$25,000.00		Estimated Values- 1 employee clerical @ 100k, 6 employee medical @ 500k
Worker's Comp	\$25,000.00		
Vehicle Expenses	\$155,300.00		Calculated out at \$0.98 for 85k miles per year based off 425 runs plus
Medical Supplies	\$75,000.00		
Contingency Funds	\$500,000.00		Used in Interim to pay salaries & expenses
Administrative Costs (10% of annual budget)	\$94,219.20		
START-UP COSTS	\$1,648,388.00		
ANNUAL OPERATIONS	\$942,192.00		
GRAND TOTAL ANNUAL BUDGET	\$1,036,411.20		
INCOME			
Billing	\$316,200.00		Estimated return at 30% return for 340runs per year at 3100 per ALS
City of Delta Junction - Landfill Revenue	\$233,400.00		Current \$.03 with potential up to increase to \$.15 per ton, potential
Guaranteed Income	\$549,600.00		
Loss/Gain	-\$486,811.20		
CONTRIBUTIONS			
Community Donation	\$52,053.76		\$25 per per/month per household (potential no taxation)
Corporate Sponsorship			Possibility of caputring \$100K + annually for all contractors- Pogo,
Fundraising			RAES Future ideas
POTENTIAL GRANTS			
PILT -City	\$300,000.00		Potential \$600k (unlikely this high dollar amount)
DCC CAP	\$47,500.00		DCC Cap potential funds \$47k
SEMT GRANT- City Billing	\$102,570.00		SEMT grant based on \$1M billed/\$316k received in billing 15% loss revenue of \$689k
PROJECTED ANNUAL INCOME	\$601,653.76		
LOSS/GAIN	-\$434,757.44		Possibility of in the black