



# Can you? Can't You?

We've never done it before ... We have the opportunity to be first  
It's too complicated ... Let's look at it from a different angle  
We don't have the resources ... Necessity is the mother of invention  
It will never work ... We'll give it a try  
There's not enough time ... We'll re-evaluate some priorities  
There's no way it will work ... We can make it work  
It's a waste of time ... Think of the possibilities  
It's a waste of money ... The investment will be worth it  
We don't have the expertise ... Let's work with those who do.  
We can't compete ... We'll get a jump on the competition  
Our people won't go for it ... Let's show them the opportunities  
It's good enough ... There is always room for improvement  
We don't have enough money ... Maybe there's something we can cut  
We're understaffed... We're a lean, mean machine  
We don't have enough room ... Temporary space may be an option  
It will never fly ... We'll never know until we try  
We don't have the equipment ... Maybe we can sub it out  
It's not going to be any better ... We'll try it one more time  
It can't be done ... It'll be a challenge  
No one communicates ... Let's open the channels  
Isn't it time to go home? ... Days go so quickly around here  
I don't have any idea ... I'll come up with some alternatives  
Let somebody else deal with it ... I'm ready to learn something new  
We're always changing direction ... We're in touch with our customers  
It's too radical a change ... Let's take a chance  
It takes too long for approval ... We'll walk it through the system  
Our customers won't buy it ... We'll do better at educating them  
It's contrary to policy ... Anything is possible  
It's not my job... I'll be glad to take responsibility  
I can't ... I can.