

IDENT  PIA

Onboard 100  
Applications To  
Sailpoint Within 3 Days:  
Redefining Impossible



# Company Services: Overview

## Partnerships & Expertise

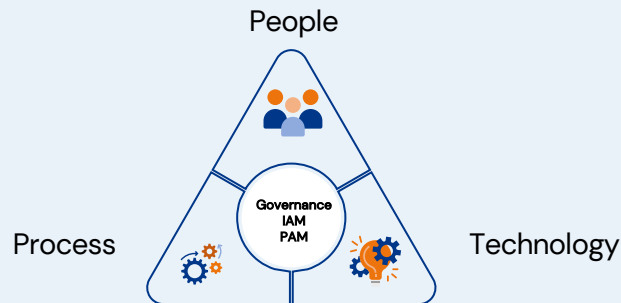
Identity Governance and administration



Single Sign-on



Privileged Access Management



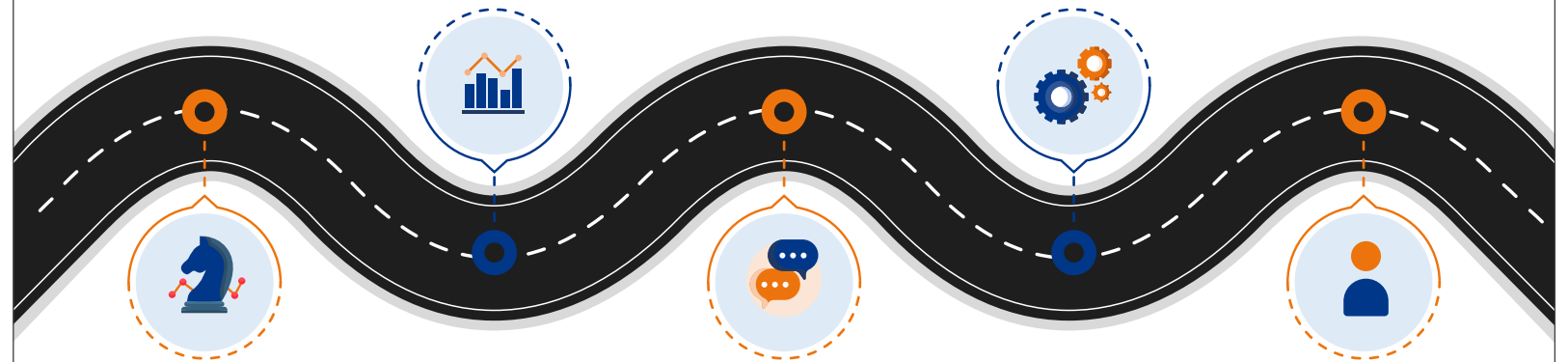
## Trusted partner in your IAM journey every step of the way

- Workforce and Customer IAM/PAM and governance
- On-prem and hybrid cloud IAM/PAM and governance
- Cloud IAM/PAM and governance
- Custom connectors for legacy and next gen application's IAM/PAM integration
- IAM/GA/PAM automation using RPA
- Directory Services

- Onsite and Offsite managed services
- 24/7 coverage with incident based services
- Immediate response for ticket assignment
- Experienced staff in specific IAM products
- Quick & efficient turnaround L1/L2 support
- Well defined escalation process

### IMPLEMENTATION SERVICES

### MAINTENANCE SERVICES



### IAM STRATEGY WORKSHOPS

- Current State Analysis
- Future State Vision
- Vendor Selection Input
- IAM Roadmap
- Deliverables

