



The **Vistage Advancing Leader Program** is designed to accelerate the leadership journey of experienced and advancing managers. This program challenges members to become more effective leaders by thinking strategically, communicating effectively and collaborating successfully to deliver optimal results.

The Advancing Leader Program equips members with the skills to execute important initiatives that support the organization's strategy. Through the combination of expert speakers, application-based learning, peer feedback and customized evaluations, members learn to clearly define opportunities, gain internal alignment and lead implementation for greater organizational impact.

Leadership Role	Vistage Program
CEOs, Presidents and Founders	Chief Executive
C-level Executives	Key Executive
<b>Experienced and Advancing Managers</b>	<b>Advancing Leader</b>
Managers and Individual Contributors	Emerging Leader

### Benefits to your organization

**Bench strength:** Prepares employees for key leadership positions within the organization.

**Improved execution:** Develops effective leaders who demonstrate cross-functional collaboration to drive results.

**Effective leadership:** Equips senior managers at multiple levels with the tools and confidence to initiate and execute change.

### Benefits to advancing leaders

**Broaden cross-functional expertise:** Develops effective thinking, communication and collaboration to manage strategic initiatives and deliver results.

**Relationship building:** Cultivates professional relationships with peers and colleagues across various departments and levels.

**Recognition and career advancement:** Enhances development and greater visibility with strong potential to advance within the organization.

**VISTAGE**

To learn more about AL in the Philly area, contact Carol Steinberg, Vistage Master Chair

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## Advancing Leader develops managers into effective leaders through the Effective Leadership Methodology

- **Effective Thinking:** Involves thinking strategically beyond one's own subject matter expertise, understanding relevant facts and evaluating options.
- **Effective Communication:** Involves fostering understanding, support and motivation with stakeholders.
- **Effective Collaboration:** Involves seeking perspectives, achieving buy-in, adoption and participation.

### How it works

The Advancing Leader Program helps experienced and advancing managers turbo-charge their professional growth through:

- **Expert speaker workshops:** Each meeting features a workshop facilitated by a Vistage speaker that focuses on business-related topics and promotes effective leadership.
- **Effective leadership:** Members learn to think, communicate and collaborate effectively in order to propel professional growth.
- **Issue Processing focused on execution:** Using a structured framework to approach existing initiatives, challenges or opportunities, members gain clarity, peer feedback and next steps to deliver better results.
- **Cross-functional collaboration:** Members build and strengthen cross-departmental relationships with peers and colleagues for improved results.

#### Advancing Leader Program

Dynamic Group Meetings	6 full-day meetings per year (every other month) facilitated by a Vistage Chair
Cross-functional collaboration	Members proactively build and strengthen cross-departmental relationships in their organization for improved alignment and execution.
Expert Speakers	6 expert Vistage speaker workshops on business-related topics per year
Online Community	24/7 access to 23,000+ members across 21 countries



**Better leaders. Better decisions. Better results.**

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