IDENTPIA

Onboard 100
Applications To
Sailpoint Within 3 Days:
Redefining Impossible



Company Services: Overview

Partnerships & Expertise

Identity Governance and administration











Single Sign-on



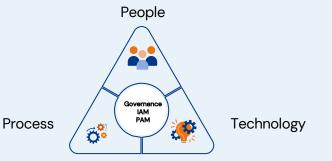




Privileged Access Management







Trusted partner in your IAM journey every step of the way

- · Workforce and Customer IAM/PAM and governance
- · On-prem and hybrid cloud IAM/PAM and
- · Cloud IAM/PAM and governance
- Custom connectors for legacy and next gen application's IAIM/PAM integration
- · IAM/GA/PAM automation using RPA
- Directory Services

- · Onsite and Offsite managed services
- 24/7 coverage with incident based services
- Immediate response for ticket assignment
- · Experienced staff in specific IAM products
- Quick & efficient turnaround L1/L2 support
- · Well defined escalation process

IMPLEMENTATION SERVICES

MAINTENANCE SERVICES



IAM STRATEGY **WORKSHOPS**

- Current State Analysis
- Future State Vision
- Vendor Selection Input
- IAM Roadmap
- Deliverables

VALIDATION SERVICES

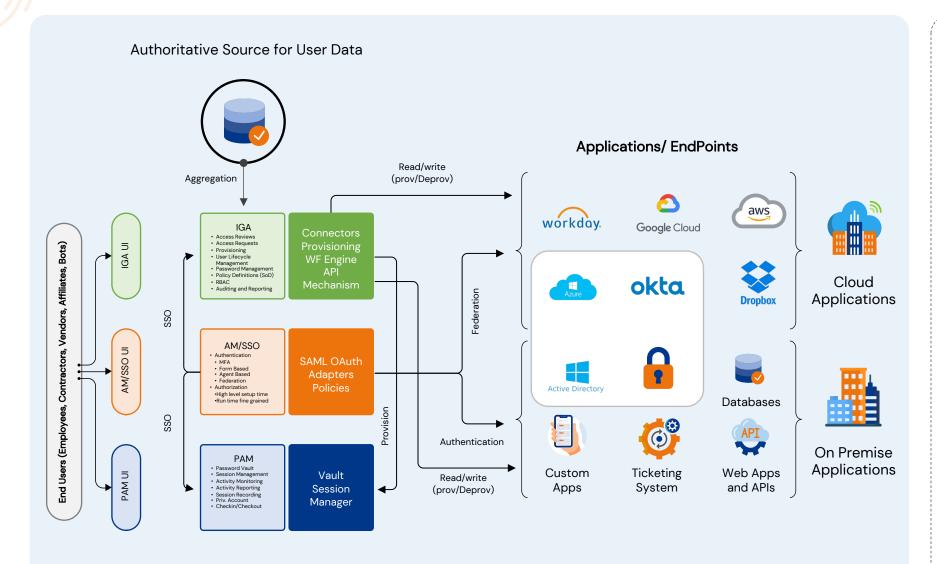
- Active 3rd party Assessment of your ongoing IAM Implementations
- · Architecture & Design Review of Implementation
- · Code base and Deployment process Review
- Coding Standards Review
- Performance considerations

SUBSCRIPTION SERVICES

- Combined Production+ **Development Support**
- Fixed Monthly Payments
- Implementation service hours
- · Yearly Strategy workshops incl.



IAM Reference Architecture



Glossary

- IGA Identity
 Governance and
 Administration
- SSO Single Sign-On
- AM Access Management
- PAM Privileged Access Management
- WF Workflow
- UI User Interface



Problem Statement: Application onboarding fatigue



Compliance audits or Cyber Strategy



Access reviews



Onboarding high volume of applications to SailPoint



Business requires users to have access to all sorts of SaaS applications (100's of apps) to accomplish their goals and are ending up pushing IAM teams to onboard all those applications to SailPoint with in aggressive time frame to comply with company's Cybersecurity requirement. This is causing onboarding fatigue for IAM team where they are unable to spend time on other important activities

Pharma customer's IAM team says





We need to onboard ~ 300 applications within 3 months to prepare for the upcoming audit. IAM team is not staffed to address such high peak activity of onboarding and looking for help

Large telecom Customer's IAM team reached out saying





Typical Application Onboarding process for SailPoint

Average time ~ 3 days

days

time

Average

Identify owner for apps to be Onboarded



IAM team conducts interviews with app owners



Share application questionnaire for the app team to fill



input from app questionnaire and performs some or all of the below operations.