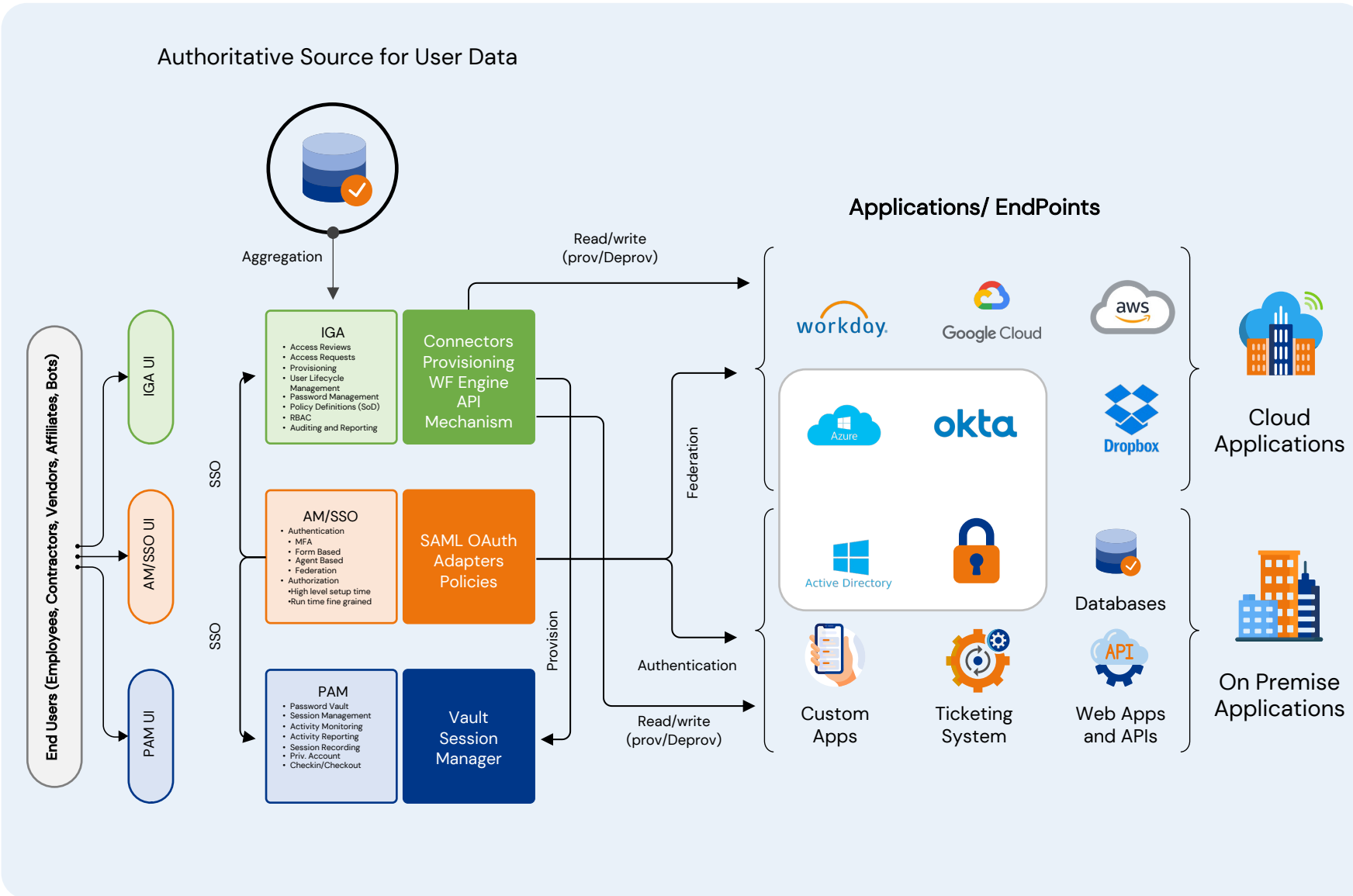
### VALIDATION SERVICES

- Active 3<sup>rd</sup> party Assessment of your ongoing IAM Implementations
- Architecture & Design Review of Implementation
- Code base and Deployment process Review
- Coding Standards Review
- Performance considerations

### SUBSCRIPTION SERVICES

- Combined Production+ Development Support
- Fixed Monthly Payments
- Implementation service hours incl.
- Yearly Strategy workshops incl.

# IAM Reference Architecture



## Glossary

- IGA - Identity Governance and Administration
- SSO - Single Sign-On
- AM - Access Management
- PAM - Privileged Access Management
- WF - Workflow
- UI - User Interface

# Problem Statement: Application onboarding fatigue



Compliance audits or  
Cyber Strategy



Access reviews



Onboarding high  
volume of applications  
to SailPoint



Business requires users to have access to all sorts of SaaS applications ( 100's of apps) to accomplish their goals and are ending up pushing IAM teams to onboard all those applications to SailPoint with in aggressive time frame to comply with company's Cybersecurity requirement. This is causing onboarding fatigue for IAM team where they are unable to spend time on other important activities

*Pharma customer's IAM team says*

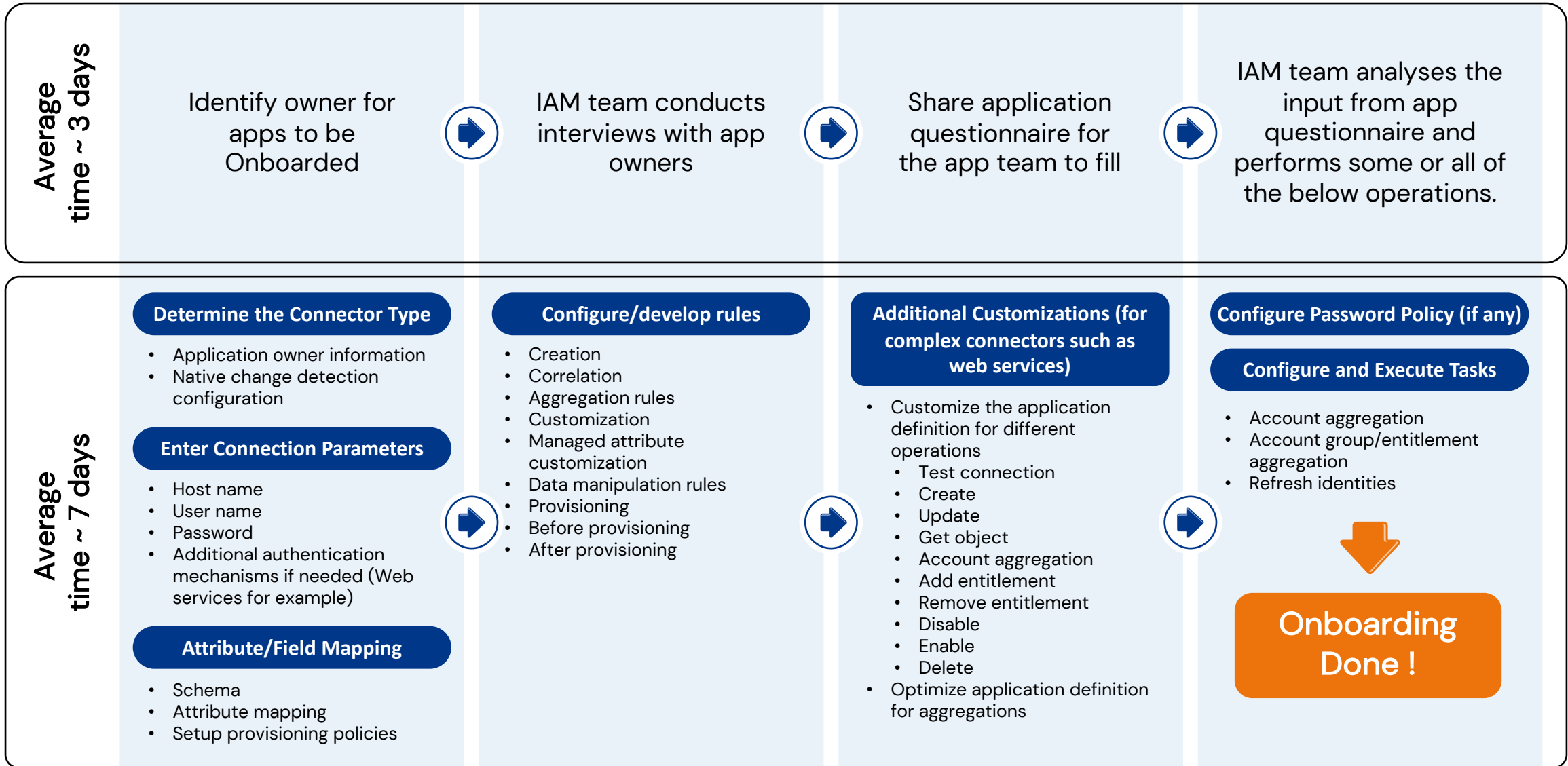


We need to onboard ~ 300 applications within 3 months to prepare for the upcoming audit. IAM team is not staffed to address such high peak activity of onboarding and looking for help