Determine the Connector Type

- Application owner information
- Native change detection configuration

Enter Connection Parameters

- Host name
- User name
- Password
- Additional authentication mechanisms if needed (Web services for example)

Attribute/Field Mapping

- Schema
- Attribute mapping
- · Setup provisioning policies

Configure/develop rules

- Creation
- Correlation
- Aggregation rules
- Customization
- Managed attribute customization
- Data manipulation rules
- Provisioning
- Before provisioning
- After provisioning

Additional Customizations (for complex connectors such as web services)

- Customize the application definition for different operations
 - · Test connection
 - Create
 - Update
 - Get object
 - Account aggregation
 - Add entitlement
 - Remove entitlement
 - Disable
 - Enable
 - Delete
- Optimize application definition for aggregations

Configure Password Policy (if any)

Configure and Execute Tasks

- · Account aggregation
- Account group/entitlement aggregation
- · Refresh identities



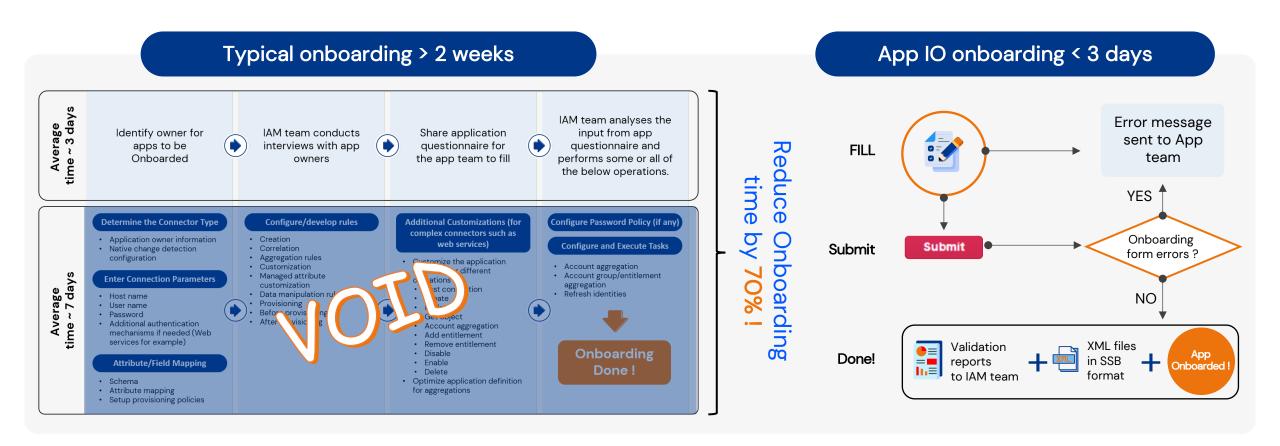
Onboarding Done!



Identopia's Instant Onboarding (App IO)

Forget Rapid, We are enabling INSTANT and SELF-SERVICE Onboarding of Applications to SailPoint

- O REDEFINE IMPOSSIBLE: Onboard > 100 Apps to SailPoint in < 3 days.
- Do it in 3 simple steps: FILL FORM + SUBMIT & DONE!



Identopia App IO - Impact Use Cases

Mergers & Acquisitions with time sensitive consolidation needs.





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Come closer to 100%

application integration goals for IGA programs and

go beyond compliance

driven security.



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Aggressive timebound
Application Onboarding for
Audit Compliance.

AUDIT

Mitigate IAM staff fatigue and find time for other priorities.

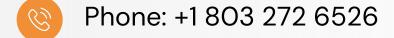
Reduce friction with app teams and business owners by providing Selfservice Onboarding Capability.

Questions

Contact Information



Naveen Tipirneni



naveen@identopia.com

Ranjeet Gollapudi

Phone: +1 936 581 3238