*Large telecom Customer's IAM team reached out saying*



# Typical Application Onboarding process for SailPoint

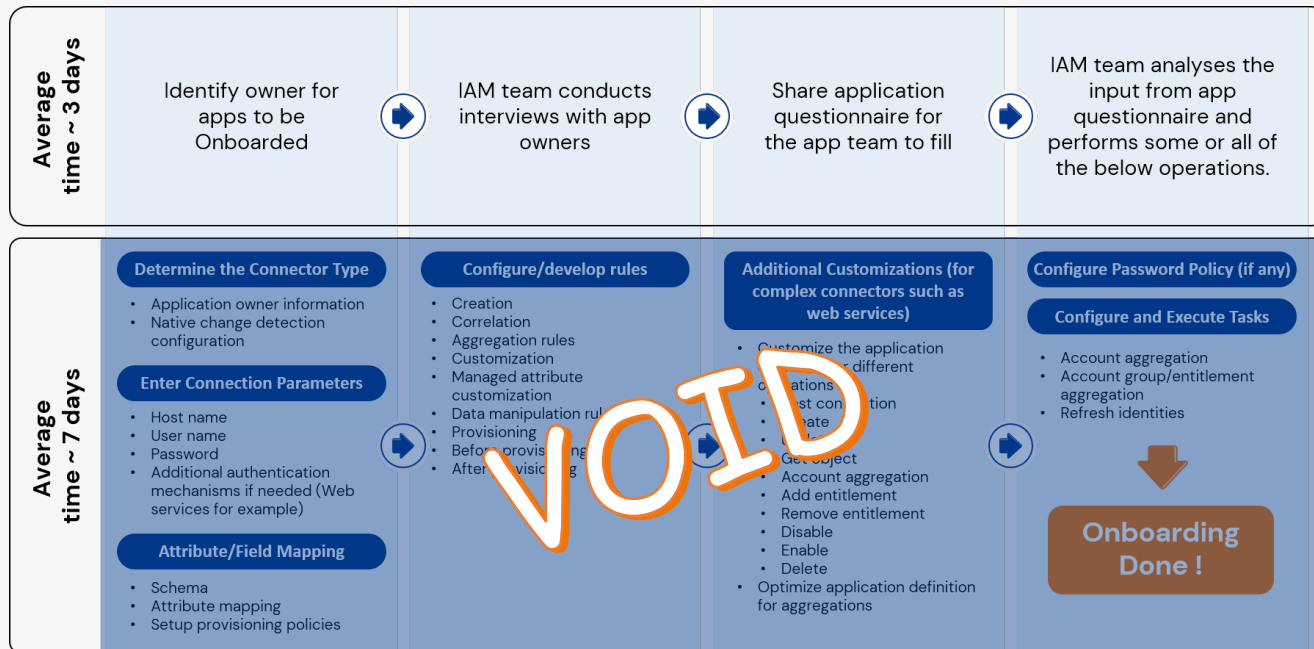


# Identopia's Instant Onboarding ( App IO)

Forget Rapid, We are enabling **INSTANT** and **SELF-SERVICE** Onboarding of Applications to SailPoint

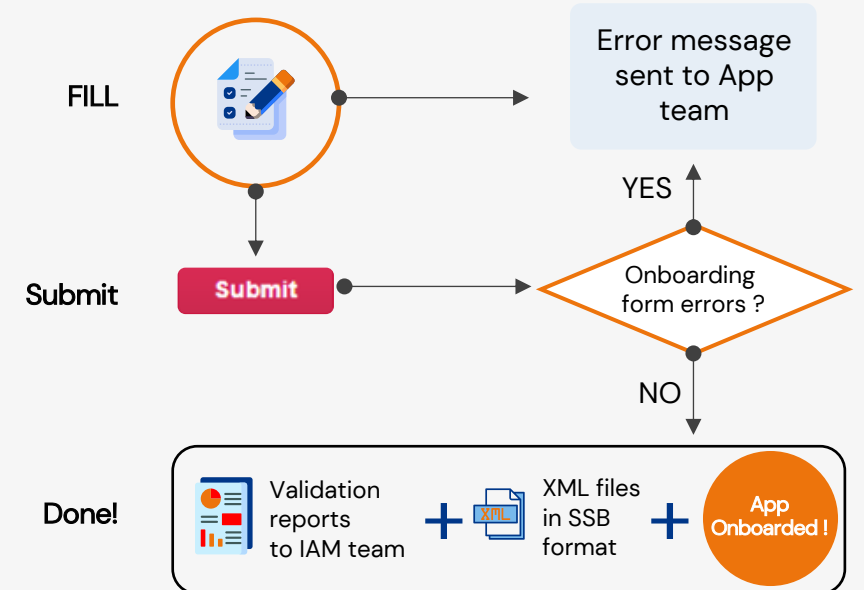
- REDEFINE IMPOSSIBLE : Onboard > 100 Apps to SailPoint in < 3 days.
- Do it in 3 simple steps: FILL FORM + SUBMIT & DONE !

## Typical onboarding > 2 weeks



Reduce Onboarding time by 70% !

## App IO onboarding < 3 days



# Identopia App IO – Impact Use Cases



# Questions





# Contact Information



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